

Boys' All-Star team — See Page 18

Springfield Leader

County Leader Newspapers

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Two sections

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Photo by John A. Gavin

HOW MUCH MORE??—Springfield taxpayers listen to the grim statistics of how much their property taxes are expected to increase as a result of the increase in garbage costs. The information was presented during a recent forum sponsored by the Springfield League of Women Voters.

Citizens hear 'trash facts'

By JOHN A. GAVIN

Ever since the Hackensack Meadowlands Development Corporation landfill in Kenney closed last July, Springfield residents have heard that their garbage costs were going to soar. However, after finding out that garbage costs have zoomed from \$25 per ton to \$137 per ton or that the town had to make a \$450,000 emergency appropriation last year to cover the cost of shipping trash to Pennsylvania, Springfielders are still worried about the bottom line — how will this increase affect what I pay on my taxes?

On March 9, about 30 local residents got a firsthand account on how those increases will affect their tax rate. At a public forum sponsored jointly by the Springfield League of Women Voters and the Springfield Environmental Commission, local residents found out how the new garbage bill will affect their taxes.

Beatrice Levidow, a member of the League of Women Voters who compiled much of the statistics, gave figures on how much the municipal portion of taxes will increase per \$100 of property valuation.

She said that municipal officials told her that the local government portion will increase by about 17 cents per \$100, and about 13.5 cents of that will be a direct result of increased garbage costs. Municipal tax accounts for roughly a quarter of

a homeowner's tax bill, with the other portions going to the county, local schools and regional schools.

"You can add them up, you can put them on your tax bill and they translate this way," said Levidow, pointing out the costs on a chart in front of the audience. "Every penny that your tax rate goes up represents a \$100,000 expenditure by the town."

The statistics were based on Springfield property having a value of approximately \$1 billion. Obviously, the largest portion the town will have to pay will be the \$137 a ton for sending garbage to a transfer station and then to a Pennsylvania dump. Since the town carts approximately 115 tons of garbage per week, she said that the yearly cost would be \$222,000 per year. Tax-wise, that translates into an 8.2 cent increase per \$100 of property valuation.

Another sizable increase taxpayers will see is the \$450,000 the town has to put back into its budget for last year's emergency appropriations. That will cost taxpayers 4.5 cents per \$100. Other increases cited were for recycling services and landfill closure tax.

Other residents taking part in the forum were Naomi Yablonsky, Dawn Clark, Marsha Forman and Morris Stenberg. Also present was Thomas Delacruz, an environmental specialist with the County Utilities Authority.

School board OKs \$6 million budget

By PAUL PEYTON

The Springfield Board of Education has adopted its total 1988-89 school budget of \$6,196,880, including both current expenses and capital-outlay, which represents an increase of \$88 to the owner of a home assessed at \$152,000. The budget reflects a 5.8 tax point or a \$605,080 increase. There is a capital-outlay budget this year of \$130,000.

The budget, which will be presented to voters on April 5, was approved by 8-1 with board member Pietro Potino casting the dissenting vote.

Superintendent Dr. Gary Friedland explained to those in attendance at Tuesday's public hearing that the budget reflects significant increases due to staff salaries, fixed costs, tuition reimbursement for special

education students who attend private schools outside the district, transportation expenditures and fixed charges.

Friedland said tuition will cost the district \$220,450, an increase of \$63,550 over last year or over \$100,000 in the last two years. Tuition can cost up to \$20,000 per pupil.

Transportation costs have risen by

over \$19,000 since last year to a figure of \$220,450. Almost 50 percent of this expenditure, \$46,000, is used to bus children to private schools.

Fixed charges, which include insurance, pension and unemployment expenditures for district employees, have been increased by \$62,139 to a figure of \$548,775.

"It doesn't take a lot of effort to realize that between the fixed charges, the cost of insurance, the cost of transportation and the cost of tuition, you have a sizable portion of the increase. Just add salaries to it and that is what makes the increase in terms of the cost of operation of the school district," said Friedland.

In response to a resident, Friedland

said the district will have a class for the perceptually impaired next year in order to bring children presently transported to private schools back to the public schools.

Renovations included in the capital outlay portion are the placement of a new gym floor at the Caldwell School and the placement of aluminum siding on the exterior of the Sandmeier and Gaudinier schools.

Kudos to first aiders

By JOHN A. GAVIN

Back in 1963 the Springfield First Aid Squad operated quite a bit differently from the way it does today. Instead of having white, shiny trucks equipped with two-way radios and shelves loaded with emergency medical equipment, squad members used to ride in old Cadillacs with just enough room in the back to carry a sprawled patient and an attending squad member.

No one remembers those past days better than Jaelyn M. Herzlinger and Gloria P. Simpson. Both ladies joined the Springfield First Aid Squad in 1963 and have been squad members ever since.

"You always remember something," continues Herzlinger about the impact of helping those people. "When you get up in the middle of the night, you remember the people you help...you make a lot of friends."

That daily commitment has altered Simpson's life as well. Because the town has a shortage of daytime volunteers, Simpson has been permitted by the Township Committee to leave her job as a secretary in the Police Department to answer emergency calls.

"If I'm on the phone, I just have to tell the person on the other end, 'I'm sorry, I have to go on a first aid call,'" says Simpson about how she handles the dual duties. "The person on the other end of the line doesn't get mad or anything like that."

Luckily for Springfield, Simpson is around during the day and is readily accessible if the need arises. Last week, for example, there was a day when she had to answer five first aid calls because "there was nobody else to go out." Although all members of the Springfield Police Department are certified to give CPR, her presence as a certified and trained first-aid-er is needed to make the call legal.

On many days, local calls are answered with Police Chief William Chisholm driving the truck and Simpson working alone as the only first-aid-er. Once reaching the victim, other police officers are available to assist in the lifting of patients.

Although working short-handed can be strenuous, Simpson says that she isn't discouraged. She says that her commitment to helping those in need outweighs any labor or pressure she endures while performing her volunteer services.

"When you are a volunteer, you are committed," explains Simpson, who is an officer in the state First Aid Council. "Normally in the world can match that. If you asked me, 'How much should you be paid?' I couldn't put a price on it. Getting up in the middle of the night and answering calls — you really can't put a price on that."

For Simpson, that 25-year commitment hasn't only changed her life, but those in her family. One year after she joined the Springfield First

Aid Squad, her husband, Herbert, joined. Also, her daughter, Elizabeth, joined. Elizabeth is currently the captain of the local unit.

Although the trucks have changed over the years and first-aid-ers use modern resuscitators instead of oxygen tanks to revive patients, one thing has remained the same during the years — the Springfield First Aid Squad is still actively recruiting volunteers. Simpson had initially joined the squad by answering a newspaper advertisement.

Reflecting on the squad's present need for day members, she chuckles at the irony involved in the way she started with the squad. "They need day members 25 years ago, too."

Priceless Service — Jaelyn M. Herzlinger and Gloria P. Simpson with Mayor Jeffrey Katz after being recognized by the Springfield Township Committee for their 25 years of service on the Springfield First Aid Squad.



Photo by John A. Gavin

Crime is up 40 percent over 1987

By JOHN A. GAVIN

During the last two months the Springfield Police Department has been hit with a rash of complaints about burglaries, thefts and break-ins. Whether it's a complaint about someone climbing through a back room window and taking off with jewelry, or jimmying open a back door and stealing sophisticated video equipment, local crime appears to be on the rise.

According to the Springfield Police Department, the current rate of crime is running about 40 percent higher than it did by this time last year. Det. Sgt. Robert Mason said there have already been eight residential burglaries since the beginning of February. Last year, the town had a total of 30 residential and commercial burglaries.

"People are being careless and that probably explains why so many houses are being broken into," says Mason. "People are not leaving any type of lighting on when going out. In other words, they are making it obvious that there's nobody at home."

Mason says that many of the thefts have occurred on the main thoroughfare or just off the main streets. "Meisel Avenue and Milltown Road have been hit the hardest," says the detective. In addition, he says

example, just last Thursday, an Albert Court man told police that someone took an Emerson dual cassette player, a Pilot VCR and an unspecified amount of jewelry. The cassette player and video machine were valued at \$470. On March 6, a Meisel Avenue couple told police that someone broke into their home and took a pearl necklace and earrings valued at more than \$600 along with various credit cards. A week earlier on March 6, a Milltown Road couple reported that a gold charm and a variety of gold rings were missing from their home. And on Feb. 26, another Meisel Avenue couple reported more than \$7,000 worth of merchandise was taken from their home, including a Sony camcorder, an 18 carat gold chain and an assortment of diamond rings and earrings.

Through that wave of incidents, however, Mason says that he has noticed a trend. He says that most of the thefts have occurred "in the early evening hours, just after dark." He says that the thieves are probably "knocking on doors" and "ringing bells" to determine if the resident is home. Once they find that no one is home, they enter the residence.

Consequently, Mason says that residents should make a better effort to make it look like someone is in the house.

"If you are going out during the evening, make it look like someone is home," suggests Mason. "Turn on lots of lights, especially on the lawn and in the back. Put a television or radio on and have your neighbors keep an eye on your home...Also, be observant. If there are any strange cars in the neighborhood, let us know."

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Candidates Night set for Wednesday

The League of Women Voters of Springfield and the Springfield PTAs are sponsoring a Candidates Night for the Springfield Board of Education election.

The event will be held Wednesday at 7:30 p.m. in the Gaudinier School cafeteria. This year there are eight candidates, seven competing for three, three-year terms and one for the unexpired term of one year.

The candidates for the three-year terms are incumbents Ruth Brinen, Ned Sambur, and Myrna Wasserman, and challengers Fred MacKowitz, Jerry Pecaro, Benito Stravato and Gary Tass. Incumbent Arthur Weinberg is running unchallenged for the one-year term.

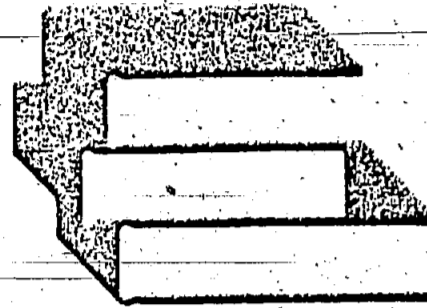
The public is invited to attend, meet, and question the candidates. The moderator for the evening will be Elke Mogensdorf of the Westfield Area League of Women Voters.

Dems seek candidates

The Springfield Democratic Organization is screening candidates to run for the Township Committee.

Those who are interested in being considered are asked to contact William Halpin, screening committee chairman, at 379-7138.

Women in Business — March 10, 1988 — Page 8



Educaid



Carol Straus

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Marion Twitchell is our School Liaison Officer who serves the Financial Aid community in the state of New Jersey. Marion comes to EDUCAID with extensive experience in student Financial Aid, and is working with high schools and colleges setting up loan information programs.

Carol Straus is our School Liaison Officer serving the Financial Aid community in the state of New York. Carol travels throughout New York working with colleges and high schools developing a loan program network to meet the needs of the New York student population.

JoAnn McMaster and Pamela Czerwinski are EDUCAID's Student Loan Specialists processing all applications and working as support staff for the states of New Jersey and New York. Maryann Steffe assists in secretarial support systems for the School Liaison Officer and the Student Loan Specialists.

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SPORTS SPORTS SPORTS SPORTS

CLN's All-County Boys' Basketball Team

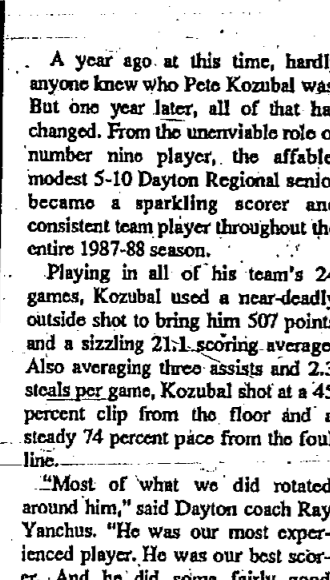


PETE KOZUBAL

A year ago at this time, hardly anyone knew who Pete Kozubal was. But one year later, all of that has changed. From the unenviable role of number nine player, the affable, modest 5-10 Dayton Regional senior became a sparkling scorer and consistent team player throughout the entire 1987-88 season.

Playing in all of his team's 24 games, Kozubal used a near-deadly outside shot to bring him 507 points and a sizzling 21.1 scoring average. Also averaging three assists and 2.3 steals per game, Kozubal shot at a 45 percent clip from the floor and a steady 74 percent pace from the foul line.

"Most of what we did rotated around him," said Dayton coach Ray Yanchus. "He was our most experienced player. He was our best scorer. And he did some fairly good things on defense."

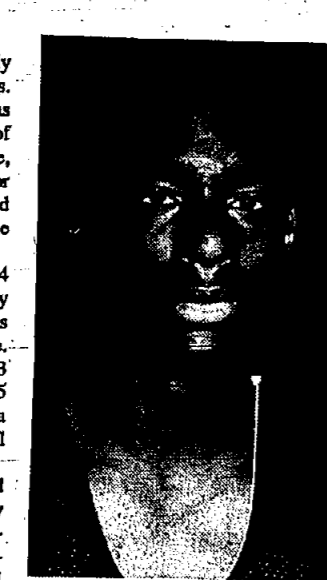


COREY FLOYD

Watching Corey Floyd play basketball is not just a thrill. It's a privilege. For as many good players as there are — and have been — in Union County, very few, if any, have generated the kind of sheer talent and electricity that this 6-2 senior has.

Floyd, who will be a shooting guard for Marquette University next year, leaves Linden High with a four-year total of 1,605 points, thanks to his 487 points in 29 games this year, and a team-leading 16.8 average. Also averaging three steals and two blocked shots per game, Floyd pumped in 32 points in that heart-breaking defeat to Elizabeth in the sectional final.

"He's an outstanding player," said Linden coach Wilbur Atkins. "He had a very strong year. He was second in steals, second in blocked shots...he led by example. He sacrificed some of his talent for the good of the team. He was always there."



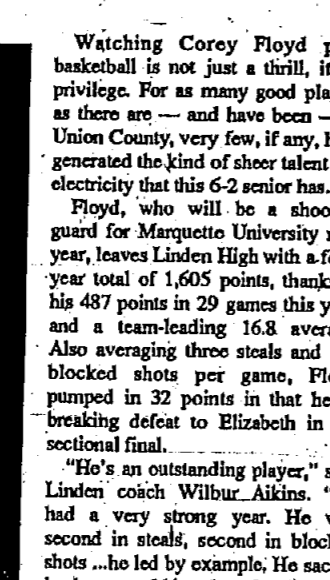
LAMONT TATE

On the football field, Lamont Tate is a hard-hitting, beefy workhorse who never stays away from the action for very long. The exact same thing is true about him in basketball as well.

Playing in all of Linden's 30 games, the burly Tate was the perfect compliment to center Reggie Jackson off the boards; Tate's average of roughly eight rebounds per game, in fact, was second only to Jackson.

On several occasions, Tate reached double figures in rebounding, including an 11-carrot performance against Elizabeth in the Union County Tournament championship game on Feb. 27.

"He was our enforcer," Atkins explained. "He raised the backboards; he wasn't afraid of anything. A tough kid. Hard-nosed. His goal was to get double-digits in rebounds every game. He really worked the boards hard."



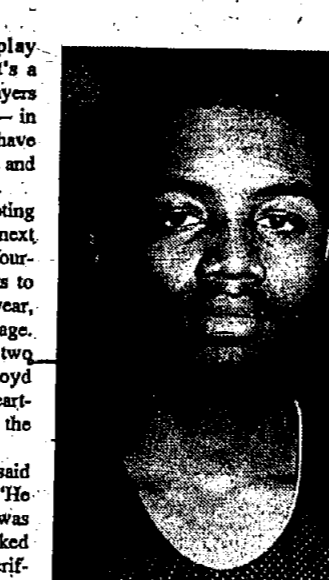
REGGIE JACKSON

Maybe Reggie Jackson isn't nearly as controversial as his famous baseball namesake is, but he means every bit as much to the Tigers as the other Reggie meant to the Yankees and Oakland A's.

Averaging roughly 10 points a game, the 6-5 standout junior center pulled down a team-leading nine rebounds per game, and as the team's tallest player, he topped the mighty Linden squad with four blocked shots a game as well.

Along with Antoine Allen, Jackson's return next winter is part of a nucleus that Linden is counting on to help remain a major power in the Watching Conference, as well as all of Union County.

"Reggie gained confidence throughout the year," said Atkins, who noted that Jackson grabbed nearly the same amount of rebounds, game in and game out. "He was always a steady shot-blocker and a diligent rebounder."

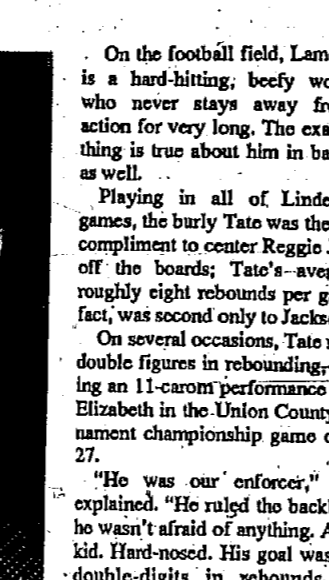


KELVIN JOHNSON

OK, football happens to be Kelvin Johnson's bread-and-butter sport, and that's why he'll be on the gridiron for the University of Kansas when autumn rolls around. But this winter, the scrappy 5-9 guard-left a little something for Linden's opponents to remember him by, as far as basketball is concerned.

Appearing in 28 of Linden's 30 games, Johnson's 349 points was second only to Corey Floyd, and his 46 three-point field goals were equalled only by Dave Burks of Hillside. Much like a rushing defenseman in hockey, Johnson's strength, speed and toughness were a major impetus in Linden's famed transition game.

"He's just a tough competitor," said Atkins. "A tough athlete. He had a very strong year. He was our leader in three-point field goals, the team leader in steals...he played a total game. He really gave us a steady game."



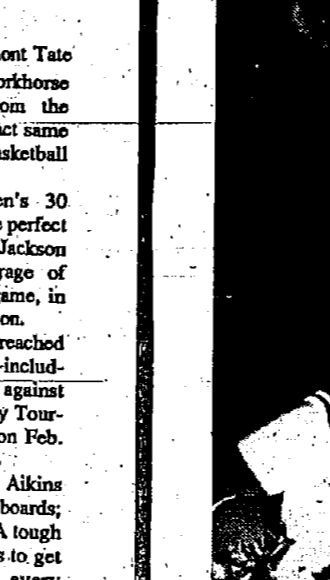
ANTOINE ALLEN

While Linden's starting five was arguably the best countywide, it might not have been without the services of Antoine Allen, who transferred his leadership skills from the football field onto the hardwood.

A remarkably speedy and intelligent player, the junior guard used his versatility to perform valuable tasks that ranged from driving to the basket to hustling after countless loose balls.

A true winner for sure, Allen made everyone take notice of his true talent with a 10-11-23-point effort in Linden's 59-56 victory over Elizabeth on Jan. 15.

"He's a good athlete and he's a total team player," praised Atkins. "He took great pleasure in dishing out assists. Scoring for him was secondary. So he really sacrificed for the good of the team. And he's just a first-class person."



RICKY ROBINSON

The word on Ricky Robinson is already out. And college recruiters are beginning to pay attention to what they've seen and heard about this 6-7 junior forward so far.

Averaging 14.9 points and 9.1 rebounds per game this winter, Robinson proved to be a dominant force in the paint, and for that matter, anywhere near the basket for the Rams. While all of Stan Koko's top seven players have taken turns leading the team in individual game scoring at least once this season, Robinson did it six times, and was second only to Richard Atkins in that department.

Robinson is expected to be active in AAU play this summer.

"He's being considered a real blue-chipper," Koko explained. "The word's getting out that he's one of the bright players to look out for next season."



MIKE WOMACK

While it may be a bit gaudy to dub Mike Womack of Union as "Elmer," Womack, it would not at all be out of line. Indeed, the hustle and strength of this senior transfer earned him the title of a highlight-plugged Farmer team that almost certainly could not have compiled a somewhat respectable 10-12 mark without him.

The team's tallest player at 6-3, Womack easily led his team in rebounding, pulling down 223 rebounds for a robust 10.1 average. And his 287 points in all of Union's 22 games put him at a 13.5 scoring pace, second only to Jimmy Young.

In short, Womack, as the team's lone rebounding force, saved the Farmers from a long season.

"Without Mike, we had trouble getting the ball off the glass," explained Union head coach Bill Hazelton. "And while he is a good rebounder, he also has a very good outside shot."



RICHARD ATKINS

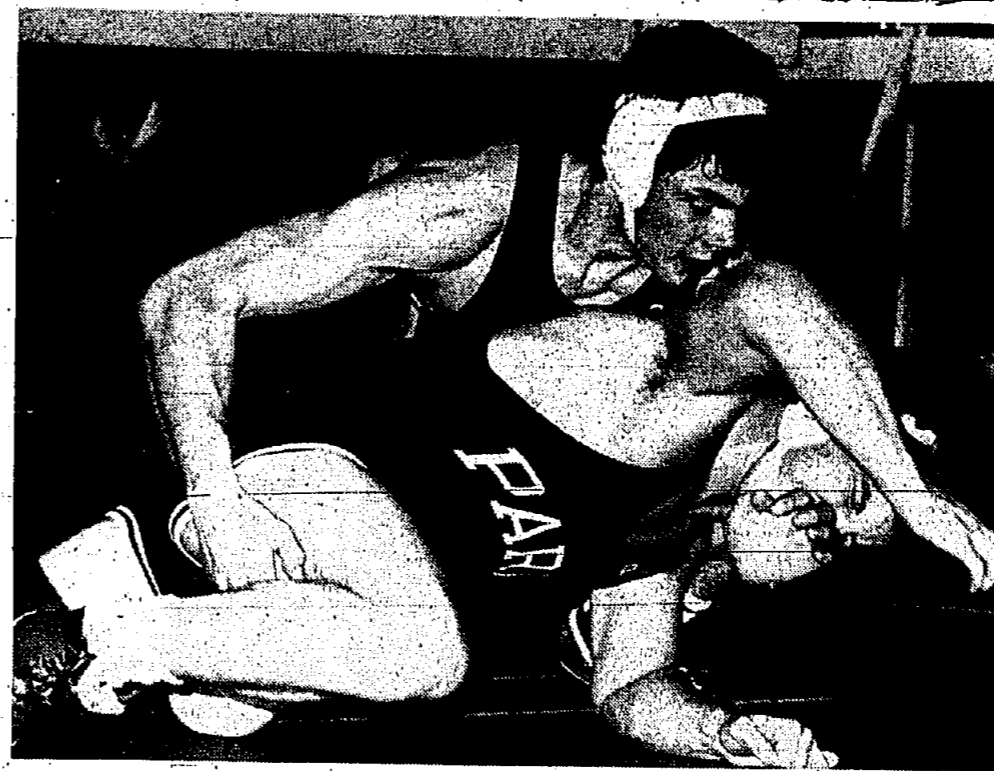
Although the spotlight may not have been pointing his way all of the time, Richard Atkins was indeed a guiding light for the Abraham Clark High boys' squad this winter.

Playing in all of his team's 25 games, the 6-5 senior forward was the team's leading scorer and rebounder, having averaged 16.4 points and 9.8 rebounds per game. His average of 6.6 assists per contest was tops as well.

The Rams' game-high scorer nine different times, Atkins scored 19 points, pulled down 14 rebounds, dished out six assists and blocked five shots in Roselle's impressive sectional semifinal playoff victory over Hacktstown.

"He was the catalyst," said Roselle head coach Stan Koko. "He was the main man. I don't think he had a bad game all year because of his intensity."

SPORTS SPORTS SPORTS SPORTS



HANGING ON — Mike Heller of Roselle Park does just that in his 189-pound bout during the Union County Tournament match last month with Elizabeth's Ben Matlotz. Heller, who finished the year with a 16-11 record, eventually defeated Matlotz. Photo by Joe Long

Ferroni pins Parks for title

By MARK YABLONSKY

Maybe Gary Hart couldn't answer Walter Mondale's now-famous "where's the beef" challenge four years ago, but the chances are just about every one of Mike Ferroni's mat opponents now can: The Beef is located in Union, New Jersey.

This past Saturday, the feared Union High heavyweight won the state wrestling title he and others in his corner have been pushing for by pinning Matt Parks of Central Regional with just 47 seconds remaining. The victory was Ferroni's 33rd of the season, and his 28th pin overall.

Also the owner of three forfeit wins and one by default, the undefeated 260-pound senior has had to go the entire route just once this year, that being a narrow 6-5 decision over Millburn's Wayne Routh in the recently-held District 10 heavyweight title bout. The Beef, however, returned to run up a 10-0 lead against

Routh in Region 3 competition the following week, before Routh became injured and could not continue.

Ferroni, who is headed for a football and wrestling career at the University of Iowa, had been expressing confidence that he would win the heavyweight title this time around, after having been the state's second runner-up a year ago. In short, Ferroni felt that he would not be beaten.

"No," emphasized Ferroni, who had advanced to the final round with pins over Paul Oster of Middletown, Dean Laumbach of West Milford, and Darryl Scott of Overbrook Regional. "That's the way I felt. It's probably the highlight of my high school career. Definitely."

"It's a nice way to end the season that started with five starters out of the lineup due to injuries," said Union wrestling coach Al Lilley, in analyzing Ferroni's win over Parks. "It was up for grabs. Michael was

losing, 3-2, at the end of the first period. The difference between the two of them, I think, is that Michael had more experience and Michael had more technique. And I think another thing that mattered is that Michael pinned him last year."

Ferroni's teammate, Larry Guarino, came close to bringing home a championship for Union in the 171-pound weight class, but lost a tough 4-2 decision to Jamie Wicks of Delaware Valley in the final round. Guarino, who finished the year at 24-1, had captured county, district and regional titles en route to his state championship bid that fell short at the hands of Wicks, who was named as the state tournament's outstanding wrestler.

Linden's Mark Farmer, a District 11 and Region 3 champion in the 155-pound class, also reached the final round of state competition before dropping an 11-8 decision to Mark Van Doren of North Hunterdon.

County All-Star game planned

By MARK YABLONSKY

A first-ever Union County All-Star basketball game for top seniors in both boys' and girls' competition will be held at Kean College next Friday, March 25. The event is being sponsored by the Union County Basketball Coaches Association.

At 5 p.m., the activities will begin when 24 of the county's top senior female players will divide into teams of 12 and face one another. One team will consist of girls from Mountain Valley Conference teams, including Staci Weinman of Dayton Regional, Chris Lake of Roselle Park, and Kim Frolich of Brearley Regional; the other squad will be made up of members from Watching Conference teams, including Union's Carla Yates, Cheryl Bell and Adrienne Jackson.

"It's just good exposure for the girls," said Marge Egan, who is both the Brearley Regional girls' coach and a member of the UCBCA executive committee. "Hopefully, we'll attract college coaches. Also, it's to give the girls some recognition."

Roselle Park coach Brian McNany and New Providence coach Bob Kahn will lead the MVC team, while Kathy Mathews of Union Catholic and Shannon Luby of Elizabeth will coach the WC representatives.

For boys' activity, there will also be two teams of 12 countywide senior stars, but instead of playing each other, they will compete separately against a pair of out-of-county opponents. At 6:30 p.m., the Union "Blue" squad will oppose a similar team from Essex County; at 8 p.m., the Union "White" team will do likewise against a squad from Morris County.

Coached by Wilbur Atkins of Linden High and Neil Horne Jr. of Union Catholic, the "Blue" team will include Linden's Kelvin Johnson, Elizabeth's Alex Jones, Jim Bodner of Johnson Regional in Clark, and Dave Burks of Hillside.

Pat Lalley of Roselle Park and Steve Petrocilli of Johnson Regional will coach the "White" team that will include Pete Kozubal of Dayton Regional, Alton Wright of Elizabeth, Dave Brown of Westfield and Union High's Mike Womack.

"The objective of this game is to kind of highlight Division 2 or Division 3 players," explained a former UCBCA official who also said that "it would be more of an attraction to bring other teams in," when asked why the boys' stars would be facing out-of-county competition.

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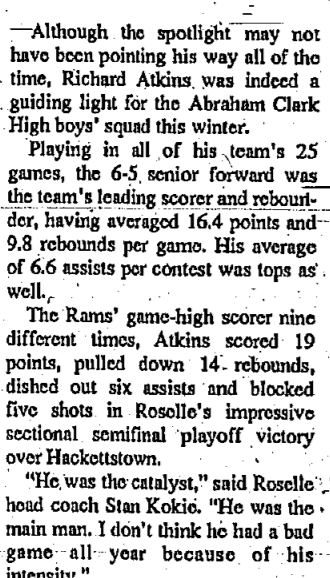
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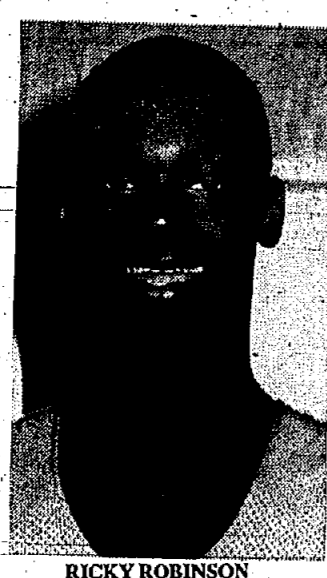
JIMMY YOUNG

Because of his natural athletic ability, it isn't all that difficult to take Jimmy Young's contributions to the Farmers this winter for granted.

All the 6-1 junior guard did was pop home 386 points for a team-leading 17.5 scoring average. Also averaging 4.5 rebounds and 3.2 assists per game, Young enjoyed a season-high 36-point effort in a victory over Scotch Plains in January.

And what's more, he scored more than 20 points in six other ballgames, including a 24-point performance in a 60-57 Farmer win over St. Mary's on Dec. 23.

"He was basically just our outstanding scorer, and he was the guy we want to when we need points," Hazelton said. "He's our best scorer, but he's outstanding in every phase of the game."



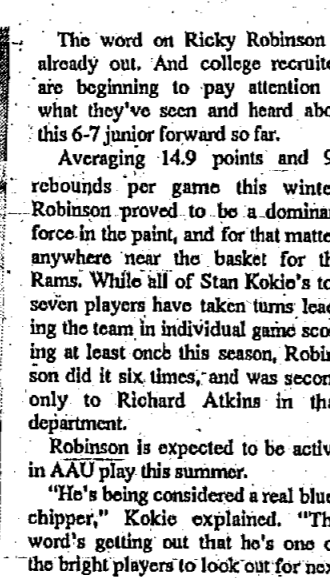
WILBUR ATKINS

CLN's All-County team

Pete Kozubal	Dayton Regional
Corey Floyd	Linden
Lamont Tate	Linden
Reggie Jackson	Linden
Kelvin Johnson	Linden
Antoine Allen	Linden
Richard Atkins	Roselle
Ricky Robinson	Roselle
Mike Womack	Union
Jimmy Young	Union

Honorable Mention

Sterling Williams	Brearley Regional
Dave Lissy	Dayton Regional
Craig Martin	Roselle
Lamont Halsey	Roselle
Joe Niemas	Roselle Park



WILBUR ATKINS

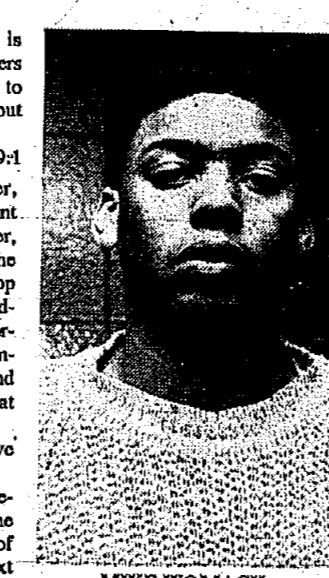
CLN's Coach Of The Year

For the past nine years, Wilbur Atkins has been the coach of the Linden High boys' basketball team. In that time, he has guided the Tigers to a total of four Watching Conference titles, three Union County Tournament championships, and a North Jersey, Group 3, Section 2 crown in 1983.

This past season, Atkins, who is now 166-63 overall at the Tiger helm, took a talent-rich club and coached it to a superb 28-2 mark, breaking a Linden school record for wins in a single season in the process. Only six of his victories were by single-digit margins, while 15 others came by 20 points or more, including big wins over East Orange and Basking Ridge in state playoff action.

Atkins also coached his club to this year's Union County Tournament championship.

"He has an ability to get along with his kids and he has the ability to motivate," said Linden athletic director Joe Martino. "He coaches his kids all-year 'round, and I generally believe that the kids who stay with him come out as better human beings, besides becoming better basketball players."



WILBUR ATKINS

Final Team Records

Team	Won	Lost
Linden	28	2
Roselle	21	4
Union	10	12
Dayton	9	15
Roselle Park	6	17
Brearley	1	19

MARCH
is American Red Cross Month

See next week's paper for County Leader Newspaper's All-County Wrestling team.

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18' Century Steel	1,000.00	749.00
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24' Home & Rome Alum	1,000.00	749.00
27' Home & Rome Alum	1,200.00	849.00
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<p>* AS IS SPECIALS *</p> <p>'81 CITATION \$1695 Chevy 4-Dr, 6-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Radio, 44,396 mi. S/N #8371. VIN #1131497.</p> <p>'84 CAVALIER \$4995 Chevy 4-Dr, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 109 mi. VIN NO. 230918.</p> <p>'84 ENCORE \$2995 Chevy 4-Dr, Auto Trans, Mon. Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Radio, 51,522 mi. S/N #3056. VIN #110552.</p>	<p>'86 SPRINT \$3995 Chevy 2-Dr, 3-Cyl Eng, Auto Trans, Mon. Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 13,639 mi. S/N #3070. VIN #12829.</p> <p>'83 CAMARO \$3995 Chevy 4-Dr, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 37,784 mi. S/N #3090. VIN #105454.</p> <p>'83 CAPRICE CLASSIC \$4995 Chevy Wagon 9-Place, V8, Auto Trans, Power Steering & Brakes, Air Cond, AM/FM Stereo, 78,052 mi. VIN #148751.</p>	<p>'87 CHEVETTE CS \$5195 Chevy 4-Dr, V6, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 19,223 mi. S/N #3084. VIN #126335.</p> <p>'83 BERLINETTA \$6995 Chevy Camaro V8, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, AM/FM Stereo, 26,514 mi. S/N #2318. VIN #114772.</p> <p>'87 CAVALIER CS \$6995 Chevy 4-Dr Sedan, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, Spd Mirror, HD Battery, 15,226 mi. S/N #3085. VIN #127055.</p>	<p>'84 CAMARO Z28 \$7995 Chevy V8, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 39,272 mi. S/N #8566. VIN #230993.</p> <p>'86 GRAND AM \$7995 Pontiac 6-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 54,896 mi. S/N #3077. VIN #602401.</p> <p>'87 CELEBRITY \$8495 Chevy 4-Dr Sedan, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, AM/FM Stereo, 899 mi. S/N #8380. VIN #115417.</p>
<p>'85 CARAVELLE SE \$5995 Pontiac 4-Dr, 6-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 31,117 mi. S/N #3001. VIN #276361.</p> <p>'85 CELEBRITY \$6295 Chevy 4-Dr, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, Rr Def, AM/FM Stereo, WSW Tires, 32,803 mi. S/N #3078. VIN #130622.</p>	<p>'86 MONTE CARLO \$6995 Chevy V6, Auto Trans, Power Steering & Brakes, Air Cond, AM/FM Stereo, 40,287 mi. S/N #3042. VIN #131777.</p> <p>'85 CENTURY \$7295 Buick 6-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, T/Gloss, Rr Def, AM/FM Stereo, 28,614 mi. S/N #2882. VIN #408753.</p>	<p>'87 CELEBRITY \$8495 Chevy 4-Dr Sedan, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, AM/FM Stereo, Spd Mirror, 58 Tires, 14,299 mi. S/N #3079. VIN #115447.</p> <p>'87 CELEBRITY \$8495 Chevy 4-Dr Sedan, 4-Cyl Eng, Auto Trans, Power Steering & Brakes, Air Cond, AM/FM Stereo, Spd Mirror, Elect Rr Wind Def, 58 Tires, T/Gloss, 14,583 mi. S/N #3081. VIN #115677.</p>	<p>100% FINANCING NO MONEY DOWN! Fully qualified Credit Specialist on premises to assist you in getting the lowest possible rates! Up to 48 Months To Pay to all qualified buyers!</p> <p>CALL NOW FOR CREDIT 'OK'!</p>

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March 17, 1988
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Everyone's Irish on St. Pat's Day

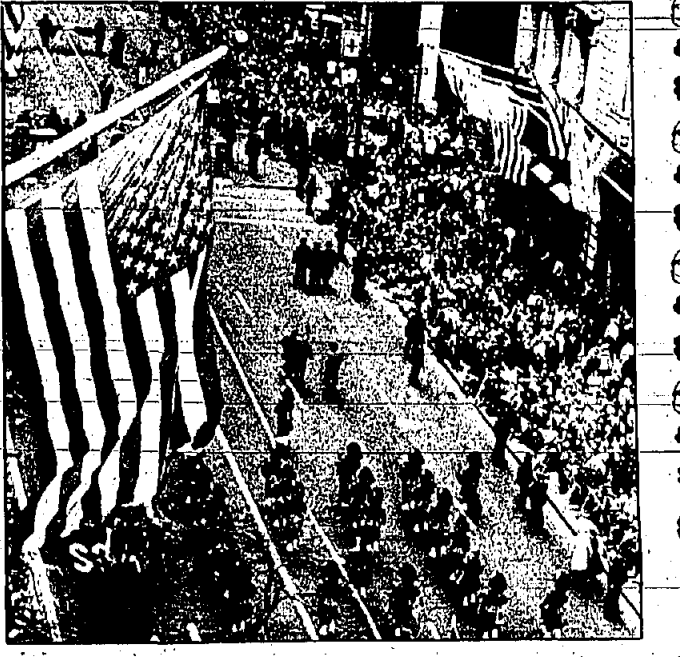
By KAREN BAKER

Just about everyone is at least "a wee bit" Irish on St. Patrick's Day, March 17. In addition to parades, parades and more parades, Americans have devised some novel ways to celebrate this special holiday. It's a day when everything takes on a greenish tint, from beer and pretzels to hair, clothing, and even the Chicago River.

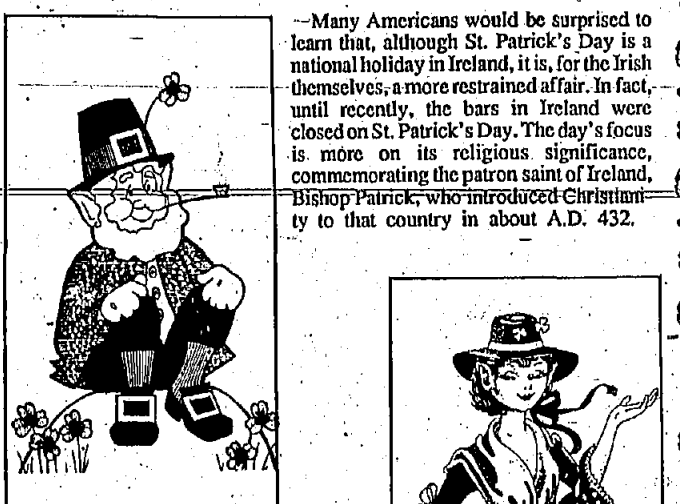
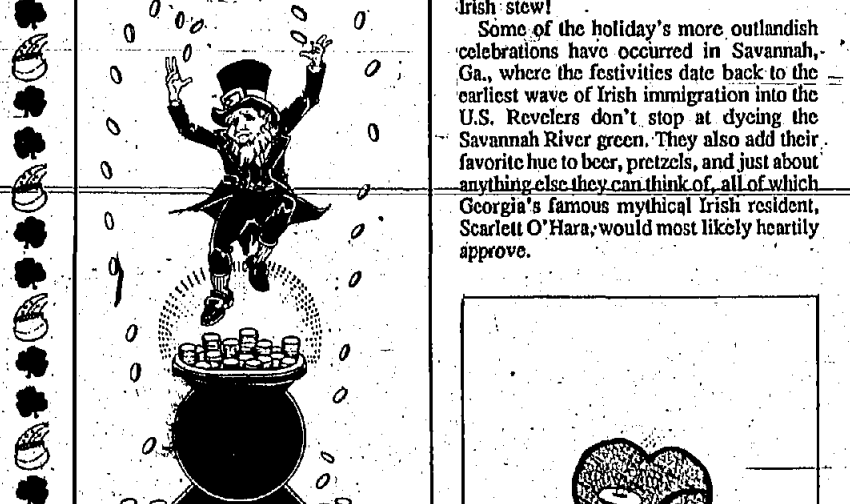
Chicagoans have made a tradition of dyeing their river a very Irish shade of green on St. Patrick's Day since 1963. It's all part of the city's St. Patrick's Day Parade, which generally draws a crowd of about 40,000 marchers and 250,000 spectators, according to Dan Lydon, who served as chairman for the city's first 33 parades. This year's parade, the 34th, will feature floats celebrating "Chicago's Outstanding Irish."

New Orleans, a city known for its ability to "let the good times roll" has, characteristically, developed one of the more unique ways to celebrate the holiday. "It's incredible," says Catherine Boyer, public affairs director for the New Orleans Tourist Commission, in describing the city's St. Patrick's Day Parade. Boyer explains that the parade, scheduled this year for March 12, travels through the Irish section, or channel, as the locals call it. It features traditional floats from which participants throw not Mardi Gras beads, but vegetables, including cabbage, potatoes, carrots and turnips — all of the ingredients for a good Irish stew!

Some of the holiday's more outlandish celebrations have occurred in Savannah, Ga., where the festivities date back to the earliest wave of Irish immigration into the U.S. Revelers don't stop at dyeing the Savannah River green. They also add their favorite hue to beer, pretzels, and just about anything else they can think of, all of which Georgia's famous mythical Irish resident, Scarlett O'Hara, would most likely heartily approve.



ST. PATRICK'S DAY PARADE — New York City's Fifth Avenue is the home each year of the biggest St. Patrick's Day parade in America.



Perhaps the best known St. Patrick's Day event is New York City's parade down Fifth Avenue, the largest non-military, non-professional parade in the U.S. More than one million viewers are expected to line the 42-block route to see more than 125,000 marchers. New York's is the oldest St. Patrick's Day parade, with the first dating back to 1762, when 200 Irish-born millmen got together to celebrate the event. But St. Patrick's Day in New York is more than just a parade. It's also a day of

Across the United States, Irish bars expect to do a booming business. Hugh Kelly of the Irish Times in Washington, D.C., where patrons will be celebrating with the help of an Irish champion fiddle player, says with a chuckle, "It's our busiest day of the year by miles — we live in terror of it!" Why is the holiday so popular? "It's a good way to celebrate the end of winter," Kelly theorizes.

Karen Baker is a writer for PM Editorial Services.

Trees injured by storms

Neglected and structurally weak trees and many evergreens are the plants most likely to be injured by heavy snow, ice and strong winds, according to Rutgers Cooperative Extension specialists at Cook College. Broken branches and split limbs are commonly seen in the wake of winter storms on trees that are poorly formed and contain undesirable growth and deadwood.

Trees may be susceptible to breakage because of narrow, weak branch crotches and poor form, often the result of inadequate or improper pruning. Proper pruning on a regular basis will help trees develop strong, wide-angled crotches and attain a structure that will resist damage from adverse weather. Fast growing trees, such as poplar and silver maple, characteristically produce branches that are weak and

subject to breakage. More desirable trees, including oak, ash, linden and sycamore, are stronger.

Trees with multiple trunks and large or mature trees with heavy limbs may be structurally weak and vulnerable to the forces of nature. Such trees can be strengthened using techniques called cabling and bracing.

Cabling is a means of supporting weak branches and unsturdy trees by attaching wire cables to stronger limbs and vigorous trees, or to ground anchors. Bracing consists of supporting split or weak crotches and cavities by means of long bolts or screw rods. In all cases cabling and bracing should be installed by a professional arborist who has the necessary equipment and experience. Usually, a combination of

pruning and cabling or bracing is done to obtain the best result.

Evergreen trees that become heavily laden with snow and ice are often more susceptible to damage than deciduous trees. If branches are not broken, it's best to let the snow and ice melt so the evergreens regain their shape naturally. An attempt to restore bent branches while they are still frozen may cause them to break. If an entire tree is leaning, it can be gently pulled upright after the spring thaw and supported by stakes or guy wires.

Accepted maintenance practices of pruning, fertilizing, damage repair and pest control applied to trees and shrubs when needed are the best ways to reduce the incidence of storm damage, preserve plant health, and ensure landscape value.

Documentary available

"Haven in Summit," the Reeves-Reed Arboretum's produced sound-slide documentary, is available to be shown at gardens in all seasons is the focus area meetings or organizations, of "Haven in Summit," additional clubs, business and civic groups and senior citizen centers.

Together with photographs by Anne Ross of Summit, whose work in color photography has a subdivision is detailed. Also depicted are educational opportunities for children and adults, volunteer activities, fund-raisers, artists at work, casual visitors and more.

The Arboretum will arrange for Paul Springle, announcer from "Haven in Summit," a 20-minute program, by reservation free of charge to area organizations. To reserve, one can call the arboretum office at 273-8787, Monday, Tuesday or Thursday from 9 a.m. to 3 p.m.

How good foods prolong your life

A chicken in every pot is great. But, that's just one of the good health foods you need to eat.

"Americans must become more aware that healthy eating habits will help them in every way," says Dr. Jeffrey S. Liva of Preventive Plus in Paramus. "They'll look better, feel healthier, lose weight, resist illness better and live longer."

Dr. Liva is a participating physician with Blue Cross and Blue Shield of New Jersey, which is currently sponsoring a billboard advertising campaign supporting the work done by major health and safety organizations in the state. The billboard message for March says that "Health foods are a natural," and urges New Jerseyans to "Eat good food for good health." It supports the work of the New Jersey Dietetic Association.

Butter, sour cream and salad dressing are all used in preparing food. They can turn a nutritious salad or baked potato into a fatty meal. Tips to limit fat intake include:

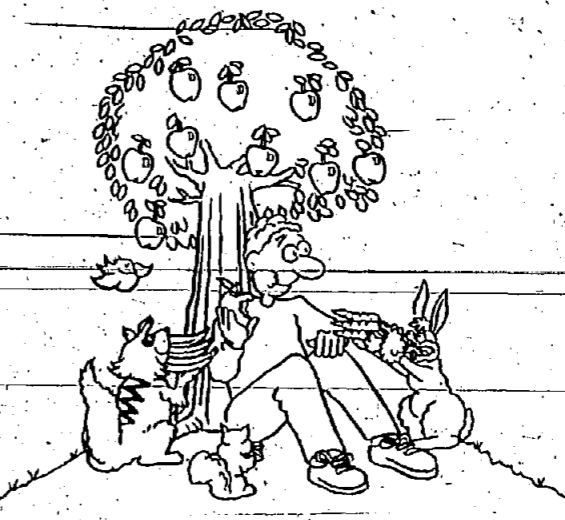
- Trim all visible fat off meat before cooking.
- Remove the skin of a chicken before you put it in the oven.
- Bake, broil or poach food instead of frying.
- Switch from sour cream to low fat yogurt as a topping.
- Try lemon juice on salad instead of dressing.

"The switch from a fatty diet to a more nutritious one is achievable," says Dr. Liva. "Low fat foods and recipes are continually introduced—We should take advantage of them and eat good food for good health."

More information on nutrition and a healthy diet can be obtained by calling the New Jersey Dietetic Association at (609) 448-5223.

Healthy foods are a natural.

Eat good food for good health.



HEALTHY GOODS BILLBOARD — Blue Cross and Blue Shield's March billboard tells New Jerseyans about the benefits of a healthy diet, and that healthy foods are a natural. Eat good food for good health.

Exchange teener programs slated

The American-Scandinavian Student Exchange Programs, ASSE, is seeking local families to be host to Scandinavian, French, Spanish, German, Dutch, British, Swiss, Japanese and Australian girls and boys, 15 to 18 years of age, who are coming to this area for the upcoming high school year.

"The personable and academically select foreign exchange students are bright, curious and anxious to learn about this country through living as part of a family, attending high school and sharing their own culture and language with their newly adopted American family," it was reported.

The students are fluent in English and are sponsored by ASSE, a non-profit, public-benefit organization, affiliated with the Swedish and Finnish departments of education and cooperating with the Canadian Provincial ministries of education.

The exchange students arrive from their home country shortly before school begins in late August and return at the end of the school year in June. Each ASSE student is fully insured, brings his or her own personal spending money and expects to bear his or her share of household responsibilities, as well as being included in normal family activities and lifestyle. It was reported.

The students are well screened and qualified by ASSE. Families may select the youngster of their choice from extensive student applications, family photos and biographical essays. Students and families are encouraged to begin corresponding prior to the student's arrival.

The ASSE also is seeking local high school students to become ASSE exchange students abroad. Students should be between 15 and 18 years old and interested in living with a European, Canadian or Australian family, attending school and learning about the lands and people of Scandinavia, France, Spain, Germany, Holland, Britain, Switzerland, Canada and Australia. Students "should have a good academic record and desire to experience another culture and language through living with a warm and giving volunteer family." Academic year and shorter term summer vacation programs are available.

Those interested in obtaining more information about becoming a host family or becoming a student abroad can contact ASSE's local representative Eileen Voorhees at 276-7514.

American-Scandinavian Exchange Programs, ASSE, is a benefit organization.

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American-Scandinavian Exchange Programs, ASSE, is a benefit organization.

'Fun facts' of sandwich

We are a society "on-the-go" — rushing between work, exercise and play. In our effort to get places quickly, sit-down meals have become a thing of the past and fast food is becoming the preferred way to feast.

The creative, convenient and healthful sandwich also has an interesting history. The following are "fun facts" you should know about the sandwich:

It was invented in the 1600s by John Montagu, Britain's Earl of Sandwich. According to legend, the sandwich was created to save time for the gambling John Montagu. He wouldn't be bothered with lengthy meals, so he asked that his meat be brought to him between two slices of bread — for a quick and easy meal that could be eaten while playing cards. And thus, the sandwich was born.

According to a recent Roper survey, 84 percent of all grade-schoolers carry peanut butter sandwiches in their lunches; 35 million people carry their lunch to work and school each day, and it typically includes a sandwich.

Art

Newark Museum is exhibiting "Realism and Abstraction: 20th-Century American Art." The museum is located at 49 Washington St., Newark. Admission to the museum is free; parking is available in the museum's Penny Lane lot at the corner of Central and University avenues. More information can be obtained by calling 596-6550.

DuCret School of the Arts, 1030 Central Ave., Plainfield, will offer a Portrait Seminar by Furman J. Finck, during spring semester. Additional information can be obtained by calling 757-7171.

Tomasulo Gallery, Union County College, Cranford, to display paintings and other works by Chihung Yang, a Taiwanese expressionist. First floor of MacKay Library.

Art Studio-Fine Art Gallery will feature work of Jacob Landau now to March 31. Union County Arts Center, 1605 Irving St., Rahway Theater Building, Rahway. Appointments can be made by calling 815-1605.

The Morris Museum, 6 Normandy Heights Road, Morristown. Exhibitions through June 30. Anyone who would like more information can call 538-0454.

New Jersey Center for Visual Arts at 68 Elm St., Summit, will show "Expression in Color: Ceramics" through April 10. Expressionistic oil paintings by Janet Chiff in Members' Gallery, now through April 21. More information can be obtained by calling 273-9121.

Art Studio-Fine Art Gallery features work of Jacob Landau.

through March 31. 1605 Irving St., Rahway. The number to call for more information is 815-1605.

Wheelchair Gallery, in Union Public Library, Friberger Park, paintings by Hella Bailin, paintings and sculpture by Eugene Gauss, both of Union; through March 20, 9 a.m. to 9 p.m. Mondays through Thursdays, 9 a.m. to 5 p.m., Saturdays. Complete accessibility to the handicapped.

Trailside Nature and Science Center, Coles Avenue and New Providence Road, Mountainside, is seeking quality displays for its Visitor Center's changing exhibit area. More information can be obtained by calling Doug Schiller at 232-5930.

Westfield Art Association will hold its 67th annual watercolor and graphics show and sale now to March 19 in the Watkinson Room of the Westfield Municipal Building, 425 E. Broad St.

Avanti Galleries of Lambertville to open spring season with "The Complete Picasso" March 20. Show will run from noon to 7 p.m. to April 3.

Miller-Cory House Museum, 614 Mountain Ave., Westfield. Demonstration March 20 from 2 to 5 p.m. of basket making. More information call 232-1776.

Theater

George Street Playhouse offers New Jersey premiere of "Max and Maud" by James McLure, at 9 Livingston Ave., New Brunswick. More information can be obtained by calling 246-7717.

Cranford Dramatic Club plans benefit play, "Amadeus," for benefit of Elizabeth Medical Center School of Nursing Fund, April 17 at 8 p.m. Tickets and more information can be obtained by calling Gerda Czyborra at Helen Lichman at 558-8082, ext. 2052 or 2062.

Bea Smith
Focus Editor

Calendar

Singles

Net-Set sponsors singles-tennis, racquetball and wallyball parties every Friday at the Four Seasons Club, East Hanover, and tennis parties at the Inman Sports Club, Edison from 8 p.m. to 1 a.m. Every Saturday tennis parties at Maywood Tennis Club, Flanders Tennis Club and Mountain Tennis Club, 8 p.m. to 1 a.m. Every Sunday tennis parties at Mountainside Tennis Center, 5 to 10 p.m. Additional information and reservations can be obtained by calling 770-0070.

Jewish Singles World Inc., for Jewish singles ages 23-36; information can be obtained by calling 964-8086.

New Expectations holds single adult rap group meetings every Friday at 8 p.m. at Morristown Unitarian Fellowship, Normandy Heights Road, Morristown. Interested persons may call 984-9158 for information.

The N.J. Moonrakers, a club for tall and single adults, meets the second Tuesday of the month at the Meadowlands Hilton 2 Harmon Plaza, Secaucus, at 8 p.m. For information about the club, call Laura Hagan at 298-0964.

Parents Without Partners-Watching Hill Chapter 418, dance/social every second Monday of the month, orientation, 7:45 p.m.; dance, Thursdays 8:30 p.m.; L'Affaire, Route 22 East, Mountainside, 527-0479 or 469-7795.

Single Faces, dances, Saturdays, 8:30 p.m.; Sundays, 8 p.m., 238-0972 or 679-4311.

Gregory Club of New Jersey, Catholic Singles Group, holds meeting and social in Red Cross Building, 169 Chestnut St., Nutley. Information can be obtained by calling 991-4514 or 667-5580.

Jewish Dimensions, with Jewish singles events for ages 21 to 35. More information can be obtained by calling 494-7356.

Musical

The Minstrel Show Coffeehouse, Friday night concerts, Somerset County Environmental Education Center, 190 Lord Sterling Road, Basking Ridge, 8:30 p.m., 335-9489.

Jazz Coffeehouse, sponsored by the Great Falls Development Corp. in cooperation with Paterson Museum, 279-1270.

Livingston Symphony Orchestra, under direction of Istvan Jeray; will present spring concert March 26 at 8:30 p.m. in Life Hall, Montclair State College, Valley Road, featuring Corinne Stillwell, violinist, winner of orchestra's Young Artists competition. Free admission. More information call 731-2841.

Morristown Unitarian Fellowship, 21 Normandy Heights Road; to celebrate vernal equinox, earth and spring in original dance and song March 20. Children's chorus featured. More information can be obtained by calling 540-1177.

Kean College of New Jersey, Union, Wilkins Theater, Emerson String Quartet, March 24 at 8 p.m. Additional information can be obtained by calling 527-3771.

Potpourri

St. Francis Church, 400 New Market Road, Dunellen, flea market March 19, featuring antiques, collectables, crafts. More information can be obtained by calling 968-1949.

Trailside Nature & Science Center, Coles Avenue and New Providence Road, Mountainside. On trail of white-tailed deer. March 20 at 2 p.m.

Highland Park Conservative Temple and Center, South Third and Benner streets, 21st annual benefit spring bazaar March 19 from 7:30 to 11 p.m., March 20 from 10 a.m. to 6 p.m. and March 21 from 10 a.m. to 6 p.m. Admission free.

Union County Chapter, Professional Secretaries International, 25th annual fashion show and luncheon March 19 at 11:30 a.m. at Coachman Inn, Cranford. Fashions by Casual Corners. Proceeds benefit scholarship fund. Tickets can be purchased by calling Maureen Kroger at 322-1731.

Association For Advancement of the Mentally Handicapped, The Concerned Families Group, for parents, guardians, siblings and friends of developmentally disabled adults, holds meetings the second Tuesday of each month, First Baptist Church, Elizabeth, 7:30 to 9 p.m., 354-3040.

Cancer Care Inc. offers information and a support group for adult relatives of cancer patients. It meets Wednesdays from 6 to 7:30 p.m. at 24-Laekawanna Plaza, Millburn; 379-7500.

Emotions Anonymous, for those having a problem coping with life, Chicago Center, Church of The Assumption, Roselle Park, Fridays at 8 p.m.

Support groups

The Resource-Center for Women, located at Woodland and DeForest avenues, Summit, will have three support groups for women experiencing the crisis of a recent separation or divorce: a growth and support group and one for women going from full-time career to full-time motherhood. Those who would like more information may call 273-7253.

Project Proteet, a support group for battered women, meets Tuesdays from 7:30 to 9:30 p.m. Anyone who needs information may call 355-HELP.

Rahway Hospital has formed a bereavement group for widowed people which meets on Thursdays from 1:30 to 3 p.m. The number to call for information and to enroll is 499-6169.

Lottery

Following are the winning New Jersey Lottery numbers for the weeks of Feb. 15, 22, 29 and March 7.

PICK-IT AND PICK 4

Feb. 15—528, 7286
Feb. 16—057, 1620
Feb. 17—028, 7672
Feb. 18—813, 9534
Feb. 19—037, 5096
Feb. 20—755, 7157
Feb. 22—421, 6387
Feb. 23—758, 2249
Feb. 24—629, 1640
Feb. 25—830, 6535
Feb. 26—085, 6114
Feb. 27—659, 5327
Feb. 29—752, 2389
March 1—382, 9177
March 2—643, 6116
March 3—644, 4539
March 4—218, 6104
March 5—468, 3997
March 7—250, 4171
March 8—831, 7302
March 9—139, 7599
March 10—491, 6388
March 11—994, 0760
March 12—583, 7619

PICK-6

Feb. 15—5, 7, 9, 25, 36, 39; bonus—04590.
Feb. 22—4, 5, 18, 22, 24, 28; bonus—18770.
Feb. 25—11, 13, 26, 27, 28, 32; bonus—26223.
Feb. 29—5, 8, 16, 22, 27, 30; bonus—69555.
March 3—7, 8, 10, 14, 31, 34; bonus—27730.
March 7—11, 13, 15, 16, 26, 37; bonus—32984.
March 10—2, 16, 20, 26, 31, 36; bonus—77160.

Social notes and news



MR. AND MRS. KEVIN P. O'DONNELL

Hatch O'Donnell

Susan Marie Hatch, daughter of Mr. and Mrs. Donald Hatch of Union, was married recently to Kevin Patrick O'Donnell, son of Mr. and Mrs. Neal O'Donnell of Ocean Township.

The Rev. Robert Fuhman officiated at the ceremony in St. Michael's Roman Catholic Church, Union. A reception followed at the Madison Hotel, Convent Station.

The bride was escorted by her father, Arlene Leeman of Union served as maid of honor. Bridesmaids were Noreen O'Donnell of Ocean Township, sister of the groom, and Jamie Lynn Pignataro.

Tim O'Donnell of Ocean Township served as best man for his brother. Ushers were Steven Hatch of Union, brother of the bride, and Karl Armstrong of Congers, N.Y.

Mrs. O'Donnell, who was graduated from Union High School and New Jersey Institute of Technology, is employed as a transportation engineer for Parsons-Prinkerhoff in Manhattan.

Her husband, who was graduated from Ocean Township High School, Stevens Institute of Technology and Columbia University, is an engineer for AT&T/Bell Laboratories, Murray Hill.

The newlyweds, who took a honeymoon trip to the Hawaiian Islands and California, reside in North Plainfield.



MR. AND MRS. JOHN A. VENTURA

Burkhardt-Ventura

Mary Anne Burkhardt of Nutley, formerly of Springfield, daughter of Mrs. O. H. Burkhardt of Cedar Grove and the late Mr. Otto H. Burkhardt, was married recently to John A. Ventura Jr., son of Mr. and Mrs. John A. Ventura Sr. of Nutley.

The Rev. John Golding officiated at the ceremony in St. James-Roman-Catholic Church, Springfield. A reception followed at the Birchwood Manor, Whippany.

The bride was escorted by her brothers, Brian and Christopher Burkhardt, Peggy Ventura of Nutley, sister of the groom, served as maid of honor. Bridesmaids were Mary Beth Sigle of Bloomfield, Michele De Stefano of West Orange, Regina Coyle of Little Ferry, Kim Robinson of Spring Lake Heights and Connie Scarcia of Jersey City.

David Whitehead of Fairmont, W. Va., served as best man. Ushers were Mark Thompson of Basking Ridge, Steve Sabales and Tony Iannicelli, both of Nutley; Kevin Robinson of Spring Lake Heights and Tom Marino of Clifton.

Mrs. Ventura, who was graduated from Seton-Hall University, is a director of nursing at the Parkview Nursing Home, Bloomfield.

Her husband, who was graduated from Pennsylvania State University, is a sales manager for Executive Coffee Service, Belleville.

The newlyweds, who took a honeymoon cruise in Bermuda, reside in Nutley.

Harrison-Werner

Announcement has been made of the engagement of Karin Lynn Harrison of Linden to Ronald G. Werner of Somerset on Feb. 4.

The bride-elect, who was graduated from Linden High School, is a legal secretary for the law firm of McDonough, Murray & Korn, P.A., Basking Ridge.

Her fiancé, who was graduated from Jonathan Dayton Regional High School, Springfield, Rutgers College, New Brunswick, and Rutgers School of Law, Newark, is an attorney at the law firm of Shanley & Fisher, P.C. in Somerville.

A September wedding is planned.



KARIN LYNN HARRISON

Dos Santos-Murphy

Announcement has been made of the engagement of Connie Dos Santos of Roselle Park, daughter of Mr. and Mrs. Manuel F. Dos Santos of Newark, to Brian Murphy of Roselle Park, son of Mr. and Mrs. Thomas Murphy of Roselle Park.

The bride-elect, who is employed in the service accounts receivable department of JVC Company of America, is a student at DeVry Technical Institute, where she is studying digital electronic technology.

Her fiancé, who was graduated from Roselle Park High School, is employed by Mokes Steel and is pursuing a career in law enforcement.

A January 1989 wedding is planned in the Benedictine Academy Chapel, Elizabeth.



CONNIE DOS SANTOS
BRIAN MURPHY

Social events, spelling bee scheduled

The Clio Juniors of Roselle-Roselle Park sponsored their second annual spelling bee in Roselle this week with over 70 fourth and fifth graders participating.

The children competed for a first place prize of \$50 savings bond, as well as the opportunity for the top five winners to compete with students from 10 other surrounding communities. As in last years spelling bee, the contribution of time and energy on the part of school officials, teachers, and parents "made the

Clio Juniors proud of its efforts to support education in the twin boroughs. Special thanks goes to Mrs. Moffit of Wilday School and Mrs. Vincent of Washington, and a very special thanks to Dr. Gregory Quirk, assistant superintendent for Roselle Schools, for his efforts in raising funds for the event."

MEMBERS OF THE GFWC Women's Club of Connecticut Farms in Union will hold their annual guest night tonight at United Methodist Church social

hall on Berwyn Street in Union starting at 6:30 p.m.

A covered-dish supper provided by members will precede the regular meeting. Mrs. Epil Pabish, president, will conduct the meeting.

Entertainment by Antonio the Magician of Union has been arranged by Mrs. Phillip Ritter, first-vice-president. Mrs. Keith Ohlson will be chairman of the hostess committee.

At a recent executive board meeting, Mrs. Walter Heiss, public affairs chairman, announced that she will take reservations for the annual public affairs luncheon March 28, sponsored by the New Jersey State Federation of Women's Clubs. Deadline is March 21.

THE BCM CHAPTER of Deborah Hospital will hold a meeting March 23 at 8 p.m. in Temple Israel, 2372 Morris Ave., Union.

Important future events will be discussed and your input is vital. Visitors are welcome. Refreshments will be served. Deborah is a non-profit hospital treating heart and lung disorders and never presents a bill to the patient.

Further information can be obtained by calling 964-0642.

THE COURT of the Immaculate Heart of Mary 1360, Catholic Daughters of the Americas, will hold a fashion show on April 9 at noon at the Town and Campus, Union. Fashions will be presented by Gazebo.

Chairman of the show will be Rose Milano. The committee members are Gory Grosso and Rose Cosenza, tickets; Kay McDonald and Eleanor Partley.

prizes; Rose Santangelo, hostess; Eileen Roberts, decorations; and Connie Capetta, programs.

Further information or reservations can be obtained by calling Grosso at 964-1799, Rose Cosenza at 686-1817 or Rose Milano at 687-5377.

The public is invited to attend, and all proceeds will benefit various charities according to the motto of the organization which is "Unity and Charity."

B'NAI B'RITH WOMEN of

Clubs in the news

Union will hold a regular meeting March 23 at 7:45 p.m. at the senior citizen room of Burnet

Junior High School, Morris and Caldwell avenues, Union.

Dr. Malcolm H. Hemele, who is on the staff of Overlook Hospital in Summit and Union Hospital in New York City, will be the guest speaker.

Hemele has been practicing rheumatology and internal medicine since 1975 in Union, and has written various papers and is doing clinical research on about to be released arthritis medication. Refreshments will be served and the general public is invited to attend. There is no charge for admission.

Marcel Perlman and Iris Serfe are co-presidents of the chapter.

THE CENTRAL JERSEY REGION of Women's American ORT has announced that it will hold a dinner-fashion show April 12 at 6:30 p.m. at the Somerset Marriott, 110 Davidson Avenue, Somerset.

The fashion show part of the evening entitled, "A Touch of Class," will be coordinated by Ann Weiner of Bernstein's Fashions of Highland Park.

The fashion show and dinner are open to the public. Tickets may be obtained by calling Davi-

doff at 549-1155.

THE LABOR CHAPTER, B'nai B'rith Women, a non-profit organization, will meet on Sunday morning at 10 at the Suburban Jewish Center, Linden.

Doris Lutwin, program chairman, will present a speaker who has visited the Boys' Home in Israel, and there will be a slide presentation. Breakfast will be served and all are welcome, it was announced.

Norma Grossman, president, will preside. Ruth Kirsch, 486-6044, and Miriam Linker, 241-2819, are selling tickets to the Garden State Jewish Festival to be held June 12 and entertainment books.

ROSE L. SCHWARTZ B & P GROUP of Hadassah will hold a regular meeting on Sunday at

(Continued on Page 6)

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Don't worry and wonder about learning your way around town. Or what to see and do. Or who to ask.

At your WELCOME WAGON Theater, I can simplify the business of getting settled. Help you begin to enjoy your new town...good shopping, local attractions, community opportunities.

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Thursday through Sunday

Corned Beef & Cabbage
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Our Special Salad

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BY
Tim Rice and Andrew Lloyd Webber

CHOREOGRAPHER:
Susan Stroman

DIRECTOR:
Robert Johanson

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THE STATE THEATRE OF NEW JERSEY
PAPER MILL PLAYHOUSE

Angelo Del Bossi, Executive Producer — Robert Johanson, Artistic Director
Millburn, New Jersey 201-376-4343

Social events planned

(Continued from Page 5)
11:30 a.m., at Beth David Jewish Center, Sandford Avenue, Newark.

It is suggested that members bring a sandwich, and dessert will be served by the hospitality committee. Delores Bromberg and Cecil Margolis. "This will be last opportunity for members and friends to make arrangements for attending the HMO donor luncheon to be held on Sunday, March 27, at Town & Campus in West Orange," it was announced. Ruth Wortman can be contacted. Education Chairman Mildred Davis and Reba Bernan, chairman of Zionist and American affairs, will give reports. "Partners" an informative film, will be shown by June Walker, area chairman. This film will cover prime ministers and presidents of Israel, and the events that took place during their reign. Rose Ottenstein is president of Rose L. Schwartz B & P Group.

THE LINDEN WOMEN'S Social Club held a meeting on Feb. 24 at the Sunnyside Recreation Center. Alice Styler, president, was in charge of the meeting.

Kathleen Goleme conducted the paper bazaar which was the program for the day. Mary Caffrey, trip chairman, discussed the future trips to Neil's New Yorker and to Atlantic City. Janet Iozzi, assistant recreation supervisor, attended the meeting.

It was announced that "Health Fraud" will be the topic for discussion at the next meeting on Wednesday.

Refreshments were served and the hostesses were Lena Macaluso, Helen Mack, Grace Milano, Helen Mircoff, Rose Lettini, Henrietta Marcino and Jennie Occhipinti.

A MEETING WAS HELD at the Wilson Park Center by the Fun and Friendship Club of Linden, which is sponsored by the Linden Recreation Department.

A trip is planned to the Trump Plaza Casino on Tuesday.

Birthday wishes were extended to members celebrating in March. Prizes were awarded to Eleanor Gazda and Julie Raymond.

A luncheon was catered by Bob, formerly of Galloping Hill Caterers, Union.

The next meeting is scheduled for April 12 at 1 p.m.

THE LINDEN ACTIVE Seniors held a business meeting on March 7 at the Gregorio Center, Linden, with Dominica Popky, president, in charge.

THE ROSELLIN CHAPTER of Deborah Hospital has announced its recently installed 1988 officers. They are Sophie Volazo, honorary president; Beverly Tsernov, president; Roberta Elchhorn and Carol Issacs, donor vice presidents;

Barbara Harismann, membership vice president; Geri Jackson, treasurer; Marla Cordero, social secretary; Mary Rohlik, recording secretary; Diana MacNeil, corresponding secretary; Linda Mankowski, historian, and Ann Lazar, auditor.

The next meeting will be held Monday at 8 p.m. in Grace Wilday School, Roselle. Featured will be a membership dinner.

THE SPRINGFIELD CHAPTER of Hadassah will meet March 24 at 8 p.m. in Temple Beth Ahm, Springfield.



PLAN ART SHOW, SALE—Members of the Westfield Chapter of Hadassah and Meira Group of Hadassah discuss annual event to take place Saturday in Temple Emanu-El of Westfield. They are, from left, back row, Marilynne Ford, Evelyn Hollander and Ellen Winetsky, who resides in Linden; front row, Karen Rose and Carol Karnovsky.

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Seafood Feast	\$14.95
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Fantastic Brunch	\$11.95
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Italian Night	\$9.95
every Tuesday	

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 We're Serving a Traditional Fare All Day & All Night

Corned Beef & Cabbage
Served with Carrots, Potatoes & Soda Bread

All For \$6.95

Comedy Show at 9:30
Advanced Reservations \$2.00 Cover \$3.00 Cover At the Door

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PIZZA & SOCK HOP

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 RELIVE THE PAST THROUGH THE MUSIC OF THE 50's and 60's
 D.J. begins spinning at 5:30 p.m.
 Live Music from popular oldies groups from 7:30 p.m.

FREE PIZZA
 45 RPM GIVEAWAYS
 SPECIAL DRINKS OF THE NIGHT
 ROOT BEER SGNAPPS FLOAT
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Sports to album

By MILT HAMMER

The Pick of the LPs comes from Europe's most successful sports feature film ever, "Fire and Ice," which is more than a cinematic display of brilliant skiing. The film is a visual tour de force set on the slopes of both the United States and Europe. Augmenting the striking imagery of the film is a galvanizing soundtrack, now released in the U.S. by MCA Records.

Released in Europe in 1986, "Fire and Ice" went on to break box office records for a sports

spacey mid-'70s hit "Dreadnavor."

John Denver, the film's narrator, offers a rockabilly-tinged tribute to the skiing life, "Downhill Stuff." European-based group Panarama adds a classical touch, with their orchestral "Neptune Suite," along with the synthesizer-driven pop/rock "Heaven's Forever."

"Fire and Ice" is a film where the music is integral to the on-screen excitement. Now Americans have the chance to tap into its invigorating music. On the slopes or off, this is high-powered modern music.

Disc 'n' data

film — in Germany, it became one of the top five grossing films of the year. Starring world-renowned champions John Eaves and Suzy Chaffee, the movie combines spectacular downhill sequences with a humorous love story. Writer/producer/director Bogner brought a wealth of experience to the movie — besides his status as a past German Olympic team member, he's directed ski action sequences for James Bond films among other cinematic projects.

"The music from "Fire and Ice" has likewise enjoyed impressive popularity. The title track by Marietta, co-written and produced by hitmaker Harold Faltermeyer, rose high on the charts in West Germany, Austria and other European countries. The bracing, heroic feel of the song is typical of the LP's uplifting spirit. The "Fire And Ice" soundtrack invokes a feeling of competition, self-challenge and personal triumph.

In addition to the Marietta track, long-time synthesizer artist Gary Wright shines on a number of tunes. His "Ski Dancing" is appropriately energetic, while "Sailing," a reworking of the old Rod Stewart hit, has a gracefully melodic sound. "Back to the Magic," a surging rocker, pairs Wright with singer Laurie Alda. Rounding out Wright's contributions is a new version of his

Show is slated

The Blackwell Street Center for the Arts, formerly the Blackwell Street Gallery, is sponsoring a show now through April 27 in which all the center's members will participate. The theme of the show will be "lings" and it will include works in painting, photography and sculpture.

The center is open Wednesdays, Saturdays and Sundays from 11 a.m. to 5 p.m. and Wednesday nights from 6 to 9 o'clock at 32-34 W. Blackwell St., Dover.

The Spirit of Hope
 125 Years of the Red Cross Movement.
 American Red Cross



ANNIE HASLAM, former lead singer of The Chieftains, will perform in concert at the Club Bane Dinner Theater, Rt. 35, Sayreville, tomorrow at 9 p.m.

'All Kids Cast' stages 'The Sound of Music'

An "All Kids-Cast" of 34 elementary and middle school youngsters from 14 Morris County communities will present "The Sound of Music" Saturday at 8 p.m. in Mountain Lakes High School auditorium, Powerville Road, Mountain Lakes. Tickets will be available for purchase at the door 40 minutes prior to the show. There will be one performance only.

The musical is being sponsored by All Children's Theater, a non-profit, Parsippany-based performing arts organi-

zation for kids, located at 1180 Route 46 West. The arts group is a member of the Arts Council of the Morris Area and the American Alliance for Theater and Education. The arts group was established in 1983 and has offered hundreds of boys and girls in 10 counties performing arts experiences in musical theater and creative dramatics.

Further information can be obtained by calling 335-5328 in the evenings or on weekends.

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 Enjoy the night... Just the two of you!
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Easter Champagne Brunch Buffet & Dinner at The Summit Hotel
 April 3, 1988
 Easter Sunday
 Champagne Buffet Brunch in the Grand Ballroom
 11 am - 1 pm & 3 pm
 Tableside Magic by Mark O'Brien
 A lavish selection of brunch favorites and house specialties plus a String Quartet
 Adults — \$21.95
 Children under 12 — \$9.95

Traditional Easter Dinner in The Hunt Club Restaurant
 Seatings 1 pm, 3:30 pm & 6 pm
 Special a La Carte Menu
 Live Piano Music

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 570 Springfield Avenue, Summit, NJ (201) 273-3000

Social events planned

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Funding has been made possible in part by the N.J. State Council on the Arts' block grant program, which is administered in Morris County by the Arts Council of the Morris Area.



ANNIE HASLAM, former lead singer of Renaissance, will perform in concert at the Club Bene Dinner Theater, Rt. 35, Sayreville, tomorrow at 9 p.m.

'All Kids Cast' stages 'The Sound of Music'

An "All Kids Cast" of 34 elementary and middle school youngsters from 14 Morris County communities will present "The Sound of Music" Saturday at 8 p.m. in Mountain Lakes High School auditorium, Powerville Road, Mountain Lakes. Tickets will be available for purchase at the door 40 minutes prior to the show. There will be one performance only.

The musical is being sponsored by All Children's Theater, a non-profit, Parsippany-based performing arts organi-

zation for kids, located at 1180 Route 46 West. The arts group is a member of the Arts Council of the Morris Area and the American Alliance for Theater and Education. The arts group was established in 1983 and has offered hundreds of boys and girls in 10 counties performing arts experiences in musical theater and creative dramatics.

Further information can be obtained by calling 335-5328 in the evenings or on weekends.

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April 3, 1988

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Teen Arts Festival slated

The 19th annual New Jersey State Teen Arts Festival will be held at the Mason Gross School of the Arts on the Douglass Campus of Rutgers, the State University, New Brunswick, for about two decades the New Jersey State Teen Arts program has been part of the cultural and educational scene involved in coordinating a comprehensive arts-in-education program committed to inspiring and developing artistic talents of New Jersey's youth, ages 13-19, in a non-competitive environment. The NJSTAP is the only program of this nature in the United States. The State Teen Arts Festival is the culmination of county festivals held through the spring and simultaneously serves as the catalyst for Teen Arts Community Outreach Projects. The Community Performance Project, Visual Arts Touring Exhibit and

seminars, workshops for students and teachers led by professionals, film and video presentations.

Additional information on the festival or other Teen Arts programs can be obtained by contacting the New Jersey State Teen Arts Program, 841 Georges Road, North Brunswick, 08902, or by calling 745-3896.

Funding for the New Jersey State Teen Arts Program is provided by the New Jersey State Department of Education, New Jersey State Council of the Arts, Middlesex County Cultural and Heritage Commission; Geraldine R. Dodge Foundation Inc.; Mason Gross School of the Arts, Rutgers, the State University; and other private sources.

The New Jersey State Teen Arts Festival is endorsed by the New Jersey Education Association's Professional-Development Institute.

The State Teen Arts Festival features a visual art exhibit, performances, creative writing

workshops, and a 50-week student art exhibit in Washington, D.C.

Mental Health troupe director

The Mental Health Association in New Jersey announces the formation of a new improvisational theater troupe, comprised solely of players who are recovering from mental illness. Sharon Kolker of Cedar Grove has been appointed project director for this undertaking.

Project Return Players has held its first workshop training session for those interested in becoming a

player, but several other players are needed to complete this new theater troupe. Originally formed in 1982 in California, Project Return Players eventually opened two other companies in the states of Florida and Ohio. New Jersey is the fourth state to offer individuals who are recovering from mental illness the opportunity to tell their stories and help to eliminate the

stigma associated with mental illness in our society. All dramatizations are handled in a highly palatable fashion and with comedic flair where possible. Part of each performance is geared to allow audience participation, and as a finale, each player is given a "moment of truth."

All those interested should call 744-2500 and ask for Sharon Kolker, project director.

14th ANNUAL CERAMIC LEAGUE SHOW COACHMAN INN, CRANFORD, N.J.

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Come Sing Along

Accessibility program set

The Paper Mill Playhouse, Milburn, has inaugurated its accessibility program for the visually impaired.

The program will incorporate the use of the Braille programs and sensory seminars that the Paper Mill already offers, with a new audio-narration system. Prior to the performance, visually impaired theater-goers will have a complete description of the visual aspects of the production, along with a chance to touch costumes, props, and scenery. Then, during the show, they will hear a live

description of all the stage action through a special headset. There is no charge for the headset, but one piece of identification will be requested and held until the headset is returned after the performance, according to a spokesman for the Paper Mill.

The first time the accessibility program will be available will be at the matinee performance of "Jesus Christ Superstar" on May 7 at 3 p.m. The sensory seminar will begin at 1:30 p.m. and Braille programs will be distributed. Although everyone with a ticket is invited to attend the sensory seminar, there is a limited number of headsets for the audio narration available. It is recommended that tickets and headset be reserved by calling the box office at 376-4343.

The next program is scheduled for the matinee performance of "Mack & Mabel" June 25 at 3 o'clock. The sensory seminar will begin at 1:30.

Further information about the accessibility program for the visually impaired, or Paper Mill's other accessibility programs, can be obtained by calling 379-3636.

4th concert

The Plainfield Symphony's Fourth Concert will feature the final conducting candidate, Sabin Pautza, and soprano soloist Martha Thigpen. The Saturday-evening concert will be held Saturday at 8 p.m. in the Crescent Avenue Presbyterian Church, Watchung Avenue.

Conductor Pautza began his illustrious career in Iassy, Romania. Schooled in Bucharest and later in Italy, he distinguished himself as a composer, conductor, and educator in his native Romania. Pautza has served as music director, conductor and manager of the George Enesco Conservatory Orchestra, founder and conductor of the George Enesco Chamber Orchestra, and associate professor in conducting and composition at the George Enesco Conservatory in Iassy, Romania. Additionally, he has guest conducted the Cluj Philharmonic Orchestra and the Bucharest Radio Symphony Orchestra. Pautza is a prolific composer whose compositions have been presented by UNESCO on Eurovision. More recently, one of his masses was performed by the St. Mark's Episcopal Church in Plainfield.

Today's concert opens with Pautza's orchestration of Bela Bartok's "Rumanian Folk Dances." The program continues with Wagner's "Prelude" and "Liebestod" from "Tristan and Isolde," sung by soprano soloist Martha Thigpen.

Thigpen is a native of Louisiana and a graduate of Louisiana State University. Following graduation, she served as an apprentice with the Santa Fe Opera and the Chautauque Opera. She made her professional debut in a major role with the Des Moines Metro Opera in the title role of Pfyod's "Susannah" and was engaged shortly thereafter by the New York City Opera.

Following intermission, the program concludes with the "Symphony No. 3 in F" by Johannes Brahms.

Ticket information may be obtained by calling the symphony office at 561-5140, Monday through Friday from 9 a.m. to 4:30 p.m. Tickets are available by phone reservation or at the box office just prior to the concert.

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Jazz band musicians to perform

The Plainfield Chapter of the American Red Cross has announced that the Preservation Hall Jazz Band, a group of New Orleans musicians who have traveled around the world playing the famous music they created decades ago, will appear March

29 at 8 p.m., at the South Plainfield High School, Plainfield Avenue and Lake Street.

Most of the musicians are over 60, and they all improvise as they go along. Each concert is an original that will never be reconstructed in exactly the same way.

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For week of March 17-March 24

ARIES (March 21 to April 19) There will be certain obstacles to overcome this week regarding your career. Therefore, it's wise to just persevere and allow things to move within their own course.

CANCER (June 21 to July 22)

Someone with whom you work closely is in a rather cantankerous mood this week. Therefore, a meeting of the minds is not likely concerning this partnership. It's best to ignore this for now.

LIBRA (Sept. 23 to Oct. 22)

It's a good week to take a look around your home in order to assess what improvements can be made. Then spend the weekend trying to implement these. Sunday is a good day to relax with a loved one. Perhaps a candle-light-dinner is in order.

SCORPIO (Oct. 23 to Nov. 21)

The beginning of the week is favored for accomplishing much at work. Although you may feel bogged down, paperwork is best attended to during this period of motivation.

AQUARIUS (Jan. 20 to Feb. 18)

Although your creative nature is surging this week, you may be your own worst enemy. Your lack of belief in yourself is preventing you from succeeding. Friends will step in to reassure you, but the only true help must come from you.

SAGITTARIUS (Nov. 22 to Dec. 21)

Although you are somewhat worried concerning your finances, don't let this stand in the way of enjoying yourself.

PISCES (Feb. 19 to March 20)

A friend with whom you've shared much will disappoint you this week when this person doesn't agree with you on a certain matter. However, it's best to listen carefully to what's being said.

Demonstration

A free painting demonstration of the "Bob Ross" Method will be given by Ron Ragucci on Saturday, March 26, at 1 and 3 p.m., at Sweet's Arts and Crafts, 414 North Wood Ave., Linden. As seen on the cable program, "The Joy of Painting," Ron will show you how you can complete a beautiful painting in less than an hour.

The number-to-call for information or pre-registration is 486-1776.

Secretaries meet

Union County Legal Secretaries Association will meet Tuesday at 6 p.m. at Cortina's in Cranford. Frederick C. Kentz Jr., presiding judge of the Superior Court, Chancery Division, guest speaker, will discuss the "General Equity Court." He will be assisted by his law clerk, Diane Urquini, and Court Clerk Vera Sargent. Members, attorneys and others are invited to attend. Reservations can be made by calling Mayrose Sawicki of Haggerty and Donahue, 687-0913.

A thousand tons of uncompact waste would cover a half-acre of land 3 feet deep.

CROSSWORD PUZZLE

Edited by Trude Michel Jaffe

- ACROSS: 1 Hamlet or Lear 5 Open 9 Attic 13 Draft status 14 Bilingual shipwright 15 Box-score item 17 October costumes 19 Santa 20 Sort 21 Fashionable skirt 22 October costume 23 Put under stress 25 "Turgenev" figures in "the country" 27 Attention-getters 29 Pegasus 31 Different 34 River in Yorkshire 36 Roll of "dough" 38 Fay of "King Kong" 39 Angler's floats 40 Gaping 41 Like Daisy's Abner 42 Elizabeth I's mother 43 Nonbeliever 44 Polite word 47 Drum beat 49 Arranges columns 51 - State: Connecticut 55 Developed 57 Layer 59 Picnic work 60 Arches 61 October costume 63 Part of a wave 64 New York canal 65 Inactive 66 Poker stake 67 Ear, for one 68 Year's turnaround

- DOWN: 1 Suggest 2 Between foot and leg 3 Emits smoke

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COUNTY LEADER NEWSPAPERS CLASSIFIED AD RATES. (Effective November 1, 1988) BUSINESS DIRECTORY AD DEADLINE: Friday 5 P.M. CLASSIFIED AD DEADLINE: Tuesday 2:30 P.M. TOO LATE TO CLASSIFY DEADLINE: Tuesday 4:45 P.M.

AUTO FOR SALE. 1984 CHEVROLET Caprice Wagon-V8, automatic, air condition, am/fm, power steering, power brakes, 9 passenger, 79,000 miles, \$4,900. Call 664-0266. 1985 CHEVY - Beauville Van, scotch 8, air, stereo, bed, 2 heaters, 27,000 miles, \$10,000. Call Leo 825-8282, before 9pm.

AUTO FOR SALE. 1988 CHEVROLET Celebrity Europort. Auto, 4 cylinder, 4 door, P15, P18, AM-FM cassette, w/air interior, 45,000 miles. Must call. 964-7482 or 964-1762. 1976 DATSUN-B210. In fair condition. Car needs a clutch. For more information, call Donna at 488-0358. Cost \$250.00.

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1985 PONTIAC. Trans-Am, red, 5 speed, A/C, P/B, P/S, P/W, AM/FM cassette stereo with equalizer. Must sell. For more info call (8-5pm) 467-9350/Danna, after 5pm, 895-9106.

1984 FORD ESCORT. Silver, fully equipped. \$5800 or best offer. 687-6010.

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BAABYSITTER - needed for 2 small children in Linden/Roseville area. Occasional evenings and weekends. My home or yours. Call 926-8648.

CHILD CARE - Responsible person to care for 1 year old my Berkeley Heights home, weekdays, own transportation, experience and references required. Call 774-0218, after 5pm.

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SEEKING - Child care for infant in my Union home. Monday - Friday 8:30AM-7 PM. References needed. 651-9392.

WILL - Babysit for your child in my Union home, full or part time. References available. Call 686-0044.

WORKING MOM - Needs care for 3 year old, 2 Saturdays per month. Your home or mine. Call 379-6313 or 688-1082.

YOUNG-GRANDMOTHER of 60 years wishes to babysit children in her Irvington home. Five days, per week. Call 373-0607.

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EUROPEAN Woman-Wishes to do house cleaning. References. Own transportation. Call 951-9320.

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Full Charge with ability to operate in a busy office. CMT experience helpful. Diverse duties for automobile warehouse in Irvington. Call Barbara, 373-7100.

BOOKKEEPER
Full charge. For non profit organization. Experience with PC preferred. Salary negotiable. South Orange. 763-4116.

CAFETERIA - Position available at Summit Public Schools. Call Gort Omselid 273-1993.

HELP WANTED

ACCOUNTS PAYABLE SUPERVISOR
Presently a supervisor or ready to be one? Growing firm seeking A/P supervisor, to supervisor staff of new. Responsible for performance of department, troubleshooting problems with vendors and branch offices and month end closing of payables. Should have experience on computerized system, presently be a supervisor or have a minimum of 2 years experience. Send resume with salary requirements to: A/P Supervisor, Cohen Friedman & Co., 1331 Stuyvesant Avenue, Union, New Jersey 07083. NO CALLS PLEASE.

ACCOUNTS RECEIVABLE
Typing, 1 year experience preferred. Good starting salary. Hospitalization, medical compensation office. Non smoking. \$30 to 5pm. Call Les, 654-4360

ACTORS/ACTRESSES-Wanted by N.Y. University graduate film student. Beg. shooting April 19th, evenings only. All types wanted, especially middle aged. Call Paul at (718) 596-7602 or (201) 464-1642.

ADULT CARRIERS
Permanent part time positions are available near your home early mornings. Newspaper routes earning \$350-\$400 per month plus cash incentives will help you supplement your income. Make your early morning productive and profitable. Approximately 1 - 1 1/2 hours per day, seven days. Call toll free 1 (800) 242-0850 or 877-4222.

HELP WANTED

ASSEMBLERS
Light bench work, electro-mechanical assembly. Full-time and part-time positions available. Call 245-6200 for appointment.

HEXION ELECTRIC COMPANY,
161 West Clay Avenue
Roselle Park

BACK TO SCHOOL! BACK TO BROKER! Work for a number one gift and toy party plan. Free kit and supplies. No collecting or delivery. Earn \$7 - \$10 per hour. Call Barbara 739-8816.

BEAUTICIAN-WANTED WITH EXPERIENCE. PAID VACATION AND BENEFITS. CALL 762-4200 AND 763-2359. 373-0607.

RE ON TV - Many needed for commercials. Casting information (T) 905-687-6000. Ext. TV-4991.

BOOKKEEPER - Part-time, One Whole System. Light typing, flexible hours. Ideal for mom with school age children. Please call 561-1020.

BOOKKEEPER - Full-time. Light clerical duties. Computerized accounting office in Mountainside. 233-8300. Equal Opportunity Employer M/F

ADVERTISING SALES
Career opportunity for male/female to join newspaper advertising staff. Must enjoy people and have some sales background. Typing and art helpful. Salaried position with benefits. Car required for local selling.
688-7700
to arrange an interview appointment

CHAUFFEUR
Needed for Limousine Company. Part time evening/weekend position available. Ideal for college students seeking employment and exposure to N.Y.C. executives. Call Mr. Kyle at:
762-0178
For Interview

CERICAL
MEDICAL RECORDS CLERK
Candidates with 1-2 years clerical experience needed to handle processing of medical records. This position provides diverse responsibilities and requires light accurate typing skills. Some knowledge of medical terminology a plus. We offer a good starting salary based on background and ability along with company paid benefits.
For More Information, Call:
(201) 352-5634
Equal Opportunity Employer M/F

AUTO WANTED

TOP \$\$\$ IN CASH
For All Cars & Trucks
CALL DAVIS - 589-9400
OR EVES - 688-2044
(Same Day Pick-ups)

ENTERTAINMENT
BRUCE SPRINGSTEEN
ORDERS BEING TAKEN FOR:
MASSAU COLISEUM &
MADISON SQUARE GARDEN
CALL 558-1501

DJ Tony's Music Express. The ultimate in professional Disc Jockey entertainment. Weddings, 50's and 60's parties, and special occasions. 964-0115.

CLEANING - 2 Portuguese women looking for work as cleaners. Own transportation, references. Please call 761-5616.

ADVERTISING SALES

ADULT CARRIERS
Permanent part time positions are available near your home early mornings. Newspaper routes earning \$350-\$400 per month plus cash incentives will help you supplement your income. Make your early morning productive and profitable. Approximately 1 - 1 1/2 hours per day, seven days. Call toll free 1 (800) 242-0850 or 877-4222.

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762-0178
For Interview

WHOLESALE PRICES

'83-'85 models. Carefully selected cars. Call for details: "CUSTOMLEASE", 687-7600.

1978 MUSTANG - 1974 V8 302 engine, new trans, tires and battery. Runs good. \$1500 or best offer. Call after 4pm, 241-8671.

1982 NISSAN - Sierra, 3 door, air conditioning, Sony AM/FM cassette, snows, 5 speed manual. \$2500. 686-7197.

1985 NISSAN-300ZX, red coupe, automatic, loaded. Mint condition. 25,000 miles. \$12,400. Call 635-4960, days 687-2950, evas.

1979 OLDS - Cutlass, brown, 1 owner, excellent condition, power steering/brakes, radio, heater, \$2000 or best offer. Call 964-9822.

1981 OLDSMOBILE-CUTLESS Supreme. Two door, T tops and sport wheels. Good condition. 63,000 miles. Call after 5 PM, 687-6874 - Asking \$3,300.

1972 OLDS- 98 2 door. Factory air auto, 455 engine power, windows, seats, locks, tilt wheel. Excellent running condition. 5875. 379-7283.

1982 OLDSMOBILE - Cutlass Supreme, Landau roof, automatic, power steering, power brakes, AM/FM, dark blue, 52,000 miles but very well cared for. Asking \$3,200. Call after 6 PM, 564-8731.

1985 OLDSMOBILE-Delta 88 Bought, fully loaded, now time, extended warranty, 28,500 miles. \$9900. Excellent condition. 376-2161.

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1985 OLDSMOBILE-Delta 88 Bought, fully loaded, now time, extended warranty, 28,500 miles. \$9900. Excellent condition. 376-2161.

ACTION'S INVITATION SALE
RSVP
AN INVITATION TO PAY LESS & BUY IT RIGHT
AN INVITATION TO SAVE MONEY

AVAILABILITIES
80 CHEROKEES
10 GRAND WAGONEERS
60 WRANGLERS
15 COMANCHES
60 MEDALLIONS
60 PREMIER EAGLES

PAY LESS!

1988 MEDALLION LX SEDAN RENAULT, 4 cyl eng, 5 spd man trans, pwr str/brks, a/c, pwr dr locks, cruise, AM/FM/stereo/cass, bkts, stk No. 306-8, VIN No. 761692, 1 in stock, LIST PRICE \$12,278 FULL PRICE \$9178 SAVE \$3200	1988 COMANCHE PICKUP JEEP, 6 cyl eng, 5 spd man trans, pwr str/brks, tilt whl, demo, AM/FM/stereo/intervepers, tint gl, stk No. 134-8, VIN No. 020470, 9778 mi, 1 in stock LIST PRICE \$12,463 FULL PRICE \$9995 SAVE \$2500	1988 MEDALLION LX SEDAN RENAULT, 4 cyl eng, auto trans, pwr str/brks/sunrt, a/c, cruise, stk No.316-8, VIN No.714801, 1 in stock, LIST PRICE \$14,439 FULL PRICE \$10,780 SAVE \$3700	1988 WRANGLER SAHARA JEEP, 6 cyl eng, 5 spd man trans, pwr str/brks, cloth bids, stk No.152-8, VIN No.0378-8, VIN No.002722, 1 in stock, LIST PRICE \$13,405 FULL PRICE \$11,958 SAVE \$1450	1988 PREMIER LX EAGLE, 6 cyl eng, auto trans, pwr str/brks, a/c, fr mats, rr dof, stk No.073-8, VIN No.002722, 1 in stock, LIST PRICE \$14,659 FULL PRICE \$12,459 SAVE \$2100
1988 PREMIER LX EAGLE, 6 cyl eng, auto trans, pwr str/brks/dr lcks, a/c, tilt whl, fr mats, rr dof, stk No.076-8, VIN No.002470, 1 in stock, LIST PRICE \$14,789 FULL PRICE \$12,639 SAVE \$2150	1988 CHEROKEE WAGON JEEP, 6 cyl eng, 5 spd man trans, pwr str/brks, bkts, AM/FM/stereo, stk No.447-8, VIN No. 111046, 1 in stock, LIST PRICE \$14,716 FULL PRICE \$12,716 SAVE \$2000	1988 WRANGLER JEEP, 6 cyl eng, 5spd man trans, pwr str/brks, tilt whl, rr dof, alum w/ht, AM/FM/stereo/cass, stk No.220-8, VIN No.508973, 1 in stock, LIST PRICE \$14,484 FULL PRICE \$12,799 SAVE \$1700	1988 PREMIER LX EAGLE 6 cyl eng, auto trans, pwr str/brks, cloth bids, stk No.152-8, VIN No.0399-8, VIN No.003824, 1 in stock, LIST PRICE \$15,180 FULL PRICE \$12,990 SAVE \$2200	1988 PREMIER LX EAGLE 6 cyl eng, auto trans, pwr str/brks/win/dr lcks, tilt whl, AM/FM/stereo/cass, rr dof, stk No.399-8, VIN No.003824, 1 in stock, LIST PRICE \$15,465 FULL PRICE \$13,165 SAVE \$2300
1988 CHEROKEE WAGON JEEP, 6 cyl eng, auto trans, pwr str/brks/win/dr lcks, tach, Laredo pkg, cruise, tilt whl, alum w/ht, a/c, AM/FM/stereo/cass, stk No.448-8, VIN No.110135, 1 in stock, LIST PRICE \$19,052 FULL PRICE \$17,152 SAVE \$2800	1988 CHEROKEE WAGON JEEP, 6 cyl eng, auto trans, pwr str/brks/win/dr lcks/ant, a/c, tach, AM/FM/stereo/cass, Laredo pkg, alum white, cruise, tilt whl, stk No.125-8, VIN No.016183, 8910 miles, demo, 1 in stock, LIST PRICE \$21,481 FULL PRICE \$17,999 SAVE \$3500	1988 WAGONEER LIMITED JEEP, 6 cyl eng, auto trans, pwr str/brks/ant, alum w/ht, tachometer, AM/FM/stereo/cass, stk No.418-8, VIN No. 103980, 1 in stock, LIST PRICE \$23,352 FULL PRICE \$20,352 SAVE \$3000	1988 CHEROKEE WAGON JEEP, 6 cyl eng, auto trans, pwr str/brks, alum w/ht, sunrt, recdials, stk No.150-8, VIN No.016183, 5873 miles, demo, 1 in stock LIST PRICE \$23,280 FULL PRICE \$20,490 SAVE \$2800	1988 GRAND WAGONEER JEEP, 8 cyl eng, auto trans, pwr str/brks, leather sds, stk No.414-8, VIN No. 098976, 1 in stock, LIST PRICE \$25,455 FULL PRICE \$20,955 SAVE \$4500

Prices include freight & prop. exclude tax and license fees. Immediate delivery on all cars in stock. Prices in this ad cancel and supersede all previous offers. Not responsible for typographical errors.

ACTION JEEP-EAGLE
595 CHESTNUT ST. UNION
201-686-6566

Small Ads... Big Results! CLASSIFIED ADS!

NEW & USED

Body & Fender Parts Available at

HELP WANTED

CLEANING Person-Permanent position. 5 mornings per week. To clean offices and small building located in Linden. Call Mr. Irving. 925-6555.

CLERICAL—Good for someone returning to the work force. Good with numbers. Pleasant office. 11am-5pm. Call DASTY'S MOUNTAINSIDE INN, 1280 route 22W, Mountainide. 232-2969.

CLERICAL
Small busy insurance appraisal company looking for experienced office worker to join our congenial staff. Must be able to handle and/or direct telephone calls with professional efficiency. Diversified duties—good spelling helpful. Non smoker. Call 964-4229.

HELP WANTED

COLLECTOR

Excellent position for formal Collection Manager. Minimum 5 years experience. Must be tough. Part-time hours flexible. Retirees welcome. Union. 964-9000.

CONSTRUCTION Company in Newark Needs laborers. Experienced in various stages of general construction. Call 482-6651, between 9-3pm.

DAY CAMP COUNSELORS—20 years and older for general counselors and all specialties. Local. Great summer. Call 962-7767.

HELP WANTED

TECHNICAL LAB

If you have mechanical ability and are highly motivated in developing a new career we will train you in certain dental lab techniques. Excellent fringe benefits with pension plan. Location Livingston. Call 994-0692.

Dental Hygienist-Part-time. Located: Center of Summit. Quality practice, relaxed and friendly atmosphere. Contact 353-3335.

DENTIST OFFICE—Bookkeeper, insurance forms, part or full time. Union Center location. Call 688-4330.

DRIVER-BUICK—Part-time. Union, N.J. Sitor Typewriter Company. 688-6816.

HELP WANTED

DRIVER'S & MOVERS

Established local moving storage company needs reliable, punctual person. Able to handle heavy furniture. Will train, must drive, year round work, part timers considered.

687-0035

CLERICAL

LOAN/CLERICAL

We have an opening for a responsible individual with good typing skills, figure aptitude, and PC knowledge. Must be capable of working independently. Some mortgage experience helpful. For interview call:

245-2313

COLONIAL SAVINGS


Equal Opportunity Employer M/F

COMPUTER OPERATOR

3rd Shift

Immediate opening for a High School grad or equivalent with 1-2 years experience in IBM equipment and knowledge of DOS/VSE operating system, POWER VSE & JCL. We offer an excellent salary and benefits package. Send resume or call between 9 AM - 3 PM to further explore this position.

688-6900 ext 322



Red Devil

2400 Vauxhall Road
Union, N.J. 07083
Equal Opp'y Employer M/F

HELP WANTED

DRIVERS
FULL & PART TIME
Local automobile transport co. seeks students, retirees, home-makers or moonlighters—to supplement incomes, or even as full-time job, to drive our customers' privately-owned cars. You'll drive their cars in the NJ/NY METRO AREA—picking up their cars at their residences and delivering them to our terminal in Union, NJ. You'll, likewise, deliver their cars to their residences from our Union facility.

HOURS TOTALLY FLEXIBLE

SUSAN (201) 351-5032
AUTOLOG CORPORATION
428 Clermont Terr., Union, NJ
Equal opportunity employer M/F

HELP WANTED

ELECTRICIAN MECHANIC

Able to work on own. All phases of electrical work. Good pay and benefits. Call 688-6993

HELP WANTED

EYE DOCTOR'S OFFICE

Full time or part time. General office duties in pleasant professional surroundings. Work with patients. Interesting. Call Doctor David Hersh.

763-2020

HELP WANTED

FEDERAL STATE CIVIL SERVICE

Job \$10,640 to \$29,991/Year. Now Hiring! CALL JOB LINE 1-518-469-3611 Ext F5380 for information. 24-Hours.

FULL—Or parttime for Suburban Cleaners. Ideal for housewife or college student. 276-4440, ask for Bob.

DATA ENTRY OPERATOR

Need bright individual with minimum 5 years Data Entry experience. Will learn our entry unit, receivables, payables and inventory routines, to be our lead operator and take on responsibility. Good starting salary and benefits. Union, 964-9000.

DATA ENTRY/CLERK

Diverse opportunity in our Sales/Order Department. Data entry, typing, filing, and phone. Good company benefits. Call 245-6200 for an appointment.

HEXICON ELECTRIC COMPANY

161 West Oak Avenue
Roselle Park

DAY—Camp Counselors, 20 years and older for general counselors and all specialties. Local. Great summer! Call 682-7767.

DELL—Worker wanted. Must be able to work weekends and some nights. Call 398-9293 between 9 and 5 and ask for Judy.

DENTAL ASSISTANT

PRIME OPPORTUNITY GREAT LOCATION

Our progressive dental office is looking for a talented dental assistant to work part time. Experience preferred, and also a 3% day work week in our convenient West Orange location. Easy access from all major highways, with an excellent salary and warm congenial atmosphere. Learn and experience the latest in dental technology and work with an internationally renowned implantologist. For a confidential interview call Ellison. 201-798-2202.

HELP WANTED

DENTAL Assistant

wanted for busy, growing, quality, private, practice in Korthwood. Must be experienced and have x-ray license. Excellent salary, benefits, and staff. 276-6652.

DENTAL ASSISTANT. Experience preferred. Full time/part time. Mature person. Union. Call 688-1190.

DENTAL Assistant—Full or part time. For Summit office. Call 622-0010.

HELP WANTED

GAL/GUY FRIDAY

Full time, Suburban real estate office. Knowledge of computer & word processing helpful, but not required; will train. Good phone personality a must. Salary commensurate with experience. Call 964-3400, Mike or Jim.

GAL/GUY FRIDAY—For small but growing publishing company in Maplewood; full time; must have pleasant phone manners, good office skills. Duties involve phone, order entry, billing, typing and light correspondence. Computer experience helpful. Salary commensurate with experience. Call 763-8555.

GENERAL—Office work in Union, a fast paced and typing, steady job, good pay. Call 688-4896 or 687-0573.

GOVERNMENT Jobs: \$16,040-\$59,230/yr. Now hiring Your Area. 605-857-0000, Ext. R-1448 for current Federal list.

HANDYMAN—Work approximately 6 hours a day. Light office cleaning and messenger duties. Must be dependable and have dependable car. Milburn location. Contact Bob O'Brien at (201) 687-5633.

HEALTH CARE OPPORTUNITIES

The Summit Medical Group, P.A., a Multi-Specialty Group Practice, is now accepting applications for the following ideal opportunities.

Clerk Typist PT Eves.
Maintenance FT
Mammography Technologist PT
Medical Records File Clerks FT Days/FT Eves
Medical Records File Clerk PT Eves
Nursing Technologists FT/PT
Receptionist-Cardiology FT
RN Cardiology FT
Switchboard-Medical Page Operator PT
X-Ray Technicians FT/PT

We offer excellent salaries plus company paid benefits with most positions. If interested, please call Personnel, 277-8833.

Summit Medical Group, P.A.

120 SUMMIT AVENUE, SUMMIT, NEW JERSEY 07901

HOST/Hostess

Experienced. Apply in person. DASTY'S MOUNTAINSIDE INN, Route 1240 22W, Mountainide. 232-2969.

MEDICAL ASSISTANT

Experienced. Must have at least 2 years experience in the Import/export field. CRT, typing and customer service experience necessary. High school grad. Company paid benefits. Hours, 8am-4:30pm. Call Rose between 12 noon - 2 pm, Monday-Friday, 344-7700, ext. 203, for interview appointment.

IMPORT CLERK

Red Star Express-Lines has an immediate opening for an assertive, dependable individual in our Import/Export department. Must have at least 2 years experience in the Import/export field. CRT, typing and customer service experience necessary. High school grad. Company paid benefits. Hours, 8am-4:30pm. Call Rose between 12 noon - 2 pm, Monday-Friday, 344-7700, ext. 203, for interview appointment.

RED STAR EXPRESS LINES

400 Delancy Street
Newark, New Jersey 07105
EOE M/F/V/H

INSURANCE

EMPLOYEE BENEFITS/CUSTOMER SERVICE REPRESENTATIVE

Seeking bright individual ready for responsibility. Duties will include Clienting or Service, data entry and filing. Good phone manner essential and light typing necessary. Excellent company and benefits. Please call Nancy Zatro at 978-1090.

HELP WANTED

HOUSEWIVES • STUDENTS • RETIREEES TELEPHONE WORK NO SELLING

Part Time Hours on the 2nd shift EVENINGS 4PM-6PM SATURDAY 8AM-12PM

PRODUCT DEVELOPMENT CORP.
IN KENILWORTH 278-9004.

HELP WANTED

INSURANCE-Field

Investigator/trainer for liability and workers compensation claim department. Car provided. Excellent benefits. Call Mr. Rolman, 675-3940.

HELP WANTED

LANDSCAPER

Gardener wanted, full-time. Good salary, 688-3163.

HELP WANTED

LAWN

Service seeking individual(s). Experience preferred but not necessary. Must have a valid N.J. driver's license. Call 763-4221.

MECHANIC TUNE-UP SPECIALIST

With fastest growing nationwide chain of tune-up specialists needs tune-up mechanics with SCPE experience for center to operate locally. Benefits include paid vacation, in shop supplies, tools, uniforms and latest electronic equipment. Call 376-2525 or 634-6555. Union/ Springfield area.

MACHINISTS MACHINE ASSEMBLY

Full time position in a company manufacturing metal cutting saws & conveying systems. We are looking for an ambitious, versatile well rounded individual with ability to machine & assemble from blueprints & verbal instructions. Must have ability to run drill press, lathes, milling machines, etc. Paid benefits. Call for appointment: KLINGELHOFER CORP. 165 MILL LANE MOUNTAINIDE, N.J. 232-7200

MULTIMEDIA PROFESSIONAL

(You've tried the rest now try the best). Word processing, letters, reports, labors, resumes, etc. Letter quality, fast service, reasonable rates. Call 759-4132, you'll be glad you did.

OFFICE

Person to handle telephone and miscellaneous office functions. Pleasant office with very good pay and benefits. Hours can fit your schedule. Call 344-7160.

ORDER DEPT

Seeks individual with minimum 2-3 years office experience to expedite orders. Must have good math ability. Good starting salary + benefits. AMER-PLY 352-8111

ORTHODONTIC OFFICE

Dental assistant, good opportunity. Call 688-4330.

PART TIME HOMEMAkers

Earn Extra Money Moonlighting sell latest Black-White Summer High Fashion Jewelry. No Investments. High Profit. For Free Sample Call:

325-3022

SWITCHBOARD MEDICAL PAGE OPERATOR

Part time evening, weekend, holiday opening for Page Operator for large medical facility. Accuracy, reliability and attention to detail a must. Will train. If interested call Personnel, 277-8833.

Summit Medical Group, P.A.

120 SUMMIT AVENUE, SUMMIT, NEW JERSEY 07901

MEDICAL TECHNOLOGISTS - FULL TIME

Three immediate full time positions available in our Group Practice Facility for a Medical Technologist with background in either:

- Bacteriology, or
- All Phases of Lab Procedures

Previous experience required. Must be ASCP registered or eligible. We offer a 37% hour work week, competitive salary, excellent company paid benefits program and are located in suburban Summit. Just minutes from the Garden State Parkway. If interested, please call Personnel, 277-8833.

Summit Medical Group, P.A.

120 SUMMIT AVENUE, SUMMIT, NEW JERSEY 07901

MEDICAL-PERSONNEL

needed. Various positions including lab tech and nurse. Flexible hours, full and part time. Experience preferred but will train. Call 688-1830.

MODELS, Actors, Talent-ML

All ages & types needed immediately. Call for interview, 201-379-9300.

MODEL CHILDREN

3 months to 17 years. No experience necessary. New Jersey's largest children modeling agency is now placing kids in catalogs, brochures, and TV commercials. Immediate assignment if qualified. Call now, 882-9150.

COMPLEX IV

Fairfield, N.J. 16 Gloria Lane

HELP WANTED

HOUSE SALE

PROSPECT ST. (off Parker) Sun. 10 a.m. to 4 p.m. with 1750 sq. ft., 2 cars, 2 dogs, 2 cats, 2 bicycles, 2 cars, 2 boats, 2 other, 2 books, 2 records, 2 tapes, 2 CDs, 2 VHS, 2 DVDs, 2 Blu-rays, 2 games, 2 toys, 2 clothes, 2 shoes, 2 accessories, 2 furniture, 2 appliances, 2 electronics, 2 tools, 2 garden, 2 lawn, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living room, 2 dining room, 2 family room, 2 office, 2 storage, 2 garage, 2 driveway, 2 fence, 2 gate, 2 walkway, 2 porch, 2 balcony, 2 terrace, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living room, 2 dining room, 2 family room, 2 office, 2 storage, 2 garage, 2 driveway, 2 fence, 2 gate, 2 walkway, 2 porch, 2 balcony, 2 terrace, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living room, 2 dining room, 2 family room, 2 office, 2 storage, 2 garage, 2 driveway, 2 fence, 2 gate, 2 walkway, 2 porch, 2 balcony, 2 terrace, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living room, 2 dining room, 2 family room, 2 office, 2 storage, 2 garage, 2 driveway, 2 fence, 2 gate, 2 walkway, 2 porch, 2 balcony, 2 terrace, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living room, 2 dining room, 2 family room, 2 office, 2 storage, 2 garage, 2 driveway, 2 fence, 2 gate, 2 walkway, 2 porch, 2 balcony, 2 terrace, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living room, 2 dining room, 2 family room, 2 office, 2 storage, 2 garage, 2 driveway, 2 fence, 2 gate, 2 walkway, 2 porch, 2 balcony, 2 terrace, 2 patio, 2 deck, 2 pergola, 2 gazebo, 2 hot tub, 2 pool, 2 spa, 2 sauna, 2 gym, 2 kitchen, 2 bathroom, 2 bedroom, 2 living 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HELP WANTED

RECEPTIONIST/TYPIST
FULL PART TIME
Large, fast paced executive suite in Cranford is looking for someone with typing and knowledge of general office procedures to become a member of our growing company. Please call Meryl Russell at 769-3099.

RECEPTIONIST
My co in Union seeks full time receptionist with pleasant phone manner. Directed duties include heavy phone contact and greeting visitors. Typing and filing skills a must, competitive salary plus comprehensive benefits.
Call 201-687-4846

RECEPTIONIST-Part time or full time.
Maplewood CPA firm seeks person to handle phones, light typing and general office duties. Flexible hours. Many benefits. Call 763-8363.

RECEPTIONIST

Are you interested in becoming part of a team whose primary objective is to provide quality patient care? A challenging full time position is available in our "Cardiology Department" which offers diversified responsibilities in dealing directly with physicians, patients and hospitals. Excellent company paid benefit package. Salary commensurate with experience. If interested please call Personnel at 277-8633.

Summit Medical Group, P.A.

120 SUMMIT AVENUE, SUMMIT, NEW JERSEY 07901

HELP WANTED

SAFE DEPOSIT CLERK
Full time position available in our Safe Deposit. Banking knowledge helpful, moderate typing, and ability to handle customers, and good phone skills. Will train. Call Personnel Department, 688-0500.

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Summit Medical Group, P.A.

120 SUMMIT AVENUE, SUMMIT, NEW JERSEY 07901

RAMP MANAGER
If you have experience in all phases of ramp services, our firm would like to talk with you about this excellent position at Newark Int'l Airport. Good pay, rapid advancement. Call Ms. Lago for details. 1-212-824-2616

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Full-time position available for a responsible RN to work in our Cardiology Department. Cardiology experience required. Pleasant atmosphere, company benefits package. If interested call Personnel at 277-8633.

Summit Medical Group, P.A.

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SALES-INSIDE Entry level position in Order Department of National Company with distribution center in Union. Will train. Some light typing required. Call 687-1100.

SECRETARIES
The Money Store has immediate openings for experienced secretaries in its national headquarters located in Union. Excellent benefits. Call 688-2000, ext. 312.

SECRETARY
For small manufacturing plant. One woman office. General clerical, typing, light bookkeeping. Hours, 8-5. Will consider part time.
COLVIN FRIEDMAN CO.
607 Morris Turnpike, Springfield
378-4488

SECRETARY-Part time or full time.
Maplewood CPA firm seeks person to handle phones, light typing and general office duties. Flexible hours. Many benefits. Call 763-8363.

HELP WANTED

SECRETARIAL ASSISTANT
Part time required for typing, general office duties, data entry, and telephone. Must have positive personality and be willing to work in a team environment. Please call 926-4550. Moving to Kenilworth, April 1st.

SECRETARY-Full time, Good typist, good telephone manner. Willing to work in all phases of clerical duties. 241-5500.

SECRETARY Receptionist-Full time, Monday-Friday for medical office. Experience preferred. Please call 379-3060.

SECRETARY-Legal-Full time. Legal experience preferred but not required. Strongly preferred. Broad Street, Elizabeth, 682-7151.

SECRETARY-Immediate opening for a corporate individual with good typing skills, telephone experience and organizational skills. Long term leasing office. Salary commensurate with experience. Call Mrs. Minkoff, 687-1262.

SECRETARY-Union sales office. Good clerical, CRT, and communication skills. Experience preferred. Benefits, career opportunity. Great. 688-2700.

SECRETARY TEMPORARY PART TIME SALES SECRETARY
Norsdon Corp., a world leader in the manufacturer of industrial equipment, has an immediate opening for a Temporary Part Time Sales Secretary with 3 years administrative office experience, preferably in a sales oriented environment.

The ideal candidate should possess the ability to work well with figures, excellent organizational, verbal and written communication skills and the ability to take detailed customer orders over the phone.

The position will require a mutually agreed upon 30 hours work week. Qualified candidates should send confidential resume to:

MARGE ZALESKY
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Union, NJ 07083

SECRETARY
Mature, sharp person needed for full time position for busy real estate office in Millburn. Attention to detail, accurate typing and pleasant phone manner. Call Louise.

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SMALL TOOL REPAIRMAN. Must be able to fix drills, sawzalls and small generators. Call 687-0530.

SPARE TIME income-At home, \$100/week possible-Details-(1) 808-897-6000, Ext. W-6100.

HELP WANTED

SUMMER-Position, Day camp site director. Seeking dynamic individual to supervise day camps of 6-10 year old camps and adult staff. Call 762-4145. Equal opportunity employer M/F.

TELEPHONE PERSON-NO sales, Part time days, Monday-Friday. Pleasant office, Cranford. 278-8831.

TELEPHONE OPERATOR
Computer service department needs responsible person for telephone dispatch, light typing and other clerical duties. Experience working on IBM PC's + but will train. Good company benefits. Salary based on experience. Call Rosanna for interview at 232-4484.

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Live around LINDEN/ROSELLE
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HELP WANTED

EXECUTIVE SEARCH
Phone stock brokers for information survey. NO SELLING. Clean, unexcelled voice, assertive manner and persistence needed. Previous experience desirable. Car needed. Hours 9-5. Part time also. \$5.00 per hour plus bonus. Call 525-0421, Mr. Sheldon.

TELLERS
Full time teller positions available. Experience a plus. If no experience will train. Call 688-9500, Ext. 241.

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RED STAR EXPRESS Lines is seeking a quick thinking, assertive individual that thrives on fast paced action for our Linelhaul Central Dispatch Office. Prior experience in linehaul dispatch operations is preferred, but other trucking management experience acceptable. Excellent working conditions in brand new office. We offer compensation commensurate with experience plus a full benefit package. Must be willing to work nights. Position created due to recent growth. Located in Newark, N.J., right off Exit 14, N.J. Turnpike. Send resumes in strict confidence to:

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Attention: Chuck Zulut
Director of Linelhaul

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If you can type 50+ words per minute call our office to see if you qualify for our free word processing training. Increase your earning power. Applications are accepted between 9am and 5pm. J & J TEMPOARIES 2424 Morris Avenue, Union 851-0234

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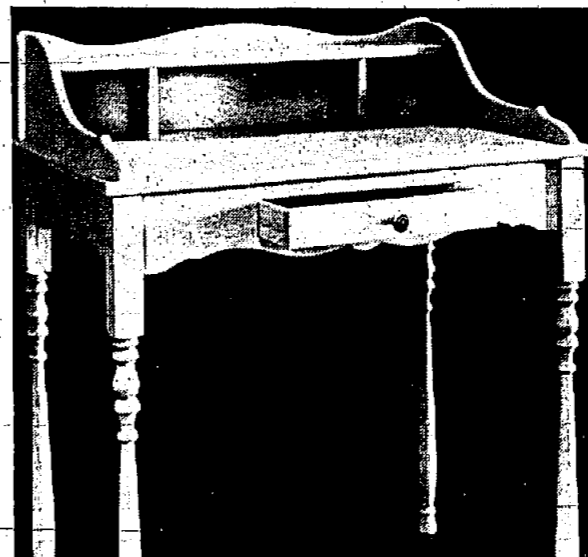
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Take mystery out of selling

The decision to sell a home is one of the most important and emotional decisions an individual can make. With all of the added financial and legal decisions, home-selling can also be a mystifying process. Working with a qualified real estate agent can take some of the mystery out of selling a home.

When a real estate agent lists a home, the agent promises to perform marketing services that will expedite the sale of that home. Now, Coldwell Banker, the nation's largest full-service real estate firm, guarantees their promises. With the exclusive "Best Seller Marketing Services Guarantee," Coldwell Banker sales associates guarantee, in writing, to perform 18 marketing services or the seller has the option of terminating the listing contract. Based on the Best Seller Guarantee, Coldwell Banker offers tips on what to expect from topflight sales agents:

- The best agents know that managing the sale of a house involves a number of carefully integrated activities. A current market analysis is among the most basic activities performed by real estate agents.
- The visual appeal of the house, both inside and out, is critical to the marketing process. A Coldwell Banker agent provides sellers with professional recommendations for enhancing their home and making it more marketable.
- In a market of sophisticated home financing, there are numerous financing options available to buyers. Sellers should expect an agent to research alternative financing methods to determine which ones will best help to sell their property.



THIS FRANKLIN DESK is easily assembled and makes the perfect accent piece for foyer or hall.

Project of the week

Ben Franklin is credited with the invention of many items: The one-arm chair, a printing press, the Franklin stove, etc. Although he didn't design this desk, it carries his name because it was popular during the years the forefathers were forming our country. Measuring 37 inches high by 31 inches wide and only 20 inches deep, it's the perfect size for a hallway, entryway or family room.

Made from pine and birch plywood, you'll need a hand saw, router, hammer, nails, glue and sandpaper to complete the desk. Traceable patterns for the scalloped edging and purchasing pre-made posts for the legs make it a project even an amateur can tackle. Our step-by-step directions and photos guide you from buying the materials through cutting the wood, assembling the pieces and finishing.

To obtain Franklin Desk, Pattern 800, please send \$4.50. Also available is a collection of six other desk plans ranging from a corner desk to a mini-rolltop...C36 Desk Packet, is \$8.50. C36 does not include 800. Prices include postage and handling. Also available is Pattern For Better Living, our catalog picturing 700 woodworking and handicraft projects, \$3.95. California residents please add 6 percent sales tax. Send check or money order to Steve Ellingson, c/o County Leader Newspapers, P.O. Box 2383, Van Nuys, CA 91409-2383.

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\$150,000.00	\$9,000.00	\$7,125.00	\$1,875.00
\$200,000.00	\$12,000.00	\$9,500.00	\$2,500.00
\$250,000.00	\$15,000.00	\$11,875.00	\$3,125.00
\$300,000.00	\$18,000.00	\$14,250.00	\$3,750.00
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JUST DRASTICALLY REDUCED Great 3 bedroom colonial cape in lovely area - priced to sell! Ideal starter home. Features - Living room with fireplace, dining room, Eat in kitchen and bath. Full basement. 1 car attached garage. 50 x 110 foot lot. \$170's.

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Transactions

Union

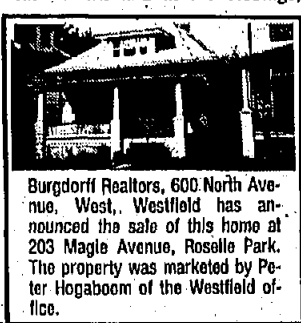
1572 Gregory Ave. \$145,000
 Seller: Ethel M. Lord
 Buyer: Robert A. Lordi

Cirkus office bustling

The new year has gotten off to a spectacular start for Cirkus Real Estate Group, the Clifton-based full service real estate organization.

According to Arthur Cirkus, President and CEO of Cirkus Real Estate, his office has been bustling with activity, including 21 new condominium/co-op conversions and new developments. Utilizing a specialized staff of more than 60 professionals, Cirkus said his organization will orchestrate the conversion of 21 separate apartment buildings, perform renovation work to common areas and interiors of vacant apartments, maintain a sales activity of approximately 100 units per month; process individual mortgages; and attend all closings.

"This level of activity has been going on now for about three years and creates a very exciting atmosphere in the office," said Cirkus. "Each division carries its obligation to the satisfaction of each client and at the closings."



Burgdorff Realtors, 600 North Avenue, West, Westfield has announced the sale of this home at 203 Maple Avenue, Roselle Park. The property was marketed by Peter Hogaboom of the Westfield office.

UNION \$88,000

NEW CONVERSION
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Seller: John and Frances Bellantoni
 Buyer: Albert and Susanna Fitz
 274 Winfield Terrace \$145,000
 Seller: Bruce and Lucinda Schmitt
 Buyer: Michael and Donna Bell
 1981 Oakwood Terrace \$140,000
 Seller: Raymond and Virginia

this satisfaction is apparent. We have received numerous congratulations on our professionalism from attorneys, bankers, buyers and sellers. Their praise is sincerely appreciated by all of us at Cirkus.

During the past 15 years, Cirkus Real Estate Group has been involved in the investment, rehabilitation, marketing, sales and management of more than 5,000 apartments.

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UNION \$184,000.00
 LUXURIOUSLY DECORATED condo offers two large bedrooms, 2 baths, balcony, fireplace, central air, and window treatments included in sales price. Swimming pool, clubhouse and more! U-1142

UNION \$188,900
 CUSTOM HOME - A lovely home featuring a new kitchen with rolltop, dishwasher & garbage disposal. One an 11 x 15' family room with a cathedral ceiling and a rec. room. The formal dining room with a bay window measures 12' x 14' and 14' x 16' living room. This home has more to offer, but you have to see it! U-1529

UNION \$224,900
 DUTCH COLONIAL - Finished basement, with full bath, Rec Room. Large Living room with fireplace, large eat-in kitchen, double master bedroom, 2 bedrooms, bath, finished room for kids, separate 4th bedroom. Home in excellent condition with beautiful wood detail throughout, extra large kitchen and nice brick back with bar. U-1549

UNION \$198,900
 PICTURE PERFECT - Plus - see and appreciate the care and maintenance of a custom built colonial cape - from owner to you. Excellent finishes and waiting for new owners: 3 bedrooms, custom kitchen, yard, finished basement and more. U-1265

UNION \$179,900
 CUSTOM CAPE - Beautiful well kept 3 bedroom Custom Cape solid vinyl siding large patio for expansion. 2 1/2" foot deep lot landscaped. Must see. U-1383

UNION \$169,900
 COLONIAL - Come see this stellar colonial with new vinyl siding, 3 bedrooms, 2 full baths, large kitchen and dining room. U-1375

UNION \$278,800
 INTERLUDE - This mother/daughter is one of Union's finest buys. Legal 2 family with 2 bedrooms, heated in-ground pool 2 rear decks and 7 full-in-A/C. Enjoy maintenance free vinyl siding. U-1371

UNION \$187,000.00
 CHATEAU - Live comfortably in this attractive three bedroom Colonial situated in one of Roselle's finest neighborhoods. Featuring gracious living room, large dining room, modern kitchen, ultra modern bath. U-1291

UNION \$238,000.00
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 Buyer: George and Susan Byrne
 1019 Creger Ave. \$143,617
 Seller: Martha B. Kane
 Buyer: Susan L. Perls
 638 Fairway Drive \$139,000
 Seller: Michael and Antoinetta Brower
 Buyer: John Esposito
 1617 Edmund Terrace \$157,000
 Seller: Derek and Carole Allen
 Buyer: Ioannis and Holley Doumanis

Roselle

Unit 32B, Carolyn Terrace \$50,000
 Seller: Ardleigh Park Inc.
 Buyer: Mark and Beth Volpe
 1308 Crescent Ave. \$155,000
 Seller: Nicholas Kaslikis and Judith
 Buyer: Marc Alexander
 145 East 10th Ave. \$140,000

Seller: Arthur and Mildred Harris
 Buyer: Kevin Hauser
 916 Harrison Ave. \$180,000
 Seller: Cabron and Edna Harris
 Buyer: Ernest and Nancy V. Jones

Linden

1517 Bergen Ave. \$143,000
 Seller: Jool and Zondra Hannah
 Buyer: Bobby and Teresa Banks
 1519 Wilmans Ave. \$35,000
 Seller: Romayne Kupcha
 Buyer: Brenda J. Lazo

515 Garfield St. \$116,000
 Seller: Edward and Olga Samuels
 Buyer: Jeffrey and Kathleen Pribush

Springfield

57 Park Lane \$196,500
 Seller: Howard F. Cesselman
 Buyer: Michael and Karen Cohen

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SHOWCASE OF HOMES

Innovative financing to continue

Major emphasis was placed on innovative financing structures by commercial real estate lenders throughout 1987 and this trend is likely to continue during the coming year, according to Laurence E. Martin, executive vice president and manager, Business Development for Heller Real Estate Financial Services.

Heller, for example, focuses on financing cash flows from existing commercial properties. Such income properties include office buildings, apartment complexes, light industrial buildings, anchored strip shopping centers and mobile home parks. Creative solutions to financing problems are crucial today due to specific geographic market conditions, transfer taxes, restrictions imposed by some states and municipalities and continued overbuilding in all commercial

property categories across the country.

These and other current economic realities have prompted many commercial building owners to refinance rather than sell their existing properties, observes Martin. Why? Because non-recourse lenders such as Heller look primarily to the inherent value and income potential of the property in underwriting transactions resulting in increased financial leverage. In other words, financial institutions are both aggressive and flexible in providing funds for properties that are substantially leased and performing well.

By refinancing, the owner can realize significant cash equity and still hold the investment property for the next cycle of appreciation. In many cases, Martin comments, the property's current cash-on-

cash return is equivalent to or higher than the return on alternative investments, and the appreciation equity gained by refinancing does not carry the same tax liability as a sale of the property.

lease-up stage. Additional funds allowed these developers to satisfy tenant concessions and bring their properties up to full value.

For acquisitions of property, cash flow lenders are likely to where the borrower needs more initial financing dollars, equity "kickers" in which the lender participates in the property's profits but not its ownership, may be an appropriate solution.

To allow flexibility in today's complex real estate market, loans can be based on a floating interest rate, but be structured to provide for fixed-rate payments. Any accrued interest is then settled at the end of the loan term. An "earnout" provision also can be programmed into the loan to make additional funds available as the building's net income increases. Programs such as these compare favorably with those offered by insurance companies, which will not lend more than 75 to 80 percent of the value of the property.

Martin concludes that the new year looks optimistic.

Creative solutions to financing problems are crucial today due to specific geographic market conditions, transfer taxes, restrictions imposed by some states and municipalities and continued overbuilding in all commercial property categories across the country.

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USED CARS	DESCRIPTION	MONTHLY PAYMENT	TOTAL PAYMENT	USED CARS
'86 SKYLARK Chevy 4 dr Sedan, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #207135.	NEW 1988 SPECTRUM-Chevy 4 dr Sedan, Std 4cyl, FWD, 17 def, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.	\$8385	\$4024 ⁸⁰	'84 CENTURY ESTATE WAGON Chevy 4 dr wagon, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #440004.
'86 CAVALIER RS Chevy 2 dr coupe, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #18228.	NEW 1988 NOVA-Chevy 4 dr Sedan, Std 4cyl, FWD, 17 def, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.	\$1140 ⁸	\$5475 ⁸⁴	'80 NISSAN PICK UP 4 cyl eng, 4 spd man trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #8B1218.
'85 CAVALIER SPT CPE Chevy 2 dr coupe, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #17026.	NEW 1988 CAVALIER-Chevy 2 dr Coupe, Std 4cyl, Std 4cyl, FWD, 17 def, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.	\$109 ⁹⁷	\$5264 ¹⁸	'84 CAVALIER WGN Chevy 4 dr wagon, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #17026.
'85 CAMARO SPT CPE Chevy 2 dr coupe, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #17026.	NEW 1988 CORSA-Chevy 4 dr Sedan, Std 4cyl, Std 4cyl, FWD, 17 def, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.	\$159 ⁵⁵	\$7658 ⁸⁸	'83 SKYWALK Chevy 4 dr 4 cyl eng, auto trans, perf/steer/break/wheel, air, abs, stereo, AM/FM radio, 8,300 mi. VIN #18228.
'85 CAPRICE WAGON Chevy 4 dr wagon, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, abs, stereo, air, sport mirrors, 20,000 mi. VIN #17026.	NEW 1988 MERETTA-Chevy 2 dr Coupe, Std 4cyl, Std 4cyl, FWD, 17 def, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.	\$155 ⁹⁷	\$7472 ¹⁸	'85 S10 PICK UP Chevy 2 dr pickup, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #18228.
	NEW 1988 CAMARO SPT CPE-Chevy 2 dr Coupe, Std 4cyl, Std 4cyl, FWD, 17 def, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100.	\$161 ⁴¹	\$7747 ⁶⁸	
	NEW 1988 S10 PICK UP-Chevy 2 dr pickup, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #18228.	\$135 ⁹⁵	\$6525 ⁹⁰	
	NEW 1988 S10 VAN-Chevy 2 dr van, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #18228.	\$194 ⁵³	\$9337 ⁴⁴	
	NEW 1988 SUBURBAN 2WD-Chevy 2 dr van, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #18228.	\$295 ⁹⁸	\$14,191 ⁶⁸	
	NEW 1988 CAPRICE-Chevy 4 dr sedan, 4 cyl, eng, auto trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #18228.	\$221 ⁷⁸	\$13,306 ⁸⁰	
	NEW 1988 CORVETTE-Chevy 2 dr convertible, 6 cyl, eng, auto trans, perf/steer/break/wheel, air, stereo, AM/FM radio, 8,300 mi. VIN #18228.	\$426 ²⁶	\$25,575 ⁶⁰	

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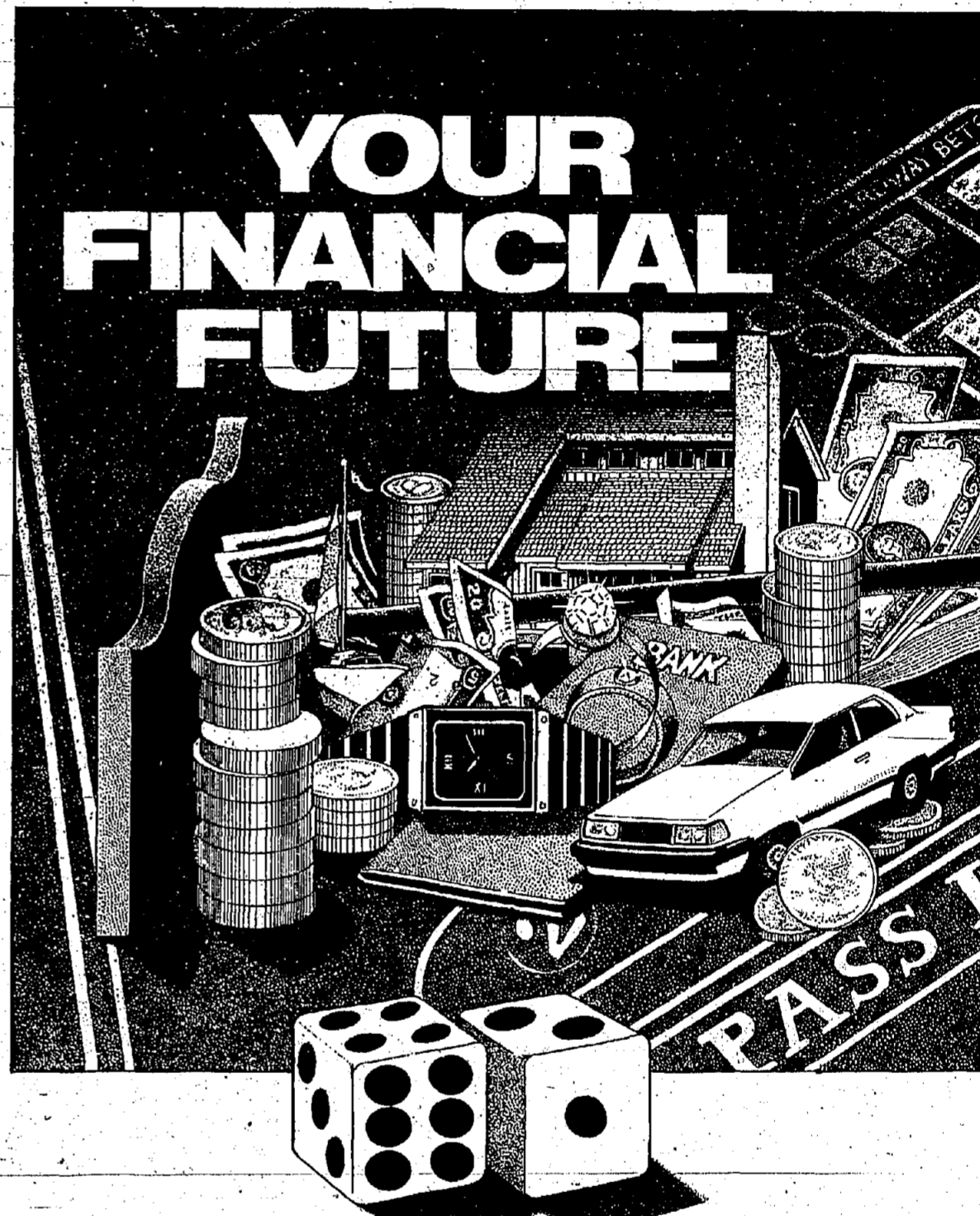
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A SUPPLEMENT TO
 COUNTY LEADER NEWSPAPERS
 MARCH 17, 1988

On Stuyvesant Avenue

New Lehigh Savings opens doors



RED CARPET treatment was given to all who attended the recent champagne reception marking the grand opening of Lehigh Savings 952 Stuyvesant Ave., Union. In the photo at left are, from the left, Ed Lawlor of the New Jersey Savings League; Gary Restivo, president of Lehigh Savings; Mildred Margolis, vice chairman of Lehigh Savings; and Barry Zadoomy of the State of New

Jersey, Department of Banking. In the photo on the right, from left, are Mary Liotta, former Union Township clerk; Al Liotta; Mort Kramer and Mayor Anthony Russo of Union. See Page 7 for the story on the grand opening celebration.

United Counties posts '87 earnings

1987 will be remembered as a year of extraordinary financial events. Despite a climate of economic uncertainty, United Counties Bancorporation and its primary subsidiary United Counties Trust Company continued to grow and prosper in the strong, competitive environment of central New Jersey. Operating results for 1987 reflect another year of earnings growth and corporate development. Net income for the year ended Dec. 31, 1987, was \$16.2 million or \$6.92 per share versus \$14.8 million or \$6.28 per share for the prior year, a 10.2 percent increase. Total assets at Dec. 31, 1987, were \$1.103 billion.

For the second consecutive year, the financial strength of the Bank has been recognized by Sheshunoff and Company, a highly respected analyst of financial organizations. Their most recent ratings of "Bank Safety and Soundness" awarded United Counties Trust Company an A plus, the highest designation. This classification recognizes superior levels of performance in capital adequacy, asset quality, earnings and liquidity as compared to other banking institutions throughout the nation.

United Counties Trust Company has been providing broad-based financial services for the residents, municipal govern-

ments and commercial enterprises of Union County since 1864 when the former Union County Trust Company and First National Bank of Elizabeth merged.

"With over 120 years of service behind us, United Counties Trust Company remains committed to

servicing the financial needs of Union County," said Eugene H. Bauer, president and chief executive officer.

Today, United Counties Trust Company operates a total of 33 branches serving Union,

Monmouth, Morris and Somerset counties. Convenient 24-hour banking is available at nine United Counties' locations throughout Union County with the Wizard of Ease automatic teller machine. The Wizard locations, which provide access to

funds on deposit, now number 17. United Counties offers a full range of financial services, including a variety of savings and checking accounts, certificates of deposit, retirement accounts, consumer loans and trust and commercial services.

Record earnings at Howard Savings

The Howard Savings Bank has achieved record earnings for 1987, and increased its quarterly dividend by 20 percent to 12 cents per share, according to Donald F. McCormick, bank chairman and chief executive officer.

The Howard's 1987 earnings of \$34.9 million, or \$2.41 per share, were up 44.6 percent over the bank's 1986 earnings of \$24.1 million, or \$1.71 per share, McCormick reported.

"Since the bank went public in July 1983," he commented, "its four-year compounded annual growth rate in earnings per share has been 47.4 percent, conservatively using pro-forma 1983 earnings restated for our 1987 stock split and our acquisitions."

"We increased our dividend on the basis of our earnings growth over the past few years," he added.

Donald McCormick

The Bank declared its first quarterly dividend of 10 cents per share together with a two-for-one stock split a year ago. The 1988 first

quarter dividend of 12 cents per share is payable Feb. 18 to shareholders of record Feb. 5.

The Howard's net income for the fourth quarter of 1987 was \$9.5 million, or 66 cents per share, an increase of \$2.5 million, or 35.9 percent, over the \$7.0 million, or 49 cents per share, earned in the fourth quarter of 1986.

McCormick attributed the bank's earnings performance to good growth in basic lending activities, a continued favorable interest rate spread and increased non-interest income from banking and loan fees and from sales of developed residential real estate.

The bank's total loans outstanding reached a record level of \$3.3 billion at Dec. 31, 1987, an increase of \$588.2 million, or 21.4 percent over the same date last year. This resulted in interest income of \$285.6 million on loans for 1987, up 16.3 percent from a year earlier.

Net interest margin for 1987 widened to 2.79 percent from 2.40 percent for 1986. The Howard also finished the year with a capital ratio of 7.70 percent, comfortably ahead of regulatory requirements. Total assets were \$4.9 billion at Dec. 30, 1987. Deposits reached a record \$4.2 billion and shareholders' equity was \$334.3 million, up 9.7 percent over a year ago.

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*Minimum investment and rate applies to early withdrawal. United Jersey Bank/Franklin State offers 30 month certificate only.
Member FDIC. Member bank of United Jersey Bank, a financial services organization with over \$10 billion in assets.

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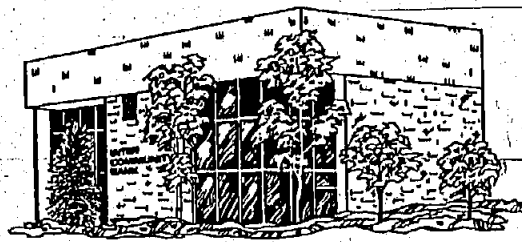
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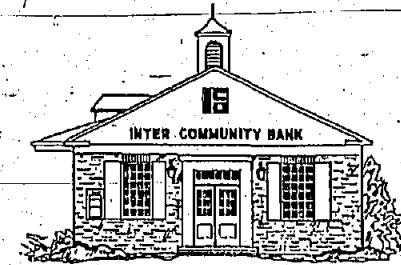
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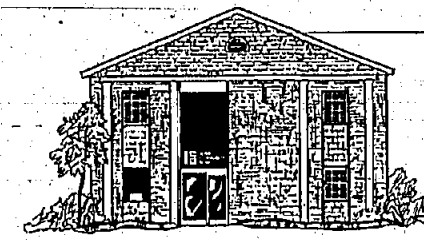
Main Office: 52 Millburn Avenue
Springfield, New Jersey 07081



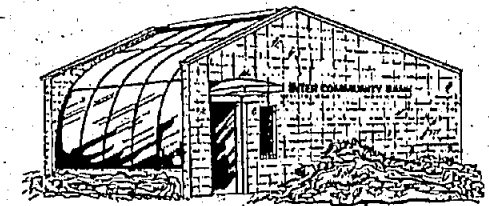
Whippany Office: 54 Whippany Road
Whippany, New Jersey 07981



Millburn Office: 343 Millburn Avenue
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N.J. economy continues growth

"New Jersey's economic boom is continuing after six years of solid growth. This expansion has produced gains in virtually all sectors of the state's economy, record low unemployment and increased levels of personal income," stated Robert Van Buren, chairman of the New Jersey Bankers Association in a year-end statement.

"New Jersey's commercial banking industry has both supported and benefited from our state's economic vitality. As a result of this relationship, the

industry is in the strongest position in its history. The earnings and key performance ratios for New Jersey banks are at the levels appropriate to support future growth and development of our communities, which in turn will contribute to further expansion," said Van Buren.

"Although the recent turmoil in the global financial markets and the continuing decline in the value of the dollar have created uncertainty about the future, I am optimistic about the fundamental soundness of New Jersey's

economy," he said. "Over the past 10 years, New Jersey's commercial and industrial base has undergone a significant transformation. From a dependence on manufacturing, we have moved to a diversified economy tied to the development of service industries and the growth of high technology and research capabilities. This provides a solid base for the state's continued economic performance, as New Jersey's future prosperity is no longer dependent upon any one business sector," noted the NJBA chairman.

Among the key factors supporting New Jersey's resurgence are its strategic location at the center of a vast marketplace for goods and services and its unrivaled business and

transportation infrastructure.

"While the state's fundamental economic strength has been a major contributor to the excellent performance of New Jersey's commercial banks, this performance is also the result of the pro-business environment which has been carefully nurtured in our state over the last several years. Governor Thomas H. Kean and the members of the Legislature recognize the value of working with the business community and providing progressive legislation to encourage growth and development," said Van Buren.

For the state's banking industry, 1987 was a year of excellent progress. Assets in New Jersey's commercial banks increased by more than 11 percent during the year, compared to the 5 or 6

percent growth expected for banks nationwide. In addition, five new banks opened in 1987, with nearly a dozen charter applications awaiting final approval by the state and federal regulatory authorities.

"Most of the new banks chartered this year are directing their marketing activities to individuals and small business, which will intensify the competition in these markets," said Van Buren. "Increased competition is always beneficial to the customers of banks, as new products and services are developed to assist them with their personal and business banking needs."

"Two New Jersey banking organizations have consummated mergers with Pennsylvania insti-

(Continued on Page 5)

Bank promotions

New position for Merk

William J. Biunno, president of Colonial Savings Bank SLA, recently announced the appointment of Kathryn R. Merk to vice president, Mortgage Banking Division.



KATHRYN R. MERK

Merk, having had a diversified background in the banking industry, began her career in a northern New Jersey savings and loan. Before being promoted to her present position at Colonial, she served in numerous roles at a variety of financial institutions with duties encompassing management, administration, and operational procedures in all aspects of the mortgage lending department.

In addition to her knowledge through experience, Merk took coursework at Middlesex County College, and is presently enrolled in the Institute of Financial Education. A member of the Mortgage Bankers Association, Mrs. Merk is married and resides in Colonia.

Colonial Savings Bank SLA, which recently announced their institutional name change, is headquartered in Roselle Park. With increased assets to over \$334 million, Colonial has expanded to four branch operations in Union County and Middlesex County and a mortgage lending office in Edison.

Valenti gets VP post

William J. Biunno, president of Colonial Savings Bank SLA, recently announced the appoint-



HENRY VALENTI

ment of Henry F. Valenti to vice president, construction loans.

Before being appointed to Colonial, Valenti, an Englishtown resident, began his career at a large trust company in New York. From there, he went on to work at a number of financial institutions with responsibilities that included Chief Executive Officer of a savings and loan in New Jersey.

Valenti, a graduate of Fairleigh Dickinson University and the American Institute of Banking, is a member of the American Bankers Association and the Central Jersey Builders Association.

Colonial Savings Bank SLA, which recently announced their institutional name change, is headquartered in Roselle Park. With increased assets to over \$334 million, Colonial has expanded to four branch operations in Union County and Middlesex County and a mortgage lending office in Edison.

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STUYVESANT BRANCH:
1723 Stuyvesant Avenue, Union
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N.J. economy

(Continued from Page 4)
 tions, with two other transactions expected to be completed early in 1988. Clearly, interstate banking is bringing positive changes for New Jersey consumers and businesses, while intrastate expansion has also increased the number of bank offices and the range of services offered," said Van Buren.

Nationwide interstate banking began in New Jersey on Jan. 1. "Although two New Jersey banks have announced their impending mergers with New York institutions, we have not seen, nor do we anticipate, a substantial number of acquisitions originating from the other side of the Hudson," said the NJBA chairman.

"New Jersey's commercial banking industry has both supported and benefited from our state's economic vitality."

Robert Van Buren

Of concern to bankers nationwide, as well as in New Jersey, is the existing Congressional moratorium which prohibits federal bank regulatory authorities from approving new activities for banks in the areas of securities, insurance and real estate.

"The banking industry today is one of both change and challenge," stated Van Buren. "Deregulation has permitted commercial banks to adapt to the changing needs of their customers and the marketplace. They have done so in a way that has brought more products and services at competitive prices to the consuming public."

"The New Jersey banking industry is in a sound condition and the consumers and businesses of our state are the beneficiaries of a more competitive environment," concluded the NJBA chairman.



Bank celebrates 65th anniversary

Sixty-five years ago this September the Union Center National Bank officially opened for business in a storefront office in the Doll Building, a two-story structure located on the east side of Stuyvesant Avenue, just north of Union Center. Thus started what has become a tradition of providing friendly, personal financial service to the residents and business community.

In the first few months of operation Union Center opened 72 checking accounts with total deposits of \$35,000, and 51 savings accounts totaling \$5,200. It operated with one safe that had compartments for safe deposits and all cash was secured

with an ordinary key. Within three years it became necessary to move to larger quarters in the Falls Building located on the southwest corner of Stuyvesant and Morris Avenue. The move to its present location came in late 1930 when the doors of its new cut cast stone building with modern fixtures and shiny, sturdy vaults were opened.

Throughout its 65-year history, the Union Center National Bank has earned the reputation of "The Bank With a Heart." It's not just an outgrowth of the 1960 slogan, former Mayor F. Edward Bietzempfel — "It's easy to deal with the bank with a heart." "The Bank With a

Heart" is a day-to-day presence demonstrated through helping a customer buy a home, providing capital for a local businessman and taking an active, leading role in charitable and community endeavors.

Union Township has indeed been fortunate to have a local, independent, hometown bank as its partner in progress for the past 65 years. The Union Center National Bank has been and will continue to be a pillar of strength in the heart of the township.

The Union Center National Bank, with assets in excess of \$176 million, currently operates five banking

offices in Union and one in Springfield.

Information hotline

The Federal Information Center offers a free comprehensive service for those who don't know where to turn when dealing with the federal government.

Turn to the F.I.C. with your government questions no matter how simple or complex by calling 645-3600.



PROMOTIONS—Stephen Paneyko, left, John Haggerty, above, and Michael Jahn, top, have been promoted by the Board of Directors of United Jersey Banks. Haggerty and Paneyko have been named executive vice-presidents, while Jahn has been promoted to assistant treasurer and assistant branch manager of United Jersey Bank, Franklin States Highland Park office.

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Opening for Lehigh

Union's only "Hometown" Savings, Lehigh, celebrated its grand opening with a champagne reception attended by over 300 patrons and friends at the Lehigh Savings Building, 952 Stuyvesant Ave., on Feb. 11.

"I am pleased that so many of you are able to share in helping to make my dream a reality," said Chairman of the Board David Margolis. Lehigh Savings was granted a charter from the New Jersey State Banking Commission in March of 1985 to establish New Jersey's first, stockholder-owned savings and loan association. "I offer a special toast," Margolis continued, "to your hometown savings," as he raised his champagne glass with his wife, Mildred, who serves as vice chairman, and their family.

Gary Restivo, president of Lehigh, and his wife, Brenda, served as hosts for the festivities. They welcomed many township dignitaries as well as state and federal banking officials. Charles O'Toole of the Federal Home Loan Bank, Barry Zadoorny from the state of New Jersey Department of Banking, and Ed Lawlor of the New Jersey Savings League, were just three of the many banking VIPs present. Union Township government was represented by Mayor Anthony Russo; State Assemblyman Peter Genova; Councilman Greg Muller; James Schaefer, Chamber of Commerce; Mark Bellotti, police commissioner; Joseph Kmet, tax collector; Stephen Manca, Building Department Advisory Board; and Wilbur Miles of the Senior Citizen Advisory Board. Restivo said, "Lehigh will build a foundation of strength in personal service that will be second to none. And you can quote me on that."

The Lehigh Savings board of directors that were in attendance were Elizabeth Bataille, director of Cornell Hall of Union; John Fitzsimmons, president of Data Systems, Springfield; Louis Giacoma, vice president of Union Hospital; William DeMarco, Union; Herbert Hausman, Esq., Union; Mark Lybeck, Esq., Union; Robert Levy, Esq., Union; Joan White, White Realty, Union; and Stephen Spector, Esq., Teaneck.

Lehigh Savings is a full-service banking institution offering business as well as individual accounts, including savings, interest checking, "Hi-Yield" CDs and "Hi-Yield" Money Market accounts. Personal Loans, First and Second Mortgages, Equity Loans, Commercial and Business Loans are just a few of the programs available at Lehigh.

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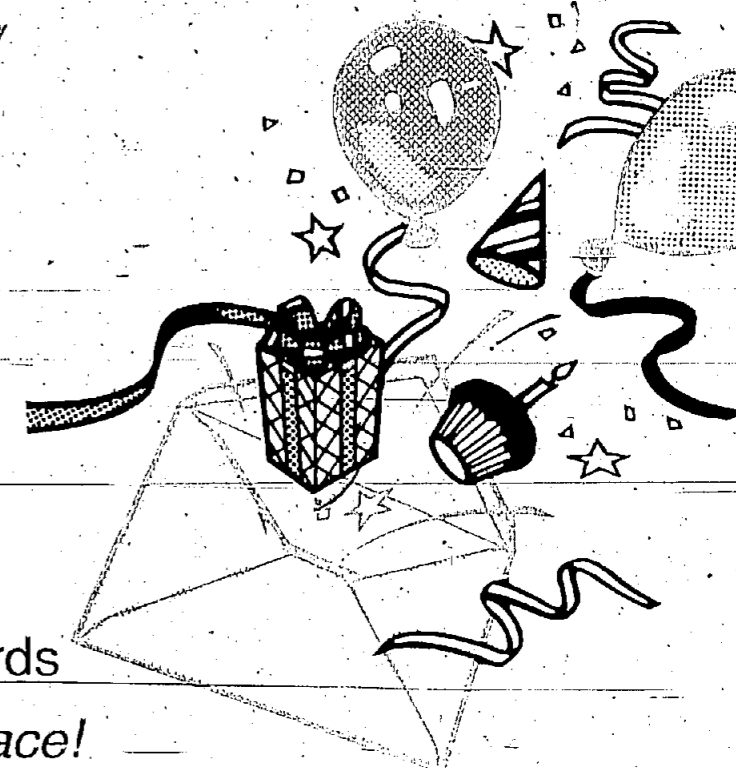
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