

# FOCUS

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## Summer Workshop turns out talent



**PRODUCTION FLIES**—Spirits are soaring as the cast of 'Peter Pan' rehearses for its upcoming performance. In the back row, from left, are Josh Klein who plays Capt. Hook; Kim Dickey, Wendy, and Keith Hertel, Capt. Hook. In the middle row, from left, are Tara Mandrillo who plays Michael; Karen Zipler, Peter Pan; Allison Costine, Peter Pan; and Hillary Cooper, Michael. In the front row, from left, are Matt Sklar and David Greenberg who share the role of John.

The Westfield Summer Workshop of the Creative Arts has something for everyone this summer. Now in its 15th year of operation, the workshop attracts more than 700 students from throughout Union County as well as from neighboring communities.

Children of all ages can take advantage of the program's extensive variety of courses to learn at a leisurely pace the skills and interests of their choice.

Increasingly popular are the theater productions which give aspiring actors and actresses the opportunity to strut their stuff.

Next week's "Peter Pan" show is one of this year's four eagerly awaited performances.

Even though people today are fairly sophisticated and accustomed to seeing all kinds of flying objects, "Never, if we all live to be 100, will we see anything more thrilling than a real, live Peter Pan flying in the window of the Darling's house in Bloomsbury," remarked Ted Schlosberg, director of the workshop.

James M. Barrie's classic play about an elfin boy who captivates and lures three children to his "Never Never Land" is directed by Drude Roessler and Pete Bridges whose talents and creativity give the production a winning touch.

Looking at the cast during rehearsal in their faded shorts, sneakers and T-shirts, it's difficult to imagine that they are anything but average junior high students. However, when the directors call for attention, these highly disciplined young people come together instantly to portray believable Indians, little lost boys and pirates.

"We have 55 kids in the cast," said Roessler, "so we have double cast the play." This enables a child who is not playing his or her lead part to be included in the ensemble.

When they are not on-stage, the members of the

cast are encouraged to help with other parts of the production. For example, the Indians are painting their own tunics with acrylic paint to depict their names.

"Of course the main excitement is the flying," said Roessler. "The extra rehearsal hours to perfect it are worth every ounce of energy for the appeal and challenge of a show like this cannot be compared to anything else," remarked the director.

"Just the logistics of arranging the entire cast on the stage for a regular musical number is a real feat."

The technical aspects of the leads flying are being handled by "Flying by Foy." Peter Foy and his son, Garry, have perfected the daring operation by incorporating a straightforward pulley system.

Each performer wears a harness from shoulder to thigh, which has been custom made. A special piece of steel wire, painted black to appear invisible, is attached to the harness. Another wire, near the top of the stage, is hooked onto the black one and ultimately to a strong rope which trained men working backstage pull to control the flight.

As experts in the unusual line of work, the Foys have handled productions of Peter Pan throughout the United States.

The intricate harmony of the musical numbers has been conceived by Bridges. "Because the students' voices are so diversified, I found I had to change keys at a moment's notice," he says. "Therefore, we are using only a drum and keyboard for accompaniment during the show."

The two Peter Pans, who deftly change places with each other, have strong voices that come across the footlights with the freshness of the young lad they portray.

Blond vivacious Allison Costine, admits the part is

(Continued on page 2)

# Summer workshop

(Continued from page 1)

interesting because she always has to remember to "act boyish."

Poised dark-haired Karen Zippler loves the show because the cast has such "energy and enthusiasm."

From the opening tableau during the overture to the finale, the audience will be swept away with this nostalgic and completely professional production.

Scheduled for July 30, 31, Aug. 1 and 2 at 8 p.m., the fully staged show is open to the public. It will be held in the auditorium of Edison Junior High School, 800 Rahway Ave., Westfield. Matinee performances are scheduled for Aug. 1 and 2 at 2 p.m. Tickets may be obtained by contacting the Workshop office at 233-0804.

Another production, "You're A Good Man Charlie Brown," begins today.

The play, directed by Jim Beil, Anne King and Mia Ginsberg, is a series of vignettes based on the Charlie Brown comic strip and strung together with music.

Charlie Brown, played by

James Petrik, is constantly getting himself into a dilemma. While Lucy, played by Lisa Sue Taubenblat and Amy Clayman, is the hopeless romantic who has her sights set on the piano virtuoso, Schroeder, played by Jamie DelGuidice.

Patty, a role shared by Vanessa Lloyd and Amy Flynn, keeps things moving along with Linus played by Dave Rennyson and Andrew Kelly.

Snoopy, everyone's favorite dog, played by Lori Nell Lazzeri and Courtney Cherewich, supplies the audience with howls, antics and laughter.

In addition to the performances at Roosevelt Junior High School, the cast will take the show on the road to local hospitals and geriatric centers.

Charlie Brown and friends will be waiting tonight, tomorrow and Saturday at 8:15 p.m. at Roosevelt Junior High School, 301 Clark St., Westfield. Ticket prices are \$5 for adults and \$4 for students and senior citizens. Further information may be obtained by calling 233-0804.



**FRIENDS PLAY TOGETHER**—Cast members of 'You're a Good Man Charlie Brown' are rehearsing for tonight's Westfield Summer Workshop production at Roosevelt Junior High School in Westfield. Seated are Dave Rennyson who plays Linus and Lori Nell Lazzeri who performs the part of Snoopy. Standing, from left, are Lisa Taubenblat, Lucy; Vanessa Lloyd, Patty; and Jamie Del Guidice, Schroeder.

## 'Eagles' full of fire

By MARK HAVILAND

Going against the grain, Robert Redford is back in a comic role as an assistant district attorney who tap dances in his bathroom to combat insomnia in the new film *Legal Eagles*.

Redford plays Tom Logan, who teams up with a defense attorney, Laura Kelly, played by Debra Winger, to investigate a bizarre murder case. It involves every teen-ager's blond fantasy, Daryl Hannah ("Splash"), who has killed the art gallery curator who was the mentor of her father, who was a famous artist, and who also died in a mysterious fire.

There is enough fire in this movie that it could almost serve as a training film for fledgling firefighters. Hannah plays an equally bizarre "performance artist," who combines fire effects with visuals, dance-like movements, music and spoken poetry.

## Focus on film

Are you getting all of this? The plot of this film is complicated, although fortunately not incomprehensible, especially when you consider it is directed by Ivan Reitman, who is responsible for films like "Ghostbusters" and "Meatballs."

But in the end, it is enjoyable because of the acting talents of Redford and Winger, who have a nice chemistry when they are together on the screen, even in adversarial roles.

An example of this is early in the movie, when Logan is the prosecution in a case of a man who has apparently stolen dozens of televisions and stereos—all of which are collected in the courtroom as evidence. Kelly is the defense attorney and she steadfastly maintains that her client was going to start a "media room."

Although Redford does not appear entirely comfortable with comedy, the film is still satisfying for adults and with its minimal bad language and violence, could serve as a good family summer movie.

## Annual horse show planned Sunday

The Watchung Riding and Driving Club Annual Horse Show will be held Sunday at 8 a.m. at the Watchung Stables, a facility of the Union County Department of Parks and Recreation, located on Summit Lane in Mountainside. The show is open to the public and will include events for the stable's own mounted troops as well as private horses. Refreshments will be available.

Further information can be obtained from the Stable at 654-9404.

## State offers child safety tips

Parents, community groups and others interested in preventing the abduction and exploitation of children may order resource materials from the New Jersey State Department of Education.

Publications containing child safety tips as well as lists of programs and materials focusing on child safety have been distributed to school districts statewide. These documents are also available to the public for a nominal fee.

"These materials will help educators develop programs and strategies to prevent the abduction and exploitation of our school children," said Commissioner of Education Saul Cooperman. "By working together, we have the potential to eliminate this problem."

In December 1985, the New Jersey Assembly approved a resolution for the development of materials to

teach young people how to protect themselves from being abducted. The resolution was developed to strengthen existing measures the state had established on behalf of missing children.

Packets containing the following three documents may be ordered from the department:

Child Abuse and Neglect: A Bibliography of Materials and Other Resources lists educational programs for students, information sources for school staff, information clearinghouses and national and state organizations concerned with child abuse prevention and treatment. One section of the booklet focuses on community resources for children, victims and parents, including parents of handicapped children.

Information on the Prevention of Childhood Abduction offers local

districts—guidelines on teaching children to avoid the risks of abduction. This paper includes basic safety rules for children.

A Message from the New Jersey State Missing Persons Commission includes tips for parents on preventing abduction and detecting sexual exploitation.

To order the packet of three documents, call the department's Office of Forms and Publications, at (609) 984-0905.

## Meeting slated

The New Jersey Chronic Epstein-Barr support group will meet at 2 p.m. on Sunday at 1435 Morris Ave., in Union.

CEBV was recently covered in a featured story on TV's 20/20. For further details call 276-7743.





LIONEL HAMPTON, right, and his big band will appear at the Paper Mill Playhouse, Millburn, Wednesday at 8 p.m. Still going strong after 45 years as a musical performer, Hampton has delighted audiences the world over. Tickets and information are available by calling the box office, 376-4343. The Copasetics, above, 'legends of tap,' will perform at the Paper Mill July 31, 8 p.m. Masters of one of America's few native art forms, this fraternity of jazz tap dancers traces its roots back to the 1930s and the famous Cotton Club. Musical accompaniment will be by the Jim Roberts Trio. Information is available by calling the box office, 376-4343.



## Whiteflies can cover summer plants

By JAMES NICHNADOWICZ

Many people have found the undersides of the leaves of their ornamental and vegetable plants covered with small, pure white flying insects — the whiteflies. These pests are not true flies but are closely related to scale and aphid insects. Adults have four powdery, snowwhite wings and are about a sixteenth of an inch long. They are usually found on the lower surfaces of the upper leaves, where a single female may deposit up to 400 eggs in her two-month lifespan.

The eggs hatch into tiny, flattened, yellowish-green oval nymphs called "crawlers" that actively move about the plant to locate a suitable feeding site. The nymphs settle

provides an additional incentive to keep these pests at low population levels.

Beginning in June, inspect underleaf surfaces for both nymphs and adult whiteflies. Other indications of the presence of this pest include shiny leaves or fruit coated with honeydew (or black sooty mold when the humidity increases), wilting plants or plants with no vigor and distorted terminal growth.

There are no very good chemical controls for this pest. For limited control, homeowners can use malathion, rotenone or pyrethrin. Spray foliage thoroughly and frequently, generally every five to seven days throughout most of the season. Follow the label instructions

the attention of artists, photographers, garden visitors and a host of white butterflies at the Reeves-Reed Arboretum in Summit.

This is the first year for the field flowers sown last August in the Arboretum's famous daffodil bowl. The combination of perennials and annuals was selected to help control weed growth which, over the years, has competed heavily against the daffodil bulbs for nourishment.

Cooperating in this preservation project were the City of Summit and Lofts Company of Bound Brook, N.J. Lofts donated a seed mixture called Pinto Northern Wild Flower Mix.

Currently in bloom are black-eyed susans following upon deep blue bachelor's buttons, magenta catchfly, in the sweet william family, daisies and coreopsis.

The summer's succession of

bloom is expected to continue with calendula, purple coneflower, baby snapdragon, flax and more. Members of the Arboretum Wildflower Committee also collected and broadcasted seed of New England aster and Queen's lace.

Similar meadow plantings are becoming useful along parkways where the usual grassy shoulders are costly to maintain. The field flowers will require only one mowing in the late fall.

The heat of summer will soon cause spring plantings of peas, lettuce and other early vegetables to die or go to seed. The spaces left by those plants will soon bear weeds if left unplanted. Instead of growing weeds, these areas can be planted with many types of fall vegetables.

Beets, broccoli, lettuce, snow

peas, kale, kohlrabi, radishes and spinach will all do well if started in the garden shortly. They love to grow in the cool temperature of fall. Try to use varieties which mature early to compensate for the shorter days of late summer.

The challenge of raising fall vegetables is germinating the seeds. This is often difficult due to high soil temperatures and inadequate soil moisture. These problems can be overcome, however, by adding lots of organic matter to the soil and planting seeds 3/4 inch deeper than normally.

Once the seedlings emerge they will need to be watered often. To further prevent excess drying, shade them with old screens bent into an A or your sping pea vines. The screens or vines can be removed after two weeks.

### Garden spots

down, feed on plant saps and pass through several development stages before reaching adulthood. Generally, the entire egg-to-adult cycle occurs within 30 days.

Both adults and nymphs suck the fluids from the plant. In addition, they excrete a sugary fluid called honeydew, which covers foliage and fruit. As soon as the humidity increases, the honeydew serves as an excellent medium for a black sooty mold which not only makes the plant unsightly but may actually interfere with leaf respiration.

Recent research indicates that whiteflies are able to transmit plant diseases; they have been linked to almost 30 diseases, including yellows virus and leaf curls. This

exactly for best results and make sure the spray covers the entire plant.

Some people claim that a spray made up of a teaspoon of liquid detergent in a gallon of water aids in the suppression of whiteflies. Commercial preparations of soap are available.

Some homeowners have used a loose fabric screen — spun bonded, polyester floating row covers — to exclude whiteflies from their crops. Although expensive, these crop covers have been effective in protecting plants from various insect pests.

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A newly planted meadow of colorful wild flowers is attracting

## Liberty painting on view until fall

Union County College's gigantic Statue of Liberty painting will remain on the front lawn of the Cranford Campus through Oct. 27, according to Dr. Derek N. Nunney, UCC president.

Dr. Nunney reported the college is working with Rep. Matthew Rinaldo of Union to contribute the 24 foot by 30 foot painting to the Smithsonian Institution in Washington, D.C. The work was painted by Mike Howard of New York City, a nationally-recognized artist.

The painting was unveiled July 2 at well-attended ceremonies at the Cranford Campus, which featured

remarks by Rep. Rinaldo, Higher Education Chancellor T. Edward Hollander, Freeholder G. Richard Malgran, and Acting County Manager Robert Doherty.

Dr. Nunney reported hundreds of people had their picture taken in front of the giant painting July 4 as part of Cranford's Independence Day celebration. He invited the public to use the painting as a background for photographs at any time through Oct. 27.

As part of the Statue of Liberty Centennial, the Union College Foundation is conducting a Miss Liberty Sweepstakes by selling T-

shirts with a replica of Howard's painting. Sweepstakes tickets, plus a T-shirt, can be purchased for \$10 by calling the Union College Foundation at 276-4274. The first prize is a trip for two to any stop of Eastern Airlines in the continental United States plus \$500. There are 18 other prizes. The drawing for the prizes will be Oct. 27 at the Cranford Campus of Union County College.

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# Social notes and news

## Daichman-Snyder



PHYLLIS DAICHMAN  
ALAN SNYDER

Mr. and Mrs. Michael Maykish of Maplewood have announced the engagement of their daughter, Phyllis Ann Carrie Daichman, to Alan Snyder, son of Mr. and Mrs. Sol Snyder of Springfield.

The bride-elect, who was graduated from Columbia High School, Maplewood, attended Union College and Tidewater College in Virginia, where she received a degree in education. She is a sales representative for Edward Don & Co., Mt. Laurel.

Her fiancé, who was graduated from Jonathan Dayton Regional High School, Springfield, and C. W. Post College, Greenvsale, N. Y., where he received a businss degree, is a co-owner of Livingston Bagel and Restaurant, Livingston.

A spring 1987 wedding is planned.

## Crow-Nabasny



MR. AND MRS. RICHARD NABASNY

Deborah Ann Crow, daughter of Mr. and Mrs. Dennis L. Crow of Mountainside, was married recently to Richard Joseph Nabasny, son of Mr. and Mrs. Michael M. Nabasny of Chicago, Il.

The Rev. William A. Abrams performed the ceremony at the First United Methodist Church of Island Heights. A reception followed at the Toms River Country Club.

The bride was given in marriage by her father. Barbara Jane Crow, the bride's sister, was the matron of honor. Laura L. Power, Patricia A. Haddon and Colleen J. Burt served as bridesmaids.

Thomas L. Grana was the best man. David J. and Robert J. Nabasny, the groom's brothers, and Alan W. Hoekstra served as ushers.

The bride was graduated from Colby-Sawyer College, and Fairleigh Dickinson University, from which she holds an M.B.A. She is employed by Johnson & Johnson in Chicago.

The groom was graduated from DePaul University, and is a certified public accountant. He is employed by Chemical Waste Management in Illinois as a controller for special service.

The couple will reside in Chicago after a honeymoon in Bermuda.

## Wachter-Heleno



SUSAN D. WACHTER

Mr. and Mrs. Herbert Wachter of Union have announced the engagement of their daughter, Susan D., to Amilcar A. Heleno, son of Mr. and Mrs. Manuel Heleno of Leiria, Portugal.

The bride-elect was graduated from Union High School and Kean College with a B.S. degree in accounting. She is an assistant controller at Greenville Hospital in Jersey City.

Her fiancé is a mechanic with Diamond Shamrock in Harrison.

An early winter wedding is planned.

## Amrhein-Petela



CHARLOTTE AMRHEIN

Mr. and Mrs. Bernard J. Amrhein of Finksburg, Md., have announced the engagement of their daughter, Charlotte Grace, to Michael Paul Petela, son of Mr. and Mrs. Frank Petela of Woodlawn Avenue, Linden.

The bride-elect was graduated from Westminster High School, Westminster, Md., and the College Misericordia, Dallas, Pa., where she received a bachelor of science degree in nursing.

Her fiancé was graduated from Linden High School and College Misericordia, where he received a bachelor of science degree in business administration.

A summer wedding is planned.

## Vancio-Rashkin

Gayle Suzanne Vancio, daughter of Mr. and Mrs. C. James Vancio of Roselle Park, was married recently to Captain Allan David Rashkin of Laconia, N.H., son of Mr. and Mrs. Milton Rashkin of Elmont, Long Island.

The ceremony was performed by Supreme Judge Ralph Yachnin at the Island Inn, Westbury, Long Island, where a reception followed.

The bride was graduated from Roselle Park High School and attended Douglass College.

She is a payroll administrator at Maersk Line Limited, N.Y.

Her husband was graduated from Elmont High School, Long Island, and Fort Schuyler Maritime Academy. He is employed by Maersk Line Limited, N.Y. He is in command of the M/V 1st Lt. Alex Bonnyman, stationed in the Indian Ocean.

The couple took a honeymoon trip to the Virgin Islands, and resides in Laconia.

## Ginter-Perez

Mr. and Mrs. Léon Ginter of Linden have announced the engagement of their daughter, Helen, to Michael Perez, son of Mr. and Mrs. John Perez of Colonia.

The bride-elect was graduated from Linden

High School. She is employed by the Woodbridge Board of Education.

Her fiancé was graduated from Colonia High School and De Vry Technical Institute. He is a senior field engineer at the Burroughs Corporation.

# Stork club

Triplets, James Ryan, Michelle Lynn and Stephanie Anne, were born on May 12 to Dennis and Beverly Beach of Readington.

The babies were born two months prematurely at St. Peter's Medical Center in New Brunswick.

James was 3 pounds, 10 ounces; Michelle, 3 pounds, 4 ounces, and Stephanie, 3 pounds, 4 and a half ounces.

The triplets join brother Kevin Michael, 2.

Mrs. Beach, the former Beverly Frankovich of Union, is the daughter of Mr. and Mrs. Vincent Frankovich of Union. Her husband is the son of Mr. and Mrs. William Beach of Roselle Park.

A 7-pound, 7½ ounce daughter, Cherylyn Barbone, was born June 21 to Mr. and Mrs. Tom Barbone of Kenilworth.

The baby was born at Muhlenberg Hospital at 10:32 a.m.

Mrs. Barbone, the former Lynn Michalski of Kenilworth, is the daughter of Anthony and Muriel Michalski. Her husband is the son of Joe and Mary Barbone, also of Kenilworth.

A 9-pound, 3-ounce son, Ryan Joseph Valentino, was born June 14 to Mr. and Mrs. Richard Valentino of Union.

The couple's first child was born at Overlook Hospital, Summit.

Mrs. Valentino, the former Alison Lee Shaw of Union, is the daughter of Mr. and Mrs. Alfred Shaw of Union. Her husband is the son of Mr. and Mrs. Joseph Valentino of Newark.

A 7-pound, 15 ounce daughter, Amanda Angela Cappetta, was born Dec. 2 to Mr. and Mrs. Ronald Cappetta of Beachwood.

The baby, born in Kimberly Medical Center, Lakewood, joins two sisters, Jessica, 8, and Melissa, 22 months.

Mrs. Cappetta is the former Amelia Schnug of Union.

A daughter, Rachel Lillian

Dingman, was born June 7 to Mr. and Mrs. Chip Dingman of Trenton.

She joins a brother, Adam. Mrs. Dingman is the former Caryn Sklar of Springfield.

A 7-pound, 11 ounce daughter, Alison Laura Turton, was born June 25 to Danny and Lori Turton, at Elizabeth General Hospital.

Mrs. Turton is the former Lori Rothausen, daughter of Don and Billie Rothausen of Union. Her husband is the son of William Turton of West Orange and Mrs. Norma Turton of Hazlet.

Jennie Stia of Union and Helen Rothausen of Lakewood are the baby's great-grandmothers.

A 9-pound, 2 ounce son, Louis Alexander Puopolo, was born on June 25 to Louis and Judith Puopolo

of Springfield.

The baby, born at Saint Barnabas Medical Center in Livingston, joins a sister, Nicole Anne, 6½.

Mrs. Puopolo, the former Judith Wnek, is the daughter of Stanley and Bernice Wnek of Springfield. Her husband is the son of Louis and Julia Puopolo of Springfield.

An 8-pound, 15 ounce daughter, Suzanne Mary Ghuzzi, was born May 15 to Mr. and Mrs. Jerry Ghuzzi of Union.

The baby, born in Elizabeth General Medical Center, Elizabeth, joins two brothers, Brian, 9, Christopher, 5, and a sister, Danielle, 7.

# Cusmano-Knight

Mr. and Mrs. Frank Cusmano of Foxwood Road, Union, have announced the engagement of their daughter, Barbara Ann, to Kevin Charles Knight, son of Mr. and Mrs. Michael E. Knight of Cranford. The announcement was made on June 12.

The bride-elect, who was graduated from Union High School and cum laude from Connecticut College, where she received a B.A. degree in psychology, is employed in Advertising-Marketing, Department of City Federal Savings Bank, Piscataway.

Her fiance, who was graduated from Cranford High School, attends Kean College of New Jersey, Union,

where he is studying business administration. He is employed as a purchasing agent at Roue, Bertrand, Dupont, Inc., Totowa.

An October 1987 wedding is planned in Holy Spirit Roman Catholic Church, Union, and a reception will follow at the Mayfair Farms, West Orange.



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8 p.m.

**RAPUNZEL**  
ROOSEVELT JR. HIGH  
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Westfield, N.J.

July 30-August 2  
8 p.m.  
August 1-2  
Matinees 2 p.m.

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**PETER PAN**

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**GUILD OFFICERS**—The Memorial General Hospital Guild Association recently installed its new officers. They are, from left, Mary Northrup of Cranford, recording secretary; Lena Meidlein of Union, assistant treasurer; Bertha Meidlein, president; Viola McCraigh of Kenilworth, treasurer; Sara Irwin; Marion Seale of Roselle, vice president. The Guild Association raises funds to support the work of Memorial General Hospital. It recently presented a donation of \$36,000 to the hospital for new monitoring equipment for the recovery room.

The Overland Social Club is sponsoring a trip to the Raleigh Hotel in the Catskill Mountains from Sept. 8 through 12.

## Clubs list new officers

Joanne Rafoppi of Union was recently elected and installed as president of the Springfield Chapter of the Ladies of UNICO, (Unity, Neighborliness, Integrity, Charity, and Opportunity.)

and neglected children in the county. The Overland Social Club is sponsoring a trip to the Raleigh Hotel in the Catskill Mountains from Sept. 8 through 12.

The weekend trip will include

## Clubs in the news

Other elected officers are Thelma Passero of Springfield, vice-president; Josephine Farinella of Springfield, secretary; and Jetty Bonadies of Springfield, treasurer.

The Italian American organization is planning an October luncheon to raise funds for abused

round trip transportation by bus, three meals daily, deluxe rooms, daytime and nighttime activities and entertainment, cocktail party, use of pools and health clubs, and all gratuities.

Call Martha McCaffery at 245-2637 for reservations and information.

## Schwartz-McGuire

Mr. and Mrs. Sam Schwartz of Westfield have recently announced the engagement of their daughter, Shelley Jill, to Michael J. McGuire of Boston, son of Mrs. Mary P. Sabatini of Coronado, Ca.

The bride-elect was graduated from Ithaca College and Boston University where she received a Master's Degree in speech pathology. She is a speech therapist

at the S.N.C.A.R.C. Early Intervention Program in Medfield, Ma.

Her fiance was graduated from University Liggett School and Ithaca College where he received his B.S. He is a mortgage loan officer with Old Stoner Mortgage Corp. in Natick, Ma.

An early spring 1987 wedding is planned.



**CHANGING HANDS**—Outgoing President Dee Nahirny, left, hands records of organization to newly installed Ladies of UNICO President Joanne Rajoppi. Other newly elected officers are, from left, Jetty Bonadies, Josephine Farinella, and Thelma Passero.

## Singles scene

**SINGLE SENSATIONS** will hold a beach party Friday at 9 p.m. at the Shalimar, Route 35 N. Aberdeen. Ages 21-39, free buffet, \$5 admission. 572-5674...**JEWISH SINGLES WORLD, INC** will sponsor a dance with Jewish Dimensions Saturday, 7:30 p.m. at the Sheraton Hotel, Rt. 18, East Brunswick. \$7 admission; Sunday, a game of Pitch and Putt at the Pitch and Putt Golf Course at the Galloping Hill Golf Course in Union. \$1 fee includes equipment rental. That night at 8 p.m. a dance with Jewish Dimensions will be held at the Shalimar. \$7 admission. 964-

8086...**YOUNG SINGLE CATHOLIC ADULTS CLUB** will sponsor an "American Spirit Dance" Aug. 16 at 8 p.m. at the Immaculate Heart of Mary Church, Martine Avenue, Scotch Plains. Ages 21-35, \$7 admission includes beverages and snacks. 382-9676...**SINGLE FACES** will hold an end of July Dance Party Sunday at City Lights in South Amboy at 8 p.m. \$6 admission 238-0972 or 679-4311...**MIDDLE AGED SINGLES** will hold a dance Wednesday 7:30 p.m. to 1 a.m. at the Springburn Manor, 2800 Springfield Ave., Union. 687-4200...**NEW EX-**

**PECTATIONS** single adult rap group will meet tomorrow at the Morristown Unitarian Fellowship, Normandy Heights Road, Morristown. Dancing, soft beverages, and buffet after discussion. 540-1177...**JEWISH SINGLES DANCE** ages 20's and 30's Sunday 8 p.m. at Club 35 on Highway 35, Sayreville. 797-6877...**JEWISH SINGLES of Middlesex County**, ages 22-35, will hold a picnic in Highland Park and a dance at the Sheraton on Rt. 18 in E. Brunswick Saturday. Brunch at the Hyatt in Princeton, \$21 at 10:30 a.m. Call 247-0812.

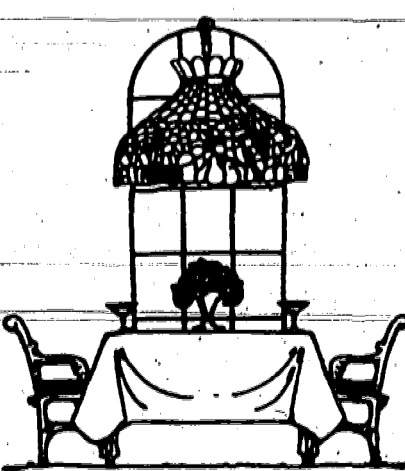
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**THE ACTOR'S NIGHTMARE**—The New Jersey Public Theatre, 118 South Ave., Cranford, will present "The Actor's Nightmare" through this weekend. The cast is, front, Liz Adams and Bob Malos; back, Sid Wallace, Laura McLane and Ellen Kaufman.

## Theater group to do 'Annie'

Celebrating its fifth season, The Summer Musical Theatre at David Brearley Regional High School will present the Tony Award winning musical "Annie" Aug. 1 and Aug. 2 at 8 p.m. in the John Conlin Hall, Brearley Monroe Avenue, Kenilworth.

Sponsored by The Union County Regional High School District 1, the Summer Musical Theatre is a community-styled theatre experience. Productions are open to all residents, students and adults of the six communities served by The Board of Education. This summer, the cast of "Annie" is drawn from all six communities: Kenilworth, Garwood, Berkeley Heights, Clark, Springfield and Mountainside.

"Annie," which is based on the comic strip "Little Orphan Annie," tells the tale of a poor orphan girl

living a cruel, harsh life in a depression era orphanage. Despite the hardships of her life, Annie's spirit and hopefulness always remain and affect all she comes in contact with. This Oliver Twist style story includes such memorable musical numbers as: "Tomorrow," "Hard Knock Life," "Maybe," "I Don't Need Anything But You," "You're Never Fully Dressed Without a Smile" and the showstopping "Easy Street."

Producing this summer's performance are stage director Jim Avidon and music director Angelo Corbo. Other staff members include: choreographer, Gerri Garrick; set designer, Katherine Conner; lighting designer, Tom Spital. Pat Hubinger will be costuming the cast of "Annie," her twelfth musical at David Brearley.

Sybelle Franklin, will portray Annie for the fourth time. Other cast members include Burt Sueskind as Daddy Warbucks; Gerri Garrick as Miss Hannigan; Sandra Spillman as Grace Farrell. Jimmy Stonaker and Fionna Pierce will play the villainous Rooster Hannigan and Lily St. Regis, while Ken Sanford will portray the role of Franklin Delano Roosevelt.

Cast as the other girls in the orphanage are area residents Jennifer Shallcross, Karen Savage, Lori-Ann Neves, Hilary Altman, Christina Sempepos, Becky Hubinger, Dawn Zielinski, Cynthia Sempepos, and Samantha Manburg.

Tickets may be purchased from cast members by contacting David Brearley High School, 272-7500, or at the door an hour before opening, Aug. 1 or Aug. 2.

## Theater continues 2 plays

New Jersey Public Theater continues Christopher Durang's "Sister Mary Ignatius Explains It All For You" and "The Actor's Nightmare" now through Saturday.

The controversial "Sister Mary" is a lampoon of Roman Catholic doctrine as expounded by a narrow-minded and, as it turns out, deranged nun, played by Mari Bernhagen of Yardley, Pa.

"The Actor's Nightmare" details the plight of George, a stranger pushed on stage to replace an ailing actor. Fumbling from one missed

cue to another, George finds himself in the middle of scenes of Shakespeare, Noel Coward, and Samuel Beckett as the other actors keep switching the plays. In the closing moments, George rises to the occasion and finally says the right lines.

Performances are Thursday, Friday and Saturday at 8:30 p.m. now through July 26. More information is available by calling 272-5704. NJPT is located at 118 South Ave., East, in Cranford.

## Paper Mill festival through Aug. 6

The Summer Festival '86, the Paper Mill Playhouse's series of internationally acclaimed artists continues through Aug. 6.

The Pilobolus Dance Theater, featuring a blend of dancer, acrobat, mime and stage magician, will return to the Paper Mill today at 8 p.m. The group has toured throughout the United States and Europe and has appeared on on such television shows as "The Tonight

Show" and "Sesame Street."

Lionel Hampton, now as "a jazz legend," is entering his 45th year as a musical performer. He will appear on the Paper Mill stage July 30 at 8 p.m. Hampton has appeared through the years with Gene Krupa, Mel Torme, Benny Goodman and Buddy Rich in addition to Bette Midler. He recently was named the United States' Good Will Ambassador.

The Copasetics, "tap dancing wizardry," will dance July 31 at 8 p.m. on the Mill stage. The members, after appearing for nearly half a century in show business, call themselves "a fraternity of black entertainers dedicated to Bill 'Bojangles' Robinson.

Additional information can be obtained by calling the box office at 376-4343.

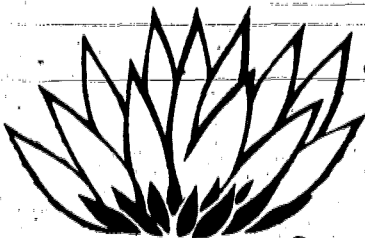
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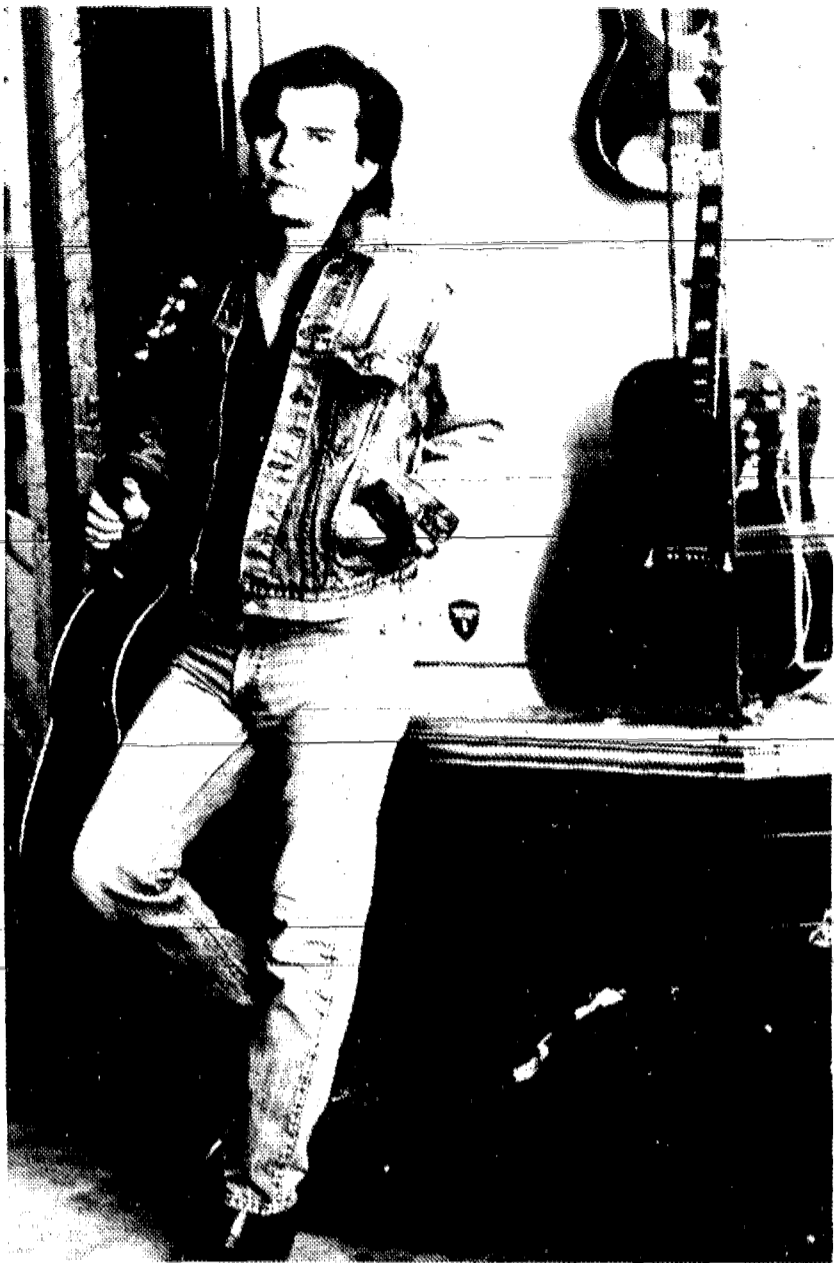
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# This music crosses many boundaries



STEVE EARLE

By MILT HAMMER  
Pick Of the LPs, "Guitar Town," by Steve Earle (MCA Records).

The descriptions tagged to Steve Earle's music have crossed more boundaries than an outlaw on the loose. In the past, terms draped around his notes include rock 'n' country, rockabilly, folkabilly, country with a "cutting edge."

In other words, like a lot of musical renegades, he's not easy to pigeonhole.

However, Steve has no trouble labeling his work. "It's country," he says, straight as a shot of whiskey. He then adds in his Texas drawl, "It's country 'cause I talk like this. And it's country because I write lyrics, and I tell stories, and I record in Nashville."

After hearing the sense of urgency and lyrical honesty present in Steve's music, country fans certainly agree. But, then, what attracts so many young rock fans to his work? Probably the spare, muscular musical package that puts a modern engine behind his cinematic tales of blue-collar life, tales packed with truck stops and diners, with small towns and families, with loneliness and dreams.

So, while it is country, it is also something much more. As listeners learn after hearing "Guitar Town," his debut album on MCA Records, Steve writes and performs songs that echo country's past as well as pave a highway headed toward country's future.

"Hank Williams used blues, honky tonk and gospel to tell his stories, 'cause that was the best music around for him to draw from," Earle says. "If Hank were alive today, he'd sound different, 'cause he'd have some fresh styles to draw from. What's important is to tell a story in the most powerful way you can."

What makes Steve emphatically declare himself a country artist is his dead-bolt dedication to writing

something meaningful. "Lyrics have always been a bigger part of country music than anything else," he says. "And I write story songs. Lately, country's gone away from solid lyrics, but I think we're getting ready to see a lyrical resurgence. There's energy and passion returning to country radio, where it should've been all along."

In the past, Steve's passion and youthful swagger led executives to push him into a rockabilly cage that limited his range. But MCA recognized a Texas whirlwind of writing ability in Steve and placed him with two producers more attuned to the broader scope of American influences flying through his work.

Tony Brown and Emory Gordy Jr. (whose respective past associations

include time logged with Elvis Presley and Emmylou Harris) worked with Steve to design the appropriate musical setting for each of his lyrical stories.

Others also have noticed Steve's writing ability. Artists as different as Johnny Lee, Carl Perkins, Vince Gill, Steve Wariner and Connie Smith have recorded his songs, and fellow Texas original Waylon Jennings has included Steve's chilling "The Devil's Right Hand" on his first album for MCA.

With the release of "Guitar Town," radio listeners and record buyers also will discover the richness inside Steve's working class world. And while some still will have trouble trying to classify it, others will be satisfied with calling it "good American music."

## Italian Night at Echo Lake

The Union County Department of Parks & Recreation will present Italian Night at the Summer Arts Festival, Aug. 6, 7:30 p.m. at Echo Lake Park. Performing at the concert will be "The Camillo Montana Band."

A dance floor, snack truck and parks information booth are available at the concert site. Concert goers are encouraged to bring lawn chairs or blankets to sit on. Admission is free.

In the event of rain, the concert will be held at Trailside Nature & Science Center auditorium, Coles Ave. and New Providence Rd., Mountainside. There is no raindate.

For up to the minute information, call the parks 24-hour hotline at 352-8410.

## The John V. Mara Memorial Fund and New Jersey Press Foundation Football Classic

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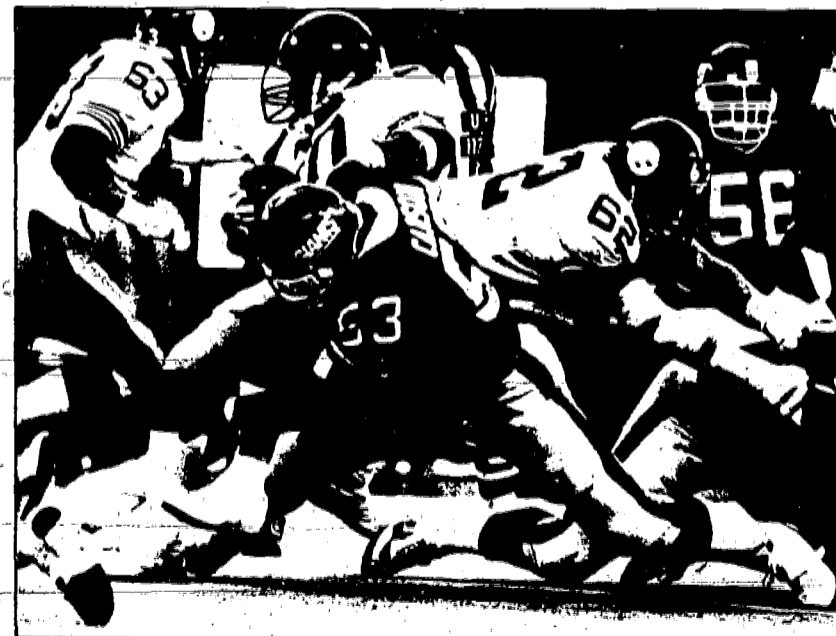


Photo by Arnold Yelin

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# Rebecca's forecast

For week of July 24 through July 31

**ARIES** (3/21-4/20) You may feel private and introspective at the start of this week. Dealings with relatives are touchy and misunderstandings are possible. Later, special meetings are in store for some, financial headaches plague many, and travel plans may hit a snag or two. Domestic issues remain uncertain.

**TAURUS** (4/21-5/21) You should expect a lot of activity in the weeks ahead. Travel,

communications and correspondence will crowd your schedule. Dealings with siblings, distant relatives or neighbors may be disturbing for some. Later, if you are more sensitive to another's needs, you will both reap the rewards.

**GEMINI** (5/22-6/21) This may be an important period where financial interests are concerned. Go over outstanding debts and otherwise review and re-evaluate your budget. Later, job and health issues demand attention, personal stress of recent months may catch up with you, and an old dilemma may re-surface once more.

**CANCER** (6/22-7/23) Personal worries fade early in this period. Expect a turning point in health or job matters and valuable

learning opportunities shouldn't be overlooked. Later, in-laws or those at a distance assume importance, avoid ties that bind, and take advantage of late week social developments.

**LEO** (7/24-8/23) Important issues surround romance, children and creative pursuits. Dividing your time could be a problem for some, and joint dealings may need to be discussed. Later, you enjoy a better financial period, retain important papers, and look into conservative or longterm investment opportunities.

**VIRGO** (8/24-9/23) This may be an important week for many. Past efforts are rewarded and you could find yourself the center of attention. Important goings on are likely to revolve around financial opportunities. Later in the week, you gain additional support, and keeping others informed makes for smoother relations.

**LIBRA** (9/24-10/23) Both personal and professional dealings are highlighted during

this period. Accept a challenge and reserve an extra measure of patience for family matters. Later, money is spent on fix-ups or repairs, avoid mishaps around the house, and shrug off another's words... they are misleading.

**SCORPIO** (10/24-11/22) This may be a touchy period for many. You are apt to argue with daily contacts and may be feeling very misunderstood. Financial interests may look better than they actually are, so be careful! Later, legal dealings are possible, and romantic, social and recreational pursuits crowd your thoughts.

**SAGITTARIUS** (11/23-12/21) You may be more busy than you expected during this week. Several people may demand answers that you may not really have right now. Try to keep things on an even keel both personally and professionally. Later in the week, you may review past actions or decisions once again.

**CAPRICORN** (12/22-1/20) Emotions may

trip up even your good judgment during this week. Communications are uncertain or unreliable, and jointly held funds may be a source of conflict. Later in the week, more dealings with those at a distance, children assume importance, and daily schedules may be anything but usual.

**AQUARIUS** (1/21-2/19) You may have nothing more on your mind right now except romantic, social or recreational pursuits. However, you may be burdened with tasks or obligations on which you didn't count. Later in the week, elders or those in authority issue a reprimand; others are hard for you to figure out now.

**PISCES** (2/20-3/20) The week ahead promises a lot of activity. Job and personal matters are highlighted, and the lighter side of life is decidedly appealing right now. Later in the week, keep your expectations realistic and you may avoid a let down. Local travel and news from a distance are in the offing.

## Lottery winners

Following are the winning New Jersey Lottery numbers for the weeks of June 30, July 8, 14, and 21

### PICK-IT AND PICK 4

- July 3—348, 2615
- July 4—595, 6826
- July 5—218, 8432
- July 7—903, 1846
- July 8—776, 5299
- July 9—496, 0646
- July 10—595, 1268
- July 11—782, 6526
- July 12—770, 4829
- July 14—294, 9922
- July 15—466, 4831
- July 16—585, 2970
- July 17—146, 1706
- July 18—355, 0193
- July 19—892, 9085

- July 3—6, 8, 18, 26, 27, 34; bonus—25795.
- July 7—6, 10, 29, 31, 34, 39; bonus—44534.
- July 10—16, 22, 23, 28, 33, 36; bonus—02477.
- July 14—6, 17, 25, 34, 38, 41; bonus—27715.
- July 17—4, 16, 18, 21, 23, 35; bonus—05155.

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### RESOLUTION NO. 552-86 DATE: 7/17/86 UNION COUNTY BOARD OF CHOSEN FREEHOLDERS

WHEREAS, the Rules and Regulations adopted by the U.S. Department of Treasury regarding the State and Local Fiscal Assistance Act of 1972 allows for changes in the priorities of the planned use of entitlement period allotments; and

WHEREAS, Local Finance Board has promulgated that such changes made in the priorities after entitlement period allotments have been budgeted must be advertised and approved by the Director;

NOW, THEREFORE, BE IT RESOLVED that in accordance with the above provisions, the County of Union hereby requests the Director of the Division of Local Government Services to make the following adjustments in the "Reserve for Revenue Sharing Funds" by entitlement period and priorities as per attached Schedule 1; and

BE IT FURTHER RESOLVED that the foregoing change in the entitlement period allotment priority is in the opinion of the Governing Body warranted and is necessary for the most advantageous utilization of such funds for the reasons set forth:

1. All reserve balances for prior appropriations of Revenue Sharing funds are no longer required for the set forth purposes; and
2. Such reserve balances will be used for:

- a. Division of Youth Services-Salaries and Wages;
- b. Division of Youth Services-Other Expenses; and

BE IT FURTHER RESOLVED that a copy of this Resolution in accordance with the provisions of the Division of Local Government Services, be published according to the law within ten (10) days of its passage.

APPROVED AS TO FORM  
Robert Doherty  
County Attorney

I hereby certify the above to be a true copy of a resolution adopted by the Board of Chosen Freeholders of the County of Union on the date above mentioned.

Eileen A. Chrenka, Clerk  
03835 Focus, July 24, 1986 (Fee: \$25.90)

### RESOLUTION NO. 541-86 DATE: 7/17/86 UNION COUNTY BOARD OF CHOSEN FREEHOLDERS

WHEREAS, pursuant to N.J.S.A. 40A:11-5 (1)(a)(ii), any purchase, contract or agreement the subject matter of which consists of extraordinary, unspecifiable service is an exception to the bidding requirements of the Local Public Contracts Law; and

WHEREAS, the County has contracted with and received funding from the State Department of Human Services for the operation of a Personal Attendant Demonstration Program which requires the County to secure Personal Attendant Services for individuals with disabilities who are residents of Union County to assist them with independent living and with obtaining and maintaining appropriate employment; and

WHEREAS, Deborah Lorenzetti, Director of the Division of Planning of the Union County Department of Human Services, has solicited Requests For Proposals from the following firms: Community Medical Referrals, 51 West Union Avenue, Bound Brook, New Jersey 08805; Midpoint Health Care, 60 Evergreen Place, East Orange, New Jersey 07018; Staff Builders Health Care, 303 George Street, New Brunswick, New Jersey 08903; United Nurses' Registry, 485 Bloomfield Avenue, Caldwell, New Jersey 07006; and Western Medical Services, 2414 Morris Avenue, Union, New Jersey 07083, to provide such service for the period of July 1, 1986 through June 30, 1987 at a cost of \$7.00 per hour, assessment services at \$65.00 each, and reassessments at \$20.00 each, with total contract ceiling of not to exceed \$33,400.00 for each contract, which shall be charged to Account NO. 086-274-624-49-33; and

WHEREAS, the services to be provided are "Extraordinary, Unspecifiable Services" within the definition contained in N.J.S.A. 40A:11-2 (7);

NOW, THEREFORE, BE IT RESOLVED by the Board of Chosen Freeholders of the County of Union that it does hereby authorize and direct the County Manager and Clerk of this Board to enter into a contract with vendors selected from the list set forth above for the purposes of providing the Personal Attendant Services to citizens of the County of Union; and

BE IT FURTHER RESOLVED that a copy of this Resolution be published according to law within ten (10) days of its passage.

APPROVED AS TO FORM

Robert Doherty  
County Attorney

I hereby certify the above to be a true copy of a resolution adopted by the Board of Chosen Freeholders of the County of Union on the date above mentioned.

Eileen A. Chrenka, Clerk  
03832 Focus, July 24, 1986 (Fee: \$31.50)

### RESOLUTION NO. 558-86 DATE: 7/17/86 UNION COUNTY BOARD OF CHOSEN FREEHOLDERS

WHEREAS, there exists a need for professional services to provide general traffic engineering consulting services for the County of Union; and

WHEREAS, Travers Associates, 950 Clifton Avenue, Clifton, New Jersey 07013, has agreed to provide the necessary traffic engineering consulting services in accordance with their letter proposal dated May 16, 1986, a copy of which is attached hereto and made a part hereof; and in the sum of not to exceed \$15,731.00; and

WHEREAS, the Local Public Contracts Law requires that a Resolution authorizing the awarding of a contract for professional services "without competitive bidding" must be passed by the governing body and shall be advertised; and

WHEREAS, this contract is awarded without competitive bidding as a "Professional Service" in accordance with 40A:11-5 (1)(a) of the Local Public Contracts law because the services to be performed are engineering services;

NOW, THEREFORE, BE IT RESOLVED by the Board of Chosen Freeholders of the County of Union that Travers Associates, 950 Clifton Avenue, Clifton, New Jersey 07013, is hereby awarded a contract to provide the necessary traffic engineering consulting services per their letter proposal dated May 16, 1986, a copy of which is attached hereto and made a part hereof; and

BE IT FURTHER RESOLVED that the County Manager and Clerk of this Board be and they are hereby authorized to execute said contract upon approval by the County Counsel's Office for the aforesaid project; and

BE IT FURTHER RESOLVED that the said sum of not to exceed \$15,731.00 be charged to Account No. 011-110-551-13-21; and

BE IT FURTHER RESOLVED that a copy of this Resolution be published according to law within ten (10) days of its passage.

APPROVED AS TO FORM  
Robert Doherty  
County Attorney

I hereby certify the above to be a true copy of a resolution adopted by the Board of Chosen Freeholders of the County of Union on the date above mentioned.

Eileen A. Chrenka, Clerk  
03834 Focus, July 24, 1986 (Fee: \$27.30)

### RESOLUTION NO. 542-86 DATE: 7/17/86 UNION COUNTY BOARD OF CHOSEN FREEHOLDERS

WHEREAS, there exists a need to provide professional services for the design and permitting of a County-owned composting facility in the Township of Springfield; and

WHEREAS, James C. Anderson Associates, Inc., Tiffany Square, 2615 Route 38, Mount Holly, New Jersey 08060, has agreed to provide the necessary facility design and permit application of a County-owned composting facility in accordance with letter proposal dated July 2, 1986, a copy of which is attached hereto and made a part hereof, and in a lump sum fee of not to exceed \$9,660.00; and

WHEREAS, the Local Public Contracts Law requires that a Resolution authorizing the awarding of a contract for professional services "without competitive bidding" must be passed by the governing body and shall be advertised; and

WHEREAS, this contract is awarded without competitive bidding as a "Professional Service" in accordance with 40A:11-5 (1)(a) of the Local Public Contracts law because the services to be performed are engineering services;

NOW, THEREFORE, BE IT RESOLVED by the Board of Chosen Freeholders of the County of Union that James C. Anderson Associates, Inc., Tiffany Square, 2615 Route 38, Mount Holly, New Jersey 08060, is hereby awarded a contract to provide the necessary services outlined in the letter proposal dated July 2, 1986, a copy of which is attached hereto and made a part hereof; and

BE IT FURTHER RESOLVED that the County Manager and Clerk of this Board be and they are hereby authorized to execute said contract upon approval by the County Counsel's Office for the aforesaid project; and

## PUBLIC NOTICE

## PUBLIC NOTICE

BE IT FURTHER RESOLVED that the said sum of not to exceed \$9,660.00 be charged to Account No. 050-800-817-62-19; and

BE IT FURTHER RESOLVED that a copy of this Resolution be published according to law within ten (10) days of its passage.

APPROVED AS TO FORM  
Robert Doherty.

County Attorney

I hereby certify the above to be a true copy of a resolution adopted by the Board of Chosen Freeholders of the County of Union on the date above mentioned.

Eileen A. Chrenka, Clerk  
03833 Focus, July 24, 1986 (Fee: \$29.40)

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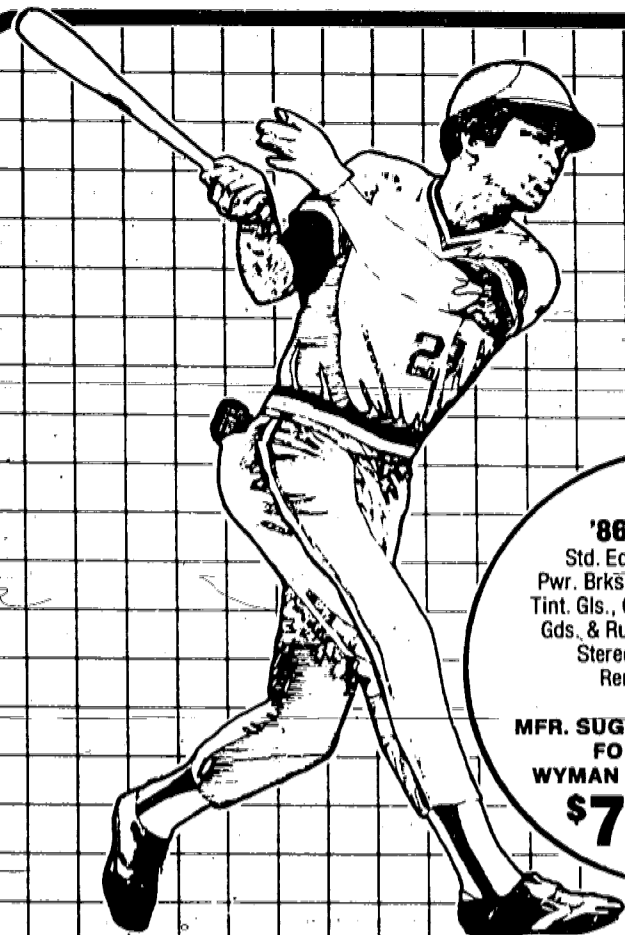
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- 3. EMPLOYMENT
- 4. INSTRUCTIONS
- 5. SERVICES OFFERED
- 6. MISCELLANEOUS
- 7. PETS
- 8. REAL ESTATE
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- J. BUSINESS OPPORTUNITIES

AUTOMOTIVE	AUTOS FOR SALE	AUTOS FOR SALE	AUTOS FOR SALE	AUTOS FOR SALE	AUTOS FOR SALE
<b>Auto-Transmission Installer</b> Experience preferred but willing to train motivated person. Must have own tools. Salary open. Interview. 762-5611.	<b>ANTIQUE</b> 1958 CADILLAC-62 MODEL-2 DOOR- WHITE- CLEAN- USED EVERYDAY. CALL 634-7413. 1981 BUICK SKYLARK - 4 cylinder, front-wheel drive, rear defroster, power steering/brakes, am/fm. \$3000 or best offer. Call 686-1428. 1982 BUICK RIVIERA - Clean, lots of extras. \$8500 or best offer. 862-5405. 1980 BMW-318i. European model. 58,000 miles. Excellent condition in and out. Must see. Call 687-3174 after 6:00 PM. 1976 BUICK - 4 door, V8, Century, auto., air, power steering/brakes, tilt wheel, A-1 condition, new tires. \$1095. Call 688-7397. 1976 BUICK SKYLARK-V6, auto, am/fm, air condition, power steering, brakes, windows, rear defogger. Good condition, \$950. Call 925-0159. 1970 BUICK GS- Mint condition. Well maintained. Loaded. Metallic blue with new white top. \$4,200 or best offer. Call 379-6041. 1973 BUICK Electra-Running condition. \$150. or best offer. Call after 6pm, 549-5379. 1974 BLAZER 4 X 4 - Body in bad condition. Runs good. First \$500 takes it! Call 687-7071. 1977 BUICK - Station Wagon. AC, auto trans, radio, needs head gasket. As is \$800. Call 687-1030. 1976 BUICK- Skylark Sportwagon- 400 engine, automatic transmission, factory air, power steering, power brakes, excellent running condition. Asking \$1,275. Call 379-7283. 1983 BUICK - Electra 9 passenger wagon, fully equipped, power steering, brakes, windows, seats, etc., air conditioning, great family car. Best offer. Call 376-1113. 1980 CHEVY MALIBU-White, 28,000 miles, 1 owner, power steering and brakes, 2 door, \$3500. Call 688-3006.	1981 CUTLASS SUPREME - Burgandy, 38,000 miles, power steering/brakes, AC, AM/FM, white walls with spoke rims. \$5000. 964-3680. 1977 CHEVY MALIBU-6 cylinder, automatic, power steering and brakes, 70,000 miles. Asking \$750. Call 964-5366, between 5-9 pm. 1978 CHRYSLER LA BARON- Small V8, power steering brakes and windows, air, am/fm stereo, rear defogger, veloure interior, 2 door, 85,000 miles. Excellent condition. Must see. \$2300. Days, 654-5703, evenings and weekends, 289-5080. 1980 CUTLASS - 4 door, black on black, power steering, power brakes, auto, air conditioning, AM/FM, very clean, original owner. \$3000 firm. 686-6497. 1979 CHEVY MONZA - 4 speed manual, Black Spyder, good condition, runs well, power steering, power brakes, \$1600 or best offer. Call 964-1949, ask for John after 6pm. 1970 CADILLAC - FLEETWOOD BROUGHAM. 90,000 original miles. Top running condition, full equipped. Excellent maintenance. Asking \$777. Call 851-2834 anytime. 1972 CHEVROLET IMPALA-130,000 miles, new transmission, new tires and cooling system. Needs engine work. \$200 or best offer. Call 686-2954. 1983 CHEVY CELEBRITY- Power steering and brakes, air condition, am/fm, front wheel drive, new tires. Excellent condition. Asking \$4400 or best offer. Call 688-7087. 1971 CADILLAC - Coupe DeVille, full power, good tires, extra snows, good transportation. As is \$300. 687-1924 after 4PM. 1977 CHEVY MONZA Hatchback-8 cylinder. Power steering and brakes, air condition, am/fm radio. Call 789-8647, evenings. 1983 CAMARO BERLINETTA-5 speed, 6 cylinder, air, am/fm stereo. Excellent condition. \$6300. Call after 5 pm, 687-7302.	1984 CADILLAC-2 door Fleetwood Brougham, 31,000 miles, excellent condition, asking \$13,000 or best offer. Call 851-0478. 1977 CHEVY MALIBU CLASSIC - 4 door, 6-cylinder, automatic, power steering and power brakes, one owner. Asking \$800. Call 486-4651. 1978 CHRYSLER-Town & Country stationwagon, power seats, windows and door locks, leather interior, am/fm stereo, rear defogger, vanity mirror, body rack, loaded, 69,000 miles. \$1950 or best offer. Call 687-9582. 1981 CHEVY CAPRICE - 4 door, AC, AM/FM stereo, power windows, auto trans, cruise. \$4800. Call 687-1030. 1980 CAMARO - V6 motor, automatic, 39,000 miles, clean, runs good. \$3500, negotiable. Many extras. Call 375-2714 evenings, or 582-2239 days, or 379-5881. 1972 CADILLAC Coupe DeVille-Blue, leather interior, good radial tires, full power, reliable transportation. As is \$350. 686-2116, after 6 pm. 1974 CHEVY - MALIBU, 2 door, V8, air conditioning, power steering/brakes, snow tires, clean, original owner, garage kept. Best offer. 241-7250. 1980 CHEVY MONZA-2 door hatchback, 4 speed, power steering, power brakes. Good condition. Best offer. Call 687-9661, between 12:30 and 7pm, m-f. 1974 CHEVY - IMPALA CUSTOM. One of a kind, mint in and out, candy Brandywine paint, 350 engine, many custom parts, spoked rims, Bridgestone tires, insured for \$5000. Asking B.O. (201)245-0192. 1984 CHEVETTE - Original owner, low mileage, must sell, perfect condition. Call 376-2259 or 992-0616. 1966 CADILLAC-Coupe DeVille Classic. Primed and ready for paint. Best offer. Call Ed at 964-0209. 1982 CHEVROLET Citation-5 door, 6 cylinder, automatic, power steering, power brakes, air condition, rear defog. 30,175 miles, Asking \$3,200. 686-5049.	1973 CHEVY IMPALA-Stationwagon, 8 cylinder, 400 engine, 69,000 original miles. \$550. Call 687-0827. 1973 CHEVY CAPRICE - 2 door, 8 cylinder, air, radio, new tune-up, good condition. Call 686-7903. 1981 CHEVY CHEVETTE-AM/FM Stereo, sunroof, 37,000 miles, good condition. First \$2000 takes it! Call 964-7392 after 6pm. 1979 CHEVROLET MALIBU Classic-Am/FM stereo radio, power steering/brakes, air condition, 70,000 miles. Asking \$2,600. Call 686-8279. 1963 CHEVY NOVA 55 - Black, New master cylinder and brakes, Need Adj., Fix up for track. Best offer. 276-1616. 1983 CHEVY MALIBU CL - Custom cloth interior, air conditioning, tinted glass, gauge package, 4 door, V6, automatic transmission, power steering/brakes, 40,000 miles, one owner, excellent condition. \$6000. Call 355-0988 after 7pm. 1975 CHEVROLET- Nova, two door in excellent condition. Asking \$1300. Also 1962 Falcon and 1969 VW Bug. Priced to move. 851-9636. 1983 DATSUN MAXIMA - Loaded, excellent condition. See at 374 Morris Ave., Springfield-564-8080-\$4800. 1983 DODGE ARIES "K"-4 door, 4 speed, over drive, am/fm stereo cassette, rear defogger, 25,000 miles, 5 year/50,000 mile warranty. Immaculate condition. By owner, \$4500 or best offer. Call 687-9582. 1980 DODGE ASPEN SLANT 6 - 2 door, automatic, 4 new radials, brakes, shocks, runs great, good condition. \$1500. 687-4784. 1978 DATSUN - B210 GX Hatchback, red, 4 speed, only 38,700 original miles, brand new snow tires included. Call 688-7955. 1984 DATSUN-/NISSAN. 4 x 4 Kingcab. Like new. 21,000 miles, air, AM/FM tape. Roll bar plus many extras. \$7,900. Cal 686-3383. 1965 GRAND PRIX-All original. 389-4 Barf- Best offer. Call 862-9803 anytime.	1978 DODGE- Aspen. Two door, six cylinder, automatic transmission. Power steering, brakes, air conditioning, rear defroster, new whitewall radial tires. Looks and runs great. Call 687-0436. 1982 ELDORADO-White. Excellent condition. Fully loaded plus moonroof and extras. One owner. Garage kept. \$11,500. 688-3745. 1973 FORD LTD - 2 door, air conditioning, V8, 72,000 miles, good condition. \$1000. 1971 CADILLAC SEDAN- 4 door, asking \$500. Call 589-6031. 1977 FORD LTD- Blue and white. Asking \$950. Radio, air, power steering, power brakes. Good condition. Call 851-9540 after 6:00 p.m. 1978 FORD THUNDERBIRD- Power steering, power brakes and windows, air, brand new rebuilt engine, new tires, very good running condition. \$2200. or best reasonable offer. 761-4070. 1976 FORD LTD - 4 door, power steering/brakes, air conditioning, AM/FM stereo, V8, 76,000 miles. Asking \$975. Call 964-6309. 1976 GRAND PRIX- Power Steering, windows, brakes. Air conditioned. New tires, stabilizer links. Reliable transportation. \$1,000 or best offer. 964-6315, or 964-4475. 1984 HONDA PRELUDE - Fully equipped, automatic transmission, 15,000 miles, double burgaly security system, sunroof, AM/FM cassette. Many extras. \$10,500. Call 688-5906. 1981 HONDA PRELUDE - 5 speed, AC, AM/FM, power sun roof, very good condition. Asking \$4000. 687-7069. 1980 HONDA ACCORD-2 door hatchback, air, am-fm cassette, sunroof, 74,000 miles. \$2,650. 687-0339. 1964 IMPALA-327 Hi-Perf. 4 speed, 5,000 miles on new motor. Best offer. Call anytime. 862-9803. 1979 JEEP- WAGONEER Limited. Automatic, Air, Cruise, Tilt, Sport Wheels, Stereo, Hitch, Burgundy, Excellent Condition, 63,000 miles, \$5,495. 273-2609.



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**6.9% A.P.R. FINANCING ON  
MOST MODELS OR  
\$300 to \$600  
CASH BACK!**

**BRAND  
NEW FORD  
'86 ESCORT 2-Dr.**  
Std. Eq.: 4-cyl., Frt. Whl. Drive,  
Pwr. Brks. Opt. Eq.: Auto., Pwr. Strg.,  
Tint. Gls., Clearcoat Pt., Frt. & Rr. Bump  
Gds. & Rub Strips, Body Side Mldgs.,  
Stereo, Air Cond., Defr., Dual  
Rem. Mirs., Int. Wipers.  
Stock No. 7588.  
**MFR. SUGG. LIST PRICE \$8941**  
**FORD DISC. 620**  
**WYMAN FORD DISC. 302**  
**\$7919**

**BRAND  
NEW FORD  
'86 TEMPO "GL"**  
Std. Eq.: 4-cyl., Pwr.  
Brks., Body Side Mldgs.,  
Dig. Clock, Int. Wipers; Opt. Eq.: Tint.  
Gls., Stereo/Cassette, Pwr. Strg., Auto.,  
Tilt Whl., Air Cond., Dual Rem. Mirs.,  
Spd. Cntrl., Stock No. 7546.  
**MFR. SUGG. LIST PRICE \$10,521**  
**FORD DISC. 218**  
**WYMAN FORD DISC. 621**  
**\$9682**

**FORD DEMO  
'86 LTD WAGON**  
4-Dr., Std., Eq.: 3.8 Liter  
V-6, Auto., Pwr. Strg., Pwr.  
Brks.; Opt. Eq.: Air cond., Spd Cntrl.,  
Tint. Gls., Dix. Lug. Rack, W/W Tires, Defr.,  
Stereo, Rt. Rem. Mir., Lux. Whl. Cnvs.,  
Stock No. 7262. Demo. 7,820 Mi.  
**MFR SUGG. LIST PRICE \$12,347**  
**FORD DISC. 178**  
**WYMAN FORD DISC. 1,748**  
**\$10,421**

**FORD  
DEMO  
'86 T-BIRD**  
Std. Eq.: 6-Cyl., pwr. strg/  
brks., auto.; opt. eq.: clear  
coat pt., int. wipers, dig clock,  
tilt whl., spd. cntrl., pwr. driver's st., rr.  
defr., air cond., stereo/cassette, dual rem.  
Mirs., pwr. winds., styled road whls., wide  
body mldgs., tint gls., lt. group. Stock  
No. 7230. Demo. 12,433 mi.  
**MFR. SUGG. LIST PRICE \$14,019**  
**FORD DISC. 454**  
**WYMAN FORD DISC. 1966**  
**\$11,599**

**VALUABLE COUPON  
MOTORCRAFT OIL  
and OIL FILTER SPECIAL**  
Includes up to 5 quarts of Motorcraft oil,  
Motorcraft oil filter and installation.  
Additional oil and filters extra if re-  
quired. **\$15<sup>95</sup>**  
EXPIRES 7/31/86

**VALUABLE COUPON  
COOLING SYSTEM  
CHECK SPECIAL**  
Includes check of radiator cap, all fit-  
tings and hoses, and water pump; pres-  
sure test of cooling system for leaks.  
Parts & coolant extra. **\$11<sup>55</sup>**  
EXPIRES 7/31/86

SUBURBAN TRADED USED CARS!!!!		
<b>'79 CHEVETTE 2-Dr.</b> Chevy, 4-Cyl., Auto., A/C, Pwr. Strg./Brks., Stereo/Cassette. 47,348 mi. <b>\$995</b>	<b>'80 MUSTANG 2-dr.</b> Ford, 4-cyl., Auto., A/C, Pwr. Strg/Brks., Stereo/Cassette, Dfr. 49,680 Mi. <b>\$2995</b>	<b>'81 MALIBU CLASSIC</b> Chevy 4-Dr., 6-Cyl., Auto., A/C, Pwr. Strg./Brks., Rr. Defr., Vinyl Rf., 52,560 mi. <b>\$3995</b>
<b>'82 CUTLASS SUPREME 2-Dr.</b> Olds, 6-Cyl., Auto., Air Cond., Pwr. Strg./Brks., Pwr. Winds., AM/FM Stereo, Wire Whls., Rr. Defr., 63,560 mi. <b>\$4995</b>	<b>'82 CENTURY CUSTOM 2-Dr.</b> Buick, 4-Cyl., Auto., Air Cond., Pwr. Strg./Brks., AM/FM Stereo, Landau Rf., Valour Int., Wire Whls. Rr. Defr., 47,970 mi. <b>\$4995</b>	<b>'84 FIERO 2-Dr.</b> Pontiac, 4-Cyl., 4-Spd., Air Cond., Pwr Strg./Brks., AM/FM Stereo/Cassette, Sun Rf., Tilt Whl., Spt. Mirs., Alum. Whls., Rr. Defr., 23,654 mi. <b>\$5995</b>
<b>'85 COUGAR 2-Dr.</b> Mercury, 6-Cyl., Auto., Air Cond., Pwr. Strg./Brks., Stereo/Cassette, Astro Rf., Dual Rem. Mirs., Dig. Instr. Panel, Wire Whls., Rr. Defr., Tilt, Cruises, 23,201 Mi. <b>\$7995</b>	<b>'85 CROWN VICTORIA 4-Dr.</b> Ford, 8-Cyl., Auto., Air Cond., Pwr. Strg./Brks., Rr. Defr., Like New! 12,268 Mi. <b>\$8995</b>	<b>'82 SEVILLE 4-Dr.</b> Cadillac, 8-Cyl., Auto., Air Cond., Pwr. Strg./Brks., Cruise, Tilt, AM/FM Stereo/Cassette, Leat. Int., 6-Way Pwr. Sts., Pwr. Dr. Locks, Dig. Readout System, Rr. Defr., Wire Whls., 52,680 Mi. <b>\$10,495</b>

Prices incl. freight & prep., excl. tax & lic. fees. 6.9% offer expires 10/1/86. \$300-\$600 cash back depending on model. Ask for details.

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**We're an In-Town No-Hassle, Down-to-Earth Dealership  
with Over 50 Years of Honesty & Integrity.**

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# Bury the Hatchet and

# CHOP PRICES!

# 550 CARS TO CHOOSE FROM

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Join forces to bring you this miracle on Washington Avenue...

# MEAD FORD

## 5.9% FINANCING

Select models

## \$300 to \$600 CASH REBATES

Select Models

## ON-PREMISES FINANCING

Finance representative will be on premises to arrange instant financing for qualified buyers!

## USED CAR APPRAISALS

Professional used car appraisers will be available during sale hours.

## TOP TRADE-IN ALLOWANCES

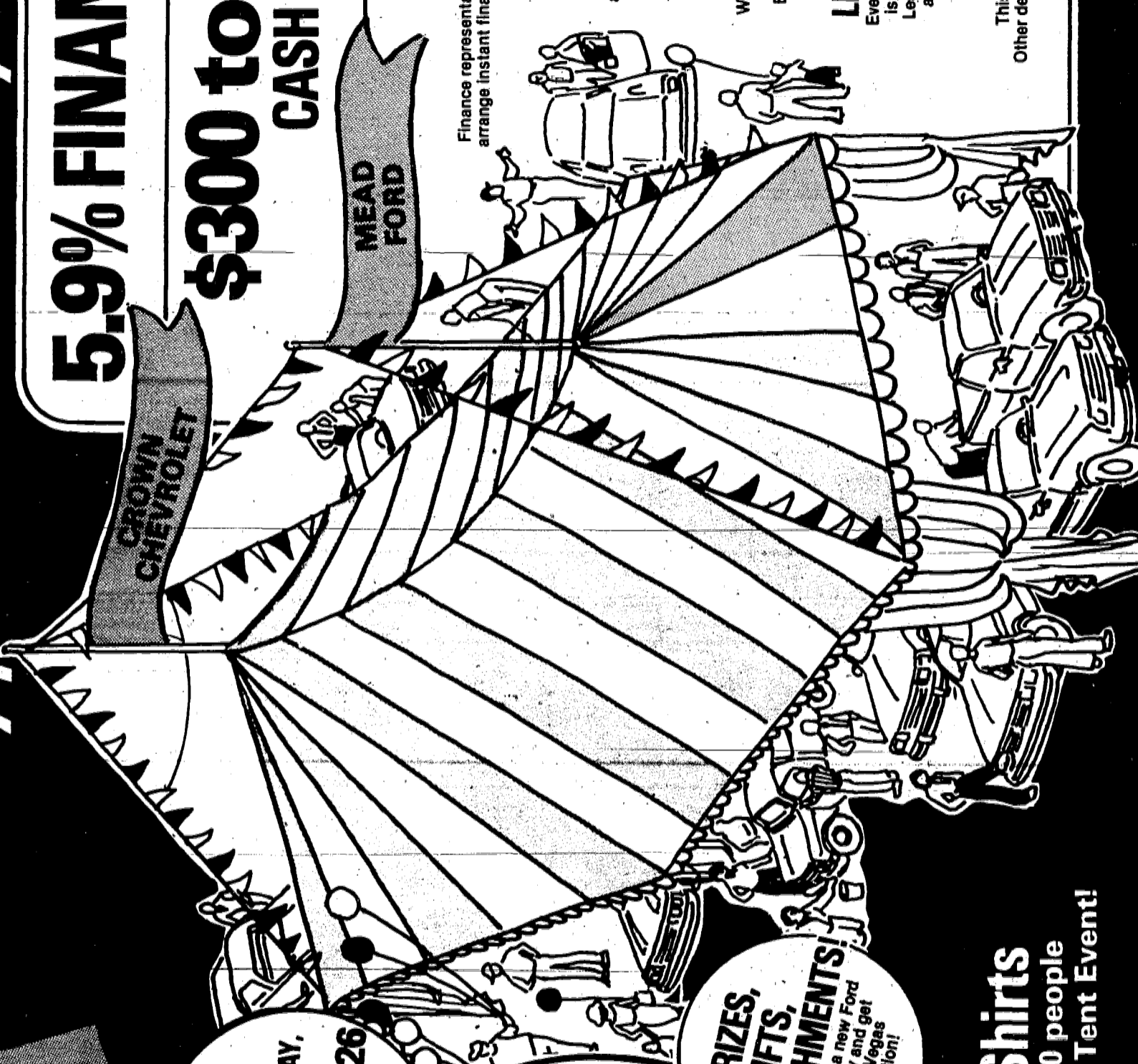
We are prepared to offer you top value for your trade-in. Bring title or payment book to the sale.

## LEASE EXPERTS

Every new Ford and Chevrolet is available for sale or lease. Leasing professionals will be available during sale hours.

## NO DEALERS

This sale is to the public only. Other dealers will not be permitted to buy at these low prices.



**3 DAYS ONLY**  
**THURSDAY, FRIDAY, SATURDAY**  
**July 24, 25, 26**  
Open Thursday and Friday 'till 10 PM  
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We're closing at 6 PM Wednesday for get ready for this Miracle Event. Ford or Chevy and we'll give you

**4 DAYS in LAS VEGAS and 3 NIGHTS LAS VEGAS FABULOUS LAS VEGAS AIR FARE FREE ROUND-TRIP AND HOTEL ACCOMMODATIONS FOR TWO!**  
See dealers for details!

**PRIZES, GIFTS, REFRESHMENTS!**  
Purchase a new Ford or Chevy and get a Las Vegas Vacation!


Enter the Drawing for a 19" Sharp Color TV... Nothing to purchase, enter at either dealership!

**FREE T-Shirts** to the first 100 people to attend the Tent Event!

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BRAND NEW 1986 CHEVROLETS

### ESCORTS!

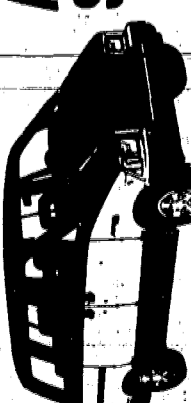


**4-DR. HATCHBACK**

Sid. Eq.: Pwr. Brks., Paint Stripes, Opt. Eq.: Northeast Value Pkg., 5-Spd. Man. Trans., 1.9 Liter 4-Cyl., Pwr. Strg., Bumper Gds., Wide Body Side Moldings, Tint. Gls., Inst. Grp., Dual Rem. Mirs., Stereo, Rr. Wind. Wiper, Lt. Grp., W/W Tires, Styled Road Whls., Stock No. 792.  
MFR. SUGG. LIST PRICE \$8284

**\$6999**  
1 in Stock! Others to choose from!

### AERO STARS!




**WAGON**

Sid. Eq.: Pwr. Strg., Pwr. Brks., Opt. Eq.: 3 Liter V-6, Auto, O.D. Trans., XL Trim, Rapid Spec. Pkg., 2-Tone Paint, Dig. Clock, Dual Capt.'s Chairs, All Season Radials, Spd. Cntrl., Tilt Whl., Stereo/Cassette, Privacy Gls., Pwr. Winds/Locks, Air Cond., Rr. Wiper/Washer, Defr. Instr. Cluster, Styled Road Whls., 7 Pass; Stock No. 908.  
MFR. SUGG. LIST PRICE \$14,993

**\$13,493**  
IN STOCK!

### TAURUS!



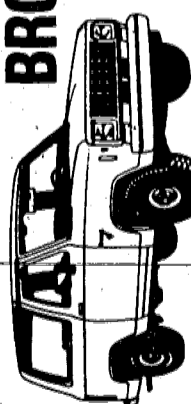
**4-DR. L**

Sid. Eq.: 2.5 Liter 4-Cyl., Auto., Pwr. Strg./Brks., Cloth Seats, Opt. Eq.: Interval Wipers, Dig. Clock, Tilt Whl., Spd. Cntrl., Recl. Pass. Seat, Rr. Defr., Air Cond., Stereo, Dual Rem. Mirs., Pwr. Winds/Locks, Tint. Gls., Light Grp., Paint Stripe, Stock No. 898.  
MFR. SUGG. LIST PRICE \$12,610

**\$1000 OFF EVERY TAURUS IN STOCK!**

**11,610**

### BRONCO IIS!




**4X4 2-DR.**

Sid. Eq.: 2.9 Liter V-6, Pwr. Strg./Brks., Cloth & Vinyl Str., Opt. Eq.: Auto., All Season RWL Radials, Low Mount Western Mirrors, Spd. Cntrl., Snow Plow Pkg., Air Cond., Rr. Wiper/Washer, Stock No. 875.  
MFR. SUGG. LIST PRICE \$15,204

**\$1200 OFF EVERY BRONCO IN STOCK!**

**\$14,004**

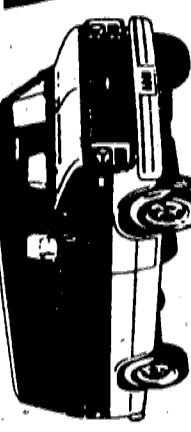
### SPECTRUMS!



4-Door Sedan w/sid. 1.5L 4-Cyl. Engine, Rack & Pinion Man. Steering, Pwr. Disc Brakes and opt. Auto. Trans., Halogen Headlamps, Internit. Wipers, etc. Stock No. 6558. List \$8244. Total payment \$7386.24.

**\$15388** per mo. IN STOCK!  
OTHERS IN STOCK!


### VANS!



Cargo Van w/sid. Man. Steering & Brakes and opt. 4.3 Liter EFI V6, 4-Speed Auto. Trans., Hvy. Duty Shocks, Aux. Lighting, 1700 lb. Payload, 2-Person Seating, AM/FM Stereo, etc. Stock No. T-987. List \$10,885. Total payments \$8010.24.

**\$16688** per mo. IN STOCK!  
OTHERS IN STOCK!

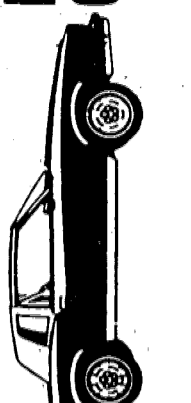
### NOVAS!



4-Door Sedan w/sid. 1.6 Liter 4-Cyl. Engine, 5-Speed Manual Trans., Pwr. Disc Brakes, Man. Rack & Pinion Steering, Odometer, Front Wheel Drive & More! Stock No. 6532. List \$7941. Total payments \$7674.24.

**\$15988** per mo. IN STOCK!  
OTHERS IN STOCK!

### MONTE CARLOS!

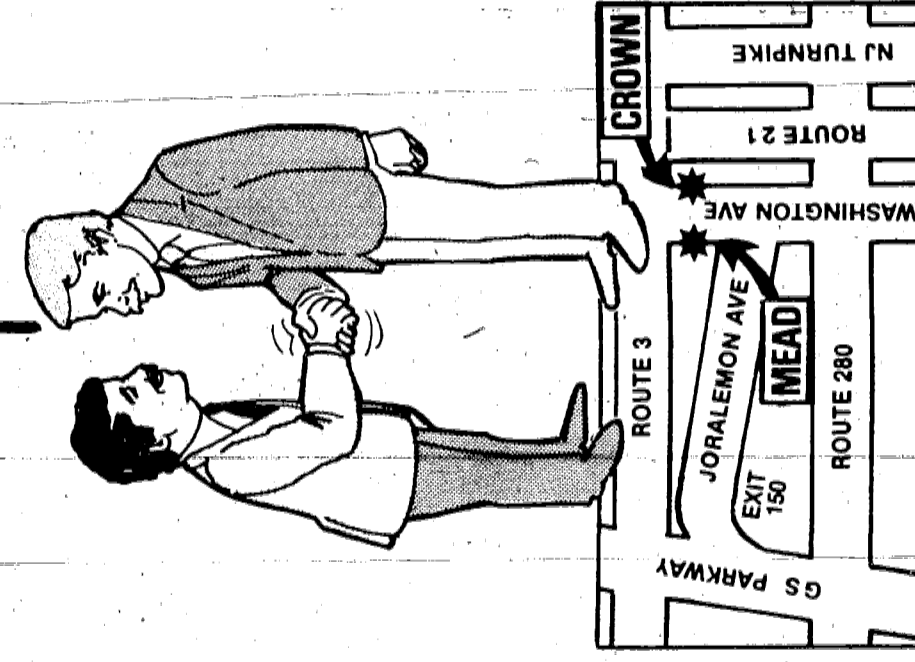


2-Dr. Sport Coupe w/sid. Pwr. Steering & Brakes & opt. 5 Liter V8, Auto, Trans. w/OD, Pwr. Locks & Windows, Air Cond., AM/FM Stereo w/Cassette & More! Stock No. 6521. List \$13,849. Total payments \$12,474.24.

**\$25988** per mo. IN STOCK!  
OTHERS IN STOCK!

## FREE \$100 ADIDAS WARM-UP SUIT WHEN YOU BUY A USED CAR!

- '81 BUICK SKYLARK **\$2895**  
4-Dr. Dark Tan, V-6, Auto., Air Cond., Strg./Brks., Radio, Air Cond. 69,878 Mi. Stock No. 9334.
- '82 DATSUN 210 **\$2995**  
2-Dr. Maroon, 4-Cyl., Auto., Radio, Man. Strg./Brks., 22,760 Mi. Stock No. 9364.
- '85 MERCURY LYNX **\$3250**  
4-Dr. White, 4-Cyl., Auto., Air Cond., Stereo, Pwr. Strg./Brks., Tilt Whl., Tint. Gls., (Damaged Rr. 1/4 Panel, 10,317 Mi. Stock No. 9365.
- '83 PLYMOUTH COLT **\$3695**  
GTS 2-Dr. Silver w/Red Stripes, 4-Cyl., Auto., Man. Strg./Brks., Radio, 30,232 Mi. Stock No. 9370.
- '82 CHRYSLER NEW YORKER **\$6695**  
4-Dr. Charcoal, 225 6-Cyl., Auto, Stereop, Air Cond., Pwr. Strg./Brks., Pwr. Winds., 63,157 Mi. Stock No. 9323.
- '85 PLYMOUTH CARAVELLE **\$6795**  
4-Dr. Yellow w/Tan Int., 4-Cyl., FWD, Auto., Pwr. Strg./Brks., Stereo, Air Cond., Tint. Gls., W/W Tires, Immaculate! 20,217 Mi. Stock No. 9315.
- '83 CADILLAC **\$9495**  
Sedan Deville Med Blue, V-8, Auto., Pwr. Strg./Brks., Pwr. Winds., Stereo, Impeccable in & out. One Owner. 58,985 Mi. Stock No. 9347.
- '84 CHRYSLER FIFTH AVE. **\$9795**  
4-Dr. Charcoal, Loaded w/lux. eq. pkg. V-8, Auto., Pwr. Strg./Brks., Air Cond., Immaculate in & out. 28,232 Mi. Stock No. 9355.
- '84 LEBARON **\$6395**  
CHRYSLER, 2-Dr., Full Vinyl R., Dk. Tan., 2.2L 4-Cyl., Auto. Trans., Pwr. Strg. & Brks., Air Cond., TIGS., AM/FM St., 31,386 miles. Stock No. 9362.
- '83 ARIES K **\$3995**  
DODGE 2-Dr. Cop., 2-Tone, 2.2L 4-Cyl., Auto Trans., Pwr. Strg. & Brks., Air Cond., TIGS., Rr. Elec. Defr., AM/FM St. Tape, 15,352 miles. Stock No. 9372.
- '81 WAGON **\$1895**  
FORD ESCORT L 2-Tone, 4-Cyl., 4-Spd. Man. Trans., Pwr. Steering & Brakes, Air Cond., AM/FM Stereo, 80,888 miles. Stock No. 9354.
- '83 CHRYSLER NEW YORKER **\$5995**  
4-Dr. Black w/Red Cloth Int., 2.6 Liter 4-Cyl., Mitsubishi Eng. Auto., Stereo/Cassette, Pwr. Strg./Brks., Pwr. Winds./Locks/Seat, Air Cond., Spd. Cntrl., Wire Whls., 38,811 Mi. Stock No. 9350.
- '76 CORDOBA **\$1895**  
CHRYSLER Gold 2-Dr. Coupe, V8, Auto Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defr., AM/FM Stereo, 52,916 miles. Stock No. 9353.



- '85 GRAND PRIX **\$8988**  
PONTIAC, 2-Dr., V8, Auto, Trans., Pwr. Steering/Brakes/Wind., Air Cond., Rr. Defrost., Stereo, Tilt, Cruise, 37,203 miles. Looks & smells like new!
- '85 CAVALIER **\$7988**  
CHEVY, 2-Dr., 4-Cyl., Auto, Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., 6144 miles. Immaculate!
- '85 MONTE CARLO **\$9988**  
CHEVY, 2-Dr., V8, Auto, Trans., Pwr. Steering/Brakes/Seats/Wind./Locks, Air Cond., Rr. Defog, Cruise, Tilt Whl., 14,675 miles. Like new!
- '85 REGENCY **\$9888**  
OLDS, 4-Dr., V8, Auto, Trans., Pwr. Steering/Brakes/Seats/Wind./Locks, Air Cond., Rr. Defrost., Stereo, Tilt, Cruise, 56,052 miles. Elegant!
- '84 WAGON **\$8988**  
CHEVY CELEBRITY, Black, Roof Rack, 6-Cyl., Auto. Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, 17,923 miles. Showroom new!
- '83 CAVALIER **\$5988**  
CHEVY, 4-Dr., 4-Cyl., Auto, Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, 39,687 miles. Superb cond!
- '83 CORDIA **\$4988**  
MITSUBISHI, 2-Dr., 4-Cyl., 4-Spd. Man. Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, 53,286 miles. Must see!
- '83 CITATION **\$5988**  
CHEVY, 4-Dr. Hatchback, 6-Cyl., Auto, Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, 40,068 miles. Great MPG!
- '83 LOSABRE **\$7588**  
BUICK, 4-Dr., 6-Cyl., Auto, Trans., Pwr. Steering/Brakes/Wind., Air Cond., Rr. Defrost., Stereo, 34,207 miles. Fabulous condition!
- '82 CIERA **\$5588**  
OLDS, Leather Int., 4-Dr., 4-Cyl., Auto, Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, 28,339 miles. Exceptionally clean!
- '82 GRAND PRIX **\$6988**  
PONTIAC, 2-Dr., Red, Stereo, Air Cond., Rr. Defrost., Pwr. Steering & Brakes, Auto. Trans., 6-Cyl., 56,222 miles. A real beauty!
- '81 WAGON **\$4988**  
PONTIAC GRAND LAMANS, Roof Rack, Leather Int., 6-Cyl., Auto, Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, 35,830 miles. Perfect family car!
- '81 MONTE CARLO **\$5988**  
CHEVY, 2-Dr., 6-Cyl., Auto, Trans., Pwr. Steering & Brakes, Air Cond., Rr. Defrost., Stereo, Dark Red, 28,734 miles. Super shape!
- '81 CAMARO **\$5988**  
CHEVY, 2-Dr., 6-Cyl., Auto, Trans., Pwr. Steering/Brakes/Wind./Locks, Air Cond., Rr. Defr., Stereo Cass., 28,970 miles. Low mileage!
- '81 WAGON **\$3488**  
FORD ESCORT, Blue, 4-Cyl., 4-Spd. Man. Trans., Pwr. Steering & Disc Brakes, Air Cond., Rr. Defrost., AM/FM, 60,216 miles. Must see!
- '81 DELTA 88 **\$5988**  
OLDS, 4-Dr., V8, Auto, Trans., Pwr. Steering/Brakes/Seats/Wind./Locks, Air Cond., Stereo, Rr. Defrost, 42,636 miles. Terrific!
- '81 JETTA **\$4288**  
VOLKS, 4-Dr., 4-Cyl., 5-spd. Man. Trans., Man. Steering & Brakes, Air Cond., Rr. Defrost, AM/FM Stereo, 54,730 miles. Great MPG!
- '82 LYNX **\$3988**  
MERCURY, 4-Dr., 4-Cyl., Eng. Auto, Trans., Pwr. Steering & Brakes, Air Cond., Stereo, 47,159 miles. Purrfect!

# MEAD

SINCE 1924



**515 WASHINGTON AVE., BELLEVILLE, 759-1200**

# Crown Chevrolet

"New Jersey's Chevrolet Underpricer"

514 Washington Avenue, Belleville

(201) 759-4200

Payments are for 48 mo. closed end leases w/NO DOWN PAYMENT, 1 mo. refundable security deposit. All prices exclude tax and MV Fees. 5.9% Financing on Spectrums, Novas, Chevettes & Celebrities for 30 mos. expires 9/24/86



**AUTOS FOR SALE 1**

1979 LINCOLN VERSAILLES - 79,000 miles, 4 door, half roof, loaded. 688-8981.

1977 LINCOLN CONTINENTAL-Burgundy, air, power windows, locks, seats, am/fm cassette. Beautifully maintained. \$2500 or best offer. Call 964-4475, evenings.

1973 MERCURY - Brown Station Wagon, 8 pass. clean, good engine, lead gas \$450. 352 E. CLAY AVE. ROSELLE PARK. COME SEE.

1981 MERCURY COUGAR - 4 door, AM/FM Stereo, air conditioning, power steering, power brakes, 2 tone paint, excellent condition. 686-5183.

1980 MONTE CARLO - 6 cylinder, power steering and brakes, air, white with burgundy interior, 54,000 miles. \$3500. Call 687-9352.

1977 MUSTANG - V-6, Power steering, power brakes, AM/FM Cassette with Jensen speakers. 80 K miles. Price \$1,750 or best offer. 686-8563.

1967 MERCEDES- 250 SE. White. Burgundy interior. Mint condition. \$3,750 firm. 687-0485 after 6 PM.

1972 MERCEDES 250C - Power steering, power windows, air condition, stereo cassette. A beautiful car. Sacrifice, \$8000. Call 851-0478.

1979 MUSTANG - Grey. Red leather interior. Air conditioning, AM/FM, power steering, brakes. New tires. Clean in and out. Good transportation. Asking \$2,500. 964-6315 or 964-4475.

1978 MONTE CARLO - Power steering and brakes, air condition, am-fm radio. Best offer. Call 789-8647, evenings.

1983 NISSAN SENTRA - Showroom condition, 24,000 miles, garage kept. AM/FM cassette, sunroof, 5 speed. Asking \$5200. Call 964-7832.

1972 NOVA - Good running condition. Best offer. Call 851-9738.

1982 OLDSMOBILE CUTLASS SUPREME - Power steering/brakes, air, AM/FM Stereo, cruise, 46,000 miles. \$6000. Call after 5pm, 686-3384.

1983 OLDSMOBILE - Cutlass Supreme, 4 door, V-6, power steering and brakes, air condition, rear defrost, excellent condition. \$4900. 688-2592, evenings.

1977 OLDSMOBILE CUTLASS - 2 door, excellent running condition. Original owner. \$700 or best offer. Call 687-5421 between 5-8PM.

1977 OLDSMOBILE VISTA - Cruiser, V8, automatic, air condition, power steering/brakes, am-fm stereo. Good condition. Asking \$1200. 687-9070.

1984 OLDS OMEGA - 6 cylinder, 70,000 miles. Good condition. Best offer. 687-0827.

1982 OLDSMOBILE - Cutlass Supreme. Dark blue, four doors, fully equipped. Excellent mechanical condition. 52,000 miles. \$4,100. 376-3677.

1976 PLYMOUTH - Volare Wagon, 115M miles, new tires, new brakes, clean. \$850 or B/O. Call 851-0029.

1982 PONTIAC TRANS AM - Automatic, loaded, very good condition. Must sell. Best offer. Call 964-4459.

1984 PONTIAC 1000 - 3 door, auto, A/C, P/S, P/B, am radio, 14,500 miles. Best offer. Call 272-4015 after 7:30pm.

1977 PONTIAC - Grand Prix. Air conditioned, power steering, power brakes, four new tires. Best offer. 687-4097 after 6:00.

1974 PONTIAC VENTURA - Automatic, V8, 2 door, 73,000 miles, runs good. \$450 or best offer, after 5pm, 687-8592.

1979 PLYMOUTH VOLARE - Good condition. Best offer. Call evenings, 925-4390.

**AUTOS FOR SALE 1**

1980 PEUGEOT - S Package, excellent condition, 61,000 miles, 5 speed, electric windows, sun roof, cruise control. Price negotiable. Call anytime. 376-8075.

1979 PLYMOUTH HORIZON - Good running condition, excellent body with new tires. Cost \$1095. Call (201)643-5090.

1982 PLYMOUTH TC-3. Economical sports car. Good condition, 40,000 miles. Auto. trans., power steering and brakes, air, am/fm stereo, 4 cylinder, white and burgundy. Asking \$3500. 686-2729 or 686-1462.

1982 PONTIAC 6000 - Automatic, power steering/brakes, air condition, stereo, low mileage. Mint condition. \$3100. Call 964-4089, between 6-9pm.

1979 PONTIAC Trans Am - New engine, air, power windows and brakes, Clarian stereo and Jensen speakers. Asking \$4500. 687-1348.

1973 PONTIAC VENTURA - Original mileage 58,000, needs muffler. Must sell. Call anytime 687-5729. \$400 or best offer.

1974 PORSCHE - 914 1.8 litre engine, air conditioned, 5 speed, ATS Mags, new tires. For parts or reconstruction. Can be seen at 45 Meisel Ave., Springfield.

1980 REGAL - Two door automatic. Air conditioning, AM/FM, excellent condition. 67,000 miles. Make offer. 379-9106.

1984 SUBARU GL - 4 wheel drive, 5 speed, air conditioning, sunroof, AM/FM Stereo, asking \$5500. Call days, 686-9716.

1984 SUBARU GL WAGON - White, air conditioning, 5 speed, 29,000 miles, AM/FM 4 speaker stereo. \$5300. Call 964-6043 after 5pm.

1978 SAAB-99GLE, 4 door hatchback, 4 speed, front wheel drive, air condition, am/fm stereo cassette, blaupunkt, 75,000 miles. Call 9-5 weekends, 232-3200. Ask for Steven.

1976 SUNBIRD - 70,000 miles, power steering, automatic transmission, AM/FM Cassette, needs some work, good transportation. Must sell, best offer. Call 688-2230, leave message.

1978 TOYOTA - Corolla Deluxe, good condition, 2-door, 5-speed, AM/FM stereo, new all-weather radials. Asking \$1500. 245-4203.

1981 TOYOTA STARLET - 48,000 miles, excellent condition. Call 925-4928, Monday-Friday after 6pm.

1978 THUNDERBIRD - Power steering, power brakes, air, am/fm, rear defroster and defogger, 63,000 miles. \$1600, good condition. Call 964-9018.

1978 TOYOTA - GT Liftback AM/FM stereo, air conditioning, five speed, one owner. Excellent condition. Call 686-1713.

1976 VOLKSWAGEN RABBIT - Excellent condition, very low mileage. \$1150 or best offer. Call 964-9622.

1974 VOLKSWAGEN DASHER - Power brakes, automatic transmission, good engine, tires and body. no rust. \$525-862-9321.

**AUTOS WANTED 1**

**WE PAY CASH - FOR YOUR JUNK CAR OR TRUCK.** 375-1253. IRVINGTON. HIGHEST PRICES PAID!

**TRUCKS FOR SALE 1**

1975 FORD - VAN 150. GOOD CONDITION. CALL: 686-7168.

**LOST AND FOUND 2**

Lost & Found ads will run for two weeks FREE as a service to residents in our 5 Communities.

**FOUND DOG** - Medium size black poodle type male in Millburn. Needs home or owners. Call 376-9141.

**FOUND - CAT.** In Union. Young, affectionate, male, grey, long hair. Owner or good home. Call 686-2313.

**HANDBAG** - Beige. If found, please return. Important papers inside, plus wallet and keys. Call 686-5601.

**PERSONALS 2**

**ATTENTION!** - Can't get out of your house to get your hair done? We will do your hair in your home. We do perms, sets, cuts and blow styles. Call Jan or Susan at 687-1425.

**CEMETERY PLOTS HOLLYWOOD MEMORIAL PARK**  
Gethesmane Gardens, Mausoleums. Office: 1500 Stuyvesant Ave., Union. 688-4300

**ST. JUDE** - Oh Holy St. Jude, Apostle and Martyr, great in virtue and rich in miracles, near kinsman of Jesus Christ, faithful intercessor of all who invoke your special patronage in time of need, to you I have recourse from the depths of my heart and humbly beg to whom God has given such great power to come to my assistance. Help me in my present urgent petition. In return, I promise to make your name known and cause you to be invoked. Say 3 Our Fathers, 3 Hail Marys and Glorias. Publication must be promised. St. Jude, pray for us & all who invoke your aid. Amen. This novena has never been known to fail. Must be said for nine consecutive days. A.M.

**CHILD CARE 3**

**CHILD CARE WANTED** - For 3 year old boy and 1 1/2 year old girl, well behaved, in my Short Hills home. Start September, Tuesday & Wednesday, 7:30am-1:30pm, \$4.00 per hour, extra for transportation. Call Kathy 467-2736.

**CELEBRATING OUR FIFTH YEAR!!**  
Wonderful in-home child care for your toddler. Call for information on our unique program. EXCELLENT references. 964-9276 or 964-5822.

**RESPONSIBLE** - Reliable mother will care for your child in my Union home. Large play area. Any age. Call 687-8927.

**SEEKING** - Person in vicinity of School 8, Linden to care for two children after school from 3 PM - 4 PM beginning in September. Call 486-4667 evenings.

**WANTED - BABYSITTER.** To come to my home to watch two children Thursdays and Fridays. Battle Hill Section, Union. 688-2093.

**EMPLOYMENT WANTED 3**

**EXPERIENCED** - Woman seeks position as home nursing aide. Excellent references. Please call 201-375-0222 or 201-373-8416 after 6:30 PM.

**HOUSE CLEANING** - I have my own car. Good references. Cal any time. Ask for Grace. I work all week. Call 373-5228.

**LADY** - Desires to do laundry 2 or 3 mornings. Experienced. Excellent references. 371-6423.

**EMPLOYMENT WANTED 3**

**METICULOUS** - Live-in companion looking to do light cooking, errands, and light housekeeping. I am very reliable. Mrs. A. Tyler c/o A. Schuster, 761-7517 after 5pm.

**SEEKING** - Position as nurses aide/companion. Licensed. Good references. Own transportation. Call 374-4432.

**WOMAN** - Would be willing to volunteer her time to do light typing in exchange for learning the switchboard. Call 371-8442, 8am to 11am and 4-7pm.

**WOMAN SEEKS** - Part-time position as companion/housekeeper to the elderly. References. Call Carolyn 761-0340 after 6pm.

**HELP WANTED 3**

**ASSEMBLY/ PRODUCTION WORKERS**  
Kenilworth manufacturing company has openings in it's plant. Positions involve light assembly, electronic testing, etc. Night and part time openings also available. Apply at company for application and interview.

**CODI SEMICONDUCTOR**  
144 Market Street  
Kenilworth, N.J.  
298-0400 C.Vigsteet

**ART SUPPLY** - Store manager. Part time. Reliable, experience a plus. Knowledge of art supplies helpful. Send letter, resume, and references to Summit Art Center, 68 Elm Street, Summit, N.J. 07901.

**HELP WANTED 3**

**ADMINISTRATIVE CATERING ASSISTANT**  
First class corporate hotel seeking experienced administrative assistant. Hotel experience preferred, good typing skills, general filing, clerical and good phone manner. Knowledge of food service operation helpful. Ability to deal with corporate clients and guests. Resumes only, Hilton Gateway, Gateway Center, Newark, NJ 07102.

**ASSEMBLY**  
Immediate opening for light assembly work in plastic molding plant for approximately 3-4 weeks. Must apply in person at 911 Springfield Road, Union.  
688-0099

**BABYSITTER** - For one year old boy. 12:30 to 6:30 Monday, 12:30 to 4:30 pm Tuesday thru Friday. References required. Please call after 5, 964-9618.

**BOOKKEEPER** - Full Charge through general ledger. Part time approximately 6 days/month. Steady in Roselle Park. Call 245-0255.

**BOOKKEEPING ASSISTANT/SECRETARY** - Full time, for fast paced medical facility seeks flexible individual for light bookkeeping, I-Write System, daily cash control, typing with excellent telephone skills and ability to deal with others. Good salary and benefits. Call 926-7550.

**CLERICAL HELP** - Full/part time, and summer help. Flexible hours. First and 2nd shift. Inquiries 789-0101.

**HELP WANTED 3**

**BOOKKEEPER TYPIST ADMINISTRATIVE ASSISTANT PART TIME**  
Permanent position. General ledger, bank reconciliation, computer aptitude desirable. On-site parking. Millburn.  
467-0010

**CLERICAL/TYPIST -PART-TIME**  
Immediate opening is available in busy Union advertising agency. Must be excellent typist, have good clerical skills and pleasant telephone manner. Approx. 15/20 hrs. per week (afternoons). Ideal for college student or homemaker returning to work force. Contact Vera at 964-8890.

**CLERK TYPIST**  
Immediate openings for 2 positions. Excellent salary and benefits package. Apply at Municipal Building, Administrator's Office, 1976 Morris Avenue, Union.

**CLERK TYPIST**  
This is a full time position for a individual with good typing and office skills. Applicant must have good phone personality and attention to detail. Good salary, benefits. Call Joan Pariso for appointment at 964-7800.

**LOWEST CHRYSLER PRICES**  
**Plymouth**

**ZERO IN ON SAVINGS**

**5.5% APR FINANCING OR UP TO \$1500 CASH BACK**  
SELECTED '86 & '87 MODELS If Qualified

**ALWAYS LARGE SELECTION**

**FINEST SERVICE ANYWHERE**

**Hilltop**  
Chrysler • Plymouth  
517 Springfield Ave., Summit, N.J. 273-4343

**AUTOS WANTED 1**

**TOP \$\$\$ IN CASH**  
For ALL Cars & Trucks  
**CALL DAYS 589-8400**  
or **EVES. 688-2044**  
(Same day Pick-ups)

**We Buy Junk Cars TOP \$\$ PAID**  
24 hr. serv. 688-7420



**CUSTODIAL NIGHT SUPERVISOR**  
Immediate vacancy at Governor Livingston Regional High School, Berkeley Heights. Supervise second shift custodial staff in cleaning and upkeep of school plant facilities and out buildings. Black Seal Boiler License required. Salary as per negotiated guide with excellent benefits. Contact: Charles Baumann, Ass't. Superintendent, Union County Regional High School, District No.1, Johnathan Dayton Regional High School, Mountain Ave., Springfield, N.J. 07081. 376-6300. E.O.E./Affirmative Action Employer.

**CLERK/TYPIST**  
Part time, hours 10-3, Monday-Friday. Steno a plus. Call Janet, 241-6900.

**CLERK TYPIST**  
Transnet Computer Corp. is seeking a qualified individual for its Purchasing Department. Computer terminal knowledge a plus. Diversified duties. Will train right person for advancement. Call Mr. King between 3-5 p.m. at: **688-7800**

**CUSTODIAN- PART TIME.**  
Monday-Thursday, 4:30-7:30 PM. Responsible and energetic person needed to clean art center. \$5.00 per hour. Call 273-9121.

**CAREER OPPORTUNITY**

Very unusual opening with a busy Municipal Bond office in Millburn, for bright H.S. grad, comfortable in handling numbers, conscientious and above all accurate, to do posting, answer phones, assist in bond trading room; acquire basic education in the investment market. For interview appt. call Lori: 379-6000.

**CLERICAL** - Union Distributor seeks neat, bright individual for diversified office duties. Light typing, phone, some computer knowledge. Full time. Benefits. Call 687-5800.

**CLERK TYPIST**  
Clerk typist needed to assist the sales staff in our New Providence office (located off Route 78). Heavy typing (50 wpm), knowledge of dictation equipment and general office duties required. IBM PC and Word Processing experience helpful. 35 hour work week 8:30:4:00pm, Monday thru Friday, good salary and benefits package. Convenient location. Call 464-0044 for an appointment to apply.

**LUMBERMEN'S UNDERWRITING ALLIANCE**

**CLERK/TYPIST**  
Full time-good typist, learn switchboard relief, processing mail and various other clerical functions. Good salary and benefits. Call Nancy Zarro 379-1100.

**CLERK/TYPIST**  
Mortgage banking firm in Springfield is seeking well organized individual for clerical & typing duties. Room for possible advancement. Salary commensurate with experience. For interview, please contact Diane DePalma:  
**(201) 376-0050**

**DENTAL ASSISTANT**  
We are looking for a part time Dental Assistant. Experienced preferred. Call Diane, 762-0243.

**CLERICAL OPPORTUNITIES**  
A.B. Dick Company, an acknowledged leader in the information processing industry, currently has immediate openings for the following:

**SWITCHBOARD RECEPTIONIST**  
This entry-level position requires pleasant phone personality and light typing ability.

**INVENTORY CONTROL CLERK**  
Requires a mature individual to take on a variety of responsibilities within inventory control. Previous related experience a plus!

**ORDER/ACCOUNTS PAYABLE CLERK**  
Must be good with figures and be detail oriented. Previous bookkeeping experience helpful. We offer good starting salaries and excellent benefits. For consideration, please call:

**GEORGE LISA (201)688-2002**  
**A.B. DICK COMPANY**  
3 Monroe Street  
Union, New Jersey  
Equal Opportunity Employer M/F

**COPY EDITOR**  
For weekly newspaper in Union County. Experienced in AP Style, VDT, layout helpful. Send resume to Classified Box 4442, County Leader Newspapers, 1291 Stuyvesant Ave., Union, New Jersey 07083.

**CRT OPERATOR/OFFICE ASSISTANT**  
Immediate full time position vacancy for a CRT Operator/Office Assistant. Responsibilities will include data entry, typing, maintaining files and answering phones. Individual must possess organizational skills and be able to function independently. A company benefits package and a competitive starting salary accompany this 37 1/2 hour week position. If interest, call Personnel 277-8633.

*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**DATA PROCESSING CONTROL CLERK**  
Full time position available in our multi specialty Group Practice facility for a Data Processing Control Clerk. Individual will coordinate all information flowing through, and processed by, the Data Processing department to assure completeness and accuracy. Typing experience and previous exposure with use of computer equipment is preferred. We offer a comprehensive benefits package and a salary commensurate with ability. If interested, please call Personnel, 277-8633.

*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**DENTAL ASSISTANT**  
We are looking for a bright, energetic, experienced full time Dental Assistant. X-ray license a plus. Call Diane, 762-0243.

**DENTAL ASSISTANTS**  
FULL TIME/PART TIME-FRIENDLY TEAM ORIENTED TWO MAN PRIVATE PRACTICE. X-RAY LICENSE. SALARY COMMENSURATE WITH QUALIFICATIONS. BENEFITS. NO EVENINGS. UNION AREA.  
373-1073 or 994-0099

**DENTAL ASSISTANT** - Chairside, 4 days, no Saturdays, experience necessary. Call 686-7190.

**DATA ENTRY** - Six months experience required. Must be fast and accurate. Pleasant office in Union, 40 hours, benefits. Call 687-5800 before noon.

**DRIVERS PART TIME**  
From 10 AM - 2 PM and 2 PM - 8 PM. Suitable for retiree. Call 241-6911.

**EASY ASSEMBLY WORK!**  
\$714.00 per 100 Guaranteed Payment. No sales. Details: Send Stamped Envelope: ELAN-6248, 3418 Enterprise, Ft. Pierce, FL. 33482.

**EARN MONEY HAVE FUN TOO!**  
Now hiring toy and gift demonstrators. No investment. No delivering. No experience necessary. Free \$300 kit. Call Sara, 748-0992, Ruthann, 731:1338 or Betty, 355-2592.

**EARN \$4.87 HR.**  
We need assistance in evaluating and responding to daily work reports submitted by our agents through-out the state. No experience necessary; Paid to complete training. Work at home. For information send self-addressed stamped envelope 9 1/2 inches long to: AWGA, Dept. E, Box 49204, Atlanta GA. 30359.

**FULL TIME** Assistant bookkeeper-Who will eventually take over controller's job. Minimal typing necessary. Call 467-9362, between 9-5.

**CRT OPERATOR/OFFICE ASSISTANT**  
Immediate full time position vacancy for a CRT Operator/Office Assistant. Responsibilities will include data entry, typing, maintaining files and answering phones. Individual must possess organizational skills and be able to function independently. A company benefits package and a competitive starting salary accompany this 37 1/2 hour week position. If interest, call Personnel 277-8633.

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*Summit Medical Group, P.A.*  
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**DENTAL ASSISTANT**  
We are looking for a bright, energetic, experienced full time Dental Assistant. X-ray license a plus. Call Diane, 762-0243.

**SELECTIVE PERSONNEL**  
Now in Woodbridge, temporary and permanent positions available immediately. Call or come in: 555 Rt. 1 South, Woodbridge, NJ.  
**855-1500**

**EXECUTIVE SECRETARY**  
First class corporate hotel seeking experienced secretary. Hotel knowledge preferred. Typing 60 wpm, knowledge of steno or speed writing, dictaphone, general filing and clerical. Ability to deal with corporate executives and guests. Resumes only, Hilton Gateway, Gateway Center, Newark, NJ 07102.

**EVENING TELEPHONE COLLECTOR**  
Part time position available Monday-Friday, 5-8 PM in Our Group Practice Facility. Contacting patients by phone to collect overdue accounts. Some clerical work involved. If interested, please call Personnel 277-8633.  
*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**FULL TIME CLASSIFIED SALES**  
For busy local weekly newspaper office. Good spelling and typing a must. Pleasant phone manner. Some sales experience helpful, but will consider trainee. Company paid benefits and vacation. Call 674-8000 for appointment.

**General Office**  
Assistant to office manager. Diversified duties include telephone, filing, payroll, billing, etc. Please call Donna at 654-6070.  
**AUTOMATIC INDUSTRIES**  
2120 Lambert's Mill Road  
Scotch Plains, N.J.

**HEALTH CARE OPPORTUNITIES**  
A 46-Physician Multi-Specialty Group Practice, is now accepting applications for the following ideal opportunities:  
Data Processing Control Clerk F/T  
Evening Telephone Collector P/T  
LPN F/T  
Parking Lot Attendant P/T  
Phlebotomist F/T  
Receptionists F/T  
RN Cardiology P/T  
Switchboard Operator P/T  
X-Ray Technicians P/T

We offer excellent salaries plus company paid benefits with most positions. If interested, call Personnel, 277-8633.  
*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**FOR** - Grass Cutting and weeding by office buildings, afternoons in Union. Call 688-4896 or 687-0573.

**GUY/GAL FRIDAY** - Small apparel manufacturer. Work in own home. Part time. Must drive. Must have sewing experience. References required. 467-9214.

**GARAGE DOORS/Overhead** - Union county area company seeking experienced door mechanics, or sub contractors looking to increase earnings and security. We also require helpers/drivers. Will train. Hand tool knowledge helpful. All applications handled confidentially. Call Charles Casiere, 241-5552.

**HOUSE CLEANERS** - \$5-\$8 per hour. Must have valid drivers license and car. 668-8164.

**INSURANCE**  
Recent high school graduate interested in learning insurance. Must have typing and math background. Call 352-7072.

**INSURANCE** - Position available in Union property and casualty agency, typing, handle renewals, endorsements, answer phones, experience preferred. Call 686-9220 for interview.

**LEGAL SECRETARY** - 2 days per week for Short Hills law office. Must be experienced. Call 376-3710.

**EVENING TELEPHONE COLLECTOR**  
Part time position available Monday-Friday, 5-8 PM in Our Group Practice Facility. Contacting patients by phone to collect overdue accounts. Some clerical work involved. If interested, please call Personnel 277-8633.  
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For busy local weekly newspaper office. Good spelling and typing a must. Pleasant phone manner. Some sales experience helpful, but will consider trainee. Company paid benefits and vacation. Call 674-8000 for appointment.

**MAINTENANCE ASSISTANT**  
Full time position available with large N.J. base advertising agency. Will assist with general handyman tasks, carpentry, electrical and painting. Must have own transportation. Excellent benefits.  
687-1313, Ext. 213  
**MATH TUTORS**-needed. Most levels of mathematics required. Part time supplementary work. 687-3956.

**HEALTH CARE OPPORTUNITIES**  
A 46-Physician Multi-Specialty Group Practice, is now accepting applications for the following ideal opportunities:  
Data Processing Control Clerk F/T  
Evening Telephone Collector P/T  
LPN F/T  
Parking Lot Attendant P/T  
Phlebotomist F/T  
Receptionists F/T  
RN Cardiology P/T  
Switchboard Operator P/T  
X-Ray Technicians P/T

We offer excellent salaries plus company paid benefits with most positions. If interested, call Personnel, 277-8633.  
*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**LICENSED PRACTICAL NURSES**  
Immediate full time opportunities available for LPN's to work in our progressive multi specialty Group Practice facility. A comprehensive company paid benefits package and salary commensurate with ability accompany these 37 1/2 hour week positions. For additional information, please call Personnel, 277-8633.  
*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**MATCHMAKER INTERNATIONAL**  
In Springfield, seeks experienced phone person to handle our numerous inquiries. Must have great phone personality. Part time (5-8pm) weekdays and 1/2 Saturday. Can lead to full time in fall. Call Marla for details. 376-7172.

**MANAGER TRAINEE**  
A major finance company is seeking Manager Trainee for the Union, New Jersey branch. Excellent benefits, room for advancement. Call Mike D. at 688-4100. Equal opportunity employer.

**Emergency Room Secretary Full & Part Time**  
Our busy, exciting, hectic Emergency Room is seeking individuals who enjoy working with the public and have light typing skills.

**FULL TIME**  
Monday-Friday, 11PM-7AM  
**PART TIME**  
Sat. Sun. & Holidays  
4PM-12 Midnight & 11PM-7AM  
For further information, please call Lorraine Marino  
Employment Manager  
201-533-5499  
Old Short Hills Rd.,  
Livingston, NJ 07039.  
**SAINT BARNABAS MEDICAL CENTER**  
Equal Opportunity Employer

**NOW HIRING DRIVERS**  
Must be 18 years or older with car. Apply at Domino's Pizza, 149 St. Georges Ave. Linden after 4:00 p.m.

**NIGHT MANAGER** - Part time responsible person with good organizational skills to manage busy arts center during evening hours. Must enjoy working with people. Pleasant surroundings. Send letter, resume and references to Summit Art Center, 68 Elm Street, Summit, N.J. 07901.

**OFFICE MANAGER ASSISTANT**  
For small manufacturing company. Requires good background in typing, bookkeeping and management. Pleasant working atmosphere and conditions. Salary negotiable. Call 354-7340.

**PART TIME** - Early morning newspaper routes (5-6:30am, 7 days) are available in Summit, Millburn, Springfield, New Providence, Irvington & Union. Earn \$350-\$400 per month, plus cash incentives. A reliable car is a must. Call toll free 1-800-242-0850 or 877-4222.

**PART TIME** - Wear and show ladies fashions - 2 evenings. \$125.00. Call 756-1285, 756-3068, 757-3477.

**PART TIME** - Confident telephone solicitor. Please call 201-467-3180.

**PART TIME** - Fork lift driver, 6:30am-10:30am. Apply in person, 1080 Springfield Road, Union, NJ at 6am.

**SALES HELP- FULL TIME OR PART TIME FOR RETAIL CLOTHING STORE.**  
CALL 687-5490.

**PART TIME TELEPHONE SOLICITOR**  
Call Mark Cornwell At: **686-7700**

**PART-TIME** In home career - Br trained to hire, train and manage home party plan personnel. Absolutely no investment, free training and supplies, chance for free Hawaii trip. Call Arlene 831-0133.

HELP WANTED 3

MAINTENANCE

**THE MALL AT SHORT HILLS**

College students work at the Mall at Short Hills this summer. No experience required. Uniforms supplied. Apply in person only. Management office Mon. - Fri. 9 a.m. - 5 p.m.

HELP WANTED 3

**RECEPTIONIST/TYPIST** - For busy insurance office. Full time. Some experience required. Salary negotiable. Union area. Call after 6. 245-2489.

**RECEPTIONIST** - Dental Office - Warm, friendly organized person for progressive and caring practice in Mountainside. Dental and insurance knowledge helpful. Call 654-5151.

HELP WANTED 3

**RECEPTIONISTS FULL TIME/PART TIME**

Various positions available, both full time and part time. Please call Personnel at 277-8633 to discuss hours and schedules.

*Summit Medical Group, P.A.*  
120 SUMMIT AVENUE • SUMMIT, NEW JERSEY 07901

**RECEPTION CARDIOLOGY**

Immediate full time position available in our Group Practice Facility. Position requires initiative and the ability to handle diversified duties. A comprehensive benefits package accompanies this 37 1/2 hour week position. If interested, please call Personnel, 277-8633.

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HELP WANTED 3

**SECRETARY**

Challenging opportunity to work for the Director of Drug and Alcoholism Unit at our modern teaching hospital.

We seek an individual who is well-organized, and possesses excellent typing skills to manage this busy director's office. Management-level secretarial background is necessary. Dictaphone skills are preferred.

We offer a competitive salary and benefits package. Contact Karen Hollis, Employment Staffing Coordinator at 687-1900, ext. 3231.

*MEMORIAL GENERAL HOSPITAL*  
1000 Galloping Hill Road, Union, NJ 07083  
an equal opportunity employer

HELP WANTED 3

**TEACHERS**

Teachers needed in a preschool academic environment. Montessori or preschool certified. Vicinity of Springfield, Millburn. Call 832-5683, 379-3524.

**TELEMARKETING**

8 Full and part time positions available. High commissions and job advancement. For information call, 688-5185.

**TYPIST/RECEPTIONIST**

Part time, Mon-Wed-Fri., 9am-3pm, excellent typing skills and pleasant telephone manner required, diversified office duties, friendly atmosphere. Immediate opening in our Springfield office. Call 376-5463.

**UNION SANDWICH SHOP** - Part time help needed, all shifts. Call 964-9550.

**MANAGERS JOIN THE WORLD'S LARGEST PIZZA DELIVERY COMPANY**

Domino's Pizza is projecting outstanding growth - Over 20 new stores in Brooklyn and 1000 worldwide. Our Managers average over \$30,000/year Plus Bonus. We offer excellent benefits package including paid vacation, medical and life insurance and usually a company car.

**ENTRY LEVEL MANAGEMENT POSITIONS NOW AVAILABLE**

We're seeking goal oriented, hard working, career minded persons with a strong positive attitude, to train for store management.

Must be in excellent physical condition, have a reliable, fully insured auto and must be 21 or older. Fast food experience a plus. To be considered, please send resume to:

**RPM PIZZA INC.**  
149 St. George Ave.  
Roselle, NJ 07203  
ATTN: JUANITA MORRIS

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Exceptional opportunity at leading automotive center. Diversified duties include light typing, telephone, etc. in pleasant congenial surroundings. Excellent pay plan and benefits. You'll like working with us! Please contact Debbie at 763-4567 for details.

**AIRCOOLED AUTOMOTIVE CORP.**  
2195 Millburn Ave Maplewood

**RECEPTIONIST** - Office assistant for doctors office, 4 days a week, willing to train someone with pleasant personality, some typing required. Call 687-8100.

**SALES - HELP** Needed For Linens and domestic store. Experience preferred. Must be reliable and mature. Apply at store. **GOOD GUYS**, 50 New Street, Irvington Center.

**RN CARDIOLOGY PART TIME DAYS**

Responsible part time position available for an experienced RN to work in our Cardiology Department. Pleasant atmosphere. If interested, call Personnel 277-8633.

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**SALES POSITION**

Full time, 10am-6pm Monday through Friday for unique card and gift shop in Short Hills Mall. Ideal for Moms, prepare for fall! Contact Joyce, 467-0090.

**TEACHER WANTED** - A great opportunity for teaching in a 7th and 8th grade Judaic program. Tuesday evenings, 6:45 to 8:45 pm. Reform Temple, 379-5387.

**SECURITY OFFICERS**

Full time, part time, weekends. High starting salary, excellent benefits, advancement opportunities. Experience preferred. Must have car, phone, clean record. Contact Fact Finders, Inc., 70 Morrison Road, Springfield. Call 376-5450.

**TYPISTS** - \$500 weekly at home! Write: P.O. Box 975, Elizabeth, N.J. 07207.

**SUPERVISORS NEEDED ABSOLUTELY NO INVESTMENT**

Career opportunity to hire, train and manage party plan personnel. Teaching, business or home party plan background a plus. Free training provided. Call Arlene, 831-0133.

**SECRETARY CLERICAL SUPPORT**

Large N.J. ad agency is seeking an assertive individual to assist the Account Supervisor of many major accounts. Good typing skills required. Any computer knowledge a plus. Excellent company benefits. 687-1313, Ext. 213

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Join our team of professionals in the following areas: Union, Kenilworth, Roselle, Cranford, Clark and Elizabeth. Enjoy job security, advancement opportunities, excellent starting salary and the following fully paid benefits.

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- MERIT INCREMENT PLAN
- PREMIUM HOLIDAY

Transportation, clean record and home phone a must. Uniforms and training provided. For interview call: (201) 356-8812.

**REPORTER**

Entry level position with weekly newspaper chain. Experience not necessary. Journalism or communications degree, good writing skills, ability to work under pressure and willingness to learn essential. Send resume & writing samples to Editor, County Leader Newspapers, P.O. box 3109, Union, N.J. 07083.

Real Estate

**WHAT KIND OF A COMPANY DO YOU WISH TO REPRESENT?**

Would you like a company that offers personal training and assistance, and every current service desired by the public such as equity advance, luxury home marketing, transferee-relocation department, photo magazine, etc., etc.? Would you also like to work with full time, competent associates in a congenial atmosphere? Would you want to represent a company with a proven record and long established reputation for integrity? We're proud that we have that kind of company!! Please call our office listed below for a personal interview.

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540 North Avenue Union

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Entry level position with weekly newspaper chain. Experience not necessary. Journalism or communications degree, good writing skills, ability to work under pressure and willingness to learn essential. Send resume & writing samples to Editor, County Leader Newspapers, P.O. box 3109, Union, N.J. 07083.

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Applications are now being accepted by Krauszer's Food Stores for:

**•CLERK •CASHIERS**

All shifts in the Kenilworth area. For more information please apply at your nearest Krauszer's Food Store or call:

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218-Bed Long Term Care Facility is seeking an experienced Payroll Clerk on a part time basis responsible for preparing our payroll. Competitive salary.

Call Sue Regan 233-9200  
**MERIDIAN NURSING CENTER-WESTFIELD**  
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**PHLEBOTOMIST**

Ideal opportunity for an experienced Phlebotomist to work Monday-Friday, 8:30-5pm in our Group Practice facility. We offer a competitive salary and company paid benefits program, if interested, please call Personnel, 277-8633.

*Summit Medical Group, P.A.*

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**RETAIL MANAGEMENT**

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**NEW OPPORTUNITIES!**

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We have immediate openings for qualified individuals to start-up new stores and departments and manage high-volume areas. Direct vendor contact, merchandising, staff supervision and inventory control are among the areas of responsibility. Mr. Goodbuys' Department Managers enjoy excellent career advancement opportunities and complete benefits. We have openings in our Union Store in the Following Departments:

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**DONNA COLANTUONI**  
1089 Hudson St.  
Union, NJ 07083



EMPLOYER



HELP WANTED 3

HELP WANTED 3

SERVICES OFFERED 5

CARPET CARE 5

FENCES 5

HOME IMPROVEMENTS 5

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Call Between 10am-4pm  
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Over 25 Years Teaching  
High School/College  
Algebra 1 through Calculus  
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**ANTIQUE GUN AUCTION-**  
Old Muskets, Rifles, Shotguns,  
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Cash, Visa, MC. Consignment  
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**DEALERS WANTED**

Flea market, July 26, 1986, at  
8am until 6pm. Dr. Myra  
Smith Care Center, 2410 Spr-  
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Tables/\$10. each. Call Robin  
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**BEDROOM SET**-5 pieces,  
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**BEAUTY PARLOR** Equip-  
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different tones, 4 different  
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Brand new, \$90.00. Call Kris,  
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**CLARK**-Apartment sale,  
Saturday, July 26, 9-1, Sunday,  
July 27, 10-1, 213 Lexington  
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Raritan Road (inside court).  
Bedroom, refrigerator,  
lamps, mirror, sofa, kitchen  
set, cedar wardrobe, console  
table, 6-diningroom-chairs,  
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**FIREWOOD- UNSPLIT. REASONABLE. PLEASE CALL 687-3841.**

**FURNITURE -5 Piano, red shag rug, grey velvet sofa 8 feet-long, recliners, 7 piece dining room, custom shades and valances, fireside chairs, coffee and end tables. All excellent condition. Best offer. Call 964-1290.**

**HOLLYWOOD Memorial Park-Single grave. (New section). Price of today, \$2295. Will negotiate. 372-6543, after 6pm.**

**HOUSE SALE- 415 No.14th St. Kenilworth on Sat. July 25th 10:00-4:00 p.m. and Sunday July 26th 10:00-4:00 p.m. Living room, dining room, lamps, baby furniture and much more. Call 272-5297.**

**LIVING ROOM SET - Couch, love seat and chair with ottoman. 7 months old, excellent condition. Must sacrifice for \$1000. Call 964-5765 or 687-7071.**

**MISC. MACHINE SHOP TOOLS - Two formica shop benches, swivel vise, 30" x 72" collapsible formica tables, 9:00-6:00, 687-1842.**

**MOPED- 1978 PUCH Magna-XK. Excellent condition. \$375. Call Tom 851-0122 after 5.**

**STEURY CAMPER-Sleeps 6 to 8. Excellent condition. Call 688-4449.**

**S&S SALE NO.1**

**13 OAKWOOD CRESCENT UNION**  
Fri & Sat. 9:30 to 3:30 Stuyvesant Ave. to Oakwood Pkwy to Oakwood Crescent. 50 YEARS ACCUMULATION! Super mahogany pieces include china cabinet, table and chairs, bedroom set, secretary, 3 pie crust tilt-top tables, tiered table, lamps, Empire style sofa, wingback lounge and rocking chairs, iron crib, treadle sewing machine, A/C, refrigerator, many kitchen items, bric-a-brac and much more.

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Custom Silk Screen printed for clubs, teams, businesses, schools. Call "YOUR TOPS", 379-3439.

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SATURDAY ONLY 10 to 4**

King size 6 piece bedroom, colonial kitchen set, GE refrigerator, off white sofa & chair, breakfast, end tables, liquor cabinet, chairs, lamps, Wallace silverplate, tea set, dishes, desk & chair, A/C's, carpeting, etc. **PRICED TO GO!**

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•Neil Diamond  
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•Pro Wrestling  
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**WINDOW AIR CONDITIONERS-6,000 BTU, \$89.95 each. GE Crosstop freezer refrigerators, \$85.00 each. Guaranteed. 376-6710.**

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**IRVINGTON- Leaving state. Big sale. Too much to list, no reasonable offer refused. Wide assortment. Bedroom furniture, 20" Epicure speakers. Saturday and Sunday, July 26 and 27, 10 am - 4 pm. 102 Prairie Ave.**

**UNION-650 Fairway Drive, Saturday July 26, 9-3pm. Bargains. Come see and buy. Clothes, typewriters, cabinets, chairs, toys, book, glasses, etc.**

**UNION- 2241 Hobart Street. Saturday, July 26, 9 - 5. Giant garage sale. Many baby items, household items, bric a brac. Something for everyone.**

**UNION-Big sale. Moving 1012 Potter Avenue, off Morris, July 26, 9-5. Little of everything. Cash and carry only.**

**UNION- 1167 Burnet Avenue, Saturday, July 26, raindate August 2. 9 - 5. New and old. **GOOD BARGAINS.****

**UNION- 1972 Ostwood Terrace (between Stuyvesant and Walker Ave.) Saturday July 26th, 9:00-4:00 p.m. Household, toys, kids clothes, baby items, antiques.**

**WANTED TO BUY 6**

**ANY LIONEL, FLYER, IVES AND OTHER TRAINS**  
Top prices paid. **635-2058**  
**334-8709**

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Highest cash paid, also parts.  
Union, 964-1224.

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Highest Prices paid for fur garments you no longer wear. Please call: **609) 395-8158**

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**In Home Professional Dog Training Available OBEEDIENCE All Types Of Problem Solving CALL: 752-0027**

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**PUPPIES!**

German Sheppard puppies. AKC registered, shots, wormed, large bone, champion stock, tan and black, 1 all black, \$185. Call 686-3879.

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**ALL CASH-Paid for any home, 1-10 families. 2 weeks closing, no obligations. Essex and Union counties. Approved contractors. Mr. Sharpe, 376-8700. Realtors.**

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Neighborhood Professionals  
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**ORIGINAL OWNERS**

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Pro Jogging Track and Day/Nite Tennis Court. Deluxe Eat-in kitchen w/dishwasher. WALK TO TRAIN, 20 minutes Penn Station NYC. Free heat, hot water & parking. Expert staff on premises. 1 month security. No fee, pets. Colfax Ave. W. at Roselle Ave. W. **245-7963**

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**IRVINGTON PROFESSIONAL PLAZA**  
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**WANTED TO RENT!**

Small house or 2 bedroom apartment. 2 adults. No pets, non-smokers. Write Classified Box 4425, County Leader Newspapers, 1291 Stuyvesant Avenue, Union, N.J. 07083.

**BUSINESS OPPS. 10**

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- Pull It
- Fly It
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- Cook It
- Clean It
- Rent It
- Meet It
- Say It
- Give It
- Clean It
- Make It
- Learn It
- Earn It
- Store It
- Sort It
- Cool It
- Ride It
- Sail It
- Pull It
- Fly It
- Drive It
- Cook It
- Clean It
- Rent It
- Meet It
- Say It
- Give It
- Clean It
- DO IT!**
- in the



**686-7700**

**BUSINESS OPPS. 10**

# Selecting a mortgage is challenging

As home sales continue to skyrocket this year, most buyers face the confusing challenge of choosing financing that fits their needs. In the July/August issue of Real Estate Today, published by the National Association of Realtors, David Fair, chairman of the board of the Hexter-Fair Title Co., Dallas, helps buyers think through the major alternatives in "Selecting the Right Mortgage."

Today's competitive mortgage lenders develop programs that are a compromise between their two primary goals; profitability and

salability. "Adjustable-rate mortgages (ARMs) are potentially very profitable (and safe) vehicles for lenders; caps or ceilings, on interest-rate adjustments on ARM loans make them more attractive to borrowers and accomplish the compromise between the lender's two goals," Fair explains.

Lenders have invented a new language to describe the particular ingredient of any loan package. "There are," Fair writes, "some cute acronyms, such as GEMS (growing-equity mortgages) and ARMS as well as fancy terms, such

as the rich-uncle program, a triple nickel mortgage and the early-ownership mortgage. No wonder homebuyers are confused!"

The cheapest form of mortgage money available today often comes through government programs such as the Federal Housing Administration (FHA), the Veterans Administration (VA) or any state or local mortgage assistance programs with below-market interest rates. Although the programs are directed to certain income groups or geographical regions, they should be

considered first if the borrower can meet the prerequisites.

Fair advises homebuyers that the second avenue to explore is mortgage assumption. "Find out if existing debt on the property is assumable at a competitive rate and if assuming it will save the homebuyer money," he explains. "First, look for a due-on-sale clause. If one is present, ask the lender about waiving the right to call the loan due on sale."

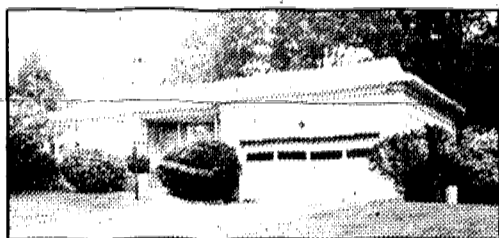
Fair encourages buyers to investigate how seller financing might fit the economics of the sale. "Many

assumable mortgages have high equities, so there often isn't much mortgage left to assume," he writes. "Buyers often can't make a downpayment equal to the existing equity."

In order to bridge the gap between the assumed mortgage and the balance, the buyer should consider several sources. The first, of course, is the seller. Other possibilities include the employer of the buyer or the seller, the buyer's parents, and a third-party second-lien company.

"In every case," Fair cautions, (Continued on page 21)

## Showcase of Homes



Welcoming new owners, Mr. & Mrs. Joe Martino and daughter Jennifer, recent purchase of 4 Archbridge Lane, Springfield. This home was recently listed and sold thru Norma Lehrhoff Altman, Realtor associate who arranged the sale was Shirley Straus.

**Norma Lehrhoff Altman**  
 REAL ESTATE  
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1st Floor LR, Eik, 3 BRs; mod. Bath,  
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 Finished Basement - 2 Br's; bath  
 Asking Price \$145,000.00



#### ELIZABETH • GEORGEOUS VICTORIAN

Entrance Hall-Formal Living Room-Formal  
 Dining Room-Florida Room-Family Room-Large  
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 Taxes \$3000. Asking Price \$225,000

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Realtor

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# Selecting a mortgage

(Continued from page 20)

"simple mathematics will tell you whether the average rate between the two loans is better than the market rate of a new loan."

When a new loan is being considered, the most frequent question concerns the advantages and disadvantages of fixed-rate versus adjustable-rate loans. The answer depends on the borrower's income.

Those buyers whose incomes keep pace with inflation are good candidates for an ARM. Those with interest-rate caps have reduced the uncertainty of long-term costs.

Those borrowers whose incomes won't necessarily rise with inflation

usually restrict themselves to the safety of the fixed-rate loan, even though it will be written at a higher initial rate than an ARM.

To test whether the financing fits your needs, Fair advises buyers to ask themselves; "How long do we plan to own this home?" The answer often will solve the riddle that perplexes so many in the loan selection process.

First-time buyers may not realize just how much mortgages can vary. A major fork in the road to mortgage selection involves the term of fixed-rate mortgages.



GARY SINGER

# Development to open

Singer Real Estate, Springfield, was recently named exclusive agent for the Empress Estates luxury homes in East Hanover, reports Gary Singer, president of Singer Real Estate.

Princes Estates, the predecessor development in Springfield, was a success with the prompt sale of 57 homes which have more than doubled in value in a very short period, according to Singer's recent resale figures.

The dignity of the 39 stately residences now under construction in East Hanover will continue the fairy-tale legend of a builder and a

broker. Ron Racioppi of Green Spring Estates, Springfield, is the builder.

"Representing new construction is as challenging as it is rewarding," said Singer. "At Empress Estates, creating pleasing environments is reflected in comfortable elegance with natural beauty."

The Empress models, each courtly in its own manner, include stately colonials, impressive Tudors and dramatic contemporaries. The 3,000-square-foot distinctive homes have many quality features highlighted in floor plans designed for entertaining and family enjoyment.

# Showcase of Homes

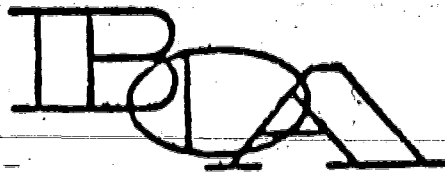


## UNION

Franklin School Section: 4 bedrooms, 2 1/2 bath custom, one-owner Colonial. Very large rooms. Immaculate condition. Convenient to all transportation. Maintenance free exterior. Attractive landscaping. A beautiful family home of the highest quality. Low \$200,000's.

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SALE PRICE OF HOME	6% COMMISSION	4 3/4% COMMISSION	YOU SAVE
\$100,000.00	\$6,000.00	\$4,750.00	\$1,250.00
\$150,000.00	\$9,000.00	\$7,125.00	\$1,875.00
\$200,000.00	\$12,000.00	\$9,500.00	\$2,500.00
\$250,000.00	\$15,000.00	\$11,875.00	\$3,125.00
\$300,000.00	\$18,000.00	\$14,250.00	\$3,750.00
\$350,000.00	\$21,000.00	\$16,625.00	\$4,375.00
\$400,000.00	\$24,000.00	\$19,000.00	\$5,000.00

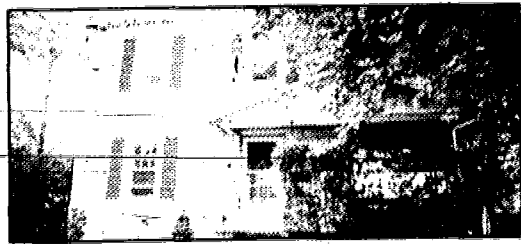
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CORNER OF QUIMBY  
WESTFIELD



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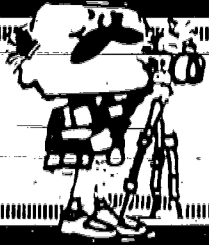
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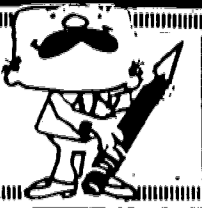
375-6688
















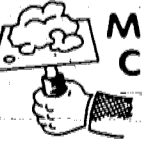




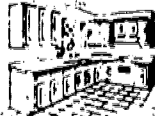

Member of Multiple Listing Board

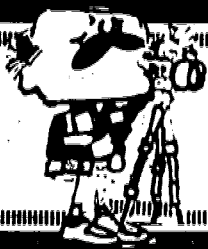


# Let an expert do it!

Use this handy reference to nearby businesses and services. They're as close as your telephone!

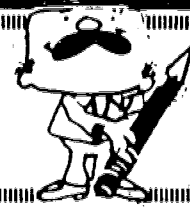


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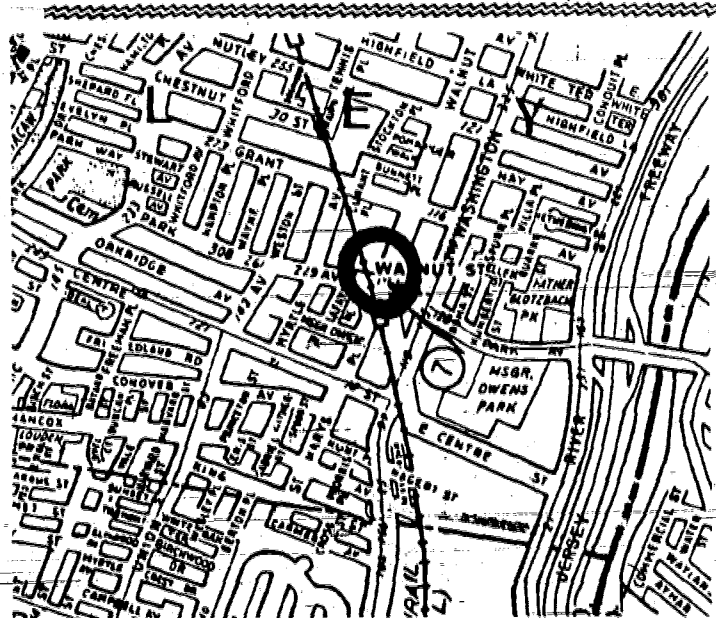
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Please don't miss this opportunity for our demonstration and sale of these fabulous machines.

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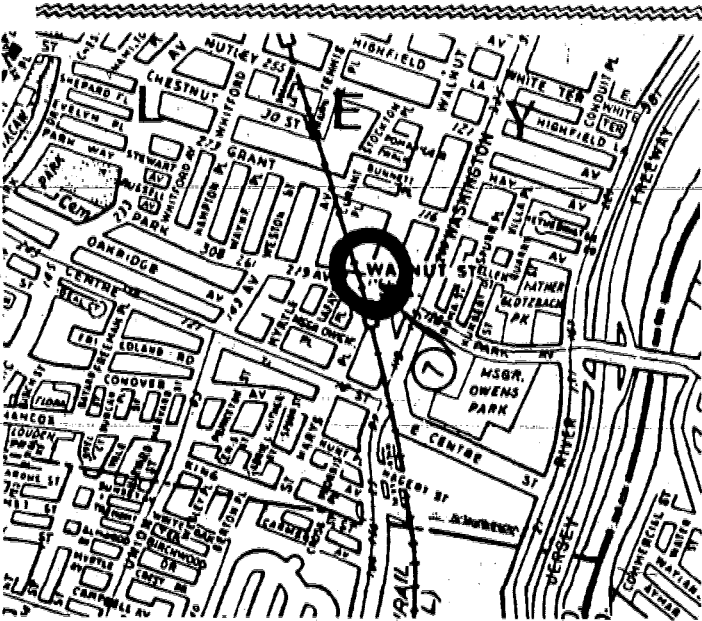
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