

### Applications for teaching loan program

Assemblyman Neil Cohen, D-21, has announced that applications for the Governor's Teaching Scholars Scholarship Loan Program are available to talented Union County high school seniors at his district office, 1435 Morris Ave., Union.

Cohen's district includes Kenilworth, Roselle, Roselle Park, Springfield and Union.

The special program can provide up to \$30,000 in college scholarship loans for students who are planning to enter the teaching profession, according to Cohen.

"Gov. Jim Florio has informed me that he has approved the continued funding of this special program and that we, as a state, will continue to encourage and support New Jersey's young students," the assemblyman said.

Students who rank in the top 20 percent in their classes, achieve a combined score of 1,100 on their SATs and receive recommendations from their high school principals or teachers can complete for the forgivable loans. One hundred scholarship loans will be available this year.

Students selected for the program receive \$7,500 a year to help pay for their college education at any accredited institution in the country. The loans would be forgiven in exchange for teaching in a New Jersey public school for either six years in a suburban setting, or four years in an urban setting.

"I certainly hope that the many deserving students we have here in Union County will seek to join this outstanding program," Cohen said.

To receive the applications, which must be completed and returned to the state Department of Education by Monday, April 23, interested persons may contact Cohen's district office at 964-4387.



SPRING BALL — The New Jersey Thoracic Society...

The medical branch of the American Lung Association of New Jersey which is based in Union, held its "Breath of Spring Ball" at the Meadowlands Sheraton Hotel in East Rutherford, N.J. in photo above, from left, are guests chairman Pasquale E. Conklin; Robert O. Pellet, president of the American Lung Association of New Jersey; WNYW-TV news anchor Cora-Ann Mihalik, and Michael J. Duffy, vice president of the Union Center National Bank of Union. In photo at right, Dr. David J. Riley, president of the Thoracic Society, left, presents the Sir William Osler Humanitarian Award to Dr. Robert J. Zullo, corporate medical director of Merck & Co. of Rahway and Linden.



## COUNTY NEWS

### 12 Democrats run for freeholder seats

Twelve candidates filed last Thursday to "run" in this year's Democratic primary for three seats on the Union County Board of Freeholders.

Regular Democratic Organization candidates Jeffrey Maccarelli of Berkeley Heights, Joseph Saliga of Linden and Fred Eckel of Clark filed nominating petitions. Maccarelli and Saliga are incumbent freeholders seeking their second three-year terms on the board, all of whose nine seats are currently occupied by Democrats.

Running under the Linden Democrats for Progress and Integrity banner are Michael Shindick and Robert S. Weisinger, both of Linden. Francis A. Shevlin of Linden has

filed for freeholder under the Lower Property Taxes — No Waste-banner. Three Plainfield Democratic Organization candidates filed. They are Stella Harding, Arnold Stewart and Daniel McGowan, all of Plainfield.

On the Regular Organization Democrats line are three Rahway residents running for freeholder. They are Dennis Pukavich, Frank D'Errio and John M. Solomon.

The winners of the Democratic primary in June will run against three Republicans who are unopposed for their party's nominations. The Republicans are former freeholder Alan Augustine of Scotch Plains, Linda Lee Kelly of Elizabethtown and Louis Santagata of Hillsdale.

The public is welcome, and there is no admission fee.

For more information, interested persons may contact Olga Szarecki at 964-4359.

### County kennel club set to hold meeting tonight

The Union County Kennel Club, Inc., will hold its regular monthly meeting tonight at 8:30 p.m. at the Union VW Hall, High Street and Stuyvesant Avenue, Union.

Prior to the regular business meeting, guest speaker Elaine Shaw, coordinator of TheraPet, a chapter of Therapy Dogs International, will present a program on "Pet-Facilitated Therapy."

The public is welcome, and there is no admission fee.

For more information, interested persons may contact Olga Szarecki at 964-4359.

Home and garden guide — Pages B6, B7 Inside: Elizabethtown Gas A 10-page guide to natural gas

# Springfield Leader

COUNTY LEADER NEWSPAPERS VOL. 61, NO. 31 — SPRINGFIELD, N.J., THURSDAY, APRIL 26, 1990 — TWO SECTIONS — 50 CENTS

## School budget OK'd

By DAVE WISE  
Springfield voters approved their school district's 1990-91 budget and elected three unopposed candidates to the local Board of Education Tuesday during school elections.

## Students clean brook to show community concern

By DAVE WISE  
Students at Jonathan Dayton Regional High School in Springfield spent a day along the brook near the school to highlight Earth Week. Pictured, from left, are Ryan Wagner, Steve Marcus, Debbie Kornfeld and Mike Shapiro.

## Voters reject \$35 million regional school budget

By DAVE WISE  
The \$33.5 million 1990-91 school budget of Union County Regional High School District 1, which called for a "zero percent" increase in expenses, was narrowly rejected by voters during Tuesday's school board elections.

## Professor recounts sea adventure

By DAVE WISE  
Springfield resident Professor Ronald Toll recently returned to his hometown to give a series of lectures about the discovery of the shipwrecked U.S. Central America last summer.

### Small-business productivity workshop topic

"Improving Small-Business Productivity" will be the topic of a workshop to be sponsored at the Kenan College of New Jersey Small Business Development Center in Hillsdale tomorrow, April 20, from 9 a.m. to noon.

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## Police auxiliary targets recruits

By DAVE WISE  
The Springfield Auxiliary Police recently recruited eight individuals into its 26-member force after an enrollment drive was conducted, according to Emergency Management Coordinator John Cottage.

## Students clean brook to show community concern

By DAVE WISE  
Students at Jonathan Dayton Regional High School in Springfield spent a day along the brook near the school to highlight Earth Week. Pictured, from left, are Ryan Wagner, Steve Marcus, Debbie Kornfeld and Mike Shapiro.

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### Pupils clean brook

(Continued from Page 1)

students to write letters to the editor expressing their protests to Stewart's implications, said David.

"I was able to teach them the mechanics of letter writing," remarked David, who later invited Stewart to attend his class and the clean-up operation. "It was a valuable classroom lesson."

One Jonathan Dayton student, Jarah Moech, had her editorial recently published in a local newspaper.

"The idea of cleaning up our town, especially the brook area, is a good one," wrote Moech, "but it should be done by all of Springfield's residents, not just Jonathan Dayton students."

Stewart attended David's class on Monday, and he watched students as they cleared bags of debris dumped around the local waterway.

David called Stewart "a very nice man" and said Stewart "politized" to the students who took offense to his editorial comments. Stewart also complimented the students on being informed and articulate, said David.

"It was a good day for everyone," David added.

Most of the litter consisted of discarded bottles, cans and paper wrapping, according to Shanahan, who took her physics class on a clean-up detail on Tuesday.

Water samples were also taken from the brook and analyzed by the chemistry classes as part of a lab assignment. Patete said tests performed on the water will reveal a bacteria count, level of acidity, and the quality of air around the brook.

The students successfully performed the clean-up effort and quality tests, according to Patete.

"The kids were great," said Patete. "They were enthusiastic and worked hard."

To keep Jonathan Dayton students aware of environmental issues, the school is having its science classes complete in a poster contest, said Shanahan.

Additionally, signs with ecology messages are being placed in the school halls to celebrate Earth Week, and music and information will be broadcast over the public address system to remind students to protect the environment.

"We're trying to get the message across," remarked Shanahan.

### Police eye recruits

(Continued from Page 1)

Cottage mentioned that police volunteers assist the Springfield Police Department in crowd and traffic control during parades. Recently, the auxiliary unit helped the Police Department when a power failure blacked out traffic lights on Morris Avenue.

People joined the auxiliary unit for a variety of reasons, said Cottage. "Some people use it as a stepping stone to get into the Police Department," said Cottage. He said several Springfield auxiliary officers have joined the regular township police force and those in other towns.

"According to Cottage, auxiliary officers have 'full police powers while on duty,' which includes issuing tickets and the ability to make arrests. After the police volunteer receives certification, he or she may be assigned a weapon, said Cottage.

Adirim, one of the eight new members, said he joined the unit to get involved in the community.

"I want to go to know the community," said Adirim, a producer of television commercials. "I decided that the police auxiliary would be the best use of my skills."

Adirim, who has been a Springfield resident for five years, said he was "very encouraged by the quality of people" on the force.

Kopsias, one of the two women who enlisted in the unit, explained that she wanted to become an officer after being a crime victim.

"Last year, my car was broken into while it was in the driveway," disclosed Kopsias, who works for AT&T. "I was going to form a neighborhood watch until a friend told me to join the police auxiliary."

"We need more volunteers," noted Kopsias, a Springfield resident of four years. "It's not a game, it's a commitment."

### Becky Seal lunch menu

The Becky Seal Nutrition Program for the elderly is being held at the Chisholm Community Center on South Springfield Avenue in Springfield Monday through Friday. Reservations may be made by calling 912-2233. Transportation can be arranged by calling 912-2227.

The lunch menu for April 30 to April-May 4 is as follows:

Monday — Boneless chicken cutlet with gravy, chopped spinach, egg noodles, pineapple tidbits, cream of mushroom soup, bread, margarine and milk.

Tuesday — Hawaiian ham, corn, broccoli, and cauliflower, glazed sweet potatoes, cookies, apricot juice, bread, margarine and milk.

Wednesday — Stuffed cabbage, mixed vegetables, pickles, fresh fruit, beef noodle soup, bread, margarine and milk.

Thursday — Pepper steak, sliced carrots, rice, pear halves, cream of tomato soup, dinner roll, margarine and milk.

Friday — Tuna salad sandwich, lettuce and tomatoes, hush browns, pickled beets, ice cream, vegetable soup, croissant, margarine and milk.

### Correction

An announcement which appeared in last week's issue of the Springfield Leader incorrectly stated that a workshop for parents would be held at Thelma L. Sandmeier School in Springfield on April 25.

The workshop is actually being held at the school tonight, April 26, at 7:30 p.m. It is designed for parents of students who are receiving instruction in the Basic Skills Instruction-Stage Compensatory Education Program.

### Sea voyage recounted

(Continued from Page 1)

Thompson and the other scientific people involved in the project were not motivated by shipwreck's monetary value, according to the professor.

"These guys were looking at the wreck in a very holistic way," Toll remarked. "They were looking at it as a historical time capsule, an artificial reef in the deep sea — a biological oasis."

"The gold," he added, "was a way of getting people to support the technology. Thompson and his colleagues were trying to satisfy their investors by returning some gold," said Toll.

The discovery of the Central America has produced several legal battles, which have raised the question of the shipwreck's ownership.

"There is litigation going on now in Admiralty Court in Norfolk, Va.," remarked Toll, "and the decision of the judge will determine the ownership of the cargo. The trial has been in the public eye and there's a lot of interest."

"My talks this week were, in some cases, tied to Earth Day," he stated. "There is also a lot of junk on the sea bottom — things like 55 gallon drums, steel containers and plastics."

"It's disconcerting to go hundreds of miles off shore and go down the bottom of the sea and see garbage there as well. We've done a pretty good job of littering the planet."

### at the library

"The Songlines," by Bruce Chatwin, will be featured at the next book discussion at the Springfield Public Library, to be held in the children's room, Tuesday, May 1, at 7:30 p.m.

A tale of travel published in 1987, the book deals with the wanderings of Chatwin and his Russian-Australian guide, Arkady, through the parched Australian interior.

The last discussion in the spring series is scheduled for June 5, when Anne Tyler's "Breathing Lessons" will be the focus.

### Springfield Leader

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### campus corner

Rocco LaVita, son of Josephine LaVita of Kenilworth, was recently selected as an Upsala College collegiate scholar by a faculty committee of the East Orange college.

As a collegiate scholar, LaVita will receive a half-tuition, four-year scholarship to Upsala College after he has accepted the college's offer of admission.

LaVita plans to major in accounting and join the Upsala Viking football team.

Applicants for the Collegiate Scholars Program competed in a day-long session on Saturday, April 7, at Upsala. Five full-tuition and five half-tuition four-year scholarships were awarded to 10 students who successfully competed in the program.

### Alumni concert planned

An Alumni Choral Concert directed by Mildred Midkiff will be held on Saturday, April 28, at 7:30 p.m. in the Arthur L. Johnson Regional High School auditorium, located on Westfield Avenue in Clark.

Approximately 75 alumni from Arthur L. Johnson and Jonathan Dayton Regional High School in Springfield, spanning the years 1945 to 1970, will be participating. The public is invited to attend.

The program will include sacred selections, folk songs and spirituals. There is no charge for admission.

Any alumni interested in singing can contact G. McCarthy, 215A LaRaine Avenue, Bradley Beach, 07720, 774-7632, or call Linda Noyes-Bykowski at 322-9016.

### Weight program offered

Overlook Hospital in Summit has announced a new "get ready for summer" program called "Weight No More," an up-to-date, 10-week educational weight loss program beginning Tuesday, May 1, at 10 a.m. or at 7 p.m.

In addition to a lifetime-lasting program, the course covers behavior modification, stress management and assertiveness.

One can call Overlook's Department of Health Education at 522-2963 for more information or to register.

## Summer Sessions

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### school menu

REGIONAL HIGH SCHOOLS

FRIDAY, pizza pario, plain sausage, pepperoni, peppers and onions, hot meatloaf sandwich, bologna sandwich, carrot coins, vegetable, fruit, large salad platter with bread and butter, homemade soup, desserts, milk; MONDAY, frankfurter on roll, butter-dipped fish on bun, tartar sauce, salmon sandwich, potatoes, vegetable, fruit, large salad platter, homemade soup, desserts, milk; TUESDAY, pizza bagel, hamburger on bun, tuna salad sandwich, vegetable, shredded lettuce, fresh fruit, large salad platter, homemade soup, desserts, milk; WEDNESDAY, oven fried chicken, soft roll, potatoes, fruit, juice, pancakes with sausage, syrup and butter, cold submarine sandwich with lettuce, fruit, large salad platter, homemade soup, desserts, milk; THURSDAY, hot meatball submarine, breaded veal patty with gravy on bun, chicken salad sandwich, potatoes, vegetable, fruited gelatin, large salad platter, homemade soup, desserts, milk.

### League endorses GAP-law resolution

The Union County League of Municipalities has unanimously endorsed a resolution which calls for the exemption of municipal drug enforcement units from the municipal CAP laws.

Mayor Robert Vigilanti of Mountaintide is vice president of the league, which includes Mountaintide, Springfield and Kenilworth.

The league is an organization comprised of mayors from 20 of the 21 Union County municipalities which meets monthly to discuss issues and problems common to all of them.

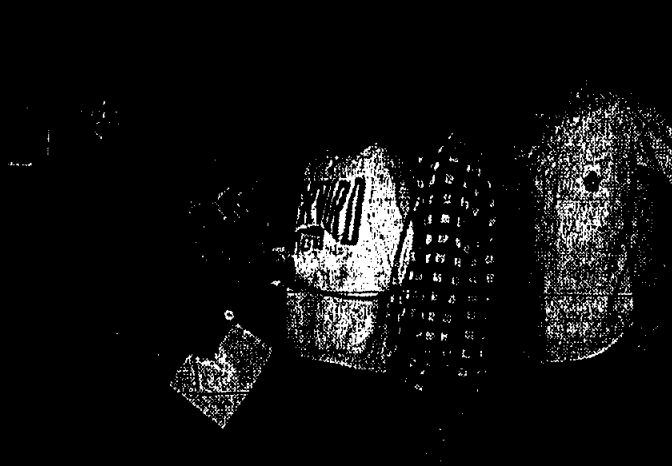
Springfield's Mayor Philip Kurmos has been actively lobbying state legislators and trying to garner the support of other mayors in addressing the exemption of local drug enforcement units from municipal CAP laws.

He authored the resolution following his discussions with fellow members of the league.

"The drug problem which is facing all of our communities is the single largest threat to our country," said Kurmos. The President and the governor have both declared war on the problem, but they have not given us the weapons to fight the battle at the grass roots level."

As to the CAP laws, Mayor Kurmos said "There has to be something wrong with a law that allows us to buy all of the police cars that we can afford outside of the CAP, but we can't add even one additional police officer to battle this plague."

The Kurmos resolution calls on the governor and the state Legislature to allow the municipalities the option of creating a specialized unit with the funding to be exempt from the current CAP restrictions.



DEERFIELD MEETS GAUDINEER — Guidance counselor Michela Pitts, far left, of Deerfield School in Mountaintide recently arranged a pizza luncheon for students at Deerfield and Florence M. Gaudineer School in Springfield, to promote positive relations between the two sending districts of Jonathan Dayton Regional High School in Springfield. Joining Pitts, from left, are Allison Moskowitz, Gaudineer's Student Council recording secretary; Michelle Rozan, Gaudineer's Student Council corresponding secretary; Gina Millin, Gaudineer's Student Council president; Michelle Lopapa, Deerfield's Student Council president; Andrea Milewicz, Deerfield's Student Council vice president; Carlos Lucyk, Deerfield's Student Council secretary, and Mark Siefert, Deerfield's Student Council treasurer.

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### Sheep shearers to display their skills

The Miller-Cory House Museum, located at 614 Mountain Ave., Westfield, will celebrate its annual "Sheep To Shawl Day" on Sunday, April 29, from 12 to 5 p.m. The entire process of producing woven cloth from woolen fibers will be demonstrated throughout the afternoon.

Master sheep shearers John Boyd of Mountaintop and Pat Hubinger of Kenilworth will be using hand shears, just as it was done in the 18th and early 19th centuries.

After the wool was sheared from the sheep, it was carded, which involves combing and untangling the woolen fibers; spun into thread with spinning wheels and drop spindles, threaded onto a loom, and finally woven into cloth.

Baked goods and lemonade will be available in the Pruzzo outbuilding, where open-hearth cooking demonstrations often take place on Sundays.

Although there will be a small fee for the children's crafts and refreshments, there is no admission charge to this special event.

The historic farmhouse will be open and docents in period dress will be available to answer questions about life in the "West Fields" of Elizabethtown during the early years of settlement.

Visitors will also be able to tour the gardens, corncrib, and education center housing 18th and 19th century tools.

Books and crafts related to wool processing will be for sale in the gift shop, along with many other items associated with early America.

The museum is staffed by volunteers from many parts of New Jersey. A rain date of Sunday, May 6, has been set for the festival. For additional information about "Sheep To Shawl Day" or the museum's volunteer program, one can call the office at 232-1776.



IN APPRECIATION — Maureen Curley, left, program chairperson for the Millburn-Springfield Kiwanis, and Leonard Moray, right, secretary of the organization, present George Kennelly, center, volunteer for the Arthritis Foundation, with a guest speaker certificate. The Kiwanis is a group of business and professional people that live or work in the area and are dedicated to community service. The Kiwanis meet every Thursday from 12:15 p.m. to 1:30 p.m. at the Tower Restaurant on Route 22 East in Mountaintop.

### Art demonstration slated

Artist and art teacher Vincent Walthe will do an oil painting demonstration at the Monday, May 7, meeting of the Kenilworth Art Association. The meeting will be held at the Kenilworth Library on N. 22nd Street and the Boulevard in Kenilworth at 8 p.m.

All are welcome to attend the program. Walthe came to the United States from Trinidad, West Indies, in 1960. He completed a correspondence course in commercial art from Bennett College, Sheffield, England. He also studied for four years at the American Art School in New York; graphic art at Brooklyn Community College, Pratt Graphics Center, and fine art at the Brooklyn Museum and the Art Students League, New York.

He started exhibiting in 1975 and since then has won over 140 awards; has had a number of one-man shows and exhibited in state and national juried exhibitions. He received the Knickerbocker Artists Lee M. Loeb Memorial Award for Traditional Oil in 1986 and the Ringwood Manor Association of the Arts M. Grumbacher Silver Medal Award in 1987.

Walthe has his work represented in many private and corporate collections. He is available for demonstrations, private and group lessons and judging. He is also a member of Art Concepts and Allied Artists. He lives in Hackensack and does portraits, commissions from life or photos and other subject matter also commissioned.

For further information, one can call 241-0221.

### 'Newcomers' buy books

The Mountaintop Newcomers Club recently began its tradition of buying a book in the name of each new baby born to a member of the club. Six new books have been added so far to the library's collection. The six children to whom books are being dedicated are:

- Kerrie Leigh Clark, born to Kathi and Ken Clark on March 15.
- Eric Juan Fernandez, born to Joan and Juan Fernandez on March 15.
- William Henry Weldon, Jr., born to Hillary and William Weldon on March 25.
- Ashley Paige Wilson, born to Lorraine and Jim Wilson on March 30.
- Phillip Stephen Gillier, born to Violeta and Dominic Gillier on April 3.
- Paige Lynn Geiger, born to Lynn and Frank Geiger on April 11.

The club congratulates the families on the birth of their children, and is looking forward to making more donations as the Mountaintop Newcomers continue to participate in the Mountaintop Library Book Buying Program.

### Car wash noted

The St. James Cub Scout Pack 73 will be having a car wash on Sunday, April 29, from 10 a.m. through 3 p.m. at the First Aid Squad House in Springfield, located directly across from Town Hall.

There will also be a bake sale, so patrons can buy a cake while waiting for their car to be washed. The rain-date will be Sunday, May 6.

## ShopRite Of Springfield

727 Morris Tpk.

### Specializes in Custom Cut Meats

U.S.D.A. CHOICE TAILLESS BEEF LOIN	
<b>6 Pack Shell Steak</b>	<b>4.99</b> lb.
U.S.D.A. CHOICE TRIMMED BEEF	
<b>Tenderloin Steaks</b>	<b>8.99</b> lb.
6-8 SERVINGS, CENTER CUT	
<b>Pork Crown Roast</b>	<b>2.99</b> lb.
UNTRIMMED, CUT INTO STEAKS OR ROASTS	
<b>Whole Beef Tenderloin</b>	<b>4.99</b> lb.
14 LB. AVG. CUT INTO ROAST OR CHOPS	
<b>Whole Pork Loin</b>	<b>1.59</b> lb.

**Save With These Valuable Coupons**

**30 OFF** TOWARD THE PURCHASE OF ANY SMOKED, BONE-IN CENTER CUT Ham Steak

038610 ENTER

**40 OFF** TOWARD THE PURCHASE OF ANY 5 LBS. OR MORE PER PKG. Family Pack Meat

038650 ENTER

**50 OFF** TOWARD THE PURCHASE OF ANY BONE-IN Smoked Ham Portion

038620 ENTER

**6.49** BREADED FROZEN CHICKEN TENDERS 5 LBS. PKG.

038650 ENTER

**2.49** FROZEN CHICKEN THIGHS 4 LBS. PKG.

038640 ENTER

### Foreign trips announced

Academic Adventures in America, Inc., a non-profit student exchange organization, is offering an opportunity to area high school or university students to spend July in France or August in Spain with a carefully selected host family.

Dates for the programs are from June 29 to July 21 for the France program. Students will stay in the Montpelier area and will have excursions to Paris, Nîmes, the French Riviera and La Camargue, among other places. The Spain program is from July 27

to Aug. 26. Students will fly to Madrid, stay in a hotel for two days of sightseeing, and then go with their Spanish family.

During both programs, participants will travel to and from the foreign country with the other American students and with an American chaperone who will be available throughout the program in the foreign country.

For more information, one can contact the director of Academic Adventures, Rose Jackson, at 273-1756, or write to Academic Adventures, 67 Tanglewood Drive, Summit, 07901.

# PANIC! PANIC!

HELP! We have too much furniture, bedding and accessories

THESE ARE THE FINAL DAYS!!!

EVERYTHING GOES DOWN TO THE BARE WALLS

BRING YOUR FRIENDS NEARBY. WAGON CARRY-WE PREPARED TO DEAL ON THE SPOT.

NAME YOUR PRICE!

INVENTORY MUST GO!

AFTER 52 YEARS OF SERVICE TO THE COMMUNITY, UNITY IS GOING OUT OF BUSINESS!

MAKE AN OFFER! Nothing Held Back! All Reasonable OFFERS Will Be ACCEPTED!

The Warehouses are unloaded, and we still have a good selection of:

- Living Rooms • Bedrooms • Dining Rooms • Recliners • Bedding • Wall Units • Curio Cabinets • Early American • Traditional • Dinettes • Sleepers • Odd Chairs • Pictures • Lamps • Mirrors • Odd Headboards • Contemporary • Oriental

ONE IT'S GONE... IT'S GONE!

<b>Recliner</b> By McKinnan Reg. - \$495.00 Now - \$275.00 3 way - Waterhugger Swivel & Rocker	<b>LAMPS</b> (Table & Floor) Picture, Bedding, Paintings 50% Off	<b>5 pc. Dinettes</b> in Pine & Oak Reg. - \$479.00 Now - \$218.00
<b>Quality Sleepers</b> Starting at \$399.00 Reg. - \$899.00	<b>Odd Sofas and L. Seats</b> as low as \$99.00	<b>4 pc. Bedroom Suite</b> • Dresser & Mirror • Chest or Headboard \$475.00
<b>Chairs - \$74.00</b> Reg. \$129.00	<b>Bunk Beds</b> \$149.00 Lots of odd pieces 80% Off	

NEVER A COMPLETE SELL OUT ON TOP QUALITY HOME FURNISHINGS LIKE THIS IN THE NEW JERSEY AREA EVER AGAIN - BETTER BUY - HAVE A LITTLE - HAVE A LOT - YOU WIN - WE LOSE

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OPEN EVERY DAY TIL THE END!!

HOURS - 10-9:30 Mon.-Fri., 10-6 Sat., 12-6 Sun., Phone (201) 486-8845

**UNITY HOUSE FURNITURE** 616 East St. George Ave. Linden, N.J. (Delivery Service Available)

MEMBER: M.I. • U.S.A. • I.H.C.A. • C.A.H.I.

PAY 10% DOWN - COMPLETE FINANCING ON APPROVED CREDIT

### Elderly volunteer is honored for service

A volunteer in the Summit area Association for Gerontological Endorsement (SAGE) Tel Assurance program was honored by the agency at a luncheon yesterday, April 25, at 12:30 p.m. at St. John's Lutheran Church on Springfield Avenue in Summit.

The event was held in observance of National Volunteer Week, April 22-28. A Summit-based agency, SAGE has served the health needs of the elderly in Springfield, Summit, New Providence, Berkeley Heights, Chatham, Short Hills, and Millburn since 1954. The organization currently includes volunteers from Springfield, Mountaintop and Kenilworth, among other communities.

Elizabeth Greenberg, R.N., of Summit was the recipient of the Agnes N. Bridgley Annual Volunteer Award for 1990 for "her outstanding contributions to the Tel Assurance Program," according to SAGE representatives.

Each year for the past two years, SAGE has selected a volunteer from its roster of about 400 candidates whose special contributions in time and effort in one of the SAGE service programs marks them for recognition.

Although Greenberg is 80-plus years old and has a physical disability, she is one of three SAGE volunteers who daily telephones several elderly people each morning who live alone.

She is prepared to follow emergency procedures when a call is unanswered. "I like talking to different people with different interests," she said. She recalled how she got involved as a volunteer 12 years ago after a talk with one of her neighbors who was a SAGE volunteer.

"It's enjoyable sharing knowledge and experiences with others and exchanging information," she said. Greenberg, who worked as a medical-nursing nurse at Overlook Hospital in Summit for 10 years, said she feels useful and rewarded by giving her time to help others.

She said she spends one hour each day, seven days a week, checking on her list of elderly members. Her dedication and commitment to her job can be illustrated by an anecdote she related.

Once when she fell and fractured her leg, she arranged for her telephone calls despite her discomfort, while also taking care of her ailing 100-year-old mother. "I gave my list of names to a SAGE volunteer so that there would not be any interruption in the telephone chain," she said.

The other SAGE divisions are: Meals-on-Wheels, Homemaking, Home Health Aide Service, Spend-A-Day Adult Day Care, Alzheimer's Disease Care, Transportation, Chore Service, Care Management, Information and Referral, PREP (Self-Help Group) and Stop-ins.

### Association to mark 50th

The New Jersey Pest Control Association, which is headquartered in Kenilworth, will celebrate the 50th anniversary of its founding on Saturday, April 28, during its annual installation dinner for new officers at the Somerset Hilton.

Founded in 1940, the association represents approximately 300 structural pest-control firms statewide providing commercial and residential

pest control services. "These services exist essentially to protect the health and property of New Jersey residents," noted newly-elected president, Bernard N. Holst, Jr. of Midland Park.

For additional information about the dinner, interested persons may contact NIPCA Public Information Officer Leonard Dougan at 371-6000.



THANKS FOR THE HOOPS — Mountaintop resident Sally Rivieccio, left, presents a donation for the purchase of a new basketball backboard and other needed recreation equipment to Kenilworth resident Meredith Chauffy, of the Recreational Therapy Department of Children's Specialized Hospital in Mountaintop. Rivieccio is co-chairperson of the Ways and Means Committee for the Mountaintop Twig, which holds fund-raisers to benefit the hospital. Proceeds for the recreation equipment were raised through the Twig's recent wreath and bake sale.

### Wheelchair athletes to compete in meet

More than 75 athletes from five states will be competing in the seventh annual Junior Invitational Wheelchair Athlete Meet, sponsored by Children's Specialized Hospital in Mountaintop.

The meet will be held on Saturday, April 28, at Roselle Park High School, West Webster Avenue, Roselle Park, beginning at 9:30 a.m.

Teams from New Jersey, New York, Connecticut, Pennsylvania and Maryland will be represented at the Invitational.

Registered to compete are some of the best junior athletes in the five-state area, including national champions and many up-and-coming champs.

"This year's CSH Invitational is shaping up to be quite an event," commented Andy Chasnowf, meet director. "We have some very fine athletes registered, and many of them are tough competitors. The Baltimore team is newly formed and we're proud that it has chosen our meet to be its first."

The program will feature track events, such as the 50, 100, 200, 400, 800 and 1,500 meters, and field events, including the shot put, javelin, discus and club throw.

The 1990 CSH Invitational will also have a special added attraction for wheelchair athletes who are past the age limit to compete as juniors. Athletes between 19 and 22 years of age are eligible for the Collegiate Division, which will consist of all "open" events.

"The wheelchair athletes have been working hard to better their times and improve their performances," explained Chasnowf, who serves as recreational therapy director for Children's Specialized.

"This invitational, and others like it, will allow for children and adolescents with disabilities to learn from the motivational influence of sports."

Pre-registration is required for participating athletes; there will be no registration accepted the day of the event.

To register, one can call Chasnowf or Donna Provenzano at the hospital's Recreation Therapy Department at 233-3720.

The public will be welcome to attend the meet anytime throughout the day to cheer and support the athletes. There will be no admission fee.

Children's Specialized Hospital, located in Mountaintop, is a longtime proponent of wheelchair sports. CSH is a comprehensive pediatric rehabilitation hospital which includes 60 acute rehab beds and 25 long-term care beds.

In addition, the hospital provides extensive outpatient and community services at its outpatient facility in nearby Panwood, and has received state approval to develop a 30-bed inpatient facility in Ocean County.

Enjoy FABULOUS 50'S

Every Tuesday Night with D.J. Walt

**TIFFANY GARDENS**

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- If your special occasion must be musically "sound" call T.J. the D.J.

272-4499

## Safe Weight Loss Fact Sheet

### THE STATISTICS

Thirty-four million Americans are obese (approximately 20 percent or more above their ideal weight).\*

### THE RISKS

- High blood pressure occurs about three times as often in the obese as in the non-overweight.\*
- High blood cholesterol levels occur fifty percent more frequently in the obese as in the non-overweight.\*
- Diabetes is nearly three times as high in the obese as in the non-overweight.\*
- Overweight men, regardless of smoking habits, have higher mortality rates of colon, rectum, and prostate cancer.\*
- Overweight women stand a greater chance of death from cancer of the gallbladder, breast, ovaries, biliary passages and uterus.\*

### THE SOLUTION

The Nutri-System Program follows the recommendations of the Council on Scientific Affairs of the American Medical Association that weight loss and weight maintenance programs include three essential elements:

- Nutritionally-balanced diet
- Behavior modification
- Exercise

### THE NUTRISYSTEM PROGRAM

- Nutri/System's primary concern is the health and well-being of its clients.
- The Nutri/System Weight Loss Program is a reliable and safe way to lose weight.
- The Nutri/System Weight Loss Program has a solid safety record of which it is exceedingly proud.
- The Nutri/System Weight Loss Program has millions of healthy graduates, including countless physicians.
- The Nutri/System Weight Loss Program is caloric and nutritionally sound.
- The Nutri/System Weight Loss Program provides real food and meets the dietary principles of leading health organizations.

\*National Center for Health Statistics

### OVER 50 CONVENIENT LOCATIONS

**nutri/system weight loss centers** CALL 1-800-321-THIN™

# The United Advantage.

## The Highest Rated Banks in America

SEPTEMBER, 1989  
Sheshunoff Information Services, Inc., Austin, TX

### Blue Ribbon Bank Report

SEPTEMBER, 1989  
Veribanc, Inc., Woburn, MA

With the rising concern over the stability of the Nation's financial institutions, United Counties Trust Company is pleased to report that Sheshunoff Information Services, Inc., and Veribanc, Inc., both recognized independent evaluators of banking institutions, have awarded the Bank their A+ and Blue Ribbon Bank ratings. These highest designations, based on standards of safety and soundness, place United Counties Trust Company among the most credit-worthy institutions in the country.

*The United Advantage... a continuing tradition of financial expertise.*

## UNITED COUNTIES TRUST COMPANY

MEMBER, UNITED COUNTIES BANK CORPORATION MEMBER, FDIC

Belford • Berkeley Heights • Chapel Hill • Clark • Cranford • Elizabeth • Hillborough • Hillside • Kaanaburg • Kenilworth • Lincoln • Linden • Madison • Middletown • North Plainfield • Oakhurst • Port Monmouth • Red Bank • Ringwood • Springfield • Summit



TAKING A READING BREAK - Students at Florence M. Gaudinier School in Springfield discover new books during their once-a-month reading break at school. This education program is conducted under the direction of school librarian Sherry Shokrieh, not pictured here, who assigns a reading break for each student. Pictured, from row from left, are Gaudinier students Michael Masseau, Lauren Chesley, Tanlii Sinclair, Eric Hennrichs. Teacher Terry Craddock is in background.

Breathing series set

A four-part series entitled "Learn About Better Breathing" will be held at the Overlook Hospital Center for Community Health...

Flea market slated

The Springfield Rotary Club will run its 10th annual flea market at Jonathan Dayton Regional High School in Springfield, on Sunday, April 29, with the rain date scheduled for Sunday, May 6.

Vets to hold casino trip

The Jewish War Veterans Post 273 will have a bus trip on Sunday, April 29, to the Sands Casino in Atlantic City.

Baseball parade on tap

The Springfield Junior Baseball League and the Girl's Youth Softball League will be holding their Opening Day Parade and Ceremony on Saturday, April 28.



HELPING THE YOUNG PATIENTS - Children's Specialized Hospital in Mountainside recently acquired an apnea monitor thanks to a donation from Royal LaCo and Garwood Paper Board, located in Garwood, which are divisions of Matcoe Industries, Inc. The purpose of an apnea monitor is to monitor a child's respiration and sound an alarm in the event of respiratory difficulty.



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PUBLIC NOTICE

TOWNSHIP OF SPRINGFIELD COUNTY OF UNION FIRE CODE RETROFIT FOR TOWNSHIP OF SPRINGFIELD. Notice is hereby given that bids will be received by a bid opening in the Township of Springfield for Uniform Fire Code Retrofit in the Township of Springfield...

PUBLIC NOTICE

RANGES FOR CERTAIN MUNICIPAL EMPLOYEES. Wyclof' Seconded: Jackson Roll Call: Ayes: 2 Nays: 0 Absent: Barris, Date: 3-20-90 Date: 4-17-90

PUBLIC NOTICE

NOTICE OF BID. NOTICE is hereby given that sealed bids will be received by the Borough of Mountainside for the purchase of a new fire engine...

Personality seminar scheduled

The Career Options Center is offering a unique opportunity for all interested persons age 17 and older to evaluate their career goals and improve the quality of their interactions and relationships.

Communication will be topic

In honor of Better Hearing and Speech Month in May, the public is invited to three free educational events at Children's Specialized Hospital in Mountainside.



STUDENT ARTISTS - Third-grade students Jessica Moek and Javier Delao, both of whom are enrolled at James Caldwell School in Springfield, recently had their paintings selected for the Channel 13 Trifecta Student Arts Festival.

OFFICE OF THE PLANNING BOARD

NOTICE OF PUBLIC HEARING. The Planning Board will hold a public hearing on the application of Robert S. Dorn and Marlene R. Small for a variance to the zoning ordinance concerning the lot at 10792 Springfield Road, April 26, 1990.

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FIRST READING

Wyclof' Seconded: Jackson Roll Call: Ayes: 5 Nays: 0 Absent: Barris, Date: 3-20-90 Date: 4-17-90

FIRST READING

Wyclof' Seconded: Jackson Roll Call: Ayes: 5 Nays: 0 Absent: Barris, Date: 3-20-90 Date: 4-17-90

Kenilworth student recognized

Evelyn Ramundo of Kenilworth, a student in the pre-vocational program of Union County Vocational-Technical School in Scotch Plains, was recently selected as a "Student of the Month" at the school.

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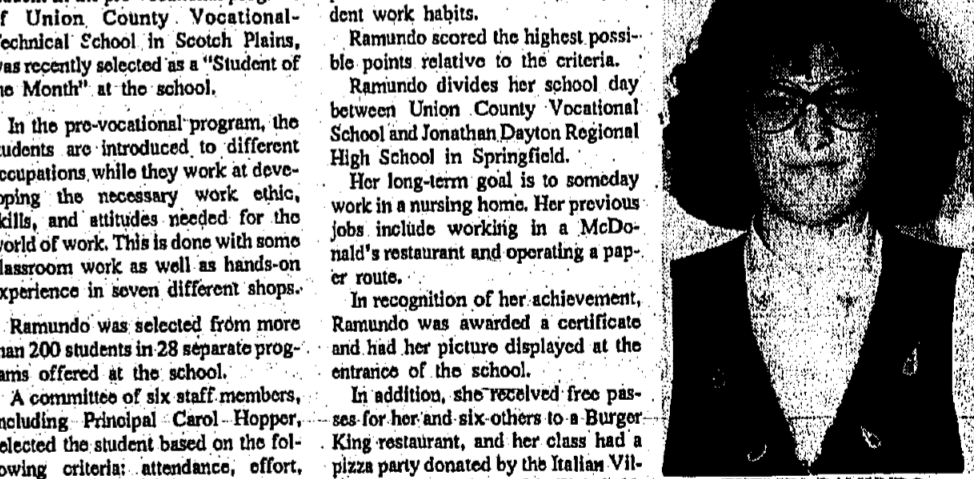
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A LOOK AT AMERICAN HISTORY - Fifth-grade students in Joan Krystow's class at Deerfield School in Mountainside, left, Jonathan Bruschi, Anthony Santos, Shaun Fahrion and Brett Davis exhibit the projects they made depicting the industrial revolution in 19th century America.



EVYLYN RAMUNDO

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GO WEST, DEERFIELD - Fifth-grade students in Sara Weisner's class at Deerfield School in Mountainside display their projects depicting the westward expansion of the United States and the industrial revolution. The projects were made as part of the students' social studies unit.

Cancer conference scheduled

Steven L. Halpern, M.D., director of the Valerie Fund Children's Center at Overlook Hospital in Summit, will speak on "What's New in Pediatric Oncology" at a conference on the treatment of children with cancer.

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Hospital trustees are named

Three area residents have been to the Children's Specialized Hospital Foundation board of trustees for three-year terms each.



SOCIAL



NANCY ELLEN SCHOENBERG  
MARK ALBERT SWANSON

Schoenberg-Swanson

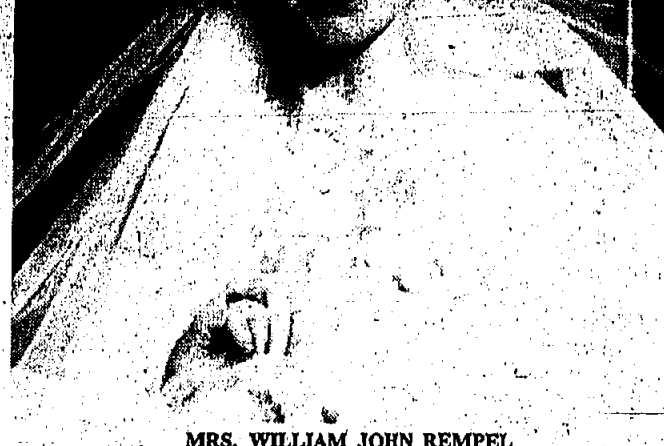
Mr. and Mrs. Paul Schoenberg of Springfield have announced the engagement of their daughter, Nancy Ellen, to Mark Albert Swanson, son of Dr. and Mrs. Harold Swanson of Des Moines, Iowa.



LINDA SPERANZA  
VINCENT BOUTILLIER

Speranza-Boutillier troth

Announcement has been made of the engagement of Linda Speranza, daughter of Mrs. Mary L. Speranza of Hillsdale and Mr. Nicholas A. Speranza Sr. of Bloomfield, to Vincent Boutillier, son of Mr. and Mrs. Wayne A. Boutillier of Union.



MRS. WILLIAM JOHN REMPEL

Caulfield-Rempel nuptial

Colleen Caulfield, daughter of Dr. and Mrs. James Caulfield of Union, was married recently to William John Rempel, son of Mr. and Mrs. William Rempel of Fair Lawn.



MARY J. HILDEBRAND  
ROBERT JOSEPH KOVACS

Hildebrand-Kovacs troth

Mrs. Helen P. Hildebrand of Plattsburgh, N.Y., has announced the engagement of her daughter, Mary J. Hildebrand, to Robert Joseph Kovacs of Caldwell, son of Mr. and Mrs. Robert B. Kovacs of Union.

Matthew Thomas McDuffie Kabak, a 7-year-old, 10-ounce son, was born March 17 in Clara Maass Medical Center, Belleville, to Douglas Thomas Kabak and Elisabeth Wignin McDuffie of Roselle.

Daniel Louis Becerra, a 6-year-old, 11-ounce son, was born March 12 in Overlook Hospital, Summit, to Mr. and Mrs. Louis E. Becerra of Roselle Park.

Eden Carmena Musumeci, an 8-year-old, 15-ounce daughter, was born March 11 in St. Elizabeth's Hospital, Elizabeth, to Mr. and Mrs. Mario Musumeci of Linden.

Holly Anne Baklarz, an 8-year-old, 4-ounce daughter, was born Feb. 12 in Elizabeth General Medical Center, to Mr. and Mrs. Thomas Baklarz of Lohmans, Pa.

Baglivo-Fitzpatrick

Mr. and Mrs. Angelo V. Baglivo of Union have announced the engagement of their daughter, Anne C. Baglivo, to James F. Fitzpatrick, son of Mr. James Fitzpatrick and Mrs. Judy Armstrong of Union.

FUR STORAGE TIME

Give your valuable furs a vacation in our cold storage vault, free from heat & humidity. Guaranteed safe keeping with insured security for perfect and complete protection.

Read me... I may change your life.

Customer Relations, Sales, Flexible Daytime Hours. Take it from me, it's not easy planning a job around a family. But being an ON TARGET rep helps...

Zirkel-Krayowski to wed

Joseph Zirkel, son of Mr. and Mrs. Richard P. Zirkel of Mountlake Park, and Mrs. Patricia Krayowski of Kenilworth, were married recently to John P. Krayowski, son of Mr. and Mrs. John P. Krayowski of Kenilworth.

Photo charge. There is a \$10 charge for wedding and engagement pictures. Photos can not be returned by mail and must be picked up at Union Leader office.

Bridal Sale AND EXPO! SUNDAY, MAY 20th. 2 SHOWS: 11 AM - 3 PM / 5 PM - 9 PM. GOWNS STARTING AT \$100. Featuring Famous Designer Gowns Such As: DESSY • BOB MACKIE • BIANCHI • GALINA.

RELIGION

Guest speaker set

Grace Lutheran Church, 2222 Vauxhall Road, Union, has announced that its guest speaker Sunday at 10:30 a.m. will be Dr. Norman Black of Lutheran World Relief.

Christian Service Brigade is a national organization with local units that is dedicated to helping men "be there" for boys. Through its weekly program in the church, its summer camps, its weekend retreats for dads and boys, Brigade "brings fathers and all men into friendships with children, teens and adults, all based on a friendship with Christ."

Enrollment is still open for Grace Lutheran Nursery School for the school year beginning in September. It was announced, the school will be located in church. The Nursery School is open to 3- and 4-year old children of all faiths.

A 'Brigade Sunday' - Joseph Krasov of Union, chairman of the Christian Service Brigade committee of Mountlake Park Gospel Chapel, 1180 Spruce Drive, has announced that special activities will be held at the chapel for "Brigade Sunday," this Sunday.

Bible seminar due - Bible teacher and radio personality, Allegra McBirney, will conduct an evangelistic program for women at Everglades Baptist Church, 242 Shunpike Road, Springfield, May 5.

Dr. Tom Lenz • DENTIST. Dr. Lenz has a good sense of humor and good conversation while I'm in the office. I like the straightforward attitude, and no matter what the problem, he always tells it like it is.

For a unique dental experience in a relaxed environment, come to my home office. 1042 North Broad St., Hillside, New Jersey 07205. 352-0009. Free Examination & Consultation for First Time Patients Only, With this ad.

Breast Screening. SPONSORED BY ELIZABETH GENERAL MEDICAL CENTER AMERICAN CANCER SOCIETY. SUNDAY, MAY 6th SATURDAY, MAY 12th. Screenings by appointment only Call 820-8979.

Cake, rummage sale

The United Methodist Women of the Community United Methodist Church, Kenilworth, will sponsor a cake and rummage sale in the Church May 4 from 9:30 a.m. to 6 p.m. and May 5 from 9:30 to noon. May 5 will be bag day.

A Triduum, "in honor of the Blessed Virgin," will be held Tuesday, Wednesday and May 3 in the Church of St. Joseph the Carpenter, Roselle. Services will start at 7 p.m. with Exposition of the Blessed Sacrament, recitation of the Rosary, which will end with Benediction.

Bressman's 'Humor' - Shalom Singles and Singal Singles will meet Wednesday in Temple Sha'arey Shalom, Springfield, at 7:30 p.m., and will hold a program featuring Lillian Bressman of Millburn. She is a free-lance writer. Her topic will be "The Joy of Yiddish Humor."

Bible seminar due - Bible teacher and radio personality, Allegra McBirney, will conduct an evangelistic program for women at Everglades Baptist Church, 242 Shunpike Road, Springfield, May 5.

Church Women United Roselle/Roselle Park Unit will celebrate May Fellowship Day on May 4 in St. Paul's Lutheran Church, Gallop Hill Road and Park Avenue, Elizabeth, at 12:30 p.m. This year's theme is "Justice With All Your Might."

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The United Methodist Women of the Community United Methodist Church, Kenilworth, will sponsor a cake and rummage sale in the Church May 4 from 9:30 a.m. to 6 p.m. and May 5 from 9:30 to noon. May 5 will be bag day.

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Bressman's 'Humor' - Shalom Singles and Singal Singles will meet Wednesday in Temple Sha'arey Shalom, Springfield, at 7:30 p.m., and will hold a program featuring Lillian Bressman of Millburn. She is a free-lance writer. Her topic will be "The Joy of Yiddish Humor."

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The GOLDMAN CATERERS. Glatt Kosher Catering at Town & Campus. Cordially Invites... Your inspection of our newly refurbished banquet rooms. Openings now available for 1990, 1991 and 1992.

Is Anyone Watching the Store? Read the Following Journal Editorial and Weep

The Daily Journal NEW JERSEY'S OLDEST NEWSPAPER. How politics costs us money. Union County's freeholders solved their dilemma over which of two buildings should house division of social service workers - they chose both.



# OPINION

## Apathy on schools

Tuesday's school board election was a typical one for Springfield — in that a relatively small number of voters determined what will be spent on the schools and who will run them during the 1990-91 school year.

Considering that the school budget represents about half of the Springfield homeowner's total property tax bill, you'd think that every year residents would head for the polls in droves. But that never happens here, or just about anywhere else in New Jersey, for that matter.

According to a random sampling conducted by the New Jersey School Boards Association, voter turnout for school board elections statewide has hovered between 7 percent and 15 percent for a decade. These low percentages are in spite of the fact that each April, about 90 percent of the state's school districts choose their Board of Education members at the polls, and that most of the available board seats are contested.

Furthermore, since 1985, the percentage of local school budgets rejected by New Jersey voters has increased every year.

A recent New Jersey School Boards Association survey, incidentally, showed that school board members' No. 1 concern is the lack of financial support for the state's schools.

The public's growing indifference toward the state of our schools can at least partially be explained by a steady drop in student enrollment through the 1980s. However, that decline is expected to reverse itself in a few years, and far-sighted educators are concerned that unless trends change, future students will confront a deteriorated educational system.

There's evidence, in fact, that the schools are already backsliding. A new report by the Independent Economic Policy Institute claimed that among the top 16 industrialized nations, the United States ranks only 13th in educational expenditures.

That's worrisome, considering that the young can expect to go out into a working world far more globally competitive than it is today.

This is a bleak scenario. But it can be avoided — if Americans reaffirm their commitment to educational quality.

### Washington Report

## Tourism needs to be cultivated

By MATTHEW RINALDO

Congressman, 7th District

Last year, Americans spent \$40 billion traveling abroad.

In contrast, we earned only \$37 billion from foreign guests to our shores.

That still made tourism the biggest export earner for the United States, surpassing chemicals and farm goods last year.

New Jersey was one of the biggest beneficiaries of tourism. It earned around \$7 billion from tourists, many of them foreign visitors coming from Canada.

Just a 10 percent increase in foreign tourists coming to America would change our trade deficit into a surplus and dramatically help our economy.

Unfortunately, the United States ranks 45th in the world in the amount of government funds spent per capita to promote tourism.

The U.S. Travel and Tourism Agency budget for this year is an inadequate \$13.8 million, and consequently we are far behind Western Europe in promoting tourism.

The countries of Western Europe attract almost two-thirds of the world's tourist business. Our share is only 10 percent.

Legislation that I am sponsoring in the next session of Congress would provide for a three-year budget of \$47 million for the U.S. Travel and Tourism Agency. In joint effort with tourist promotion campaigns by private travel organizations, it could be stretched far enough to cover key countries that have trade surpluses with the United States.

Furthermore, with the end of travel restrictions on Eastern Europe, and the Pacific rim countries flush with

Rinaldo's district includes Springfield.



### THE ART OF READING

Fourth-grade teachers at Thelma L. Sandmeyer in Springfield instructed their students to make puppets, flip books, posters, book jackets and dioramas to represent books they had read. This project was part of a reading program, and the students' artwork will be on display until the end of the month. From left are teacher Jo Ann Holmes, library page Jennifer Geiger and teacher Deborah Ricardo.

## Letters to the editor

### Lawmakers mandate costs, people pay

When is the will of the people to be given priority over our state legislators' self-aggrandizement?

I refer to the initiative and referendum resolution voted in by the overwhelming majority of the people in a recent election.

Were the people to have their way, we would not be saddled by many of the huge mandatory expenses levied by the state legislators on the school boards in this state.

In just one instance, they have mandated that nurses in our public schools be paid at least at the same rate as that paid to teachers.

In our own public school system, Union County Regional High School District 1, one of the nurses is paid \$51,500 for a 10-month school year. The other three nurses in the three schools are paid \$31,000, \$32,000, and \$41,900, respectively, for the same school year.

To my way of thinking, this is a tremendous amount of money to pay for the dispersing of aspirin or the taking care of minor cuts on an 8 a.m.-to-3:50 p.m. job.

The above is just one of the mandated costs that the laws passed by the state legislators have upon our income.

They pass laws but never take into consideration the consequences that the laws can have on the income of, especially, senior citizens. The legislators just bow to the pressure of lobbying groups — contrary to realizing what effects it will have on the general public.

It is high time that these lawmakers be taken to task for these misdeeds.

PETER VON NESSI  
Mountainside

### Freeholder ignored misdiagnoses

The appointment of Walter E. Boright, Union County freeholder, as chairman of Rummells Hospital Board of Managers has recently been in all the newspapers.

The choice of Boright as chairman of the Union County-owned hospital is an unfortunate one. Boright, as outlined below, is preoccupied with self-promotion and not with issues of health in Union County and, in particular, the health and welfare of its elderly population.

A few months ago, I brought to Boright's attention that Rummells Hospital was misdiagnosing senior citizens as "normal," when in fact they belonged to the high-risk heart-disease category.

I requested Boright's help to have Rummells re-examine their lab data on senior citizens, so that those in the high-risk heart-disease category could be identified and told to seek appropriate treatment and medication.

FRANZ WENGER  
Mountainside

### Tuna brands act to protect dolphins

I want to thank three tuna labels, Star Kist, Bumble Bee and Chicken of the Sea, for refusing to buy tuna caught along with dolphins in fish nets. It is a worthy cause.

I don't care if the tuna is going to be a little more expensive. I care more about what's going on in the water, in the sky and on our earth.

People might complain about the higher tuna prices. I care more about protecting our dolphins. If we don't do this, they will be extinct.

JOAN FASZCZEWSKI  
Union

### Think About It

## Budget solution: License gerbils

By JOHN TARTAGLINO

These are trying times for government.

Gov. Jim Florio says we're broke. Gov. Mario Cuomo says New York State's broke. Mayor David Dinkins says New York City's broke.

All three agree there's only one thing to do...

Raise taxes.

We're all adults here. We've gone through this before, and we know the score. We know that a good tax hike is good for whatever ails you.

But this time may be different.

We may be living through history in the making. It looks like they've finally run out of things to tax. The tip-off is that New York City is down to taxing dry-cleaning. If that's not rock-bottom, I don't know what is.

If this is true, it's the first time this has happened in centuries. In fact, the last documented case of a government actually running out of things to tax occurred during the Middle Ages.

Now research suggests that the Crusades were actually a step attempt to jumpstart a tax on traveling abroad.

I'm afraid that the days when government could just raise any given tax at will are gone. I have the feeling that creativity will be the watchword of the '90s.

Now, I don't usually do this, but I have some ideas. I know that offering suggestions for taxes is a lot like naming some good factory-outlet store stores when you're the guest of honor at a sockie party. But in these desperate times, we all have to pull together.

Let's see, if we leave them on their

own, their ideas will probably be worse.

So here goes.

• Mayor Dinkins: Don't charge people to come into the city. Make them pay to leave.

• Trust me. After a full day of gridlock, crime, and general inconveniences, most folks will take out a record mortgage just to get the heck out.

• Gov. Cuomo: "New York" is a famous name. Capitalize on it.

• Why don't you copyright it? The way I see it, it could cost \$1 each time the words "New York" were used in print, film, whatever.

• Not only that, but you could charge a reduced rate for people who only read or hear the phrase. My guess is that half would be fair.

• Picture the ad campaign: You on a couch, watching TV. You turn to the camera and say:

"Watch 'New York, New York,' mail us a buck — it's the law!"

• Liza Minnelli's next concert-album should close your budget, and it would also do loads for your visibility. Remember, '92 is just around the corner.

• Gov. Florio: You really have the easiest job of the three. There are still four or five things in Jersey that aren't being taxed yet, but the end is in sight.

• Don't wait until the fall and find yourself without new revenue opportunities. Build the foundation now.

• Mention in passing how interesting it is to watch the other cars when you're stuck in traffic on the Garden State Parkway. Then, come September, you can trot out your plan to charge an entertainment tax on rush-hour commuters.

• Tax the dead.

If we declare graves and mausoleums to be permanent residences and let someone argue they're not — we can start charging property taxes on them. Our governments make a pile of money, and the dead don't vote. Well, except in certain areas of Hudson County, anyway.

• Here's another good idea. We should make people who own dogs buy licenses. Let's expand on that.

I know there's some talk of widening that to include cats, but do you think that's enough? We could license everything. Dogs, cats, gerbils, goldfish.

• If you figure it right, the revenue from one decent-sized farm could easily pay for a state car for a year.

• And we haven't even scratched the surface. I'm just chock-full of good ideas.

• We could declare mugging to be a service, and make them charge the victims sales tax.

• We could rename the horribles "urban campers," and charge a user fee for the use of heating grates.

• We could make people pay registration taxes on shoes, so folks without cars don't get a free ride.

• There are others — the two-year surcharge on graft, the political hot-air license, and let's not forget the sales tax on Congressmen — but I'm saving those.

• After all, there's the federal difficulty to deal with, too.

Tartaglino is a Roselle native who writes occasional columns for the Springfield Leader.

## Engineers plan meeting

The Consulting Engineers Council of New Jersey (CECNJ), based in Springfield, will hold its second Conference Day on Wednesday, May 2, at the Lansdowne Inn at Routes 1 and 9 in Woodbridge.

The full-day session will begin at 9 a.m. with a presentation on "Human Resources by Richard D. Lake, president of Eastern Leadership Management in Whitehouse Station. Lake's discussion on "Total Quality Management" for Engineering Firms will include ideas for reducing business expenses through improved human resource management methods and customer relations.

The afternoon session on "Sales and Marketing" will be moderated by Robert C. Kirkpatrick Jr. of Keller and Kirkpatrick in Parsippany, and will include other CECNJ member firm representatives: Glenn R. Gerken of Bay Point Engineering in Point Pleasant Beach; M. Sharon Yorio of Converse Consultants East in Caldwell; and Douglas S. Johnson of Sokolowski and Sartor, Inc., in Warren.

The fee for the full-day session, which includes lunch, is \$95 for members and \$125 for non-members. Registration begins at 8:30 a.m. The program will run from 9 a.m. to 4:30 p.m.

For additional information or registration, contact CECNJ's headquarters, 66 Morris Ave., Springfield, phone number 379-1100.

The Consulting Engineers Council of New Jersey, one of 51 Member Organizations of the American Consulting Engineers Council, represents 130 independent consulting engineering firms throughout the state, including 30 of the largest design firms in the United States.

## ARC to honor young TV actor

The Association for Retarded Citizens (ARC) Union County will bestow its highest honor, the Humanitarian Award, on Chris Burke, a young man with Down Syndrome who stars in the ABC-TV series, "Life Goes On."

The award will be presented at the association's gala Candlelight Ball on Saturday, April 28, at 8 p.m., at L'Affaire Restaurant, Route 22 East, Mountainside.

Also being honored at the event will be the Summit Trust Company, whose support for the programs and services of the ARC/Union County has made a real difference. The Summit Trust Company will receive the prestigious ARC/Union County Community Service Award.

For further information about the gala, interested persons may call Alice Knecht, ARC/Union County community relations director, at 754-5910.

## Fund-raiser for Union Catholic tomorrow

The Parents' Guild of Union Catholic Regional High School will hold its annual fund-raiser tomorrow, April 27, at the high school on Marine Avenue in Scotch Plains.

The doors will open at 6:30 p.m.

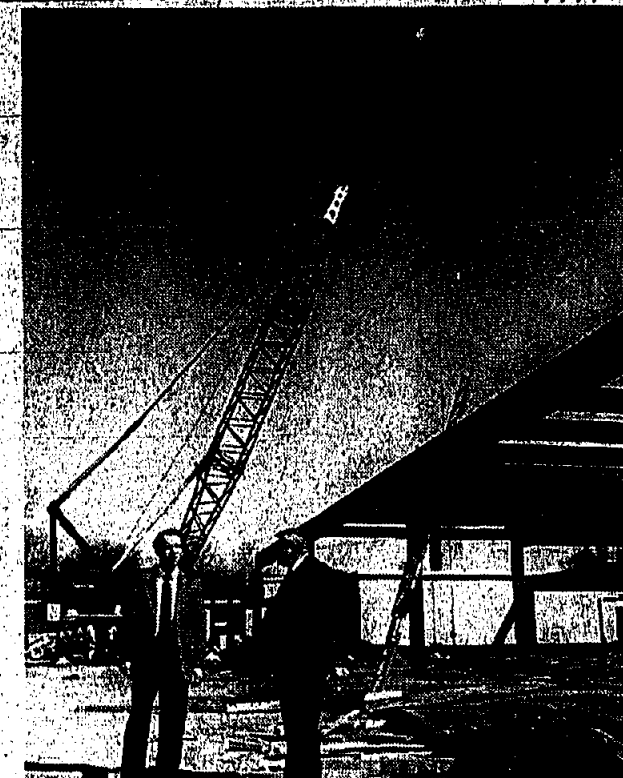
Admission is \$5, which covers door prizes and refreshments.

Further information may be obtained by contacting Anne Wischusen at 233-0292.

## Chamber schedules safety awards dinner

The Union County Chamber of Commerce will host the Tri-County Safety Awards Dinner on Thursday, May 3, at 6 p.m. at the Coachman Inn, Garden State Parkway, Exit 136, Cranford.

For reservations and additional information, interested persons may contact the chamber at 135 Jefferson Ave., Box 300, Elizabeth 07207-0300, phone number 352-0900.



GOING UP — Steel beams have been erected as construction of the Commons Building on the Cranford campus of the Union County College continues. Inspecting the \$6 million project, scheduled for completion late this year, are, from left, UCC Director of Plant Operations Dennis Dudas and UCC Acting President Roy Smith.

## Astronomy Day program slated

Philip Goode, a professor at New Jersey Institute of Technology in Newark, will speak on "Seeing Inside the Stars: The Study of Sunquakes" at a special program on Saturday, April 28, as part of Astronomy Day at Union County College.

The annual event, conducted internationally, features a full day of lectures and telescope viewing that is open to members of Amateur Astronomers, Inc. (AAI), based at the college's Sperry Observatory, and the public. The observatory is located on the college's Cranford campus.

The schedule of events begins at 10 a.m. with a talk on noted astronomer William Herschel, followed by programs hourly from 11 a.m. to 4 p.m., and also at 7 p.m. and at 8 p.m.

Goode's keynote speech will be given at 2 p.m. in the college's theater, also located on the Cranford campus.

During programs, visitors may view sunspots, solar prominences, and planets through a high-powered telescope. A raffle drawing also will be conducted.

The day also will feature displays of solar research and mirror grinding, sales of astronomical books and related items, a trading table for such items, free collimation tests, free tests for radioactivity of eye pieces, and viewing through the 24-inch reflector and 10-inch refractor telescopes.

Those seeking further information may call 276-STAR.

## Arms-control advocates to fete Congresswoman

Congresswoman Patricia Schroeder, D-Colo., will be the honored guest at the 32nd annual dinner of NJ SANE/FREEZE on Saturday, April 28, in Springfield.

The dinner will be held at the Holiday Inn, 304 Route 22 West, starting at 6:30 p.m.

Tickets for the dinner are \$40 per person.

Schroeder will be honored for her contributions to arms control, foreign policy, civil rights and women's issues, according to NJ SANE/FREEZE.

Schroeder has been a member of the House of Representatives since 1972. She is the most senior woman in Congress and the first woman to serve on the House Armed Services Committee. She chairs the House Subcommittee on Military Installations and Facilities, and is also co-chair of the Congressional Caucus for Women's Issues.

In 1989 she was appointed co-chair of the Democratic Caucus' Task Force on National Security. In 1987, she briefly explored a bid for the presidency.

Schroeder will be the recipient of NJ SANE/FREEZE's George F. Kennan Award, and will speak on the topic "Is Washington Ready For Peace?"

At the dinner, NJ SANE/FREEZE will also give special recognition to the Communications Workers of America, District One, with the organization's Dorothy Eldridge Peacemaker Award. The award was instituted in 1988 to honor the memory of NJ SANE/FREEZE's founder, who died in 1986.

For ticket information or for additional information about NJ SANE/FREEZE, interested persons may call 744-3263. The organization is based at 89 Walnut St., Montclair.

## Ex-smoker to speak to group

"Lifting The Smoke Screen" is the topic David Goerlit will speak about at the annual meeting of the American Lung Association of Central New Jersey that will be held on Wednesday, May 2, at 7 p.m. at the Ramada Hotel in Clark.

Once a model advertising cigarettes for the R.J. Reynolds Tobacco Company and a former three-pack-a-day smoker, Goerlit successfully kicked the habit and now is crusading against cigarette smoking on behalf of the American Lung Association, the American Cancer Society and the American Heart Association.

The annual dinner meeting of the American Lung Association of Central New Jersey will also include an overview of the association's community programs and services and the election of board members and officers. Institutions and volunteers will be honored with awards.

Community Service Awards will be given to RSV-P/Kennilworth Senior Citizens and Union County College.

Reservations can be obtained for a donation of \$25. To make a reservation, interested persons may contact the Lung Association at 388-4556 or write to the association at 205 Westfield Ave., Clark 07066-1539.

## Home-buying topic of series

Rutgers Cooperative Extension of Union County will present "Home-Buying: The American Dream Series" on Thursdays, May 3, May 10 and May 17, at 7 p.m. to 9 p.m. each day at the Westfield Auditorium.

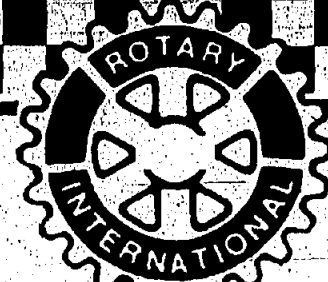
The series by dates will discuss:

• May 3: Processes to get housing — income credit and debt, price range, monthly cost, closing and other costs, tax benefits and mortgage instruments.

• May 10: Types of housing, family needs and priorities, condos, town housing, mobile housing, manufactured housing, lot size, environmental considerations, inspection and other resources.

• May 17: Function of the broker, banker, inspector, attorney and other housing professionals; binders, contracts and consumer rights.

Registration is necessary in advance. Call 254-9855.



LINDEN ROTARY

# YOU'LL FLIP OVER OUR PANCAKES


LINDEN ROTARY TWENTIETH ANNUAL PANCAKE DAY

## Saturday, April 28th • 8 AM - 2 PM

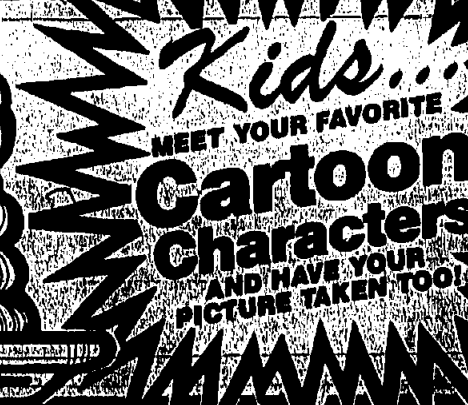
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AT WOOD AVENUE AND HENRY STREET

Donation \$3.00 per Person  
All Proceeds to Benefit the Linden Scholarship Fund  
Tickets at the Door or Call (201) 862-1550



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### Thursday Edition Deadlines

All News... noon Friday

Letters to the Editor... noon Monday

Classified Advertising... 3 p.m. Tuesday

Display Advertising... noon Monday

Public Notices Advertising... noon Tuesday

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Classified Manager





this week in sports

APR. 26 Baseball
Baseball
Brearley at St. Patrick's, 4:00
Roselle at Dayton, 3:45
Ros. Cath. at A.L. Johnson, 3:45
Manville at Ros. Park, 3:45
Plainfield at Union, 4:00
Softball
Dayton at Roselle, 3:45
Ros. Park at Manville, 4:00
Linden at East Side, 3:45
A.L. Johnson at Ros. Cath., 3:45
Union at Livingston, 4:00
Boy's Track
Brearley at Dayton, 4:00
Penn Relays, Phila.
S. Plains at Linden, 3:45
Girl's Track
Brearley at Dayton, 4:00
S. Plains at Linden, 3:45
Boy's Tennis
Middlesex at Brearley, 4:00
Linden at Plainfield, 3:45
A.L. Johnson at Ros. Cath., 3:45
Bound Brook at Ros. Park, 3:30
Golf
Gov. Livingston at Brearley, 3:30
Ros. Cath. at A.L. Johnson, 3:45
East Side at Ros. Park, 3:30
Union at Summit, 4:00
Volleyball
Livingston at Dayton, 3:45
APR. 27 Baseball
Dayton at New Prov., 3:45
East Side at Linden, 3:45
Ridge at Ros. Park, 7:30
Union at Summit, 4:00
Softball
Dayton at Ros. Park, 8 p.m.
Summit at Union, 4:00
Un. Cath. at Linden, 3:30
Union at New Prov., 4:00
Volleyball
Summit at Union, 4:00

APR. 28 Baseball
Linden at Summit, 1:00
St. Pat's at Roselle, 10:30
Softball
Eliz. at Ros. Pk., 10:30, UCT
Girl's Track
Randolph Relays, 9:30
APR. 30 Baseball
Linden at Westfield, 3:45
Rayway at Union, 4:00
Softball
Dayton at Brearley, 4:00
Westfield at Linden, 3:40
Ros. Park at Millburn, 4:00
Union at Rahway, 4:00
Volleyball
Dayton at Chatham, 3:45
Union at Plainfield, 4:00
Boy's Track
Ros. at Ros. Cath. (Field), 3:45
Girl's Track
Ros. at Ros. Cath. (Field), 3:45
Boy's Tennis
Green Brook at Brearley, 4:00
Dayton at Immaculata, 3:45
Ros. Cath. at G.L., 3:45
Ros. Park at No. Pk., 3:30
Union at Plainfield, 4:00
MAY 2 Baseball
Plainfield at Linden, 3:45
Union at Cranford, 4:00
Softball
Cranford at Union, 4:00
Middletown at Ros. Park, 3:30
East Side at Union, 4:00
Boy's Tennis
Linden at Elizabeth, 3:45
Dumellen at Ros. Cath., 3:45
Un. Cath. at Union, 4:00
Golf
Linden-Crtd., Oak Ridge, 3:15
Union at Wauking Hills, 4:00
Note: Baseball and softball games are subject to change because of Union County Tournament play this weekend. Please check with the appropriate high school for clarification.

Boy's Track
G.L. at Dayton, 3:45
Rayway at Linden, 3:45
Ros. at Ros. Cath. (Track), 3:45
R. Park at Mid./Pingry, 3:30, Pin.
Union at Elizabeth, 4
Girl's Track
G.L. at Dayton, 3:45
Rayway at Linden, 3:45
Ros. at Ros-Cath. (Track), 3:45
South at Union, 4
Golf
Brearley at Union, 3:30
Dayton at Ridge, 3:45
Eliz.-Linden, G. Hill, 3:15
A.L. Johnson at Roselle, 4:00
Ros. Cath. at Immaculata, 3:45
Brearley/E. Bm. at Union, 4:00
Boy's Tennis
Green Brook at Brearley, 4:00
Dayton at Immaculata, 3:45
Ros. Cath. at G.L., 3:45
Ros. Park at No. Pk., 3:30
Union at Plainfield, 4:00
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Softball
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R.C. wins three straight

By MARK YABLONSKY
Since dropping a 7-2 decision at North Plainfield on April 12, Mary High softball team has won three straight, including a wild and woolly 23-14 victory last Friday in Martinsville against Pingry.
And the names of Tara O'Brien and Maureen Kelleher have had a lot to do with the winning streak. O'Brien, who is a senior shortstop, went 3-for-14 in wins over Roselle, Hillside, and Pingry, knocking in five runs during the process. In a shortened 15-5 win over Roselle on April 14, O'Brien led off the bottom of the first inning with a double against Roselle pitcher Mitchell Stanogiro, and later scored on a single by Maureen Kelleher. O'Brien also tripled in a run in the fifth inning, and later scored on yet another single from Kelleher.

ENTERTAINMENT

Cullen will lead concert
James Cullen, a Kean College of New Jersey music professor, will lead a vocal concert at 4 p.m. Sunday to benefit Covenant House in the Covenant House auditorium, Ninth Avenue and 17th Street, New York City. Cullen, an assistant professor at Kean in Union, is founder and conductor of the Symphonium Singers, the ensemble that will present the program. Selections will range from Renaissance to contemporary music, he said. Cullen said that the 16 voices, all volunteers, will be accompanied by piano and that a highlight of the event will be an Irving Berlin medley. He noted that some of the singers will be traveling from as far away as Philadelphia, Pa., and Philadelphia, Va. The ensemble, which includes Kean alumni, practices at Kean College, and is "dedicated to performing benefit concerts." The ensemble is preparing a December benefit concert for the Center for Hope Hospice, Roselle.

horoscope

For week of Apr. 29-May 5
ARIES (March 21 to April 19) Those who thought they could continue learn: history. "Rams" will not be happy. You're refreshed this week. You are ready for a new start.
TAURUS (April 20 to May 20) Focus on your security, both on the home front and financially. Collect and analyze data. Do not let your emotions get the best of you. Involve your partner in your plans.
GEMINI (May 21 to June 21) You are the toast of the party - even if it's at work. Associate with like-minded people in response to your charm. Do not be a bully, though. Be humble.

Web on stage

The Berkeley Heights Cultural Arts Committee, in conjunction with the New Jersey Public Theater, will present the "Charford's Web," Saturday at 10 a.m. in the Columbia School auditorium, Plainfield Avenue, Berkeley Heights. For further information one can call 322-3808.

lottery

The following are the winning New Jersey Lottery numbers for the week of April 15.
PICK IT - AND PICK 4
April 15-032, 1235
April 16-925, 7544
April 17-555, 7175
April 18-468, 8498
April 19-526, 7232
April 20-994, 2168
PICK-6
April 16-22, 24, 29, 39, 44; bonus - 07081.
April 19-14, 19, 23, 30, 34, 45; bonus - 63035.

Card show salutes students

Any elementary or high school student who can present higher than recent report card that has all A's and B's will receive free admission to the next Collector's Showcase Baseball Card and Comic Book show, slated for next Saturday, May 5, at the Union Boys and Girls Club on Jeanette Avenue.

'PTSO' team vs. Giants

The names of Ted Johnson, Tom Wisniewski and Joe Pepe are easily recognizable in Springfield basketball folklore. Along with Brian McNany and Springfield Police Officer Chris LaFragola and Steve Stock, that trio and other "PTSO Shooters" of Jonathan Dayton Regional High will take on members of the New York/New Jersey Giants on Wednesday, May 2, at 7 p.m. at the high school gym.

Organ recital planned in church

Paul Martin Maki will play the third and final organ recital of the 1989-90 series Sunday at 4 p.m. in St. Stephen Church, Millburn. His program will include works by Max Reger, Edward Elgar and Louis Vierne.

CROSSWORD PUZZLE

Crossword puzzle grid with clues: ACROSS 1 Bunker or invader, 5 Babel, 10 At that moment, 14 Woodwind instrument, 15 Please, 16 Lagomorph, 17 Aka Glenn, 18 Kettlebell-hopper, 19 Lamb, 20 Heaver's tool, 21 Imitates, 22 Conduit, 24 Frank, 25 Like autumn, 27 As You Like It, 28 Brownish gray, 29 Racine, awkwardly, 32 Toren of, 33 Play-out, 34 Part of a rotary, 35 Ray of movie, 36 Destined, 37 Willing's partner, 38 Esophagus, 39 Erlicson, 39 Shattered, at least, 40 Tuck's life, 41 Noble's father, 43 Coin takers, 44 Angles, 45 Numerical suffix, 46 Worn-out, 49 Waa one, 50 Louie, the champion, 53 Dim, 54 "Cayonara" actor, 57 Exudes, 58 Nipoleon, e.g., 59 "Big Doo" portrayal, 60 Debie, 61 Cole dwellers, 62 Simple, DOWN 1 Circle dance, 2 Wild goat, 3 Mine find, 4 Brown of renown, 5 Plains Indian's home, 6 Address Terry, 7 Cole et al., 8 Whiff even, 9 Offered, 10 Manifold von Richthofen, 11 "Trot" shape, 12 Rocker Clapton, 13 Flincky, 14 Fraternally letter, 23 Saver's initials, 24 Free and clear, 25 Wild time, 26 "Rocky" co-star leaves, 27 "As You Like It" setting, 28 Racine, awkwardly, 29 Ledger item, 30 Choral syllables, 31 Fluids leader, 32 Brewer's staple, 33 A slope, 36 Hesitated, 40 Like a cheetah, 42 River laie, 43 Smooth transitions, 44 In music, 45 Buffet, 46 Black, 47 Ice formation, 48 Melt together, 49 DCCLLI X II, 50 By, 51 Rare bird, 52 Actual being, 53 Outside, prefix, 56 One of the Cratchits.

WHERE TO DINE

Map of New Jersey with restaurant locations marked: THE APPIAN WAY RESTAURANT, BIBBY'S COACH & FOUR RESTAURANT, BIG STASH'S, THE CEDARS RESTAURANT & Cocktail Lounge, CHAMPS SPORTS BAR, THE CHESTNUT TAVERN, THE COACHMAN RESTAURANT, CONTINENTAL RESTAURANT, COSTA DEL SOL, FERRARO'S, GARDEN RESTAURANT, HUNAN SPRING Chinese Restaurant, PARK PLACE Sports Bar & Nite Club, SERGIO'S CA MEA, SINCLAIRE'S, TIFFANY GARDENS, TRUMPETS RESTAURANT & JAZZ CLUB, UNCLE MIKE'S, THE WALLINGTON EXCHANGE.



Photo by Tom Picard

A SMOOTH PITCH - Linden hurler Ariel Lopez gets ready to send a pitch to home plate during Monday's game with Irvington at Memorial Park. Lopez allowed only five hits in seven innings, but took the loss, 4-3.

Give us the fax
Do you wish this newspaper could get your press releases immediately? Try faxing them to us! Our fax number is 686-4169.

J&F card show slated
J&F Productions will hold another of its baseball card shows next Sunday, May 6, at the Holiday Inn in Kenilworth, from 9 a.m. to 4 p.m. Further information is available by calling 376-4846.

STARTING YOUR ENGINE IS A TERRIBLE THING TO DO. Because at start-up, your oil's in the pan, not in the engine. So when you turn the key, engine parts grind together. And in those first critical seconds, 70% to 80% of all wear takes place. But not if you treat your engine with Slick 50. Within 30 minutes, it begins bonding with your motor to create a super slippery coating. A coating tough enough to reduce engine wear for more than 80,000 miles. Over a billion miles of proof.

Croce cited
Frank Croce of Roselle Park, who was an All-American wrestler at Kean College this past winter, was one of four athletes to be presented with the Kean-Alumni-Association's Most Valuable Player award at a recent dinner. Croce, who went 37-4-2 for Kean, actually became an All-American for the third straight season, having done so in each of the previous two years at Middlesex County College. Wrestling at 142 pounds, Croce won a New Jersey Athletic Conference championship, before placing third in the Div. 3 national championships in Ithaca, N.Y., in early March - good enough to qualify for All-American status.

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Happy Birthday
If you would like everyone to join in the celebration at your child's birthday, just clip out the coupon below and send us your child's photo along with the information requested and we will print it as near the big day as possible. Photos must be received two weeks prior to publication.

Restaurant review
Sinclair's
By KATHERINE BROOKS
Eric Tevow, the owner of Sinclair's, 242 North Ave., Westfield, travels overseas to bring back exotic recipes and seafoods. All of his selections are made at the finest seafood markets and are flown fresh from all over the world to ensure high standards and quality freshness. His latest return is from Japan, where he and his executive chef, Henry Dooney, brought back even more ideas to add to their already interesting menu. Tevow has operated Sinclair's for six years as one of the finest seafood restaurants in the area. A risk-taker, Tevow studied Sinclair's on an already existing restaurant site. Although those previous eateries came and went, Tevow was determined to make his restaurant prosper. He believes that it is possible for a restaurant menu to only carry seafood. Therefore, that is the only food of which the Sinclair's menu consists. Preparing seafood in every imaginable way, Tevow offers his dining patrons two different menus. One menu is the house menu, and the other is a computer-typed listing of additional seafood specialties. The house menu offers a variety of chilled seafood cocktails ranging in price to \$8.25, hot seafood appetizers to \$7.50, freshly-made seafood soups, and four categories of entrees: broiled, fried, grilled and specialties, all priced from \$12.75 to \$21.50. This broad price range can surely cover any purse. The house menu offers a great selection of seafood as we know it, with American culinary characteristics. However, the additional menu is exciting to read because it names each dish, first by the country of its origin, and then offers an explanation. Once again, several selections are offered for each hot and cold appetizer, soup, and entree. The specials are as numerous and as more expensive than the original menu. From Sweden, as a cold appetizer I enjoyed the Homened Gravlax - Norwegian salmon cured with basil and brined and served with cucumber and flying fish caviar, for \$7.25 - it was good, but I was not quite sure how I felt about the briny. The cucumber taste tried to balance out the strong tang. From California, the avocado with shrimp, scallops and lobster, topped with a Mornay sauce, for \$7.50 was so delicious that I wished that I, instead of my dinner companion, had ordered it. Other appetizers to be noted are the Tunisia, which is swordfish sauteed with Arabian spices for \$6.25, and Ito Japan, which is crispy skate with Ponzu dipping sauce for \$5.50. The Ponzu sauce is one of Sinclair's latest additions. It is a Japanese dipping sauce consisting of red wine, red vinegar, soy sauce, bonito flakes and pickled plums. Don't miss it! As an entree, the Salmon Croquette salmon wrapped in spinach and puff pastry, accompanied by a Hollandaise sauce - for \$19.25 was slightly bland, but a little bit of pepper did the trick. The Delice Maison Glace - thin crepes filled with lobster, shrimp and scallops, which is served with a Mornay sauce - for \$17.50 was very creamy and immediately filling. The Swordfish Macadamia, for \$18.50 is something that I highly recommend. I had the last time I dined at Sinclair's. Ratings: \*\*\*\*\*Excellent \*\*\*\*\*Very Good \*\*\*\*Good \*\*\*Fair



# SPRING HOME & GARDEN Guide

## Decorating firm aids homeowner

Creative Decorating Services offers a special service for the homeowner, as well as for the apartment dweller, who simply needs a little help to perk up a somewhat "tired" room or two; in many cases, a kind of quick cosmetic lift will give the room a fresh, updated look.

Using basically the client's furnishings, this magic makeover can be achieved with creative decorating techniques personally designed for each client — at an affordable price.

During a visit to the client's home, a room analysis is made in which all aspects of interior design are considered.

Namely, basic style or eclectic; color coordination; pattern mix; fabrics and textures; evaluation of window, wall and floor treatment; furniture arrangement; lighting and the effective use of accessories.

Of course, most important are the needs of the family, life-style, special preferences, etc., which serve as a guideline to create a comfortable, functional and aesthetically pleasing room.

Creative Decorating Services are tailored to meet the decorating needs of each client.

### Reach thousands

Without advertising, something terrible happens:

Nothing. Would you like to reach 150,000 people with a message about your product or service? Phone 686-7700 and find out how.

For those who require minimum help, a one-time consultation, 1 1/2 hours long, is available. Often a second consultation is requested by the client to consolidate the various changes, also 1 1/2 hours.

Of course, if the client requires more than a consultation, extensive design service is also available — be it cozy country, charming English or Victorian, the popular traditional style, elegant Regency, Louis XV, Louis XVI, sophisticated contemporary, dramatic neo-classic, etc.

The quick cosmetic-type decorating approach has been valuable in real estate transactions, which extends beyond the routine suggestions made by the agent to the home seller. It can create that important good first impression to a prospective buyer, as well as help to focus on the attractive potential this home has by creating a more spacious, bright, airy and inviting look.

Again, this can be done very inexpensively and often proves to have been a wise expenditure in the final sale of the home.

A more permanent home or apartment decorating service is equally useful to a new homeowner to help him reorganize and coordinate furnishings into a new setting.

It is important to re-establish the

familiar comfortable home atmosphere as soon as possible during this somewhat-difficult-transitional period.

Other services offered include special children's rooms designed not only for play, but to surround them with things to stimulate their innate curiosity to explore the wonders of the world. In addition, there is no doubt it is impossible beyond the narrow scope of the playground and mindless TV programs, and to fill the gap with fascinating subjects to which our educational system can only devote a brief time if at all.

Special attention is given to creating more inviting, ultra-comfortable and, yes, romantic and sensual master bedrooms and baths.

In the scheme of things, many people do not consider room environment all that important. Few would stop to analyze their immediate surroundings, but in reality, we all instinctively respond to it — it does affect how you feel.

At the end of the usual hectic workday, it is essential to have our own special place, our home, to provide us with creature comforts and all that we hold meaningful and dear to restore our sense of well-being.

For more information of all services, and appointments, interested persons can contact Creative Decorating Services at 486-6315.

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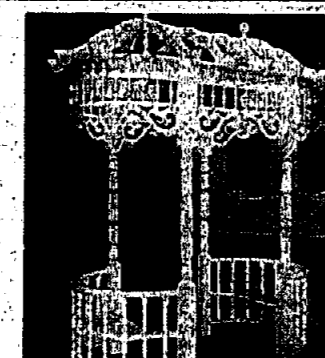
VINYL SIDING • REPLACEMENT WINDOWS

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FOR FREE ESTIMATE CALL:

**298-0713**



## Sitting Pretty

If your garden is too small for a gazebo, why not consider a picturesque Garden Seat? It reflects the ornate elegance of the Victorian tradition while adding a romantic focal point to any backyard setting.

If you'd like one, two Kits are available. Dimensions are 51" to 60" wide by 90" to 102" long.

To add this unusually decorative touch to your landscape, write to: Cumberland Woodcraft Co., Inc., Post Office Drawer 009, Carlisle, PA 17013.

## How To Keep Your Cool And Save Cold Cash

Not so long ago people lined up outside movie theaters because they offered an evening of air conditioning along with the latest screen stars. Now that air conditioning is available for every home, more consumers are choosing central air conditioning.

If you are installing a central air-conditioning system for the first time or upgrading an existing system, you can benefit from some advice from the Air-Conditioning and Refrigeration Institute (ARI), the association representing manufacturers of central air-conditioning and heat pump systems. Some common questions and answers:

**How does an air conditioner work?**

By transferring heat—from the inside of a building where it is not wanted, to the outside. Refrigerant in the system absorbs the excess heat and is pumped through a closed system of piping to an outside coil. A fan blows outside air over the hot coil, transferring heat from the refrigerant to the

outdoor air. Because the heat is removed from the indoor air, the indoor area is cooled.

**What should I do in advance to make sure that my air conditioning system will work efficiently this summer?**

Have the system checked each year—before the peak cooling season—by a qualified contractor or service technician. Then, remember to keep the air filter clean and the outdoor unit free of leaves and debris.

**If my air conditioner stops working, what is the most likely problem?**

It could be as simple as replacing a fuse, resetting a circuit breaker, or checking to see if the thermostat is set properly. The refrigerant may be low if the system still runs but doesn't cool enough. Most likely if the problem involves any major part, such as the compressor, you would hear strange noises similar to those of any mechanical equipment not running correctly, or the unit might not run at all.

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off Michigan Ave., Kenilworth off Elizabeth Ave., Cranford Next to the Cranford Community Center

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From erecting a deck, replacing windows, adding a room, to building a whole house. Many fine craftsmen are available now! Jaeger Lumber would be pleased to recommend one of our many fine contractor customers to build your project!

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Save big bucks during Deere Season.

**DEERE SEASON SALE**

Now you can save on some of the most durable lawn equipment around. Because from now through May 31, John Deere lawn tractors, riding mowers and walk-behind mowers, are on sale.

Drop by soon. And let us help you cut the cost of trimming your lawn.

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**THERE'S NO BETTER CARPET WARRANTY ON AMERICAN SOIL.**

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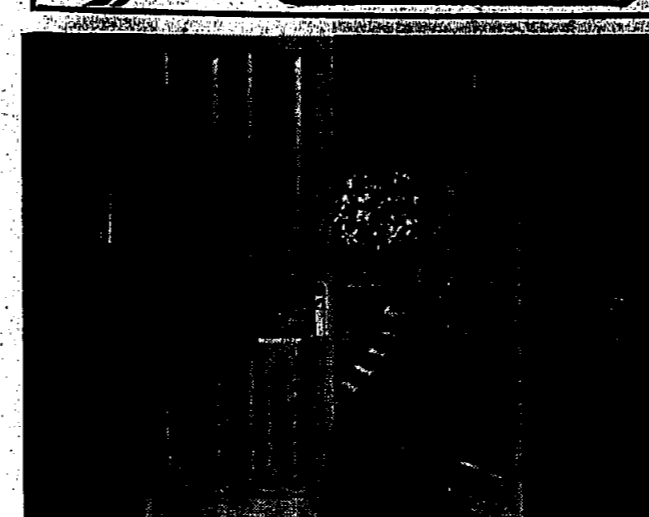
WorryFree™ is the only carpet fiber with a warranty that's good against soil. On top of that, this warranty covers your carpet for a full five years. So come in for soil, stain and wear-resistant WorryFree carpet. And make domestic life easier. IT'S MORE THAN JUST A RESISTANT, IT'S TOTALLY WORRYFREE.

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# SPRING HOME & GARDEN Guide

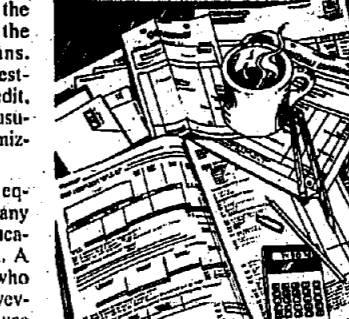


## Home Equity Loans Pay Off For Improvements At Tax Time

Since the Tax Reform Act of 1986, the nation has seen an explosion in the popularity of home equity loans. These loans are one of the fastest-growing sources of consumer credit, since the interest paid on them is usually fully deductible for people itemizing using Schedule A.

Like a second mortgage, home equity loans can be used to finance any number of things, including education, vehicles or credit card debt. A growing number of consumers who assume a home equity loan, however—approximately 42 percent—use them to finance home improvements.

While many homeowners use professional contractors to do their re-



in your attic, for example, is a project you can easily do yourself in an afternoon. Or, on a larger scale, you can hire a professional insulation contractor to insulate your attic and hard-to-reach areas in your home like the side-walls. In either case, using a quality product like CertainTeed Fiberglas insulation will help to guarantee that your home meets the new energy standards recommended by the Department of Energy which will keep your home more comfortable and cost-efficient year round.

The amount one can borrow under a home equity loan is calculated on a percentage (usually 75 to 80 percent) of the home's appraised value, minus the unpaid balance of the mortgage.

Home equity loans allow the homeowner to take the money as it is needed by writing a check or using a credit card. In addition, this type of loan can be flexible and can run for long periods of time, or be open-ended.

Rates for home equity loans vary, although they are often set at two percentage points above the prime rate. Also, the repayment periods are generally shorter than first mortgages.

For a free booklet entitled "The New Tax Laws and the Energy Efficient Home," write to the CertainTeed Home Institute, P.O. Box 860, Valley Forge, PA 19482.

## A Lasting First Impression In Hallways And Foyers

Making a good first impression is always important. That's why special attention should be given to your home's hallways and foyers. These are usually the areas the guests see first as they enter your home. And, usually they are dominated by doors. It makes sense, therefore, to give careful consideration to the door design in these areas.

Hallways and foyers are not meant for long stays, and they usually have limited access to natural light. Decorating them here have to be more dramatic, or they will likely go unnoticed. Molded doors, such as those manufactured by Masonite Corporation, can help make that first impression a grand one.

When it comes to choosing colors for your molded doors, there are not any hard and fast rules. One of the big advantages molded doors have over flush doors is that they offer almost

unlimited finishing options.

Use of a dark or intense door color with high contrast to its surroundings is an impressive opening. A dramatically finished hallway door, perhaps highlighted by track lighting, can be the single most important element in adding visual interest and appeal to a bland hallway or foyer.

Door hardware plays another important element in overall door design. Careful attention to selection of handle or knob, hinges and decorative fixtures enhances the look of your doors. Laminated or brass lever door handles complement contemporary or European-influenced designs very well.

For traditional doors select the clean look of polished or antique brass knobs. Porcelain handles can improve a country look. Decorative key hole plates can be used to recast a variety of designs.

## New Form For An Old Favorite

Imagination, ingenuity, and a large dose of nostalgia for the family cherished family porch of childhood memories conspired to revive the traditional porch of yesterday as an attractive and versatile centerpiece for the display of hanging plants.

The natural choice for the porch structure was Simpson TopDeck redwood and timbers to take advantage of redwood's ideal compatibility in garden and landscape settings. Instead of a conventional porch roof the overhead area is a network of redwood lattice which provides support for a multitude of hanging flower baskets. The lattice also provides an ideal climbing surface for ivy or wisteria which can ultimately form a natural roof for the porch.

In the porch pictured, redwood pieces were laminated to make the curved arches. Structural posts were chamfered on the edges. Joints and fastenings were detailed so that no nails were visible.

The porch also provides an attractive passageway from the house to an adjoining redwood deck area.



Redwood Garden Porch flanked at ground level by flower beds, the porch serves as a connecting passageway from the house to an adjoining redwood deck.

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D. J. Moran, Thomas P. Gagliardi



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Table with 2 columns: Ad Type and Rate. Includes Transient Rates, Classified Display, and Classified Index.

Transient rates apply to ads appearing fewer than 10 times. Payment for transient ads should be received before the Thursday before the Thursday of publication.

Business Directory Ad Deadlines: Friday 5 P.M. Classified Ad Deadlines: Tuesday 3 P.M.

BOA NUMBERS AND BORDERS: Available for a fee of \$8.00 each.

COUNTY LEADER

Madison, N.J., 07940

Union Leader • Watcher • Union Leader • Watcher • Union Leader • Watcher

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CONDO DEADLINE: Tuesday 3 P.M. TRANSIENT CLASSIFIED RATES

30 words (minimum) \$12.00 Additional 10 words or less \$1.00

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Classified Display over rate (minimum) per line \$31.00

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Essex County Coverage Includes: Maplewood, South Orange, Hanley, Orange, West Orange, Newark, Belleville

CLASSIFIED INDEX

1-REALESTATE 6-CONSTRUCTION 2-EMPLOYMENT 3-BUSINESS OPPORTUNITIES 4-SERVICES PERFORMED 5-RENTALS 7-ANNOUNCEMENTS 8-GENERAL 9-VEHICLES 10-AUTOMOTIVE

REAL ESTATE FOR SALE

CASINO/RHOL jobs. Excellent income and exciting work. 730-1523 Ext. C-100.

EDISON. 4 year old split level. 3 bedrooms, 2 1/2 baths, dining room overlooks living room in kitchen with skylight. Dock off family room, central air, basement. Call 763-9411.

GOVERNMENT HOMES from \$100 (10 up). For sale, negotiable, no commission. Call 763-9411.

GOVERNMENT HOMES from \$1 (10 up). Downside tax program. Call 763-9411.

GOVERNMENT HOMES from \$1 (10 up). Downside tax program. Call 763-9411.

HILLSIDE-OPEN HOUSE. 1414 Hillside Avenue. Call 763-9411.

7 ROOM RANCH. \$144,900. An excellent buy in the school section. Call 763-9411.

ALL CASH. Paid for any home. 1-10 families. 2 weeks closing. Call 763-9411.

WANTED!!! Large house in Springfield on quiet street with children. Inmate. No mortgage problem. 376-6391, after 7PM.

YOUNGHOUSE. 2 bedroom townhouse for rent. 1 1/2 baths, well-to-well carpeting, full appliances. Call 763-9411.

SPRINGFIELD. Large 2 bedroom townhouse. 2 1/2 baths, white basement with laundry, attached garage, air conditioning, well, monthly. \$1,600.00. 376-6391.

REAL ESTATE FOR SALE. BLOOMFIELD. For sale. Perfect location for professional/commercial. 1,250 square foot 2 story house. 450 square foot detached garage on a 6,000 square foot lot. Call 763-9411.

REAL ESTATE FOR SALE

750-3049 or Line 609 871-7200. Realtors. Reference #110. FREDRICK WILLIAMS REALTY.

201 TUE-HOME. If date and time are convenient, other arrangements can be made.

WEST ORANGE. Maplewood bldg with skylight view, 4 bedrooms, 2 full baths (1 with jacuzzi), 2 1/2 baths, open call-out, hardwood floors, full kitchen, sunken living room, den, dining room, office, and more. \$379,000. Call 763-9411.

APARTMENT TO RENT. UNION. ONE bedroom, living room, kitchen, walk-in closet, new bath. Private home. Rear entrance. \$550 includes utilities. Call 688-6024.

UNION. ONE & 1/2 bedroom apartment. Prime location, near Parkway and bus stop. Heat & hot water included. Call 924-6579, evening.

UNION. TWO bedroom apartment. Private location, near Parkway and bus stop. Heat & hot water included. Call 924-6579, evening.

VERONA. Two bedroom apartment. Fully furnished. Call 763-9411.

VERONA. Two bedroom apartment. Fully furnished. Call 763-9411.

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APARTMENT TO RENT

UNION. ONE bedroom, living room, kitchen, walk-in closet, new bath. Private home. Rear entrance. \$550 includes utilities. Call 688-6024.

UNION. ONE & 1/2 bedroom apartment. Prime location, near Parkway and bus stop. Heat & hot water included. Call 924-6579, evening.

UNION. TWO bedroom apartment. Private location, near Parkway and bus stop. Heat & hot water included. Call 924-6579, evening.

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HOUSE TO RENT

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**WANTED TO BUY**  
 MAKE EXTRA money. I buy old furniture, jewelry, china, silver, frames, paintings, tele-visions, linens, pottery, lamps. Call 272-2008 or 241-2601.

**OLD STAMP COLLECTIONS.** Letters and correspondence, picture postcards, autographs, comic books, baseball cards and other collectibles. Estate appraisals. Call Norman Solvanger, 7 Highland Place, Maplewood, 752-5656.

**Orig. Recyclers of Scrap Metal**  
**MAX WEINSTEIN**  
**SONS, INC.**  
 SINCE 1919  
 Daily 8-5:30p. 8:30-12  
 688-8236



**(8) ANNOUNCEMENTS**  
**ANNOUNCEMENTS**  
**CHURCHES**  
**FUND RAISING**  
**SPECIAL EVENTS**  
 \*Jewelry - Gifts - Novelties  
 \*HUGE SELECTION  
 \*WHOLESALE PRICES  
 \*CONSIGNMENT TERMS  
**GIFTS PLUS**  
 1827 Morris Avenue, Union, NJ, 07083  
**954-3660**  
 Not Open To The General Public  
**SOFTBALL GAMES WANTED**

Newly organized company softball team is seeking games in the Spring/Summer. Arch & glow pitch competition is desired. Against average-talented teams consisting of all age groups. Please call personnel manager at 273-8320, X324.

**PERSONALS**  
**A TRUE PSYCHIC**  
**MRS. RHONDA** 686-9695  
**Reader and Advisor**  
 I give all types of Readings and Advice. I can read your future, your personality, your health, your love life, your career. I have been established in Union since 1968. 1243 Stuyvesant Avenue, Union, near Foodtown, 565-7299. Open daily by appointment from 9-9.  
**CAROLE-JANE'S SINGLES.** For discriminating general adults seeking traditional relationships in a gracious manner. 292-4748

**CEMETERY PLOTS**  
**MEMORIAL PARK**  
 Gothamene Gardens, Mausoleums. Office: 1500 Stuyvesant Ave., Union, 686-8300

**EXTRA SPECIAL SINGLES.** The Newsletter for full figured singles. For your copy, P.O. Box 453-U, Wall, New Jersey 07719

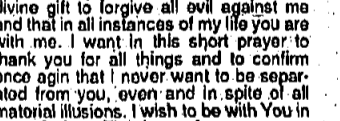
**HOLY SPIRIT** You who make me see everything & who shows me the way to reach my ideals. You who gives me the divine gift to forgive & forget what is done to me & who who are in all the instincts of my life with me. I, in this short dialogue want to thank You for everything & affirm once more that I never want to be separated from You no matter how great the material things may be. I want to be with You & my loved ones in their eternal glory to thank and to submit to God's holy will. I ask from you (whatever your request may be). Prayer should be said for 3 consecutive days, after the 3rd day the request will be granted no matter how difficult it may be. Promise to publish the entire dialogue as a condition of having your request granted. E.G.

**MRS. GABRIELE**  
 Reader and Advisor. All types of readings and advice. Specializing in Tarot card and crystal readings. Call for appointment, 272-3185. Hours: 9A.M. to 9P.M., 1000 Morris Ave., Union, NJ 07083

**OH HOLY Saint Jude, Apostle and Martyr, great in virtue and rich in miracles and one whom God has given such great powers, I thank you for granting my petitions E.J.P.**

**PRAYER AND supplication to the Holy Spirit.** Holy Spirit who you who address all problems, who lights all roads so that I can attain my goal. You who gives me the divine gift to forgive all evil against me and that in all instances of my life you are with me. I want in this short prayer to thank you for all things and to confirm once again that I never want to be separated from you, even and in spite of all material things. I wish to be with You in eternal glory. Thank you for your mercy toward me and mine. The person must say this prayer for 3 consecutive days. After 3 days the favor requested will be granted even if it may appear difficult. This prayer must be published immediately after the favor is granted without mentioning the favor. Only your initials should appear at the bottom. A.T.M.

**LOST & FOUND**  
 LOST CAT, grey & white, vicinity of Roselle Street, Linden. Children heartbroken, has name tag. Call 925-6548



**(9) PETS**  
**PETS**  
**POODLE PUPPIES.** AKC Mink, Home raised. Call 761-5048.

**POODLES.** Toy, Male and female. Beautiful, healthy, home raised, shots. Call 691-0045.

**TWO ABANDONED yet affectionate and playful young cats, need understanding home.** Shob, Alameda, 763-5732.

**UNION AREA.** Missing, white and gold male cat from Middle Arms area, since April 20th. Reward. Call 851-8811 or 426-2816.

**YOUR AD could appear here for as little as \$5.00 per week.** Call for more details. Our friendly classified department would be happy to help you. Call 763-9411.



**(10) AUTOMOTIVE**  
**AUTO ACCESSORIES**  
**BUY-WISE**  
**AUTO PARTS**  
 WHOLESALERS TO THE PUBLIC  
 Open 7 Days, Closed Sundays  
 Wholesale and Saturday  
 7:30AM to 5:45PM  
 Weekdays 7:30AM to 7PM.  
**686-5848**  
**VAUXHALL SECTION**  
 2091 Springfield Avenue  
 Union

T-TOPS for Camaro 228, 1986. Like new, \$375. Call 851-0851, after message.

**AUTO DEALERS**

**ELIZABETH-MOTORS, INC.**  
**OLDSMOBILE**  
 Oldest & Largest  
 Exclusive  
 City Dealer in  
 Union County  
 Value Rated Used Cars  
 562 Morris Avenue  
 Elizabeth  
 354-1050

**SMYTHE VOLVO**  
**EXCLUSIVE**  
**VOLVO DEALER**  
 326 Morris Avenue Summit  
**273-4200**  
**AUTHORIZED**  
**FACTORY SERVICE**  
**LONG TERM LEASING**

**AUTO FOR SALE**

1984 ANTIQUE PLYMOUTH 4 door Sedan. Good condition. Low mileage. 90% restored. Asking \$4500. Call 687-3310 after 6P.M. or weekdays.

1983 AMC CONCORD. Belge. 4-door, 6 cylinder, automatic, power steering/brakes. Air, 76,000 miles. Excellent condition. Original owner. \$2,295. 686-1614.

**AUTO FOR SALE**

1985 AUDI 5000S. Grey metallic, 4 door, garage, mint only 10,600 miles. All-terrain, AM/FM Cassette, full power, automatic. \$7,500. 688-2056.

1980 BUICK ESTATE Wagon. Red with wood grain, fully loaded, new engine, new transmission. Excellent condition. \$1800. Call 687-8905, 8am-5pm.

1978 BUICK SKYLARK. Air conditioning, 95,000 miles, good condition. Asking \$890. Call 228-3734.

1984 CADILLAC DE WILLE. Air, power steering/brakes. \$4,600 or best offer. Call 685-9923.

1986 CADILLAC SEDAN DeVILLE. Dark red, red leather interior. 1 owner, 45,000 miles. Mint condition. All extras. \$11,400. 925-7520.

1984 CADILLAC SEVILLE. 28,500 miles, rear wheel, convertible top, leather interior, loaded, alarm, cream-puff. \$5500. After 6pm. 763-7979.

1985 CADILLAC ELDRADO BARRI-Z. 43,500 miles, one owner, mint condition. Charcoal interior, Delco-boss. \$11,900. 762-1475 or 687-1055.

1979 CAMARO Z28, red & white. Good running condition. Call after 5pm. 964-8724.

1978 CHEVROLET MALIBU. 2 door, V8, automatic, power steering/brakes, air, good tires, good mechanical condition. 564-5154.

1988 CHEVROLET CORSIKA. Pampered excellent condition, low mileage, 4-cylinder, automatic, air-conditioning, \$8500 or best offer. Call 61-4655.

1976 CHEVROLET IMPALA 4 door sedan. Black. All power. Good running condition. Call 688-5843.

1979 CHEVY CAPRICE Classic. Tinted windows, air, power locks/brakes/steering, original owner. Best offer. 276-1524 after 7P.M.

1978 CHEVY L82 CORVETTE. Mint condition, 40,000 original miles, garaged, 4 speed, air conditioning, full options. \$14,900. Call Dean, 9-5:00P.M., 457-4204.

1985 CHEVY GMC 2-28. Red, 30K miles, loaded, T-top, immaculate condition. Must sell immediately. \$7,900. Call after 6P.M. or weekdays.

1979 CHEVY MONTE CARLO. Power steering/brakes/windows, air, 85,000 miles, new motor, good condition. Call 241-2625. Asking \$1,000.

**AUTO FOR SALE**

1987 CHRYSLER Le BARON. Black, 4-door, fully loaded, 4 speed, 4 door, 4 door, fully equipped, 4 new tires, A-1 shape. \$6,500. Phone 682-2614.

1974 CLASSIC CHEVY IMPALA. Low original mileage, A-1 condition, must see to appreciate. Call after 6PM, 487-1482.

1977 CORVETTE L-82. Red & tan interior, full power, T-top, am/fm, air conditioned, etc. 48,500 miles; mint condition. \$9,500. Call 851-9821.

1986 CORVETTE. 1 owner, 34,000 miles, 4 speed, silver grey, loaded, leather, Bose, glass top. Asking \$16,500. (609) 224-2262 days; (201) 864-7191 evenings.

1978 CORVETTE Anniversary Edition. Loaded. Excellent condition. Runs great. White with red interior. 59,200 or best offer. Quick sale. 545-1955.

1975 DATSUN 280Z. Excellent running condition. Dependable transportation. Fast. \$650. Call 241-5500, weekdays, evenings 719-786-4421. Ask for Steve.

1987 DODGE DAYTONA. 30,000 miles, good condition, blue, power steering, power brakes, air conditioning, AM/FM, \$9,000. Call 375-0391 anytime.

1987 DODGE VAN 250. 62,000 miles, 3,500# low hatch, 5,000# load spring, 4 speed, air conditioning, AM/FM, \$4,800. Call 375-0027 ask for Henry.

1984 DODGE ROYAL wagon window van. Automatic, air conditioning, 6 cylinder, 8 passenger. Tan. 53,000 miles. \$4860. Call 672-2617 weekdays.

1966 DODGE MONACO, 383 old, 8 cylinder, 4 door, air, power steering/brakes, power windows, locks, air, AM/FM cassette, 53,000 miles. Leave message. 964-9037.

1986 FORD ESCORT L, red, 2 door, 5 speed, hatchback, very clean car, 38 mpg, original owner. \$2200. Call 686-9202.

1987 FORD FAIRLANE 289 High performance engine, craze wheels, AM/FM, original owner. Best offer. 276-1524 after 7P.M.

1977 FORD GRANADA. Automatic, new tires, exhaust, master cylinder, rebuilt engine, FM radio. Call 341-0168 after 5PM.

1981 FORD LTD. Station wagon, 6 passenger, air conditioning, am/fm stereo, power steering, power brakes, 57,000 miles. Transportation. Must sell. 964-9684.

1978 FORD MUSTANG. 65,000 miles, 4-cyl, and interior excellent condition. Runs good; call after 5:00 p.m., 687-4274.

**AUTO FOR SALE**

1985 FORD MUSTANG LX. 6 cylinder, 100,000 plus miles, 84K miles, runs perfect. \$4,000? best offer. 699-3440 days; 384-3628 evenings.

1988 MUSTANG GT. Black, loaded sunroof plus alarm, 60,000 5 year warranty. 31,000 miles, \$10,500. Call 533-7556, leave message.

1985 FORD MUSTANG LX. 6 cylinder with TPI, 84,000 miles, automatic, power steering/brakes, air conditioned cruise, clean. \$3,600. 699-3440, 382-3628.

1986 FORD TAURUS. Loaded with extras, clean, very low mileage. Best offer. Call 374-6883 after 6pm, weekends any time.

1978 FORD T-BIRD. 80,000 miles, runs good, needs some work. Air, power steering/brakes, AM/FM. Asking \$4500. Call 687-3981.

1986 FORD TEMPO LX. 4 door, auto-trans, power steering/brakes, air conditioned, power windows/locks, 28,000 miles. Showroom condition. \$3750-763-2796.

1986 FORD CLUB wagon window van. 8 cylinder, E 150, 8 passenger, automatic, air. 51,670 miles. \$7650. Call 672-2617 weekdays.

1986 FORD ESCORT GT. 5 speed, loaded, new tires. Good condition. 30,000 miles. Must sell. \$4600. Call 763-4522.

1989 FORD MUSTANG GT. All white, fully loaded, V8, 5 speed. Excellent condition. 12,000 miles.

1983 FORD MUSTANG Convertible GLX. V-6 automatic, power steering/brakes/windows/locks, air, AM/FM cassette, 53,000 miles. Leave message. 964-9037.

GOVERNMENT SIZED vehicles from \$100. Fords, Mercedes, Corvettes, Chevys, Saturns. Buyers guide (1) 805-687-6000 Ext. 5-4991.

1981 HONDA ACCORD. 64,000 miles, 5 speed, AM/FM cassette, 1,350. 1980 Honda Accord. AM/FM cassette, \$929, 999-4077.

1988 HONDA ACCORD LXI. Black, fully loaded, air conditioned, sun roof, mint condition. 52,000 miles. \$11,900. Call 759-8591.

1989 HONDA CRX Silver. Almost new 5-speed, AM/FM cassette, sunroof, alarm. Excellent condition. Original owner. \$9,760. Call evenings 762-2998.

**AUTO-FOR-SALE**

1988 HONDA CRX. 5 speed, air conditioned, tape deck, 48K miles. A-plus condition, power-train, warranty, \$3600. Call 763-2127 evenings 7:30-11:30.

1983 HONDA PRELUDE. Silver, 5 speed air conditioned, AM/FM radio. Excellent condition. Best offer. Call 241-9972.

1987 HYUNDAI EXCEL. 15,000 miles, 5 door hatchback, automatic, transmission, am/fm, almost new. Asking \$5000. Call 241-9972.

1989 MERCURY TOPAZ. 4 door, AM/FM air conditioning, cassette, trunk rack. 14,000 miles. Asking \$7,000. 688-7754.

1989 MITSUBISHI PRECIS. 4 door, automatic, sunroof. AM/FM, cassette. 14,000K. Excellent condition. Asking \$8500 or best offer. Call 378-9791.

1971 MUSTANG CONVERTIBLE. Automatic, 302, power steering/brakes. Totally restored. 60,000 miles. Blue/white top. \$9200. Serious inquiries only. 964-5123.

1987 MUSTANG COUPE 289, auto, ps, solid California car. Excellent mechanical. Original interior, many new parts. \$3975/best offer. 954-9125.

1985 NISSAN 200SX-SE. White hatchback. Excellent condition. Automatic, AM/FM, air conditioning, alarm, all power, new tires/brakes, 57,000 miles. \$6,000. 763-3736.

1985 NISSAN MAXIMA wagon. Excellent condition. Fully loaded. Original owner. 2-tone silver. New brakes/tires. Highway miles. \$7,850. Evenings 762-2696.

1985 OLDSMOBILE CUTLASS Supreme. 302, white, loaded, red interior, landau roof, rally wheels, low mileage. Asking \$6900, negotiable. 731-6972, days.

1986 OLDSMOBILE CIERRA Cruiser station wagon-automatic. 6 cylinder, 4 door, 1084 Deane Street, 72 speed, loaded. \$2,650. Negotiable. 372-9192, 999-4077.

1987 OLDSMOBILE NINETY Eight. Loaded, power sunroof, Bose radio/tape, electric dash, leather seats, cruise control. \$10,900. 95. (201) 245-0173.

1977 GUTLASS 4 door, power steering, brakes, automatic, air conditioned, rear defroster, 60,000 miles, good condition, repainted, seat covers. \$900. 686-5567. Owner: \$9,760. Call evenings 762-2998.

(Continued on Page 5)

**Multi CHEVROLET-GEO, UNION**

**FREE VACATION\***

**OVER \$600 VALUE**

**WITH PURCHASE OF ANY NEW CAR DURING OUR PRICE-BUSTING**

**\$UMMER\$ALE!**

**SAVE \$1700 ON A BRAND NEW 1991 CAPRICE 4-DOOR SEDAN**

**BUY FOR ONLY \$16,389**

**AND VACATION ON US!**

**SAVE \$1961 ON A BRAND NEW 1990 LUMINA APV**

**BUY FOR ONLY \$14,589**

**AND VACATION ON US!**

**SAVE \$1496 ON A BRAND NEW 1991 S-10 BLAZER 4 DR**

**BUY FOR \$19,980**

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**SAVE \$3514 ON A BRAND NEW 1989 CORSIKA SEDAN**

**BUY FOR \$10,499**

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**SAVE \$1170 ON A BRAND NEW 1990 CAVALIER VL 4 DOOR**

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**INCLUDES \$1000 REBATE**

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**Elizabethtown Gas**

Since 1855



# E'town offering incentives

Homeowners in the Elizabethtown Gas service area who convert their heating systems to natural gas this spring are eligible for incentives never before offered by the gas company, according to Tom Rooney, assistant vice president for marketing.

Rooney said the package of incentives includes:

- A free gas water heater, valued at \$269, or a \$100 cash rebate to homeowners who already have a gas water heater;
- Energy conservation rebates of up to \$200 for installing energy-efficient gas heating systems; and
- No-interest or low-interest financing for energy-efficient gas heating systems.

"This is the first time we have ever offered the no- or low-interest loans and energy conservation rebates for gas heat conversions," Rooney said. "We believe it is the strongest package of incentives we've ever had available."

But Rooney noted that the incentives for switching to gas heat go well beyond the items being offered by Elizabethtown Gas.

"Anyone who bought home heating oil this past winter — at prices 40 percent higher than they were last fall — ought to have good reason to switch," he said.

"Sudden and dramatic oil price increases are nothing new. They've happened before and they can happen again."

Rooney noted that natural gas prices are far more stable than oil prices.

"Gas utilities in New Jersey are regulated by the state Board of Public Utilities, and can't change their rates without the board's approval," he explained.

"Oil prices are not regulated, and can change anytime."

He pointed out that the source of these two fuels has much to do with the pricing difference.

"Natural gas is an abundant domestic resource in the United States, while much of our oil is imported from foreign nations belonging to OPEC, a cartel which attempts to control the worldwide price and production of oil."

Returning to the subject of Elizabethtown's incentives, Rooney said:

"In either case, the homeowner may have up to 48 months to re-pay," he said.

"The energy conservation rebates, another first-time offer, are also being made available through the company's Energy Conservation Program."

Under this program, a homeowner who purchases a gas heating system with an efficiency rating of 77.5 and 84.9 percent will receive a rebate of \$1 per thousand BTU.

Units with efficiency ratings between 85 percent and 89.9 percent qualify for rebates of \$1.50 per household BTU, while units with efficiency ratings of 90 percent and higher receive a rebate of \$2 per thousand BTU.

Thus, a gas heating system that is 91 percent efficient and is sized at 100,000 BTU would qualify for a \$200 rebate.

Rooney noted that this incentive package is only available for new gas heating systems installed between now and Aug. 15.

Research studies published by ASHRAE have also documented the energy savings attainable from programmable thermostats.

Typically, the thermostat pays for itself in one year.

For example, Honeywell's new Chronotherm III thermostats can cut heating and cooling costs in New Jersey residences — for example, from 12 percent to 25 percent annually.

In addition to the savings and return on investment a complete energy package offers, you will also have a cleaner home and a more healthful environment.

Honeywell is a Minneapolis-based international electronics corporation that provides leadership in automation and control for homes and buildings, industry, aerospace and defense.

The company has 78,000 employees worldwide, with 1987 sales of \$5.4 billion.

## NATURAL GAS - SPECIAL EDITION

### Energy-Saving Ideas

- Energy bills can account for as much as one-third of a typical household budget. So taking a few simple steps to conserve energy can pay big dividends. Here are some energy-saving ideas from the American Gas Association:
1. To reduce heating bills, seal air leaks around doors, windows and other openings, such as pipes or ducts, with caulking or weatherstripping or by stuffing insulation in open areas that are letting in outside air.
  2. Set the thermostat between 65 and 70 degrees in the winter, at least 5 degrees lower when sleeping, and at 58 degrees when away from home for more than a few hours. (Warmer temperatures are recommended for homes with ill or elderly people and/or infants.)
  3. During the summer, set the thermostat at 78 degrees and 5 degrees higher when away from home. Consider installing a "clock" thermostat that can be set to automatically control these temperature changes, according to your daily schedule.
  4. Check your water heater's nameplate for the ASHRAE (American Society of Heating, Refrigerating and Air Conditioning Engineers) rating. If the rating is lower than 90, you should consider adding an insulation "blanket" to help the tank retain heat longer and reduce operating time. Be sure to install the blanket according to manufacturer's instructions. When replacing a water heater, choose a high efficiency model.
  5. Set your water heater temperature at 140 degrees and install water flow restrictors in showerheads and faucets. They can cut hot water use without affecting comfort.
  6. Change the filters in heating and cooling units at least twice a year. Close vents and doors in unused rooms; if pipes or ducts run through unheated areas, insulate them.
  7. Use drapes, shutters, awnings, shade trees, glass with reflective film and/or solar screens to keep sunlight out in the summer and let it in during the winter.
  8. Check to see if your attic and basement (or crawl space) have the recommended level of insulation for the area where you live. Remember to insulate and weatherstrip the attic and basement doors.
  9. If you have a woodburning fireplace, consider installing a natural gas fireplace insert, which can save up to 57 percent in energy costs, compared with firewood. In addition, a gas fireplace insert reduces heat loss caused by the draft in a conventional fireplace.
  10. Consider storm or thermal windows and doors or double-paneled glass. A less expensive alternative is plastic sheeting, which can be fastened over doors and windows to retain heat or air conditioning.
  11. Be sure that dishwashers, washing machines and clothes dryers are fully loaded before running. Set dishwashers to stop before the drying cycle. When buying new appliances, compare energy efficiency ratings and annual operating costs. A slightly higher initial cost for a high efficiency appliance could pay itself back in a very short time through energy savings.
- Many local natural gas utilities offer home energy audit programs and additional information on energy savings for consumers.

# Devices trim heating, cooling costs

If you're planning to install a new, high-efficiency home heating and air-conditioning system, you'll want to consider the inclusion of two devices that can make your home more comfortable — and save you money at the same time.

Electronic air cleaners and programmable thermostats, two relatively new products, are providing not only better home comfort and maximum energy savings, but are also contributing significantly to high-efficiency equipment performance.

High-efficiency equipment costs more in the beginning, but is being chosen over standard equipment for its longer-term savings.

However, what many homeowners don't know is that, if not maintained properly, a high-efficiency system may actually cost more to operate — and at a lower level of comfort.

The heart of high-efficiency

heating/cooling equipment is the indoor coil. All circulating air passes over the indoor coil before it circulates through the house.

Research done by Honeywell and published by the American Society of Heating, Refrigeration and Air-Conditioning Engineers (ASHRAE) indicates that significant particulate buildup can occur on these coils within four to seven years of typical operation.

That buildup can reduce the system's efficiency and increasing operating costs 10 percent to 15 percent over the life of the system.

Besides that reduced efficiency, accumulated gunk can force the furnace, air conditioner or heat pump to work harder and wear out faster.

The typical equipment filter installed with most equipment only removes less than 10 percent of particulates, not enough to effectively prevent particulate buildup on the coils.

That's where electronic air cleaners come in.

Electronic air cleaners remove up to 95 percent of the dust, dirt, smoke, pollen, grease and micro-organisms from the air before they can accumulate on the coil.

This prevents an increase in operating costs of up to 15 percent and eliminates the need for costly professional cleaning. Cleaning is the only alternative to maintaining the system's peak performance.

Programmable thermostats, or the so-called smart thermostats, can be programmed to provide you with the most efficient heating and cooling cycles that fit your needs.

They remember to change heating or cooling temperatures while you're away from home or when you're sleeping, automatically calculating when heating or cooling should be turned up or down in order to achieve the desired temperature at the desired time.

Research studies published by ASHRAE have also documented the energy savings attainable from programmable thermostats.

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In addition to the savings and return on investment a complete energy package offers, you will also have a cleaner home and a more healthful environment.

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## NATURAL GAS - SPECIAL EDITION



KICKOFF PARTY — John Kean, left, chairman of the board of Elizabethtown Gas Company, shares popcorn with March of Dimes Youth Ambassador Melissa Bekowski of Westfield at the WalkAmerica kickoff party in Union.

# E'town backs WalkAmerica

Elizabethtown Gas Company recently hosted a kickoff party for the March of Dimes/Essex/Union County March of Dimes WalkAmerica walkathon for healthier babies, slated to take place this Sunday, April 29.

The party, held at Elizabethtown's new headquarters in Union, gave potential walkers a chance to learn more about WalkAmerica, while past walkers got a chance to share new ideas for team recruitment.

Many walkers are on teams representing companies that compete against one another.

With registration and check-in for the Union County walk beginning at 8 a.m. on Sunday, the walk will step off at 9 a.m. from the D'Angola gym parking lot at Kean College on New Jersey in Union. The site is near Morris Avenue and Green Lane.

The walkers will wind their way through Roselle Park, Roselle, Cranford and Kentfield before returning to Kean College.

This year's walk will be 20 kilometers, or 12.5 miles. That is five kilometers shorter than last year's walk; the distance was chosen in honor of WalkAmerica's 20th anniversary.

At the kickoff party, John Kean, chairman of the board of Elizabethtown Gas, sampled hot dogs and cot-

ton candy and encouraged the gathering to "play ball" for the March of Dimes by joining in the walk.

"WalkAmerica is a good example of the kind of community involvement we encourage," Kean said.

"The corporation has a strong commitment to the community we serve," Kean continued, "and we love to see our employees participate in such efforts as the March of Dimes Campaign for Healthier Babies."

Elizabethtown Gas donated money toward the evening's "baseball" feast of hot dogs, popcorn and cotton candy.

It's the practice for competing businesses to issue challenges to one another in the walk. In the past, Schering-Plough has competed against Hoffman-La Roche, Overlook Hospital has taken on Morristown Memorial Hospital, and Continental Airlines has challenged all other airlines operating out of Newark Airport.

"Team challenges are an important part of WalkAmerica," explained Ron Reisman, manager of public relations and advertising for Elizabethtown Gas, and chairman of the Union County walk.

"Challenges get more people involved and help more people learn

about the March of Dimes Campaign for Healthier Babies," Reisman said.

Last year, 10,000 people in North Jersey took part in the event, raising over \$1 million of the \$43 million raised nationwide.

During WalkAmerica, sponsors donate money as a flat donation or for each kilometer of the 20-kilometer course an individual completes.

Those who take part range from grammar-school students to grandparents.

Last year, a total of 2,500 walkers took part in the Essex and Union County walks, raising \$268,000.

This year, 3,400 walkers combined are expected to turn out for the Essex County and Union County walks.

Money raised from WalkAmerica will be used in the fight against birth defects, which strike one out of every 14 babies born in the United States; against low birthweight, less than 5.5 pounds, which affects one out of every 15 babies in the United States; and against infant mortality, which takes the life of five babies an hour in the United States.

More information about the walk can be obtained by calling the March of Dimes Campaign for Healthier Babies at 882-0700.

## COUNTY LEADER NEWSPAPERS - THURSDAY, APRIL 26, 1990 - Page 3

# 145 years of service

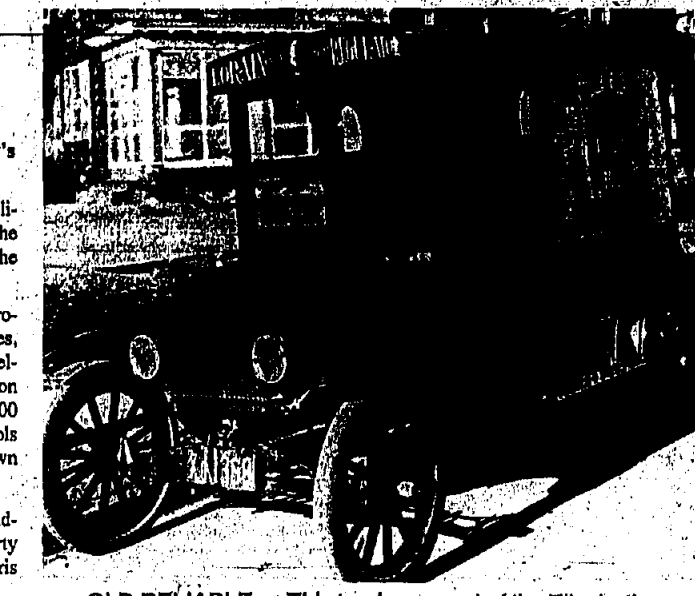
Elizabethtown Gas is New Jersey's oldest all-gas utility.

The company was founded in Elizabethtown in 1855 to provide gas for the 300 streetlights that illuminated the city's streets.

Today, Elizabethtown Gas provides gas service to 76 municipalities, including Kenilworth, Linden, Roselle, Roselle Park, Union and a portion of Mountainside. More than 220,000 homes, businesses, factories, schools and hospitals rely on Elizabethtown Gas to provide energy.

Elizabethtown's corporate headquarters are located at the new Liberty Hall Corporate Center off Morris Avenue in Union.

The company also maintains service centers in Union, Woodbridge and New Village, and has appliance showrooms in Elizabeth, Rahway, Westfield and Perth Amboy.



OLD RELIABLE — This truck was part of the Elizabethtown Gas fleet of service vehicles in 1922. Since then, Elizabethtown has grown by leaps and bounds, and has replaced its manufactured gas that had to be delivered by vehicles with natural gas supplied by a network of pipelines.

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**EDISON - Walk to Metro Park**  
New construction in a beautiful setting, this home has 4 bedrooms and can be customized to suit your taste. Being built in the 2200's.

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If your old, inefficient air conditioner isn't fit to make it through another summer, call your Rheem dealer. A reliable Rheem Classic XII™ air conditioner, with S.E.E.R. ratings up to 12.85 can help cut cooling costs and keep your family comfortable, summer after summer. And from the complete line of Rheem air conditioners, selecting one that's just right for you is really no sweat. For an energy-saving air conditioner, your Rheem dealer is the one to call.

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**SWITCH TO CLEAN EFFICIENT NATURAL GAS**

## Builders seek to better the home environment

Since the beginning of time, it has been the nature of human beings to improve and embellish their surroundings.

Today, that notion hasn't changed, as home builders strive to find practical ways to build a better home that will adapt easily to future home automation and technology.

Showcases like the Nest House and the New American Home provide platforms to acquaint builders and consumers with today's newest products.

However, builders are also focusing on the future, keeping track of new technologies and emerging consumer needs at test sites such as the NAHB Smart House and manufacturers' projects, including Honeywell House.

According to John Sedgwick, director of marketing for Honeywell's Residential Division, builders seeking to position themselves for home automation must not only understand technological change, but also recognize the vital importance of well-developed consumer marketing and sales skills necessary to sell the home of the future.

"Through our demonstration houses, we've been able to learn more about what homeowners really expect from a house," Sedgwick said.

"We've also learned they really know very little about the background

systems that make that level of competence and performance possible. So, a tremendous amount of education has to be accomplished," he said.

A few years ago, it became apparent to Honeywell that homeowners exhibit two states of mind inside their homes.

They don't mind — and may even enjoy — hands-on contact with the day-to-day environment: lights, appliances, VCRs and the like. Homeowners only want to interact with background systems, such as the furnace, air conditioning or security systems when they want to change something.

Also, most consumers are still unaware of the long-term value of investing in systems and devices that provide benefits such as cleaner air, Sedgwick said.

Once consumers become familiar with new background systems can improve the quality of their lives, they express an active preference for them, according to Sedgwick.

Some builders in areas like Seattle and Houston, where markets are tight, are already using such systems to differentiate new homes from existing structures by making them a better value.

"As the Baby Boom generation ages, comfort, security and convenience will become even more powerful factors in the motivation to buy," he

said, citing recent HVAC industry research.

Two years ago, Honeywell identified the home-building market as a key growth area.

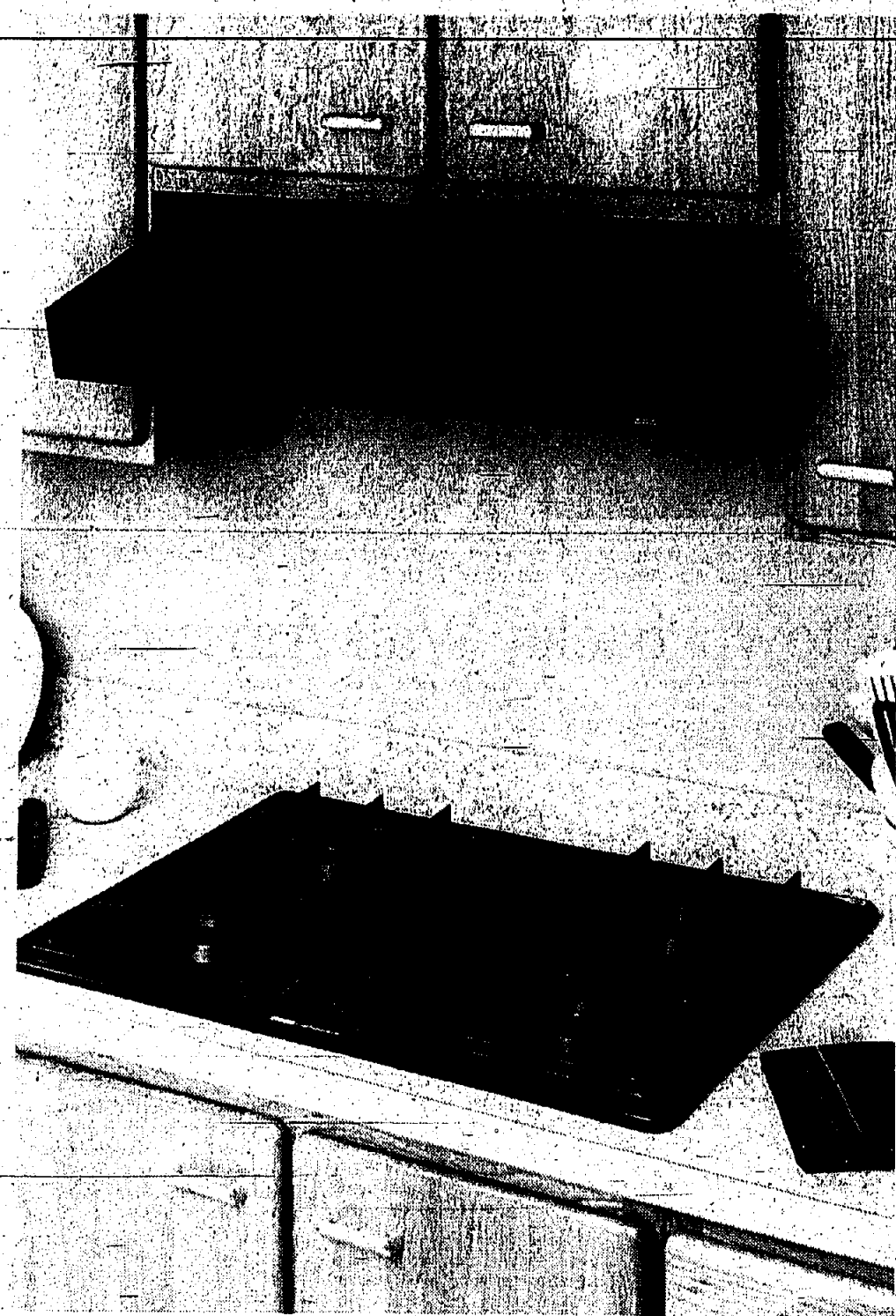
Since then, the company has been working closely with builders throughout the country to help them build homes that are more energy-efficient, secure, comfortable and convenient, using such products as energy-saving programmable thermostats, electronic air cleaners and home security systems.

Buyers are responding well to the concept, according to Sedgwick. Honeywell plans to continue its aggressive program for developing and testing background systems in a "Perfect Climate House," which Sedgwick announced will be built this spring.

The goal is to develop and refine the background systems that will form the core of the automated home of the future, he said.

Honeywell is an international control company that provides products, systems and services for the home and building, industrial, space and aviation, and defense and marine markets.

The company has 79,000 employees worldwide, with 1987 sales of \$6.7 billion and net income of \$254 million.



COOKING WITH GAS — Gas ranges are now more stylish than ever, such as this four-burner, non-grill cooktop by Jenn-Air. This is Jenn-Air's new model CCG406, shown with Jenn-Air range hood model RH200.

## Heating conversion made easier by Elizabethtown Gas program

Thousands of homeowners throughout New Jersey are converting their oil heating systems to natural gas this year.

And a new program being introduced by Elizabethtown Gas will make that conversion process even easier.

Under Elizabethtown's Participating Dealer Program, a homeowner interested in switching to gas heat can arrange to have an in-home visit by both an Elizabethtown Gas heating representative and a qualified contractor.

This allows the homeowner to receive an estimate on the cost of the conversion from the contractor at the same time that he learns the other details about switching to gas heat from the heating representative.

Jim Forster, Elizabethtown's associate director of residential services, explains the program this way: "Since Elizabethtown Gas does not sell or install heating equipment, there was no way for us to give the customer an accurate estimate of what the job might cost.

"Only a contractor who does sell and install the equipment can do that," Forster said.

"So, by bringing a qualified contractor along on the visit, the homeowner can get all the information he needs at once."

In order for a contractor to be a member of Elizabethtown's program, Forster explained, he must be licensed, insured and willing to accept responsibility for the work he does. "This is a service provided for the convenience of the customer," he said.

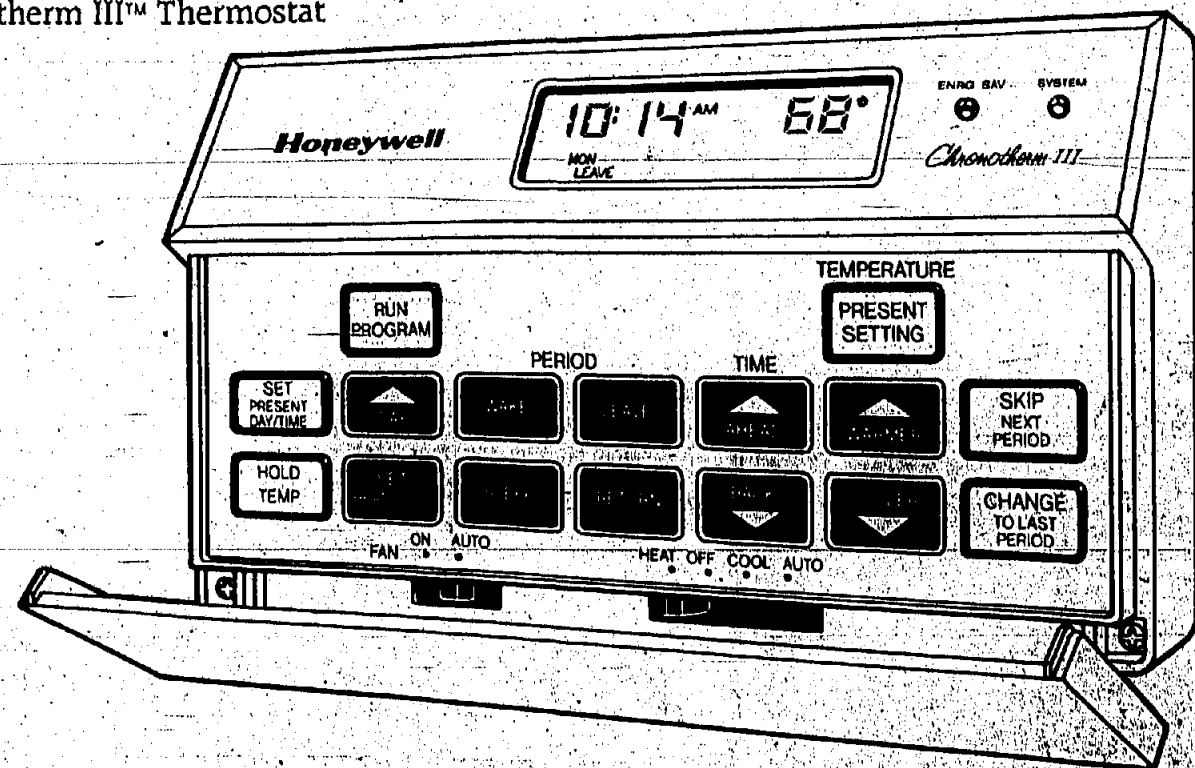
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SWITCH TO CLEAN EFFICIENT NATURAL GAS

## Save On Fuel Bills With High-Efficiency Furnace

If your gas furnace is ten or more years old, you're probably throwing away a lot of your hard-earned money.

Older furnaces typically have efficiency ratings in the 55 to 65 percent range. The result? Even though you may not be spending money on repairs, it's costing you more money than necessary to heat your home.

Today's more reliable and durable gas furnaces are available with up to 97 percent Annual Fuel Utilization Efficiency (AFUE). That's the measure of how effectively a furnace heats at varying levels of gas or electricity output.

Most homeowners assume, correctly, that insulating their homes is an important part of saving on heating bills in the winter months. But what they don't consider is what it's costing them to heat the home in the first place. All the insulation, thermal-type windows and caulking in the world won't replace the savings lost on an old, inefficient furnace.

So, consider your heating system. If it doesn't have at least an 80 percent AFUE rating, you should seriously consider upgrading to a new, more efficient system.

Start by seeking expert advice from your local heating and cooling dealer. Ask for a payback analysis that will show you how much you can save by converting to a new, more efficient system. A qualified dealer will be able to tell you what unit is the correct size for your home; and, remember, bigger is not necessarily better. A unit that's too large for your home will waste both energy and money.

When shopping for your new, high-efficiency furnace, several key features will help you make your decision. First, which furnaces have the highest AFUE (efficiency) ratings? When it comes to efficiency, the higher the AFUE, the better. Another indicator of the efficiency of a furnace is whether it has variable-speed motors. Variable speed is a major improvement over older single-speed units that waste power. A

variable-speed unit adjusts its blower motor automatically, running only as fast as required to achieve optimum comfort. Variable-speed motors not only make a furnace more efficient but exceptionally quiet as well.

The gas furnace you choose should also save on both gas and electricity. When the heat from a furnace is provided by gas, electric blowers circulate the heat through the ductwork in your home. A gas furnace with high efficiency burners and variable speed motors will save you more on combined gas and electric fuel bills than any other type unit.

One furnace, the Plus 90™ from Bryant, Day & Night and Payne, has efficiency ratings as high as 97 percent (AFUE), the highest efficiency rating on the market today. Known as "the intelligent heating machine," this model has a reliable microprocessor "brain" that allows the unit to adjust combustion, temperature and airflow to maintain peak efficiency and match the Homeowner's comfort requirements.

Older furnaces usually burn at maximum heat capacity all the time, which wastes fuel. The Plus 90 burners run in low-heat output about 90 percent of the time. When heat is needed fast, that first cold morning in the fall when heat is turned on, the furnace cycles to high output. When the preset comfort level is achieved, it automatically switches to the low-output mode.

A comparison of gas furnaces operating in different regions of the country shows consistently that no other furnace will save more on gas and electric bills.

"There are so many ways to make your home comfortable, it makes sense to find a constant, such as your furnace, that will provide you with comfort and efficiency for many years," says Bob DeSplinter of Bryant, Day & Night and Payne. "An efficient, quiet furnace that gets the job done and saves money is not just a luxury, either. It's a home improvement that will offset the long-range cost of your fuel bills and

add value to your home." The Plus 90 is available under the Bryant brand name in 33 eastern states, Washington, D.C. and Canada, and under the Day & Night and Payne brands in the western states.

For more information on high-efficiency furnaces like the Plus 90, contact your local Bryant or Day & Night dealer at 1-800-468-7253. To contact your nearest Payne dealer, call 1-800-227-4633.

CITY	FURNACE	GAS COST	ELEC COST	TOTAL COST	PLUS 90 SAVES
Baltimore	PLUS 90	\$ 221	\$ 14	\$ 235	\$ —
	Condensing	229	44	273	38
	Included Draft Spark Ignition	302	72	374	139
Indianapolis	PLUS 90	\$ 667	\$ 13	\$ 680	\$ —
	Condensing	691	41	732	52
	Included Draft Spark Ignition	771	61	832	152
Boston	PLUS 90	\$ 874	\$ 17	\$ 891	\$ —
	Condensing	904	51	955	64
	Included Draft Spark Ignition	1010	77	1087	196
St. Louis	PLUS 90	\$ 464	\$ 11	\$ 475	\$ —
	Condensing	480	33	513	38
	Included Draft Spark Ignition	634	54	688	213
Milwaukee	PLUS 90	\$ 668	\$ 21	\$ 689	\$ —
	Condensing	693	64	757	73
	Included Draft Spark Ignition	1004	85	1089	210
Nashville	PLUS 90	\$ 322	\$ 11	\$ 333	\$ —
	Condensing	333	34	367	34
	Included Draft Spark Ignition	439	55	494	161
Los Angeles	PLUS 90	\$ 942	\$ 10	\$ 952	\$ —
	Condensing	975	31	1006	54
	Included Draft Spark Ignition	1089	75	1164	212
Omaha	PLUS 90	\$ 444	\$ 16	\$ 460	\$ —
	Condensing	469	51	520	50
	Included Draft Spark Ignition	513	62	575	128
Seattle	PLUS 90	\$ 849	\$ 10	\$ 859	\$ —
	Condensing	878	31	909	50
	Included Draft Spark Ignition	1153	50	1203	349

## Energy-Efficient Mortgages

A little known national program can help new home-buyers qualify for mortgages they otherwise might not get, according to the American Gas Association.

The "Energy-Efficient Mortgage" recognizes that when a home is energy-efficient, the home-owner spends less on utility bills and has more available for mortgage payments. Normally, lenders require that no more than 28 percent of a borrower's gross monthly income be spent on principal, interest, taxes and insurance. However, both the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corp. (Freddie Mac) now allow lenders to raise that maximum to 32 percent, if the house being purchased is energy-efficient.

Homes equipped with high-efficiency natural gas furnaces and appliances can help a home qualify

for the energy-efficient mortgage. According to the American Gas Association, homes with high-efficiency natural gas equipment can save as much as \$7,700 over a 15-year period compared with an all-electric home.

The Fannie Mae and Freddie Mac programs also allow buyers to finance home improvements that will improve energy-efficiency, such as upgrading storm windows, installing high-efficiency furnaces and water heaters, and improving insulation.

To qualify for the loan program, buyers must document the home's energy efficiency through an appropriate appraisal or energy audit service. Lenders may accept as energy-efficient those homes complying with a number of recognized energy performance standards, such as the thermal performance guidelines developed by the National Association of Home Builders.

## Natural Gas Is Best Buy To Save Money And Energy

Statistics from the Department of Energy show that natural gas is the best buy for residential energy users. DOE's 1989 representative average unit costs for residential energy (in dollars per million Btu) were \$5.52 for natural gas; \$5.62 for heating oil; \$7.88 for propane (L.P. gas); and \$22.57 for electricity (Btu, or British thermal unit, is a standard measure of energy value).

In 1988, about 93 percent of the gas used in the U.S. came from the U.S.—the rest came from Canada. About 26 percent of the natural gas used in the United States each year is delivered to residential customers, according to the American

Gas Association. Over 65 percent of all homes in the United States have gas service, and 55 percent of all homes are heated with gas.

Conservation has reduced gas use per household for space heating by 24 percent since 1973. The new generation of gas appliances and furnaces is at least one-third more efficient than older models.

Natural gas was first used in the United States in 1816, when gas lights illuminated the streets of Baltimore, Md. Today, the American natural gas industry serves more than 166 million consumers in all 50 states.

## Efficient Gas Appliances Save

Consumers prefer natural gas appliances because they cost less to operate and are more efficient, according to studies by the American Gas Association.

New, more efficient gas appliances can offer consumers substantial savings in lifetime operating costs compared with equipment available 10 or 15 years ago. The Department of Energy projects that, in 1991, residential electricity will cost four times per year compared with the cost of more than natural gas, and heating

oil 30 percent more than natural gas. High-efficiency gas furnaces and boilers now on the market represent a new generation of technologically advanced heating equipment, with fuel-efficiency ratings ranging from 81 to 97 percent. Conventional furnaces are usually 60 to 65 percent

High-efficiency natural gas water heaters can save a consumer up to 69 percent or several hundred dollars per year compared with the cost of operating an electric water heater.

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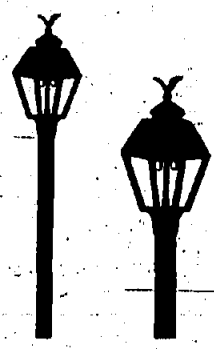
These carefully designed homes are geared to today's need for convenience and efficiency for busy lifestyles, at the same time keeping in mind the desire for classic and unique designs.

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### Gas Lights Up The Outdoors



More and more security-conscious consumers are choosing natural gas lighting for the outdoor areas of their homes, according to the American Gas Association. Gas lights safely and attractively illuminate yards, driveways, sidewalks, pools, gardens, patios and decks at a very low cost.

Unlike electric lights that give off a harsh glare, natural gas lights provide an aesthetically pleasing glow while providing ample illumination. And gas lights usually do not attract bugs.

Some new models have an automatic dimmer feature that reduces illumination during the daylight hours and burns brightly at night. This energy-saving feature reduces the already low cost of gas lighting by using two-thirds less gas during the day.

### Home Buyers Prefer Gas

New home buyers overwhelmingly prefer natural gas heating systems over electric systems, according to a survey conducted by an independent research firm for the American Gas Association.

Over 60 percent of home buyers and 75 percent of the builders in one survey preferred natural gas because it is less expensive than electricity, while one-half also said that gas is more comfortable.

The survey found that builders who concentrate on single-family homes installed gas heat in 60 percent of the units they built, while builders who built both single-family and multifamily residences installed gas in 63 percent of the units.

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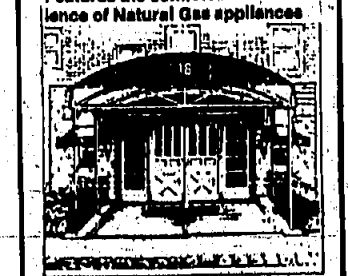
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### Supply And Clean Air Spur Natural Gas Use

The following is an interview with the president of the American Gas Association, George H. Lawrence.

Q. What new uses for natural gas can we expect to see in the future?

A. Because natural gas is such a clean energy, it will be used increasingly to help America solve its environmental problems. One way is to convert existing vehicles or build new ones that run on natural gas. President Bush's proposed clean air legislation calls for an increase in the use of clean-burning vehicle fuels, including natural gas. There are already about 30,000 vehicles in the United States that use natural gas.

An amount of natural gas equal to a gallon of gasoline would sell today for about 70 cents, including road taxes. And natural gas is the only alternative vehicle fuel that simultaneously reduces carbon monoxide, carbon dioxide (the predominant "greenhouse" gas), particulates, and volatile organic compounds, which are the primary cause of urban ozone pollution.

Q. They're safe, too. The NGVs on the road today have been driven hundreds of millions of miles without a single fatality related to the fuel they use.

Q. Prices for natural gas have been declining for the past several years. What can residential customers expect in the way of prices in the next few years?

A. A.G.A. projects that residential natural gas prices will roughly track inflation into the early 1990s, with normal seasonal fluctuations. Gradual price increases are projected to begin in the mid-1990s. However, natural gas will continue to be the consumer's best energy buy. Because of price declines during the past five years, natural gas has improved its cost advantage over electricity and is expected to retain its four-to-one price advantage. Also, natural gas, on a national average basis, is projected to cost about 30 percent less to homeowners than heating oil.

Q. What new technologies are of interest to residential customers?

A. In addition to natural gas vehicles, which I've already mentioned, residential customers will be interested in a new technology for natural gas fireplaces that creates the warm, golden glow most people like in a fireplace. As you know, when natural gas combustion is complete, it burns with a clean blue flame. This fireplace technology permits complete combustion to occur, then changes the color of the flame to a golden orange. Other new developments include high-efficiency natural gas pool, spa and patio heaters; residential cogeneration systems that use natural gas to create electricity and heat for the home; and natural gas cooling.

Although most of the natural gas cooling systems being installed today are in commercial buildings (like the Delta terminal in New York's LaGuardia airport), residential systems show great promise—particularly in areas that have high summer electric rates.

Q. What does the future hold for natural gas energy?

A. Natural gas will be America's new energy cornerstone as the nation moves into the 21st century, for four very good reasons:

- (1) Natural gas is the cleanest, most environmentally compatible major energy source;
- (2) Gas energy is an abundant and American-produced resource;
- (3) Natural gas is economical and will stay that way;
- (4) The production and use of natural gas is efficient, as is the nation's million-mile-natural-gas-pipeline-delivery-and-storage system.

Take, alone, each attribute would make natural gas attractive. Together, they make natural gas the obvious choice for helping America clean up the air, reduce dependence on foreign oil and improve the nation's competitiveness.

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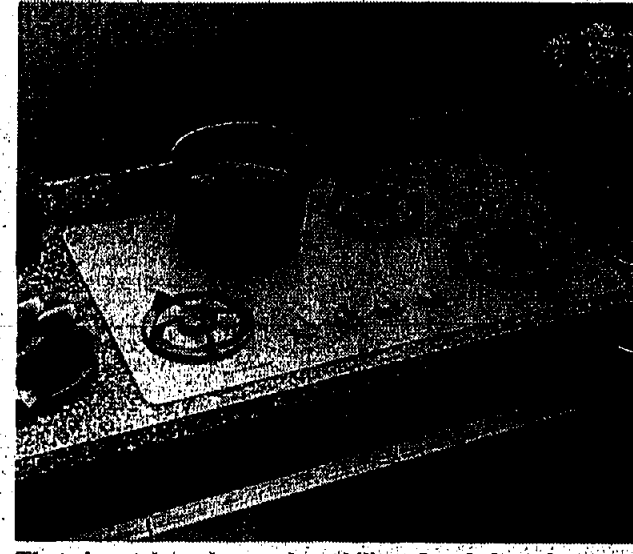
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### A Cooktop For People Who Love To Cook



The crisp style and easy cleanability of sealed glass burners and tempered glass distinguish KitchenAid gas cooktops from ordinary cooking appliances.

The 30-inch and this 36-inch cooktop offer pilotless electronic ignition for each of the four high efficiency sealed burners, as well as porcelain/cast iron heavy duty grates and burner caps. The permanently sealed burners mean no drip pans to remove, clean or reassemble and no burner box to clean. It is available in black, white or almond glass. For additional information, call 1-800/422-1230.

How many times has someone who loves to cook perished with hard-earned dollars for a gas cooktop that came up short on performance or style, and worse, was hard to clean?

This dilemma is now solved by new glass surface cooktops with sealed glass burners. From Michigan-based KitchenAid.

"The glass surface gas cooktop expressly answers performance, style and especially cleanability concerns that we identified during extensive research," says Paul Richards, manager, product development, cooking products for KitchenAid. The new model's "Total Easy-Clean" design includes: Permanently sealed glass burners, eliminating drip bowls—and the repeated trips to the sink to clean them—and any hard-to-reach burner box. Smooth and durable tempered-glass

### NATURAL GAS - SPECIAL EDITION

top wipes clean with a damp cloth, and eliminates dirt-gathering cracks and crevices found on other gas cooktops.

Color-coordinated power track graphics show at a glance which control regulates which burner, and are imprinted below the surface so they won't rub off or wear away with use.

Heavy-duty porcelain-enamelled cast-iron grates and burner caps provide durability and are color-coordinated for style.

At the same time, the KitchenAid unit delivers outstanding cooking results. "Consumers who prefer gas choose it for its cooking power and flexibility," says Steve Meach, merchandising manager, cooking products for KitchenAid. "We designed this unit to provide the efficiency and high-quality performance that consumers associate with KitchenAid products."

The KitchenAid gas sealed-burner cooktop offers the following performance features:

Four high-efficiency burners provide uniform heat distribution—two Power™ burners are rated 10,000 BTU natural or LP gas, and two are rated 6,000 BTU natural or LP gas.

Push-to-turn infinite heat controls deliver precise heat and cooking control.

Pilotless Electronic Ignition with a lighter for each burner. Automatic Re-ignition relights any burner extinguished while the control is on—a performance and safety plus. The cooktop comes in 30-inch or 36-inch versions, styled in black with black grates, almond with taupe grates, and white with pewter grates. Both models offer a universal over-the-cabinet size, to fit virtually any 30-inch or 33-3/8 inch cutout.

The unit also features a one-year full warranty on both parts and labor, and a second-through-fifth year limited warranty on the gas burners. More information about this cooktop is available from KitchenAid dealers or by calling 1-800/422-1230.

### Interest Grows In Home Generators

Homeowners concerned about the reliability of their electricity supply are turning to home generators. Interest in residential standby generators powered by natural gas, according to the American Gas Association.

The residential generator is located outside the home, with electric lines that bypass the regular electric meter. Under limited power outage situations, average annual natural gas use would be less than 35 therms for a fuel cost of under \$20.

Costs for equipment range from \$4,500 to about \$18,000 for a large installation.

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### NATURAL GAS - SPECIAL EDITION

### Gas Cooking Preferred

More American consumers prefer cooking with efficient, economical natural gas today than ever before, according to the American Gas Association.

Like most professional chefs, today's consumers prefer natural gas ranges because they get even heat, perfect temperature control and instant "on" or "off."

Natural gas ranges also cost less to operate. The estimated annual operating cost for an efficient natural gas range is about one-half the cost of operating an electric range, according to Department of Energy statistics.

Instead of the traditional standing pilot light, new gas ranges have pilotless ignition systems that use an electric current to light a burner. Eliminating the pilot light saves up to 50 percent on energy costs and reduces excess heat in the kitchen, A.G.A. says.

New gas ranges also have options such as black or white glass doors and cooktops, automatic re-ignition, self-cleaning systems, sealed burners for easier cleaning, five-burner designs, computerized controls and continuous grates that enable you to slide pots from burner to burner without tipping. Some models also have a modular design that allows the cook to interchange griddle, grill and burner components.

One of the most efficient and popular options is the convection oven, which uses a high-speed fan to force hot air into the oven chamber. The convection oven requires no preheating. The heated air goes directly to the food, starting the cooking process immediately.

Automatic Re-ignition relights any burner extinguished while the control is on—a performance and safety plus. The cooktop comes in 30-inch or 36-inch versions, styled in black with black grates, almond with taupe grates, and white with pewter grates. Both models offer a universal over-the-cabinet size, to fit virtually any 30-inch or 33-3/8 inch cutout.

The unit also features a one-year full warranty on both parts and labor, and a second-through-fifth year limited warranty on the gas burners. More information about this cooktop is available from KitchenAid dealers or by calling 1-800/422-1230.

### Vehicles Can Run On Natural Gas

The same fuel that heats 42 million American homes could soon be the fuel that powers America's cars, trucks and buses.

"The use of natural gas as a vehicle fuel is growing rapidly, according to the American Gas Association, which estimates that there are already more than 30,000 vehicles in the United States running on natural gas."

"Because natural gas is a much cleaner-burning fuel than gasoline or diesel, it's highly beneficial from an environmental standpoint," says George H. Lawrence, A.G.A. president. "With most major American cities having trouble meeting Clean Air Act stan-

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### Serious Cooks Want Gourmet Gas Ranges

The increasing popularity of home entertaining and gourmet cooking has spurred consumer interest in restaurant or commercial gas ranges in home kitchens. As a result, several manufacturers now offer professional-type or "gourmet" ranges that are specifically designed for home use.

These gas ranges feature the same large cooking capacity, versatility, speed and control of commercial gas ranges, but with important safety fea-

tures added, such as extra insulation and child-proof knobs.

Many of these ranges also have zero-clearance—the unit can be placed next to walls and cupboards without the 6-inch clearance of the fireproof materials required for commercial ranges. Because of the high heat output of these ranges, a vent hood is necessary, but a sprinkler system is not required as it would be with a strictly commercial unit.

Although commercial ranges are not A.G.A.-approved for home use, the association has certified professional-type ranges from several manufacturers that are designed specifically for residential installation.

A.G.A. also recommends checking local building codes and requirements before purchasing any equipment.

### Gas Grill Cooking Tips

About 67 million American households own grills, and 21 million of those homes own two or more grills, according to the American Gas Association. A grill that uses natural gas is convenient, dependable and economical, A.G.A. says, and needs no storage for fuel.

Today, consumers who own gas grills can have a "quick disconnect" outlet installed where ever they wish to use a grill. This proven technology means that a natural gas grill can be moved if its owner relocates, can be shifted

from place to place depending on need, or can be disconnected and stored inside during bad weather.

The gas association recommends these energy-saving ideas when using a gas grill:

- Limit preheating time.
- Use only one burner on a dual-burner grill, unless both burners are needed.
- Prepare slow cooking foods on the grill to help keep it out of the kitchen and to save on air conditioning.

The American Gas Association, which certifies natural gas appliances for compliance with national safety standards, recommends that consumers, considering the purchase of a professional-type range keep in mind the size and weight of the unit. A standard residential range weighs about 200 pounds, while commercial and gourmet ranges weigh 450 pounds or more. Additional floor joists may be needed to support the extra weight. Since these units are much larger than residential gas ranges, they also require more space in the kitchen. In addition, because of the high heat output of the ranges, heavy-duty, commercial-grade cookware should be used.

Many of these ranges also have zero-clearance—the unit can be placed next to walls and cupboards without the 6-inch clearance of the fireproof materials required for commercial ranges. Because of the high heat output of these ranges, a vent hood is necessary, but a sprinkler system is not required as it would be with a strictly commercial unit.

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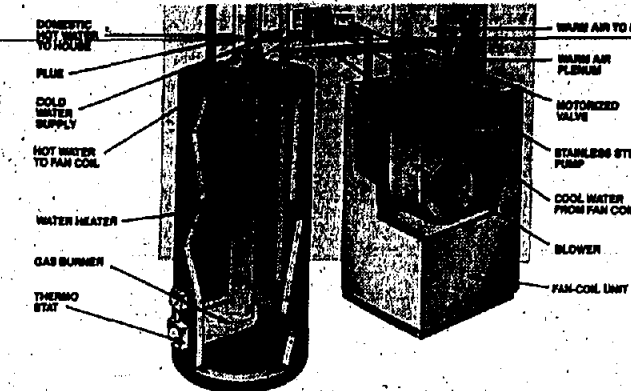
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The combo-heater system takes hot water (135 to 140 degrees F) from a regular residential gas water heater and circulates it through a closed system to a specially designed air handler. The air handler extracts heat from the water and uses it to warm air. While a fan or blower moves the warmed air (100 to 110 degrees F) through ductwork, the cooled water is returned to the water heater to be reheated. In most combo-heater systems, the water loses only 10 to 20 degrees while circulating, yet provides all the warm air that is needed.

Using one natural gas burner to do two jobs saves the homeowner

## Honeywell initiates new theme

Honeywell's Residential Division has introduced a new graphic and theme designed to describe the business relationship linking home builders, heating and air-conditioning dealers and Honeywell.

A new "Perfect Climate" logo and support programs were designed to build a strong consumer market presence for Honeywell. The program also positions builders to sell the concept of a totally integrated climate-control system as a quality new home feature.

The logo consists of a royal blue square topped by a tomato-red triangle and a marigold-colored circle. The graphic forms the shape of a house under a sun.

"All three contribute toward the final product, a 'perfect climate' home," said Mark Sims, director of indoor air quality for Honeywell's Residential Division.

Sims described the "Perfect Climate" theme as a way of defining the function of the five core products which make up the climate system of today's homes.

The system includes: high-efficiency heating/cooling equipment; humidification equipment; Chronotherm III programmable thermostat; electronic air cleaners; and Honeywell's new W8600 solid-state performance indicator. The W8600 shows the status of a home's electronic air cleaner from a convenient, main-level location.

Honeywell's goal is to help new home builders in the program set themselves apart as caring, quality builders.

"In a performance-oriented market, quality equipment will make new homes a better value than existing structures. That will be good for the new home industry."

"Our goal is to help builders get the products, training and materials they need to explain the benefits of a perfect climate investment to new home buyers," he said.

Honeywell's new "Perfect Climate" logo is already appearing on all literature describing the program. It will be used extensively on promotional and consumer literature and

growth and profit strategy calls for continued growth within the home-building industry.

He said Honeywell hopes to see T8600 programmable thermostats and electronic air cleaners specified as standard equipment on 25 percent of all new construction within the next five years.

Honeywell is encouraging HVAC dealers to quote these products as part of a home's total comfort system.

"Those participating are trendsetters who recognize that building a better home will prepare them for selling the smart houses of the future," Sims said.

He cited Honeywell market research, which indicates that differentiation and performance will become more critical as Baby Boomers age, demanding more comfortable, energy-efficient and healthier homes for their new-home investments.

Sims said Honeywell's long-range

Most electric complaints experience their highest demand for electricity during the warm summer months when customers are using electric air conditioning systems. Many also charge higher rates during these peak demand periods. So, using natural gas for cooling not only saves money for the homeowner, but also reduces the need for power companies to build expensive new generating plants.

Some natural gas cooling systems work on the same, motor-driven vapor compression principle as electric systems: a refrigerant circulates in a closed loop and transfers heat from the indoors to the outdoors. The electric systems use an electric compressor method to transfer heat; natural gas systems use a gas-fueled motor to drive the compressor.

A natural gas burner can also be used to drive an absorption refrigeration process, in which a liquid is compressed in an absorption cycle, then is desorbed and condensed.

### Gas Appliances Should Be A.G.A. Certified

If you're buying a new natural gas furnace or appliance, look for the Blue Star Design Certification Seal from the American Gas Association Laboratories. Like the UL (Underwriters Laboratories) symbol on electric equipment, the A.G.A. Blue Star is your assurance from the manufacturer that the design of the natural gas appliance you're buying complies with national safety standards.

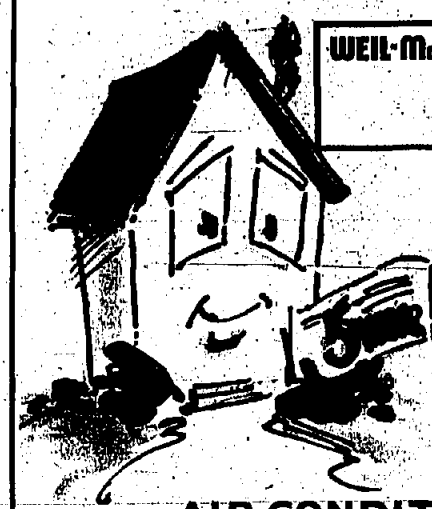


Dedicated to appliance safety and efficiency, the A.G.A. Laboratories in Cleveland and Los Angeles have tested more than 55,000 equipment models submitted by more than 500 manufacturers during the past 64

years. Many local building codes and standards require A.G.A. certification on natural gas equipment.

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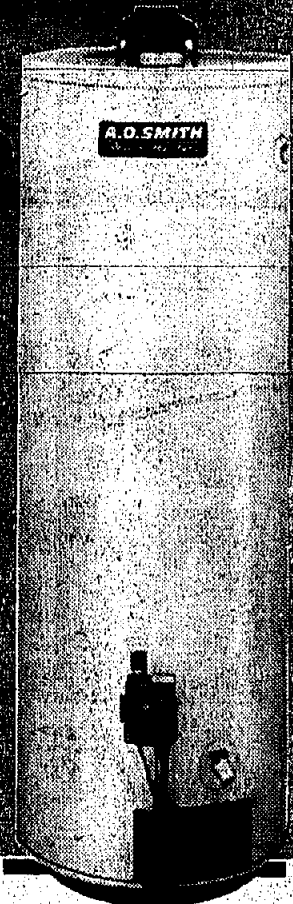
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