

The I&R debate

Point/Counterpoint takes a look at the pros and cons of Initiative and Referendum. Page 6.

Walking on air

The Paper Mill Playhouse is presenting the Zoppe Circus Europa. Page B3.

Power of the pen

The VFW Voice of Democracy Essay contest winner, Page 4.

Springfield Leader

VOL. 53 NO. 40—THURSDAY, JULY 2, 1992—2¢

SPRINGFIELD, N.J., Home of Harvey Bergen

TWO SECTIONS — 50 CENTS

DOT moves to muffle road noise

\$1.35 billion project touted as job creation

By Dennis Schaaf
Staff Writer
Route 24 — Pippa down, will ya? That's the hope of the state Department of Transportation and probably quite a few Springfield residents as their TV audio or Sunday barbecues are interrupted by the sounds of six or eight cylinders going full throttle along Route 24.

The DOT announced recently that it will soon begin construction of noise barriers along a 2.9-mile stretch of Route 24 that runs through Summit, Springfield and Millburn. The wood or concrete barriers, which will be roughly 6 to 8 feet tall, will be placed along the stretch from south of River Road to Baltusrol Road.

The project will be 100 percent funded by the state through its Transportation Trust Fund.

DOT spokesman Randy Linhart said Tuesday that the department will receive bids today for the construction project. He said the work is slated to begin in August and that the barriers will be completed by May 27, 1994.

The noise barrier project is a segment of the DOT's \$1.35 billion capital program for fiscal year 1992. One of the much-outlet aims of the project is job creation.

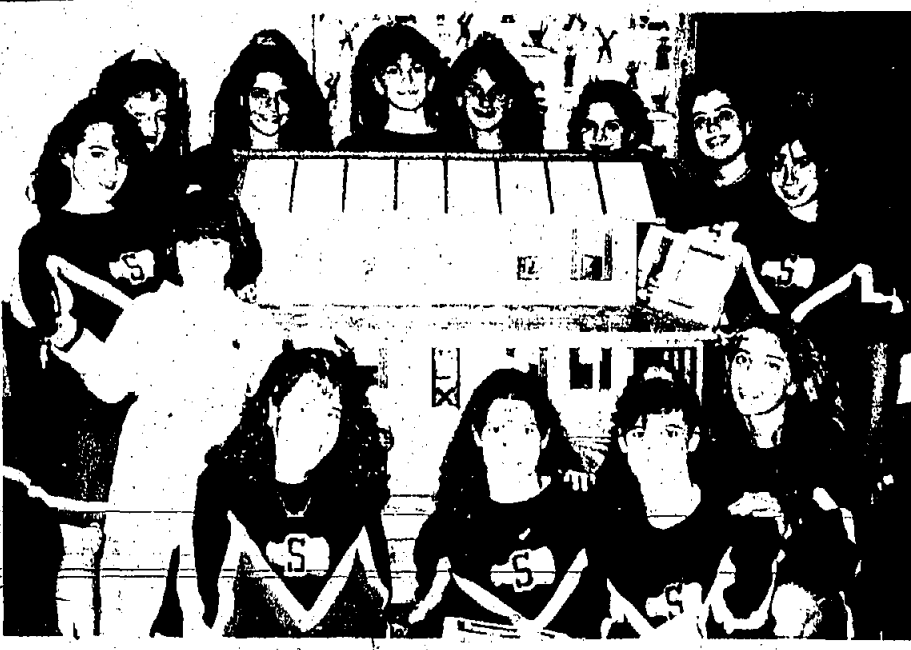
The DOT spokesman estimated that some 3,700 jobs are created for every \$100 million expended. He declined to estimate the cost of the current noise barrier project because of concerns that such publicity might affect the bidding process.

The DOT has proposed to expand its fiscal improvement program in fiscal year 1993 with a request for a record \$1.46 billion in funding.

The DOT's Transportation Trust Fund is funded through a tax on gasoline sales at the pump, toll authority contributions, truck licensing fees and other sources, Linhart said.

The DOT spokesman pointed out that the project to construct noise barriers on roadways throughout the state has been ongoing for several years.

The DOT hopes to award the contract for the Route 24 noise barriers this month.



CHEERS TO THE CHEERERS — The Springfield Minutemen Cheerleaders donated doll house furniture to the Valerie Center at Overlook Hospital in Summit with the money they raised through bake sales during the 1991-92 basketball season. Kneeling, from left, are Meredith Pirou, Heather Birch, Danielle Kirsch and Jamie Moskowitz; back row, from left, are Valerie Center patient Gabriella Izraelian, Stephanie Gladstone, Jill Palalis, Mari Luciani, Wendy Horowitz, Gayle Fosan, Alyssa Stadlin, Stacey Raughbah and Melissa Savin. Cheerleaders not pictured are Jodi Bruder, Carrie Fischbein, Lauren Young and Rachel Max.

Baltusrol tees up for '93 Open

By Dennis Schaaf
Staff Writer

Although the 1993 U.S. Men's Open is still a year away, officials at Springfield's historic Baltusrol Golf Club, host of the championship event, are already gearing up for the tournament.

"There is an unbelievable amount of logistics involved in handling an event of this magnitude," Baltusrol Vice President Dick Miller noted this week.

Miller indicated that the club has already sold space for 40 corporate hospitality tents at roughly \$125,000 per tent. Personnel in the U.S. Open office at the club are planning for the event on a daily basis and the club has begun selling U.S. Open hats, T-shirts and windbreakers.

United States Golf Association President David Fay confirmed Monday that the association determined at least six months ago that Baltusrol had sufficiently modified its membership practices in a manner that would be considered in harmony with the USGA's anti-bias regulations.

Miller pointed out that some 900 people, including members' spouses and children, play golf at the club. Baltusrol last hosted the Men's Open in 1962, when Jack Nicklaus took top honors. And it most recently hosted the Women's Open in 1985, which was won by Nancy Baker.

The country club in Springfield is traditionally one of the top taxpayers in town. Springfield Mayor Phil Kuras noted recently that the club "has always been a good neighbor."

Fay contended this week that the association holds clubs like Baltusrol, clubs that host the major events, to a higher standard regarding anti-discrimination practices than it does to clubs hosting smaller events.

Miller said the club has not solicited minority or women members and offered "no special concessions." He said the club has made members understand that the membership policy is non-discriminatory.

"Women's rights activists mounted demonstrations at the Buick Classic golf tournament in Westchester, N.Y., last weekend to protest the host club's restrictions regarding women, including limited tee times and access to the club dining rooms."

Miller noted that the club has launched a process to modify its membership policy which in practice "has been reactionary. Voluntary members must be recommended by members."

Miller disclosed that the club welcomed its first black member, Milton Irvin, a nephew of former New York Giants baseball star Monty Irvin, in 1991. The vice president said another black man would "probably be approved in a week or so" and that the lone white woman proprietary member would be joined by a second white woman in the ranks shortly.

The rest of the club's proprietary members are white men.

The USGA adopted anti-bias rules last year stating that its member clubs cannot have regulations that discriminate on the basis of religion, race or sex. But the USGA does not have any

particular formula for determining how many minority or women or Jewish members are enough or too few to meet concerns.

As they have done over the last decade, Springfield's local veterans organizations will man the gates at the township's Fourth of July celebration at Mill Field Saturday to collect donations that have perpetuated the patriotic gala.

"It's very rewarding to know that we're helping the township," said Murray Nathanson of the local Jewish War Veterans post, Elin-Unger 273. "It's important to express our feelings about the celebration. It's a patriotic service."

The JVV and its Ladies Auxiliary will join American Legion Contin-

Board taps LiCausi to fill vacated seat

By Dennis Schaaf
Staff Writer

The Union County Regional Board of Education elected through the resumes of seven applicants Tuesday night before unanimously tapping Terry LiCausi as the second Springfield representative on the nine-member panel.

LiCausi, who will be sworn in July 7 at the Union County Regional High School District session at Governor Livingston, replaces longtime Springfield representative Natalie Waldt, who died in May. LiCausi's term will run until the next school board election in April.

"I'm very proud that the board picked me," LiCausi said late Tuesday night. "I feel very bad, though, that it is to replace Natalie under these unfortunate circumstances. It would take me a very long time to come even close to what she has done."

LiCausi, a fixture at regional board meetings, just completed a term as treasurer of the Jonathon Dayton Parent Teacher Student Organization and the year before served as the PTSO liaison to the regional board.

LiCausi, a resident of Hillside Avenue in Springfield, said one of his priorities will be "to make myself accessible" to township residents who do not have children in the school system and to parents whose children are still in the lower grades.

Board President Burton Zitomer said LiCausi "had the edge" because of her "involvement as a community

member and her active participation in all the board meetings."

"The board has the authority to appoint a replacement when a member dies. The replacement does not fill the term of the predecessor, but serves until the next school election."

The board also unanimously appointed the Livingston-based firm of Schwartz, Pisano, Simon and Edelstein as the board attorney effective yesterday. This firm, which is in its second year as the board's labor negotiator, replaces the Westfield-based firm of Johnstone, Skok, Loughlin and Lane as the board attorney. The latter firm's term expired June 30.

District spokesman Thomas Long explained Tuesday night that the board opted to retain Schwartz, Pisano, Simon and Edelstein in both roles — board attorney and labor negotiator — primarily because Johnstone, Skok, Loughlin and Lane does not provide labor negotiating services.

Long said the terms of compensation for the new board attorney will be considered at the July 7 meeting.

Vets to resume posts at July 4 celebration

By David Brown
Managing Editor

While Springfield's annual fireworks display will celebrate the patriotism of old, a more subtle, quantitative role will once more be played by Springfield's veterans.

As they have done over the last decade, Springfield's local veterans organizations will man the gates at the township's Fourth of July celebration at Mill Field Saturday to collect donations that have perpetuated the patriotic gala.

"It's very rewarding to know that we're helping the township," said Murray Nathanson of the local Jewish War Veterans post, Elin-Unger 273. "It's important to express our feelings about the celebration. It's a patriotic service."

The JVV and its Ladies Auxiliary will join American Legion Contin-

tal Post 228 in taking in this year's donation of \$2 per person.

"We don't get anything out of this personally," said Fay Schram, adjutant of Post 228. "It's our civic duty. It's our duty as veterans."

As with the JVV members, Schram and the American Legion members will be in uniform at the three gates, joining the corp of volunteers who have helped the celebration run smoothly over the years.

Other organizations and public safety units at the fireworks display include the Springfield Volunteer Fire Department, the Springfield Fire Department, the Springfield Fire Aid Squad and the Communications and Auxiliary Police units, both divisions of Emergency Management.

The gates will open at 7 p.m. and the fireworks will start at dusk. In the event of inclement weather, the fireworks display will be held on the next clear night.

Chairs and blankets are encouraged, but no alcoholic beverages will be permitted on the field.

The Garden State Fireworks Company of Millington, world champions in international fireworks competition, will again produce the colorful display.

There will be live music by a local band, "The Wilds," which performed during the 1991 celebration.

Catchers will be on the field again this year to provide hot and cold food selections and beverages before and during the display.

While the cost of the display has been funded through gate collections and a mailing to local businesses and organizations requesting donations, the township contributes a percentage of the total cost.

"People are pretty willing to make the donation," Schram said. "Some even give more than \$2."

Donations may also be sent directly to the Fourth of July Committee, Municipal Building, Springfield, 07081.



NO EASY CATCH — Eleven-year-old Andrew Lissenden releases the 21-pound product of his labor, which earned him a citation recently in the Key West Fishing Tournament in Florida.

Schools tune out Channel One

By Dennis Schaaf
Staff Writer

Although some 100 school districts in the state have penned contracts to beam in the Whittle Education Network's controversial Channel One news and advertising programming, the Springfield Board of Education apparently has no inclination to do so.

Springfield Board of Education President Gary Tis explained this week that the board considered the Channel One option two or three years ago and rejected it.

"I think the board would probably stand by its original position today," Tis said.

The Knoxville-based Whittle Education Network's Channel One program offers school systems 10 minutes of spot news programs that are interrupted with an additional two minutes of commercial advertising from companies such as Nike, Pepsi and Burger King.

Whittle entices school districts with the offer to install all the necessary broadcast equipment including satellite dishes, televisions in each classroom, cable wiring and VCRs — all for free. The hitch is that the schools

are required to air the programs to students every school day. There is no cost to districts — Whittle makes its money primarily from advertising revenue.

The Whittle issue reached front pages throughout the state last week when an administrative law judge ruled that the concept violates the state constitution.

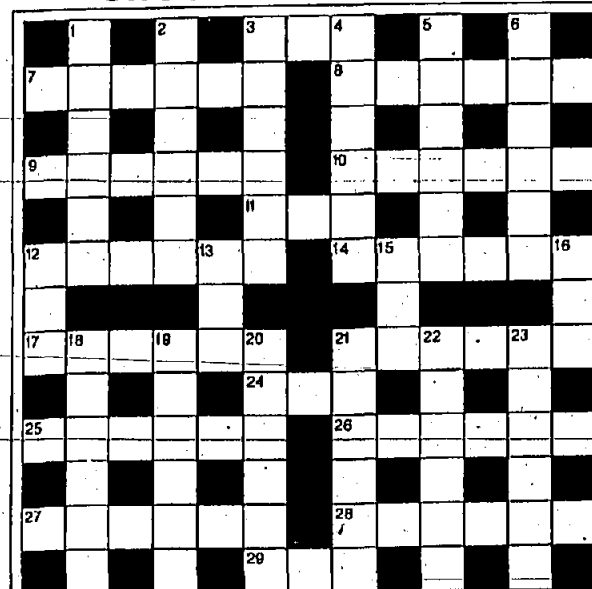
Judge Bruce Campbell, in a case that involved a Trenton parent's petition to force the Trenton Board of Education to cancel its contract with Whittle, ruled June 24 that Channel One's entry into New Jersey public schools violates the state constitution's "thorough and efficient" education clause.

Campbell ordered the Trenton board to terminate the contract. The administrative law judge stated that the news programs provide "no direct educational benefit" and that the mandatory viewing of advertisements in the classroom is inappropriate for the in-home or any other school day period.

Campbell said the programming runs counter to the "thorough and efficient" education clause because

it is non-discriminatory. "Women's rights activists mounted demonstrations at the Buick Classic golf tournament in Westchester, N.Y., last weekend to protest the host club's restrictions regarding women, including limited tee times and access to the club dining rooms."

CROSSWORD PUZZLE



CLUES ACROSS
3. Vase (3)
7. Keep in custody (6)
8. Choice (6)
9. Unstable (6)
10. Salsiccia (6)
11. Field peach (3)
12. Discover (6)
14. Complete (6)
17. Developed (6)
21. Deers (6)
24. Fresh (3)
25. Savage (6)
26. Medical student (6)
27. Diapers (6)
28. Cordial (6)
29. Blind (3)

CLUES DOWN
1. Guest (6)
2. Irritate (6)
3. Disquiet (6)
4. See (6)
5. Stern (6)
6. Silly Blunder (6)
12. Lusterless (6)
15. At this time (3)
16. Vehicle (3)
18. Northern lights (6)
19. Falts (6)
20. Band (6)
21. Sharp pain; pang (6)
22. Stretch (6)
23. Oral (6)

ANSWER TO PREVIOUS PUZZLE:

ACROSS
1. Mest 3. Pop 5. Call 7. Infamated 9. Long 10. Wink 11. Medal
14. Alibi 15. Alarm 17. Cough 18. Lunch 19. Enter 20. Tutor
23. Sent 25. Grin 27. Technique 28. Bill 29. Rag 30. Tack
DOWN
1. Mall 2. Tang 3. Price 4. Plaza 5. Chew 6. Luck 7. Indignant
8. Departure 11. Might 12. Drift 13. Lager 14. All 16. Mr.
21. Usher 22. Owing 23. Scab 24. Tell 25. Gust 26. Nook

Are You Having An Event? And Would Like To Let Every One Know.

Place Your Notice In What's Going On
What's Going On is a paid directory of events for non-profit organizations. It is FREE to AD and costs just \$15.00 for 2 weeks in Essex County or Union County and just \$25.00 for both Counties. Your notice must be in one of our Offices by 4:00 P.M. on Monday for publication the following Tuesday. Offices are located at 465 Valley St., Maplewood, 425 Main St., Orange, 288 Liberty St., Bloomfield or 1291 Stuyvesant Ave., Union.

Form for placing notices in 'What's Going On' with fields for Name, Address, City, State, Zip, Phone, and Event details.

Happy Birthday

If you would like everyone to join in the celebration at your child's birthday, just clip out this coupon below and send us your child's photo along with the information requested and we will print it as near the big day as possible. Photos must be received two weeks prior to publication. Only children 12 and under are eligible. Enclose a 2 x 3" or larger photo (black & white is best, but we'll take color shots) with your child's name on the back. Relatives or their parents must put return address on the back of the picture. Fill out the following form. Clip and Mail to:

Form for birthday party announcements, including fields for child's name, address, phone, and party details.

Men invited to sing with chorus

The Somerset Hills Barbershop Harmony Chorus has invited men to be their guests on Monday, July 13 and 20 at the Elks Lodge in Middlesex. The lodge is located at 545 Bound Brook Ave., Route 28, and festivities begin at 7:45 p.m.

Events calendar offered

From "Macbeth" to "Ma Rainey's Black Bottom," New Jersey's professional theaters are offering a diversity of theater experiences this summer. The New Jersey Theater Group, the statewide association of professional theaters, has just published its summer calendar which details all of the offerings at New Jersey's 18 professional stages.

RUMMAGE SALE
EVERY THURSDAY IN JULY
Also Tues, Even, July 7 & 21
EVENT: 8th Annual Turnover Sale
PLACE: Morrow Memorial Church, 600 Ridgewood Rd., Maplewood

WORKSHOPS EDUCATIONAL
SATURDAY, JULY 11, 1992
EVENT: Finding True Love Using Hypnosis, Journal Writing and other techniques
PLACE: 20 Church St., Room 3, Montclair, NJ 07042

OTHER
JULY 12, THRU JULY 15, 1992
EVENT: Brandie Used Book Sale
PLACE: M. Pleasant School, off Mt. Pleasant Ave. at Ellison, west of Pleasant Valley Way, West Orange

Professional Directory

Professional Directory listing services such as Addiction Counseling, Pain Clinic, Chiropractors, Speech Therapy, Mental Health, and To Place Your Professional Ad.

THEATRE Test THE PROFESSIONAL EQUITY THEATRE AT MONTECLAIR STATE SCHOOL OF FINE AND PERFORMING ARTS. Robert Hartling's Steel Magnolias.

DRIVE SAFELY-SCHOOL'S OUT

Advertisement for 'STOP' sign featuring a cartoon illustration of a school bus and children, with text about safe driving and business services.

reunions

Planning a reunion? There is a brochure available which gives complete information on how to go about it. For information, call 677-0565.
East Orange High School Class of 1943 is having a 50th reunion. Alumni or anyone knowing the whereabouts of former classmates should contact the Alumni Committee.

horoscope

For week of July 5-July 11
ARIES (March 21 to April 20) Stick to what you know best for the next few days - and don't worry too much about people who have different ideas about how to do things.

MARCH OF TIME

Fourth of July festivities are ready to roll in most Union communities on Saturday, with fireworks displays topping off many of the events. Some of the municipalities are offering a complete day of fun: spring events for children and adults during the day, and live entertainment in the early evening.

HARMONIA SAVINGS BANK advertisement with logo and contact information.

When the cows roamed freely at Green Lane Farm, we were here! Advertisement for the former Green Lane Farm mansion.

WILD & WOOLLEY advertisement featuring a cartoon cow and text about fuel services.

UNION COUNTY SAVINGS BANK advertisement with logo and branch information.

The UNION CENTER NATIONAL BANK advertisement with logo and phone number.

Schering-Plough advertisement with logo and 64 YEARS anniversary text.

Kelly needs love

Kelly is a small, gentle white and black long-haired mutt with a cute face and puffy ears. Kelly is also a frightened abandoned dog with one leg shot off, covered with mange, living in a burnt-out car. People For Animals, a non-profit animal organization serving Essex, Middlesex and Union counties, rescued Kelly two weeks ago.

Kelly's right front leg had to be amputated in order to save his life. The mange, which was treated and arrested, had temporarily left Kelly half-hairless. He is doing fine and is ready to go home. The problem now is fine Kelly a permanent or temporary foster home where he can recuperate. Can you help? In addition to adoption, people can help Kelly by donating funds for his care. Funds are desperately needed to help defray his medical expenses. Donations may be sent to "Help Kelly," People For Animals, 433 Hillside Ave., Hillside 07035.

Kelly is in good health except for the injury he sustained. Once his coat grows back, he will be an adorable-looking dog. Call 908-241-4954 or 355-6374 to adopt or foster Kelly. The best medicine for Kelly will be a gentle, loving home.

Singles to mingle at barbecue

Jewish Singles World for Jewish singles, ages 23-36, together with a group of Jewish singles, ages 20 to 30, will be co-sponsoring a Sunday afternoon barbecue on July 12, beginning at 4 p.m. at the Suburban Jewish Center Temple Mephor Chayim, Academy and Deerfield Terraces in Linden.

For further information, call Jewish Singles World at 908-964-8086.

Enjoy all the barbecue favorites: hot dogs, hamburgers, salads, soda, snacks, volleyball and frisbee. All food is strictly kosher.

Admission is \$12 per person with reservations in advance and \$18 without reservations. This event will be held rain or shine. Indoor facilities and activities will be available in case of rain.

For further information, call Jewish Singles World at 908-964-8086.

Jewish Singles World and A Group of Jewish Singles are non-profit organizations which cater to the needs of Jewish singles by offering a variety of events each month in socially conducive environments.

Lisa Battilo, Editor
Worrall Community Newspapers Inc. 1992
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"The Gardens of Sidsmouth" miniature oil painting by Margi Cochran, will be part of the Paper Mill Playhouse's Miniature Art Show at the Renee Foesனர் Art Gallery.

Mini art exhibit at Paper Mill

The Paper Mill Playhouse Miniature Art Exhibition will be at the Renee Foesனர் Art Gallery through Aug. 1.

With more than 600 paintings, this fourth annual juried exhibition will feature the work of 105 artists from the United States, Canada, Germany, Ireland and England.

Miniature art follows the same aesthetic principles as larger works of art, but they must hold to the "one-sixth rule," which means that artwork must be one-sixth the actual size of the subject or smaller. Artists must not exceed one and one-half inches from the top of the forehead to the bottom of the chin, and the total size of any painting cannot be larger than 10 inches in any direction, including the mat and frame. Miniatures are done in a variety of media, including oils, watercolors, graphics, and scotch-chaw, with their trademark characteristic being a minute attention to detail.

The Paper Mill Playhouse Miniature Art Exhibition has attracted some of the most accomplished artists in the field, such as Jane Milnikl, Gerald Labeck, Pat Longley, Albert Bross Jr., Cyril Turner, Al Barker and Richard Haynes.

The Renee Foesனர் Art Gallery at the Paper Mill Playhouse is open for viewing Wednesday through Sunday, one hour before performances and during intermissions of playhouse productions and on Fridays, from noon-3 p.m. Admission is free. For more information, call 379-3636; ext. 2272.

Arthur's Landing celebrates Fourth

Arthur's Landing, on the Hudson River waterfront at Port Imperial, West-haven, is providing three ways to enjoy Opal's 92 Celebration, featuring world class vessels and replicas in honor of the 500th anniversary of Columbus' sail to America.

Redeemable admission fee for Opal Imperial is \$10 per adult and \$5 for children under 6. Opal's will receive tickets in return to be applied to food purchases, site activities including the Port Imperial golf driving range miniature golf course, and/or parking. Parking is \$4 all day.

The evening concludes with the traditional Macy's fireworks display at approximately 9:30 p.m. For reservations, call 867-0777.

Correction policy
It is the policy of this newspaper to correct all significant errors that are brought to the editor's attention. If you believe that we have made such an error, please write Tom Canavan, editor, 1291 Stuyvesant Ave., Union, 07083.

MARCH OF TIME

(Continued from Page B5)
Recreation Department and the Rahway YMCA.

The event will run rain or shine. The downtown streets of Rahway will be closed for the course and will be lined with traffic. Cyclists will start at Irving and Poplar streets, ride to Milton Avenue and travel back on Main Street to Central Avenue toward the starting point.

The Holiday at Home Bicycle Race Association will conduct the day's events under rules and permit of the United States Cycling Federation. Contestants competing in the day's events must be licensed and registered with the USCF. Classes of competition include junior men, ages 14 to 18; women, ages 16 and over; masters, at 35, 45 and 55; and senior class 2-3, ages 18 and over.

A scheduled community event is the "Lollipopper," a race for boys and girls ages 12 and under that starts at 9:15 a.m. Prizes are lollipops and ribbons.

The 40-lap senior class 2-3 race, the day's main event, will begin at 1 p.m. Admission is free and parking is available in the area.

For information, call (201) 372-2441.

Union County

The 69th annual Fourth of July parade will be held in Plainfield and

sponsored by the Central New Jersey Fourth of July Parade Celebration Committee.

This year, the theme of the parade is "1492-1992: 500 years of Discovery-Progress." The committee will also salute the freedoms gained in Eastern Europe and around the world.

The parade will begin at 10 a.m. at East Front Street and Netherwood Avenue and will proceed west on East Front to Somerset Street, and north on Somerset to the reviewing stand.

The committee, made up of representatives from throughout Union County, will award 20 trophies to the marching unit, band and float entry winners.

quartet — tenor Jim O'Leary, baritone Ken Friedlander, bass Bill McCarty and lead Steve Benick — is a member of the Rahway Valley Chorus of Union County.

Happy Medium will perform at the gates of the fireworks grounds from 7 to 9 p.m. Post 328 members will distribute American flags to the young patrons who attend the celebration.

Pre-registration is necessary, so children should arrive with completed, signed participation forms, which are available at all schools, book libraries, Town Hall and the Recreation Department.

In case of rain, fireworks will be held, Sunday, and outdoor morning events will be held July 11. The circus and indoor events will take place on or after July 4.

Roselle Park
A fireworks display will be held Saturday, beginning at 9 p.m. at the Green Acres complex, on the W. Weber Avenue entrance.

Clark
The Clark Celebrations Committee will sponsor a gala Fourth of July Fireworks Display at 9 p.m. on the grounds of Arthur L. Johnson Regional High School.

Rain dates are Sunday and July 11. American Legion Post 328 will sponsor the entertainment for the event — Happy Medium, a barber-shop quartet which has performed from New York through Maryland.

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New Bath & Kitchens.
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31 YEARS
TOTAL PROTECTION INC.
Burglar Alarms • Fire Alarms
1283 Stuyvesant Avenue
Union, New Jersey
686-0966

30 YEARS
PARK DRUGS
225 Morris Avenue
Springfield, New Jersey
379-4942

21 YEARS
RIDER INSURANCE AGENCY
1360 MORRIS AVENUE UNION, NEW JERSEY
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21 YEARS
Collision Repair, Paint and Qui
From Frame Alignment to Custom Matched Paint, Our Experts Do It All

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Linden 925-2600
Senior Citizen Discount

19 YEARS
SPRINGFIELD TAXI INC.
243 Morris Avenue
Springfield, New Jersey
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Depend on the best to travel to and from Newark Airport

19 YEARS
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Italian Cuisine
Lunch, Dinner Banquets EVERY DAY SPECIALS
1700 W. Elizabeth Avenue
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6 YEARS
GENNARO'S PIZZA
517 CHESTNUT STREET UNION 908-687-0347
WE DELIVER We Salute The Troops of Desert Storm. Open 7 Days Robert Scannell Owner

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Millburn Mall, Vauxhall 908-686-0003
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20 words or less (minimum 10 words) 30 days	Maplewood Irvington Bloomfield Glen Ridge
Each additional 10 words or less \$1.00	South Orange Orange Collingswood West Orange
Classified Display Rate \$30.00	Maplewood Irvington Bloomfield Glen Ridge
13 times or more per inch \$15.00	South Orange Orange Collingswood West Orange

Business cards and notices: Classified ad deadline: Tuesday 7 P.M. Classified ad deadline: Tuesday 7 P.M. Classified ad deadline: Tuesday 7 P.M.

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(1) AUTOMOTIVE

AUTO DEALERS
ELIZABETH MOTORS, INC.
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AUTHORIZED FACTORY SERVICE LONG TERM LEASING

AUTO FOR SALE
1988 BENTLEY 01, Crest condition, \$9,500 or best offer, 802-704-1718
1988 BUICK SKYLARK, 4 door Sedan, power steering, power brakes, air conditioning, transmission free. Dependable transportation. \$5,900 or best offer. 201-468-6042
1988 CADILLAC SEDAN de Ville, 9 cylinder, 70,000 miles. Fully equipped. Asking \$4,800. Call 201-558-8245
1988 CADILLAC FLEETWOOD, 4 door, factory air, sunroof, automatic, wire wheels, good running condition. \$1875. Call 201-579-7353
1988 CADILLAC COUPE de Ville. Excellent condition. 66,179 miles. Fully equipped. Asking \$4,800. Call 201-736-3530 after 9 P.M. 736-4700 or 830AM-430P.M.
1982 CADILLAC 2 door, full power, 80,000 miles. Very clean. Asking \$5,700 or best offer. 908-664-2518.
1979 CHEVROLET NOVA, 140,000 highway miles, power windows, brakes, AM/FM, stereo, transmission free. Dependable transportation. \$2,500 or best offer. 201-684-4814.
1991 CHEVROLET CAMARO 2.8, 5.7, automatic, power windows, power brakes, air conditioning. Black with grey leather interior. \$15,750. Call 201-749-2000.
1988 CHEVROLET CAPRICE Classic, V6, air conditioning, power windows, power brakes, AM/FM stereo, high mileage. Very clean. \$2750. 808-564-0381, 866-979-7311.
1981 CHEVROLET CHEVETTE. Clean, well maintained, runs well. \$650. 201-749-2000. Call after 5pm. 908-564-0322.
1989 CHEVROLET SUBURBAN Silverado, 2 door, fully loaded and extra. 100,000 miles. Excellent condition. Asking \$12,300. Call 908-664-8768.
1988 CHEVROLET CAVALIER, GS coupe, power windows, locks, air, stereo, \$2,000. Excellent condition. 201-684-4814.
1987 CHEVY ASTRO Van LT, 40K miles and 10 month GM warranty. \$800. 201-749-2000.
1988 CHEVY S-10 BLAZER, 4 wheel drive, V6, automatic, fully loaded, 60,000 miles. Bidding starts at \$400. Excellent condition. 201-687-9953.

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1985 MERCURY GRAND MARQUIS, 4 door, 72,000 miles, power steering, power brakes, air conditioning, power windows, AM/FM, Asking \$2,500. 908-687-4784
1986 MUSTANG, 230 coupe, candy apple red with black upholstery, automatic, heated car. Original owner. \$450. 201-763-0121.
1985 RED MUSTANG Convertible LX, all power, AM/FM cassette, 62K miles. Good condition. Needs top. \$5500 cash. Call 763-1990.
1987 NISSAN MAXIMA Sport edition, Powerful 300ZK engine, 5 speed, excellent condition, garaged, Power everything, 1 owner. 48,000 miles. \$7750. 201-791-1871.
1989 NISSAN PULSAR NX, 2 door and all-conditions, 27,000 miles. Well kept. Asking \$5,800. Must sell. Call 908-276-8550.
1989 NISSAN SENTRA, Black, 4 speed, 48,000 miles, automatic, alarm. Clean stereo. (Ebay) both, 4 speakers, immaculate. Asking \$4,500. 908-224-4112.
1985 NISSAN 300ZX, Red, 5 speed, 71,000. AM/FM cassette, power. Well maintained. Asking \$5,000. willing to negotiate. Call 201-922-5665.
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1987 HONDA ACCORD, 4 door, automatic, 5 speed, double control, AM/FM cassette, air pump, 125K miles, good condition. \$5,200. 201-581-6662.
1991 HONDA CIVIC Sedan, Blue, 5 speed, 4 door, AM/FM, stereo, cassette, power windows, 80000 miles. 14K. \$11,801. 201-783-8292.
1991 HONDA EXCEL, 4 door hatchback, automatic, white, rear window, stereo, original owner. Excellent condition. 22,500 miles. 878-4738.
1987 HONDA EXCEL, 3 door hatchback, 5 speed, 4 door, air, stereo, clean, \$4,500. Best offer. 908-381-1443 after 7P.M., leave message.
1979 JEEP CJ7, 73,000 Miles, Western power apple wood, 3000 lbs. 3000 lbs and zinc. 201-783-2031.
1980 MAZDA MX6, RED, 5 speed, 2 door, power steering, breaks, stereo, air conditioning. AM/FM cassette. 90,000 miles. Runs like a champ. 201-763-9025.
1978 MERCEDES BENZ 460SEL, 4 door, power steering, breaks, stereo, air conditioning. AM/FM cassette. 90,000 miles. Runs like a champ. 201-763-9025.
1985 MERCURY Cougar, Excellent condition, new tires. Fully loaded. \$2,950. Evening. 908-664-0378, after 9:00-8:15PM.

AUTO FOR SALE
1984 OLDSMOBILE DELTA 98, Air condition, power steering, power brakes, AM/FM cassette, all power windows, power locks, 201-749-2000.
1988 OLDSMOBILE CUTLASS Classic Brougham, Owner driving. Fully loaded. Low mileage. 92,000 miles. Air, AM/FM cassette, stereo, all power windows. Asking \$12,000. Call 201-682-0055.
1983 PLYMOUTH RELIANT Wagon, Service station. 81,200. Call 201-682-0055.
1983 PLYMOUTH HORIZON, 89,500 miles, power steering, breaks, automatic. Good condition. Runs well. \$4500. Best offer. Call 201-762-8891 after 5pm.
1988 PONTAC FIERA, White, garage kept, 63,000 miles. Loaded. Must sell to believe. \$2,999. Amount to sell. Call 908-686-2426.
1979 PONTAC FIREBIRD, Fully equipped, 1 owner, 47,200 original miles. New tires. Perfect condition in and out. \$2790. 908-628-2824.
1989 PONTAC SAFARI Wagon, V-8. Fully loaded, dirt blue, woodgrain. Air, stereo cassette, 45K. 201-791-1871.
1987 PONTAC 94, Red, black interior, 8 speed, loaded, excellent condition. Must sell. 42,000 miles. Must sell. \$11,950 negotiable. 201-688-7091.

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1988 TOYOTA CELICA GT, Automatic, high-back, 95,000 miles. Air, AM/FM cassette, stereo, all power, \$4,000 negotiable. 908-686-1176.
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KAWASAKI NINJA GPZ, 1000R, Showroom condition. High speed, 100 mph, under 1000 miles. Must sell. Sacrifice at \$4500. Call 718-355-1985.
1977 OLDSMOBILE Toronado, High speed, excellent condition, full touring, many touring miles. New battery. Asking \$7000. Best offer. 201-763-7907.
1988 FORD F250 - 4X4 Custom. Engine 3.5L, 8 speed, air, Sony AM/FM cassette, V8er auto, fully loaded, 85,000 miles. Good tires, leather seats. Leader's tool box, battery, stereo and generator. Must sell. \$14,800 or best offer. Call 708-799-779.

(2) ANNOUNCEMENTS
PERSONALS
ADDITION: Loving couple wishes to adopt white newborn. We possess love and happiness in your baby. Call Leah and Heidi at 1-800-722-7036. Legal confidential.
ADDITION: INTERNATIONAL infant adoption by private citizens. Infants of European ancestry, original birth certificates issued in Singapore. Parents from USA, Canada, England, E. Europe, P.O. 215-483-1772.
AFTERWORK BUFFET Dinner Dingles Dance, Wednesday, July 8, 10, 22, 29, 5pm, until Admission \$10 per person. Holiday Inn, Kenilworth, NJ, until 10:00 PM. Call 201-991-0622. Doors open at 10:00 PM.
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Blonde haired, blue-eyed SWP, 31, with healthy good looking MDM, 40, ever so, with energetic, strong and fun. Reply WCL, Worrall Newspapers, P.O. Box 158, Maplewood, NJ 07040.
TALL, 6'3, DDF, wishes to meet an honest, healthy, good looking MDM, 40, ever so, with energetic, strong and fun. Reply WCL, Worrall Newspapers, P.O. Box 158, Maplewood, NJ 07040.
ENGLISH WOMAN, 50, wants to meet personation with a good sense of humor, interesting personality for conversation, lasting relationship. Photo. Reply WCL, Worrall Newspapers, P.O. Box 158, Maplewood, NJ 07040.
SWF with something special missing in life. Meet someone who is honest, sensitive, and fun. Reply WCL, Worrall Newspapers, P.O. Box 158, Maplewood, NJ 07040.
FEMALE SENIOR citizen, Polish, wishes to meet man that owns his own home, for long relationship. I'm looking for ME. Reply WCL, Worrall Newspapers, P.O. Box 158, Maplewood, NJ 07040.

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Dispatcher for a local company with full benefits.

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Receptionist for a busy office.

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Receptionist for a busy office.

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RECEPTIONIST
Receptionist for a busy office.

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Receptionist for a busy office.

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Hit New Jersey! njpg The map is the key to the location of all the deals and special offers in the NJPA SCAN program.

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Water heater installation and repair services.

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REAL ESTATE

- Private and Commercial
- Realtors • Builders
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N.J. Mortgage Rates

APR	30 YR FXED	15 YR FXED	OTHER
London, City, Phone	FEE RATE P/B A.P.R.	RATE P/B A.P.R.	RATE P/B A.P.R.
Accord Mtge Servs./Bloomfield	201-748-2200 300 8.000 3.0 8.32	7,500 3.0 8.00	4,500 3.0 A
Action Mortgage Corp./Bloomfield	201-428-2300 100 7.875 3.0 N/P	7,500 3.0 N/P	8,500 2.0 E
Alternative Mortgage/Princeton	609-452-1400 300 8.000 3.0 N/P	7,500 2.75 N/P	4,500 2.75 A
America's First Mtg, Hackensack	201-488-8252 300 7.875 3.0 8.20	7,375 3.0 7.87	4,375 3.0 A
Arbor National Mortgage, Clark	908-382-8000 300 8.125 3.0 8.45	7,625 3.0 8.12	4,500 3.0 A
Bay City Mortgage Corp./Hazlet	908-262-2708 300 8.000 3.0 8.32	7,500 3.0 8.00	8,750 N/A D
Centur Bank Mtge Co./Ridgewood	908-821-8094 275 8.125 2.75 N/P	7,750 4.00 N/P	4,500 2.00 A
Central Mtg Service Corp./Summit	908-522-0500 300 8.125 3.0 N/P	7,750 1.5 N/P	
Coastal Federal Mtge, Freshfield	908-772-6276 100 8.000 3.0 N/P	7,625 3.0 N/P	4,875 3.0 A
Concorde Mtge Corp, Livingston	201-992-2070 300 8.000 2.5 8.32	7,500 3.0 8.09	6,750 2.5 B
Countryside Mortgage, Westfield	908-789-9455 300 8.000 3.0 N/P	7,500 2.75 N/P	5,000 1.0 A
Directors Mtg Loan, Rochelle Pk.	201-845-9000 300 8.250 3.0 N/P	7,750 2.25 N/P	4,875 2.0 A
Equity Financial Inc., Old Bridge	908-522-5208 300 8.000 2.75 N/P	7,500 2.75 N/P	4,500 5.0 A
First Savings Bank, Edison	908-228-4450 300 8.375 3.0 8.70	7,750 3.0 8.25	8,000 0.0 C
Genesis Mtge Svcs., Brunswick	908-257-5700 375 8.000 3.0 8.32	7,500 3.0 8.00	5,000 3.0 A
J.S. Financial Mtge Co./Rutherford	201-468-8002 100 8.750 0.0 8.75	6,500 0.0 8.50	5,875 2.75 A
Monarch Svcs Bank FSB, Iselin	908-334-5003 300 7.875 3.0 8.32	7,625 3.0 8.16	4,900 2.5 A
Mortgage Money Mart, Edison	908-548-9423 300 8.500 2.8 8.50	7,800 2.2 8.17	6,800 2.5 B
New Century Mtge, E. Brunswick	908-390-4000 300 8.000 3.0 8.30	7,500 3.0 7.99	4,500 3.0 A
N.J. Home Funding, Edison	908-248-4400 300 8.000 3.0 N/P	7,625 3.0 N/P	8,250 3.0 E
Premier Mortgage, Union	908-887-2000 300 8.125 3.0 N/P	7,625 3.0 N/P	4,500 3.0 A
Pulaski Savings BK, Springfield	201-584-9000 350 8.125 3.0 8.45	7,500 3.0 8.00	4,875 2.0 A
Selective Fin Ltd., E. Brunswick	908-390-1300 325 8.375 2.0 8.59	7,875 2.0 8.39	5,750 2.0 A
Source Mortgage, Somerville	908-281-8400 325 8.000 3.0 N/P	7,500 3.0 N/P	7,000 3.0 C
Sullivan National Mtge Co., Clark	908-552-0725 100 7.875 2.75 7.85	7,975 2.75 7.85	6,125 2.75 E
Sullivan Financial Svcs., W. Orange	201-322-5000 300 8.125 3.0 8.45	7,500 3.0 8.00	4,500 3.0 A
West Essex Savings BK, Caldwell	201-878-7000 300 8.250 2.0 8.47	8,500 0.0 8.50	6,250 1.0 A
Williams International, W. Orange	908-834-3278 300 8.000 2.5 N/P	7,500 2.5 N/P	6,375 2.5 A

(A) - 1 YR ARM (B) - 3 YR ARM (C) - 5 YR ARM (D) - HOME EQUITY (E) - 30 YR JUMBO * - 1ST TIME HOME BUYERS

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transactions

The following are real estate transactions from May 12 to May 14.

Kenilworth
723 Kingston Ave.
\$140,000
Seller: Angelina DiFazio
Buyer: Richard & Marcella Fordey

Roselle Park
268 Seaton Ave.
\$125,000
Seller: Alfonso & Anna Formato
Buyer: William & Rose Dauty

Hillside
9-11 Vine St.
\$173,000
Seller: Bishim and Ruzhizki Kuri
Buyer: Pedro and Dania Zubizarreta

Mountainside
1009 Fairview Place
\$169,000
Seller: Leonard and Josephine Forte
Buyer: Regina Rocca and Lami Molina

Springfield
70 New Drive
\$145,000
Seller: Joseph Murphy
Buyer: Kenneth & Lois Yamashita

Union
2588 Spruce St.
\$116,000
Seller: Bertha Bahr
Buyer: Andres & Janice Aleman

Linden
616 Marice Ave.
\$200,000
Seller: Lillie Green
Buyer: Magdala Rousseau & Joseph Lafont

Rahway
1870 Turner St.
\$84,000
Seller: Peter O'Callaghan
Buyer: Felix & Chennametti Naraine

Roselle
509 West Ninth Ave.
\$112,500
Seller: Joana Miranda
Buyer: James Grant

Lafayette
332 Fernwood Terrace
\$162,000
Seller: Ronald & Leslie Dominik
Buyer: Patrick & Karen Gooney

Diverse backgrounds bringing new skills to real estate field

Many of today's newly licensed real estate agents have entered the business after successful careers in other industries, bringing diverse skills and backgrounds to their new positions, reports the Weichert, Realtors, the nation's largest independent real estate company.

"The profile of the real estate agent is changing," said James M. Weichert, president of Weichert, Realtors. "Some of our new associates are former dentists, accountants, lawyers, college professors, and stock brokers, and these people are bringing diverse skills to their new careers in real estate."

The Weichert president reported that many newly licensed agents have decided to start a career in real estate after taking early retirements from other businesses. Still others became disenchanted with the diminishing security of corporate America. And many were lured to real estate because of unlimited earning potential and the opportunity to control their own destiny.

"Many who have joined us recently from other professions in which they were successful have reported successful beginnings to their real estate careers as well," Weichert explained. "Generally, our sales associates understand the importance of time management, the value of following up on a lead, and the benefit of taking direction from others who have prospered in the business."

According to the Weichert president, real estate is a profession in which a new associate can get a good start by calling upon people they already know. "Starting a new and successful career in real estate is certainly possible for those who can comfortably call their contacts in the community and within their circle of friends and relatives," he said.

"After all, the essence of our business is providing service to people," Weichert pointed out. "We're not in the business of selling real estate; we're in the business of helping people realize their dreams. That's why our new sales associates state that they are much happier in real estate than they were in their former professions. The opportunity to control their own destiny and earn a substantial income are certainly good reasons for their happiness."

Remodeling has become affordable option

Remodeling has become an affordable option for families seeking to upgrade or expand their homes. However, to be sure you are making a wise investment, the New Jersey Society of Certified Public Accountants advises you to follow certain guidelines in choosing the project, contractor, and method of financing the improvement.

Any remodeling project should be planned with an eye toward its resale value. More than any other factor, the value of a home improvement project depends on home values in the surrounding area. Improvements that bring a home up to the neighborhood standard are typically among the best investments. Other factors that influence the resale value of a project are the quality of the materials and the workmanship.

In general, the size of the project, your ability to repay the loan quickly and the amount you can afford to pay monthly are primary considerations in deciding which financing option is best suited to your project and your pocketbook.

Many individuals tap personal savings to finance their improvement projects. For others, a home equity loan or a refinanced primary mortgage provides the necessary dollars. Keep in mind that, as a rule, you'll need 20 percent equity in your home, including the remodeling value, to obtain a loan.

Capital improvements — that is any project that adds to the value of the property, prolongs its life or adapts it to a new use — increase the cost basis of your house. As a result, the taxable profit on the sale of your home is correspondingly reduced. Repairs, on the other hand, that merely maintain the condition of your home, do not qualify as capital improvements. In any event, it's important to keep records of home improvement costs in order to realize their tax benefit sometime in the future.

When choosing a contractor, you should investigate the company's reputation. Seek out personal and professional recommendations. Be sure to talk with previous customers. You may also want to check with the Better Business Bureau. It's also wise to obtain written estimates from at least two or three contractors. Make it your business to outline and communicate fully to the contractor his responsibilities on a particular project and to ensure that he has obtained the necessary building permits for the project.

Finally, see to it that the construction company obtains a certificate of insurance with you as the coinsured for damage or injury. And make sure that the contractors are covered by workmen's compensation insurance as well.

When you are satisfied with the contract, establish a payment schedule. Early payments should provide for the purchase of materials and pay

Money Management

When choosing a contractor, you should investigate the company's reputation. Seek out personal and professional recommendations. Be sure to talk with previous customers. You may also want to check with the Better Business Bureau. It's also wise to obtain written estimates from at least two or three contractors. Make it your business to outline and communicate fully to the contractor his responsibilities on a particular project and to ensure that he has obtained the necessary building permits for the project.

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Multiple listing may be the best way

Peter Burgdorff, president of Burgdorff Realtors, believes it's time to rethink the multiple listing as the marketing method that best serves their interests.

"In an active market or under pressure from the exclusive broker presses for an exclusive agency listing, home sellers may be persuaded not to multiple list their house. That's a mistake," Burgdorff said with conviction.

"The real estate industry is occupying, perhaps uniquely, for having developed a system — Multiple Listing Service — in which competitors work together to serve the public. In our society, so plagued by self-interest, it's refreshing to find an approach that truly serves all parties — sellers, buyers and competing firms.

"That's why our company, like the overwhelming majority of real estate firms, adamantly supports MLS and opposes exclusive agency listing, which undermines MLS," Burgdorff said.

MLS is an arrangement among Realtors for sharing information about homes for sale. Through the MLS network, all area MLS members, no matter what company they work for, learn of current listings which might satisfy their customer.

Thus, MLS enables the marketing Realtor to enlist all the area professionals to sell a house, and he shares the commission with whoever brings the buyer.

MLS, therefore, gives homes the greatest possible exposure. "Exposure is the key," Burgdorff said. "For sellers, exposure means competition, which leads to the best possible sell-

Home sales post increase

The New Jersey Association of Realtors reported that first quarter home sales in the Garden State posted a 19 percent increase over the same quarter last year. The increase is attributed to rising consumer confidence, lower mortgage interest rates and stabilized home prices.

"There is no doubt about it. Now is the time to buy in New Jersey," said Maurice Hageman, president of the 38,000 member NJAR.

"Our members are seeing increased activity at all levels, from starter homes to larger trade-up properties," he said. "It appears that consumer confidence is returning and people are starting to realize that the low interest rates available today may not last forever. Those people are out looking and putting offers in on homes. They don't want to be left out on what may be a once in a lifetime opportunity."

The median sale price for a home in the Garden State rose a modest 2.6 percent from the same time last year, from \$143,800 to \$147,500.

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JULY 2, 1992

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Includes lenses & frames. Valid only on July 4th 1992. Minimum purchase of \$20.00. Not to be combined with any other discounts or insurance plans. Coupon must be presented at time of purchase.



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6.9% APR

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No one has a better home equity loan!

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\$ 5,000	3 Yrs.	6.90%	549.76	5,549.76	154.16

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Mont Blanc Ball Point Pen Style 164 \$79⁹⁵ Reg. \$125. Coupon Union Store Only	14K Gold 16 Diamond Heart Pendant \$99⁹⁹ Reg. \$169. Coupon Union Store Only

40% OFF Gold Chains Earrings • Bracelets
SAVE UP TO 50% OFF ON ALL
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FREE Gift With Every Purchase
With Coupon Only • Limit 1 Per Customer Expires 7/28/92

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"Your Very Special Jeweler"
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Every 10 days - 10% off
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Take an additional 10% off with this coupon. Expires 8/31/92

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SUMMER SALE DAYS

YOUR SOURCE FOR CUSTOM WINDOW TREATMENTS

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HunterDouglas	Fiscalart® Decor 1" Mini Blinds	50%	LESS 10%	
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HunterDouglas	2" Horizontal Blinds	50%	LESS 10%	
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