ECOUNTY NEWS

WORRALL COMMUNITY NEWSPAPERS

WEDNESDAY, JULY 3, 1996

SECTION B

From The Editor's Notebook By Tom Canavan

Editor in Chief Gov. Christine Whitman didn't take too long to appoint a replacement for outgoing Chief Justice Robert Wilentz. In a matter of weeks, Whitman appointed Attorney General Deborah Poritz to the

Wilentz. If Whitman can make an appointment of this magnitude in such a short period of time, why is it taking her so long to appoint a full-time replacement for the late Union County Prosecutor Andrew Ruotolo Jr.?

spot that was left vacant by

Ruotolo died in October, and since then, Edward Neafsey has been serving as acting Union County Prosecutor. With no disrespect to Neafsey, nine months is too long a period of time for the county's top law enforcement office to be manned without 'a permanent

Several names were released as possible candidates to replace Ruotolo shortly after his death. That "unofficial" list has been reduced, mainly, to Union County Counsel James Keefe, former Essex County Chief of Staff Ollie Hawkins of Scotch Plains and former Springfield Township Committeeman Jeffrey Katz.

It's been said that no official action would come before the November election, so it leaves us thinking that politics somehow will be involved in the decision. That

Seeking answers from the Govemor's Office gets you the runaround, without anyone committing to anything. C'mon, governor, the budget is passed, the summer is here, and there should be no reason why the appointment can't be addressed.

Expect to hear rumors about a replacement for Union County Manager Ann Baran. They've already begun.

Baran's three-year contract expires in August 1997, but although that's a year away, that doesn't stop the politicians from

In a recent conversation, Baran confirmed that she had heard talk already about whether or not she will return to the helm of Union County government next year.

One of the biggest catalysts for her return is the November election, when - again - control of the Board of Chosen Freeholders can

The board is Republicancontrolled by a 5-4 margin, and two of the three seats open for election are held by Republicans. Two Democratic victories can shift the

majority. Ironically, a Democraticcontrolled board can leave Baran also a Democrat, wondering what her future holds. It's been said that the Republicans are happy with Baran's performance, and the Democrats, not necessarily those on the Board of Freeholders, are

Just as with any appointment in government, let's wait until the next election.

In neighboring Essex County, County Executive Jim Treffinger is in a predicament.

Treffinger — and his family have been receiving enough death threats to force him to obtain a permit for a gun. In a bizarre perspective, it shows that the man must know how to run good government without backing down to special

Treffinger has made a number of enemies since assuming office almost two years ago.

Unfortunately, those who are feeling the brunt of the county executive's decisions don't like what he's doing — so they have taken it upon themselves to call his home and office, as well as a restaurant where he and 21st Legislative District Assemblyman Kevin O'Toole were dining, and threaten to kill him.

Anonymously, of course. Simply put, the people making these calls are cowards.

College to save \$2-M through UCIA bonds

Transaction may be first of many in county

Union County College will save man Ed Force, haison to the Improve-\$2.8 million in debt sérvice costs during the next 12 years because of an innovative refinancing transaction involving the Union County Board of Chosen Freeholders and the Union County Improvement Authority.

"The savings were made possible because we guaranteed principal and interest on the Improvement Authority bonds which were sold last week. This permitted the Improvement Authority to obtain a lower interest rate than traditional state options due to the county's Aaa credit rating from Moody's Investor Service Inc.," said Freeholder Linda Di Giovanni, liaison to the Union County College Board of School Estimate. "Part of the \$2.8 million results from not having to provide the \$2 million in reserves which would have been required if this transaction was done through the state." Union County Freeholder Chairment Authority, said the college would have saved only \$344,639 without the county's guarantee, and that "the \$2.8 million savings would not have been possible without the county's Aaa bond rating, the cooperation between the county, the Improvement Authority, their legal and financial affiliates, the William E. Simon investment banking firm that identified this specific financing idea. and Union County College. In addition to the debt service savings, the college will receive a cash infusion of \$691,577 for capital projects and other purposes. The average annual savings from fiscal year 1997 to 2009 is \$166,023, and \$367,987 in fiscal years 2010 and 2001."

Union County Manager Ann Baran also gave the transaction high marks for its innovation and teamwork, stressing that the efficiencies and savings that come from "sharing services" - whether it is equipment, manpower or financial investments -continue to benefit participants, and, ultimately, taxpayers. The added money from this cooperative effort will pay the college, the government, students and the citizens of Union County, Capitalizing on our Aaa credit rating seemed to do the trick, and we will not hesitate to make sound financial transactions like this again."

The bonds being refunded were issued by the New Jersey Educational Facilities Authority for \$6.6 million in 1989 and \$3.94 million in 1991, and financed improvements at the Cranford campus that included the student activities Commons Building, a book store addition and additions to the cafeteria, dining rooms and kitchen facilities, as well as computer facility improvements to the Elizabeth

'Capitalizing on our Aaa credit rating seemed to do the trick, and we will not hesitate to make sound financial transactions like this again.'

- County Manager Ann Baran

"This is a great opportunity for the college. We will be saving substantial operating funds, and we are thankful to the county and the Improvement Authority for their hard work," said Thomas Brown, president of Union County College.

According to Union County Improvement Authority Secretary George Gore, the county and the Improvement Authority saw an opportunity to work with the college to provide a service with greater revenue return than could be done by other agencies. They set the wheels in motion, went to the Board of Chosen Freeholders for concurrence, and formed a team that worked well together and achieved significant and meaningful results for the college in a short period of time.

The Union County Improvement Authority is also working with the county on a Capital Equipment Program for the county's municipalities and school districts, which allows them to take advantage of the county's fiscal strength and Aaa credit rating to purchase equipment at attractive, tax-exempt interest rates.

Activities offered for county disabled

and instructional clinics for people with disabilities are being offered this summer by the County fo Union through its Division of Parks and Recreation.

An introduction to using the fitness trail located in the Echo-Lake Park Extension in Mountainside will be given on July 16 from 6:30 to 8 p.m.

A team of exercise enthusiasts will be on hand to explain the course's stations, which are fully accessible by wheelchair. There is a \$2 registration fee and pre-registration is required by July 12. All ages and types of disabilities can be accommodated at this

Ulrich Pool in Rahway's Rahway Park will offer a free recreational swim for people with disabilities on Monday evenings, from 6 to 8 p.m. through Aug. 29. Disabled individuals are invited to enjoy this fully accessible facility at their leisure. No preregistration is required. Persons interested in this activity should note that

A variety of recreational activities there is no swim instruction at this session. If personal assistance is required in the pool, or the locker room, individuals must have someone accompany them.

> Learn to golf clinics will be given for people with developmental disabilities at Ash Brook Golf Course in: Scotch Plains on Saturday mornings, Aug. 3 to 31, from 9 to 11 a.m. The last session will be a mini tournament for all program participants. Preregistration is required by July 26, as is a \$5 fee. Registrants must be older than the age of six.

For more information on any of these programs, or to obtain a registration form, contact the Union County Division of Parks and Recreation at (908) 527-4900. Funding for these programs has been made possible by the N.J. Department of Community Affairs, Recreational Opportunities for Individuals with Disabilities, and the Union County Board of Chosen Freeholders.

County's equestrian camp opens

Union County's Equestrian Camp is now open, giving county residents the opportunity to learn how to ride a horse.

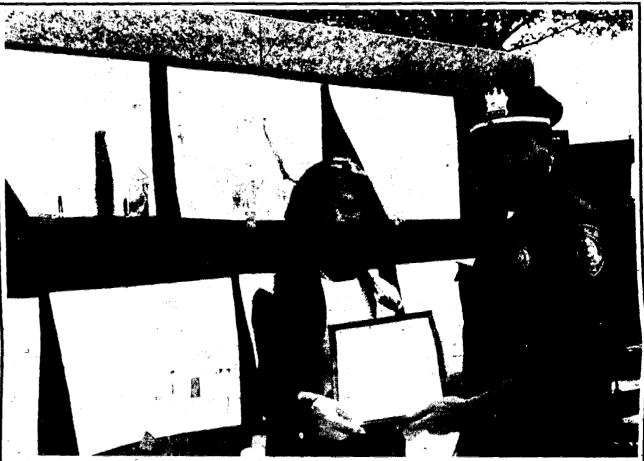
Equestrians of all abilities, especially beginners, are invited to enroll in one or two of the week-long sessions which include instructional riding, trail rides, learning general care of a horse and a barbeque.

Campers also will be able to participate in a Horse Show at the end of the

Watchung Stables, located at 1160 Summit Lane in Mountainside, is the site for this opportunity for fun, fitness and learning. Camp is open to boys and girls, aged 9-17. Enrollment is limited to a maximum of two weeks per child. Scheduled sessions will be through the week of Aug. 20. Sessions are Tuesdays through Fridays, 9 a.m. to 3 p.m.

Tuitition is \$220 per session for county residents, \$260 for those from out of county. All registrations must be performed in person. Proof of residency and a birth certificate will be required.

For more information, call the Watchung Stables at 789-3665.



Freeholder Linda Stender presents a resolution to Corporal Daniel McGrath of the Rahway Police Division marking Police Appreciation Day.

Freeholders 'appreciate' county's police and honor them for their extra efforts

Many individuals go unsung when it comes to all the risks they take and the extra efforts they make on behalf of their fellow man. High on such a list of unsung her-

oes are local police officers. "It was important that such a day be declared," said Freeholder Linda Stender, referring to Police Appreciation Day. "The relationship between the police and the public can be strengthened if the community can be brought together to meet the police officers in an offduty capacity and get to know the officers on a more

personal level. "To help support this objective, the Union County Board of Chosen Freeholders passed a resolution declaring June 8th 'Police Appreciation Day' in Union County and the Police Benevolent Association Local 31 in Rahway sponsored this special five-hour event."

"Because individuals and groups like the Rahway Police Benevolent Association view community involvement as a responsibility rather than an obligation, support youth activities in their community and work closely with the local school system and its students, they deserve more than just a day — they deserve the ongoing support of the public," Stender said.

Offering assistance



Freeholders Linda DiGiovanni, second from left, and Carol Cohen, third from the left, assist Andrea Domroe of Mountainside at the Union County Customer Information Booth at the Spring Art and Craft Show in Nomahegan Park. Domroe was assisted in finding the information about Union County and its facilities that she was seeking as Freeholder Chairman Edwin Force searched for additional material while Florence Wright, left, office manager of the Union County Customer Information Center at 300 North Avenue East in Westfield, looks on. The Customer Information Center set up a booth at the fair to provide the public with information on Union County's programs, services and facilities.

Skaters to be required to wear safety helmets

Roller skaters, Roller bladers and skateboarders under age 14 would be required to wear approved safety helmets when skating on public property under the terms of legislation given Senate approval.

State Sen. C. Louis Bassano, R-Union, Essex, sponsor of the measure, said his bill is designed to be educational rather than punitive.

"The fine of \$25 would be waived for first-time offenders if they can show they subsequently purchased a protective helmet," Bassano said. "People who participate in this recreational sport need to be made aware of how protective equipment can prevent injuries and even save lives."

Bassano also said the number of children admitted for head injuries as a result of bicycle accidents has decreased by 50 percent since New Jersey enacted a bicycle helmet law for young riders. According to the State Division of Highway and Traffic Safety, the number of young bicycle riders wearing helmets has doubled since the 1992 helmet law.

"The National Center for Injury Prevention Control listed 30,000 emergency room visits for roller blading injuries nationwide between July 1992 and June 1993," said Bassano. "While wrist injuries are the most common in skating sports, a 33-year-old man in New Jersey died in June of 1994 of head injuries sustained in a roller blading accident.

"No law will ever prevent accidents, but if we can have half of the success New Jersey's bicycle helmet law has enjoyed, this legislation will be well worth the effort," he continued.

Under terms of the bill, a person who fails to wear an approved helmet may be fined up to \$25 for a first offense and up to \$50 for any subsequent offense.

Persons who sell or rent skates and skateboards would be required to place warning notices on the merchandise or on the boxes in which they are sold. The notice would warn of "the risk of serious injury" and that the equipment should be used only when the skater wears "full protective gear: helmet, wrist guards,

elbow pads and knee pads." The bill next moves to the General Assembly for consideration.

COUNTY NEWS

Tourney applications set

Applications for the 26th annual-Union County Women's Public Links Tournament are available. The tournament, to be held July 13, will be at Ash Brook Golf Course in Scotch

The 18-hole, stroke play tournament promises to be an exciting event. Players must be female Union County residents, 16 years of age or older. Placement into one of three flights will be determined by handicap. Members of private clubs may not participate.

Ú.S.G.A. rules will govern play although local rules also will be enforced. Winner and runner up trophies will be awarded. Meretiandise prizes from the Ash Brook Pid Shop will be awarded for all flights. First and second place winners will have the opportunity to represent Union County in the New Jersey Recreation and Park Association Golf Tournament to be held this fall

Entry forms are available at all three county golf courses, Ash Brook in Scotch Plains, Galloping Hill in Kenilworth, and Oak Ridge in Clark. All entries must be filed by 5\m. on Sunday. A \$12 fee must accompany all applications. Regular green fees are to be paid the day of play.

Reptiles are topic

What are reptiles? How are they different from other animals and what makes them so special? What do they eat and where do they live? Visitors will discover the answers to those questions and more during a Wednesday matinee program on July 17 at E30 p.m.

Naturalist Ruth Yablonsky will , present "Reptilos!" - a slide illustrated program featuring live snakes and turtles from Trailside's collection. The program is chock-full of reptilian fun facts and also explores "the Great Dinosaur Mystery."

Yablonsky, a naturalist at the center for almost, 11 years, is Trailside's snake expert and cares for the eight snakes on exhibit.

"Reptiles!" is sure to give audience members an up-close and personal view of these cold blooded animals. Tickets, sold at the door, are \$4 per person. Children under 4 years old will not be admitted.

For more information or to make group reservations at a discounted fee, call Trailside at (908) 789-3670. Trailside Nature & Science Center is a facility of the Union County Division of Parks and Recreation and is located at 452 Providence Road in Mountainside.

Host families sought

Virginia Kessler is bringing the world to Union County - one inter-

PUBLIC NOTICE

NOTICE TO ABSENT DEFENDANTS (L.S.) STATE OF NEW JERSEY TO:
ARTHUR L. MITH
YOU ARE HEREBY COMMONED AND
REQUIRED to serve upon FEIN, SUCH,
KAHN & SHEPARD, plaintiffs attorneys,
whose address is 7 Century Drive, Suite
201, Parsippany, New Jersey 07054, telephone number #(201) 538-4700, an
Answer to the Complaint, First and Second
Amendments to Complaint, filed in a civil
action, in which FEDERAL HOME LOAN
MORTGAGE ASSOCIATION, is plaintiff
and ARTHUR L. SMITH, et al., are defendants, pending in the Superior Court of New
Jersey, Chancery Division, UNION County,
and bearing Docket No. F-12517-92 within
thirty-five (35) days after July 3, 1996 exclusive of such date. If you fail to do so, Judgment by Default, may be rendered against
you for the relief demanded in the Complaint. You shall file your answer and proof
of service in duplicate with the Clerk of the
Superior Court, Hughes Justice Complex,
CN-971, Trenton, New Jersey 08625, in
accordance with the Rules of Civil Practice
and Procedure.

cn,-9/1, frenton, New Jersey U8525, in accordance with the Rules of Civil Practice and Procedure.

This action has been instituted for the purpose of (1) foreclosing a mortgage dated April 22, 1986, made by ARTHUR L. SMITH and MARGUERITA SMITH as mortgagers to GARDEN STATE MORTGAGE COMPANY, INC. recorded on 05/01/86, in Book 3607 of Mortgages for UNION County, Page 76, et seq. which mortgage was assigned by GARDEN STATE MORTGAGE COMPANY, INC. now known as NATWEST HOME MORTGAGE CORP. In FEDERAL HOME LOAN MORTGAGE CORPORATION, plaintiff herein, by Assignment to be recorded in the Office of the Clerk/Register of UNION County, and (2) to recover possession of, and concerns premises commonly known as 536 Riverside Drive, Elizabeth, NJ 07200.

as 536 Riverside Drive, Elizabeth, NJ 07200.

If you cannot afford an attorney, you may communicate with the Legal Services Office of the County of venue by calling (908) 527-4769 or the legal services office of the county of your residence if you reside in New Jersey. If you are unable to obtain an attorney, you may call or communicate with the Lawyer Referral Service of the County of Venue at (908) 353-4715, or at the Lawyer Referral Service of the County of your residence if you reside in New Jersey. If there is none, contact the Lawyer Referral Service of an adjacent county. YOU, ARTHUR L. SMITH and MARGUERITA SMITH, are mady party defendant(s) to this foreclosure action because you are one of the mortgagors and may be liable for any deficiency and or any lien, claim, or interest you may have in, to or against the mortgaged premises by reason of the Mortgage made by you, ARTHUR L. SMITH and MARGUERITA SMITH, as set forth above.

DONALD F. PHELAN Clerk of the Superior Court of New Jersey

Dated: July 3, 1996 U6397 WCN July 3, 1996

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1G2NE543XPM540584
Lienor; Sevell's Auto Body. 320 Windsor Lienor: Sevell's Auto Body, 320 Windson Ave., Westfield, NJ

LOT 3306 1979 Harley Davidson mc vin 3A13697H9 Lienor: Cycles Inc., 1301 US 1 South, Rahway, NJ

SALE DATE JULY 26, 1996 at 2:00 p.m., 1421 Oak Tree Rd., iselin, NJ 08830 LOT 3324 1988 GMC 2 dr vin#: 1GKCT1825J8541162 Lienor: Augl's Auto Repair, 1052 Magnolia Ave., Elizabeth, NJ LICENSED AND BONDED AUCTIONEERS APPRAISERS June 27, July 3, 1996 U6352 WCN (\$30.80)

national teen-ager at a time! Kessler is a volunteer area representative for ASSE International Student Exchange, a nonprofit, public benefit organization.

The primary goal of ASSE is to contribute to international understanding by enabling-foreign students to learn about the United States through active participation in family. school and community life.

Kessler will be interviewing families in the Union County area to host exceptional high school students from France, Germany, Finland, Switzerland, Italy, Great Britain, Holland, Spain, Portugal, Czech and Slovak Republics, Poland, Japan, Brazil,

Thailand, Mexico, Canada, Australia and New Zealand.

Again this year, ASSE will include students from the Republics of the former Soviet Union to its international roster. The students stay with volunteer host families for an academic year and arrive with comprehensive insurance and their own spending money.

Kessler knows the Union County area is a great place for a curious foreign student to learn about life in the United States, Call Virginia for more information on becoming an ASSE host family a ≈ 654 1715 or (800) Entrepreneurs awarded

Nine Entrepreneur Of The Year award recipients were announced at a banquet attended by 700 New Jersey business leaders. The banquet is the finale to an active search to identify and recognize New, Jersey's outstanding entrepreneurs.

The banquet at the Brunswick Hition & Towers in East Brunswick is part of the National Entrepreneur of the Year awards program founded and produced by the professional services firm of Ernst & Young, and sponsored nationally by the Entrepreneur of the Year Institute, the center for Entrepreneurial Leadership Inc. at the Ewing Marion Kauffman Foundation, USA

Today and the Nasdaq Stock Market, and locally in New Jersey by AT&T, Building American Television, The Chase Manhattan Bank, The Chubb Group of Insurance Companies and McCarter & English.

An independent panel of judges selected the award recipients from more than 60 nominations. The program honors and recognizes entrepreneurs who have demonstrated excellence and extraordinary success through innovation, financial performance, and personal commitment to their businesses and communities.

According to Bernie Leone, area director of Entrepreneurial Services, the award recipients included:

Emerging Entrepreneur — Companies five years old or less - Neil Rosoff, PC Help Services, in Clark.

vice, providing technical computer eservices on an as needed basis. Founded in 1992, PC Help expects making it one of the fastest growing

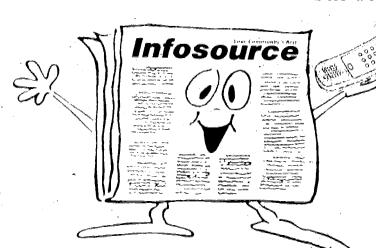
Construction ___ Tony Singh, FINE Painting & Decorating Co. Inc., Roselle.

the North East.

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ARTS & ENTERTAINMENT

"Mighty Aphrodite" begins with

Lenny, played by Woody Allen, and

his wife Amanda, played by Helena

Bonham Carter, having a nice dinner with their married friends, Bud and

Susan. Susan is a few months pre-

gnant and Amanda, who's been think-

ing about having a child, suggests to

Lenny that maybe the time has come

Lenny stammers a bit, but over the

next few weeks the decision is made

and they decide to adopt a son -

Amanda says she's too busy with her

art gallery to go through a pregnancy.

Lenny is a sports writer and wants to

name the child "Earl the Pearl" but

As the child begins school he's

immediately ushered into higher education classes, and Lenny, realizing

he has a special boy, becomes curious

about the parents. When he's told by

the adoption agency that the parents'

identities can't be divulged, he steals

the files. It's a classic Woody scene,

with the comic bumbling through fil-

ing cabinets and papers flying

Lenny is less than enthusiastic

when he learns that the biological

mother is an aspiring adult film star,

Linda Ash, who also works as a call

girl. Mira Sorvino delivers a hilarious,

Academy Award-winning perfor-

mance as Linda, who becomes the

object of Lenny's devotion as the

more acceptable lifestyle.

to add to the family.

Amanda chooses Max.

everywhere.

Talent coordinator Walt Gollender gives the thumbs up to Steve Ames, who'll be performing on Comcast Cablevision TV-32 Wednesday nights in July. Ames, a Hillside resident, hosts a music and variety show, taped in Woodbridge.

Hillside resident's variety show to air

By Bea Smith Staff Writer

Steve Ames of Hillside, whose musical and variety show has been seen on Comeast Cablevision TV-32, will now be seen on Wednesdays at 8:05 p.m.

Ames is preparing for his second outdoor season, taping at Robert Prion's "spacious backyard patio, 'The Oasis' in Woodbridge, Joining Ames on the program will be talent coordinator Walt Gollender of Irvington, and special guests, Las Vegas magician Anthony Masi and rhythm and blues vocalist Delores Bernard.

Ames will sing George M. Cohan's "Yankee Doodle Boy" in honor of Independence Day. The program will be seen throughout July by viewers in the Comcast region. It was announced that TV-32 will soon change to TV-57. Accompanying Ames on the piano will be Joy Kaye. The show will be produced by Jerry Schonthal of Golden Star Video based in

Gollender said he and Ames look forward to many years of collaboration together.

"We recently looked back at our many happy and nostalgic memories shared," he added. "Although the sad moments of losing pianist Marvin Lewis and guitarist Tony Santora hang heavy 'over the troupe," Ames and Gollender turned their thoughts to "the major accomplishments of days gone by.'

Ames is celebrating his sixth season on cable television and recalled that "Walt Gollender was the first who booked me on television on a show called 'Talent Tonight' at the Villa Carini Nightclub in Metuchen in 1980." The Ames-Gollender association continued with the production of the Ames' vaudeville album, "The Roaring 20s Roar Again," under "the Gollender baton in 1986." Gollender is in his 19th year in the entertainment world and continues to book local organizations, community affairs and senior citizen parties. He has booked James E. Myers, co-writer of "Rock Around the Clock;" Jimmy Wisner, Columbia Records arranger and producer; Tony Christian, country pop singer; Sandy Renda, guitarist and vocalist of Sandy the Wanderers; and Al Alberts, former lead singer with

the 1950s vocal group, the Four Aces. Ames' first guest on his television show was Uncle Floyd in 1990. In 1993, Ames was featured as a comedic gangster in the Universal movie, "For Love or Money", with Michael J.

"There's no business like show business," is Ames' motto, as he and Gollender prepare for more shows on

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The Video Detective

By Jim Riffel

The resulting situations include a blind date with an onion farmer, a near death occurrence with a psychotic gangster and a Greek chorus that pops into the film every now and then

to offer Lenny wacky guidance. In typical "Allen-esque" fashion, all of this high energy mayhem leads to a neat, crisp ending, complete with a philosophical message. But what really separates Allen from all other directors is his style of filming actors. When he sets up a scene he refuses to conform to the Hollywood style of editing, cutting back and forth from face to face.

He instead lets the camera roll and the actors act, allowing the audience to concentrate on the dialogue and players, instead of the editing. This is especially important in comedy, where an incorrect edit can ruin the scene's rhythm.

Woody facts: Woody began his career in the late '50s, writing jokes for television and newspaper columnists. In the early '60s he began a stand-up act and became one of the sportwriter tries to steer her into a most sought after comics of the day, making numerous appearances on the "Tonight" show. His first film as a writer was "What's New, Pussycat?," in 1965, and his first as director was "What's Up, Tiger Lilly?" a Japanese action film he re-dubbed as a comedy.

In 1987 he had a son with actress Mia Farrow and named him Satchel - after Negro League baseball star Satchel Paige.

Allen has been nominated for six

Allen directs Sorvino to Oscar performance Best Director Oscars: "Annie Hall," in 1977; "Interiors," in 1978; "Broadway Danny Rose," in 1985; "Hannah and Her Sisters," in 1986; "Crimes and Misdemeanors," in 1989; and "Bullets Over Broadway," in 1994.

Video Detective Trivia: What is Woody Allen's real name?

Answer: Stewart: Allen Konigsberg.

Also just out on video: "Sabrina," a romantic comedy; "Leaving Las Vegas," a drama; and "Dracula: Dead and Loving It," a comedy.

A resident of Mountainside, Jim Riffel is the author of "The Video Detective's Guide to the Top 100 Films of All Time."

'Cinderella' children's auditions scheduled

Auditions will be held for Missoula Children's Theatre production of "Cinderella" July 15 at 12:30 p.m. at the Union County Arts Center in Rahway.

The Missoula Children's Theatre will be in residence at the Union County Arts Center from July 15 through July 20. The residency culminates in a public performance on July 20 at 3 p.m. and 7 p.m.

Among the roles to be cast are Cinderella, her two stepsisters, beggars, lords and ladies, mice and pumpkins. No advance preparation is necessary. Those auditioning should plan to stay for two hours and must have a clear schedule for the entire week if selected to attend all rehearsals for their role.

There is a \$5 registration/audition fee and a \$75 tuitition fee for involvement in the six day theater residency. In addition to developing the play MCT will also conduct three workshops, Creative Dramatics, the Actor's Tool and Improvisation. The three acting workshops are open to anyone at the cost of \$10 per workshop. There is a discount for families with more than one performer.

To register or for more information on the Missoula Children's Theatre "Cinderella" residency or the acting workshops, call 499-8226.

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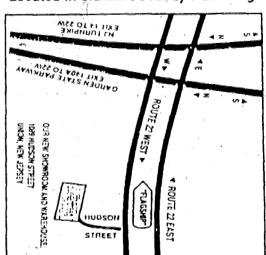
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HOROSCOPE

For The Week Of July 7-13

ARIES March 21-April 20

Things could change quickly this week, so remain flexible and open to suggestions. With patience and dedication, a romantic commitment could deepen. Share your innerfeelings to help someone understand. your motivations better

TAURUS April 21-May 21

Look for a win winsolution to a thorny problem. You might not have to take a hard line stance in order. to get your way. Trust a loved one's arbice when it comes to matters of the healt, Some news could change your life late in the week

GEMINI May 22-June 21

If thoney is a concern (recyalizate your Taidget. You may find some fuxuries you can live without. Work toward: achieving a major goal this week. Your ability to see both sides of an issue eall work in your layor when it come to resolving a conflict.

CANCER June 22-July 22

To avoid escalating an argument learn patience. Try an old fashioned tunaly differ to strengthen ties Frouble in a relationship may not run deep, but you should still work to resolve your differences. Be sure to prepare before an important meeting.

July 23-August 23

Think and plan for the future this seeck. You're in a position to know what's best, so don't leave any possibility unexamined. It might be time for a career change, a move or a change in a relationship. Communication is the key to gaining insight

VIRGO

August 24-September 22 Focus in on the details in order to avoid simple mistakes. Watch yourself in traffic, or you could be on the receiving end of some unwanted; attention. Drive defensively, To learn from someone's experiences, don't be åfraid to ask difficult questions

CA

September 23-October 23

Even if their reasoning seems shaky consider a triend's past history before second guessing a decision they vemade. Set your goals early to be sme you don't miss a single opportunity Outdoor activities this weekend refresh you for a difficult time ahead

SCORPIO October 24-November 22

Before writing a goal off as impossible try thinking about the reasons why it hasn't afready happened. You might gam some useful insights. Put your social life in high gear by planning a party. An unusual mix of guests could generate some real excitement

SAGITTARIUS

November 23-December 21 Things may take longer than usual to finish (las week, Bould some extra-June into your selfedule, and you'll eliminate a major source of stress A younger person could be feeling lonely. Try adding some quality time with them

CAPRICORN December 22-January 20

It you're looking for good ideas, you'll have to sift through a few mediocre ones first. An old Jashioned brain. storm session will help. A blind date could lead to a relationship. If you're already attached, surprise your sweetie with a romantic evening

AQUARIUS January 21-February 18

Although it's tough, try to keep an 5 open mind when having a discussion If you don't listen, you'll miss out on an important idea. Focus on your family to build your strengths. A relative contacts you with a dilemma. Be prepared to make a tough decision.

PISCES February 19-March 20

History is a fine teacher this week, so be on the lookout for situations with parallels in the past. An old friend. offers a new take on romance. Beclear about what you want, and he or she will be equally open with you Then, if it still feels right, go for it!

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nvites you to enjoy "Outrageous

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Sandwiches and Cold Beer," but

there's a lot more, at this unpreten-

tious, friendly but high-quality family

restaurant in the big white building

with the burgundy and beige sign and

The atmosphere is light, cheery and upbeat - families, groups and cou-

ples enjoying everything from a light

meal or snack to a full dinner, all

made with the freshest ingredients. Every meal, lunch or dinner, starts

with a complimentary bowl of pickles and cherry peppers and another of

fresh-cut health salad. After ordering any of a wide variety of tasty appetiz-

ers and soups, many customers then

go on to have one of the specialities of

he house — the enormous 24 ounces

Delmonico Steak or the 24 ounces.

N.Y. Sirloin Steak — cooked to juicy

perfection with Alexus' special sea-

sonings and accompanied by gener-

ous helpings of homemade french-

fried potatoes for just \$10.95 each.

MSG is never used. Doggy bags are

often necessary because of the size of

Other choices are the baked or

blackened swordfish, lobster or

Chicken Alexus. In addition, black-

board specials are available every

The sandwiches are overstuffed,

and are truly meals in themselves. The

juicy hamburgers, made to order in

true Alexus fashion with various trim-

mings, are a full 8 ounces of fresh

As for the soups, the hearty Onion

Soup is a crock filled with fresh

onions cooked to perfection, then

topped with slices of .mozzarella

cheese, and sprinkled with chopped

bits of swiss cheese. The New Eng-

land Clam Chowder is a meaty mix

day, and are priced reasonably.

the servings.

ground beef.

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(Pasta) Fedelini Polpa di Granchio Selvaggi

Angel Hair with crab meat, wild mushrooms, peas and a touch of tomato sauteed in garlic oil.

Linguine Vongole E Cipolline

Baby Clams, garlic and oil, scallions and parsley

Penne Diavola

Pancetta, onions and tomato in a spicy sauce.

LUNCH MENU AVAILABLE



Chorus wants volunteers

Infosource

Area singers are invited to be a part of the Diamond Hill Summer Chorus when it presents a concert of Dvorak's 'Te Deum' and Durufle's "Requiem' on July 25.

The chorus is an annual summer program sponsored by Summit Chorale. No auditions are required. Garyth Nail, music director of Summit Chorale, will be the conductor.

Rehearsals are held Tuesdays and Thursdays — except tomorrow from 7:45-10:15 p.m. at Christ Church, at the corner of Springfield and New England avenues in Summit.

Dues will be collected and music will be available for an additional fee. For more information, call (201) 467-1454.

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■DINING REVIEW ■

July 3, 1996

Alexus Steakhouse & Tavern

A large, happy eating place with a mix of people.



Alexus Steakhouse & Tavern, above, is located at 1246 Route 22 West Mountainside.

The atmosphere is light, cheery and upbeat — families, groups and couples enjoy everything from a light meal or snack to a full dinner, all made with the freshest ingredients.

chock full of clams and fresh-cut chunks of potato.

Appetizers include house specialties like the Alexus Onion Flower, a colossal onion carved into a blossom shape and then deep fried to a golden and truly delicious treat. The Hot Buffalo Wings are tangy, with just the right amount of bite for the starter to a

Desserts, for anyone who still has room, includes Reese's Peanut Butter Pie, a delicous production, and the enormous Hot Fudge Sundae. Perhaps the most popular dish is the Strawberry Shortcake, a mountain of fresh red fruit on an anglefood cake base covered with whipped cream, and there is also a selection of daily dessert specials.

Beverages include a full assortment of hot and cold drinks. There is also a wide choice of domestic and imported beer, wine and spirits. For people who just want to have a drink and a snack. the bar in the lounge area has its own ambiance.
Alexus Steakhouse & Tavern, 1246

Route 22 West, Mountainside, may be reached by calling (908) 233-5300. Hours are Monday through Thursday from 11:30 a.m. to 11 p.m.; Friday and Saturday from 11:30 a.m. to 12 brown to produce a sweet, delicate p.m., and Sunday from 3 to 10 p.m. ********

> This column is intended to inform our readers about dining opportunities in the area

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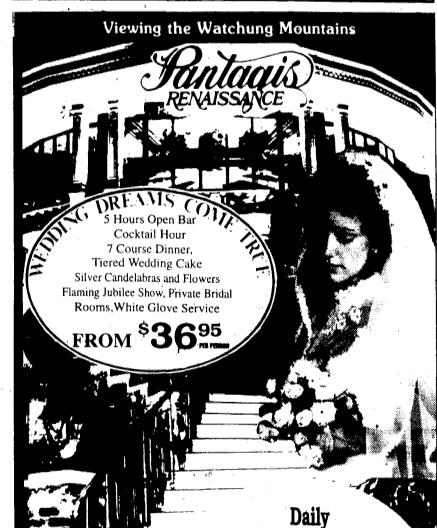
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CROSSWORD

ACROSS

- 1. Keats subject 4. Not many
- 10. The House at
- 12. Des Moines resident
- 15. Shooting need, for short
- 16. Farm-implement
- pioneer 17. Singer Guthrie 18. Nacreous necklade
- items 20. Air Force equipment
- 22. Small deer detecto
- Soft hat 27. Boring tool
- Actors March and Linden
- "Wake Up Little Pour messily
- Cable option Veterans', mo
- Rug
- 38. Diminutive ending Aquatic animal
- Civil-rights pioneer Parks
- 43. Cuts ties
- 47. Yale grad 48. Guy's partner
- 45. Most pleasant

holds premiere

Paper Mill's gallery

miniature art show

Gathering the finest examples of

miniature art for the premiere exhibi-

including Ireland, Hungary, South Africa, Portugal and Australia.

scale, tracing its roots all the way back

to the time of cavemen. In the 17th

century, British miniature portraits, described as "in little," were cher-

ished, personal keepsakes of loved

ones prior to the advent of

being an extreme attention to detail.

today's miniature artists follow the one-sixth rule: The subject is depicted

at a maximum of one-sixth its actual size. A true miniature is a painting

which holds up well under a magnify-

The contemporary miniature revi-

photography.

ing glass.

62. Actrées Gair Greek letter Long period of time

52. Exclusively

Boring

Orderly 4

Say nay to

58.

61.

49. When Dracula starts

SF athlete, to a fan

Homes for sloths

- 65. Hospital workers' (abbr.)
- DOWN creek without a
- paddle (2 wds.) Win easily 3. Seward Peninsula's
- commercial center, Opponents Woolly mom
- Distort
- Uncover Start of a
- Shakespearean title "Never
- Stockpiles 12. Loafers
- 13. Nervous 14. TV groups
- 19. Kanga's baby Intention 24. Abstains from food

25. Overjoy

- 26. Dorothy's Em et al. 28. Pollster Roper et al.
- Skoal, e.g. Coloring
- School gp In a balanced
- Familianze with⊷
- surroundings
- Challenges
- Give in
- Raised railroads
- Aron's brother in East of Eden
- 49. Bird feeder treat
- Humerus' neighbor 50. 51. Fatique
- Looked at Look at maliciously
- Tall tale Waging Peace author's monogram
- Modernist

ANSWER TO PREVIOUS PUZZLE:



val began in America in 1931 when Miniature Society, organized the other groups have been formed, most recently the Florida-based Miniature

The Renee Foosaner Art Gallery at Paper Mill Playhouse is open Wed-With their trademark characteristic nesdays through Sundays, from one hour before performances through the intermission and on Fridays from noon to 3 p.m.

(201) 379-3636, ext. 2272.



Alyn Williams, founder of the Royal Washington Society. Since 1971, Artists of America.

* Parking and admission is free, and visitors do not need a ticket to a Paper Mill performance to gain entry to the gallery. For more information, call

exhibits in July Children's Specialized Hospital is the site of three exhibits of artworks FLEA MARKET

Hospital hosts three artists'

A display of landscape and nature

photography by Richard A. Nelridge

Nelridge will host an opening

Nelridge's primary photographic

reception on Sunday, from 2-4 p.m.

subjects include nature, landscapes,

wildlife, cityscapes, abstractions and

fireworks. His works in these areas

can be been viewed in textbooks, at

photographic trade shows and in The

Microsoft Encarta computer

Nelridge's most recent exhibits

include the New Jersey Center for

Visual Arts Members Gallery and the

In addition, Nelridge's works have

He is a member and past president

of the Millburn Camera Club and has

been affiliated with the New Jersey

Center for Visual Arts since 1985.

"Blessings: Children of the World,"

by Pam Quayle Hasegawa is on dis-

play at CSH throughout July and

Hasegawa's photographs represent

20 years of observations and relation-

ships beginning with the birth of her

It is through her association with

the Asian Rural Institute in Japan and

her world travels that she has been

able to meet and photograph many

A display of artwork by Elaine

Burgess began her art career study-

ing under her mother Rosemary Man-

nino, an artist and china painter. She

was educated at the Laboratory Insti-

tute of Merchandising in New York

City, where she developed an interest

designing company and organizational logos including the "Heart Saver"

logo used by the Westfield Rescue

Individuals or groups wishing to

visit the display, which is open to the

public daily from 8:30 a.m. to 8:30

p.m., may enter the hospital's East

Wing. For more information about the

displays, call Community Resource

Coordinator Susan Baxter at

Since 1968, Burgess has been

"Koo" Burgess is on display also

throughout July and August.

children in the early 1970s.

children of all ages.

in commercial art.

233-3720, ext. 379.

Squad.

A display of photography, titled

been displayed in juried exhibitions

Reception Area Gallery.

throughout the state.

this month.

encyclopedia.

August.

is on display at CSH.

SATURDAY JULY 6, 1996

EVENT: Flea Market PLACE: First Congregational Christian Church, 1240 Clinton Avenue at Civic

Square, Irvington TIME:10am-3pm PRICE: \$15 per space. Dealers wanted.

For information call 201-373-6883. **ORGANIZATION:** Fund Committee

> FRIDAY JULY 12, 1996

EVENT: Flea Market-Big Clearance PLACE: Redeemer Lutheran Church, 134 Prospect Avenue, Irvington, NJ TIME:10am-1pm

PRICE: No admission charge. ORGANIZATION: Redeemer Lutheran

JULY 13, 1996 EVENT: Outdoor Flea Market
PLACE: Immaculate Conception
School, 417 Union Avenue, Elizabeth, NJ

TIME:8am-4pm PRICE: \$10 per space; \$15 with table ORGANIZATION: Immaculate Concept tion School HSA

as Gary Co.

RUMMAGE SALE

THURSDAY MORNINGS, TUESDAY **EVENINGS** MONTH OF JULY

EVENT: 63rd Annual Turnover Sale PLACE: Morrow Memorial Church, 600 Ridgewood Road, Maplewood TIME:Thursdays (except July 4), 9:30am-12:30pm; Tuesdays, 7pm-9pm PRICE: Free Admission- Bargains in clothing, linens, housewares, luggage, books, jewelry, toys, etc. For information call ,201-763-7676. **ORGANIZATION:** United Methodist

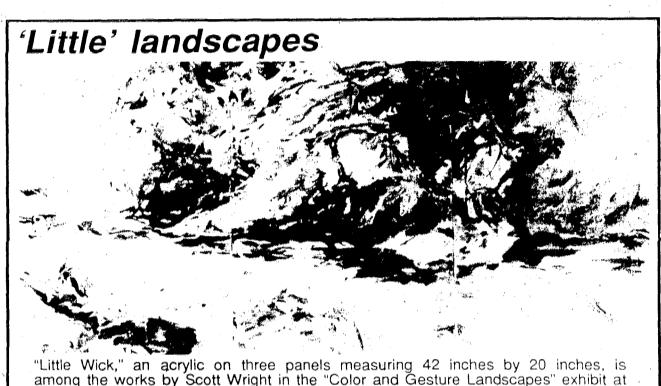
THURSDAY AND FRIDAY JULY 11, 12, 1996

EVENT: Semi Annual Rummage Salo. PLACE: Beth Shalom, 2035 Vauxhall Road (Vauxhall Road and Plane Street).

TIME: Thursday, 12noon to 8pm; Friday 9am to 1pm. PRICE: Free Admission. Excellent buys

in clothing and houseware items for the ORGANIZATION: Sisterhood Congregation, Beth Shalom

What's Going On is a paid directory of events for non-profit organizations. It is pre-paid and costs just \$20.00 (for 2 weeks) for Essex County or Union County and just \$30.00 for both, Your notice must be in our Maplewood office (463 Valley Street) by 4:30 P.M. on Monday for publication the following Thursday. Advertisement may also be placed at 170 Scotland Road, 266 Liberty St., Bloomfield or 1291 Stuyvesant Ave., Union. For more information call 763-9411.



Music scholarship competition opens

Swain Galleries through July 13. The show is open Tuesdays through Fridays from

9:30 a.m. to 5:30 p.m. and Saturdays from 9:30 a.m. to 4 p.m. Swain Galleries is

located at 703 Watchung Ave. in Plainfield. For more information, call 756-1707.

Registration is now open for the 14th annual Sophie and Norman Goldblatt Music Scholarship Competition, which is held in conjunction with Delbarton School in October.

This year the competition is for string players 18 years of age and under who live or attend school anywhere in New Jersey. Contestants are divided into two age categories: 13 years and under; and 14-18 years of age. There are

first and second prize winners in both age groups, and they can receive up to \$1,000 and \$500 respectively, for an award total of \$3,000. Winners also perform in a concert at Delbarton in late October.

For applications and information on requiremen's, call Sophie or Norman Goldblatt at (201) 584-4130 or write to 112 S. Hillside Ave., Succasunna, N.J. 07876.



Going To The Movies?

and enter a four digit selection number below to hear the movie times at these theatres!

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3173 LINDEN FIVEPLEX CINEMAS

400 North Wood Avenue • LINDEN 3175 NEW PARK CINEWA

23 West Westfield Avenue • ROSELLE PARK

3177 CINEPLEX ODEON UNION THEATRE

990 Stuyvesant Avenue • UNION

3379 LOST PICTURE SHOW 2395 Springfield Avenue • UNION

3181 GENERAL CINEMA BLUE STAR

1701-65 Route 22 West • WATCHUNG

3183 RIALTO THEATRE

250 East Broad Street • WESTFIELD

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MARCH OF TIME

Museum Guide

The Museum Guide is compiled by Worrall Community Newspapers. It is a list of museums and historic sites in Union County and the surrounding area. To add to the list, send the relevent information to Worrall Community Newspapers at 1291 Stuyvesant Ave., Union, NJ 07083.

• Littell-Lord Farmhouse Museum & Farmstead at 31 Horseshoe Road in Berkeley Heights. Hours open: 2-4 p.m. on the third Sunday of each month from April through December, or by appointment. Call 464-0961 for more information.

• Dr. William Robinson Plantation Museum at 593 Madison Hill Road in Clark. Hours open: 1-4 p.m. on the first Sunday of each month

from April through December. Call 381-3081 for more information. • Crane-Phillips House Museum at 124 Union Ave. N. in Cranford. Hours open: 2-4 p.m. Sundays from September through June, or by appointment. Call 276-0082 for more information.

• Belcher-Ogden Mansion at 1046 E. Jersey St. in Elizabeth. Open by appointment only. Call 351-2500 for more information.

• Boxwood Hall at 1073 E. Jersey St. in Elizabeth. Hours open: 9 a.m. to 5 p.m., Mondays through Fridays. Call (201) 648-4540 for more

• Woodruff House/Eaton Store Museum at 111 Conant St. in Hillside. Hours open: 2-4 p.m. on the third Sunday of each month, or by appointment. Call 352-9270 for more information.

• Deacon Andrew Hetfield House on Constitution Plaza, off Route 22. West, in Mountainside. Open by appointment only. Call 232-8608 for more information.

• The Saltbox Museum at 1350 Springfield Ave. in New Providence. Hours open: 1-3 p.m. on the first and third Sundays, and 10 a.m. to noon

on each Thursday of each month. Call 464-0163 for more information. • Drake House Museum at 602 W. Front St. in Plainfield. Hours

open: 2-4 p.m. on Sundays. Call 755-5831 for more information. , • Merchants and Drovers Tavern at 1632 St. Georges Ave. in Rah-

way. Open by appointment only. Call 381-0441 for more information. • Abraham Clark House at 101 West Ninth Ave., at Chestnut Street, in Roselle. Open by appointment only. Call 486-1783 for more

• Osborn Cannonball House at 1840 Front St. in Scotch Plains. Hours open: 2-4 p.m. on the first Sunday of each month. Call 233-9165 for more information.

• The Cannonball House at 126 Morris Ave. in Springfield. Open by appointment only. Call (201) 379-2634 for more information.

• Benjamin Carter House at 90 Butler Parkway in Summit. Hours open: 9:30 a.m. to noon on Tuesdays; 1:30-4 p.m. on Wednesdays; and 2-4 p.m. on the first Sunday of each month or by appointment. Call 277-1747 more information.

• Caldwell Parsonage at 909 Caldwell Avc. in Union. Hours open: 2-4 p.m. on the third Sunday of each month, except December and January, or by appointment. Call 687-8129 for more information.

Jazz band to perform at Arts Center

The Jazz Series at the Watchung Arts Center will continue July 21 with the return of the Red Lion Jazz Band at 2 p.m.

The seven piece group plays traditional jazz, led by cornetist Tex Wyndham and featuring New Jersey's Robbie Scott on drums.

Tickets cost \$15, including light intermission refreshments.

Wyndham, a nationally known jazz historian and writer, heads up the band with his silver cornet.

He researches tunes others have forgotten, resulting in a program of pieces the audience probably has never heard, but will want to hear again. Wyndham also has played solo dates for the Jazz Series with his other specialty, authentic ragtime piano.

The Delaware-based band has been a working unit for more than 30 years, with regular concerts on its home turf and invitations to many of the major festivals throughout the region. It was the first out-of-town band to play the popular Manassas Festival, and once shared a date with Count Basie.

Only the instrumentation is typical. In addition to Wyndham's cornet, the front line includes claringt and trombone. They're backed by a full rhythm. section: piano, tuba, banjo and drums.

Sometimes even a washboard. Robbie ¿Scott, a dynamo on the skins and cymbals, will sit in for Red Lion's drummer, who can't make the

trip. His own swing band is a popular choice for dances, parties and concerts in the region.

This concert initiates a string of Sunday Specials, a subset of the Jazz Series featuring larger bands playing matinee concerts. Refreshments will include both hot and cold drinks, plussome baked items.

Future Sunday Specials include a stellar group being assembled by Ken Peplowski, on sax and clarinet, and featuring Randy Sandke, on cornet and trumpet, set to play Sept. 15.

On Oct. 27, the New Orleans Syncopators, a seven-piece Dutch band, will visit as part of a tour of America.

The gallery at the Watchung Arts Center is a fine acoustic room, needing light amplification for vocals only. Seating is close up, with unimpeded sightlines. Given the nature of the hall, seating is limited.

Reservations can be made by calling 753-0190, and leaving a message if necessary. Tickets are held at the door for pick-up and payment. There is free parking adjacent to the building. or at nearby municipal lots.

The Watchung Arts Center is right on the Watchung Circle, easily reached from Route 22 or Interstate 78. In addition to its Jazz Series, the nonprofit center offers folk, classical and contemporary music concerts as well. It's new Diva Series cuts across all divisions, featuring the best female vocalists in every category.

Other Jazz Series dates: · Outstanding reedman Ken Peplowski has put together a trio, consisting of Dan Barrett on trombone and Bucky Pizzarelli on guitar for a show July 12 at 8 p.m. Tickets cost

* "Living legend" Tal Farlow wittdemonstrate his rapid and unorthodox guitar fingering Aug. 9, with dynamic bassist Gary Mazzaroppi at his side, at 8 p.m. Tickets cost \$10.

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MARCH OF TIME

Fireworks on the Fourth

Springfield

• The Township of Springfield will hold its Independence Day picnic and fireworks display on July 4 beginning at 6 p.m.

For a \$2 donation, township residents may enter Meisel Field, located off Meisel Avenue to view the display. Food and beverages, provided by Caterhosts, will be available.

In addition, entertainment, provided by Harry O will

lead up to the fireworks display, which will begin after sundown.

The fireworks will be handled by Garden State

Clark

• The Township of Clark also has planned a fireworks display at Arthur L. Johnson Regional High School. The event will begin at 9 p.m.

A rain date has also been scheduled for Sunday.

quartet to play

The Emerson String Quartet will perform music by Schubert, Janacek and Debussy July 19 at 8 p.m. in Nicholas Music Center at Rutgers University.

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the quartet has a strong commitment to the commissioning

and performance of 20th century music. Tickets are \$22, with discounts available for groups and student rush. For information or to charge tickets, call the Rutgers Arts Center at 932-7511.

Symphony Orchestra announces performances for summer '96

This summer, the New Jersey Symphony Orchestra will perform more than 20 concerts at various venues, parks, and music festivals across the state, including the return of the Amádeus Festival, as well as performanées at the Waterloo Music Festival and the Garden State Arts Center.

The orchestra will perform a pops program of music from classic films at several venues in late June and early July, and a classical pops program in August of music to do with various myths, legends and stories.

Many of these performances will take place outdoors.

In August, a second pops program, "Music Tells a Tale," sponsored in part by Chemical Bank, will be per-

formed at Echo Lake Park in Mountainside on Aug. 7.

The concert will celebrate the use of music to capture the spirit of a legend or myth, and is offered free to the public. Works such as "The Sorcerer's Apprentice" by Dukas, "Scheherezade" by Rimsky-Korsakov, and Wagner's "Ride of the Valkyries," as well as Rossini's "Overture to William Tell," and the "1812 Overture" by Tchaikovsky, will be featured on the program. Call-(800) ALLEGRO for additional information about the NJSO Summer

Artistic Director and Conductor Zdenek Macal and the NJSO announced the second annual Amadeus Festival, a special summer concert series celebrating the music of Wolfgang Amadeus Mozart, will take place July 11-27 at the Temple B'nar Jeshrun in Short Hills.

Parks Concerts.

guest artists Horacio Gutterrez, piano; Mariam Fried, violin; and soprano-Harolyn Blackwell. Additionally, two NJSO members, Robert Wagner, bassoon; and Lucinda Lewis, French horn, also will be featured as soloists.

The festival will include the 'Cafe Mozart," with Viennese pastries and live musical performances; preconcert talks; a special buffet dimier one-and-a-half hours before the performance. All buffet dinner and picnic reservations must be made before Wednesday, Call NJSO Special Event Coordinator Carol Schaffer at (201) 624-3713 ext. 214 for additional information. Tickets for the 1996 Amadeus Festival are available at the same price as last year, with a threeconcert subscription for \$90, \$66, or \$39, and single tickets for \$35, \$25, or \$15. Call (201) 624-8203, Mondays through Saturdays from 11 a.m. to 5 p.m., for tickets and additional

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The Rutgers Festival Orchestra, conducted by Richard Auldon Clark, will perform with soloist Ruth Laredo at Rutgers SummerFest on Saturday at 8 p.m. in Nicholas Music Center on Rutgers' Douglass Campus.

For information or to charge tickets, call the Rutgers Arts Center in

Tickets are \$22, with discounts available for groups and student rush.

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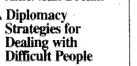
- ▲ Keeping Your Edge Over the Competition
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- Challenging Your Limits
- ▲ Developing the Characteristics of a World-Class Champion
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- ▲ How to Rebound from Failure
- ▲ Developing Mental Stamina



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- Aren't ▲ How to Literally Feed Your Brain
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HEALTH/FITNESS & MEDICINE

Cornell Hall honors its volunteers

For National Volunteer Week, Cornell Hall Nursing and Rehabilitation Center in Union honored its volunteers, ranging from a eucharistic ministers to a pet therapists, at a volunteer recognition ceremony.

Among those who gave their valuable time to benefit Cornell Hall residents was Irvington resident Pete McConnell

nell Hall volunteer for 25 years, and recently announced his retirement. "It's been a pleasure for 25 years," said McConnell, who is retiring to spend more time with his wife, Catherine, of 55 years.

McConnell, 82, has been a Cor-

Cornell Hall residents depended on McConnell for weekly visits and communion. He started coming to the facility with his wife in 1970. "Her sister was a resident at Cornell Hall for 17 years, and while she visited with her, I started to visit with the other residents," he said. He spent time with them at lunch and during recreational activities.

In 1981, McConnell became a eucharistic minister with the Holy

The Valerie Fund, New Jersey's largest provider of

comprehensive care for children with cancer and blood

disorders, has announced the addition of a sixth center to

its growing network of pediatric oncology/hematology

centers — one of the most advanced in the country. The

new Valerie Fund Center is located at the Saint Barnabas

The center will be a joint partnership of United/The

Children's Hospital of New Jersey and Saint Barnabas

Health Care System. The Children's Hospital of New

Jersey is the largest and most specialized provider of care

to the children of New Jersey. Saint Barnabas Health Care

System is the largest health care provider in the state, treat-

ing nearly 1.5 million patients annually. The alliance will

as well as director of the Varlerie Fund Center at United/

The Children's Hospital of New Jersey, said between 20.

percent and 40 percent of pediatric patients in the immedi-

ate catchment area of Saint Barnabas Medical Center need-

account for millions of cases of alcoholism.

to occur among alcoholics.

risk," Manowitz said.

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track for understanding alcoholism.

million-100 million individuals worldwide.

UMDNJ researchers

find 'alcoholic' gene

Researchers at the University of Medicine and Dentistry of New Jersey

The gene studied produces an enzyme that plays a role in regulating a bioch-

emical substance in the nervous system. The researchers discovered the genetic

abnormality in the alcoholic patients creates a defective enzyme with reduced

activity. Based on the findings of the study, this enzyme is 12 times more likely

Paul Manowitz, associate professor of psychiatry and neurology at UMDNJ-

Robert Wood Johnson Medical School and principal investigator of the study,

said the genetic finding is important because it gives medical science a new

are to realize any clinical gain, such as methods of early detection of at-risk

individuals and prevention and treatment strategies for those identified as at-

In two papers published in the journal "Alcoholism: Clinical and Experimental Research," the researchers described their studies of an enzyme called aryl-

The deficiency of this enzyme has been shown to result in behavioral problems, such as attention deficit, impulsivity, hyperactivity, emotional instability,

The defective enzyme has been shown to be unstable in the cell, resulting in

reduced activity. The research team estimates ary sulfatase A is found in 25

Richard H. Bodner, M.D.,F.A.C.O.G.

Diplomate

and poor judgment — the same symptoms often found in alcoholics.

"We have opened a new path of study; but it must be explored further if we

announced they have identified a genetic abnormality in alcoholics that may

Richard Sills, director of the new Valeric Fund Center,

Health Care System in Livingston.

be called the Children's Health Network.

Spirit Parish in Union, where he helped distribute communion at Sunday mass. Through the church, he also delivered communion to Cornell Hall residents on Wednesdays and Sundays.

"I liked the people and residents, and they looked forward to my coming. When I would go away on vacation, they would holler at me and give me heck, because they hadn't received their communion," he recalled.

Though he is Catholic, McConnell treated all religious affiliated residents equally, "To me everyoné is a human being. I just didn't go to the Catholics. I was a volunteer for all denominations," he said.

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are located at Children's Hospital of New Jersey/United

Hospital Medical Center in Newark, Cooper Hospital

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keep them very busy.

In addition to state-of-the-art medical care, The Valerie

receive the finest state-of-the-art medical care.

Overlook becomes first in state to win OK of children's group

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biology. He received his Doctor of

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one hour. Children undergoing radiosurgery are fitted with a frame to keep their head still and may require sedation depending upon their age. Most require a one night stay in the hospital. Adults requiring radiosurgery receive a local anesthetic and most are discharged the same day.

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Clinic in Newark and North Arlington through March 1996.

The Doctor has spent the last few months establishing the

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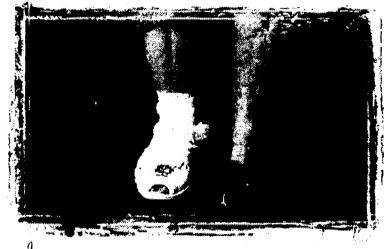
Dr. George and his wife Linda reside in Roselle Park. They enjoy staying in shape by participating in various sports, in particular

softball and basketball. They have 14 nieces and nephews which

Once diabetes could

have cost Alice her leg.





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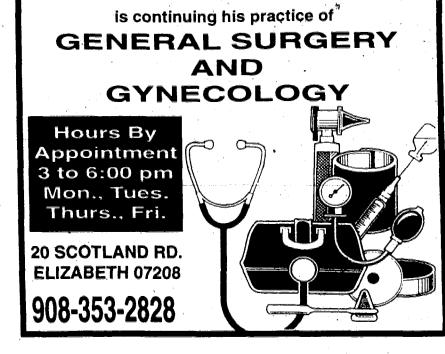
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HEALTH/FITNESS & MEDICINE

Cornell Hall honors its volunteers

For National Volunteer Week, Cornell Hall Nursing and Rehabilitation Center in Union honored its volunteers, ranging from a eucharistic ministers to a pet therapists, at a volunteer recognition ceremony.

Among those who gave their valuable time to benefit Cornell Hall residents was Irvington resident Pete McConnell.

McConnell, 82, has been a Cornell Hall volunteer for 25 years, and recently announced his retirement, "It's been a pleasure for 25 years," said McConnell, who is

retiring to spend more time with his

wife, Catherine, of 55 years. Cornell Hall residents depended on McConnell for weekly visits and communion. He started coming to the facility with his wife in 1970. "Her sister was a resident at Cornell Hall for 17 years, and while she visited with her, I started to visit with the other residents," he said. He spent time with them at lunch and

In 1981, McConnell became a cucharistic minister with the Holy

The Valerie Fund, New Jersey's largest provider of

comprehensive care for children with cancer and blood

disorders, has announced the addition of a sixth center to

its growing network of pediatric oncology/hematology

centers — one of the most advanced in the country. The

new Valerie Fund Center is located at the Saint Barnabas

The center will be a joint partnership of United/The

Children's Hospital of New Jersey and Saint Barnabas

Health Care System. The Children's Hospital of New

Jersey is the largest and most specialized provider of care

to the children of New Jersey. Saint Barnabas Health Care

System is the largest health care provider in the state, treat-

ing nearly 1.5 million patients annually. The alliance will

as well as director of the Varleric Fund Center at United/

The Children's Hospital of New Jersey, said between 20

percent and 40 percent of pediatric patients in the immedi-

ate catchment area of Saint Barnabas Medical Center need-

Richard Sills, director of the new Valerie Fund Center,

be called the Children's Health Network.

during recreational activities.

Health Care System in Livingston.

Spirit Parish in Union, where he helped distribute communion at Sunday mass. Through the church, he also delivered communion to Cornell Hall residents on Wednesdays and Sundays.

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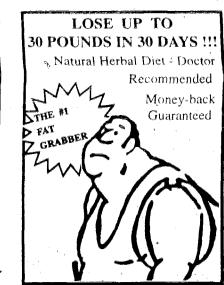
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WORRALL COMMUNITY NEWSPAPERS



Dr. Michael DeGeorge was born July 17, 1965 in Orange, N.J., the youngest of seven children. Raised in Livingston. he is the son of Mrs. Rose DeGeorge and the late Gabriel DeGeorge

Dr. George is a 1983 graduate of Seton Hall-Prep School, and a 1987 graduate of Seton Hall University, where he earned a bachelor of science degree in biology. He received his Doctor of Chiropractic degree from the New York Chiropractic College in 1991, He associated with Dr. Jody Serra at Cokesbury Chiropractic Center in Lebanon until January 1993. From Cokesbury he then associated with Dr. Edward Chesney at the Affiliated Sports

Clinic in Newark and North Arlington through March 1996. The Doctor has spent the last few months establishing the DeGeroge Chiropractic Center located at 2204 Suite 205B Morris Avenue, Union.

Dr. George and his wife Linda reside in Roselle Park: They enjoy staying in shape by participating in various sports, in particular softball and basketball. They have 14 nieces and nephews which keep them very busy.

find 'alcoholic' gene Researchers at the University of Medicine and Dentistry of New Jersey announced they have identified a genetic abnormality in alcoholics that may account for millions of cases of alcoholism. The gene studied produces an enzyme that plays a role in regulating a blochèmical substance in the nervous system. The researchers discovered the genetic

UMDNJ researchers

abnormality in the alcoholic patients creates a defective enzyme with reduced activity. Based on the findings of the study, this enzyme is 12 times more likely to occur among alcoholics.

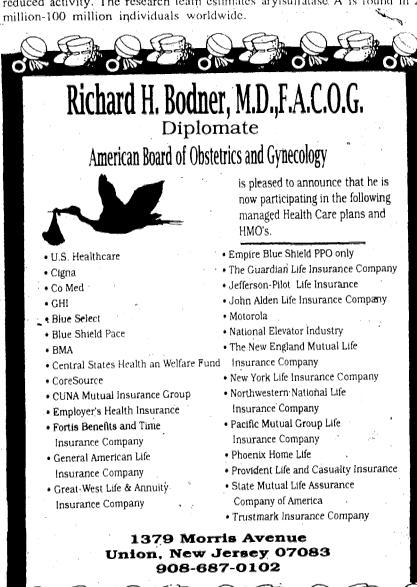
Paul Manowitz, associate professor of psychiatry and neurology at UMDNJ Robert Wood Johnson Medical School and principal investigator of the study, said the genetic finding is important because it gives medical science a new track for understanding alcoholism. "We have opened a new path of study, but it must be explored further if we

are to realize any clinical gain, such as methods of early detection of at risk individuals and prevention and treatment strategies for those identified as at risk," Manowitz said. In two papers published in the journal "Alcoholism: Clinical and toperanen

sulfatase A. The deficiency of this enzyme has been shown to result in behavioral problems, such as attention deficit, impulsivity, hyperactivity, emotional instability,

tal Research," the researchers described their studies of an enzyme called aryl

and poor judgment — the same symptoms often found in alcoholics. The defective enzyme has been shown to be unstable in the cell, resulting in reduced activity. The research team estimates arylsulfatase A is found in 25



Once diabetes could have cost Alice her leg.



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At the Wound Care Center®, specially trained physicians, nurses, and technicians use the latest therapeutic procedures to help heal wounds that have resisted other forms of treatment. Our comprehensive program has already helped heal thousands of people across the United States.

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derangement to one or more vertebrae. Through irritation of the spinal nerve roots. this may cause malfunctions or disturbances in other parts of the body as well as his back. Through regular check-ups and treatment

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WOMEN SEEKING MEN Call 1-900-786-2400 \$1.99 per min.

SEEK A COMMITMENT 32 year old black female, 5'7" and 280 pounds, enjoy movies, the outdoors and more, Looking for a tall black male, over 6', 210 pounds and a solid build for a fetime relationship. Someone who're honest with good family values. BOX



A SIGNIFICANT OTHER

Single Jewish professional female, nonsmoker, 38. Considered a Loni Ander son look alike. Educated, childless, financially secure. Seeking a trim, single white male, 40 to 55, non smoker, for a long term relationship. I live in Essex county. BOX 10705

HONEST LADY 5'5", 120 pounds, white, attractive, inter esting female. Enjoy the theater, reading, animals, walking and talking. Seeking a white non smoking and non drinking male age 55 to 65. If you do not ty, please do not call. BOX 10861

LONG BROWN HAIR

Petite, 22 year old female. Looking for a nice, sweet, fun-loving, and intelligent man, 22 to 30, who knows how to treat a

lady. BOX 37394 PROFESSIONAL FEMALE

Professional 28 year old single, white full figured female, 5'4" with brown hair and eyes Enjoy movies, travel, dining out. Atlantic City, comedy clubs and professional hockey games. Looking for a Catholic, professional, single white male, 27 to 35, 5'9" or taller and over 200 plus. Must be drug free and clean cut. BOX 37848

ARE YOU THE ONE? Single black female, age 33. I am attrac tive, 5'9" and do not have children. Look ing for a nice male who is intelligent romantic, open minded, spontaneous and an all-around gentleman who be

lieves in monogamy. Age unimportant, maturity is. . BOX 13308 LIKES AND INTERESTS? Single white female, 49. Looking for a male, non smoker, 40 or older. Seeking

a long term relationship. BOX 10572 LET'S MEET

20 year old, 5'4 1/2", heavy set, profés sional female, looking for a male, 20 to 30, with a medium build who is financial ly secure. Please be outgoing but kind of laid back. BOX 10620

PRETTY Single white female, 31, 5'7". Seeking single professional white male, 25 to 39 with a thin to medium build. Please be caring, sweet, and knows how to treat a lady. Enjoy the beach, music, and Atlantic City BOX 10868

KEEP IT REAL

Single attractive black female, 5'2" and 135lbs, with a great sense of humor, love dancing, singing, plays, and amusement parks. Seeking a man, financially and emotionally stable who enjoys kids music, etc. Must be drug free! BOX

TALK TO ME

Single black female, 19. 5'8" with a slim build. Seeking a single black male, 20 to 25, faithful, medium build, professionally secure. Like movies, parties, talking on the phone and just having fun. BOX

LET'S ENJOY LIFE Single female, 44. Enjoy bowling, dining, movies and Atlantic City. Looking ing, movies and Atlantic City. Looking for a honest and caring male who enjoys life. BOX 39112

LET'S HAVE SOME FUN! 21 year old female who loves to have fun. If you love to have fun...Please let

me know! BOX 39201 NO MORE BROKEN HEART. Single black full figured female. Seeking

for someone to share and have good times together. Like parks, clubs the world and everything. BOX 39476

A WONDERFUL LIFE 41 year old, divorced white professiona female with a zest for life. Looking to share it with that special man. Slim, at tractive and warm with diverse interests from the beach. New York City, theater to the outdoors. Seeking a similar male who is humorous and has a kind heart. Lovers of adorable dogs and smokers

are fine. BOX 39458 **VERY OUTGOING LADY**

Very pretty, 29 year old, 5'7", 125 pound Jewish female, I'm gentle, warm, down to earth, and love to make others laugh and non-materialistic. Looking for a never married, Jewish or Christian male, 20 to 30, who is health conscious for a loving, lasting relationship. Enjoy the the atre, movies, museums, sports, walking, the outdoors and quiet, romantic evenings. BOX 10773

SINCERE FEMALE

33 year old, single, professional white ile. 5'5" with brown hair and eyes Looking for a very special guy with good relationship. Enjoy traveling, sports, bowling, walking and more. I would like to share these things and more with someone. I'm also leārning how to cook. BOX 15040

OUTGOING...ARE YOU? year old white female, 5' and 110 pounds, fun, down to earth, and a little

crazy sometimes. Seeking a tall, attractive male. If you like children, that's a plus. Like movies, dinner, hanging but at home, whatever, BOX 36462 ROMANTIC FEMALE

Down to earth, happy, well adjusted female. Looking for a special man to share love, laughter, rainbows and sunsets Someone who is fit, youthful, tall, 58 plus to enjoy travel, rainy nights, long valke and the pursuit of happiness. BOX

SINCERE FEMALE

Single black female. Looking for a single light skinned black male or hispanic male who is financially stable and faithtul. Someone who is loving, caring and respects black women. BOX 36537

EUROPEAN STYLE Divorced, white, European female, 45, 5' and 125 pounds. Enjoy dancing, dining out and the outdoors. Looking for a white gentleman, 46 to 56, who is honest, funny and romantic for friendship first, BOX 14862

Connections WHAT A WAY TO MEET!

Call 1-900-786-2400 (\$1.99/min.) to respond to these ads. Touch-tone or rotary phones. You must be 18 or older.

FASCINATING LADY

Bright, caring, sensitive, thoughtful professional lady. Looking for a caring and sensitive man in his early 50's I'm attractive, diverced and in my late 40's Enjoy walking, gardening, reading, environmental and local causes. If this inter ests you, please call and leave a mes sage. BOX 11556

LET'S MEET

22 year old black female. In search of a black male, 21 to 25. Interested in sports such as basketball, football, baseball.

PROFESSIONAL

Single, attractive, full-figured black female. Seeking an older, mature black male. Like movies, dining out and out door sports, BOX 12645 LET'S TALK SOON

49 year old 5'8" brunette with green eyes. Enjoy movies, dining out, long smokina, sinale white male also seeking a long term relationship. BOX 11468

DIGNIFIED WOMAN Pretty, single white female, 31, 5'7" with long brown hair. Looking for a professional, single white male, 25 to 39, with a thin to medium build who is caring and sweet. Enjoy the beach, Atlantic City who is responsible and knows how to



FROM JAMAICA!

36 year old, black female looking for someone 35 to 45. Want a non smoker and non-drinker. Enjoy outdoor activities and the shore. BOX 13474

FAITHFUL WOMAN...

Divorced white female, age 54, I am an attractive, non smoker and non drinker 5' with a medium build. Looking for a divorced or widowed white male age 54 to 60, who is a non smoker and non drinker, for a commitment. Prefer some one nice looking, around 5'11" with dark hair. BOX 14183

SOUND GOOD TO YOU? 36 year old female looking for a 36 to 45 year old black male. Love outdoor activities, the shore, movies, etc. Must be a

smoker and non drinker. BOX

10963 WANT A COMPANION..

Like dancing, walks, music and good conversation. I am a 5'6", 135 pound female. Looking for a non smoking companion, BOX 11084

ARE YOU SERIOUS... Jewish female, age 23. I am pretty and smart. Enjoy horseback riding, theater quiet evenings at home, etc. Looking for

an Italian or Jewish male who is seri-

ous... BOX 13324 LET'S MEET...

Single white female, age 45. Like bowling, dining, movies, etc. Looking for someone who is loving, caring and easy to get along with BOX 13987

WAITING TO EXHALE... 28 year old, single black female, 5'5" and weigh 160 pounds. Seeking an em

ployed black male age 35 to 45, to share moments... BOX 39506 SEEKING LIFE ERIEND

56 year old black professional female , 189 pounds, very passionate smoker, non drinker and does not use drugs. Seeking someone 50 and over non drinker no drugs or head games race unimportant, who likes quiet, wants love, likes a lot of laughs, bingo, Atlantic City and the shore. If you have similar qualities as I do and want to share lifes ups and downs with me, call me! BO>

REALLY NICE LADY

Lady from Jamaica seeking someone who is really nice. I am a very nice per son and I would love to meet a special person. BOX 10966

SEEKING SOUL MATE!

Single black female, age 35, caring, re sponsible, romantic person. Looking for a man who is laid back, honest and down to earth with good morals, and is interested in making a commitment to dren, if you do, it is o.k. BOX 38932

HONEST MAN WANTED fessional black female, 155 pounds, and lives in Essex County. Enjoy traveling.

rolling skating, bowling, the shore, mov ies, the theatre or quiet nights at home Seeking male who is outgoing and considerate with excellent communication skills and trustworthy. BOX 39637

BUBBLING BROWN SUGAR If you have a sweet tooth, this 34 year

old professional black female will satisfy your craving. I am 5'5", well proportioned Aries who is outgoing, sensitive, and extremely affection. Music, writing poetry. singing, meeting people and spending quality time with that special person Looking for understanding, tall, profes sional black male who enjoys guiet mo ments on the home. BOX 38594

SPONTANEOUS LADY 38 year old, single white female. I am spontaneous and enjoy outdoor activi-ties, long walks on beach, reading, playing pool, flea markets, movies and ou to dinner as well as watching videos at

home. If you are interested, give me a call! BOX 38721 SPECIAL LADY..... Single, attractive, intelligent, slim brunette, 5'10" in my late 40's with a great sense of humor as well as a caring heart. Enjoy travel, art, music, movies and sports. Seeking a gentleman who is a college graduate, caring, intelligent sincere, fun loving and shares some of my interests. If you want a meaningful relationship, call me..... BOX 38747

JUST FRIENDS FIRST! brown eyes, honest, blunt, sincere and live on my own Looking for someone who loves to laugh and enjoys friend develops naturally. BOX 38943

SOUL MATE SEARCH.. a slim build. Love children, exercise, ani mals, etc. Looking for a sincere, outgoing male who enjoys the same and can be a good friend, possibly more. BOX 38950

GOOD LADY NEEDS... Black, 24 year old employed woman who enjoys basketball, skling, cooking listening to music and going for walks Seeking a black, dark skinned male between the ages 28 and 32 years old who is employed and drug free, Looking

plies only! BOX 38957 HAVE A GOOD HEART? 19 year old, 5'4 1/2", heavy set black female. Looking for a black male age 20 to 25, who wants friendship, maybe more. Want someone who is laid-back

for a long term relationship, serious in

MEN SEEKING WOMEN Call 1-900-786-2400

and likes having fun. BOX 39339.



SOMEONE TO CARE FOR Single white professional male, 37, easy going, fun loving, and romantic at heart Seeking a single white female, 27 to 37, who enjoys pool, the beach, quiet eve

IS THIS YOU?
White male, 6', age 19, brown hair and green eyes. Enjoy hanging out, music, and having a good time. Seeking a white female, 19 to 22, who is interested in the same BOX 12818

nings, and romantic dinners. BOX 11356

BROWN SUGAR gentleman, in 40's. Looking to

date a black female, age 40 to 60. Seek ing an honest friendship leading to possible marriage. BOX 13184

SOUND GOOD?

40 year old, never married, white male with a husky build, 5'9", nice looking with a fantastic personality. Non smoker and rare social drinker. College graduate living in Union county. Looking for someone for friendship, companionship and possible relationship. A good comnunicator is a must. Great beauty and figure isn't as important as personality ike outdoors, malls, historic places, and more... BOX 13351

LONG HAIRED GUY

Very attractive, fit, affectionate, single white male, young 38. Seeking a sexy, attractive female, for fun and romance. Age and race is open. BOX 14757 OUTGOING

30 year old, multi-cultural, adventurous, relate to chemistry. BOX 15209 **NEW HERE**

24 year old single black male, 6'2" and weigh 270 pounds. Looking for an at tractive, uninhibited, single hispanic or black female, to show me around town or maybe more. BOX 15551

GIVE ME A CALL Single white professional male, 37. Looking for a single white female, 27 to 40. Enjoy romantic dinners, walks in the

park, AC, etc. BOX 14733 LET'S MEET SOON 30 year old Italian male, like cooking

dining out, hiking, swimming, etc. Employed as a retail manager. Seeking a female, 21 to 35, who has similar outdoor interests. BOX 15095 GIVE A CALL

Highly educated, 40 year old male Seeking a white or spanish female. I am marriage minded. BOX 36599 SERIOUS REPLIES ONLY

area, mid 30's, 6", 180 pounds, good build. Seeking a black or Hispanic female, age open, for a inter-racial relationship. You must enjoy the outdoors, biking, hiking, traveling, picnics, N.Y. city, Jersey shore, plus guiet evenings at home. All messages will be answered. BOX 13350

SEEKING OLDER WOMEN Male in 40's. Seeking women in 50's and 60's for friendship and hopefully for love later. Give me a call and we can talk! BOX 13657

BODY GUARD 5'9", 220 pounds, 37 year old male, looking for woman between the ages of 23 and 29 who is looking to have a good

time going out to dinner, watching movies, etc. Call me, I am a fun person.... stay sweet! BOX 14525 SOMETHING DIFFERENT Inter-racial relationship sought by single black professional male, age 30 with a sense of humor and likes to have fun-Eniov bike riding, pool, movies, long

walks and talks, amusement parks, etc Seeking someone clean and attractive and drug-free, who works hard and plays hard; and has similar interests. SEMI-RETIRED MAN Widowed white professional male, 5'5"

derstanding. Seeking an attractive healthy, single or widowed female under 5'6", under 130 pounds, for friendship; long term relationship. BOX 13278

150 pounds, over 50, intelligent and un-

ACTIVE MALE Italian, professional male. Looking for an attractive woman who is fit and active. BOX 10792

OPEN AND HONEST

White male, 39, never married and no dependents, interested in an interracial relationship. Skin color and where you come from is unimportant. Non smoke and social drinker. Very outgoing and considerate, Enjoy sports, movies, din ing out, good music, outdoors, parks malls, etc. BOX 10855

LOOKING FOR A FRIEND Single black male, 30. Looking for a single black female who enjoys walking in the park, jogging, conversation and more BOX 12931

SPONTANEOUS?

Italian mate, fit and in good shape. Looking for a well taken care of female, at tractive and sexy, with a high self esteem BOX 16308 LET'S GET TOGETHER 39 year old single white male, 5/8, 1/2

and 175lbs. Drug free, Live in Union

New Jarsey, Seeking a special female 20 to 34. Like dining out, quiet evenings movies the markets long walks the boundwalk, etc. BOX 37706 **FATHER OF ONE** 36 year old male, 5.11° and 185lbs seeking a female, 21 to 40, family on

anted. Children are welcome. Like how! ing, race cars, outdoor things, etc. BOX

LET'S HANG OUT Single white male, 35, non-smoker. Attractive and outgoing. Valued interests include travel, hiking, outdoor activities parties, and quiet times at home. Seek ing a single or divorced white female around my age, attractive, happy, and down to éarth. If you are in field that would be a plus BOX 12103

SAME INTERESTS. a single white female who likes walks on the beach, dining out for two, bowling etc. If you are interested in talking to me...call! BCX 13270

LET'S TALK Good looking, single professional male 5'7" and in good shape, very intense romantic, and fun to be with, Looking for someone who takes care of themsel and who can really make me spin. BOX

GOOD TIMES 34 year old single white male. Into Harley's, rock and country music, the beach outdoors, etc. Seeking a woman who is open and honest. BOX 14940

CAN YOU HANDLE THIS? Looking for a possible friend or long term relationship, Enjoy walks, the hore, dining out, and movies. Be attractive physically as well as mentally I have dark hair and eyes, a fit body and mind, and

playful spirit. BOX 15011 SEEKING FUN PERSON. 5'8", 24 years old, brown hair and eves, enjoy the outdoors. Seeking an intelligent, outgoing female who can communicate. BOX 10976

DOWN TO EARTH GUY 68 year old Jewish professional male, 6' tall, 220 pound, widowed. Enjoy music, the theatre, movies and scrabble. Looking for Jewish female between the ages 55 and 60, who enjoys the same type of interests as Ldo. BOX 14326

SEEKING UNIQUE LADY Single white employed male, 30 years old, 6'1", 250 pounds, dark brown hair and eyes. Enjoy music, dancing, all kind of movies. Seeking a woman 20 to 50 years old who is down to earth, honest, understanding and have the same inter-

mance, BOX 14369 FUNNY LADY..... 25 year old single white male. Seeking single white female, 21 to 25 years old.

who is sincere, caring, funny and has a great sense of humor. BOX 14483

DON'T BE SHY .. CALL ... 40 year old divorced male, 6'2", 190 pounds, brown hair and blue eves Seeking a special single or divorced white female, 28 to 40, who is attractive fit, supportive, responsible and has common sense. Enjoy the New York "Yankees", reading, movies, quiet times, cul-

ture, fun and adventure. BOX 14501 A SUMMER ROMANCE Marriage minded, single white professional male, 37. Looking for a single white female, 25 to 35, who is easy go

ng, fun loving and a romantic at hear Enjoy the beach, the boardwalk, Atlantic City and more. BOX 10462 NO PLAYERS Single black male, 5'7" and 170 pounds. Looking for a black female, 18 to 26,

who is honest, loving, respectable, easy going and hard working. No female players. BOX 12955 INTELLECTUAL MALE Multi lingual, single black male. Looking for an intelligent, mature black female I'm ambitious, down to earth, intelligent

and mature. BOX 13276 ARE YOU OUT THERE? Single black male. Seeking a single black female, intelligent and mature; willing to face the challenges of life. I'm now a news reporter, formerly a police officer. Like relaxing on the beach or

dinner for two, BOX 13281 ROMANTIC MALE White male in my late 30's, 5'8" with a solid build, drug-free. I'm easy going, considerate and outgoing. Enjoy mov ies, the outdoors, dining out, sports, parks, malls, flea markets, museums and historic places. Looking for female companionship, 28 to 45, for friendship and hopefully a long term relationship

FIRST TIME AD Young 58 year old white widowed male. 6' and 175 pounds. Enjoy the shore, the beach, walking, movies, talking and playing games. If you're interested please leave a message. BOX 37057

NATIVE AMERICAN

50" year old male. Looking for a Native American woman or a woman interested in Native American culture Enjoy museums, dining out, horse racing long walks and more. If you're interested, please give me a call. BOX 38795

PARTY ANIMAL Single white male, 19. Enjoy partying clubbing and hanging out. Looking for a single white female, 18 to 25, who has imitar interests. BOX 39030

ARE WE COMPATIBLE??? 21 year old mate, 5'6", 135 pounds with hlando hair and blue eyes. Looking for a nice, sweet, fun loving, intelligent female for friendship and possibly more. BOX

LOOKING FOR LOVE

White male, 38, 5'9", 185 pounds with a solid husky build. I'm outgoing, easy to get along with and considerate of others. Enjoy sports, dining out, movies, music, talking, the outdoors, parks malls, museums and historic places Looking for friendship and hopefully something that will develop into a permanent relationship, BOX 37022

ENTERPRISING GENT.

52 year old semi retired medical doctor (Gen. Pract.) from Essex County. Considered warm, compassionate, kind. very bright, attractive person by friends and colleagues. 5'11 1/2", 195 pounds, medium build, grayish brown hair. Seek ing 5'5", not over weight, 32 to 46, non moking and non drinker, with a possible medical background. If interested call me, sincere calls only, BOX 38871

NEED A SWEETHEART Professional, single white male. Looking for a single white female, 25 to 35, and not a game player. Enjoy movies, traveling, dining in and out, Atlantic City and theme parks. If you're interested and you would like to talk, please leave a mes-

sage, BOX 14533 **NEED A COMPANION** 68 year old male, 6' and 220 pounds. enjoy Jewish music, board games and much, much more. Looking for a Jewish, attractive female, in her late 50's. for companionship and conversation

CAN I MAKE YOU LAUGH Divorced white male in my mid 40's. Look ing for a white female, mid 30's to mid 40's, for friendship and possibly more. Enjoy movies, walking in the park and

numor and I'm seeking a woman who likes that type of humor. BOX 37012 PHOTO EXCHANGE 6', 67 year old male. Enjoy Jewish music, walks and talks, and game of all kinds. Looking for a trim, nice, intelligen

more, I have a funny and corny sense of

woman, 55 to 62, with a nice figure Union county preferred. BOX 38555 MATURE WOMAN WANTED Seeking a single white female, 25 to 35 no game players. I'm a single white pro fessional male, 36, in the medical field. Enjoy movies, shooting pool, etc. Lookfor romance leading into marriage.

I'M WAITING FOR YOU Professional Nigerian male, 5'7" and

weigh 180 pounds. Looking for a female.

Very willing to meet you and have fun together. BOX 12149 LET'S HAVE SOME FUN Professional black male. Seeking fullfigured females, all races, 25 to 45. Drug and disease free. Like walking on the

beach, watching videos, good food, etc. COMING ATTRACTION Are you ready for the ride of your life? Great guy productions presents a 24 yr old, single white male, with green eyes and brown hair film. Starring a caring sensitive and funny quy. Directed by the

heart. Coming soon to a phone call from you. BOX 13859 Single hispanic male, 38, 5'9" and 155 lbs., enjoy movies, dancing, etc. I'm sincere and caring. Seeking an uplifting female who is humorous, caring, with a

good heart. Looking for someo panic around my age. BOX 11794

NO GAMES White male in late 30's, 5'9" and weigh 190 pounds, never married and no chil dren, clean cut with a solid build. Nor smoker and only a social drinker, college graduate living in Union county Seeking a female, 30 to 45, for a friend ship, possibly more. Race isn't really important. Someone open, honest, and easy to get along with BOX 12107

A GOOD HEART Professional black male, 5'9" and weigh 240 pounds, nice-looking. Seeking a single, full-figured female, 25 to 45, drug and disease free. Like walks in the park, the shore, movies at home, and good food. BOX 12178

GOOD TIMES White male, 27, 6'1", like working out movies, cooking, and having a good time. Seeking an older female for good times and possible relationship. BOX 12297

RETAIL WORKER Single white male age 35, 6'3" and weigh 230 pounds, attractive and outgoing Like the shore, walking, travel, vid

eos, etc. Seeking a single white female 35 to 40, with a crazy schedule like mine BOX 12300 THE HEART MATTERS... Professional, single black male, 5'9" and 240 pounds. Looking for single females,

of all races, 25 to 45. Enjoy roller skat-

ing, bowling, church, playing piano, mov-

ies and more. BOX 39075

HUMOROUS MALE

Non smoking, educated, attractive, sin gle white male, 45, I'm affectionate and spiritual Looking for a slim, attractive single white female, 18 to 40, to enjoy exciting conversations, concerts, dancing, long drives and lots of laugh. Me: no six packs, by sports or the couch. Never married, still in the crate and never used

Call. BOX 15781

LET'S GO OUT SOON 24 year old single white male with green eves, brown hair and a medium build Looking for a female, of any age or race who is fun and exciting BOX 37710

MEN-ALTERNATIVE

Call 1-900-786-2400 \$1.99 per min. **FRIENDS FIRST** 19 year old gay white mate, 6 1", 240 pounds. Seeking a gay mate, 18 to 25.

for dating movies NYC guttings etc.

Must be honest, open and funny. county and hairy a plus BOX 12957 PLEASE RESPOND! 38 year old, 5'10", 140 pound white male Looking for a strong male who is ever

weight, clean and healthy. BOX 14165. MAGIC MALE 38 year old, 5'11", 200 pound bi white male. Looking for an strong, clean and discreet by or gay white male, over 38. for regular get togethers. BOX 14540

4 IS THIS YOU? 40 something white bi would like a fantasy relationship with a slim and pretty tv. I am attractive, athletic, masculine and healthy. Looking for feminine, adventurous, drug and disease free. Enjoy creative phone talk, videos, and dancing. If you think this is you, leave your phone number. BOX 38438

YOU ARE... ...youthful, good looking, fit, a non smok-er and non drug user. I am a 52 year old, masculine. bi white male, 5'9" with blue eyes. Want someone for encounters. BOX 38756

HELP ME OUT HERE ...

White male, age 45, 5'9" and weigh 185

pounds. Enjoy hiking, racquetball, wrestling and more. Looking to learn proper order of courtesy and respect. BOX 38965 CALL ME BACK 24 year old Jewish gay male, 5'4". Like movies, home life, soft and hard rock,

etc. Seeking a Jewish male, 25 to 35,

understanding, BOX 11054 SEEKING YOUTH 50 year old male, 5'10", smoker. Seek-

ing a younger gay male, who is feminine and enjoys cross-dressing, no macho types, please. Enjoy dining out, long walks and having fun in general. If interested, call! BOX 36436

HELP!

19 year old black male, 5'8", 145 pounds. Seeking a gay black male, 20 to 25, cute and passionate. Straight acting a must! BOX 11538 ALL CALLS ANSWERED

Gay white male, 28, 5'11" with a thin build. Fun to be with and I'll do anything. Seeking a gay white male, 18 to 60. SOUND LIKE YOU?

28 year old white male, TV and cross dresser. 5'5" and weigh 115 pounds. Looking for a gay male, 20 to 35, who is tender and passionate. Enjoy swimming, the shore, biking, tennis, picnics, NYC dining out, movies, and much more

BOX 12711 20 year old african male new at this. Looking for someone, to show me the

ropes. BOX 12526 STILL LOOKING 45 year old gay white professional male. healthy, attractive and drug free, 5'10" and 165 pounds. Discreet, outgoing and sincere. Seeking a gay white male, age 45-60 who is honest, sincere and seek-

ing a friendship. BOX 13142 BLUE EYES Are you tired of it all, like I am? 48 year gay white male, 5'9". Non smoker, moderate drinker. Attractive, masculine, and trim. Looking for an attractive, trim healthy, nice guy. White, bi, gay, professional male? Give me a call. BOX 13816

ARE YOU THE ONE??? 46 year old, professional, single gay white male, 5'8" and weigh about 150 pounds. Have brown hair and blue eyes. HIV negative and healthy. Looking for a sincere, discreet, gay white male age 40 to 55, who has the same qualities. Want a caring friendship, leading to a possible

long term relationship. BOX 14283 SINCERE AND CARING 43 year old, single gay white professional male, 5'9", 160 pounds, brown hair blue eyes, healthy, good looking and trim. Seeking a sincere, caring friend-ship; leading to a possible long term relationship. Want someone age 40 to 55

UNION COUNTY MAN 43 year old, bi white professional, 5'10" and weigh 165 pounds. I am healthy, a non smoker and moderate drinker. Looking for a discreet friendship with a bi or gay white male, age 40 to 55. Want

confused! BOX 15783 SEEK BIG MEN f you like alternative music, comic books and football and happen to be 18 to 30. 200 to 300 pounds, straight acting and single...don't be shy. BOX 11380

MAN OF MY DREAMS Very feminine, 28 year old Gay white male cross dresser, 5'5" and 120 pounds. Enjoy dancing, dining out, swimming, picnics, the beach, NYC, the ballet and opera and more. Looking for a man who will treat me right, who will cuddle and caress me for a long term relationship. BOX 14423

LET'S HAVE FUN!

Gay white male looking for another male for fun. If you are interested in meeting with me. calll BOX 14109

ENJOY MUSIC & SPORTS Gay white Italian male, age 31. 5'3" and weigh 150 pounds. Looking for a Gay white male age 30 and up, for friendship and good times. BOX 11048

SEE WHAT'S UPI 30 year old 6'f" male. Enjoy movies.

basketball, hanging out, etc. Looking for someone who enjoys the same BOX HAVING FUN...

Lam a 5'9", 195 pound male. If you like having fun...please give me a call! BOX

11122

FIRST TIME AD Single white male, age 24, brown eyes and hair, and medium build, Looking for somethe to teach me my first experience. Very interested and often think about it., Seeking someone 18 to 24 who will take the time to teach and show me

the best of it. Leave your phone number and I will call you back. BOX 38672 TRYING SOMETHING NEW 40 year old, 5'9", 190 pound, clean cut, drug free Bi white male. Looking for a Bi or Bi curious male of any age or race. Want someone more experienced than

LETS GET TOGETHER Black healthy male, 5'8" and 190 pounds. Seeking a hairy, 5'8" to 5'9", 180 to 200 pound black or hispanic male. Enjoy sports, having fun, etc.

Looking forward to hearing from you. BOX 39309 WOMEN-ALTERNATIVE Call 1-900-786-2400

CALL ME SOON... 22 year old female, 5'5" and 135 pounds. Very sweet, kind, trusting woman. Looking for the same in return. Seeking an hispanic or white female, 22 to 25, for friendship first. BOX 37364

PRETTY

27 year old, gay white female, pretty

\$1.99 per min.

and feminine, about 5'4" and 125lbs. Enjoy all movies, music, dancing, the ocean and quiet times. Seeking a pretty gay white female, 18 plus, with similar nterests. No drugs! BOX 36673 SEEKING SAME Attractive, feminine, gay white female, 23.5'4" and weigh 115 pounds. Seeking

a feminine gay white female, for friend ship, fun, and possible relationship. BOX FRIENDSHIP AS WELL 20 year old black female. Seeking a black or hispanic female, 20 to 30. For

fun times and talks. Please be discreet. bi curious, BOX 10524 SINGLE FEMALE WANTED 32 year old attractive, single black female. Enjoy long conversations and more. Looking for a health conscious, attractive, open minded, self confident, and discreet female. If you feel that you

fit this description, please leave me a message BOX 15218 GIVE ME A CALL 33 year old female who enjoys music,

movies, etc. White female, attractive with a pretty good body. Seeking a gay white female, 30 to 35, who also music and just having fun. BOX 15793 SEEK HONEST WOMAN Open minded, 20 year old, Bi curious, full figured female. Looking for another Bi curious or Gay female who is down to

earth, caring, independent and mature for friendship; possibly more, BOX 38683 IS THIS YOU? 26 year old bi black female. Seeking a very attractive, feminine bi black female, 5'7" or taller. No overweight people, for

discreet and erotic encounters. BOX

DON'T BE SHY 22 year old black female. Seeking other black females, 21 to 25. Like reading books, talking on the phone, skating, etc.

BOX 12520 PROFESSIONAL FEMALE Gay black professional female. I'm very feminine, very attractive with a good body. I believe in eating right and exercising on a regular basis. Looking for someone who believes in the same. I don't smoke, drink or do drugs. Good conversationalist and a good listener. If you are a warm, affectionate honest person, give me a call and we can talk. BOX 15980

SPORTS PARTNERS/FRIENDS Call 1-900-786-2400 \$1.99 per min.

(Not for couples seeking...

your ad will not be accepted

SEEK FRIENDSHIP ONLY

50 year old straight female. Looking for

new wave music and New York city.

a female friend, 40 to 55, for companionship. Enjoy walk, travel, read, talking and more. BOX 15500 MALE WANTED!!! Looking for a theater and movie partner who is 40 something and fun. Hike to go to off-broadway shows, off-beat cinema,

LET'S ENJOY WEEKENDS 54 year old, single, slim white male, smoker. Looking for a younger, single white female, who is also slim, with a car. Like to go to the beach, mall and camping trips, for a permanent friend-Would like to share expenses..

BOX 12781 LET'S GET TOGETHER. year old, professional and business owner. Enjoy sports, arts, travel, animals, etc. Looking for someone who is willing to share all kinds of things. If you are inter-

ested and active...let's talk, BOX 10444

Worrall Community Newspapers assumes no liability for the contents of, or replies to any personal advertisements; and such liability rests exclusively with the advertisements. Worrall Community Newspapers may, in its sole discretion, reject or delete any personal advertisements which It deems inappropriate. All advertisers must record a voice greeting to accompany their ad. Ads without voice greetings may not appear in Connections. Connections 900# provider is Advanced Telecom Services, Wayne, PA 19087. When you respond to a Connections ad, your phone bill will reflect a charge of \$1.99 per minute. An average 3 minute call costs \$5.97, Respondents will hear personal descriptions of advertisers and are able to leave a voice mail message. Connections is brought to you by Worrall Community Newspapers and Advanced Telecom Services. Call 1-800-247-1287 9 a.m. to 5 p.m. Monday through Friday with any

FREE 40-WORD PRINTED AD

questions about the service.

ad. Your ad will appear for at least 4 weeks.

once a week by calling the 900 number. There is a charge of \$1.99 per minute.

Your ad will appear in 5-8 days.

FREE MESSAGE RETRIEVAL

Call 1-800-382-1746 to place your ad 24 hrs. a day

(Please have your voice greeting written down before you call.) To place your Connections ad, call 1-800-382-1746 to record your FREE voice greeting. Be ready to write down your mailbox number and access code when you call.

You may place an ad in one of our dating categories or our sports partners/friends category. When recording your greeting, remember to give a complete description of yourself and the type of person and relationship you seek. A thorough, honest greeting will produce the best results.

Respond to a Connections ad by calling: 1-900-786-2400

You'll hear a greeting with the Connections ad and the person behind the greeting.

Voice greetings are added to the system every 24 hours. So you can browse through the new advertiser greetings before the Connections ads appear in the newspaper.

\$1.99 per minute. TouchTone or rotary phones. You must be 18 or older.

Listen to greetings of people that interest you. If you'like, leave your response. That person will hear your message when

FREE VOICE GREETING

It's all automated and simple. You don't have to speak to anyone. One phone call sets up your voice greeting and your printed

You can retrieve your messages free of charge once a week by calling 1-800-382-1746. You may retrieve messages more than

After listening to the simple instructions enter the mailbox number of the ads you want to access or browse all greetings

WORRALL lassille

1-800-564-8911



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UNION COUNTY

Union Leader • Springfield Leader Clark Eagle • Kenilworth Leader Mountainside Echo • Roselle Spectator Hillside Leader • Roselle Park Leader Linden Leader • Rahway Progress Summit Observer • Elizabeth Gazette

CLASSIFIED RATES

20 words or less.......\$14.00 per insertion Additional 10 words or less\$4.00 per insertion Display Rates......\$24.00 per column inch Contract Rates Available Blind Box Number\$12.00 per insertion

ESSEX COUNTY

News-Record of Maplewood & South Orange West Orange Chronicle • East Orange Record Orange Transcript • The Glen Ridge Paper Nutley Journal • Belleville Post Irvington Herald • Vailsburg Leader The Independent Press of Bloomfield

CLASSIFIED RATES

20 words or less.......\$14.00 per insertion Additional 10 words or less\$4.00 per insertion Display Rates......\$29.00 per column inch Contract Rates Available Blind Box Number\$12.00 per insertion

BEST BUY

CLASSIFIED COMBINATION RATES

Ad appears in all 22 newspapers 20 words or less.....\$20.00 per insertion Additional 10 words or less....\$6.00 per insertion Display Rates.....\$45.00 per column inch Contract Rates Available

DEADLINES

Business Directory 4 p.m. Thursday Display - Space reservation 5 p.m. Friday Ad copy 12 Noon Monday In Column 3 p.m. Tuesday

CLASSIFIED ADVERTISING DEPARTMENT HOURS

Monday through Friday 9:00 A.M. - 5:00 P.M.

CALL 1 - 800 - 564-8911

CLASSIFIED POLICIES

All classified advertising is payable in advance. We accept Visa and MasterCard. You may also mail your ad with payment (check or money order) to us, or come into one of our offices to place your ad.

Offices where ads can be placed in person:

Union County

1291 Stuyvesant Avenue Union, N.J.

Essex County

463 Valley Street Maplewood, N.J.

170 Scotland Road 🕟 Orange, N.J.

266 Liberty Street Bloomfield, N.J.

Adjustments: We make every effort to avoid mistakes in your classified advertisement. Please check your ad each time it appears, should an error occur please notify the classified department within seven days of publication. Worrall Community Newspapers, Inc. shall not be liable for errors or omissions in any advertisement for which it may be responsible, beyond the cost of actual space occupied by item in which error or omissions occured. We can not be held liable for failure, for any cause, to insert an ad. Worrall Community Newspapers, Inc. reserves the right to reject, revise or reclassify any advertisement at any time.

HELP WANTED

\$1000'S POSSIBLE. Typing. Part time. At home. Toll free 1 800-898 9778 extension home Tall free : T-5139 for listings

\$1000'S POSSIBLE Reading books Part time At Home. Toll free 1-800-898-9778 extension T-5439 for listings.

AAA LOCAL SUMMER DAY CAMP. Specialist eeded, Music, Drama, Dance, Gymnastics, Art, Sports, any other specialties. Call 201-533-1600.

ADMINISTRATIVE ASSISTANT reporting to Executive Vice President of Sales, Must be computer literate and proficient in Word Perfect. Duties involve clerical support for 10 sales representatives. Basic knowledge of ponting desirable. Send resume and salary require ments to: Howard Press, Sales Department 450 West First Avenue, Roselle, NJ 07203

ALASKA JOBS! Fishing industry \$3000-\$6000/ month, Free room/ board. Trans portation. Will train call from 888 813 9986 extension F. (fee)

ASSEMBLE ARTS, crafts, foys, jewelry, wood items, typing, sewing, compide work from home in your spare time Great buy free details call 1-800-632-8007, 24 hd/m; (fee) AUTO MECHANIC, brake suspension exhaust Great company, Apply in person, Midas, 60 Valley Street, South Orange

AVON - A BEAUTIFUL Job. Earn Extra \$\$\$. Work your own hours for Fun and Profit. To sel in any area, Call Toll Free 1-800-662-2292.

CARPET INSTALLERS

Year Round Work. Paid Top Prices Work close to home Van, Tools and Helper a Must Start Immediately. 201-742-5755 or 609-267-4422

CASHIERS/ STOCK CLERKS: Full and part time retail experience required, over 48, bene-fits, apply in person: Shoppers Discount Liguors, 2321 Route 22W, Union, NJ. Attention Mr. Martin or call 908-964-5050.

CDL DRIVERS (Tractor/ Trailer)- Travel first class with Werner Enterprises. Vans, Flats, TCU's, QTR, Regional and Dedicated opportunities. Full benefit package: First day health. dental, 401K, Solo, all teams and owner operaters welcome, weekly pay/ settlements Paid plates, tolls and scale tickets 1-800-346-2818.

CIRCULATION ASSISTANT, part time, 25 hours per week, flexible. Thursday mornings a must. Car necessary for delivery and collection. Some lifting required. Call Worrall Newspapers at 908-686-7700 to arrange an interview, DIET! 30 POUNDS like magic! 30 day programs start at \$30.00. For more information call 1-800-25-DIET-M.

DISHWASHER, Full time/ part time. Apply in person. Union House Grill, 2032 Morris Av-

DRIVER COMMITMENT means: Top teams earn \$104,000/ year, \$2,000 sign on bonus, '94 or newer freightliner Conventionals, excellent Covenant Transport benefits. 1-800-441:4394; graduate students 1-800-338-6428

DRIVERS- EXPERIENCED. CML, Inc., is now hiring experienced drivers. Many miles, home often. Must be 23 years old, have 2 years OTR experience. Call 1-800;204-9607.

DRIVERS, OTR tractor/ trailer drivers, Company and lease purchase opportunities for those who qualify. Company drivers up to .28 cents per mile. Lease purchase zero down. model walk-ins. Call Artic Express

DRIVERS, SOLOS, teams, grads. Industry's top pay to start loaded/empty. Three raises first year. Benefits, 401K. Assigned equipment, 22, CDL 'A'. 1-800-633-0550, extension EZ-14.

EARN \$18.50/ hour, Mystery shopping for local

department stores. Will train part time/ full time Details. Call free 888-813-9986. Extension S EARN UP to \$700/ week at home. Government/ fee. :No experience. Process refunds. 1-800-338-5697, extension 1039.

EQUIPMENT OPERATOR/ Truck Driver, Experienced operator/ driver 65,000 pound capacity tractor trailer, backhoe and excavator, CDL Class "A" license required. Career position with public utility. Excellent salary, benefits. Equal Opportunity Employer. Respond: Per sonnel, 1 F.A. Orechio Drive, Wanaque, NJ

EXCELLENT WORK at home, opportunities. Easy, no selling, \$200-\$500 week, no frills, guaranteed. \$34.95. Call 7 days -504-641-7778. Extension 7322H27 Dir. Ref.

EXPANDING BATH/ kitchen business needs creative type to design and sell. Will train. Ful time/ part time. Benefits. Fax 201-258-9059.

FIRE YOUR boss! Work-from-home. Join in on the explosive growth of mail order. Call for free booklet. "Dare to Succeed" 609-242-1789. FRIENDLY TOYS and Gifts has openings for dealers. No cash investment! Fantastic toys. Exclusive gifts, home decor, Christmas items.

HELP WANTED: Earn up to \$500 per week assembling products at home. No experience. Information 1-504-646-1700, department

for catalog and information

HOMEWORKERS WANTED! 1000 envelopes= \$5,000. Receive \$5 for every envelope you stuff with my sales materials. For free info call 24 hour recording (310) 514-4257. INFANT CARE-GIVER at child care facility. Full

time, experience necessary. Benefits. Call for complete information, 201-535-3336. LEGAL SECRETARY, West Orange Defense

firm seeks Secretary with 2 years litigation experience. Word perfect 5.1 a must. Fax resume and salary requirements LITIGATION SECRETARY, West Orange firm.

High volume litigation practice seeks experienced, organized and highly motivated individual with computer and phone skills. Need "take charge" person. Fax resume and salary" requirements to: 201-325-8581.

MECHANIC/ OPERATOR, Individual with hy drolic and electrical experience to repair and area, Benefits, EOE, Call 1-800-645-6158, Ext

NATIONAL PARKS hiring. Positions are now available at National Parks, Forests and Wildlife Preserves. Excellent benefits and bonuses! Call 1-206-971-3622 extension N89695. (Re-

HELP WANTED

NANNY/ HOUSEKEEPER, live-in to care for 2 children. Must be experienced, loving, driver, have references. Tuesday night thru Sunday morning, 718-339-3297, 201-258-0754.

112 NEWSPAPÉRS RÉACHING over 1.8 mil fron readers! Your classified ad can be included in SCAN. New Jersey's Statewide Classified Ad Network, All it takes is \$279 and one easy phone call. Phone Worrall Community Newspapers, Inc., classifieds at 201-763-9411 for all

OFFICE ASSISTANT: Summit Law Firm seeks permanent employment. Entry level position performing various duties such as copying, faxing, coffee room clean-up, errands, process-ing mail, some heavy lifting required. Call Judy or Gail at 908-277-2200 or lax resume to

PART TIME - 5 Points office. Excellent Salary Order Department, Days 9:30-12:30, Evenings Students welcome. No Typing 908 686-5818.

PART TIME. Receptionist/ Clerk for accountant in Union, 10-20 hours/ week, Will train, 908-687-4999. 🕏

PET SITTER needed twice daily to feed animals in Maplewood. College students welcome. 201-763-0291

POSTAL JOBS: Start \$12.08/ hr. For exam and application information call (219) 769-8301, extension NJ 517, 9am - 9 pm, Sunday - Friday

REAL ESTATE. Licensed producer for active Union County Realtor, Specializing in Residential and Commercial Sales, Rakin Agency Realtors 908-486-4777.

REGENT TRUCKING Inc. Accepting applica-tions for OTR Owner/ Operators and Company Drivers, Sign-on bonus, NYC bonus and more. Must have CDL. Call 1-800-264-2442.

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Does your ad need a little more attention? You can creat Ad-Impact by using larger type. This Type size is.

12 Point

14 Point

18 Point

Add impact by using larger type - ask our Classified Representative for the type you would like for your ad. For low cost people-to-people advertising get into the Classified Pages, Call 1-800-564-8911

TELEMARKETERS, FULL time/ part time, flexible hours, working for established mort-gage company in Kenilworth. Call 908-298-1515, ask for Charles Melton.

TERMINIX CAREER OPPORTUNITIES

This is your chance to join the nation's best pest control team: Management, sales, and service positions are available. Call today to find out how we can help you! 751-7650

Equal Opportunity Employer

VENDING ROUTE person needed for snack and soda route. Experience necessary. High school dipolma. Good New Jersey driver's icense, 908-687-5005, extension 108, Mr.

WHEN REPLYING TO A UNION COUNTY CLASSIFIED BOX NUMBER

please address envelope to:

BOX NUMBER — — — Worrall Newspapers ** P.O. Box 158 Maplewood, NJ 07040

WORK AT home. Part time \$500 to \$1,500 per month. Full time \$2,000 to \$8,000 per month. Training provided, 908-935-3486

EMPLOYMENT WANTED

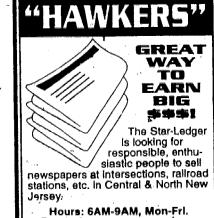
AFFORDABLE LIVE-in Nanny/ Au Pair. Legal for 12 months. Average cost \$200 per week. Call 272-7873. BABYSITTER/ HOUSEKEEPER. Enthusiastic,

reliable housekeeper seeks live-in/ out posi-tion. Good experience, excellent referencesaz. reasonable rates. Call 201-371-3271.

CERTIFIED NURSES Aide seeking position morning hours. Call 201-485-3642. CERTIFIED NURSING Assistant, Excellent

experience and references. Looking to take care of the elderly in their home or hospital. 908-587-1112. CHILDCARE: AUPAIRCARE cultural exchange. Legal, trained, experienced English-

speaking aupairs. Affordable live-in childcare, local coordinator. Call 610-623-3860 or 201-327-1386 or 800-4-AUPAIR.



Must be 18 years of age or older. For more information call: 1-800-654-0936

Better than average earnings.

Equal Opportunity Employer

EMPLOYMENT WANTED

MATURE WOMAN will babysit, clean or becompanion to the elderly. Very reasonable, 674-4926.

NANNY, EXPERIENCED. Seeks full time live in position caring for child/children. Will do light housekeeping, Excellent references. Call

PERSONAL CARE Service. Polish agency Experienced with care of elderly or ill. Live in or out. 908-969-2530

CHILD CARE

NEED A babysitter? Experienced person will take care of your children in my union home (Off Springfield Avenue), Froma 908-686-1092

ANNOUNCEMENTS

SHARE A dream host Scandinavian, Euro pean, South American, Asian, Russian High School Exchange Students arriving August. Become a host family: AISE Call Become a 11 1 800-SIBLING

ENTERTAINMENT WHAT TIME does the movie start? Call 908-686-9898 ext 3175 Infosource is a 24 hour a day voice information service. Calls are free if within your local callino area.

PERSONALS

BEAUTIFUL NUDIST swim club right in you backyard. Heated pool, hot tub, sun deck social activities, family atmosphere. Call now membership is limited 908-647-2310.

DIAL A BIBLE MESSAGE 908-964-6356 We offer Basic Bible Studies

Free for the asking ERICA KANE what are you up to? Find out! Call 908-686-9898, ext. 3250. Infosource is a 24 hour a day telephone information service. Calls

of the Profound Truth

are free within your local calling area. GREAT SUBURBAN home and school, swimming, biking, barbecuing, tons of kids. Fun loving couple invites newborn to celebrate life. To see portfolio call Diane 1-800-734-7143 or Nancy and Don 800-805-3468.

NUDE LEISURE Information Center- Family oriented Tri-State Sun Club, P.O. Box 532-SC, Broadway, NJ 08808, 908-689-4911. Affiliated with The American Association for Nude Recre-

LOST & FOUND

CAT, LARGE gray lost in Townley section, Monday, June 24th. Very friendly, named Smokey: Reward for return. Please call

MISCELLANEOUS

ANTIQUES

AFAYETTE MILL Antiques Center Lafayette (Sussex Co.) NJ 201-383-0065. 40 friendly dealers displaying affordable antiques and quality collectibles. Cafe on premises, Closed Tuesday and Wednesday.

FLEA MARKET NEW NEW TESTAMENT **OUTREACH PROGRAM**

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Need good used furniture or household

201-676-0300

MISCELLANEOUS FOR SALE ANGELS ARE everywhere. Call for your free

gift catalog. Heavenly creations bring spirit and light into your home. 1-800-647-4895. BICYCLE, ATB men's black Schwinn Probe mountain bike. Rolled steel frame, 26", 18-speed. Quick release wheels, excellent

condition. Originally paid \$375, asking \$250 Call 201-566-0921 BUNK BEDS. Solid wood, never used, in the box. Cost \$350. Sell \$135, cash. Call

COMPLETE 18" DSS Satellite System. No money down. Only \$19/ month. Installation included. Bad credit, don't worry. Ask about free programming, Don't miss out 1-800-229-2225.



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286 COMPUTER, with VGA color monitor complete. Excellent for beginner or small business, \$125. Also 386 computer 908 245-4594.

DINING ROOM table and 4 chairs, excellent condition: 908-486-5357

FURNITURE, 2 PIECE colonial couch and chair, \$500. Colonial uphdistered rocker, \$100, 2 old white bedroom dressers with mirror,\$100, 3 piece contemporary bedroom set,\$200, Yamaha piano \$1,000, child's desk 201 731-5656.

MATTRESS AND Boxspring, orthopedic. Never used. Still in package. Cost \$350. Sell \$110 cash. 201-256-2526.

SINGER PORTABLE sewing machine in cabinet, new, good condition with all attachments price negotiable. Call after 6pm 908-233-6650. WOLFF TANNING beds tan at home. Buy direct and save! Commercial - home units from \$199.00 Low monthly payments! Free new color catalog. Call today, 1-800.842-1305,

MUSICAL INSTRUMENTS

BASS AMP, Peavey, \$150. Yamaha portable keyboard, \$100. Good condition Call

GARAGE SALE IRVINGTON, HUGH Flea Market, Friday/ Saturday, 114 38th Street, 9am-5pm. Dining room, washer/ dryer, kitchen set, baby items

clothes, television, sewing machine, much

MAPLEWOOD, 263A Elmwood Avenue, Saturday, Sunday July 6th, 7th, 9AM-5PM. Moving. Must empty house. Furniture: Couch, 3 chairs, bookcases, Danish teak bedroom. Appliances, kitchenware, brig-a-brac, etc.

SOUTH ORANGE. Saturday, Sunday July 6th, 7th, 10AM-6PM Rain/ Shine, 58 Speir Drive (off South Orange Avenue). Increible bargains: floor coverings, household items, office furni-ture and equipment, plumbing items, antiques and lighting. Something for everyone.

UNION, 1663 BURNETT Avenue, Saturday July 6th; Multi Family Garage Sale. Children's items, household, tools, etc. 8-2. No early birds UNION, 1800 Quaker Way, Saturday July 6th, 9AM-2PM. Giant House Sale. Couches, tables

microwave cart, glassware, dinnerware, com puter table, brass shelving units, brass vanity UNION, 588 WINCHESTER Avenue (off Salem Road), Saturday, July 6th, 9am-3pm. Household items, lawn mower, tv. clothes, bar, langes

drapes, curtains, books, records, plus more YARD SALE

UNION, 570 SELFMASTER Parkway (off Chestnut). Saturday July 6th, 9AM-4PM. Computer hutch, clothing, jewelry, bunk beds, office furniture, household furniture. Everything is

WANTED TO BUY AAAAAAA-Z ANTIQUES ANTIQUES BOUGHT Dining Rooms, Bedrooms, Oriental Rug,

Paintings, Sterling, Porcelin Figures, Crystal, Old and Interesting Items, Etc. 908-233-7667 CLASSIC ANTIQUES

AAA LIONEL, American Flyer, Ives and other trains and old toys. Collector pays highest cash prices. 1:800:464:4671, 201-829:1006. At L TRAINS Wanted! Lionel, Flyer, Marx and other model trains. Any age, condition, amount,

Pay Top Dollar! Turn your used trains into

cash. 908-271-5124. HUMMELS- HUMMELS- Hummels- Hummels Hummels- Hum Hummels- Hummels- Hummels-

Recycling-Industrial Accounts Serviced MAX WEINSTEIN SONS, INC. HONEST WEIGHTS-BEST PRICES. Always Buying Scrap Metals 2426 Morris Ave. (near Burnet) Union Daily 8-5/Saturday, 8-12 908-686-8236/Since 1919

WE PAY for used toys and children's necessities in good condition. Little Tikes, strollers, hi-chairs, swings, etc. Convert out-grown or unsued items into cash and living space! 201-992-1041.

FREE Information!

(908) 686-9898 and enter a four digit

selection number below!

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Classifieds Plus 1401 Situation Wanted Ads 1402 Placement Services 1403

Searches

Classifieds

1400

1404

1414

NEGOTIATING

THE JOB OFFER

Non-Traditional

1410 Salary Perks & Benefits 1411

Rejection, 1412 you can learn from it 1413 References

Giving Your

<u>Intosource</u>

WORRALL COMMUNITY NEWSPAPERS

Employer Notice

PETS

ADOPT A PET-SAVE A LIFE KING uppies leogs heed a deod. Doppes longs reed a discussion. Satisfactly, July 16 Internal Soft of shines. West Olange, Anna 1991 of Marin Marin Avenue, Mest Olange, McCollege, McColl 10 Water. PH BULL bubby looking to a 2000 frome 16 week old female industrialists of the 200 stores and \$300 materials.

INSTRUCTIONS

strikir Este 25 relaisterade ende Beginnaris savarcea A lages welcome

SERVICES OFFERED

AR CONDITIONING

ra ranno Service Installa Universal Certification 15-9 1 800-378-3106

R & Y AIR ENGINEERING ea & Ready To Keep You is Summer , 908 558 0322 ... s Take The Heat Off You'

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ENSTA ATALASTD. Architecture/ In struction Management Residential, New Construction CA Hesidential, New Genstructio Abditions Alterations Design/ Ca pinetry: European trained, Classic/ Contempor Cost-conscious budget control Competitive Fees (201) 762-9236

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SAVE TIME SAVE MONEY SAVE FACE Reface, Don't Replace Worn or Outdated Bathtubs, Tiles & Sinks. Call the Tub Plus experts at 908-686-6741 or call NJ-1-908-353-1062 Fax 908-355-6769

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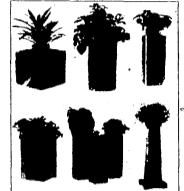
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Real estate transactions are recorded in the office of the county clerk. Worrall Newspapers publishes an abbreviated version of all transactions recorded in the 12 Union County municipalities the newspapers cover. The information is provided by TRW Property Data, a Fort Lauderdale, Fla., information service, and is published approximately six weeks after it is filed in the county clerk's office. Worrall Newspapers publishes the transactions on the first and third

Clark

Thursdays of every month.

Rosario and Marlene Castro etal sold property at 69 Schwinn Drive to David Francisco for \$230,000 on April 13.

Alfred E. Watts sold property at 141 Thomas Drive to Christopher Didonato for \$222,500 on April 15.

Elizabeth

Luigi and Elizabeth Pinto sold property at 36 Smith St., to Manuel Gaspar for \$105,000 on March 27. Maria F. Santos sold property at 1047-9 Fairmount Ave., to Mary E. Duffoo for \$71,000 on March 28.

Bristol Oaks LP sold property at 109-11 Elmora Ave., to Esther J. Borges for \$98,500 on March 28. Jerome Danish ctal sold property at 819 Van Buren Ave., to Aida Y. Habeeb for \$90,000 on March 28. Jose M. and Emelina Diaz sold

property at 514 Franklin St., to Jose

L. Sanchez for \$141,000 on March

Fermin L. Hernandez sold property at 171 Jacques St., to Gonzalo Quesada for \$100,000 on March 29. Daniel Barca sold property at 1351-53 Alina St., to Paulo Silva for

\$165,000 on March 29. Kumud Jhaveri sold property at 559-561 Morris Ave., to Madeline Cumba for \$160,000 on March 29. Luis Manuel etal sold property at 735-739 Vine St., to Julia E. Corbo for \$126,000 on March 29.

Hillside

Julio Moreira etal sold property at

348 Sanford Ave., to Jasbir Ghotra for \$13,673 on April 4.

Robert H. and Mary E. Harris etal sold property at 1420-22 Franklin St., to Wanda Whetston for \$85,500 on April 5.

Victor Varandas etux etal 'sold property at 160 Silver Ave., to Jose L. Sousa for \$215,000 on April 8.

Kenllworth

James J. and Donna M. Saeger sold property at 25 S. 21st St., to Linda F. Murphy for \$195,000 on April 1.

Robert J. and Patricia J. Marconi sold property at 335 Boulevard to Michael Gaffey for \$153,500 on April

Linden

Sheriff and County of Union sold property at 520 Van Buren St., to

Mike Gerardo for \$70,600 on April 2. Stephanie J. Will sold property at 509 N. Park Ave., to Joseph O. Principato Jr. for \$127,500 on April

Jan and Janina Kwiatkowski sold property at 110 W. Munsell Ave., to Andrzej Sliwa for \$165,000 on April

Rahway

GE Capital Mortgage Services Inc. sold property at 920 Randolph Ave., to Ernest Hundley for \$129,000 on

Marshall Fine sold property at 466 Cornell Ave., to Brenda Johnson for \$95,000 on April 9.

Roselle

Lak Associates sold property at 103 Floral St., to Marilyn Tate for \$119,800 on April 4.

Marion E. Juelis sold property at 404 W. 6th Ave., to Michelle Reese-Covington for \$90,000 on April 11.

Roselle Park

Thomas A. Wood Jr. sold property at 431 Seaton Ave., to Victor M. Gumabao for \$107,000 on April 1.

Springfield

Frieda W. Knapp sold property at 87 Kew Drive to Craig Koref for \$156,000 on April 1.

Julia R. Johnson sold property at 155 Pitt Road to Reginold W. Hackett for \$168,500 on April 1.

Summit

Jean F. Brady sold property at 8 Cedric Road to Patrick M. O'Malley

for \$650,000 on April 1, Hubert N. and Doris K. Fiaccone sold property at 35 Dale Drive to David E. Quint for \$514,000 on April

Helga Sceer sold property at 79 Beekman Road to Ralph Grishman for \$545,000 on April 4.

Union

Esther Minneci etal sold property at 837 Hobson St., to Walter Kuczynski

for \$190,000 on March 12. Louise V. Cerami sold property at 1515 Rose Terrace to Mohamed Z.

Ashrafally for \$121,000 on March 12. Richard J. Magerkurth etux sold property at 912 Galloping Hill Road to Patricia Vanhise for \$152,500 on

property at 932 Potter Ave., to JNH Funding Corp. for \$60,000 on March Milkwood-Liberty Associates LP

sold property at 968 Liberty Ave., to

Sheriff and County of Union sold

George M. Barton for \$158,000 on March 14. Anthony B. Shans sold property at 2088 Tyler St., to Virginia Hoefle for

\$120,000 on March 15. Jerome Lapides sold property at 1225 Oakland Ave., to Aaron Red-

sicker for \$153,000 on March 15. Robert and Sharon D'Angelo sold property at 2639 Juliat Place to Fer-

nando Daconceicao for \$150,000 on March 18.

Donald R. and Barbara A. Schmid sold property at 347 Newark Ave., to Carlos Rivera for \$160,000 on March

William Strazza etal sold property at 130 Headley Terrace to Frank J. Chiappetta for \$169,900 on March 22.

John J. Leitner sold property at 1073 Pine Ave., to Gerardo Guardado for \$160,000 on March 22. Robert A. Roth et al sold property at

967 Moessner Ave., to Arelys Gregoriades for \$129,000 on March 22. Mark and Barbara Donaldson sold property at 649 Summit Road to

James E. Healey for \$153,000 on March 25. James R. and Joyce C. Cook Jr. sold property at 620 Thoreau Terrace to Randall W. Thompson for

\$152,000 on March 25. Michael P. and Marlene A. Calleo sold property at 348 Meade Terrace to Mark Donaldson for \$230,000 on

Alvin and Barbara Sirota sold property at 596 Evergreen Parkway to Richard L. Fletcher for \$211,500 on March 26.

Christine C. Bayuk etal sold propcrty at 198 Hollywood Ave., to Ella Daguindeau for \$76,000 on March 27.

Elderly Adults sold property at 1944 Hillside Ave., to Mithcell J. Honorat for \$100,000 on March 27. Steven M. and Catherine G. Tighe sold property at 1738 Kenneth Ave.,

to Tracy Young for \$162,000 on March 28. Steven and Vicky Davies sold property at 116 Wyoming Ave., to Angel Londono for \$125,000 on

March 28. Marian Shuhala sold property at 1203 Harding Ave., to Tho C. Nguy-

en for \$137,000 on March 28. Esther K. Wilshaw sold property at 170 Tenner Ave., to Elizabeth Desa

for \$113,000 on March 29. Maria DiBlasi etal sold property at 501 Scotland Road to Frank P. Arace for \$50,000 on March 30.

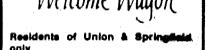
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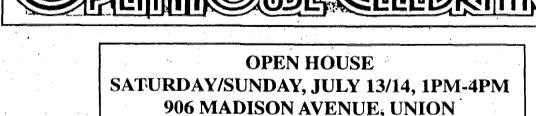
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Automotive

This fall, Cadillac introduces the all-new sporty '97 Catera

When the new Catera goes on sale this fall, Cadillac will become the first U.S. automaker to introduce a vehicle into the entry-luxury market.

The entry-luxury market, which is now made up of European and Japanese sedans in the \$25,000 to \$40,000 price range, has emerged as one of the fastest-growing segments in the automobile market. As recently as 1991, entry-luxury cars accounted for just 25 percent of the U.S. luxury car market. By 1995, they had captured 39 percent of the U.S. luxury car market. By 1995, they had captured 39 percent of the luxury market in the United States, and 46 percent of the luxury market worldwide.

Competing head-to-head with BMW, Lexus, Mercedes-Benz and other luxury carmakers requires a serious commitment. As Cadillac's first entry-luxury car, Catera represents just such a commitment.

Catera was jointly developed by Cadillac and Adam Opel AG. It is based on the highly successful Opel tured in Germany by Opel. To support lac and its dealers.

Catera, Cadillac will continue to improve its class-leading Ownership Privileges program. The company will also unveil a number of innovative customer relations programs for Catera, which will be discussed in more detail as the car's fall 1996 debut approaches.

This change in the luxury market is being driven by a major shift in demographics. Baby boomers, many of whom started out driving small import vehicles, are entering their 40s and 50s and beginning to buy and lease luxury vehicles in significant

Though these customers are often affluent, they also tend to be valueconscious. "They like the idea of luxury, but they don't want to go overboard," says Dave Nottoli, Catera brand manager.

Catera will play a critical role in bringing this new generation of luxury car buyers to Cadillac. Meeting the expectations of these demanding new customers will require continu-Omega MV6, and it will be manufac-. ous improvement on the part of CadilCustomers for entry-luxury cars tend to be among the best educated and most affluent of the baby boomers. The average age of entryluxury customers is 44, and 73 percent are college graduates. More than 57 percent have professional or managerial careers. Women are the principal drivers of at least half of entry-luxury cars.

Changes in the luxury market are being driven by a number of forces. One of the most important is the change in buyer demographics, the move of a huge wave of people born between 1946 and 1964 - people often referred to as baby boomers into their prime car-buying years.

Significant numbers of baby boomers who own businesses or work as professional and managers are entering their peak earning period, a time when people typically begin to consider luxury cars. The tastes and preferences of this group are driving the growing entry-luxury market, and reshaping the rest of the luxury car market as well.

Through extensive research, Cadillac has developed a solid understanding of what these new luxury car customers need and want from their cars. This research has become an integral part of the customer-driven strategy

developed by the Catera Brand Team. "These new over-40 customers will be unlike any previous generation," says Nottoli. "Their expectations for quality and service are much higher, and they are much less brand loval than the generation before."

While customers born before 1946

with it, baby boomers don't feel as much loyalty. They are also less likely to favor American brands than those who experienced World War II.

The boomer generation is well educated, and boomers consider themselves smart shoppers. Baby boomers also constitute more diverse group of car buyers. In the previous generation of luxury car buyers, 86 percent of those who made the purchase decision were white men. In the new generation, the buyers are far more ethnically diverse, and 51 percent are female.

Customors for entry-luxury cars tend to be among the best educated and most affluent of the baby boomers. The average age of entry-luxury customers is 44, and 73 percent are college graduates. More than 57 percent have professional or managerial careers. Women are the principal drivers of at least half of entry-luxury

Using focus groups, ride-and-drive programs and other research tools, members of the Catera team have developed and refined their under-

tend to find a brand they like and stick standing of these demanding new customers. Most entry-luxury buyers are new to the category. They are coming out of non-luxury vehicles, particularly mid-size cars. And while they have the income to buy or lease a variety of luxury vehicles, they are also valueconscious and want to feel that their money is well-spent.

The phrase "rational indulgence" sums up their attitudes towards cars. These entry-luxury customers want cars that come with a lot of extras. But they don't want a car that seems excessively expensive.

"These customers tend to be sophisticated shoppers," said Nottoli. "They are the ones who take time in the grocery store to read the labels. They shop around, read magazines like Consumer Reports, and talk to their friends and associates. And they are highly sensitive to how they are treated during the sales experience.

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Buick strengthens its market position

model year, Buick strengthens ats market position for 1996 with the allnew Riviera and siginficant improvements in Regal and throughout its product line.

Buick is also continuing to build its relationships with current customers, and developing new ways to bring additinal customers into the Buick family, according to Michael J. O'Malley, Buick's general marketing manager.

"Traditionally; we have focused on developing the product and then figuring out ways to sell it," O'Malley said. "Today's winning companies are those that also focus on the customers and the relationship they have with those customers."

The key is touse new methods of communications, better market research and "old-fashioned common sense" to build and maintain relationships with individual customers, he said.

"The best analogy is that of a general store," he said. "In a small-town general store, the owner meets individual customers on a daily basis. That makes it easier to stay in touch with what they need and want, and to resolve any problems quickly and informally.

However, as the number of customers increases, the relationship becomes more distant as the marketer shifts to classic mass marketing, O'Malley said. "With mass marketingtechniques, companies focus on one brand at a time, and try to sell that product to as many customers as possible during a given sales period."

Today, Buick is working to come full circle, back to the individual approach, sometimes referred to asrelationship marketing, that was more typical of the small-town general store.

"In relationship marketing, you focus on one customer at a time,' O'Malley said. "The goal is to sell that customer as many cars as possible over the lifetime of that relationship. This requires an interaction with the customer -- a dialogue, not a monologue."

The 1995 model year sees a continuing effort to enhance the Buick brand, while also building the value of individual car brands.

"The Buick Tri-shield brings new customers to us, and keeps many traditional buyers with Buick," said O'Malley. "However, new buyers tend to be more attracted by the brand character of individual models.

"We need to build these individualo brands, to emphasize what makes each model unique, what gives each a competitive advantage. The Buick brand becomes an umbrella over everything. It tells customers that we offer premium American motor cars -- cars that are substantial, distinctive, powerful and mature."

Under this umbrella, individual car lines are designed to meet the needs and desires of well-defined groups of customers.

Skylark, for example, is a wellappointed small Buick with expressive styling and spirited performance. It offers Buick quality and reliability in a small car, and at an affordable

Skylark buyers tend to be babyboomers, often female, who work as middle managers, or in technical trades. They want the quality and reliability of a Buick. But they also want a car that stands out from the cookie-cutter competition and is fun to drive as well.

Century offers a traditional midsize American sedan with a roomy interior, an affordable price, and the

quality and durability of a Buick. Century buyers tend to be conifortable financially, and tend to be loyal buyers of American cars.

With its all-new interior and freshened exterior styling, REgal is strongly positioned as an alternative to both import sedans and to the new generation of domestic family sedans. Regal provides powerful performance, unsurpassed safety, and excellent ride and handling.

Regal buyers tend to be quintessen= tial baby-boomers, well educated, reasonably affluent, and very demanding of their cars. To help attract and retain these customers, Regal is positined as America's premium mid-size car.

· LeSabre, the best selling full-size car in America, continues to offer unprecedented value, along with an impressive array of safety features, a trusted reputation and acclaimed Buick quality.

LeBabre buyers are looking for a comfortable, reliable car that provides good value for the money. They want to buy American, and they want to buy from a manufacturer they trust.

Roadmaster sedan and Estate Wagon appeal to slightly different groups of buyers. Roadmaster sedan buyers are often empty-nesters who are attracted to traditional rear-dirve American sedans. In addition to its outstanding powertrain and impressive safety and luxury features, Roadmaster sedan is also an excellent value, something also important to these

Roadmaster Estate Wagon, because owner, best offer over \$10,000, 908-925-8125. of its unique combination of luxury and utility, appeals to a somewhat younger, more affluent group of buyers. Average household income is equal to that of the Riveria at \$60,000

Park Avenue is a gracefully styled American luxury sedan with refined performance, luxurious comfort, incompromising accommodiations, and acclaimed Buick quality.

Park Avenue buyers tend to be college-educated professionals who work hard and believe in good value. They don't want to appear pretentious, but they also value the comfort and features of a luxury car.

Park Avenue Ultra is positioned as a spirited luxury sedan offering sophisticated performance and superior comfort, along with the quality and durability that Buick is known

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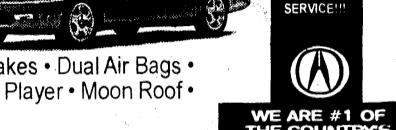
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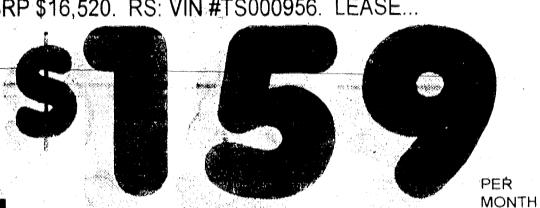
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· Leath, interior · ABS Brakes Dual Air Bags...and more! VIN #T7B00222. 5211 MI. Lease for ...



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Acura's Preferred Pre-Owned Vehicles Program
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 Undergo a rig orous 75-point inspection · Covered by an Acura backed 12-month/12,000 mile limited warranty • 24 REFERRED hour road-side assistance • 3-day guaranteed ex change policy · SPECIAL FINANCE RATES!

'94 LEGEND LS 4-DR., EMERALD '94 VIGOR LS 4-DR., WHITE

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'94 LEGEND GS 4 DR., PEARL

'94 INTEGRALS 3 DR., RED

'93 LEGEND LS 3 DR., CANBRY.

'93 VIGOR GS'4DR., BURGANDY

'93 LEGEND L 4 DR., WHITE

'93 LEGEND L 4 DR., MIDNIGHT

'93 INTEGRALS 3 DR., BLACK

'92 LEGEND L 2 DR., GRAPHITE

'92 LEGEND L 4 DR., BLACK

'92 VIGOR GS 4 DR., BURGUNDY

'92 INTEGRARS 3 DR., BLUE '92 LEGEND LS4 DR., JADE

'91 INTEGRA LS 3 DR., RED

'91 LEGEND 4 DR., RED

'91 INTEGRA GS 3 DR., BLACK

'91 LEGEND L 2 DR., ROSEWOOD

'90 LEGEND L 4 DR.; MIDNIGHT

'90 LEGEND L 2DR., RED

'90 INTEGRA GS 4 DR., BLACK '90 LEGEND LS 4 DR., DK. BLUE

'90 LEGEND L 4 DR., WHITE

'89 LEGEND L 2 DR., BLUE

'89 LEGEND LS 4 DR., GREEN '88 LEGEND L 4 DR., BURGUNDY

'88 INTEGRA RS 3 DR., BLUE '88 LEGEND L 2 DR., GRAPHITE **IMPORTS**

'90 CRX SI Henda 3-dr. hatchbk., 4-cyl. fuel iny eng , mar steer., pow. brks., 5-spd. man, trans., air cond Vglss., fmt. whil drive, sun root, styled whis AM/FM/ STEREO/ CASS, VIN, #LS013706 72,491 MI

***6990**

'91 GEO STORM 2 DR.

'86 PEUGEOT 505 RDR. '91 LEGEND L 4 DR., WHITE

'87 NISSAN 300Z 2 DR. 90 MAZDA 929s 4 DR

'87 VW JETTA GL 4 DR.

'91 MITSUBISHI ECLIPSE 2 DR

'92 JETTA GL /W 4-dr., 4-cyl. fuel inj. eng., prow steer/ brks., 5-spd. man. trans., ai buckets, AM/FM/ STEREO/ CASS, VIN

> **ASKING *7895**

'91 MAZDA 624 LX 4 DR.

'92 HONDA ACCORD LX 4 DR.

'91 SUBARU LOYALE 4 DR.,

'91 MITSUBISHI MIRAGE 4 DR '94 HONDA ACCORD LX 4 DR. '91 SONATA

Hyundai, 4-dr., 4-cyl. fuel inject. eng., 5-spd. man. trans., pow. brks., pow steer., air cond., t/glss., fmt. whl. drive AM/FM Stereo. VIN. #MB045808.

83,167 MI. **AS TRADED *2988**

190 HONDA ACCORD LX 4 DR

'89 MERCEDES 190E DR.

'90 NISSAN 240SX 2 DR.

'89 BMW 325i 2 DR.

'92 GEO PRISM 4 DR. '92 GEO PRISM 4 DR

'94 COROLLA Toyota 4-dr., 4-cyl. fuel inj. eng., auto trans., pow. steer/brks/ wind/ dr. lks air cond., t/glss., fmt. whi: drive AM/FM/ STEREO/CASS. VIN

ASKING *10,99**5**

'89 MITSUBISHI GALANT 4 DR. '91 NISSAN MAXIMA 4 DR.

'93HONDA ACCORD 4 DR

'93VOLVO 960 WAGON '90 BMW 325i CONVT..

Chrysler 2-dr., 4-cyl. fuel inj. eng., pov steer/ brks/ wind/ dr. lks., air cond. t/glass, rr. dfrst., fmt. whi, drv., buckets . mirrs., AM/FM/ STEREO/ CASS VIN. #KG102606. 89,851 MI.

*2,888

'93 PONTIAC BONNEVILLE SE 4 DR.

183 OLDS DELTA 88 4 DR.

191 FORD TAURUS 4 DR.

88 CADILLAC SDN 4 DR.

'91 CONTINENTAL

incoln 4-dr., 6-cyl. f∨el inj. eng., pow. steer rks / anv. seats/ wind. /dr. lks / mims / truni auto, trans, air cond., Volss., ir. dfrst., tmt, whilder, titt whit, cruise, inter, wipers, light grp.
AMFM /STERECV CASS, VIN. #MY775863 ASKING

'94 CADILLAC SDN 4 DR.

'93 GRAND AM Valss., m. dfrst., fmt. whi. drv., inter. w IL. AMPIN STEREO/ CASS. VIN

ASKING **18990**

'91 CHEVY CAPRICE 4 DR.

'89 LEBARON

ASKING

'88 LINCOLN CONTINENTAL 4 DR.

89 FORD MUSTANG 2 DR.

***10,995**

95 FORD PROBE 2 DR.

'92 LINCOLN TOWN CAR 4 DR. '86 CHRYSLER LASER 2 DR.

'92 DODGE DAYTONA 2-DR.

DOMESTICS

'89 MERCURY TOPAZ 4 DR.

'93 DODGE INTREPID 4 DR.

'91 CADILLAC SEDAN DEVILLE '92 MERCURY SABLE LS 4 DR.

'89 FORD TAURUS WAGON '92 MUSTANG LX

Ford Convertible, 2-dr., 4-cvl, fuel in auto. trans., Volss., buckets, console spt. mirrs., AM/FW STEREO/ CASS VIN. #NF152143. 35,288 MI

ASKING ***7995**

'86 BUICK RIVIERA 2 DR.

'90 CHEVY CAVALIER 2 DR. '90 CHEVY CAMARO Z-28 2 DR.

'87 PONTIAC 6000 4 DR. **'88 CHEVY CORSICA 4 DR**

'92 BUICK LESABRE 4 DR. Pontiec 2-dr., 6-cyl. fuel ing. eng., pow. steer. brks./ win./ dr. lks., auto, trans, air cond

TRUCKS & VANS

'93 GRAND CHEROKEE LAREDO Jeep 4x4, 4-dr. 4-whl. drv. wagon, 6-cyl uel inj. eng., auto. trans., pwo. steer. brks/ wind/ dr. lks., air cond., tlt. whl., buckets, roof rack, AM/FM/ STEREO/

CASS, VIN. #PC100184, 38,885 MI ASKING

³17,888 '89 RANGE ROVER 4-DR.

'75 CHEVY EL CAMINO 2-DR '92 JEEP WRANGLER 2-DR.

'94 CHEVY SUBURBAN 4-DR. '91 ISUZU TROOPER 114-DR. '94 GEO TRACKER CONVRT.

'92 ASTRO HIGH TOP Chevy Convention Van, 6-cyl, fuel inj. eng pow. steet/ brks/ wind/ dr. lks., auto trans dual air cond., //glass., tit. whl., chiise, fold down seat, noof rack, light grp., N, bed, capt is chains, runng, brd, AM/FM/ STEREO/ CASS VIN. #NB542960. 49,810 MI.

ASKING

*13,444

'91 DODGE RAM CHARGER 2-DR '96 ACURA SLX 4-DR. '90 DODGE CARAVAN

'92 TOYOTA 4-RUNNER 4-DR.

'90 CHEVY BLAZER 2-DR. '92 ISUZU AMIGO 2-DR.

92 EXPLORER XLT

'88 FORD E-150 VAN

'87 CHEVY C-20 VAN

Ford 4-dr. 4x4 wagon, 6-cyl, inj. eng., pow. steer/, brxs., 6-cyl, eng., 4 whil drv., air cond., Vglass, itt. whil, fold down seat, roof rack, spt. mirrs., AWFW STERECY CASS. VIN. #NUA55690.

'86 FORD F350 DUMP 2-DR.

'89 TOYOTA PICK-UP 2-DR.

'92 JEEP CHEROKEE 4-DR.

'92 PLYMOUTH VOYAGER 2-DR.

ASKING °13,995

'88 DODGE B250 VAN

'89 JEEP CHEROKEE 4-DR.

90 NISSAN PICK-UP 2-DR. '92 CHEVY K-1500 BLAZER 2-DR.

'94 FORD CUBE VAN 2-DR. '89 DODGE GRAND CARAVAN 2 DR. '92 S-10 JIMMY

MC 2-dr. 4x4 wagon, 6 cyl. fuel inj. eng., pow

steer/ brice/ wrond / dr. lks., 4-whil. drv., aur cand.

Vglass, itt. whi., spt. mims., fold down seet., roo rack, AM/FM/ STEREO/ CASS. VIN ASKING

'88 MITSUBISHI PRECIS 3 DR. 193 TOYOTA CAMRY LE 4 DR.

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