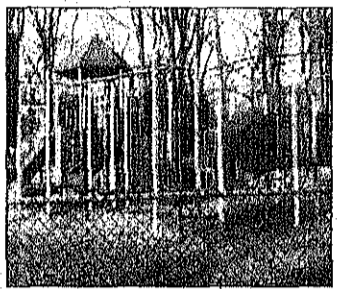


**KPL MOVES AHEAD**  
Kenilworth Public Library employees are bouncing back from a recent theft.

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**READERS UNITE**

The Buck-aBook program at Walton school in Springfield drew funds for a new playground.

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**GOING 'GREEN'**

A Clark native explores business and heartache in his novel.

Page 19



**GET ENRICHMENT**

Temple Beth-El Mekor of Cranford offers kindergarten enrichment program.

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# UNION COUNTY LOCALSOURCE

Incorporating The Eagle, The Observer, The Progress and Union Leader

THURSDAY, DECEMBER 4, 2008

LOCALSOURCE.COM

VOL. 91 NO. 48

50 CENTS

## District among safest

By John O'Reilly  
Staff Writer

RAHWAY — The city's school board had been recognized as a state leader in putting safety first for the third consecutive year — an effort that has also aided the district financially.

The Rahway Board of Education received the 2008 Safety Award from the New Jersey School Boards Association Insurance Group, marking their safety procedures among the best in the state once again.

The award honors the thrifty as well as the careful. Recipients are recognized for minimizing workers' compensation claims and saving taxpayer's money.

NJSBAIG, the state's leading provider of insurance solely to New Jersey schools, gives the award annually based on a safety assessment and a calculation of workers' compensation losses versus premium payments. A lower ratio reflects the district is minimizing workplace accidents.

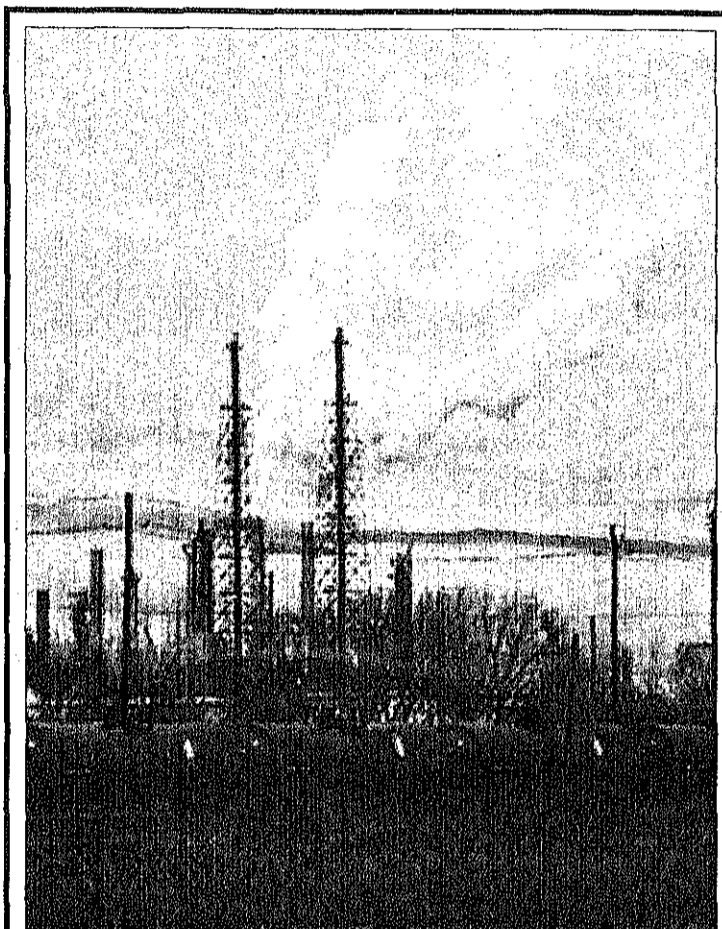
After applying, a school must meet predetermined guidelines in order to qualify for the award, such as having a minimal amount of unsafe conditions or fire hazards.

Rahway's School Board was one of 32 districts in the state to receive the annual award, which was given to Superintendent Frank Buglione at the presentation ceremony less than a month ago.

Others state schools systems that received the award included North Hanover, Livingston and Carteret.

"[Earning the award] is definitely a priority," said school board president Michael Staryak. "We want kids and staff to be in a safe

See BOE, Page 15



Infineum USA's Bayway refinery and petrochemical plant, located in Linden, was named one of the 101 deadliest industrial sites in the nation by the Center for American Progress.

## Report: Linden plant is unsafe

By John O'Reilly  
Staff Writer

LINDEN — Infineum USA's Bayway chemical plant is one of the most dangerous in the nation and could kill thousands if a chemical leak or terrorist attack occurs, according to a national study published two weeks ago.

Infineum's Linden plant — one of five from New Jersey to make the list of 101 — uses chlorine gas to create oil and fuel additives.

According to the report, a

chlorine spill could result in a "poison gas cloud" spreading through the area that could instantly kill 17,500 people. Additionally, 4.2 million people living in the area near the plant or along railroads the gases are transported on, such as the Rahway Valley transit line, are vulnerable to an accident.

The report, compiled by Paul Orum of the Center for American Progress, based in Washington, D.C., said security measures were

See BAYWAY, Page 15

## Graffiti on the move

By Jackeline Leon and  
Joseph M. D'Alise  
Staff Writers

UNION — The price can be high for leaving graffiti on properties in Union, police are warning the public.

Local authorities say graffiti, typically seen in more urban areas, is a bigger problem in suburban areas, like pockets of Union, than it was in the past.

Though authorities have indicated the amount of graffiti seen this year has not increased dramatically, the issue is something they try to aggressively address during the fall.

"We address the issue in the fall because our window for cleaning up lessens as the winter weather sets in," said Union Police Sgt. Bill Spekhardt of the department's Family Relations and Youth Services Bureau. "By aggressively addressing graffiti, it gives property owners a chance to quickly clean it up.

Spekhardt said anyone caught defacing private properties can face hefty fines, even incarceration. "No matter what the content of these defacing messages, all incidents are taken seriously and every effort will be made to see the parties who participate are held responsible," Spekhardt said.

According to township administrator, Frank Bradley, the responsibility of clean-up and payment of damages to properties defaced with graffiti falls on the person who committed the act.

"Graffiti and other damage to public and private property are blights on the community, which is not only visually unpleasant, but can be extremely costly to the

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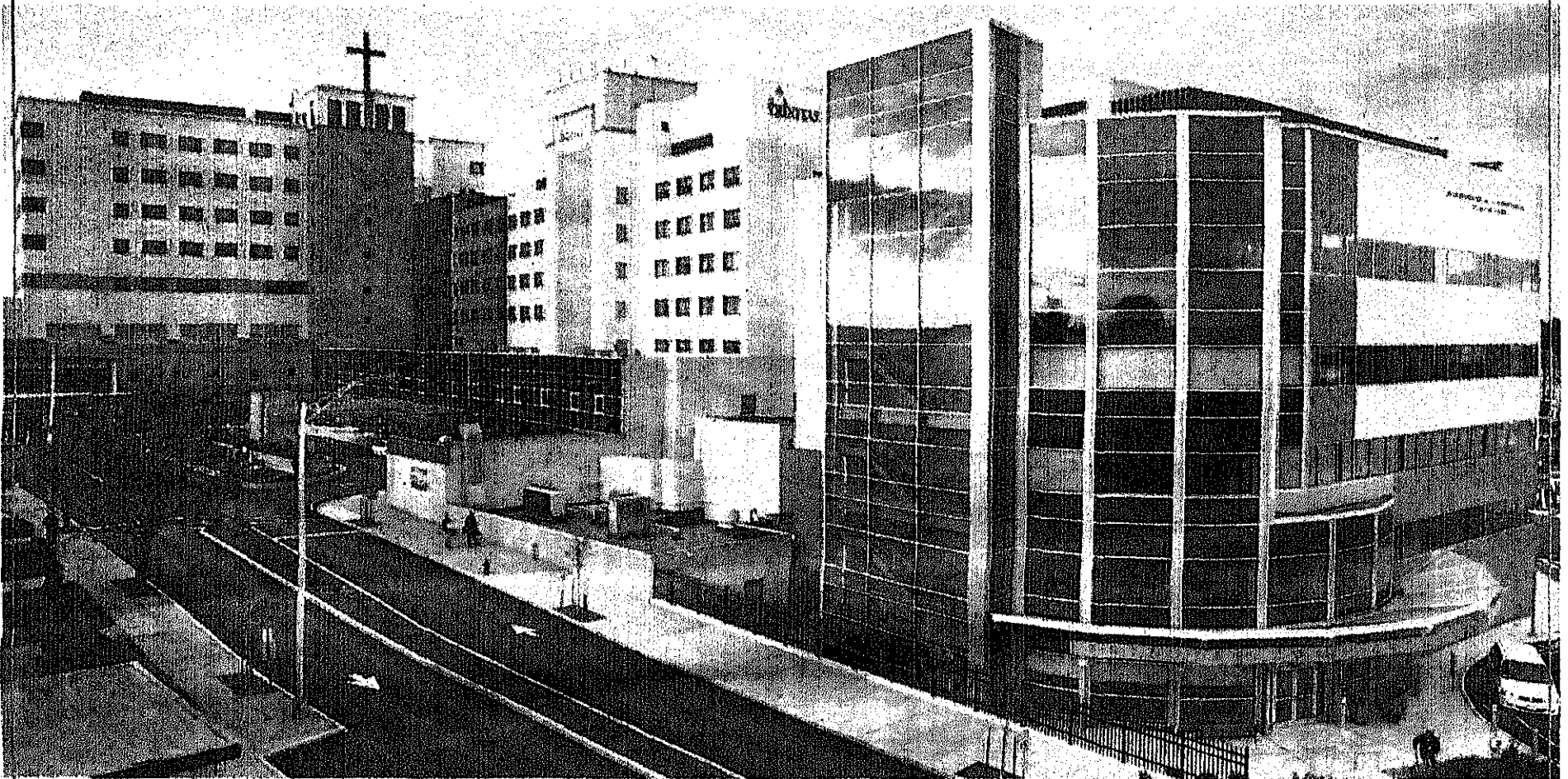
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## A little holiday spirit



Photos By Barbara Kokkalis

Left: Four-month-old Robert Forter shares his first Christmas with Santa Claus at the annual Holiday Winter Festival and Tree/Menorah Lighting Ceremony in Clark on Nov. 30. Right: Seven-year-old Cody Downing of Den 9 Cub Pack 145 collects items for Toys for Tots during the ceremony at the Municipal Building.

## Library fundraiser interrupted by theft

By Jackeline Leon and Joseph M. D'Alise  
Staff Writers

KENILWORTH — Employees at the public library aren't letting stolen funds get in the way of carrying out a good deed: a fundraiser to expand children's programs.

Chief of Police, William Dowd confirmed \$450 in coins collected in a five-gallon jug located at the front check-out desk in the library on Boulevard was taken during the early afternoon hours on Nov. 13.

The collection to purchase a piece of furniture kids could climb and play on in the Children's Room began three years ago.

Katie Gocel, a township resident, said she was stunned and saddened by the theft. "It is a sad day when you can no longer trust the people who work and live around you, wondering if they took the money."

Local law enforcement officials said they have no suspect(s) in the case.

"The hard-working people of the Kenilworth Public Library have had their work environment violated," Gocel said about how employees are coping.

She donated to the library recently hoping many others in the community would give as well. "Instead of feeling angered and upset, we can get together and help out," Gocel said optimistically, attempting to move past the incident.

Library Director Dale Spindel said she expected the library to raise between \$2,000 and \$3,000 to purchase the climbing equipment for the Children's Room. "I was angry, sad, disappointed and surprised by the theft," Spindel said.

Since the burglary, Spindel said the response from the community has been wonderful. "People have been coming in constantly with donations to make up for the lost funds," she said.

Spindel and other library employees said they feel it's not "appropriate" to replace the jug with another collection bin but are still accepting donations.

To make a donation, visit the library at 548 Kenilworth Boulevard or call Spindel at 908-276-2451.



Kenilworth library employees are continuing with a fundraiser to purchase a new piece of equipment for the Children's Room, despite the recent theft of funds they collected for the past three years.

## UNION BRIEFS

### Take time for toddlers

Toddler time, for children ages 2.5 to 3.5 and their caregivers, will be held at 10:30 a.m. on Thursdays through Dec. 18 at the Union Public Library, 1980 Morris Ave.

### Coat drive nears end

The Rotary of Union will be holding a coat drive through Friday. There are several drop-off locations, including the 20th Legislative District Offices, 985 Stuyvesant Ave., and Hehl & Hehl Law Office, 370 Chestnut St.

### Check out 'Winterfest'

The Children's Department of the Union Public Library Vauxhall Branch, 123 Hilton Ave., will hold a Winterfest Music program performed by singers Melody and Presley at 11 a.m. on Saturday. Sign-up is required.

### Story, craft program

The story time and craft program will be held at 11 a.m. on Saturday at the Union Public Library, 1980 Morris Ave. Children of all ages and their caregivers.

## UNION COUNTY LOCALSOURCE

### How to reach us:

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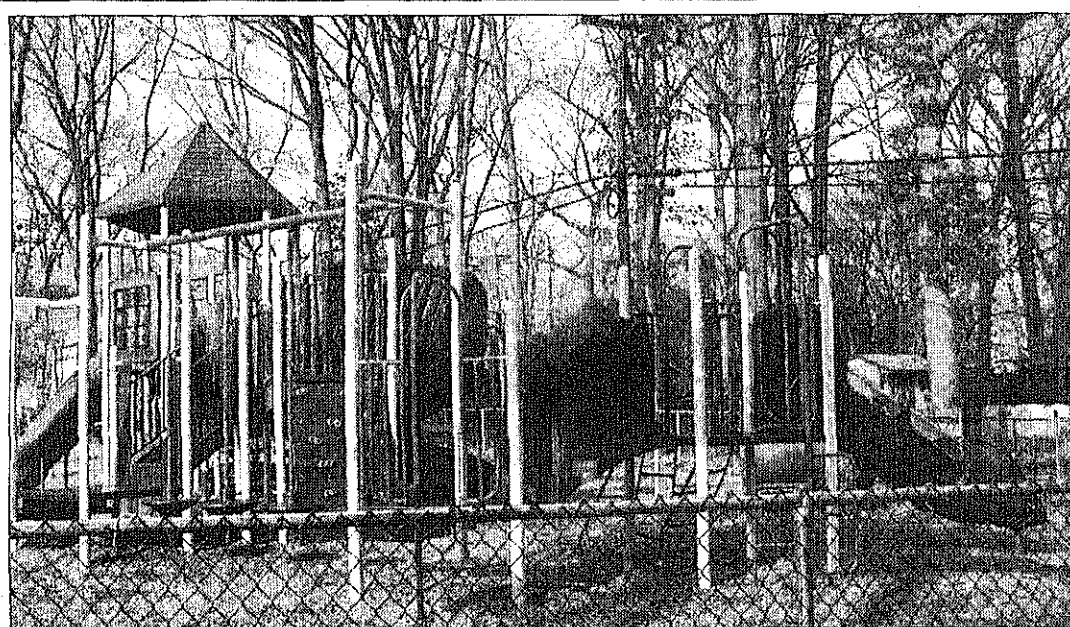
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### News items:

For information or to report a breaking news story, call 908-686-7700 and ask for editorial. *Union County LocalSource* accepts news releases and opinion pieces by e-mail. Our e-mail address is [editorial@thelocalsource.com](mailto:editorial@thelocalsource.com). E-mail must be received by 9 a.m. Monday to be considered for publication that week.

### Postmaster Please Note:

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The Buck-a-Book fundraiser at Edward V. Walton School supported Phase I of the Walton Playground project — the construction of a new play area, above, completed last year. Nearly \$13,000 was raised this year for Phase II of the project — the creation of a handicap accessible playground.

## Book report: Initiative brings second playground to Walton

By Joseph M. D'Alise  
Staff Writer

SPRINGFIELD — Students at Edward V. Walton School in Springfield once again turned reading books into profits to benefit the Walton Playground Fund project, now in Phase II.

Throughout November, students in pre-K through grade 2 participated in the "Buck-A-Book" reading initiative, earning one dollar for every book they read.

Last year, students read more than 10,500 books and raised more than \$13,000 for the playground fund, which was used to complete Phase I of the project — replacing the playground that was removed when the school was expanded three years ago.

Jodi Silverstein, who chairs the Walton Playground Fund, came up with the idea for Buck-A-Book last year.

"I wanted to put an educational component in raising money," Silverstein said. "I wanted the kids to feel like they really earned it, and that this playground was theirs, without them going door-to-door asking for money."

Silverstein is not done totaling this year's earnings, but she noted students have raised at least \$13,000. Phase II is expected to cost approximately \$100,000. Through Buck-A-Book and other fundraising efforts, such as school theatrical performances sponsored by Autoland, \$70,000 has already been raised.

The money collected for Phase II will be used to build a smaller, handicap-accessible playground, complete with ramps and a wheelchair accessible surface called "Pour and Play," which is easier for wheelchairs to roll over than woodchips. The addition will be located next to the new playground, Phase I.

The ground breaking for Phase II is expected to take place next spring. Silverstein said she feels proud when her 7-year-old son uses the skills he learned at Walton to read to his 4-year-old brother.

"One of the goals of the program is to make sure every Walton family can experience that same thrill I've experienced and that every Walton student learns the joy of reading."

The nearly 40 businesses, families and teachers who have sponsored the program this year are listed on signs outside classrooms at Walton and on a banner near the playground completed last year.

Springfield Superintendent Michael Davino commended all who have helped out. "I applaud...bringing back a program that not only benefits the school by raising money for an additional playground, but incorporates an educational aspect into the fundraiser that encourages children to read," he said.

School and fundraising committee members have not discussed another Buck-A-Book fundraiser for next year because Phase II is expected to be complete by that point.



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## CLARK BRIEFS

### Teen dance party

The Clark Public Library will hold Dance Dance Revolution for teens Wednesdays at 3 p.m.

### Scouts collecting toys

Clark Cub Scout Pack 145 will be collecting new, unwrapped toys during Clark's Holiday Winter Festival in support of the Marine Cops Reserve's Toys for Tots program. Drop off locations throughout the month are at the Clark library, Town Hall and Saturday and Sun-

day at the Dr. Robinson House on Madison Hill Road.

### Gaming afternoon

The Clark Public Library will hold afternoon games for youth Fridays at 3 p.m. Snacks and soda will be available.

### Pack 145 seeks cubs

Clark Cub Scout Pack 145 is seeking members. Clark Cub Scout Pack 145 activities are designed to keep boys active and alert. For

information, visit [www.packsonline.com/nj/145](http://www.packsonline.com/nj/145) or e-mail Scott McCabe at [cubpack145@aol.com](mailto:cubpack145@aol.com).

### Check out Montana

Polish Cultural Foundation in Clark will present a slide presentation titled "The Road to Montana — Glacier and Neighboring Rocky Mountains Parks," by Frederick Dammont, on Wednesday at 7 p.m. The Polish Cultural Foundation, a non-profit organization, is located at 177 Broadway in Clark.

## Principal honored for contributions

By Joseph M. D'Alise  
Staff Writer

SPRINGFIELD — The New Jersey Association of School Librarians thinks Thelma L. Sandmeier Elementary School Principal Michael Antolino is outstanding.

The association honored the district employee with the Outstanding School Administrator of the Year award during a Leadership Breakfast on Nov. 14.

On its Web site, the NJASL cited Antolino's effort to develop an "exemplary" school library media program and making an "outstanding and sustained contribution toward advancing the role of the school library media center."

A representative from the NJASL did not return calls to confirm how many nominees there were for the award.

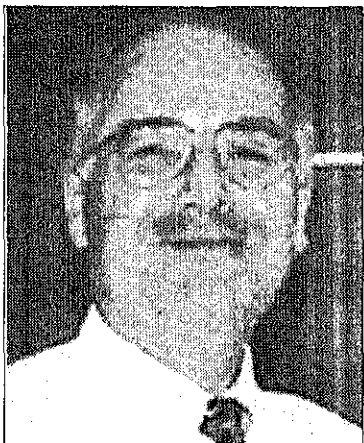
"This is not a 'me award' but a 'we award,'" Antolino said about his accomplishment. "The support of the whole district was important in updating our Media Center."

The school library Media Center currently has 10 Apple desktop computers used to teach students research skills as well as Microsoft Office.

The Media Center project kicked off three years ago Antolino said he and Sandmeier school librarian, Susan Baldassano, offered a lot of input on the design of the room. "It was truly a collaborative effort," he said.

Baldassano nominated Antolino for the award by sending an essay to the NJASL. She said nearly every teacher at the school sent in their own letter of recommendation, though it was not required.

"He helped build a curriculum for which I can collaborate with the teachers and faculty during lessons," said Baldassano. "He's very



Michael Antolino

in touch with the curriculum."

Baldassano, who has worked with the honoree since 1999, described him as a "wonderful principal," noting he was instrumental in making sure the new library at the school was built and pitched in on the effort to combine computer and library classes.

Antolino remained modest. "I wish this award could have been given to all the administrators in the district," he said.

Baldassano highlighted Antolino's concern for individual students and faculty as another reason he deserved the award. "He's marvelous at telling both students and teachers how to improve their work without...being critical," she said, noting the attribute makes Antolino a stand out among his peers.

District Superintendent Michael Davino explained the NJASL is considering nominating Antolino for National Administrator of the Year for his efforts.

"He has been given a well deserve...honor," Davino said. "We are all proud to have an educator like him in our district, and we know he will keep up all the good work."

### ROSELLE BRIEFS

**Gift certificates at RPL** Street and West Fourth Avenue.

The Roselle Public Library is offering gift certificates to its patrons. Essentially, pre-paid cards, the gift certificates can be used to rent DVDs and videos, pay for computer print-outs or pay fines. For information, call 908-245-5809 or visit the library at Chestnut

**Meeting rescheduled**

The Nov. 20 meeting of the Roselle Public Library Board of Trustees has been rescheduled to today at 7:30 p.m. Board meetings are held in the Library, 104 West 4th Ave., and are open to the public.

### LINDEN BRIEFS

**Knitting, crocheting**

Knitting and Crocheting for a Cause invites people of all ages who have a basic knowledge of knitting or crocheting and a set of knitting needles or a crochet hook to meet Tuesdays from 10 a.m. to noon. Meetings are held at the John T. Gregorio Recreation Center, 330 Helen St. Projects are distributed

to charitable causes.

For information, call 908-474-8627 or visit [www.linden-nj.org](http://www.linden-nj.org).

**Church bazaar, lunch**

The Reformed Church of Linden will hold its annual bazaar on Saturday from 10 a.m. to 3 p.m. at the church, 600 North Wood Ave. Call 908-486-3714.

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**A real feast!**



From left: Jackie Mitchell, executive director of the Roselle Collaborative for Youth and Families and 2nd Ward Councilwoman Sylvia Turnage participate in the first holiday meal program at Roselle Borough Hall. Volunteers distributed nearly 70 free holiday feasts to borough residents in need on Nov. 22.

**All aboard!**  
 New handicap accessible bus

By Paul Greulich  
 Staff Writer

HILLSIDE — Local seniors will be riding in style this spring, thanks to a new bus tailored to their needs.

Hillside Senior Citizen Director Dennis Vodarsik said the Public Works and Finance departments worked on the application for the handicapped accessible bus they plan to buy, with the support of the governing body.

Councilman Leonard Gilbert said the township was long overdue in replacing the current vehicle. "This was something I worked on for a while, trying to get the seniors more transportation," Gilbert said.

Vodarsik said negotiations, financing, selecting a proper vehicle, bidding and bid evaluations prolonged the process to get the new bus.

Officials will spend approximately \$55,000 to buy the new bus, which will be purchased through American Bus and Coach. The bus was supposed to cost \$59,000, but this sum was defrayed through an agreement to trade in the old bus to the same company. The funding for the purchase comes from the town's capitol budget, according to Vodarsik.

The new van will be a Goshen model GCII, which can hold either 20 ambulatory passengers or 16 ambulatory passengers and two wheelchairs.


The current bus, which was acquired in 1995, is still running, but the daily wear and tear has taken a toll, Vodarsik said.

Public Works Director Scott Anderson said the old bus has 60,000 miles and is in fair condition but has had significant maintenance problems in recent years. "We've had some breakdowns over the last couple years that have kept it out of service," he said.


Anderson noted replacing the bus now is the right decision. "You don't want to let it go to the point where its totally inoperable," he said.

See NEW, Page 9

*All Creatures*  
**Great & Small**



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**BACKWARD TREATMENT**

Pet owners should take note if their dogs or cats run about the house rubbing their rumps on the floor. This type of behavior may indicate a scent-gland irritation. The scent glands are two tiny sacs located on either side of the anus. They contain a secretion that serves as a territorial marker. These glands can become blocked or infected, possibly leading to a serious problem. An infected scent gland can cause painful defecation or urination for a pet. A dog may cease being housebroken, and a cat may refuse to use its little box. This problem calls for the veterinarian to unblock the glands and administer antibiotics or steroids as needed. This is the only way to cure the problem.

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**SUMMIT BRIEFS**

**Job search seminar**

The Summit Free Public Library will hold a seminar, "Maximizing Your Job Search," on Friday from 9:30 to 11 a.m. This two-part seminar, led by career coach Patsy Hammond, is designed for individuals currently looking for jobs or looking to switch careers. The program is free, but space is limited. Participants must register for both sessions. Stop by the Reference Desk at the library, 75 Maple St., or call 908-273-0350, ext. 3.

For information, visit [www.summitlibrary.org](http://www.summitlibrary.org).

**Animal program open**

The Animal Homees! program will be held at Reeves-Reed Arboretum, 165 Hobart Ave., Summit, on Saturday from 10 to 11:30 a.m.

For information, call 908-273-8787, ext. 14.

**Old Guard meeting**

All area 50 plus active men can attend Summit area Old Guard meetings on Tuesdays. Meetings are held at the New Providence Municipal Center, 360 Elkwood Ave. They begin at 9:15 a.m.

For information, call Emil Butchko at 908-665-0678 or visit [www.summitoldguard.homestead.com](http://www.summitoldguard.homestead.com).

**Library board to meet**

The Summit library Board of Trustees will hold its regular monthly meeting on Wednesday at 8 p.m. in the library, 75 Maple St.

For information, call 908-686-4169.

**Music DVDs at SPL**

The Summit Public Library's newest collection of music DVDs

is on display. The music DVDs can be borrowed by anyone with a valid library card from Summit or from one of the seven local libraries that have a reciprocal borrowing agreement with Summit. The library is located at 75 Maple St.

For information, call 908-273-0350.

**Programs for special needs youth available**

In cooperation with the Summit Department of Community Programs, Pathways for Exceptional Children will be offering four new programs for special needs children between the ages 5 and 12 this fall, including lacrosse, basketball, art and social skills.

All programs will be held at the Summit Recreation Center, 100 Morris Ave.

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## Last kicks in



Photo Courtesy of D. Schindler

Members of the Cranford Soccer Club team for girls get in their last kicks of the fall instructional season.

# Students step up fundraising 'Trot' scholarship effort begins

By Jackeline Leon and Joseph M. D'Alise  
Staff Writers

KENILWORTH — Ever-rising college tuition costs can make a degree seem less attainable for many.

On Nov. 24, David Brearley Middle School and high school students took strides toward ensuring the problem does not hit home by participating in their first "Turkey Trot Scholarship Walk" to raise money for a new scholarship fund.

"This will really help graduating seniors pay for school with tuition, laboratory fees, and the prices of books going up," said Diane Westbrook, a high school history teacher and Bears that Care advisor, a school-based community service organization.

Westbrook came up with the idea to have the scholarship trot in town. About 40 students and faculty from both schools ventured into the cold, wintry weather, walking and running laps around the track field. Of the students who participated, most were members of the Bears that Care and Reaching Everyone By Exposing Lies (REBEL), a New Jersey youth-led, youth-driven anti-tobacco organization. Nearly 20 students from the middle school Student Council were present.

Students who participated in the scholarship walk were given one

week to earn money through pledges from family, faculty or members of the community. They earned the amount of money pledged for every lap they walked or ran around the school track.

"Not everyone can be an athlete, so this is a way those students can give back to their school," Westbrook said.

According to Westbrook, funds have not been completely counted, but at least \$400 is expected to be raised.

The Faculty Council will choose one or two deserving seniors to receive the scholarship at the end of the school year.

Renee Bush, director of guidance at DBHS and head of REBEL, said she was proud of the students who did their part.

"I could tell they were excited to start the scholarship, because they know that these funds could be available to them when they graduate," Bush said.

Westbrook hopes the trot will become a "tradition" in Kenilworth. "It's a good feeling to know that we started this," she said. "Doing this walk really shows that Brearley is a family, not just a school."

Westbrook has close ties to the school. She was part of the first graduating class in 1967.

Joseph D'Alise can be reached at 908-686-7700, ext. 124.

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**CONSOLIDATED PLAN AND U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT FUNDING FOR UNION TOWNSHIP, NEW JERSEY PUBLIC MEETING AND HEARING NOTICE**

The Township of Union, New Jersey will hold a series of meetings/hearings in the Municipal Building, 1976 Morris Avenue, Union, New Jersey on the following dates:

December 18, 2008 at 8:00 pm  
January 5, 2009 at 8:00 pm  
February 19, 2009 at 8:00 pm  
March 19, 2009 at 8:00 pm  
April 16, 2009 at 8:00 pm

The purpose of the meetings/hearings will be to review prior program progress consider amendments to prior programs and proposals for a Community Development Program, Five-Year Consolidated Plan, and Annual Action Plan. Procedures to be followed will be (1) explain Federal Regulations, (2) review eligible and proposed program activities, and (3) receive citizen comments and recommendations.

The program to be considered is a Community Development program wherein Federal funds will be requested for activities designed to meet the primary objectives of the development of viable urban communities, decent housing and suitable living environment, and expanding economic opportunities, principally for persons of low and moderate income.

An Annual Action Program will be prepared and submitted in conformance with, and at times established in, Federal Regulations. Current information indicates the Consolidated Plan will be submitted to the Federal Department of Housing and Urban Development in June 2009.

The meetings/hearings are held for the purpose of developing a Community Development Program. The Annual Action Plan is being prepared in cooperation with Union County, New Jersey while Union Township, New Jersey is a member of the County Housing Consortium. All citizens are invited to attend and participate in these meetings/hearings.

# PD: Drugs sold from from ice cream truck

## Linden

Tamir Mashood, 30, of Linden was arrested on Nov. 21 after police caught him driving a white ice cream truck filled with cocaine instead of ice cream cones.

Officers saw Mashood make an improper turn near the 1100 block of East Henry Street at around 9:30 p.m. and became suspicious due to the late time and the fact it was 25 degrees and windy, according to Lt. James Sarnicki's police report.

When police stopped the truck, Mashood dropped two small baggies from his pants as he exited the vehicle.

During a search, police found 13 more baggies and 11 glass vials, containing what police believe to be cocaine, on the floor of the truck, along with 61 empty baggies.

Mashood was charged with possession of narcotics, intent to distribute within 500 feet of a park and driving with a suspended license, among other charges. He was being held at Union County Jail on \$68,030 bail.

## Clark

• Steven Jett, 22, of Bloomfield was arrested by officer Michael Pollock at 11:11 a.m. on Nov. 12 at police headquarters on an outstanding warrant in the amount of \$140 for contempt of court. He was released after posting bail.

• Michael Glover, 27, of Carteret was arrested by officer Antonio Manata at police headquarters at 11:57 a.m. on Nov. 12 for contempt of court. He was taken to Union County Jail.

• Peter Gobel, 27, of Linden was arrested by officer Antonio Manata at 12:30 p.m. on Nov. 12 at police headquarters on an outstanding warrant for contempt of court. He was taken to Union County Jail.

• William Markowitz, 47, of Perth Amboy was arrested at 10:30 a.m. on Nov. 18 at Clark police headquarters and charged with driving with suspended license.

• Frederick Palcovics, 45, of Colonia was arrested at 1:12 p.m. on Nov. 17 at Clark police headquarters and charged with having an outstanding warrant for \$500 for contempt of court and a motor vehicle violation.

## Cranford

• Brian Rosener, 47, of Linden was arrested at 11:35 a.m. on Oct. 30 at the intersection of Raritan

## POLICE BLOTTER

Road and Coleman Avenue after being stopped at a checkpoint by officer John Rattigan for having an expired inspection sticker. Rosener was allegedly found to be in possession of numerous prescription pills without a prescription. He was charged with possession of a controlled dangerous substance, possession of drug paraphernalia and possession of prescription drugs.

• Teowa Oatis, 32, a female from Highland Park was arrested at 9:30 p.m. on Nov. 9 after being pulled over on the 400 block of South Avenue East by officer Steven D'Ambola, who was responding to a report from a motorist claiming an erratic driver was following them. Upon being stopped, Oatis appeared disoriented and believed she was following someone else. She was charged with driving while intoxicated and careless driving.

• Daniel Villone, 25, of West Caldwell was arrested at 10:05 a.m. on Nov. 7 after being pulled over on Centennial Avenue at Raritan Road by officer Spencer Durkin for a seatbelt violation. He was found to be in possession of a partially smoked marijuana cigarette and charged with possession of marijuana and possession of drug paraphernalia.

• Robert Curzner, 26, of Springfield was arrested at 1:49 a.m. on Nov. 15 at the intersection of North and Springfield avenues after being pulled over by officer Steven D'Ambola for speeding. Curzner was charged with driving while intoxicated, speeding, failure to keep right and careless driving.

• Michael Somers, 28, of Bloomfield was arrested at 3:24 a.m. on Nov. 15 after being discovered by police in the parking lot of a business at Centennial Avenue and Cayuga Street. Somers was found asleep at the wheel of his vehicle by officer Brian Lopez. He was charged with driving while intoxicated.

• Alexander Laine-Ardon, 26, of Elizabeth was arrested at 1:39 p.m. on Nov. 11 after being pulled over by officer Chris DiFabio at the intersection of Springfield Avenue and Miln Street for having an expired inspection sticker and an inoperable brake light. Laine-Ardon was charged with possession of a controlled dangerous substance with intent to distribute in a school zone, possession of cocaine, possession of marijuana and possession of drug paraphernalia. He was also charged with improper maintenance of lights and failure to have his vehicle inspected.

• Karen Ryerson, 46, and David Malkowski, 40, both of

Hacketts-town were arrested at 9:30 p.m. on Nov. 17 after the vehicle they were passengers in was pulled over at the intersection of Centennial Avenue and Raritan Road by officer Spencer Durkin because the driver was not wearing a seat belt. Both Malkowski and Ryerson were charged with possession of hypodermic syringes. Ryerson was also charged with possession of heroin, possession of drug paraphernalia and hindering apprehension by providing false information. The driver of the vehicle was not arrested.

• Jeffrey Wheeler, 39, of Elizabeth was arrested at 2:21 a.m. on Nov. 24 on Besler Street after officer John Colineri found him asleep in a running vehicle that had recently been reported stolen from Lincoln Avenue. Wheeler was charged with receiving stolen property, possession of burglary tools, possession of a cocaine and possession of drug paraphernalia. The vehicle, an Oldsmobile, was returned to its owner.

• Louis Lucante Jr., 39, of Rockaway was arrested at 1:56 a.m. on Nov. 20 after being pulled over on South Avenue by officer Thomas Bell for driving on a flat tire. He was charged with possession of marijuana, possession of drug paraphernalia, possession of a narcotic in a motor vehicle, driving with an improper tire and driving an unregistered vehicle.

• Vanessa Meehan, 29, of Cranford was arrested at 11:13 p.m. on Nov. 20 at Orange Avenue at Craig Place by officer Nadia Jones, following a two-car motor vehicle accident. Meehan was charged with driving while intoxicated, refusing to submit to a breath test and careless driving. No injuries were reported as a result of the accident.

## Kenilworth

• On Nov. 13, police received a report that more than \$200 was stolen from the Main Library on Boulevard.

• On Nov. 20, just after 10:30 a.m., police responded to a head-on, two-car collision at the intersection of Kenilworth Boulevard and 23rd Street. The accident resulted in injuries to two people, each in either vehicle involved in the crash. They were transported to Overlook Hospital in Summit.

## Roselle

• Ronald Pajonk, 43, of William Street was arrested at approximately 10 p.m. on Oct. 17 after getting into an accident on Hood Avenue allegedly while driving while intoxicated.

• Junior Francilus, 23, of Roselle and Evens Joseph, 24, of Elizabeth were arrested at 4:47 p.m. on Oct. 17 after a routine traffic stop. Police uncovered ten plastic bags of a white rock-like substance believed to be nar-

cotics. The two men also had over \$1,500 in cash in their possession.

The men were charged with possession of narcotics, intent to sell and for having narcotics in a motor vehicle. Joseph was held on a \$10,000 bail.

Francilus, who also gave police a fake name, was also charged with hindering apprehension and held on a \$15,000 bail.

## Roselle Park

• Luis Perez, 22, and Johan Villegas, 20, both of Elizabeth were arrested by officer Richard Gaylord at 10:22 p.m. on Nov. 20 and charged with possession of marijuana and possession of drug paraphernalia.

During a routine traffic stop near Galloping Hill Road and East Westfield Avenue, police found marijuana and a marijuana processing grinder in their possession. The two were released pending a court hearing.

• Jason Lapenna, 10, of Clark was arrested by officer Richard Gaylord at 10:01 p.m. on Nov. 20 on West Westfield Avenue and Carpenter Place for possession of marijuana. He was released pending a court hearing.

## Springfield

• Sharon Pistone, 19, of Hillside was arrested at 9:37 p.m. on Nov. 12 on an outstanding warrant.

• Jazzma Askew, 26, of Plainfield was arrested at 9:13 a.m. on Nov. 12 on an outstanding warrant from Paterson.

• On Nov. 12, a Cayuga Court resident reported a GPS unit stolen from their vehicle left parked outside their home.

• On Nov. 11, sometime during the night, a business at 30 Church Mall was broken into. The burglars broke through a screen door and stole \$719 worth of power tools, according to police reports.

• On Nov. 12, a Mohawk Drive resident reported a window on their vehicle had been smashed and a GPS unit was stolen.

• On Nov. 12, police responded to a report of vandalism at a Brown Avenue home. A wall and railing were shot at with a paint ball gun, according to police reports.

• On Nov. 12, a Smithfield Drive resident reported a GPS unit was stolen from their vehicle, which was left parked outside their home.

• Michael Antelis, 52, of Hillside was arrested at 12:38 p.m. on Nov. 7 on an outstanding Fairfield warrant.

## Summit

• Terence N. Graham, 40, of Newark was arrested at 12:08 a.m. on Oct. 20 at the Summit Police headquarters and charged with contempt of court.

• Stephen H. Baugh, 29, of Hartford, Conn., was arrested at 10:45 p.m. on Oct. 20 and was

charged with contempt of court.

• Anthony Stevens, 39, of Roselle was arrested at 5:20 a.m. on Oct. 21 and was charged with contempt of court.

• Raymond Karol Bukowski, 43, of South Plainfield was arrested at 3:28 p.m. on Oct. 17 on Summit Avenue and charged with contempt of court.

• Michael A. Calascione, 34, of Maplewood was arrested at 6:30 p.m. on Oct. 18 at Summit Police headquarters and charged with contempt of court.

• On Oct. 20, at 9:40 p.m., police responded to an Ashwood Avenue gas station on a report of a strong arm robbery.

• William Kompany, 32, of Irvington was arrested at 5:17 p.m. on Oct. 21 at the Union Police Department on a Summit warrant for contempt of court.

• Rogelio N. Ruiz, 57, of Summit was arrested at 9:15 a.m. on Oct. 22 on Glenside Avenue and charged with contempt of court, talking on a cell phone while driving and being an unlicensed driver.

• On Oct. 24, at 5:10 p.m., police responded to a report of a theft of a 750 ml bottle of Louis XIII Remy Martin cognac valued at \$1,500.

• Edward Smith Jr. was arrested at 10:23 a.m. on Oct. 24 on North Street and charged with having tinted windows, driving with a suspended license, driving an unregistered vehicle and contempt of court.

• Gary L. Johnson, 34, of Plainfield was arrested at 10:23 a.m. on Oct. 24 on North Street and charged with contempt of court.

• Lisa L. Tyrell, 42, of Apex, N.C., was arrested at 4:10 p.m. on Oct. 24 at the Essex County Jail on a Summit warrant for contempt of court.

• Tyrone A. Kimball, 29, of Newark was arrested at 1:36 p.m. on Oct. 25 on Mountain Avenue and charged with driving with a suspended license and contempt of court.

• Jair A. Lazaro, 20, of New Providence was arrested at the Summit Police Department at 5:24 p.m. on Oct. 25 and charged with theft.

• Wayne David Beyer, 49, of Stirling was arrested at 6:40 a.m. on Oct. 26 at George Street and Locust Drive and charged with contempt of court, driving with a suspended license, expired registration and failure to show a valid insurance card.

## Union

• On Nov. 20, shortly after 6 p.m., an armed robbery on Vauxhall Road was reported. It is not known if anyone was injured or if anything was taken.

• On Nov. 18, at 1:48 p.m., a vehicle was reported stolen from Florence Drive.



## Fun as you learn



The Roselle Park Veterans Memorial Library recently added two new AWE Early Literature Station computers to the Children's Room. Hazelann Ellis and Ying Chow, both 1, have fun as they learn.

## HILLSIDE BRIEFS

### Library book drive

The Hillside Public Library is conducting a book drive to help children and families of the less fortunate. Drop off a new, unwrapped book at the library for a child from pre-school age to 14.

Donations will be accepted through Dec. 20. "Books for Kids" is a statewide program sponsored by the New Jersey Library Association. Last year, 13,000 books were distributed to children. For information, call 973-923-4413.

### New bus on the way

(Continued from Page 6)

Vodarsik said adequate senior transportation is essential for allowing older residents to socialize, shop and participate in various other functions. It also allows pressure to be taken off the seniors' family members.

"There are many seniors in town that depend on the transportation system," Vodarsik said. "It's part of the foundation of the community."

The bus services about 35 to 40 people on a weekly basis, making stops wherever they need to go in town.

The vehicle can be used only by seniors who are Hillside residents, by residents requiring health aids due to medical problems and by staff at the senior citizen center at 265 Hollywood Ave.

For information about the senior citizen bus or to schedule a pick-up from your home, contact the Hillside Senior Center the day before the service is needed at 908-355-8928.

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## OPINION

## EDITORIALS

## Balance is best

While talk of running a bipartisan governing body is always around during election season, after the votes are cast and elected officials settle into their seats, things can change.

At the local level, political parties should be irrelevant, with voters only considering who has the most to offer the community and who has the strongest will to see their ideas, if good, to fruition. But, if this does not happen, voters should, at the very least, seek a balance between parties to ensure proper oversight and a collision of political ideas that once combined, could result in what is actually best for taxpayers in different communities.

During the recent election, it was Roselle Park residents who spoke out the loudest for this sort of balance.

Democratic candidates Carl Hokanson, who took the at-large seat, and Laurence Dinardo, who grabbed the 1st Ward seat, narrowly beat out Republicans, incumbent Ricky Badillo, a 12-year council veteran, and newcomer Richard Huxford.

The election created a 3-3 ratio of Democrats to Republicans, breaking the Republican majority on the council. However, the governing body maintains a Republican administration under Mayor Joseph DeIorio, who has the power to cast a vote in order to break a tie. Democrats said voters reacted to a need for a transparent government.

Borough officials were criticized in the past year for quietly trying to work out a deal with the owners of the Romerovski site on East Westfield Avenue. They worked toward the sale of the property and to negotiate a settlement with developers on what to build at the site without keeping the public informed.

In Cranford, voters elected a Democrat to the Republican-run governing body, also opting to disrupt the status quo.

Maybe voters hope overdue projects in town will be examined with a fresh set of eyes on operations and ideas circulating.

The election of Democrat Dan Aschenbach over Republican Chris Drew broke the 5-0 Republican hold on the committee in place since 2007.

Major delays on such things as the flood plan project, the post office plaza project, recently completed after ten years, and trouble finding an appropriate developer for the Riverfront redevelopment project, which has had an adverse effect on residents living on the site, may have cost the Republicans their hold.

In towns like Rahway and Kenilworth, voters went the other way, filling their governing bodies to make them one sided. Democrats swept Rahway's six council races, securing a 9-0 hold. Meanwhile, in Kenilworth, it was Republicans who prevailed.

This is not to say the newly elected and re-elected officials will perform badly in 2009. They may do fine jobs. But, in times of decision making, opposing viewpoints lead to better decisions more often than not.

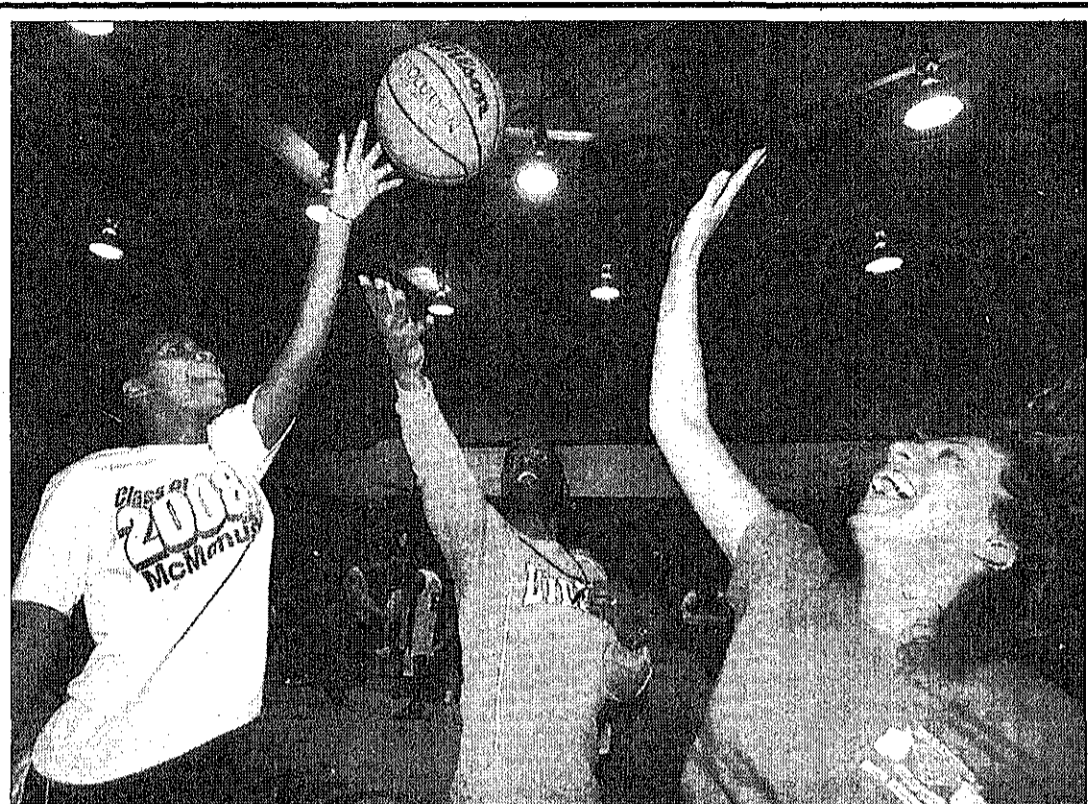


Photo By Barbara Kokkalis

REACHING NEW HEIGHTS — Student Jasmin Rodgers, left, Referee Marty Luc, center, and teacher Biagina Sotardi, begin the Student/Faculty basketball game with a jump ball. The game was recently held at McManus Middle School in Linden.

## Prudence in spending and action

By 7 a.m. last Friday, the parking lot shared by the Target and Circuit City stores on Route 22 in Union was filled. The official reports released a few days later confirmed that even with the recession blues, retail shopping was up an estimated 3 percent. Whether this results in profits is another matter.

An old time Democratic Party leader liked to chime that it was "the rare wind that didn't bode some good." This year's Christmas rush saw customers treated with new found respect. Despite the early morning hour, a young salesperson politely approached Target customers asking, "Can I be of any help?"

Across the parking lot in Circuit City a young woman walked through the store, alternately clutching and studying the store's six-page flier like it was the latest stock results rather than announcing "6-hour details." Sales people were available to help.

Near the back of the store a line of 20 or so patiently waited to buy a GPS unit. The flier made clear that the \$100 discount was "while they last — limited quantities, no rain checks on all items minimum 1 per store, quantities undetermined at press time."

Still the consumers were being treated with a new reverence. Shall I even say with respect.

Back at Target another trend was developing — a return to the old fashioned. Board games like Monopoly and Clue were ending up in a lot of carts.

## Left Out

By Frank Capece

"One of our core tenets is to reinvent and reimagine a lot of our core brands" said John Frasatti the chief of marketing for Hasbro Inc. He added, "There's an emotional resonance that comes from the quality of the experience people in our generation had with the toys and recognition that the same experience can now share with entire families and children." That translates to a return to basics.

Even on Sunday, in the jammed packed Jersey Gardens in Elizabeth, it looked like the kids will do OK this holiday, even if the parents do without. How much the parents actually decide to do without is the key question. It is estimated that consumer spending makes up 70 percent of the total economy.

Joanne Lambert of American Express is a major planner of parties and events. She said, "In this current environment, employees understand we have to be prudent in regard to spending."

Most telling, Pat Strocchia, who directs events at the nearby Newark Liberty Airport Marriott, said, "People feel they can't celebrate when they are laying people off."

Still, at this point, the crowded Lord & Taylor in Westfield on Saturday evening with other packed stores in the downtown of West-

field gives some optimism that maybe with the help of kid's toys, we might see an upturn in the economy, along with a new era of the value of the customer.

As many head to stores, there are adventures in parking in Cranford

The township is putting a crimp in the efforts of "Scooter," Cranford's parking enforcer.

The lots will be bagged under cover for the holiday season. The downtown meters will still be fertile ground for the \$18 tickets freely issued by Scooter and police officers.

One of the stories coming to this corner was the tale of a woman in town getting a dye job at a local beauty shop. She went out to her car to find an overtime ticket. After bringing the ticket in to show the poor merchant, she returned to her car to find a new, fresh second ticket on the windshield.

Meanwhile the spirit of Christmas showed up Friday afternoon on South Avenue, across from the Blockbuster in town. Cranford's multi-tasking officer was taking time off from whizzing his cycle down the double lines on Springfield Avenue during evening traffic, with no apparent emergencies and his passion for ticket writing. This afternoon the multi-tasker got off his cycle to escort two pedestrians across the crowded South Avenue. This is indeed the most wonderful time of year.

An attorney, Frank Capece is a resident of Cranford.

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## OP ED

## Shop locally this holiday season

Like many Americans, I am feeling a little less financially secure these days. As the holiday season inches closer, I feel like I should be scrimping and saving, not spending and splurging.

But with prices as low as they are in retail stores, this could be one of the best opportunities for holiday shoppers to buy big-ticket items at bargain prices. Plus, we can't postpone the holiday season until a time that is more convenient for us. Try explaining that to your kids.

What we can do is make sure we're getting the biggest bang for our buck; the best way to do that is to shop locally.

I will be shopping in my hometown of Roselle this holiday season, not just because I am the coordinator of the Roselle Urban Enterprise Zone, but because I want to save money. Believe it or not, this is not difficult to do in today's market. Store owners need to move inventory to keep up with operating expenses. That means they will be slashing prices, making for some

### Point Of View

By Harry Wyatt

deals you might not see again for the next 10 or 20 years.

Shopping locally allows me to take maximum advantage of these low prices by saving on gas and taxes. Stores in Roselle's UEZ charge only 3.5 percent sales tax as opposed to the full state rate of 7 percent. This allows me to purchase my gifts and still have some money left to put in my bank account. It may not sound like a lot, but the savings really add up.

Another reason I'll be doing my holiday shopping close to home is because I enjoy it more than going to a hectic regional shopping mall. Who wants to sit in traffic, park in section double-Z and wait on long

lines to pay inflated prices? I prefer the hometown shopping experience. I visit my favorite local stores, I see my neighbors out and about, and when I decide that I've had enough shopping for one day, I'm only five minutes from home. It's holiday shopping the way it is meant to be.

So if you're looking for a silver lining to all of the financial gloom and doom we read about in the newspaper every day, remember this: you can stretch your shopping dollar a lot farther this year than you have in the past. All shoppers will benefit, but the best way to ensure you are getting the best deal possible is to shop locally and in an area with reduced taxes, such as an Urban Enterprise Zone.

This may be a down economy, but if you're a savvy consumer, it could be one of the best holiday shopping seasons ever.

**Harry Wyatt is the Coordinator of the Roselle Urban Enterprise Zone.**

## Nature enthusiasts, get ready

The Riverwalk condominium project sits aside a windswept field adjacent to the Rahway River waiting to be transformed. Since the 1990s, when the city bought a series of mixed-use properties under a redevelopment plan, the vision of a 10-acre Riverfront Park has gone through the trials and tribulations that are the hallmark of urban challenges in modern times.

One setback after another related to funding issues, contaminated soils, economic cycles and simply the priorities of a small city trying to reinvent itself was responsible for the decade-long wait for the Essex Street Riverfront Park to be born. But the wait is well deserved; finally the new park is being born within a short walking distance of downtown Rahway.

Soon, a curvy new trail will greet the active outdoor enthusiast. New signs at different stations greet the visitor; instructing the readers what types of exercise to do on the spot. Stepping on the rubbery, recycled material gives you an uncontrollable urge to jump, run or simply start exercising! At a time when the United States is dealing with an epidemic of obesity, having a new park in a city that encourages exercise is a welcome

### Eye On the Environment

By Dennis Miranda

amenity for the neighborhood.

But the Essex Street Waterfront Park is not just a park for exercising, there is more! Thanks to a natural resource settlement amounting to \$1.2 million that was given to the City of Rahway by the New Jersey Department of Environmental Protection, a degraded three-acre tidal marsh will be restored as part of the park creation.

Located at the southern end of the park, where the main stem of the Rahway River meets the Robinson's Branch, the marsh is now a weedy, garbage strewn wetland with little natural resource value. Here the tidal affect has allowed for sediments to be captured and pile up after years of siltation, runoff and erosion from newly developed areas in the upper reaches of the watershed.

Unwanted phragmites, a type of wetland reed that takes advantage of

degraded wetlands, has invaded this location. Choking the waterway and outcompeting native grasses, phragmites create a stand of reeds with very limited wildlife value. Moreover, it contributes to poor water because the tidal affect cannot flush the impurities captured by the dense mat of reeds.

The restoration of the wetlands will see the sediments dredged and removed, creating rivulets for water to flow. Spartina grass, a native salt loving wetland vegetation, will be planted. Aquatic life will return as well as fiddler crabs and fish. For nature lovers, a trail will wind its way through the edge of the restored wetlands, with signage explaining what can be found. Seeing snowy egrets, great blue herons and black crowned herons will be possible soon, even without binoculars!

With the Rahway River Association office located at the park, we hope to have a unique opportunity to use the Essex Street Waterfront Park for outdoor environmental education programs. Hiring an environmental educator remains one of our challenges for the future.

**Dennis Miranda is the executive director of the Rahway River Association.**

## LETTER TO THE EDITOR

### More public transportation

To the Editor:

Mayor Bloomberg, now is the time to encourage commuters to switch to public transportation by increasing the number of cars in service and decreasing

ing fares. To decrease services and raise fares will increase headaches, the column of automobiles covering Manhattan and will destroy public transportation.

**John Kostopoulos**  
Roselle Park



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### Seasons Greetings!

During this holiday season we would like to remind each of you to take the necessary precautions to ensure that the time you spend with friends and loved ones are memorable for all the right reasons. By following simple safety tips, you can stay safe and have a joyous holiday season.

In this article, we will provide you with some basic tips for using holiday lights.

Indoor lights, whether they are new or old, should be inspected each year for frayed wires, bare spots and gaps in the insulation, broken or cracked sockets. Use lights that have been approved by a testing laboratory such as Underwriters' Laboratories (UL).

Do not overload electrical sockets; do not link more than three light strands and periodically check the wires to insure that they are not hot to the touch.

Always unplug light strings or decorations before changing bulbs or fuses. Always turn lights off before going to bed or leaving the house.

Never run electrical cords under rugs. Keep lights and cords away from any water supply and animals.

Use only outdoor - approved lighting, decorations and extension cords when decorating outside. Plug all outdoor lights and decorations into outlets protected by Ground Fault Circuit Interrupters. Watch for overhead power lines and/or trees before raising or climbing a ladder.

Please note that these are only a few suggestions and should not be considered an all inclusive list of precautions.

Be sure to read our next article, which is scheduled to appear in the December 18, 2008 edition of this paper where we will provide some tips on how to prevent holiday tree fires.

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**SCHOOL ZONE**

**SCHOOL NEWS**

**Oak Knoll open house**

Oak Knoll School of the Holy Child will hold an open house for 2009-10 school year applicants for the Lower School, K through grade 6, at 9:15 a.m. Wednesday. For information, call 908-522-8109 or visit [www.oakknoll.org](http://www.oakknoll.org).

**Crane's essay contest**

The Crane's Ford DAR is inviting Cranford students in grades 5 to 8 to participate in the 2008 American History essay contest. The focus: "What message did the Gettysburg Address communicate to our worn-torn nation in 1863 and how the ideals articulated are still relevant for our country." Deadline for submission is Dec. 19.

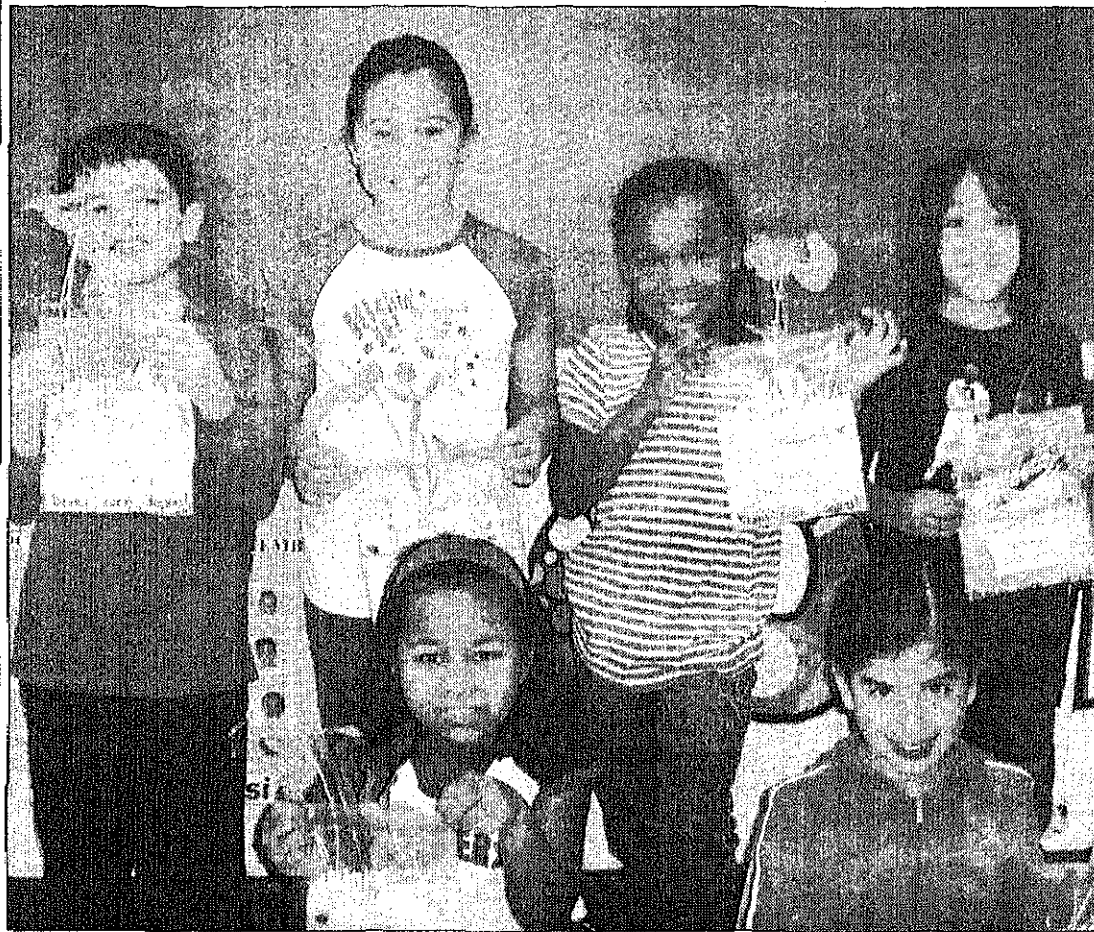
For information, contact Barbara Krause at 908-272-5549.

**Scholarship: health**

The Joseph E. Enright Foundation is offering scholarships for students who are pursuing a field in health care. Students who reside in Central to Northern New Jersey are encouraged to apply. Each scholarship award is \$1,000.

A short essay stating what the applicant is studying and why they chose a career in health care should accompany each application.

**Growing up quickly**



Theresa von Nessi's second-graders recently learned about hydroponic planting by watching beans, corn and squash seeds grow, and later, transplanting the seedlings into soil. Kyle Pereira, Jessica Cohen, Kayla People, Sebastian Cobras, Vicelle Juanites and Karen Vera.

**STUDENT UPDATE**

**Best of School 9**

The following students have been chosen as "Student of the Month" at School 9 in Linden: Kaitlin Frees-Kroboth, Kaitlyn Sremcevic, Erin Chong, Emma Howlett, Ariana Ascue, Alex Rodriguez, Brian Rosario, Jordan Brantley, Dianelys Garcia, Cedrick Theodore, Natalie Ortiz, Nicholas Helfrich, Riley Frees-Kroboth, Akram Abounaja, Brendan Welsh, Joseph Tyrone, Hailey Galvez, Jonathan Pineda, Abigail Nogueira, Brandon Greenfield, Alyss Peters, Daniel Daskiewicz, BoluOjuko, Viviana Caamano, Shannon Clark, Kamil Olech, Jakub Sakowicz, Daniel Kratzer, Tara Okwemba, ralph Bouzy, Edgar Uchinas, Michelle Dekowski, Daniel Tarnawski, Jenna Mandela, Tamia Bailey, Zeke Mondrak, Jaqueline Fitzula, Nicole Budnik, Iyana Hubbard, Aniston Miller, Brendon Brich, Heavyn Fdyfil, Chris De Palma Sarah Ajaquejay, Paula Hobbins, Angelic Bilica, Matthew Tisdall and William Moore.

**Pellegrino in LDP**

Jason Pellegrino of Clark was inducted into Rider University's Leadership Development Program on Saturday, Nov. 8.

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The Watch Me Grow Kindergarten Enrichment program is held Thursdays at Temple Beth-El Mekor Chayim in Cranford.

## Grow with childhood program

Watch Me Grow Early Childhood Education programs is located at Temple Beth-El Mekor Chayim in Cranford. Children can discover the joy of learning in many ways.

The new kindergarten enrichment program is held Thursdays from 11:30 a.m. to 2:30 p.m., with cooking, arts and crafts, science,

story time and plenty of time to socialize with other kindergartners. Limited space is still available.

The program is a welcome addition to the nursery school program, with classes for 2-, 3- and 4-year-old students.

"We give your child the building blocks to achieve great things in school and in life and we offer flex-

ible times to meet your needs. Our wonderful, experienced early childhood educators take the time to make sure your child is comfortable to learn, grow and succeed," program providers said.

Visitors are welcome to join the program at 338 Walnut Ave. in Cranford or call Tamara Ruben at 908-276-7351.

## That's the spirit!

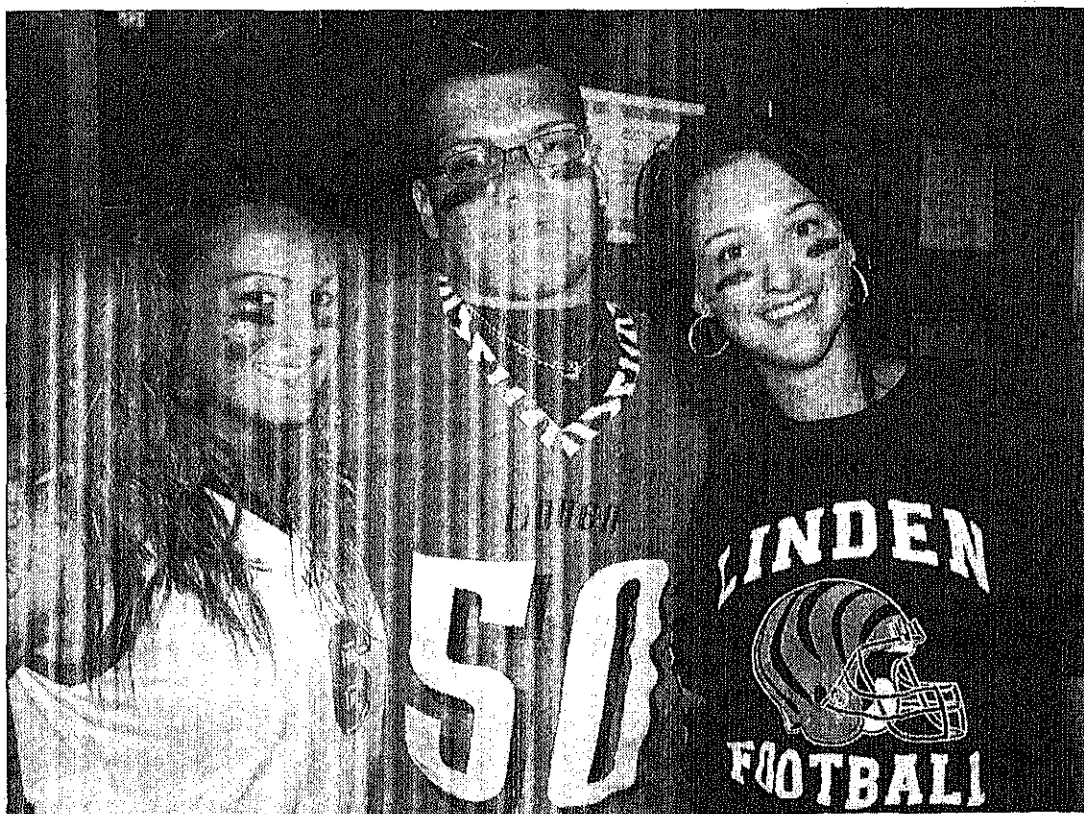


Photo by Christine Hudak

Linden High School seniors Gina Tattoli, Hector Gomez, LHS football player, and Victoria Dinis show school spirit at the pep rally.

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*Portraits by Paul Maddalena*

# Learning comes in bytes

By John O'Reilly  
Staff Writer

ROSELLE — The district is making good on its promise to utilize technology in the classroom, bringing in expert speakers on the matter and offering students the opportunity to interact with others in the country, all with the click of a button.

Seven students from Diana Lobo's senior health occupations class at Abraham Clark High School were able to "sit in" with five other classes from across New Jersey, Pennsylvania and one class from Kentucky to talk about influenza with Dr. Peter Wanger from the University of Medicine and Dentistry in Newark, via the Science in the Cinema video conferencing program sponsored by several local universities, medical centers and communications businesses. The high school's Media Room is complete with two cameras, a microphone and a large projector screen used in the program.

Wagner, a national infectious disease specialist, answered questions the kids had about the Pandemic Influenza of 1918, a topic they had all been discussing in their classes for a few weeks.

Students said talking to a real doctor who knew so much about the Pandemic Influenza of 1918 was much better than watching old PBS videos on the subject.

"I liked this doctor because he is outspoken. He grabs the attention of students, and he has a sense of humor," said senior Thaiza Gorchinsky.

Video conferencing is being used more often at the school. Daily, Lobo's teaches science classes at two other New Jersey schools using the learning method.

Students at ACHS often give up their lunch periods to join Kingsburg and Clifton students during an hour-long science lesson held through the use of video-conferencing.

"I think it is worth it," said senior Ericka Rosas, who noted she can grab a sandwich anytime, but wouldn't miss out on the conferencing session.

The technology trend is extending to other grades. Second-graders in Roselle are planning a Read Across America video conference with schools as far away as Great Britain.

Lobo's said her health occupations class hopes to have a confer-

ence with a school from England before the year ends.

"It will be nice to see such different perspectives," Gorchinsky noted.

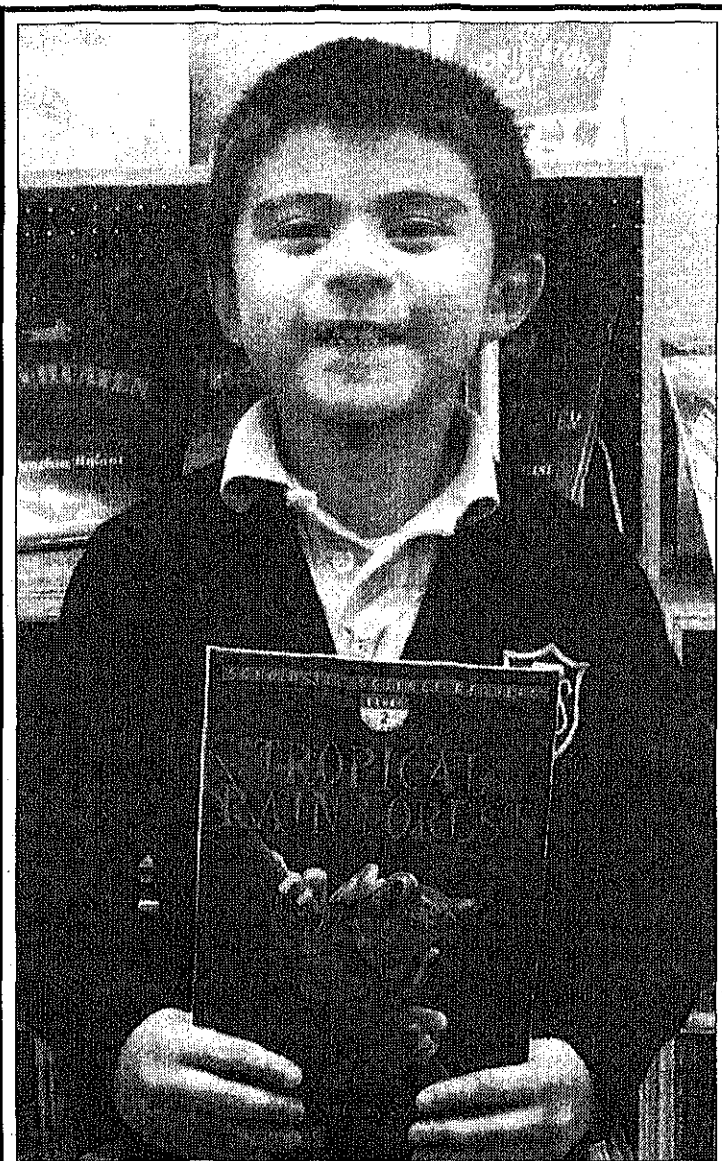
According to Lobo's, utilizing video conferencing brings more than just work to the classroom; youngsters can also get insight into their futures. Some of her occupational health students learned this when the learning method was used to welcome guest speaker Dr. Pauline Thomas from the University of Medicine and Dentistry to their class earlier this month. She gave a presentation about the MRSA Super Bug, a communicable disease doctors are struggling to cure.

Thomas, an expert on MRSA and a pediatrician, interested students in the class who aspire to be doctors.

Students not only asked her questions about the "super" bacteria, but what it's like being a female in the medical field and how hard medical school really is.

"[The class] shows students different careers. If they think they want a health career, they get a chance to hear and learn about it," Lobo's said.

John O'Reilly can be reached at 908-686-7700, ext. 116, or [editorial@thelocalsource.com](mailto:editorial@thelocalsource.com).



WINNING SMILES — Orlando Chavez, 6, above, and Jeffrey Yasurack, 10, below, were the winners of Kenilworth library's October 2008 Birthday Book Raffle.

## RAHWAY BRIEFS

### Church flea market

St. Thomas the Apostle Byzantine Catholic Church flea market will be Dec. 13. The sale will be open from 9 a.m. to 3 p.m., with vendor access at 7:30 a.m. The event will be held at the Parish Center, at 1407 St. Georges Ave., Rahway.

For information or to be a vendor, call Maryann at 908-518-0107.

### NAACP to meet

The Rahway Branch of the NAACP will meet at the Ebenezer AME Church, 253 Central Ave., on Dec. 15 at 6:30 p.m. The regular meeting will follow the executive session at 7:30 p.m.

### RCP board to meet

The Rahway Center Partnership Board of Trustees will meet Dec. 24 at 7 p.m. in City Council Chambers, City Hall, One City Hall Plaza.

### Parking group meets

The Parking Authority of the City of Rahway will hold its regular meetings at 67 Lewis St., Rahway, at 6:30 p.m. on Jan. 7.

A re-organization meeting will be followed immediately by the regular meeting.

### RCP board to meet

The Rahway Center Partnership Board of Trustees will meet Jan. 28

at 7 p.m. in City Council Chambers, City Hall, One City Hall Plaza.

### Parking group meets

The Parking Authority of the City of Rahway will hold its regular meetings at 67 Lewis St., Rahway, at 6:30 p.m. on Feb. 4.

A re-organization meeting will be followed immediately by the regular meeting.

### RCP board to meet

The Rahway Center Partnership Board of Trustees will meet Feb. 25 at 7 p.m. in City Council Chambers, City Hall, One City Hall Plaza.

## KENILWORTH BRIEFS

### Brandywine museum

The Kenilworth Historical Society will hold a bus trip to the Brandywine River Museum and Longwood Gardens on Saturday.

### 'Spectacular' sale

St. Theresa's Youth Ministry program is gearing up for its annual Christmas Spectacular sale from Friday to Sunday and Dec. 12 to 14 at St. Theresa's School, 540 Washington Ave., Kenilworth. Members will be selling grave covers, wreaths and trees. Hours of sale are from 5 to 9 p.m. on Friday, 9 a.m. to 8 p.m. on Saturday and 8 a.m. to 1 p.m. on Sunday. For information,

call the Youth Ministry Office at 908-709-1930 or visit [www.icatholiczone.com/YM](http://www.icatholiczone.com/YM).

### DVDs available at KPL

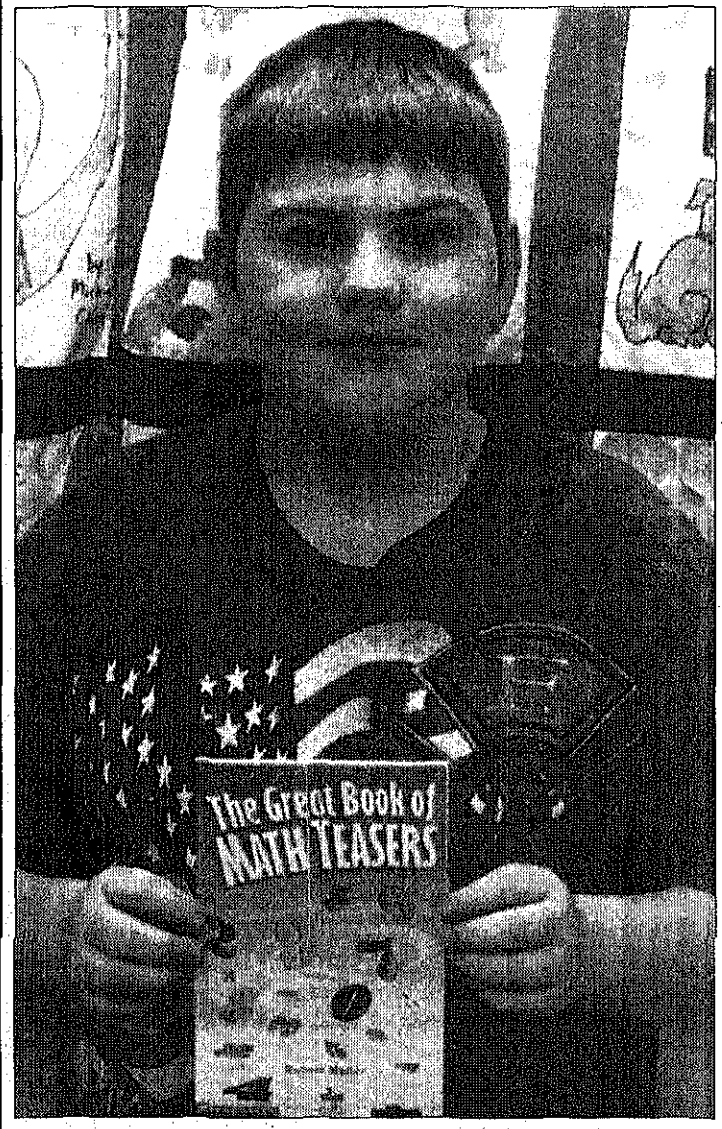
The Kenilworth Public Library currently houses a collection of nearly 1,200 popular DVDs, available for free checkout to anyone age 18 or older who holds a valid library card. Additionally, the library owns more than 400 children's DVDs, which may be checked out to any child or adult with a library card. Residents of communities that participate in the MURAL reciprocal borrowing agreement are also eligible for DVD borrowing at the library.

Each card holder may check out up to two DVDs at one time, with each DVD available for a three-day loan period. Overdue DVDs are subject to a fine, including Sundays.

To make browsing of the DVD collection more convenient, the library now offers a special link on its Web page, which facilitates searching of the library collection by genre, rating and date of acquisition, in addition to movie title.

The DVD database can be accessed at [www.kenilworthlibrary.org](http://www.kenilworthlibrary.org).

For information about all of the library's programs and services, call 908 276-2451.



# Union police: Graffiti 'artists' will be penalized

(Continued from Page 1)  
township and its residents," Bradley said.

He noted some municipalities spend thousands per year to cover the costs of repairs to defaced properties.

"We have an ordinance now that places the responsibility for these damages where it belongs, with those who have chosen to par-

ticipate in these types of activities," Bradley said.

According to a township ordinance, any person over the age of 18 found defacing private property is subject to 90 days of community service or imprisonment and/or a fine not to exceed \$1,250.

The Municipal Court also has the authority to order the offender be responsible for cleaning, repair-

ing or painting the damaged property.

In the case of underage individuals, the rules are different.

"Parents will be required to pay for the damages incurred by their children," Spekhardt said.

It is also prohibited by municipal ordinance to sell spray paint containers and "indelible" or felt-tipped markers to anyone under the

age of 18. Anyone caught selling the aforementioned to a minor is subject to a summons and the same penalties as someone who has used the items to deface private property.

Graffiti can be seen in various forms; sometimes a perpetrator will "tag" a surface with their initials, a gang-related symbol or ethnic or racial slurs.

According to Spekhardt, most of the township's graffiti is done by individuals looking to "show off their artistic ability."

The Township Ordinance also offers a reward of up to \$500 for the "detection and apprehension of any person guilty of purposely or knowingly damaging tangible property of another by an act of graffiti."

# Bayway refinery plant on list of most dangerous

(Continued from Page 1)  
inadequate at both the plant and the miles of railroad used to transport the deadly gas.

Orum offered solutions to fix the problem, such as the creation of chlorine or switching to safer alternative chemicals at sites. "These facilities can...generate chlorine gas on-site as needed or with minimal storage or co-locate with a chlorine producer by local pipeline," Orum offered in his report.

Representatives from Infineum were dismissive of the report's findings, noting they are in full compliance with national safety requirements and that they have

reviewed alternate safety plans with the state Department of Environmental Protection, as well as many law enforcement departments, including local, county, state and federal.

"Employees have families too, and if we don't feel secure in this place, you can bet we are not going to come to work here," said Infineum's public affairs manager Liz Garcia.

The plant, which employs 300 workers, has an on-site security detail and an ongoing multi-million dollar project has brought extra surveillance, car patrols and employee awareness training.

The chemical plants and

refineries in Linden, including the white fuel tanks dotting the fields near Tremley Point, have long been considered a safety risk by officials and residents.

In March 2007, the Federal Bureau of Investigation reported there was a terrorist plot to blow up an underground fuel pipeline running through the area to J.F.K. airport in New York.

But authorities and residents alike say they are not worried, believing threats of imminent danger are overblown.

Linden police chief Michael Boyle said his department has worked closely with both Infineum and the ConocoPhillips refineries

on there security plans. For security reasons he said he could not disclose their specific measures to stay safe. "From what we have done, I would consider them pretty safe and secure," Boyle said.

The other New Jersey plants named in the report were the

Kuehne Chemical Company, South Kearny; DuPont Chambers Works, Deepwater; Valero Refining Company, Paulsboro and Thorofare Plant, West Deptford.

John O'Reilly can be reached at 908-686-7700, ext. 116, or editorial@thelocalsource.com.

# BOE receives state safety award

(Continued from Page 1)  
environment."

Representatives at the state School Boards Association Insurance Group said both students and parents win when a district minimizes accidents and, therefore, lowers insurance premiums. There can be both academic and fiscal benefits.

"Students will have fewer substitute employees, so the continuity of their education is maintained...and the taxpayers will realize a savings," the company announced in a press release issued early last month.

Buglione cited a hardworking

Maintenance Department and custodians as the reasons for the schools' successes and what makes the district special.

"We attend to any of our repairs very quickly. We have a system in place to get work orders or quick response jobs to our Maintenance Department," he added.

Custodians fix what they can or minimize risks while they wait for one of the three district maintenance workers to arrive.

Maintenance focuses solely on interior repairs, thanks to a 10-year-old shared service agreement with Rahway that includes lawn-mowing and landscaping and saves

money too. Other safety procedures include annually clearing hallways of unusable equipment or furniture to prevent a fire hazard and using a consulting team to check for dangerous chemicals in school science labs.

"We're proud we have gotten this award again," boasted Buglione.

"We work hard to follow safety and cleanliness guidelines and it saves us money and keeps us sharp...so we can win it again," he added.

John O'Reilly can be reached at 908-686-7700, ext. 116, or editorial@thelocalsource.com.

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## Residents flock to freebies at local public libraries

By John O'Reilly  
Staff Writer

It can act as a town's business advisor and babysitter, senior center and internet café. The lagging economy has prompted many to head to public libraries, rather than book stores. But the increased demand is beginning to put a strain on the facilities, some say.

**More, more, more**

Many library employees say they see the biggest swell in com-

### ECONOMY WATCH

puter usage, with lengthy waiting lists to use the equipment.

The Springfield Public Library saw a 9.2 percent rise in computer sessions between September and October of last year and this year; they logged almost 6,000 sign-ons during that period this year, according to Director Susan Permahos.

Other directors say countless e-

mailers come in with laptops to take advantage of the libraries free wireless Internet.

Permahos remembers leaving her building one night after closing and seeing a man sitting in his car in the parking lot on his laptop.

Though not as dramatic, circulation numbers have also risen from last year in some libraries — there has been a 14 percent increase at Springfield library.

Linden library director Dennis

Purves said he sees a slight increase in library-goers, despite the fact that his facility has no parking lot and most of the property could double as a construction site.

A new library is being built next door, scheduled to open in November 2009. "We were told six months ago, before the project started, we should expect a drop in visitors. But, generally we are filled," he said.

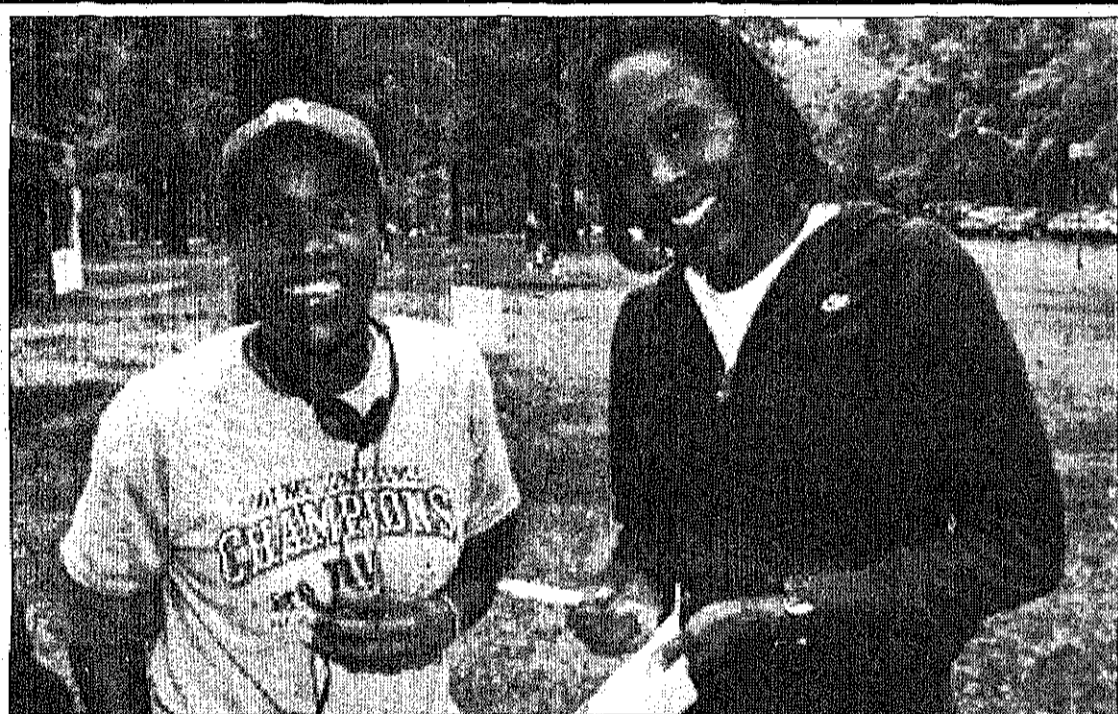
Purves said the community is

desperate for the modern amenities being added — more computers, DVDs and meeting space.

### Center of the action

The role of a library, with probably the only free space or Internet access in an entire town, has changed into that of a community center, not just a book depository, according to library employees throughout the county.

Even businesses are taking  
See UC, Page 17



Former Olympic athlete, Joetta Clark Diggs, right, teaches calisthenics at the Community Access Unlimited walk held at Rahway River Park on Sept 27.

## Walkers raise funds for CAU

Dozens of walkers braved the elements on Sept. 27, to take part in the 2008 Community Access Unlimited Ira Geller Walk-A-Thon to help the agency's ongoing mission of supporting people with disabilities.

CAU members, staff, friends and representatives of businesses partnered with the agency to raise more than \$23,000.

CAU provides support to people with disabilities and youth through a variety of programs, including housing, life skills, employment, money management, socialization and civic activities. Funds raised through the 2008 Walk-A-Thon go toward supporting these programs and CAU's mission of helping its members achieve more fulfilling lives as productive members of the community.

"I want to thank you for helping people help themselves and for providing the resources to allow Community Access to support the community," Sidney Blanchard, CAU Executive Director, told the crowd gathered at Rahway River Park. "It is especially rewarding when we are able to enjoy community events that bring together our members, our friends and the businesses that support our cause of extending community participation for all people."

Key businesses that supported the Walk-A-Thon this year included AMERIGROUP and B&B Press. AMERIGROUP also sponsored the annual appear-

ance of former Olympian Joetta Clark Diggs.

"As an Olympian, you're so far removed sometimes because you're in your own zone," Clark Diggs said. "When you get a group of people together, it makes it easier to get things accomplished. This event is a good avenue for people to work together. Everybody can do the best they can do."

Helping members do the best they can do is the foundation of Community Access Unlimited, according to walker and CAU board of trustee member Audrey Vasey. "There is a constituency out there that isn't being serviced," she said, referring to people with disabilities. "When they are supported properly, they can contribute to the community, significantly."

Fellow walker Samuel Jenkins is an example of that. A member of CAU for 23 years, Jenkins now lives independently with a roommate as part of CAU's Supported Living Apartment Program. He is president of the agency's Helping Hands Advocacy Group and is active in the national self-advocacy groups Self Advocates Becoming Empowered and the American Association on Intellectual and Developmental Disabilities.

"This is all about people getting together and getting motivated," Jenkins said. "It's all about independence and about being part of the community, the chance to network with others in the community."

## Schools prepare for full-day pre-school

By Paul Greulich  
Staff Writer

Union County schools have begun preparations to meet a pending state requirement that all districts offer full-day pre-school to economically disadvantaged 3 and 4 year-olds beginning in September 2009.

A court ruling in the late 1990s called for state-funded pre-school programs to be offered to at-risk students in New Jersey's Abbott districts. Since then, educators have gained considerable experience in pre-school education and its benefits, according to DOE spokesman Richard Vespucci.

He said full-day pre-school can have a positive impact on a student's future. "We're seeing signs that the attention being paid in the early years is showing higher standardized test scores overall," Vespucci said.

Since taking office in 2007, Governor Jon Corzine has been focused on providing school funding and programs to the state's most vulnerable students, even those not living in Abbott districts. The need for pre-school funding was included in Corzine's 2008 school funding formula, Vespucci explained.

"Part of the rationale is that needy kids are needy kids no matter where they live," Vespucci explained.

Educators in individual districts are still coming to grips with exactly how many such students they may be faced with, and how they will provide the additional pre-school service, according to Vespucci.

Hillside District Superintendent Michael Roth said full-day pre-school can be a positive addition to schools, but it does present problems. "It also serves social needs of working parents, but there are some very serious logistic problems when you start to talk about adding another 10 percent to your school population."

Clark Superintendent Renae LaPrete said full-day pre-school is a great idea for young children. "We're doing our best to move forward with the numbers we have and the staff that we have," LaPrete said.

She said the number of eligible children in her district is expected to be quite low.

"I empathize with the districts with greater numbers," LaPrete said. "It presents a problem when the school districts do not have the space."

What some local educators find more concerning is state and local officials are planning for the new mandate without knowing how much it will cost or where the funding will come from. "When a district is planning out five years, you need to make commitments and you need some assurance that the state will uphold their commitment," Roth said.

Vespucci said more information is expected by February, when Corzine gives his annual budget address.

"As of now, we're committed to carrying out the program as planned, and unfortunately it is an uncertain economic climate," Vespucci said.

Vespucci said it is also difficult to estimate the cost of the initiative without the districts knowing what their individual needs are yet.

"It's an interesting idea that was put forward, but I really don't know the quality of the preparation that was given to this," Roth said.

Parents need to pick up and fill out applications to determine if their child qualifies for full-day pre-school. Only students who will be ages 3 or 4 by Oct. 1, 2009 will be eligible for full-day pre-school.

Paul Greulich can be reached at 908-686-7700, ext. 121, or at editorial@thelocalsource.com.



## Trust worthy



Photo By Jim Lowney/County of Union

Union County Freeholder Chairman Angel G. Estrada, fifth from right, and Freeholders Nancy Ward, Rayland Van Blake, second from right, and Rick Proctor, right, gather with, from left, Cranford Mayor Robert Puhak, Linden Mayor Richard Gerbonka, New Providence Mayor John Thoms, Clark Mayor Sal Bonaccorso, Springfield Mayor Bart Fraenkel and Garwood Mayor Dennis McCarthy, fourth from right, at a ceremony where the Freeholder Board presented checks totaling \$1.3 million to 19 county municipalities that applied for 2008 grants under the Union County Kids Recreation Trust Fund.

## UC libraries busy with visitors

(Continued from Page 16) advantage of such tools as ReferenceUSA, an Internet database entrepreneurs can use to obtain business leads. A workshop to learn about the site held at the Springfield library drew many from around town; from a free-lancing handyman to employees at a local bank.

Children are also flocking to the facilities after school. "By 3:15 p.m., we are packed with kids. Some parents can't afford after-care," Permahos said.

Summit librarian Pauline Griskey is employed solely to monitor children and run youth programs in the city's public library. She is often asked to visit peers in surrounding towns to teach them how to deal with large numbers of children roaming their quiet halls.

For youths, the library can be good place to meet friends, though arguments can spill into the book aisle.

"We get all kinds of kids, from

exhibitionists to very quiet kids," Griskey said with a laugh. "Still, they feel secure here and parents know it's a safe place."

County libraries offer many programs for children, including the Cool and Awesome Teens Students of Summit initiative Griskey runs. Kids are offered snacks and a place to congregate. Various courses, like a mystery writing class, are offered during the summer.

Others heading to the library in larger numbers include retiree's trying to read the daily newspaper for free, watch a classic movie, or socialize with friends.

### Trouble ahead

Library directors say the more popular the facilities become, the more they are feeling the cash crunch. Many expect a hard year ahead if they are to maintain current hours and services.

Municipal budgets are capped and won't be giving libraries any more funding than necessary. Fundraising groups, a mainstay at almost every library, are seeing

incoming donations drying up.

"The economy affects everybody," said Purves, who is struggling to bring in donations as Linden builds a new facility.

"We have a lot of people who are giving, but it is tough. The people or companies who would give one-time donations of \$20,000 to \$100,000 aren't doing it anymore," he added.

Despite the financial hardships, most in the field say the new importance and role that libraries play means they can add another title to their list — survivor.

"We really don't know what's going to happen in the world," said Griskey, who remembers having to ration food and goods during lean times of World War II.

"It's a different lifestyle today, but we just have to be smart in our budgeting. I think libraries will be here forever."

And maybe better.

John O'Reilly can be reached at 908-686-7700, ext. 116, or editorial@thelocalsource.com.

## COUNTY NEWS

### UCC orientation open

Union County College will be hosting orientation sessions for students who are going to be starting classes at the college this spring and for those who may still be interested in enrolling for the spring semester. The orientation sessions will be held in December and January and attendees are encouraged to come to the session which best fits their schedule.

The orientation sessions will be held today from 4 to 7 p.m. in Room 210 at the College's Plainfield campus at 232 East Second St., on Dec. 16 from 9 a.m. to 12 p.m. in the Roy Smith Theater at the College's Cranford campus at 1033 Springfield Ave., and on Jan. 8 from 4 to 7 p.m. in the theater at the college's Elizabeth campus at 12 West Jersey St.

The sessions will provide new

students with the opportunity to meet their future classmates, to learn about student activities, to tour the campus, to learn about the counseling and tutoring services available at the college and a chance to explore career paths. Families are also welcome.

To attend, call 908-709-7518 or RSVP to orientation@ucc.edu. All orientation sessions are free, however, RSVPs are recommended.

## Union County Landscape & Garden Supply

1455 St. George Avenue, Roselle  
#908-620-9200

**3½% SALES TAX!**

### WINTER SALE!!

- |                   |            |
|-------------------|------------|
| *Christmas Trees  | *Firewood  |
| *Grave Blankets   | *Wreaths   |
| *Calcium          | *Ice Melt  |
| *Shovels/Scrapers | *Bulk Salt |

**10% Off On All Shrubs**

**Delivery Available**  
Flowers, Mulch & Soil & Stone

*The City of Linden invites you to our Annual Holiday Celebration and Tree Lighting Ceremony on Friday, December 5, 2008 beginning at 6:00 pm in front of City Hall. The festivities will include musical performances, horse and carriage rides, pictures with Santa, refreshments and much more.*

*The Linden Merchants welcome you to shop on Wood Avenue for all of your Holiday needs!*

The Union Township Chamber of Commerce  
355 Chestnut Street, Union  
Tel: 908-688-2777 Fax: 908-688-0338

Jim Brady  
Executive Director



Toni Johnson  
President

**Welcome New Members:**  
Casa di Pizza Gourmet Catering  
2321 Route 22 West 908-624-0555  
Corbert Medical Transport, LLC  
581 Rahway Avenue 908-810-8003  
Eye Styles of Union  
2115 Route 22 West 908-851-0470  
Metropolitan Architectural Woodwork  
601 Lehigh Avenue 908-687-8443

*"Our mission is to 'Unite, Strengthen, Represent and Promote business growth for the Members of the Union Township Chamber of Commerce.'"*

*Stepping Out* is a weekly calendar designed to guide our readers to the many arts and entertainment events in the Union County area. The calendar is open to all groups and organizations in the Union County area. To place your free listing, send information to: *Worral Community Newspapers*, 1291 Stuyvesant Ave., P.O. Box 3109, Union, NJ 07083 or [editorial@thelocalsource.com](mailto:editorial@thelocalsource.com).

## ART SHOWS

The Union County Board of Chosen Freeholders announced that the **2008 UNION COUNTY TEEN ARTS TRAVELING EXHIBIT** will be on display at the Freeholder's Gallery in the Union County Administration Building, located on Elizabethtown Plaza at Rahway Avenue in Elizabeth, through Dec. 16. The exhibit is open to the public from 9 a.m. to 4:30 p.m. weekdays. The exhibit consists of 75 pieces of art selected from more than 600 visual art works shown at the 2008 Union County Teen Arts Festival held in March at the Cranford campus of Union County College. For information about the Teen Arts program call 908-558-2550 or e-mail [cultural-info@ucnj.org](mailto:cultural-info@ucnj.org).

## BOOKS

The **BOOK DISCUSSION GROUP** of the Kenilworth Public Library will meet in the library's activity room at 7:15 p.m. on Tuesday to discuss "WAITING," an award-winning novel by Chinese-American novelist Ha Jin. Participation in the book discussion group is free and open to all members of the general public age 18 and older. In honor of the holiday season, a pot luck dinner is being planned to precede the discussion, beginning at 6:15 p.m. Registration is required and can be done by calling 908-276-2451 during regular library hours. The Kenilworth Public Library is located at 548 Blvd.

**THE READERS' FORUM**, the book discussion group of the **CRANFORD PUBLIC LIBRARY**, will discuss the following books: "Uncommon Arrangements" by Katie Roiphe, Dec. 29. The following books will be discussed in 2009: "Nineteen Minutes" by Jodi Picoult, Jan. 26; "Alexander Hamilton" by Alex Chernow, Feb. 23; "Bridge of Sighs" by Richard Russo, March 30; "The Gathering" by Anne Enright, April 27 and "Unaccustomed Earth" by Jhumpa Lahiri. All discussions will take place Mondays. New members are welcome at any time. Sessions start at 7 p.m. in the library's Fridlington Room. For information, call the library Reference Department at 908-709-7272, or e-mail the library at [library@cranfordnj.org](mailto:library@cranfordnj.org).

## COMEDY

The **YM-YWHA** of Union will present the first **SATURDAY NIGHT COMEDY CLUB** today at 8 p.m. Sheba Mason, daughter of famous comedian Jackie Mason will perform with an opening act by Eric Braunstein. Light refreshments will be available. Space is limited, so please reserve your tickets early. To obtain tickets, call 908-289-8112, or visit the YM-YWHA at 501 Green Lane in Union.

# Stepping Out

## CONCERTS

**THE FOLK MUSIC CAFE** will debut this season at the Mountainside Library. Enjoy live music, games, coffee and dessert and maybe even perform your own music. The event will take place today and today and Dec. 18, from 7 to 9 p.m. Admission is free. For information, e-mail [folk-music-cafe@yahoo.com](mailto:folk-music-cafe@yahoo.com).

**CROSSROADS IN GARWOOD** will feature: every Monday, Open Mic Night, every Tuesday, Jazz Jam, every Wednesday, karaoke night. The Crossroads is located at 78 North Ave., Garwood. For information, call Lee at 908-232-5666, or visit [www.xxroads.com](http://www.xxroads.com).

**LANA'S RESTAURANT**, 1300 Raritan Road, Clark, will offer dinner and live reggae with Exodus Supreme every Wednesday, beginning at 7 p.m. For information, call 732-669-9024.

## CRAFT SHOWS

The Union County Board of Chosen Freeholders reminds local crafters and artisans that there is still space available for the county's annual **NATURE CRAFT SHOW** on Sunday. The event will be held at Trailside Nature and Science Center's Visitor Center in Mountainside from 11 a.m. to 5 p.m. Items for the show should be handcrafted from natural materials or based on a natural history theme. Interested crafters and artisans should contact Susan Day at 908-789-3670, ext. 3425, or e-mail at [sday@ucnj.org](mailto:sday@ucnj.org).

## DANCE

**Y-SQUARES**, a local square dance club, meets Tuesdays at 7:30 p.m. at Frank K. Hehny School, Raritan Road, Clark. For information, call 908-298-1851, 732-381-2535 or 908-241-9492.

**LUNA LOUNGE** hosts "Tasty Thursdays" with DJ Richie, who spins reggae and hip-hop. Patrons must be 21 or older to enter. Dress is casual but trendy. Parking is available. Luna Lounge is located at 1906 E. Georges Ave., Linden. Call 908-925-4120 for details.

## HOBBIES

The **MODEL RAILROAD CLUB INC.**, a tax-exempt public charity, affiliated with the Union County New Jersey Department of Parks and Recreation, has announced that discount advance tickets for its 2008 annual light and sound show and open house are now on sale. Tickets will be available at the club ticket window on Saturdays between 1 and 4 p.m. Ticket ordering information also is available on the club's Web site, [www.tmrcl.org](http://www.tmrcl.org). For information, contact the club at 908-964-9724 on Saturdays between 1 and 5 p.m. or 908-964-

8808 for a recorded message, or by visiting the club's Web site at [www.tmrcl.org](http://www.tmrcl.org).

The Summit Department of Community Programs will sponsor **CHESS CLUB** for chess players from beginner to the most experienced players. Classes are available on Monday evenings for youth ages 7 to 17, from 6 to 7 p.m. and adults from 6 to 7 p.m. The classes are held at the Field House at 5 Myrtle Ave. For online registration and credit card payment go to <https://register.communitypass.net/summit>.

**THE NORTH JERSEY CAR CLUB** meets at the Anthony Amalfe Community Center, 1268 Sheaffer Ave., Roselle, on the first Saturday of each month. Meetings start at 9:30 a.m. Free refreshments are served to members and guests before the meeting. For information, call Jim at 908-245-4744.

## JAZZ

**LANA'S RESTAURANT & LOUNGE** at The Hyatt Hills Golf Complex, 1300 Raritan Road, Clark, 732-669-9024: Enjoy cuisine and world-class Jazz every Thursday and Friday. Thursdays, 7 to 11 p.m.: Cornetist **WARREN VACHE'S QUARTET**, featuring Eddie Montelro on cordovox. Fridays, 7:30 to 11:30 p.m.: Different groups. Friday: Latin trumpet star **RAY VEGA'S QUARTET**; never a cover charge or minimum.

## KIDS

**ART CLASSES FOR LINDEN YOUTH** in grades one through nine will take place Saturdays through March 7. There is a fee. Registration ends Friday. For information, contact the Recreation Department at 908-474-8600 or visit [www.linden-nj.org](http://www.linden-nj.org).

The Summit Department of Community Programs will sponsor **KIDZ ART**, an inspiring kids program that uses drawing to help children in grades K-5 develop confidence and become creative thinkers and problem solvers. Classes are held at the Recreation Center on Thursday afternoons from 3:30 to 4:30 p.m. or 4:45 to 5:45 p.m.

## MOVIES

The **MOUNTAINSIDE PUBLIC LIBRARY** will host the "BROWN BAG MOVIES" series for adults on Mondays at noon. Bring your lunch and enjoy a classic movie and a cartoon short. The library will provide the drinks and dessert. "Wednesday Night at the Movies" continues through the fall, with feature films beginning at 6:30 p.m. Visit [www.mountainsidelibrary.org](http://www.mountainsidelibrary.org) or call 233-0115 for a list of what's being shown.

The **UNION PUBLIC LIBRARY** continues its **FALL 2008 INTERNATIONAL FILM FESTIVAL** Tuesday,

with a German film, "The Lives of Others." Admission is free, films are subtitled, and light refreshments are provided. The library is located at 1980 Morris Ave. For information, call the Reference Department at 908-851-5450, ext. 2.

## MUSEUMS

The Clark Historical Society invites the public to the **DR. WILLIAM ROBINSON PLANTATION**, located at 593 Madison Hill Road. It was built in 1690 and is Clark's first farm and homestead and is listed on the National and State registers of Historic Places. The Plantation House was closed in 2002 for renovations and recently re-opened its doors to the public in October 2007. For information, visit [www.clarkhistoricalsociety.org](http://www.clarkhistoricalsociety.org).

**THE CALDWELL PARSONAGE**, 909 Caldwell Ave., Union, is a museum dedicated to the history and culture of the township of Union. The site is on the National Register of Historic Places and the New Jersey Register of Historic Places. The scene depicted in the center of the Union County Seal occurred at this site. The museum is open from 9:30 a.m. to 1 p.m. daily and by appointment. Open house is from 1 to 5 p.m. every third Sunday of the month. For information, or to make arrangements for a group tour, call 908-687-7977.

**THE WOODRUFF HOUSE/EATON STORE MUSEUM & PHIL RIZZUTO BASEBALL HALL OF FAME SPORTS EXHIBIT** located at 111 Conant St., Hillside includes a 1735 Farm House, a 1900s general store, privy, well, water pump, mini apple orchard, barn, farm equipment and a display of memorabilia from the late Baseball Hall of Famer, Phil Rizzuto, who was a short stop for the New York Yankees, in the Phil Rizzuto Sports Exhibit Room. The museum is open every third Sunday of the month from 2 to 4 p.m. and by appointment. For information call 908-353-8828 or visit [www.woodruff-house.org](http://www.woodruff-house.org). This museum is operated by the Hillside Historical Society.

**LIBERTY HALL MUSEUM**, 1003 Morris Ave., Union, chronicles more than 200 years of New Jersey and U.S. history. The museum is open to the public Wednesday through Saturday, from 10 a.m. to 4 p.m., and Sundays, from noon to 4 p.m., April through December. For information about upcoming Liberty Hall events or for reservations, call 908-527-0400.

The **MILLER-CORY HOUSE MUSEUM**, 614 Mountain Ave. in Westfield, takes visitors on a trip back in time to the period between 1740 and 1820. For information on the museum, its programs or volunteering, call the museum weekday mornings at 908-298-9481.

## POETRY

**THE CLARK POETRY CLUB** meets the first Thursday of every

month at 7 p.m. The club is open to all ages and is a good way to give and receive feedback. Poets and lovers of poetry are invited to join. For information or to register call 732-388-5999 or go to [www.clarklibrary.org](http://www.clarklibrary.org).

## RADIO

**TRI-COUNTY RADIO ASSOCIATION** will meet at 8 p.m. the first and third Mondays of the month at the Willow Grove Presbyterian Church on Old Raritan Road in Scotch Plains. For information, call 908-241-5758.

## SCRIPTS

**PREMIERE STAGES**, the new Actors' Equity Association theater program at Kean University, is currently accepting play submissions for the Premiere Stages Play Festival from professional playwrights born or currently residing in New Jersey, as well as in the surrounding areas of New York, Connecticut and Pennsylvania. There is no fee required to submit a play to the Premiere Stages Play Festival. To request entry guidelines, send a self-addressed, stamped envelope to Laura Kelly, producing assistant, Premiere Stages is at Kean University, 1000 Morris Ave., Union 07083.

## SINGLES

**SOCIAL SINGLES DANCING**, for 45-year-olds and older, meets every Tuesday at 7 p.m. at The Elks Lodge, 1193 Route 22 east, Mountainside. For information, call 908-232-9667 on Tuesdays after 5 p.m.

## TRIPS

The **KENILWORTH HISTORICAL SOCIETY** will host a bus trip to **BRANDYWINE RIVER MUSEUM** in Chadds Ford, Pa. and **LONGWOOD GARDENS** in Kennett Square, Pa. on Saturday. For information and reservations, call 908-709-0391 or 908-709-0434. As space is limited on both trips, it is suggested that reservations be made early to ensure availability. Proceeds will benefit the Kenilworth Historical Society's project to restore the local 19th-Century Oswald J. Nitschke House and transform it into a "living history" museum and cultural arts center.

A trip to see "WICKED" on Broadway on Jan. 14 at 8 p.m. and another trip to see "MAMMA MIA!" on Broadway on March 12 at 8 p.m. will both benefit the American Cancer Society's Relay for Life. The cost for both trips includes orchestra seating, transportation and food. For information or to purchase tickets, contact Stephen Frost at 732-986-4048 or e-mail him at [frost4acure@yahoo.com](mailto:frost4acure@yahoo.com).

Holy Comforter Church of Rahway will sponsor a trip to **COLORADO AND THE ROCKY MOUNTAINS** from May 29 to June 8, 2009. The trip will include motorcoach transportation, 10 nights of lodging including four consecutive nights in scenic Colorado, 18 meals; 10 breakfasts and eight dinners, a tour of The Garden of Gods, a visit to the U.S. Air Force Academy.

# ARTS & LEISURE

UNION COUNTY LOCALSOURCE

LOCALSOURCE.COM

THURSDAY, DECEMBER 4, 2008 — PAGE 19

## Frankel is 'Chasing the Green' in new novel

By Bea Smith  
Staff Writer

Craig Frankel, a former Clark resident, can be considered a man of integrity and pride. And he can stand apart from the throng of businessmen who have had their companies taken away, their assets demolished.

More than a decade ago, he and his brother lost millions of dollars when the Federal Trade Commission brought a case against the successful credit card processing company the two had founded in Texas. They were young men, in their 20s, and they were among the first to market electronic terminals for credit card transactions. The brothers never believed anything could go wrong in corporate America; yet, everything did, and they were dismissed of their livelihood and that of their employee-friends.

Frankel explained, "It was the first ever case filed by the Federal Trade Commission against a company in the credit card processing business. More than \$23 million were paid in fines, as well as a forced sale of the company. A receiver in charge of our case appointed by a judge tried to sell our company secrets for \$6 million."

Frankel took up golf as a hobby in order to forget this disaster. It became a way of life. In 2000, Frankel had an idea for a book about the intensely lucrative growing company.

"Actually," Frankel said, "back in 2000, when we were running the company, I can remember dis-



A camera man on the set of 'Chasing the Green,' directed by director Russ Emanuel. The film is based on a novel written by Clark native Craig Frankel.

cussing the story with my brother. I told him it would make a fascinating story about how two brothers built a large company, bringing so many good friends with us into the company. And how two people, who owned this company, had to believe

in its success, even though we were so young. And I said I wanted to write the story. They all laughed at me. 'You can't write a book.' I agreed. I said, however, that I would do it one day."

And for Frankel, following the

disaster, the day had come. "I started doing it, started researching it. I wrote a little more than 100 pages myself," Frankel mentioned, "and sent them out to publishers to kind of get a feel of what they thought about it. And could it really be a book?"

"So," he said, "what happened was I found a movie producer in New York, Howard Nash, who liked the story and started plans to make the movie, get some financing for the film and still find a publisher for the book. We did both at the same time."

Nash found Emilio Iasiello, who had written a screenplay for the producer.

"I had him write the screenplay. I also wrote the story and he developed it into a book, like a true writer. It was called 'Chasing the Green.' The title was kind of a dual meaning. One is for the money — green — and the other is a golf term. And from my notes, Emilio wrote the screenplay. I'm thrilled that we were able to do it both at the same time."

Frankel said that all took place in 2006. "It took six to eight months to write everything. And we started searching for publishers. And it took about a year to do the movie. The picture should be out at the beginning of the year, in February or March, through my company, IGolf Productions. The book can be purchased online from [Amazon.com](http://Amazon.com) and [Barnes&Noble.com](http://Barnes&Noble.com)."

Frankel admitted that "about 95 percent of the book and the movie is

factual. I'm just telling the truth. I'm not sure people can see for themselves what actually transpired. We're not the only ones this had been happening to. My brother and I never had discussed the complaints. We were not criminals. If they just hadn't tried to take over the company, we would have taken care of the problems. It was crazy. I'm never going to find out why they took this approach."

These days, Frankel said, "I play a lot of golf — more than 100 rounds a year. I travel, too. I have a 14-year-old daughter in high school and I'm so proud of her. I like reminiscing about my hometown of Clark. I loved living there. I moved in 1989, but I still have friends with whom I keep in touch. There's a friend from high school, Joe Klimko, whom I see when I'm in the area."

Frankel is very excited about the book and the film. "I'm really looking forward to the success of the book and the movie. If the movie makes a little money, that would be fine. We'll see what happens. I'm writing a television script right now. It's a little movie called 'PJ' and it was a play in Chicago. John Heard will star in it. It's actually Howard's project and I'm the producer."

Frankel said, "It will be out in DVD next month. And, as far as my brother is concerned, he started another company here in Texas. And I can play golf year-round these days. And that's just great!"

Bea Smith can be reached at 908-686-7700 or [djablonski@thelocalsource.com](mailto:djablonski@thelocalsource.com).

**Design**

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[www.artcenternj.org](http://www.artcenternj.org)

**Event:**

12/11	Art Opening Reception for Alyce Gottesman: Experiments in Landscape. 6pm - 8pm. Free and open to the public.
12/12	Art Opening Reception for POP: The Global Citizen, international Pop Art. 6pm-8pm. Free and open to the public.
1/5/2009	Winter Session Art Classes Begin for adults, teens and children. Classes held in 9 state-of-the-art studios.

www.localsource.com

# Internet Directory

- Burgdorff ERA.....<http://www.burgdorff.com>
- Crossroads Christian Fellowship.....<http://www.ccfou.org>
- DaunnoDevelopmentCo.....<http://www.daunnodevelopment.com>
- ERA Village Green.....<http://www.ervillagegreen.com>
- Forest Hill Properties Apartments.....<http://www.springstreet.com/propid/389126>
- Jewelry Vault, The.....<http://www.thejewelryvault.net>
- JRS Realty.....<http://www.century21jrs.com>
- Mountainside Hospital.....<http://www.AtlanticHealth.org>
- Summit Area Jaycees.....<http://www.angelfire.com/nj/summitjc>
- Suburban Essex Chamber of Commerce.....<http://www.suburbanessexchamber.com/secc>
- Summit Volunteer First Aid Squad.....<http://www.summitems.org>
- Turning Point.....<http://www.turningpointnj.org>
- Union Center National Bank.....<http://www.ucnb.com>

To be listed call 908-686-7700

## Writer's 'Chasing' a stroke of genius

Nothing can be more fascinating than a true story about corporate America going astray, motivated into a book and a movie.

With "Chasing the Green," Craig Frankel, a former Clark resident, has written, with the aid of screenwriter Emilio Iasiello, both an incredibly frightening and heart-rending book, with real-life situations that can frustrate the hardest-hearted reader. At the same time, he has completed a movie of the same title, with the screenplay written by Iasiello and starring William Devane.

Frankel, who resided in Clark when he was growing up and who now lives in Texas, has painted a true portrait of corporate America as it pertains to his family. Using fictitious names, Frankel tells an almost unbelievable story about two young, ambitious brothers in their 20s, Adam and Ross, who begin a business in 1990 in Texas, employ friends, become entrepreneurs while turning their company into a huge success, only to lose it and millions and millions of dollars along with the loss. He provides details of the "first-ever case brought by the Federal Trade Commission against a company in the credit card processing industry" and how the FTC, urged by competitors, nearly destroys the company. Additionally, he tells how a court-appointed receiver offers to sell company secrets for \$6 million and gets away with it.

The names of the characters, according to the author, may be fictitious, but the story is true. It is well-written with a simplicity, with a wit and with a humanity that is close to a reader's heart. Frankel, who is Adam in the book, always obsessed about the game of golf and describes his childhood growing up in Clark. Through his eyes and his historical recollections, he offers a brief background of the township, its access to the Garden State Parkway, his athletic prowess, his sports participation in school, varsity basketball and baseball, making firm friends with his teammates and being a Crusader at Arthur L. Johnson Regional High School.

He tells, with fondness, of his

### On The Shelf

By Bea Smith



two active brothers and his devoted, highly intelligent, divorced mother, who worked for and received a master's degree, while her sons were in public schools. She was, he admitted, his inspiration in life, and she also was instrumental in talking the three teenage boys into moving to Texas.

It is self-assured brother Ross, who can make no mistakes, who induces Adam to go into partnership in the electronic transaction-credit card processing industry. It was a vast improvement over his managerial duties at Andy's Subs.

The success of the rapidly growing brothers' business allows Adam to take to the green — the golf course, of course, to spend more and more time there and, with assurance, overlook government

warnings to respond to complaints regarding contracts. The contracts, as far as the brothers are concerned, are all legally binding, but somehow the FTC finds a way to creep into loopholes — and completely demolish what these two ambitious brothers, with sweat and tears and sacrifices, have succeeded in building into an empire.

It all seems so unreasonable but, according to Frankel, it did happen — and now the brothers have gone their separate ways. Still, Frankel has been putting a great effort into his golf games and tournaments. And having learned his lesson the hard way, he is looking toward a future in motion pictures — and golf, always and forever, golf.

"Chasing the Green" can mean dollars or the green grass of golf. This well-written, highly informative book can chase away the other books on the shelf of this reviewer's bookcase — and proudly, with dignity, stand alone.

Staff Writer Bea Smith can be reached at 908-686-7700 or [djablonski@thelocalsource.com](mailto:djablonski@thelocalsource.com).

**Rockapella**  
**A Rockapella Holiday**  
 Contemporary a cappella  
 taken to new heights  
 Saturday, Dec 13 at 2:00 and 7:00

**Upcoming Event**  
 Sun, Dec 14 at 3:00  
 Gloria Gaynor  
 with The Trammps and Eddie Holman  
*Rhythm & Blues Meets Disco*  
 Come get your groove on with this  
 blazing blast from the past

just imagine  
**NJPAC**  
 holiday

[njpac.org](http://njpac.org) 1-888-GO-NJPAC

Story by Craig Frankel  
 Written by Emilio Iasiello and Craig Frankel

## HOLIDAY HAPPENINGS

### Join the parade

The annual Roselle Park Holiday Parade will take place Saturday.

The parade will begin from Sherman Elementary School at 1 p.m. and travel north on Sherman Avenue. It will then turn left onto East Lincoln Avenue, left onto Chestnut Street and conclude at the reviewing stand at the corner of East Grant Avenue and Chestnut Street.

The theme of the parade is "Go

### Green, Be Environmentally Keen!"

In keeping with the theme of this year's parade, Lyman Thompson Jr. has been named grand marshal because of his commitment and dedication to keeping Roselle Park clean and green. Also, Frank Wirzbicki will be honored during the parade with the Special Recognition Award for his years of service to the borough of Roselle Park. Immediately following the parade, there will be an open house at the Casano Community Center.

### 'Winter Wonderland'

On Tuesday at 6 p.m., Springfield will host its annual Winter Wonderland tree lighting event on the front lawn of town hall.

Gather with neighbors and officials as they light the holiday tree, sing holiday songs and welcome Santa Claus. Everyone is welcome to the visit Springfield First Aid Squad immediately following the celebration for hot chocolate, apple cider and doughnuts. The event is sponsored by the FMBA Local 57.

*The Holiday Celebration Committee Presents...*  
**25th Annual Holiday Celebration**  
**Christmas Tree Lighting Ceremony**

**SUNDAY, DECEMBER 7, 2008 ~ 5:00 PM**  
*Town Hall ~ 1976 Morris Avenue, Union*

**HOLIDAY MUSIC FEATURING...**

**UNION MUNICIPAL BAND BRASS ENSEMBLE**

*Dr. John Bunnell, Director*

**CENTRAL FIVE-JEFFERSON SCHOOL MUSIC DEPARTMENT**

*Liz Melatti and David Braham, Directors*

**KAWAMEEH MIDDLE SCHOOL CONCERT CHORUS**

*Nancy Schoenberger, Director*

**WELCOME AND GREETINGS FROM:**

*Mayor Clifton People, Jr.*

*Then...Santa's Arrival and Tree Lighting Countdown!*

*Children can have their picture taken with Santa immediately following the ceremony in the Main Meeting Room in Town Hall.*

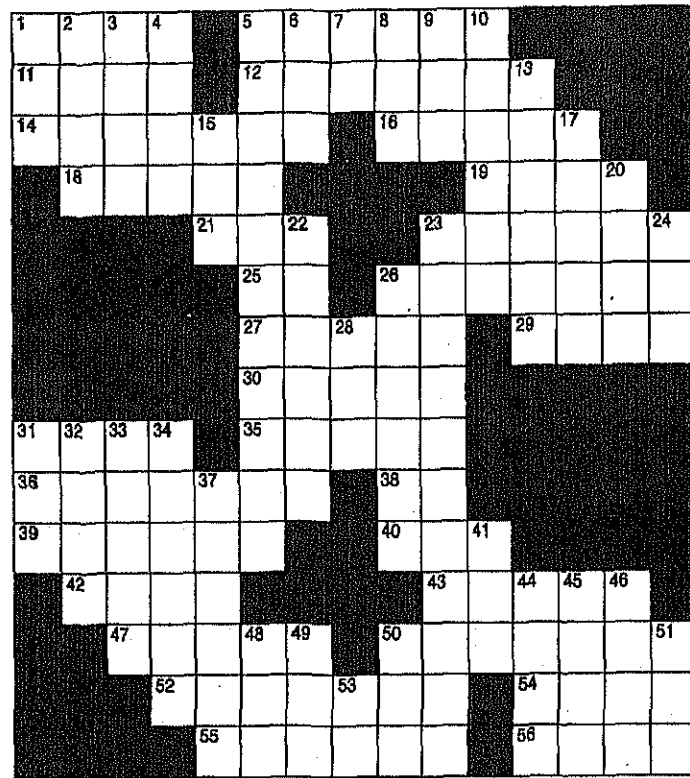
*Horse Drawn Wagon Rides...Fridays Evenings 5:30 to 8:30pm December 5, 12, 19 in front of the Union Movie Theatre*

*Pictures with Santa...Saturdays - Noon to 3:00pm at "Here's The Story" 1043 Stuyvesant Avenue*



*Sponsored by the Holiday Celebration Committee*

# CROSSWORD PUZZLE



### CLUES ACROSS

- 1. Peer of the highest rank
- 5. So. Am. camel relations
- 11. In a short time
- 12. Modernized
- 14. Picket fences
- 16. Nacred gem
- 18. \_\_\_\_\_nified: foolish
- 19. Ancient kingdom near Dead Sea
- 21. Political action committee
- 23. Roam aimlessly
- 25. Peach state (abbr.)
- 26. Walls covered with wood
- 27. Pismire
- 29. Lowest feudal class
- 30. End
- 31. Mama Mia group
- 35. Change or modify
- 36. Mountain lions
- 38. Atomic #22
- 39. Sharp verbal reply
- 40. *Autonomic nervous system*
- 42. Fiddled while Rome burned
- 43. Computer oddballs
- 47. Latin ballroom dance
- 50. Gum arabics
- 52. Tissue cancer
- 54. One of the suits
- 55. A native of the island of Samoa
- 56. Young woman (French)

### CLUES DOWN

- 1. Dip lightly into water
- 2. Two-toed sloth
- 3. Cologne
- 4. \_\_\_\_\_ Blyton, children's author
- 5. Airport conveyance
- 6. Lasting records
- 7. A public promotion
- 8. A diagrammatic representation
- 9. Dined
- 10. Mariner
- 13. Male bees
- 15. Lightly bite
- 17. Punch or soup server
- 20. Brewed beverage
- 22. Even-toed ungulates
- 23. Spouted garden container
- 24. Radio direction finder (abbr.)
- 26. Former Spanish coin
- 28. Pad at the door
- 31. Air Control Radar
- 32. Terminator psychologist actor Earl
- 33. Attri\_\_\_\_\_ qualities
- 34. Greek marketplaces
- 37. Odors
- 41. Large body of water
- 44. Electronic counter-counter-measures
- 45. Cause to die
- 46. First king of Israel
- 48. Women's undergarment
- 49. Assoc. for Computing Machinery
- 50. Doctors' group
- 51. Point one point E of due S
- 53. Bond's agent status

ANSWERS  
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CLASSIFIED  
SECTION

## HOROSCOPE

### Dec. 7 to 13

**ARIES**, March 21 to April 20: Aries, you're all fired up but looking for a way to vent your energy. Sagittarius can be your partner as you tear up the town. Wednesday you will come back to earth.

**TAURUS**, April 21 to May 21: Taurus, you have a lot of important things to say. Now you just need to get others to listen. Wait until you have an audience and then make your announcement.

**GEMINI**, May 22 to June 21: Gemini, every smile you fake will only sink you deeper into a situation you don't feel comfortable with. Instead, be truthful and let others know your feelings.

**CANCER**, June 22 to July 22: Idle chatter has got you feeling self-conscious, Cancer. But deep down you know you're above all the gossip. Does it really matter what they say? A change of perception is good.

**LEO**, July 23 to Aug. 23: Leo,

start socializing to feel better this week. You can head to a party. Or simply hanging around a crowded place will fit the bill and your quota of activity.

**VIRGO**, Aug. 24 to Sept. 22: Virgo, your leadership skills are coveted so much this week you may want to think of taking the reins more often. You are most effective leading by example.

**LIBRA**, Sept. 23 to Oct. 23: Make up your mind, Libra. Spending too much time this week making decisions won't benefit your situation. You tend to overanalyze your options, which is the heart of the problem.

**SCORPIO**, Oct. 24 to Nov. 22: Is there any way you can avoid money this week, Scorpio? Your judgement regarding the green is clouded, so it's best if you put off big purchases or anything having to do with finances.

**SAGITTARIUS**, Nov. 23 to Dec. 21: Sagittarius, your rela-

tionship elevator will reach the top floor in no time. Now it's time to step up the romance and really ensure this is a long-term commitment.

**CAPRICORN**, Dec. 22 to Jan. 20: This is a great week to be health-conscious, Capricorn. You're more likely to focus on your physical and mental well-being. Expect some extra cash to pop up later in the week.

**AQUARIUS**, Jan. 21 to Feb. 18: Romance is a definite possibility this week, Aquarius. What do you need to improve your chances? Not much because he or she will take the lead.

**PISCES**, Feb. 19 to March 20: Pisces, simplicity is key to having the most satisfying week you've had in a while. Nothing can get you down.

Also born this week: Tino Martinez, Teri Hatcher, Tre Cool, Kenneth Branagh, Jennifer Connelly and Taylor Swift.

# What's Going On?

### FLEA MARKET

**SATURDAY**  
December 6, 2008  
EVENT: Big Indoor Flea Market  
PLACE: Roselle Catholic High School,  
1 Raritan Road, Roselle  
TIME: 9am-4pm  
DETAILS: Call for information 908-245-2350  
ORGANIZATION: Roselle Catholic High School.

### OTHER

**SATURDAY**  
December 6, 2008  
EVENT: Holiday Gift Show & Flea Market  
PLACE: Arthur Johnson High School, 365 Westfield Avenue, (off Raritan Road, Clark, NJ 07066  
TIME: 9AM - 5PM Indoor/Outdoors  
ADMISSION: FREE  
DETAILS: Win a Free \$100.00 Shopping Spree at the Show. Do your Holiday Shopping, with us. Vendors will have an array of new merchandise, crafts, collectibles & garage/tag sale items!  
For information call 201-998-1144  
ORGANIZATION: Sponsored by Clark UNICO

### OTHER

**FRIDAY**  
December 12 2008  
EVENT: VENDOR NIGHT/HOLIDAY GIFT SHOP  
PLACE: Connecticut Farms School, 711 Stuyvesant Avenue, Union  
TIME: 5:30pm - 9:30pm.  
FREE: FREE ADMISSION  
DETAILS: Holiday Shopping, Bake Sale, Raffle Baskets including items autographed by Jets player #81 Dustin Keller. Some featured vendors include: Crafters, Partylite, Tastefully Simple, Pampered Chef, Silpada Jewelry, Avon and Stampin' Up.  
ORGANIZATION: Connecticut Farms School PTA

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ORGANIZATION \_\_\_\_\_  
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## OBITUARIES

### Dave Allen

Dave A. Allen, 46, of Summit died Nov. 24 in St. Michael's Medical Center, Newark.

Born in Kingston, Jamaica, Mr. Allen lived in Summit for many years. He also lived in the Broadway House, Newark, for the past six years.

Surviving are his mother, Veronica Allen; two children, Dave Jr. and Jahmaly; three sisters, Lorna Downer, Rosemarie Parkes and Diedre Farris, and four brothers, Victor Williams, Clemen Allen, Desmond Allen and Wayne Allen.

The Paul Ippolito Summit Memorial, Summit, handled the arrangements.

### Stefania Augustyn

Stefania Augustyn, 91, of Summit died Nov. 23 in the Manor Care Health Services, Mountainside.

Born in Poland, Mrs. Augustyn lived in Maplewood for 28 years and in Summit for the past 10 years. She worked as a custodial engineer for the Township of Maplewood at Columbia High School. Mrs. Augustyn was a supporter of the Polish Veterans of World War II Post 35.

Surviving are a daughter, Josephine Augustyn Seerval; three grandchildren and a great-grandchild.

The Parkway Wozniak Memorial Home Inc., Clark, handled the arrangements.

### Joseph Baynes

Joseph W. Baynes, 96, of Roselle died on Nov. 26.

Born in Bayonne, Mr. Baynes lived in Roselle for the past 55 years. He was an engineer for Western Electric, Newark, for 43 years and was a member of the Pioneers of America.

Surviving are his wife of 40 years, Mildred; a daughter, Gloria Allegra; three sisters, Helen Sharp, Bertha Gesek and Mary Mitarnowski; five brothers, William, Tom, Peter, Henry and Edward Bujnowski; four grandchildren and nine great-grandchildren.

The Krowicki McCracken Funeral Home, Linden, handled the arrangements.

### Patricia Beadle

Patricia Beadle, 82, a lifelong resident of Cranford, died Nov. 26 at home.

Mrs. Beadle was born in Cranford. She graduated from Cranford High School in 1944 and from St. Elizabeth's School of Nursing in 1947. Mrs. Beadle continued in the profession for more than 60 years, the last 40 as an emergency room nurse in Trinitas Regional Medical Center, Elizabeth.

Surviving are three sons, Edward Jr., Thomas and James; two daughters, Patricia and Cathleen; two sisters, Mary Joan and Eileen; a brother, James; 12 grandchildren and a great-grandchild.

The Dooley Funeral Home, Cranford, handled the arrangements.

### Ellen Bruno

Ellen Frances Bruno, 48, of Springfield died Nov. 20 in Overlook Hospital, Summit.

Born in Elizabeth, Mrs. Bruno resided in Springfield. She attended Kean University, Union, where she completed both her undergraduate and master's degrees. Mrs. Bruno was a special education teacher with the Springfield Board of Education, where she received the Teacher of the Year award in 2002 from the Florence M. Gaudineer Middle School.

Surviving are her husband, Joseph; two daughters, Melisa McKinnon and Victoria Bruno; two brothers, James and Tim Ryan, and a sister, Carol Hauschild.

The Higgins and Bonner Echo Lake Funeral Home, Westfield, handled the arrangements.

### Solomon Chester Jr.

Solomon Chester Jr., 72, of Cranford died Nov. 21 in Rahway.

Born in Kenilworth, Mr. Chester lived in Cranford for many years. He was employed as a farm manager at Gage Poultry Farm, Springfield, for 50 years.

Surviving are his wife, Margaret; two sons, Howard and Hugh; a daughter, Robin Stewart; two brothers, Oscar and William Chester; two sisters, Mary Chester and Mattie L. Russell, and 10 grandchildren.

The G.G. Woody Funeral Home handled the arrangements.

### Carmine Cinicolo

Carmine Cinicolo, 80, of Springfield died Nov. 29 at home.

Born in S. Bartolomeo in Galdo, Italy, Mr. Cinicolo lived in Springfield for 40 years. He was a custodian at Jonathan Dayton High School, Springfield, for 22 years and retired 18 years ago. Mr. Cinicolo was a member of the Casa Colombo Club of Millburn.

Surviving are a son, Michael; a sister, Ida, and three grandchildren.

The Galante Funeral Home, Union, handled the arrangements.

### Ronald Curcio

Ronald M. Curcio, 73, of Linden died Nov. 27 in the Delaire Nursing Home, Linden.

Born in Newark, Mr. Curcio resided in Linden for the past 47 years. He was employed as a bank

## OBITUARY LIST

ALLEN — Dave A., of Summit; Nov. 24.  
 ARLEQUIN — Maria T., of Roselle; Nov. 25.  
 AUGUSTYN — Stefania, of Summit; Nov. 23.  
 BAYNES — Joseph W., of Roselle; Nov. 26.  
 BEADLE — Patricia, of Cranford; Nov. 26.  
 BORKES — John E., of Linden; Nov. 25.  
 BRUNO — Ellen Frances, of Springfield; Nov. 20.  
 CHESTER — Solomon Jr., of Cranford; Nov. 21.  
 CINICOLO — Carmine, of Springfield; Nov. 29.  
 CURCIO — Ronald M., of Linden; Nov. 27.  
 DACHIARDI — Hugo, formerly of Linden; Nov. 24.  
 DAVIS — Barry J., of Linden; Nov. 18.  
 DE LILLO — Joseph R., of Roselle Park; Nov. 25.  
 DI COMO — Joseph V. Sr., formerly of Rahway; Nov. 25.  
 DI RISIO — Ann, of Union; Nov. 22.  
 DOUGHERTY — Patricia A., of Roselle Park; Nov. 22.  
 ELAM — James Jamil, of Hillside; Nov. 29.  
 EPPRIGHT — Angelika, of Rahway; Nov. 24.  
 FEDZINA — Rose Ann, formerly of Linden; Nov. 20.  
 FEINGOLD — Esther, of Hillside; Nov. 27.  
 FERRANDINO — Antonio, of Summit; Nov. 28.

*Editor's note: Not all of the names included in this listing will appear as full-length obituaries*

teller for the former Community Bank of Linden for 25 years and retired in 1997. Mr. Curcio was a member of the Linden Auxiliary Police Department for 25 years and retired as chief. He was a member of the Linden Knights of Columbus 2859. Mr. Curcio served in the Army Air Force during peace time.

Surviving are his wife of 47 years, Kathleen; three daughters, Patricia Candela, Kathleen Principato and Wendy Curcio, and three grandchildren.

The Leonard-Lee Funeral Home, Linden, handled the arrangements.

### Joseph DeLillo

Joseph R. DeLillo, 89, of Roselle Park died Nov. 25 at home.

Born in Long Branch, Mr. DeLillo lived in Plainfield before moving to Roselle Park in 1963. He was a pipefitter for Elizabethtown Gas Co., Elizabeth, for 34 years and retired in 1980. Mr. DeLillo

Continued on next page

## MEETINGS

The following is a list of county, municipal and school board meetings that are scheduled for December:

### Monday

• The Rahway City Council will meet for a regular meeting at 7:30 p.m. in Council Chamber of City Hall, Rahway.

• The Springfield Board of Education will meet for a public session at 7:30 p.m. in the Instructional Media Center at Jonathan Dayton High School.

• The Kenilworth Board of Education will conduct a regular meeting at 7:30 p.m. in the School Board Conference Room at David Brearley Middle/High School, 401 Monroe Ave., Kenilworth.

• The Cranford Board of Education will conduct a public meeting at 8 p.m. in the Board Conference Room on the first floor of Lincoln School, 132 Thomas St., Cranford.

### Tuesday

• The Union Township Committee will meet at 7:30 p.m. in the Union Municipal Building, 1976 Morris Ave., Union.

• The Kenilworth Borough Council will conduct a work session meeting at 7:30 p.m. in the right hand meeting room, located on the second floor of the Municipal Building, 567 Blvd.

• The Cranford Township Committee will meet at 8 p.m. in Council Chambers in town hall, 8 Springfield Ave., Cranford.

### Wednesday

• The Kenilworth Borough Council will conduct a regular meeting at 8 p.m. in Council Chambers, located on the second floor of the Municipal Building, 567 Blvd.

### Dec. 11

• The Summit Board of Education will conduct a workshop meeting at 8 p.m. in the Wilson Primary Center meeting room on Beekman Terrace, Summit.

• The Linden Board of Education will meet at 7 p.m. in the conference room of the School Board Administration Building, 2 East Gibbons St., Linden.

### Dec. 15

• The Clark Municipal Council

will meet at 7:30 p.m. in Council Chambers in the Clark Municipal Building, 315 Westfield Ave.

### Dec. 16

• The Clark Board of Education will conduct a public meeting at 7 p.m. in the Arthur L. Johnson High School media center, 365 Westfield Ave., Clark.

• The Union Board of Education will meet at 7 p.m. in the Union High School library located on North Third Street in Union.

• The Linden City Council will meet at 7 p.m. in City Hall, located on Wood Avenue in Linden.

• The Rahway Board of Education will conduct a regular public meeting at 7 p.m. in the Rahway Middle School cafeteria.

### Dec. 17

• The Linden Board of Education will meet at 7 p.m. in the auditorium of Linden High School, 121 West St. Georges Ave., Linden.

• The Roselle Borough Council will meet at 7:30 p.m. in Council Chambers of Borough Hall, 210 Chestnut St., Roselle.

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## A TREE OF REMEMBRANCE DEDICATION

Wednesday, December 17, 2008 at 7:00 p.m.

Refreshments will be served at 6:30 p.m.

Holy Spirit Church

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Please join us in dedicating our holiday tree in special tribute to those loved ones we remember this holiday season. Ornaments will be provided and those attending will have the opportunity to personalize and hang an ornament in memory of their loved one. The tree will remain on display throughout the holiday season.

For more information, please contact us at (908) 686-4700. If you cannot attend the program please stop by the funeral home to place your ornament on the tree anytime after December 11th.

The dedication is open to everyone. Please RSVP if relative and friends will be attending. Refreshments will be served at 6:30.

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**OBITUARIES**

(Continued from previous page) was a member of the Roselle Park Historical Society. He served in the National Guard from 1938 to 1962. Back in the 1950s, Mr. DeLillo was a tank commander and platoon sergeant at the Plainfield Armory. He served during World War II in the European-African-Middle Eastern Theater and in Naples-Foggia, the Rhineland, Rome-Arno, and Southern France and was involved in the Battle of Normandy.

Surviving are his wife, Miriam A.; a son, Joseph; a daughter, Janet DeLillo-Fuchs, and two grandchildren.

**Patricia Dougherty**

Patricia A. Dougherty, 59, of Roselle Park died Nov. 22 in Overlook Hospital, Summit.

Born in Kearny, Mrs. Dougherty lived in Newark and North Arlington before moving to Roselle Park 30 years ago. She was a telephone operator for New

Jersey Bell Telephone Co., Newark, for many years and retired many years ago.

Surviving are her husband, James W.; three daughters, Angela Dougherty, Tina Farley and Bridget Limone; a brother, Peter P. Lukshis, and a grandchild.

The Mastapeter home, Roselle Park, handled the arrangements.

**James Elam**

James Jamil Elam of Hillside died on Nov. 29.

Surviving is his wife, Monica Townes.

The Majid As Habul Yameen handled the arrangements.

**Angelika Eppright**

Angelika Eppright, 69, of Rahway died Nov. 24 at home.

Born in Klaipeda, Lithuania, Mrs. Eppright came to the United States in 1956, settling in Hoboken, where she lived for 12 years before moving to Rahway 40 years ago. She was a lineworker for

Boyle Midway, Cranford, for 13 years and Frigidare, Edison, for 17 years before retiring in 2002. Mrs. Eppright was a member of St. Peter and St. Paul Church, Port Elizabeth.

Surviving are her husband, Meritt J. Eppright; three sons, Kaz G., Vincent K. and Thomas V. Prapuolenis; a daughter, Laima Prapuolenis; a brother, Alex Petkus; three sisters, Ruth Kasauskas, Kristina Vasilakos and Linda Semcynshyn; a grandchild and a great-grandchild.

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# Santa Claus is coming to town



Santa Claus will appear on Saturday from 8:30 a.m. to noon in Sherlock Hall of Trinity Episcopal Church, North and Forest avenues, Cranford. There is a fee for breakfast and photos with Santa. For information, call 908-276-4047.

## RELIGION

### Join night of prayer

The feast of the Immaculate Conception of Mary, St. Michael's Parish, Cranford, will participate in the observance of a "Night of Prayer for the Sanctity of all Human Life" on Monday. This night will begin with Mass at 7:30 p.m., followed by eucharistic adoration throughout the night, concluding with the 7 a.m. Mass on Tuesday, the feast of St. Jaun Diego. During these hours of prayer, in addition to eucharistic adoration, all 20 mysteries of the rosary will be prayed. The church will be open to all throughout the night for prayer and meditation.

For information, call the Parish Office at 908-276-0360.

Beth Ahm Yisrael, 60 Temple Drive, Springfield, at 11 a.m. Tuesday.

For information, call 973-376-0539

### See 'Cantata' at Zion

Zion Lutheran Church of Clark will present "Christmas Cantata - The Love of God at Christmas," at 10:30 a.m. Sunday.

The Zion Lutheran Church Hallelujah Choir, directed by Janet Lyman, and the Calvary Baptist Church Choir of Allentown, Pa., directed by Andrew Lyman, will be accompanied by the Praise Orchestra of local musicians and members of Zion Lutheran Church.

The Rev. Andrew J. Dzurovcik is pastor of the church, which is located at 559 Raritan Road, Clark.

For information, call 732-382-7320 or by visit the church Web site at [www.zionlutheranclark.com](http://www.zionlutheranclark.com).

### Moms share concerns

Babbling Babies, an informal group designed to share issues, concerns or joys experienced by new moms, will be held at Temple

# BUSINESS & SERVICE DIRECTORY

<p><b>LANDSCAPING</b></p> <p><b>D'ONOFRIO &amp; SON</b> Complete Landscape Service</p> <ul style="list-style-type: none"> <li>• Spring &amp; Fall Clean Up</li> <li>• Lawn Maintenance</li> <li>• Shrubbery Design Planting</li> <li>• Seed &amp; Sod</li> <li>• Mulching</li> <li>• Chemical Applications</li> <li>• Tree Removal</li> </ul> <p>FULLY INSURED &amp; LICENSED FREE ESTIMATES 973-763-8911</p>	<p><b>MASONRY</b></p> <p><b>BELLUCCI</b> Mason Construction, LLC All Types of Brick &amp; Block</p> <ul style="list-style-type: none"> <li>• Brick Pavers</li> <li>• Stucco</li> <li>• Patios</li> <li>• Foundation</li> <li>• Belgium Block</li> <li>• Sidewalks</li> <li>• Retaining Walls</li> <li>• Steps</li> <li>• Basement waterproofing</li> <li>• Tile Work</li> </ul> <p>Over 35 Years Experience <b>973-667-3606</b> Fully Insured Free Estimates</p>	<p><b>MASONRY</b></p> <p><b>Red Brick Construction Inc.</b></p> <ul style="list-style-type: none"> <li>*Block *Brick *Pavers</li> <li>*Stucco *Cement</li> <li>*Retaining Walls</li> <li>*Sidewalks</li> </ul> <p>Free Estimates Nuno <b>201-320-9507</b></p>	<p><b>MASON CONTRACTOR</b></p> <p><b>MICHAEL CANGIALOSI</b> Mason Contractor</p> <ul style="list-style-type: none"> <li>• Steps • Fireplace</li> <li>• Foundations • Walkways</li> <li>• Retaining Walls</li> <li>• Interlocking Pavers</li> <li>• Tile/Brick Work • Stone Work</li> <li>• Waterproof Basement</li> </ul> <p>Insured/Bonded/Free Estimates 908-876-4909 Cell 908-591-9524</p>	<p><b>MOVING</b></p> <p>All Types of Moving &amp; Hauling Problem Solving Our Specialty Call Now! <b>Kangaroo Men</b></p> <p>973-228-2653 "WE HOP TO IT" 24 HRS. 973-680-2376 Lic. PM00576</p>	<p><b>PAINTING</b></p> <p><b>HILLSIDE PAINTING &amp; PLASTERING</b></p> <p>Interior / Exterior 25 years experience Job Done By 1 Man So You Can Save Free Estimates <b>908-353-8607</b></p>	<p><b>PAINTING</b></p> <p>Residential • Commercial <b>INSIDE OUT</b> "The Painting Professionals" Interior/Exterior Painting &amp; Stain Faux Finish • Decorative Painting Deck Sealing &amp; Staining Complete Powerwashing Services Free Estimates • Fully Insured <b>973-743-8800</b> <b>1-800-525-6481</b> <a href="http://www.njpaint.com">www.njpaint.com</a></p>
<p><b>PLUMBING</b></p> <p><b>BLEIWEIS</b> Plumbing &amp; Heating</p> <ul style="list-style-type: none"> <li>• All types heating systems installed and serviced</li> <li>• Gas hot water heater</li> <li>• Bathroom &amp; Kitchen Remodeling</li> </ul> <p><b>REASONABLE RATES</b> Fully insured and bonded Plumbing License #7876 <b>908-686-7415</b></p>	<p><b>PLUMBING</b></p> <p>Max Sr. &amp; Paul <b>SCHOENWALDER</b> Established 1912</p> <p>464 Chestnut St., Union, NJ <b>908-686-0749</b> SENIOR CITIZEN DISCOUNT Master Plumbers License #9645 #11181</p> <ul style="list-style-type: none"> <li>• Faucet Repairs</li> <li>• Water Heaters</li> <li>• Air Conditioning</li> <li>• Gas Heat</li> <li>• Lawn Faucets</li> <li>• Sump Pumps</li> <li>• Toilets</li> </ul>		<p><b>RUBBISH REMOVAL</b></p> <p><b>CHICHELO</b> RUBBISH REMOVAL</p> <ul style="list-style-type: none"> <li>• Appliances • Wood</li> <li>• Furniture • Metals</li> </ul> <p>We'll clean out your: • Attic • Garage • Basement • Yard 973-325-2713 973-228-7928</p>	<p><b>ROOFING</b></p> <p><b>CARLSON BROTHERS ROOFING</b></p> <p>CAPE COD \$2500 BI-LEVEL \$2700 SPLIT LEVEL \$2900 Lic. No. 13VH01591200 \$100 OFF WITH AD <b>973-239-5235</b></p>	<p><b>SPECIAL SERVICES</b></p> <p><b>College Advisory...</b> "With Less Stress for the Student and the Parent"</p> <p>Hy Kleinman, M.A. Counselor</p> <p>63 Herbert Terrace West Orange 201-207-9706 <a href="mailto:retiredhyk@gmail.com">retiredhyk@gmail.com</a></p>	<p><b>TREE EXPERTS</b></p> <p><b>BOYLE</b> TREE SURGERY CO. EST. 1922 Tree &amp; Stump Removal Pruning Tree Surgery in All Its Branches Union <b>908-964-9358</b></p>
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# WORSHIP CALENDAR

## ASSEMBLIES OF GOD

**CALVARY ASSEMBLY OF GOD INTERNATIONAL.** A Pentecostal church seeking the face of God. 953 W. Chestnut St., Union. Church/964-1133, Fax/964-1153. Rev. John W. Bechtel, Pastor.

Sunday Services:  
 Sunday School - 10:05am  
 Morning Worship - 8:45am, 11:00am  
 Evening Service - 6:30pm  
 Wednesday Services:  
 Ladies Bible Study (Heart&Home) - 10am  
 Family Night 7:30pm with -  
 Royal Rangers boys program (ages 3-14)  
 Missionettes girls program (ages 3-17)  
 Adult School of the Bible  
 Friday Services:  
 Youth Night - 7:30pm  
 College & Career - 7:30pm  
 In addition there are monthly meetings of Women's Joy Ministries and Men's Breakfast Fellowship. For directions call 908-964-1133 and press 4.

**UKRAINIAN EVANGELICAL ASSEMBLIES OF GOD**  
 2208 Stanley Terrace, Union (908) 686-8171  
 Rev. Walter Cebula, Pastor  
 \*\*Note: All services are in English.  
 (Ukrainian & Spanish translation available)  
 Sunday Worship: 10:30 AM  
 Sunday Evening: 6:30 PM  
 Food Pantry (Wednesday) 5-6:45 PM  
 Wednesday Family Night: 7:00 PM  
 Spanish Service (Saturday): 7 PM

## BAPTIST

**ANTIOCH BAPTIST CHURCH,** 640 S. Springfield Ave., Springfield. Rev. Clarence Alston, Pastor. Church phone (973) 379-1465. SUNDAY: 9:30 A.M. Family Bible School; 11:00 A.M. Worship Service. WEDNESDAY: 7:30 P.M. Mid-Week Service. Holy Communion every First Sunday. Nursery Care available every Sunday. If transportation is needed call the church office. Everyone is Welcome at Antioch.

## CHRISTIAN & MISSIONARY ALLIANCE

**ORCHARD PARK CHURCH**  
 1264 Victor Avenue, Union  
 (908) 687-0364  
 e-mail: orchardparkchurch@juno.com  
 We have ministry geared toward ALL age groups and more: Men, Women, Teenagers, Pre-teens, Children's Church, Couples, Visitation, Hospital, etc. Our goal is to be a BB (Bible Believing), BK (Bible Knowing), BC (Bible Committed), BL (Bible Living) church. A SWEPT Church  
 Serving/Worshipping/Evangelizing/  
 Praying/Testifying  
 Sunday: Bible Classes @ 9:30am; Sunday: Worship Service @ 11am; Wednesday: Prayer @ 7pm; Pastor: Rev. Jerry Jay Olivo.

## JEWISH-CONSERVATIVE

**TEMPLE BETH AHM YISRAEL** 60 Temple Drive, Springfield. 973-376-0539. We are a Conservative Egalitarian synagogue in Springfield. We are an inclusive congregation, welcoming to the broader community of mature couples, singles, "traditional" Jewish families, interfaith families, and gay and lesbian Jews and dedicated to enriching lives of our congregational family by providing an inviting environment for spiritual, educational, and social interaction and growth. We offer to our membership and community a wide variety of educational, spiritual and social programs. Please plan on visiting and taking a look around. Temple Beth Ahm Yisrael holds daily morning services Monday thru Friday at 7:00 am; Sunday at 8:55 am; Sunday thru Thursday evenings at 7:45 pm. Friday evening Shabbat services are at 8:00 pm (except for the 1st

Friday of month at 6:30 pm), Shabbat morning at 9:30 am; for Shabbat afternoon Minha/Ma'ariv/Havdalah, please call for times. Contact: Rabbi Mark Mallach (ridinrebbe@aol.com) - (973) 376-0539 x15 or Executive Director Shirl Haines (execdirector@templebethahmyisrael.com) - (973) 376-0539 x13.

## JEWISH-TRADITIONAL CONSERVATIVE

**CONGREGATION B'NAI AHAVATH SHALOM,** 2035 Vauxhall Road (corner of Plane Street), Union, Tel: (908) 686-6773. Dr. Leon J. Yagod, Rabbi Emeritus; Oscar Newman, Cantor; David Gelband, President. Congregation B'Nai Ahavath Shalom is a traditional conservative congregation with a full range of programs. DAILY SERVICES: Sun: 8:30am; Mon-Fri.: 7:30am; Friday evening: 8pm; SATURDAY: 9:00am. Torah class half hour before each service. Hebrew School: Sundays 9:30am.

## JEWISH - REFORM

**TEMPLE SHA'AREY SHALOM** 78 S. Springfield Avenue, Springfield, (973) 379-5387. Joshua Goldstein, Rabbi; Amy Daniels, Cantor/Education Director; Nina Greenman, Pre-School Director; Mindy Schreff, Family Life Educator; Jeri Greenberg and Chris Grey Co-Presidents. Temple Sha'arey Shalom is a Reform congregation affiliated with the Union for Reform Judaism. Shabbat worship, enhanced by volunteer choir, begins on Friday evenings at 8:00 PM, with monthly Family and Alternative Worship. Saturday morning Torah study class begins at 9:15 AM followed by worship at 10:30 AM. Religious school classes meet on Saturday mornings for grades K-3; on Tuesday and Thursday afternoons for 4-7; and Tuesday evenings for post bar/bat mitzvah students. Pre-school, classes are available for children ages 2 1/2 through 4. The Temple has the support of an active Sisterhood, Brotherhood, Renaissance Senior Group and Youth Group. A wide range of activities is offered for all interest levels and age groups. For more information, call the Temple office, (973) 379-5387 or visit www.shaarey.org.

## LUTHERAN

**CHRIST LUTHERAN CHURCH,** E.L.C.A.  
 1359 Morris Ave. at Sterling Road Union  
 908-686-0188  
 Sunday Worship at 10:00 a.m.  
 THE REV. JOHN D. LARSON  
 INTERIM PASTOR  
 We invite you to become a part of our family and to share with us in ministry. Everyone is welcomed.

**GRACE LUTHERAN CHURCH AND SCHOOL; ST. MATTHEW'S LUTH. CHURCH FOR THE DEAF** 2222 Vauxhall Road, Union, Rev. Donald L. Brand, Pastor. 908-686-3965. (Voice) (TTY) 908-851-2004 e-mail: graceluth@yahoo.com; Family Bible Hr. \* 9:15 Family Worship Hr. 8 & \*10:30 (Summer \*9:30) \*Interpreted for Deaf; Barrier-Free; Various Choirs & Bible Studies; Visitors Expected; Free Information Packet. www.gracelutheranunion.org

**HOLY CROSS LUTHERAN CHURCH** 639 Mountain Avenue, Springfield, 07081, 973-379-4525, Fax 973-379-8887. Our Sunday Worship Service takes place at 10 a.m. For information about our midweek children, teen, and adult programs, contact the Church Office Monday through Thursday, 8:30-4:00 p.m.

**HOLY TRINITY LUTHERAN CHURCH E.L.C.A.**  
 301 Tucker Avenue,  
 Union N.J. 07083

Pastor Rev. Romana Abelova  
 All Baptized Christians are welcome to our Communion Table on 1st and 3rd Sundays.

Regular Sunday Services  
 9:00 a.m. Slovak Worship  
 10:00 a.m. Sunday School  
 Coffee Hour  
 11:00 a.m. English Worship  
 ACTIVITIES FOR:  
 YOUTH: Sunday School; Youth Groups;  
 Summer Bible School  
 ADULT: Variety of groups offering opportunities for ministry and fellowship  
 BARRIER FREE  
 (908) 688-0714

**REDEEMER LUTHERAN CHURCH AND SCHOOL,** 229 Cowperthwaite Pl., Westfield, Rev. Paul E. Kritsch, Pastor. (908) 232-1517. Beginning Sunday, July 6, Summer Worship Times are as follows: Sunday Worship Services, 8:30 and 10:00 a.m. Sunday morning Nursery available. Wednesday Evening Worship Service, 7:30 p.m. Holy Communion is celebrated at all worship services. The church and all rooms are handicapped accessible

## METHODIST

**COMMUNITY UNITED METHODIST CHURCH**  
 301 Chestnut St.,  
 Roselle Park, NJ 07204  
 Phone: 908-245-2237  
 Pastor: Rev. Glenn A. Scheyning  
 10:30 AM Worship Service  
 Sunday School Available

**KENILWORTH COMMUNITY UNITED METHODIST CHURCH**  
 455 Boulevard  
 Kenilworth, NJ 07033  
 Church Office: 908-276-1956  
 Parsonage: 908-272-1995  
 Pastor: Rev. JinWook Jeong  
 English Service: 9:30 - 10:30  
 Fellowship: 10:30 - 11:00  
 Korean Service: 11:30 - 12:30  
 Followed by Fellowship  
 Join us in Joyous Celebration of our Lord Jesus Christ!

**UNITED METHODIST CHURCH OF UNION,** Berwyn Street at Overlook Terrace, Union. Rev. Ferdinand Lienado, Pastor. Jonathan Schneider, Music Director. Church Office 687-8077. Parsonage 686-2412. Worship Service 11:00 A.M., Sunday worship includes a children's sermon, followed by Sunday School, and communion on the first Sunday of each month. All welcome. United Methodist Men's, Women's and Youth groups. Home Bible Studies 3rd Saturday each month.

## MORAVIAN

**BATTLE HILL COMMUNITY MORAVIAN CHURCH,** 77 Liberty Ave., Union, 908-686-LAMB. Rev. Percival Gordon, Pastor. Sunday Worship 10:30 am. Sunday School 9:15 am. Women's Group meets first Wednesday of every month 1:30 pm. Men's Group meets every other Wednesday 9:00 am. Wednesday, Bible study and Prayer Group 7:00 pm.

## NON-DENOMINATIONAL

**KENILWORTH GOSPEL CHAPEL** Newark and 23rd Street, Kenilworth, 908-272-6131, Pastor Donald Dunkerton. Sunday 9:15 am Communion, 11:00 am Family Bible Hour and Sunday School for all ages, Wednesday 7:00 pm Prayer and Bible Study, (childcare provided), Friday 7:00 pm Youth Activities for Grade School age, Jr. High and Sr. High. kenilworthgospel.org  
**MAPLEWOOD BIBLE CHAPEL:** Worship and serve together in a warm and caring Bible centered fellowship, located at the intersection of Lexington, Tuscan and

Burnett Avenues. Sunday services: Adult Bible Classes and Sunday School, 10:25 AM. Family Bible Ministry Hour, 11:00 AM. Tuesday 8:00 PM. Prayer and Bible Study, lower meeting room. Special activities for children and youth on Friday evening. Call us for details at 201-761-6430.

**CROSSROADS CHRISTIAN FELLOWSHIP**  
 2815 Morris Avenue  
 Union, NJ 07083  
 Phone/fax: (908) 687-9440  
 E-Mail: Crossroads@ccfou.org  
 Dr. Tom Sigley, Pastor-Teacher  
 SERVICES ON SUNDAY:  
 9:45 A.M. Bible School for all ages  
 8:30 & 11:00 A.M. Celebration Worship Services  
 Children's Church & Nursery  
 Care is provided.  
 Wednesday:  
 7:30 P.M. Addiction/Compulsion Discussion Group  
 Youth activities during the week:  
 children of all ages.  
 Home Bible studies are now meeting.  
 Call for more information or check us out on the web.  
 Web Site: www.ccfou.org  
 "Where the Bible Comes ALIVE!"

**VICTORY CHURCH,** 950 Raritan Road, Cranford, NJ. 732-407-1543. Pastor Terry Hicoek. Sunday Service 1pm Worship and Praise, Teaching and prayer for healing. Wednesday night 7pm. Bible study and prayer for healing.

## ORTHODOX

**ST. JOHN'S RUSSIAN ORTHODOX CHURCH,** 211 West Grand Ave. Rahway, NJ. Phone: 732-382-8844. www.stjohnsrussianorthodox.com. Come and explore the ancient Orthodox Christian Faith Services in English. Saturday Vespers 6:30 pm; Sunday Liturgy 9:30 am; Sunday School 11:15 am.

## PRESBYTERIAN

**COMMUNITY PRESBYTERIAN CHURCH,** 1459 Deer Path, Mountainside, New Jersey 07092. You are invited to join us in Worship Services on Sundays at 10:30 am. This is a place for you to enjoy uplifting music and relevant messages that will energize and inspire you. We offer a warm and friendly environment with Bible study, Sunday school and active adult and youth groups. For further information, please contact Dr. Christopher Belden, Pastor at 908-232-9490.

**CONNECTICUT FARMS PRESBYTERIAN CHURCH,** 888 Stuyvesant Avenue, Union. Sunday Worship Service at 11:00 a.m. Sunday School/Confirmation Class and "For Adults Only Education" at 10:00 a.m. Child care provided. Sound system for the hearing impaired. Coffee hour follows the service. Ample parking is provided. New contemporary worship service the "First Friday" of the month at 7:30 p.m. Men's, women's, and youth groups provide a variety of opportunities for participation. Church actively involved with the community through Vacation Bible School, "Friday Night Happening" for middle school youth, CF Food Pantry, weekday Nursery School, and Cub and Boy Scout Troops. Serving the community since 1730, Connecticut Farms is a vibrant, caring congregation committed to renewal and growth. We welcome all to join us for worship and fellowship. For additional information, call the church office at 908-688-3164 or log on to www.ctfarm.org.

**TOWNLEY PRESBYTERIAN CHURCH** 829 Salem Road, Union. Worship and Church School Sundays at 10:00 A.M. Nursery Care during all services. Holy Communion the first Sunday of each month. We offer opportunities for personal growth and development for children, youth, and adults. We have two

children's choirs and an adult Chancel Choir. We also have a youth fellowship, regular adult Bible Study, a Book Club and Summer Vacation Bible School. Come and worship with friends and neighbors this Sunday. Townley Church is a growing congregation of caring people. Church Office 686-1028. Rev. Christopher Taylor, Pastor.

**FIRST PRESBYTERIAN CHURCH OF SPRINGFIELD** 210 Morris Ave. at Church Mall, Springfield, NJ 07081, 973-379-4320. Rev. Victoria Ney, Pastor. Sunday Worship begins at 10:15am. Fellowship Hour immediately follows the service. Church time nursery and Sunday School for infant to Pre-K avail. Sunday School for K-12th grade begins at 9:00am in the Parish House @ 37 Church Mall. For more information about Church groups and community activities or to contact Pastor Ney, please call the Church Office at 973-379-4320, or visit our website: SpringfieldPresbyterian.org.

## ROMAN CATHOLIC

**THE CHURCH OF OUR LADY OF LOURDES,** 300 Central Avenue, Mountainside, 908-232-1162. Celebrate the Lord's Day: Anticipated Mass 5:00pm, Sunday at 7:30am, 9:30am, 11:30am. Weekdays: Monday-Friday 7:30am, Saturday 8:00am, Sacrament of Reconciliation, Saturday at 1pm. Perpetual Adoration Chapel for personal prayer and devotion. www.ollmountainside.org, office@ollmountainside.org.

**ST. JAMES THE APOSTLE PARISH COMMUNITY,** 45 South Springfield Avenue, Springfield, New Jersey 07081.973-376-3044. www.saintjamesparish.org. SUNDAY MASS: Saturday 5:00pm (anticipated), Sunday 7:30, 9:00, 10:30am and 12:00 noon. WEEKDAY MASS: Monday-Friday 7:30am, Saturday 8:00am. RECONCILIATION: Saturday 11:00am (any time by appointment).

**ST. JOSEPH PARISH,** 767 Prospect Street, Maplewood (1 blk. S. of Springfield Ave.); 973-761-5933, since 1914 serving Maplewood and adjacent areas of Union and Millburn. Our faith community welcomes you to join us for worship, service opportunities and spiritual support. Varied activities for adults, youth group, K-8 religious education classes, and a Catholic school for age 3 to grade 8. Mass celebrated in our beautiful church, Sunday 7:30, 9:00 and 11:30 a.m.; Saturday 5:30 p.m.

## UNITARIAN-UNIVERSALIST

**UNITARIAN CHURCH IN SUMMIT,** 4 Waldron Avenue, Summit, NJ 07901. 908-273-3245. www.ucsummit.org. A member of the Unitarian Universalist Association of Congregations. Rev. Vanessa Rush Southern, minister. Our church draws members from various religious and cultural backgrounds who join together in their individual quests for truth and meaning. There is no creed or test of membership, but the community is bound together by principles, shared values and a desire to serve. Sunday services and Children's Religious Education classes at 9 and 10:45am Green Vespers, 6:15pm, 3rd Saturday.

NOTE: All copy changes must be made in writing and received by Worrall Community Newspapers No later than 12:00 Noon, Fridays prior to the following week's publication.

Please address changes to:  
 Connie Sloan  
 1291 Stuyvesant Ave. P.O. Box 1596  
 Union, N.J. 07083

## THIS IS H.S. FOOTBALL

By JR Parachini  
Sports Editor

Right now, Union County teams Rahway, Governor Livingston and Johnson are preparing for the game of their lives.

This is championship week, a period of practice all three teams are not quite used to.

Rahway is in a title game for the first time since 1999.

Johnson is in one for the first time since 2002.

GL is in one for only the second time and for the first time since 1989 - the same year that Jack Nicholson was attempting to defeat Batman as the Joker.

Rahway's last championship game was not a memorable one. In the 1999 North 2, Group 3 final at Giants Stadium, the Indians were humbled by two-time defending champion Morristown 46-0.

Rahway's last championship victory was an 8-7 decision over Morris Hills in the 1984 N2, G3 title contest.

Rahway will face Phillipsburg Sunday at 2 p.m. at Rutgers for the North 2, Group 3 crown. Rahway downed P-Burg in the 1978 and 1979 title game for its first two of three playoff titles.

"This is a once-in-a-lifetime thing for a lot of high schoolers," Rahway senior quarterback Troy Eastman said. "Rahway has played Phillipsburg in championship games before, so it's great to bring that winning tradition back to Rahway."

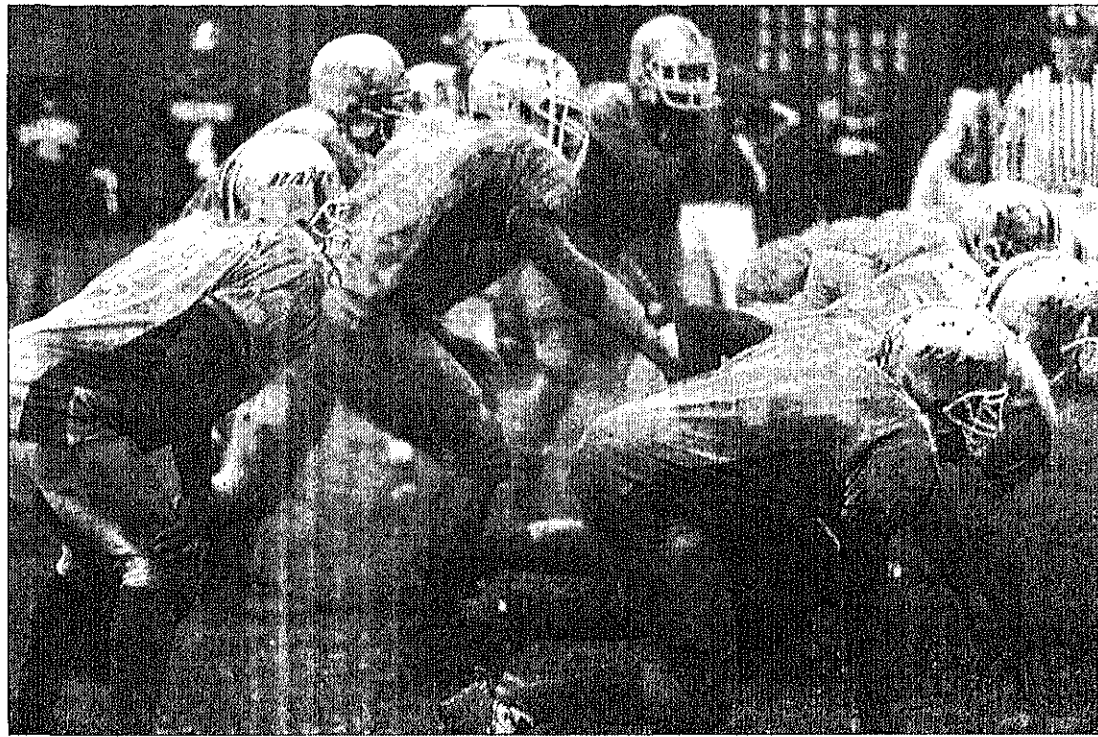
"We feel good about ourselves and where we are as a team and as a program," said Rahway fifth-year head coach Gary Mobley, who will be coaching in his first championship game. He won two state titles as a junior and senior standout at Union in 1984 and 1985.

Also coaching in their first state championship games are GL's Terry Hanratty and Johnson's Gus Kalikas. Like Mobley, both are in their fifth seasons at their respective schools.

Hanratty won as a standout player at Elizabeth as a junior and senior in 1988 and 1989. Kalikas did not win a state title as a player.

GL will face Caldwell tomorrow night at 8 at Giants Stadium in the North 2, Group 2 final. Johnson will meet Manasquan Saturday at 1 p.m. at Rutgers in the Central Jersey, Group 2 final.

## Rams were road warriors



The Roselle football team posted its first winning season in 10 years by finishing 5-4. The Rams were one of only three Union County teams to go undefeated on the road, posting a 5-0 mark away from Arminio Field. New Providence was 4-0 and Brearley 2-0. Rahway has the most road wins with a 6-1 away record.

## Rahway holds on for OT football win at Johnson Indians, Crusaders prep for title games

By JR Parachini  
Sports Editor

CLARK - After battling for 48 minutes last Thursday morning at Nolan Field - with both defenses standing out the most - Rahway and Johnson went to overtime for the first time in their series against each other.

They just so happened to extend their game to OT in a season in which both were to begin preparing for sectional championship games once the contest came to a conclusion.

Rahway hung on to prevail 14-13, winning for the ninth straight time. The Indians improved to 10-1 and won 10 games for the first time since 1999, while Johnson had a four-game winning streak snapped and fell to 8-3. Johnson now leads the series 20-18.

The last time Rahway won 10 games was when it went 10-2 in 1999.

"That's a great tribute to the coaching staff," Rahway senior quarterback-safety Troy Eastman said. "We just practice what they preach and come out and work hard every day."

That 1999 season was also the last year the Indians reached a sectional final, falling in the North 2, Group 3 title game to two-time defending champion Morristown 46-0 at Giants Stadium.

This time, Rahway will face Phillipsburg Sunday at 2 p.m. at Rutgers in the North 2, Group 3 final. Rahway was denied reaching a championship game the previous four years after reaching the Central Jersey, Group 2 semifinals from 2004-2007.

"This was a big weight lifted off our backs, to finally knock the door down," Eastman said. "It felt great to do something that a lot of people don't do."

Rahway and Phillipsburg met in the North 2, Group 3 semifinals in 1977 - with Phillipsburg winning - and the the final in 1978 and 1979 - with Rahway winning both times.

"This is a once-in-a-lifetime thing for a lot of high schoolers and it's great to trace our tradition in Rahway," Eastman said. "Rahway played Phillipsburg a lot back in the day when they won a lot of state championships. It's great to bring that winning tradition back."

See UNION COUNTY TEAMS, Page 28

### THIS WEEK'S CHAMPIONSHIP UNION COUNTY GAMES

Friday, Dec. 5 (1 game)

North 2, Group 2 at Giants Stadium  
5-Caldwell vs. 3-Gov. Livingston, 8 p.m.

Saturday, Dec. 6 (1 game)

Central Jersey, Group 2 at Rutgers  
2-Johnson vs. 1-Manasquan, 1 p.m.

Sunday, Dec. 7 (1 game)

North 2, Group 3 at Rutgers  
6-Rahway vs. 4-Phillipsburg, 2 p.m.

••

### LAST WEEK'S HOLIDAY UNION COUNTY RESULTS

Wednesday, Nov. 26 (1 game)

Elizabeth 48, Scotch Plains 20

Thursday, Nov. 27 (5 games)

Union 27, Linden 21 (OT)

Westfield 21, Plainfield 19

Rahway 14, Johnson 13 (OT)

Roselle 28, Roselle Park 0

New Providence 35, GL 28

••

### JR'S TITLE GAME PICKS (3)

Gov. Livingston over Caldwell

Johnson over Manasquan

Rahway over Phillipsburg

Best bet: Rahway over P-Burg

Upset special: ALJ over Manasquan

Last week: 5-1.

Season: 104-28 (.788).

Best bets: 11-1, 11 in a row.

Upset specials: 4-8.

••

### JR'S UNION COUNTY TOP 10

1-Union (8-3)

2-Elizabeth (7-3)

3-Westfield (7-3)

4-Rahway (10-1)

5-Johnson (8-3)

6-Hillside (8-3)

7-Gov. Livingston (7-4)

8-Brearley (9-1)

9-New Providence (8-2)

10-Plainfield (4-6)

Others: Linden (5-5), S. Plains (4-6),

Summit (5-6), Roselle (5-4),

Dayton (5-5), Cran. (3-7), RP (2-8).

### WEEKEND TRIFECTA:

Good luck to GL, Johnson and  
Rahway as they go for  
football championships.

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# Union County teams are one win away from titles

(Continued from Page 27)

Johnson will play Manasquan Saturday at 1 p.m. at Rutgers in the Central Jersey, Group 2 title game. This will be Johnson's first attempt at winning CJ, G2 after the Crusaders captured North 2, Group 2 with an 11-0 record in 1995 and a 10-2 mark in 2002 - both years beating the defending champion (Summit in 1995 and West Essex in 2002) - in the championship game at their home field, Summit's Tatlock Field and West Essex's Travis Field.

Johnson won the coin toss and elected to go on defense first - as most teams do - so it could see what it would have to do to either match or beat Rahway.

On first down from the 25, Eastman got out to the left and raced 12 yards for a first down to the 13. Then junior running back Giovanni Smith bolted through a hole up the middle for a 13-yard touchdown run that gave Rahway its first lead at 13-7.

The extra point kick was missed - wide right - but the play didn't count because Rahway was called for a five-yard false start penalty. Junior placekicker Visalle Fish then kicked the next extra point right through the uprights to give Rahway a 14-7 advantage.

Johnson answered with a three-play drive that saw it reach the end zone. Senior quarterback Dan Dugan found senior running back Lou Caporaso open at the right for a 22-yard gain to the Rahway 3. After Caporaso was stopped on a one-yard run up the middle, senior running back Mike Riccio was pushed in by his teammates for a two-yard touchdown run that pulled the Crusaders to within 14-13.

Johnson then lined up with everyone to the right and then appeared as if it might attempt a game-tying extra point. Instead, Dugan tried to move to his right once he got the snap, but was pressured by a Rahway defender. He threw a pass to his left that went incomplete and Rahway prevailed.

As a result, Hillside captured the Mountain Valley Conference's Mountain Division title outright on the first tiebreaker, which is head-to-head. Hillside defeated Rahway 18-12 at home. Hillside's only conference defeat was at Johnson 17-7.

A sack of Eastman by Johnson junior defensive tackle Kyle Canetti for a whopping 18-yard loss pinned Rahway back on its six-yard line midway through the second quarter. Eastman completed a 10-yard pass to senior end Ricky Draughn, but then had to punt from beyond the line of scrimmage, which was his own 16.

Eastman could only manage an 18-yard punt, with Johnson taking over at the Rahway 34. On third-and-14 from the Rahway 38, Dugan rolled left and hit senior Vin Ferdinandi at the 27, with Ferdinandi running for 10 more yards to give the Crusaders a first down on the Rahway 17.

Two plays later, Caporaso took a pitch left from Dugan, broke two tackles and found his way into the end zone for a 13-yard touchdown run.

The game's first points were scored with 3:16 left in the first half. Matt Klimchak added the extra point and Johnson had the first lead at 7-0.

Not looking to get completely shut out in the first half, Rahway came right back to tie the game. The Indians marched 66 yards in five plays, with Eastman going in from six yards out.

The big play on the drive was a 51-yard pass from Eastman to Draughn on second-and-13 from the Rahway 45. Draughn was wide open down field and finally tackled at the Johnson four after he caught the ball ahead of two defenders.

"We have a great running back, a physical offensive line and we spread teams out with our four or five wide receivers," Eastman said. "Ricky, Roy (Eastman), Fish, they are all pretty good wideouts. It's tough for a lot of defensive backs to cover all of them."

Johnson's third possession of the second half began with 14.7 seconds left in the third quarter. A 19-yard screen pass from Dugan to Ferdinandi got the ball to the Johnson 46 on the first play of the fourth quarter.

An eight yard run by Caporaso put Johnson into Rahway territory at the Indian 45. A seven-yard run by Caporaso gave the Crusaders a first-and-goal at the Rahway 5 with a little more than eight minutes to go.

Caporaso then took a pitch left and gained one yard. On second down, Caporaso lost the ball, but Johnson recovered on the Rahway 5. Caporaso then gained four yards to the Indian one-yard line, giving Johnson a fourth-and-goal at the Rahway 1 with 7:53 left.

Electing to go for a touchdown instead of attempting a short field goal, Dugan lost control of the ball, with Rahway junior defensive tackle Olsen Pierre there to recover the fumble and give Rahway possession.

Although the Indians were not able to drive all the way down field and break the 7-7 tie in regulation, Rahway was able to move the ball to the Johnson 23 and then Eastman followed through with a 37-yard punt.

Now the Indians will see if they can be the second Union County team in three years to beat Phillipsburg in a state championship game. Elizabeth came back to stun the defending champion Stateliners 14-9 in the 2006 North 2, Group 4 final on a Friday night at Rutgers - Dec. 1, 2006 to be exact.

"We feel good about ourselves and where we are as a team and as a program," Rahway fifth-year head coach Gary Mobley said.

Mobley played on state championship teams his junior and senior seasons at Union in 1984 and 1985, the Farmers beating Montclair both of those seasons.

Now he will attempt to win a state championship as a head coach at Union. On his staff this year is 1989 Union grad and former Farmer standout Jimmy Young, who was on Brearley's staff two years ago when the Bears went 12-0 and captured the North 2, Group 1 state championship.

"We feel as though we're healthy and we feel confident and we have a nine-game winning streak and we just want to go out and represent ourselves, the community and the school as well as possible. We feel good about where we are and where we're headed."

## JOHNSON HEAD COACH GUS KALIKAS TALKS ABOUT THURSDAY'S GAME AGAINST RAHWAY:

**About going for 2 points and the win instead of tying the game with an extra point and sending it to double overtime:** "We adjusted to what we wanted on the play, but we didn't execute it the way we wanted. It was something we wanted to take a shot at. Before the game we - as coaches - always discuss what we will do in certain situations. Some kick the extra point and some go for it. We just played 48 minutes with Rahway and a few more in overtime and have a state championship game to get ready for."

**About his team's fourth-quarter turnover inside the Rahway 5:** "We left some points on the field, but that's football. I can't say enough about our kids and how they battled. Rahway is a great club and you can't leave points on the field against a team like that. We had lapses in executing, but I was very pleased with the way we played. You never like to lose, but on some rare occasions when you lose you're a better team for it. We're a better team because for the last two weeks we were able to match good football teams physically (including Point Pleasant Boro). Earlier in the year we didn't know if we were at that level. Rahway and Point Pleasant Boro are two physical teams and we stayed with them play for play and blow for blow."

**About going all out against Rahway on Thanksgiving, with his best players in there right until the end (Rahway played the game the same way):** "That's the only way we really know how to play. You can't take it easy. You only get 10 or 11 games a season. We were going to play as hard as we could. Hopefully there will be lessons learned from this game that will benefit us against Manasquan."

## Indians-Crusaders FB

RAHWAY 14, JOHNSON 13 (OT)  
AT NOLAN FIELD IN CLARK

FIRST DOWNS: Rahway 8, Johnson 12

RUSHES-YARDS: Rahway 28-63, Johnson 44-186

PASSES: Rahway 7-9-1, Johnson 4-10-1

PASSING YARDS: Rahway 102, Johnson 61

FUMBLES-LOST: Rahway 2-0, Johnson 3-2

PUNTS-AVG: Rahway 6-28, Johnson 2-37

PENALTIES: Rahway 4-24, Johnson 8-55

RAHWAY (10-1)	0	7	0	0	7-14
JOHNSON (8-3)	0	7	0	0	6-13

JOHNSON: Lou Caporaso 13 run, Matt Klimchak kick (J 7-0)  
(Second quarter: 5 plays, 34 yards, 2:56 used)

RAHWAY: Troy Eastman 6 run, Visalle Fish kick (7-7)  
(Second quarter: 5 plays, 66 yards, 2:44 used)

RAHWAY: Giovanni Smith 13 run, Visalle Fish kick (R 14-7)  
(First overtime: 2 plays, 25 yards)

JOHNSON: Mike Riccio 2 run, pass failed (R 14-13)  
(First overtime: 3 plays, 25 yards)

**RUSHING:** Rahway - Giovanni Smith 9-54. Troy Eastman 16-10, one touchdown. Sherwood Wesley 1-5. Marquise Barnes 2-(-6).  
**Totals:** 28-63, one touchdown. Johnson - Lou Caporaso 19-68, one touchdown. Mike Riccio 9-53. Corey Ryan 6-39. Vin Ferdinandi 2-19. Richie Mullin 1-6. Dan Dugan 7-1. **Totals:** 44-186, one touchdown.

**PASSING:** Rahway - Troy Eastman 7-9-1, 102 yards. Johnson - Dan Dugan 4-10-0, 61 yards.

**RECEIVING:** Rahway - Ricky Draughn 5-92. Sherwood Wesley 1-7. Roy Eastman 1-3. **Totals:** 7-102. Johnson - Vin Ferdinandi 2-36. Scott Klimchak 1-24. Corey Ryan 1-1. **Totals:** 4-61.

**FUMBLE RECOVERIES (of lost fumbles):** Rahway - Olsen Pierre and one other one by Indians. Johnson - None.

**INTERCEPTIONS:** Rahway - None. Johnson - Scott Klimchak.

**SACKS:** Rahway - Olsen Pierre. Johnson - Kyle Canetti and one combined by Mike Riccio, Corey Hart and No. 45.

**NOTABLE TACKLES:** Rahway - Christevon Ellis 2, Ricky Draughn, Anthony Arce, Darius Doss. Johnson - Mike Riccio, Pawel Jamiołkowski 2, Mike Riccio, Lou Caporaso, Dan Dugan, Scott Klimchak.

### GARY MOBLEY, TERRY HANRATTY, GUS KALIKAS AT THE HELM OF RAHWAY, GL AND JOHNSON:

The above three coaches are all in their fifth seasons at the helm of the first teams they are head coaches at. They will all be coaching in their first state championship games next weekend.

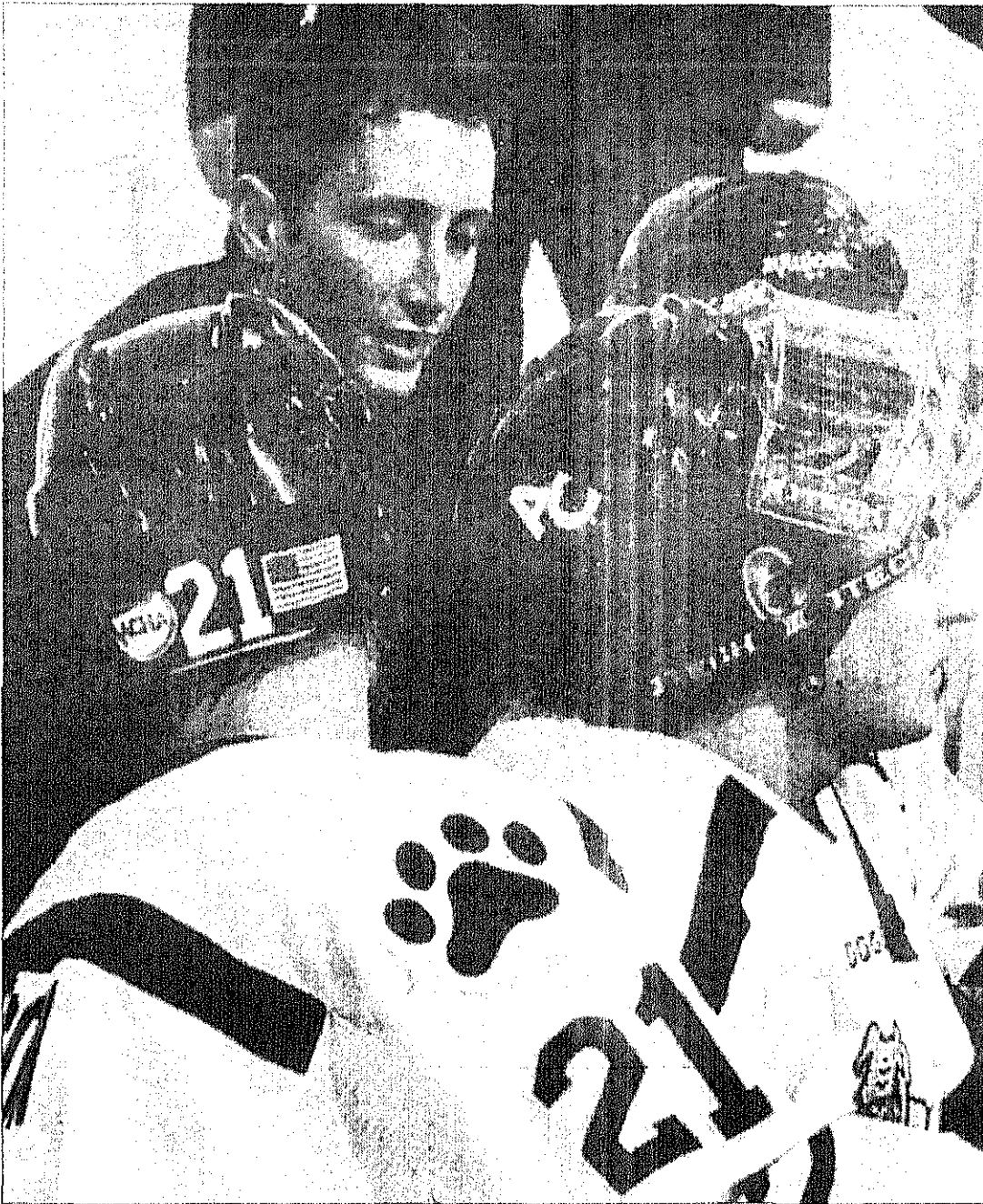
Here's a look at their records going into next weekend's championship games:

**RAHWAY:** Gary Mobley, Union class of 1986.  
**Record:** 42-13 (.763). Includes playoff record of 6-4.  
**Winning seasons:** 5. **Playoff seasons:** 5.

**GOV. LIVINGSTON:** Terry Hanratty, Elizabeth class of 1990.  
**Record:** 32-21 (.604). Includes playoff record of 4-4.  
**Winning seasons:** 4. **Playoff seasons:** 1. **Playoff seasons:** 5.

**JOHNSON:** Gus Kalikas, Johnson Regional class of 1990.  
**Record:** 31-20 (.608). Includes playoff record of 2-2.  
**Winning seasons:** 4. **Playoff seasons:** 3.

- JR PARACHINI



Brett Berger, Dayton class of 2003 and a former Bulldog ice hockey standout, is now an assistant coach at Adrian College in Adrian, Mich.

## Former Dayton standout Berger is college coach

### Assistant ice hockey at Michigan school

It was 2003 when Springfield's Brett Berger graduated from Dayton High School and completed an ice hockey career that left him as the school's all-time assist and points leader, a position he still holds five years later.

He also captained the Kelly Cup championship team his senior year.

Berger grew up playing ice hockey, first for traveling club teams, then for the Dayton Bulldogs and ultimately for Rutgers University.

After graduating from Rutgers, Berger assumed a position with his alma mater as assistant coach for Dayton's hockey team for the 2007-2008 season.

In August, Berger accepted a position as assistant ice hockey coach for Adrian College in Adrian, Michigan. Once again Berger is a Bulldog, the nickname for Adrian's ACHA Division I hockey team.

Adrian College is approximately 40 miles from Ann Arbor and the University of Michigan and provides significant financial and administrative support for its ice hockey program.

Among Berger's duties are recruiting and scouting for potential players and his travels will take him throughout midwest states as well as Canada.

Berger regularly scouts Junior Hockey League games and attends showcases in search of recruits on behalf of Adrian College.

Adrian started their hockey program last year, compiling a 17-21 record.

As of last week, the Bulldogs had a record of 10-9, showing marked improvement and having a team composed of many prior Junior Hockey players and top high school talent.

Adrian was ranked as high as No. 21 nationally.

Adrian College completed construction of a \$5.5 million Ice Arena on campus for the 2008-2009 season and, according to President Dr. Jeffrey R. Docking, "the ice hockey program here at Adrian College is a huge story in the making."

"We are in an ideal location for recruiting ice hockey talent and great student-athletes not only from Michigan, but from other areas in the U.S. and from Canada."

While Berger's ultimate dream is to coach and scout for an NHL team, he is living his dream as a hockey coach and scout for a college in a hockey-crazed part of the country.

He's enjoying every minute of his job.

#### UNION COUNTY THANKSGIVING FOOTBALL

##### THURSDAY, NOV. 27 (5 games)

###### Union 27, Linden 21 (OT) - at Union

Union finishes 8-3 after beating Linden at home for the first time since 2000. Linden improved a great deal this year and finished 5-5. Union, which won eight games for the first time since winning 10 in 2003, has won the last two games in the series.

###### Westfield 21, Plainfield 19 - at Plainfield

Westfield defeated Plainfield a third straight season and finished 7-3. Plainfield, which qualified for the playoffs for the first time in three years, finished 4-6. Westfield leads Union County's oldest Thanksgiving Day series 53-44-7.

###### Rahway 14, Johnson 13 (OT) - at Johnson

Rahway defeated Johnson for the second straight season and as a result, Hillside won the Mountain Valley Conference's Mountain Division championship on the first tiebreaker, which is head-to-head. Both Hillside and Rahway had one conference loss - Hillside to Johnson and Rahway to Hillside, but Hillside is the outright conference championship because of its victory over Rahway. Brearley won the MVC's Valley Division crown. Rahway is now 10-1 and has won nine straight since its only loss of the year, which was at Hillside 18-12 on Sept. 20, which was also its first loss to Hillside in five years. Rahway has won 10 games for the first time since going 10-2 in 1999, which was the last season the Indians made it to a playoff championship game. That was the last year Rahway qualified in North 2, Group 3 before this year. That season, the Indians lost to two-time defending champion Morristown 46-0 in the championship game at Giants Stadium. Johnson had a four-game winning streak snapped and is now 8-3. Rahway will play Phillipsburg Dec. 7 at 2 p.m. at Rutgers in the North 2, Group 3 final. Johnson will play Manasquan Dec. 6 at 1 p.m. at Rutgers in the Central Jersey, Group 2 title game.

###### Roselle 28, Roselle Park 0 - at Roselle Park

Roselle ended the season with a four-game winning streak and also clinched its first winning season since going 8-3 and reaching the North 2, Group 2 quarterfinals in 1998. Roselle went 5-0 at home, including three shutouts, and 0-4 at home. Next year, the Rams will attempt to make the state playoffs for the first time since 2000. Roselle Park, which lost to Roselle for the first time since 2002, finished 2-8. Roselle Park leads Union County's second-longest holiday series 47-36-8.

###### New Providence 35, Gov. Livingston 28 - at New Providence

New Providence concludes another winning season at 8-2 after beating Governor Livingston for the third straight season. The visiting Highlanders fell to 7-4 and had a four-game winning streak snapped. GL will face Caldwell Dec. 5 at 8 p.m. at Giants Stadium in the North 2, Group 2 final.

##### WEDNESDAY, NOV. 26 (1 game)

###### Elizabeth 48, Scotch Plains 20 - at Elizabeth

Elizabeth bounced back from its back-to-back setbacks to Union by beating Scotch Plains for the fourth consecutive season. Elizabeth senior running back Raymond Graham, who will continue at Pitt, scored all four of his touchdowns in the first half and will most likely finish as Union County's leading scorer. Scotch Plains senior running back Anthony Taylor, last year's leading scorer, produced single touchdown runs in both halves. Elizabeth finished 7-3, with head coach Chet Parlavecchio's record at the helm in three seasons 24-8 (.750), including a 3-2 playoff mark that includes the 2006 North 2, Group 4 championship. Scotch Plains had a two-game winning streak snapped and finished 4-6.

#### UNION COUNTY FOOTBALL HOLIDAY SCOREBOARD:

##### THURSDAY, NOV. 27 - Thanksgiving Day

Union 27, Linden 21 (OT)  
Westfield 21, Plainfield 19  
Rahway 14, Johnson 13 (OT)  
Roselle 28, Roselle Park 0  
New Providence 35, Governor Livingston 28

##### WEDNESDAY, NOV. 26 - Thanksgiving Eve

Elizabeth 48, Scotch Plains 20

## A's win Union LL Fall Ball crown



The A's defeated the Yankees 9-7 in the championship game of the Union Little League's first Intercounty Fall Ball season. Kneeling, from left, are Alex Hou, Jordan Tatuico, Drew Marshall, Ryan Adelman, Kyle Gniadzowski and Brandon Rosenberg. Standing, from left, are Pat Faughnan, Connor Fletcher, Dan Wade, Max Strauss, Michael Jacoby and Brendan Stanzione. Coaches, from left, are Steve Jacoby, Jon Hou, Charlie Wade, Rich Fletcher and Rich Strauss.

# Gumpert was fan favorite at former RC card show

## Yielded Mickey Mantle's first home run

By JR Parachini  
Sports Editor

For 13 consecutive Aprils from 1989-2001 one of the most well-attended sports memorabilia shows in the area was the Spring Spectacular at Roselle Catholic High School in Roselle.

Run by longtime Roselle resident and one-time New York Yankee farmhand Joe Miller, who is a 1952 graduate of Linden High School, the Spring Spectacular Baseball Card and Memorabilia Show at RC - which was a fundraiser for RC athletics - included many baseball stars from the past, including longtime Hillside resident Phil Rizzuto.

Other former players that showed up to sign autographs were the first Yankee Cy Young award winner, Bob Turley in 1958; and World Series winner with the New York Mets and Philadelphia Phillies, relief pitcher Tug McGraw.

Another fan favorite who attended the final eight shows from 1994-2001 was Randy Gumpert.

Most might say, who is Randy Gumpert? Well, he was there because he gave up Mickey Mantle's first home run on May 1, 1951 at Chicago's Comiskey Park.

Gumpert, who compiled a 51-59 record and 4.17 earned-run average pitching for five American League teams from 1936-1952, passed away Nov. 25 at the age of 90.

"He was one of our top guests," Miller said. "I got him through Rudy Riska from the Downtown Athletic Club. Rudy was a player in the New York Yankees' chain and Randy was his manager at the time."

Gumpert was a member of the Yankees' 1947 World Series championship team and made the All-Star team in 1951 as a member of the Chicago White Sox.

The 6-3, 205 pound righthander had his best season in 1946 as a member of the Yankees, going 11-3. The most wins he had came in the 1949 season for the White Sox when he went 13-16.

On the day when Mantle hit his first home run, the Yankees won the game 8-3.

"He always enjoyed himself when he came to the show," Miller said. "It was in either 1999 or 2000 that while cleaning out a gutter he fell off a ladder and broke his leg. He still came to the show with a cast. People always looked forward to seeing him and when he arrived that year, people clapped and cheered when he came in."

Miller said that Mantle was able to get the ball he hit for his first home run - which he hit batting left-handed against Gumpert - and was able to get Gumpert to sign it, which made both Mantle and Gumpert happy. Mantle hit 536 home runs from 1951-1968.

"Mickey got it back, Gumpert signed it and it went for \$175,000 on eBay," Miller said. "Someone asked Gumpert what kind of pitch he threw Mantle and I remember Gumpert saying, 'I don't remember, but whatever it was, he hit it a long way.'"

Gumpert was born in Monocacy, Pa. in 1918, which is the eastern part of the state near Reading. He was signed as a free agent by the Philadelphia A's in 1936 and at age 18 went 1-1 for Philadelphia in 1936.

He pitched for Philadelphia, the Yankees, Chicago, Boston and Washington.

Gumpert was the second-youngest player in the American League in 1936 and in 1949 was seventh in the AL in complete games with 18 and eighth in shutouts with three.

**JR's**

# SPORTS BLOG

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- |  |   |
|--|---|
| <p><b>5-CALDWELL CHIEFS (7-4)</b><br/>                 (A) Caldwell 21, Millburn 14<br/>                 (A) Caldwell 13, Pequannock 12<br/>                 (H) DePaul 39, Caldwell 7<br/>                 (A) Caldwell 10, Madison 7 (OT)<br/>                 (H) Delbarton 28, Caldwell 3<br/>                 (H) Lakeland 42, Caldwell 21<br/>                 (A) Orange 33, Caldwell 27 (OT)<br/>                 (H) Caldwell 23, West Orange 20<br/>                 (A) Caldwell 42, Lincoln 26<br/>                 (A) Caldwell 28, Hillside 21, at Union<br/>                 (A) Caldwell 32, Butler 13<br/>                 Dec. 5 Gov. Livingston, 8 p.m., at Giants Stadium<br/> <b>Head coach:</b> Ken Trimmer<br/> <b>Section:</b> North 2, Group 2<br/> <b>Record:</b> 7-4<br/> <b>Home:</b> 1-3<br/> <b>Away:</b> 6-1<br/> <b>Points for:</b> 227<br/> <b>Points against:</b> 255<br/> <b>Shutouts:</b> 0<br/> <b>Overtime:</b> 1-1</p> <p><b>2-JOHNSON CRUSADERS (8-3)</b><br/>                 (A) Gov. Livingston 15, Johnson 14<br/>                 (A) Johnson 42, Newark Central 16<br/>                 (A) Johnson 17, Roselle 12<br/>                 (H) Johnson 17, Hillside 7<br/>                 (H) Johnson 42, Hackettstown 7<br/>                 (H) New Providence 10, Johnson 7<br/>                 (A) Johnson 42, Iselin Kennedy 7 - at Woodbridge<br/>                 (H) Johnson 35, Cranford 14<br/>                 (H) Johnson 35, Somerville 7<br/>                 (H) Johnson 21, Point Pleasant Boro 20<br/>                 (H) Rahway 14, Johnson 13 (OT)<br/>                 Dec. 6 Manasquan, 1 p.m., at Rutgers<br/> <b>Head coach:</b> Gus Kalikas<br/> <b>Section:</b> Central Jersey, Group 2<br/> <b>Record:</b> 8-3<br/> <b>Home:</b> 5-2<br/> <b>Away:</b> 3-1<br/> <b>Points for:</b> 285<br/> <b>Points against:</b> 129<br/> <b>Shutouts:</b> 0<br/> <b>Overtime:</b> 0-1</p> <p><b>6-RAHWAY INDIANS (10-1)</b><br/>                 (H) Rahway 23, Bishop Ahr 22 (OT)<br/>                 (A) Hillside 18, Rahway 12<br/>                 (A) Rahway 41, Cranford 7<br/>                 (A) Rahway 42, Iselin Kennedy 12<br/>                 (A) Rahway 41, North Plainfield 8<br/>                 (H) Rahway 40, Gov. Livingston 20<br/>                 (H) Rahway 34, Somerville 20<br/>                 (H) Rahway 43, Newark Central 6<br/>                 (A) Rahway 33, Roxbury 7<br/>                 (A) Rahway 25, West Morris 13<br/>                 (A) Rahway 14, Johnson 13 (OT)<br/>                 Dec. 7 Phillipsburg, 2 p.m., at Rutgers<br/> <b>Head coach:</b> Gary Mobley<br/> <b>Section:</b> North 2, Group 3<br/> <b>Record:</b> 10-1<br/> <b>Home:</b> 4-0<br/> <b>Away:</b> 6-1<br/> <b>Points for:</b> 348<br/> <b>Points against:</b> 146<br/> <b>Shutouts:</b> 0<br/> <b>Overtime:</b> 2-0</p> | <p><b>3-GOVERNOR LIVINGSTON (7-4) HIGHLANDERS</b><br/>                 (H) GL 15, Johnson 14<br/>                 (H) GL 21, Iselin Kennedy 0<br/>                 (H) GL 35, Newark Central 0<br/>                 (A) Bishop Ahr 27, GL 6<br/>                 (H) Hillside 27, GL 6<br/>                 (A) Rahway 40, GL 20<br/>                 (A) GL 27, Cranford 19<br/>                 (A) GL 19, North Plainfield 13<br/>                 (H) GL 14, Hackettstown 7<br/>                 (H) GL 32, Summit 28<br/>                 (A) New Providence 35, GL 28<br/>                 Dec. 5 Caldwell, 8 p.m., at GS<br/> <b>Head coach:</b> Terry Hanratty<br/> <b>Section:</b> North 2, Group 2<br/> <b>Record:</b> 7-4<br/> <b>Home:</b> 5-1<br/> <b>Away:</b> 2-3<br/> <b>Points for:</b> 213<br/> <b>Points against:</b> 210<br/> <b>Shutouts:</b> 2<br/> <b>Overtime:</b> 0-0</p> <p><b>1-MANASQUAN WARRIORS (9-2)</b><br/>                 (A) Ocean Twp. 14, Manasquan 0<br/>                 (H) Manasquan 3, Point Pleasant Boro 0<br/>                 (A) Manasquan 27, Holmdel 10<br/>                 (H) Manasquan 28, Pinelands 7<br/>                 (A) Manasquan 20, Barnegat 13<br/>                 (H) Manasquan 31, St. John Vianney 14<br/>                 (A) Raritan 13, Manasquan 12<br/>                 (H) Manasquan 13, Keyport 7<br/>                 (H) Manasquan 27, Delaware Valley 0<br/>                 (H) Manasquan 21, Delran 20<br/>                 (H) Manasquan 42, Wall 35 (OT)<br/>                 Dec. 6 Johnson, 1 p.m., at Rutgers<br/> <b>Head coach:</b> Pete Cahill<br/> <b>Section:</b> Central Jersey, Group 2<br/> <b>Record:</b> 9-2<br/> <b>Home:</b> 7-0<br/> <b>Away:</b> 2-2<br/> <b>Points for:</b> 224<br/> <b>Points against:</b> 133<br/> <b>Shutouts:</b> 2<br/> <b>Overtime:</b> 1-0<br/>                 2005 CJ, G2 champions</p> <p><b>4-P-BURG STATELINERS (9-2)</b><br/>                 (A) Phillipsburg 38, Franklin 14<br/>                 (A) Phillipsburg 13, Hillsborough 7<br/>                 (H) P-Burg 31, Bridgewater-Raritan 13<br/>                 (A) P-Burg 24, St. Joseph (Hamm.) 0<br/>                 (A) Hunterdon Central 32, P-Burg 28<br/>                 (H) Phillipsburg 38, Watchung Hills 0<br/>                 (H) Phillipsburg 35, Warren Hills 0<br/>                 (H) P-Burg 44, North Hunterdon 14<br/>                 (H) Phillipsburg 14, Mendham 0<br/>                 (A) Phillipsburg 13, Irvington 6 - at Untermann Field, Newark<br/>                 (A) Easton, Pa. 35, Phillipsburg 14<br/>                 Dec. 7 Rahway, 2 p.m., at Rutgers<br/> <b>Head coach:</b> Bob Stem<br/> <b>Section:</b> North 2, Group 3<br/> <b>Record:</b> 9-2<br/> <b>Home:</b> 5-0<br/> <b>Away:</b> 4-2<br/> <b>Points for:</b> 292<br/> <b>Points against:</b> 121<br/> <b>Shutouts:</b> 4<br/> <b>Overtime:</b> 0-0</p> |
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PUBLIC NOTICE

Union, New Jersey. The purpose of this meeting is to consider fiscal and personnel matters. The Board may also discuss and/or act upon any other issues that may properly come before the Board. Action will be taken.

JAMES J. DAMATO BOARD SECRETARY/ GENERAL COUNSEL U227067 UNL Dec. 4, 2008 (\$9.80)

UNION

TOWNSHIP OF UNION

PUBLIC NOTICE is hereby given that the ordinance set forth below was introduced at a meeting of the Township Committee of the Township of Union in the County of Union, held on November 25, 2008 and that said ordinance will be further considered for final passage at a meeting of the Township Committee at the Municipal Building, 1976 Morris Avenue, Union, New Jersey on December 9, 2008 at 7:30 o'clock P.M., at which time and place all persons interested therein or affected thereby will be given an opportunity to be heard concerning this ordinance. During the week prior to and up to the time for final passage, copies of said ordinance will be available in the Municipal Clerk's office, at no cost, in said Municipal Building, to the members of the general public who shall request a copy of same. This ordinance will also be posted outside the Municipal Clerk's office, as required by law.

EILEEN BIRCH Township Clerk

AN ORDINANCE ESTABLISHING THE 2008 SALARY RANGES OF CERTAIN MUNICIPAL OFFICIALS AND EMPLOYEES OF THE TOWNSHIP OF UNION IN THE COUNTY OF UNION (This ordinance sets the salary range for Police Director)

BE IT ORDAINED by the Township Committee of the Township of Union in the County of Union:

Section 1. The salary ranges for the year 2008 for the following named offices and positions shall be as hereinafter set forth:

POSITION 2008

Police Director 125,000 - 140,000 Section 2. This Ordinance shall become effective immediately after publication in the manner provided by law.

Section 3. All Ordinances or parts of Ordinances inconsistent herewith are hereby repealed. U227054 UNL Dec. 4, 2008 (\$29.40)

ROSELLE PARK

NOTICE OF HEARING

BOROUGH OF ROSELLE PARK PLANNING BOARD

TAKE NOTICE, that on Monday, December 15, 2008, at 7:30 p.m. in the Municipal Building of the Borough of Roselle Park, 110 East Westfield Avenue, Roselle Park, New Jersey, a public hearing will be held by the Planning Board of the Borough of Roselle Park for the purpose of adopting an Amendment to the Housing Element and Fair Share Plan.

A copy of the proposed amended Housing Element and Fair Share Plan has been mailed to the Union County Planning Board pursuant to N.J.S.A. 40:65D-13 and is currently available for inspection in the office of the Borough Clerk in the Municipal Building, 110 East Westfield Avenue, Roselle Park, New Jersey during normal business hours, 9 AM to 4:30 p.m. Monday through Friday.

Any interested party may appear in person or through an agent or attorney to be heard at such hearing.

Roselle Park Planning Board

By: Joel Reed Chairman

U227396 UNL Dec. 4, 2008 (\$19.11)

UNION

TOWNSHIP OF UNION

PUBLIC NOTICE is hereby given that the ordinance set forth below was introduced at a meeting of the Township Committee of the Township of Union in the County of Union, held on November 25, 2008 and that said ordinance will be further considered for final passage at a meeting of the Township Committee at the Municipal Building, 1976 Morris Avenue, Union, New Jersey on December 9, 2008 at 7:30 o'clock P.M., at which time and place all persons interested therein or affected thereby will be given an opportunity to be heard concerning this ordinance. During the week prior to and up to the time for final passage, copies of said ordinance will be available in the Municipal Clerk's office, at no cost, in said Municipal Building, to the members of the general public who shall request a copy of same. This ordinance will also be posted outside the Municipal Clerk's office, as required by law.

EILEEN BIRCH Township Clerk

AN ORDINANCE AMENDING CHAPTER 109 ENTITLED "PUBLIC SAFETY, DEPARTMENT OF" BY THE TOWNSHIP COMMITTEE OF THE

PUBLIC NOTICE

TOWNSHIP OF UNION, COUNTY OF UNION, STATE OF NEW JERSEY (This ordinance changes the "appropriate authority" from the administrator to the police director)

BE IT ORDAINED by the Township Committee of the Township of Union in the County of Union, as follows:

Section 1. § 109-2. Composition. The Department shall consist of three divisions, namely the Division of Police, Division of Fire and the Division of Administration. The Divisions of Police and Fire shall each be operated under the direction and control of a Chief who shall be accountable to the Director of Public Safety. The Division of Administration shall be operated under the direction and control of the Director of Public Safety. These Divisions shall be comprised of as many officers, patrolmen, fire fighters, civilians, part-paid personnel and/or volunteers as may be directed by the Township Committee. Further allocations of duties into respective bureaus or assignments shall be as needs require, in the discretion of the respective Chiefs regarding the Police and Fire Divisions, and the Director of Public Safety regarding the Administrative Division, except that the Director shall not have assignment powers regarding sworn personnel.

Section 2. § 109-3. Director. The Director of the Public Safety shall be appointed by a majority vote of the Township Committee and shall hold office at the pleasure of the Township Committee. The Director may be a full-time or contract employee of the Township. The Director shall be knowledgeable, by reason of education and experience, in administering a department of the size, type and complexity of the Department of Public Safety. Direct experience in one of the disciplines included in the Department is required. In the absence of a Director the Township Administrator will assume the administrative duties of the Director.

Section 3. § 109-4. Administration; chain of command. A. The Police Director is designated hereby as the Appropriate Authority and shall be responsible for the overall performance of the Division of Police, including the promulgation and adoption of the rules and regulations for the government of the Police Division and for the discipline of its members. C. The Divisions of Police and Fire shall each be under the supervision and control of a Chief. The Chief of Police shall implement the policies established by the Director of Public Safety and be accountable to the Director of Public Safety, who in turn shall report to the Township Committee through the Township Administrator. The Chief of Police shall implement the policies established by the Police Director, and be accountable to the Police Director, who in turn shall report to the Township Committee. The Division of Administration shall be under the supervision and control of the Director of Public Safety, who in turn shall report to the Township Committee through the Township Administrator.

Section 4. § 109-9. Composition. The Police Division shall consist of a Police Director, a Chief of Police, a deputy Chief of Police, and no more than three captains, seven lieutenants, 19 sergeants, 108 patrol officers and as many civilians as the Township Committee deems necessary. Composition of the Division may be changed from time to time, as required, in accordance with law. Section 5. § 109-26. Disciplinary action; procedure. B. A report of all disciplinary action taken pursuant to this section, other than either type of reprimand, shall be submitted to the Police Director and the Township Administrator. The Township Administrator shall forward such reports as are required by law to the New Jersey Department of Personnel.

Section 6. Severability. If any section, paragraph, subparagraph, clause or provision of this Ordinance shall be adjudged invalid, such adjudication shall apply only to the specific section, paragraph, subparagraph, clause or provision so adjudged and the remainder of the Ordinance shall be deemed valid and effective. Section 7. Repeal of Prior Ordinances. Ordinances or parts of Ordinances inconsistent with the provisions of this Ordinance be and the same are hereby repealed to the extent of any such inconsistencies. Section 8. Effective Date. This Ordinance shall become effective immediately after publication in the manner provided by law. U227052 UNL Dec. 4, 2008 (\$81.83)

PUBLIC NOTICE

LINDEN

SHERIFF'S SALE Sheriff's File Number: CH-08006536 Division: CHANCERY Docket Number: F4008 County: Union Plaintiff: SAXON MORTGAGE SERVICES, INC. Defendant: KEVIN K. DERRICOTTE; NADINE M. DERRICOTTE; HIS WIFE Sale Date: 12/10/2008 Writ of Execution: 10/17/2008

PUBLIC NOTICE

By virtue of the above-stated writ of execution to me directed I shall expose for sale by public venue, at the UNION COUNTY ADMINISTRATION BUILDING, 1ST FLOOR, 10 ELIZABETH TOWN PLAZA, Elizabeth, N.J., on WEDNESDAY, at two o'clock in the afternoon of said day. All successful bidders must have 20% of their bid available in cash or certified check at the conclusion of the sales. The property to be sold is located in the City of Linden in the County of Union, State of New Jersey. Commonly known as: 809 Bower Street, Linden, NJ 07036 Tax Lot No.: 3 in Block 154 Dimensions of Lot: (Approximately) 100 ft x 40 ft Nearest Cross Street: East Elm Street Subject to any open taxes, water/sewer, municipal or tax liens that may be due. Tax and prior lien info: At the time of publication taxes/sewer/water information was not available - You must check with the tax collector for exact amounts due. Surplus Money: If after the sale and satisfaction of the mortgage debt, including costs and expenses, there remains any surplus money, the money will be deposited into the Superior Court Trust Fund and any person claiming the surplus, or any part thereof, may file a motion pursuant to Court Rules 4:64-3 and 4:57-2 stating the nature and extent of that person's claim and asking for an order directing payment of the surplus money. The Sheriff or other person conducting the sale will have information regarding the surplus, if any. Plaintiff has obtained an Indemnification letter as to judgment CB-055948-2000 Note: The sheriff reserves the right to adjourn this sale for any length of time without further advertisement. JUDGMENT AMOUNT: \$228,691.28\*\*\* Two Hundred Twenty-Eight Thousand Six Hundred Ninety-One and 28/100\*\*\* Attorney: ZUCKER, GOLDBERG & ACKERMAN, LLC 200 SHEFFIELD STREET SUITE 301 MOUNTAINSIDE, NJ 07092 (908)233-8500 FCZ-96171 Sheriff: Ralph Froehlich A full legal description can be found at the Union County Sheriff's Office Total Upset: \$260,596.32 \*\*\*Two Hundred Sixty Thousand Five Hundred Ninety-Six and 32/100\*\*\* November 13, 20, 26, Dec. 4, 2008 U225679 PRO (\$160.72)

ELIZABETH

NOTICE OF ADOPTION OF ORDINANCE

PUBLIC NOTICE IS HEREBY GIVEN that the ordinance published herewith has been finally adopted by the Mayor and Council of the City of Elizabeth, in the County of Union, New Jersey on November 25, 2008. YOLANDA ROBERTS, Acting City Clerk

ORDINANCE NO. 4005

AN ORDINANCE OF THE CITY OF ELIZABETH, IN THE COUNTY OF UNION, NEW JERSEY, APPROPRIATING \$1,000,000 FOR THE ACQUISITION AND DEVELOPMENT OF THE PROPERTY LOCATED AT 60-90 BROADWAY IN AND FOR THE CITY OF ELIZABETH, IN THE COUNTY OF UNION, NEW JERSEY

THE CITY COUNCIL OF THE CITY OF ELIZABETH, IN THE COUNTY OF UNION, NEW JERSEY, DO ORDAIN (not less than a majority of all members thereof affirmatively concurring) AS FOLLOWS:

Section 1. \$1,000,000 is hereby appropriated from Capital Surplus for the acquisition and development of the property located at 60-90 Broadway in and for the City of Elizabeth, in the County of Union, New Jersey. (the "City"), and including all work and materials necessary therefor or incidental thereto. Section 2. The capital budget or temporary capital budget, as applicable, of the City is hereby amended to conform with the provisions of this ordinance to the extent of any inconsistency herewith. In the event of any such inconsistency and amendment, the resolution in the form promulgated by the Local Finance Board showing full detail of the amended capital budget or temporary capital budget, as applicable, and capital program as approved by the Director of the Division of Local Government Services is on file with the City Clerk and is available there for public inspection. Section 3. This ordinance shall take effect 20 days after its final passage by the City Council and its approval by the Mayor.

PASSED: 11-25-08 MANNY R. GROVA, JR. PRESIDENT OF CITY COUNCIL APPROVED: 11-26-08 J. CHRISTIAN BOLLWAGE MAYOR ATTEST: YOLANDA M. ROBERTS ACTING CITY CLERK U227156 PRO Dec. 4, 2008 (\$36.26)

PUBLIC NOTICE

LINDEN

SHERIFF'S SALE Sheriff's File Number: CH-08006568 Division: CHANCERY Docket Number: F294208 County: Union Plaintiff: COUNTRYWIDE HOME LOANS, INC. Defendant: ROBERTO RAMOS; JULIA RAMOS; TERESITA MEDINA; ANDREW QUINN; DR. HAROLD CHUNG-LOY; COUNTY OF PASSAIC; STATE OF NEW JERSEY; CITY OF JERSEY CITY Sale Date: 12/10/2008 Writ of Execution: 10/06/2008

By virtue of the above-stated writ of execution to me directed I shall expose for sale by public venue, at the UNION COUNTY ADMINISTRATION BUILDING, 1ST FLOOR, 10 ELIZABETH TOWN PLAZA, Elizabeth, N.J., on WEDNESDAY, at two o'clock in the afternoon of said day. All successful bidders must have 20% of their bid available in cash or certified check at the conclusion of the sales. Property to be sold is located in the City of Linden, County of Union, State of New Jersey. Premises commonly known as: 700 LINCOLN STREET, LINDEN NJ 07036-0000 BEING KNOWN AS LOT 6, BLOCK 108, on the official Tax Map of the City of Linden Dimensions: 45.00 feet x 100.00 feet x 45.00 feet x 100.00 feet Nearest Cross Street: Dill Avenue The Sheriff hereby reserves the right to adjourn this sale without further notice by publication. \*Subject to any unpaid taxes, municipal liens or other charges, and any such taxes, charges, liens, insurance premiums or other advances made by plaintiff prior to this sale. All interested parties are to conduct and rely upon their own independent investigation to ascertain whether or not any outstanding interest remain of record and/or have priority over the lien being foreclosed and, if so the current amount due thereon. \*\*If the sale is set aside for any reason, the Purchaser at the sale shall be entitled only a return of the deposit paid. The Purchaser shall have no further recourse against the Mortgagee, the Mortgagee's attorney, the Mortgagee's attorney, or the Mortgagee. \*\*\*If after the sale and satisfaction of the mortgage debt, including costs and expenses, there remains any surplus money, the money will be deposited into the Superior Court Trust Fund and any person claiming the surplus, or any part thereof, may file a motion pursuant to Court Rules 4:64-3 and 4:57-2 stating the nature and extent of that person's claim and asking for an order directing payment of the surplus money. The Sheriff or other person conducting the sale will have information regarding the surplus, if any. JUDGMENT AMOUNT: \$350,793.27\*\*\* Three Hundred Fifty Thousand Seven Hundred Ninety-Three and 27/100\*\*\* Attorney: PHELAN HALLINAN & SCHMIEG, PC 400 FELLOWSHIP ROAD SUITE 100 MT. LAUREL, NJ 08054 (856) 813-5500 Sheriff: Ralph Froehlich A full legal description can be found at the Union County Sheriff's Office Total Upset: \$394,070.81 \*\*\*Three Hundred Ninety-Four Thousand Seventy and 81/100\*\*\* November 13, 20, 26, Dec. 4, 2008 U225677 PRO (\$186.20)

LINDEN

CITY OF LINDEN PASSED ORDINANCE NO. 52-62

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER XVI, SOLID WASTE MANAGEMENT OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999 AND AS AMENDED AND SUPPLEMENTED.

Amend as follows: DELETE: SECTION 16-2.3 CONTAINERS FOR GARBAGE AND REFUSE DISPOSAL in its entirety. ADD NEW: SECTION 16-2.3 CONTAINERS FOR GARBAGE AND REFUSE DISPOSAL as follows: 16-2.3 Containers for Garbage and Refuse Disposal

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

PASSED: NOVEMBER 25, 2008 APPROVED: NOVEMBER 26, 2008

ROBERT F. BUNK COUNCIL PRESIDENT

RICHARD J. GERBOUNKA MAYOR

ATTEST:

JOSEPH C. BODEK CITY CLERK

U227080 PRO Dec. 4, 2008 (\$23.52)

PUBLIC NOTICE

RAHWAY

SUPERIOR COURT OF NEW JERSEY CHANCERY DIVISION UNION COUNTY DOCKET NO. F-40425-08

NOTICE TO ABSENT DEFENDANTS STATE OF NEW JERSEY TO: DAMION JOHNSON

YOU ARE HEREBY SUMMONED AND REQUIRED to serve upon FEIN, SUCH KAHN & SHEPARD, plaintiff's attorneys, whose address is Century Drive, Suite 201, Parsippany, New Jersey 07054, telephone number #(973) 538-9300, an Answer to the Complaint and Amended Complaint, if any, filed in a civil action, in which DEUTSCHE BANK NATIONAL TRUST COMPANY, AS TRUSTEE UNDER NOVASTAR MORTGAGE FUNDING TRUST, SERIES 2006-5 is Plaintiff and DAMION JOHNSON, et al., are defendants, pending in the Superior Court of New Jersey, Chancery Division, UNION County and bearing Docket No. F-40425-08 within thirty-five (35) days after 12/04/2008 exclusive of such date, or if published after 12/04/2008, thirty-five (35) days after the actual date of such publication, exclusive of such date. If you fail to do so, Judgment by Default may be rendered against you for the relief demanded in the Complaint. You shall file your answer and proof of service in duplicate with the Clerk of the Superior Court, Hughes Justice Complex, CN-971, Trenton, New Jersey 08625, in accordance with the Rules of Civil Practice and Procedure. This action has been instituted for the purpose of (1) foreclosing a mortgage dated August 25, 2006 made by DAMION JOHNSON as mortgagors to MORTGAGE ELECTRONIC REGISTRATION SYSTEMS, INC., AS NOMINEE FOR NOVASTAR MORTGAGE, INC. recorded on September 1, 2006, in Book 11835 of Mortgages for UNION County, Page 781, et seq., which mortgage was duly assigned to the Plaintiff named above, who is the present holder of said Mortgage, and (2) to recover possession of, and concerns premises commonly known as 508 JACKSON AVE. RAHWAY, NJ 07065, Block 218, Lot 16. You are made a defendant because you are a mortgagor and your lien or encumbrance on the mortgaged premises is subject to plaintiff's mortgage. If you cannot afford or are unable to obtain an attorney, you may communicate with the Legal Services Office of the County of venue by calling:

UNION COUNTY LAWYER REFERRAL: (908)353-4715 UNION COUNTY LEGAL SERVICES: (908)354-4340

YOU, DAMION JOHNSON are made party defendant(s) to this foreclosure action because you are one of the mortgagors and may be liable for any deficiency and for any lien, claim, or interest you may have in, to or against the mortgaged premises by reason of the Mortgage made by you, DAMION JOHNSON, as set forth above.

Upon request, a copy of the Complaint and Amendment to Complaint, if any, will be supplied to you for particularity. File# FSX 072 Dated: November 21, 2008

JENNIFER M. PEREZ Clerk of the Superior Court of New Jersey U227019 PRO Dec. 4, 2008 (\$46.55)

LINDEN

CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 18, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

Joseph C. Bodek City Clerk

#82-66

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER VI, ALCOHOLIC BEVERAGE CONTROL OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999, AND AS AMENDED AND SUPPLEMENTED

Section 6-11.2 Identification Card Issuance, Expiration Date to be amended as follows: DELETE: 6-11.2 Identification Card, Issuance: Expiration Date ADD: New section 6-11.2 Identification Card, Issuance.

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036. U227084 PRO Dec. 4, 2008 (\$23.03)



PUBLIC NOTICE

LINDEN

CITY OF LINDEN PASSED ORDINANCE NO. 52-61

AN ORDINANCE TO FURTHER AMEND AN ORDINANCE ENTITLED, "AN ORDINANCE AUTHORIZING CITY CLERK, POLICE CHIEF, FIRE CHIEF, PUBLIC WORKS SUPERINTENDENT, DIRECTOR OF AUTOMOTIVE SERVICES, CITY ENGINEER, MUNICIPAL TREASURER, SUPERINTENDENT OF PUBLIC PROPERTY, AND 911 COORDINATOR TO BE PAID FOR HOLIDAY TIME OFF, PASSED MARCH 7, 1978 AND APPROVED MARCH 8, 1978, AND AS AMENDED AND SUPPLEMENTED.

AMEND TO READ: "AN ORDINANCE AUTHORIZING CITY CLERK, POLICE CHIEF, FIRE CHIEF, PUBLIC WORKS SUPERINTENDENT, CITY ENGINEER, MUNICIPAL TREASURER, CONSTRUCTION CODE OFFICIAL, SUPERINTENDENT OF PUBLIC PROPERTY TO BE PAID FOR HOLIDAY TIME IN LIEU OF APPROPRIATE TIME OFF, PASSED MARCH 7, 1978 AND APPROVED MARCH 8, 1978, AND AS AMENDED AND SUPPLEMENTED.

DELETE 911 Coordinator John Principato Director of Automotive Services Nucenzio Pirozzoli Superintendent of Recreation Alfred Volpe

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

PASSED: NOVEMBER 25, 2008 APPROVED: NOVEMBER 26, 2008

ROBERT F. BUNK COUNCIL PRESIDENT

RICHARD J. GERBOUNKA MAYOR

ATTEST: JOSEPH C. BODEK CITY CLERK

U227079 PRO Dec. 4, 2008 (\$30.87)

LINDEN CITY OF LINDEN

WHEREAS, the City of Linden elects to provide benefit program to its employees in the area of a Prescription Drug Program for a period commencing January 1, 2009 to December 31, 2011, and

WHEREAS, the Chief Financial Officer or his designee has certified to the availability of funds for this purpose, which will be charged to account/line item No. 0-01-316-281, for year 2009, as attached hereto, and

WHEREAS, the Local Public Contracts Law (N.J.S.A. 40A:11-1 et seq.) requires that the resolution authorizing the award of contracts form "Extraordinary, Unspecifiable Services" without competitive bids and the contract itself must be available for public inspection; and

WHEREAS, the Chairman of the Insurance Commission has certified that this meets the statute and regulations governing the award of said contracts;

NOW THEREFORE BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF LINDEN, NEW JERSEY as follows:

1. That System Ed Rx through Brown & Brown Insurance shall be and hereby are engaged to administer a Self-funded Prescription Drug Program for the City of Linden at a cost not to exceed \$42,000.00.

2. This contract is awarded without competitive bidding as an "Extraordinary, Unspecifiable Service" in accordance with N.J.S.A. 40A:11-5(1)(a)(m) of the Local Public Contracts Law because the firm of System Ed Rx offers the City of Linden extensive administrative experience in the field of Prescription Drug programs. System Ed Rx submitted the most favorable quotations affording the most coverage and lowest administrative fee for the best interests of the City of Linden.

3. A notice of this action shall be published in accordance with applicable law.

U227103 PRO Dec. 4, 2008 (\$27.44)

LINDEN CITY OF LINDEN PASSED ORDINANCE NO. 52-63

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER XVII, SEWER AND WATER, OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999 AND AS AMENDED AND SUPPLEMENTED.

ADD NEW SECTION 17-14, CROSS CONNECTION CONTROL AND BACKFLOW PREVENTION as follows:

17-14 Cross Connection Control and Backflow Prevention

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ

PUBLIC NOTICE

07036.

PASSED: NOVEMBER 25, 2008 APPROVED: NOVEMBER 26, 2008

ROBERT F. BUNK COUNCIL PRESIDENT

RICHARD J. GERBOUNKA MAYOR

ATTEST: JOSEPH C. BODEK CITY CLERK

U227081 PRO Dec. 4, 2008 (\$22.05)

LINDEN CITY OF LINDEN PASSED ORDINANCE NO. 52-60

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER VII, TRAFFIC OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999 AND AS AMENDED AND SUPPLEMENTED.

Amend as follows: 7-22-1 FOUR-WAY STOP INTERSECTIONS. INTERSECTION ADD: Maple Avenue and Henry Street STOP SIGNS TO BE LOCATED ON: Maple Avenue at Henry Street Henry Street at Maple Avenue

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

PASSED: NOVEMBER 25, 2008 APPROVED: NOVEMBER 26, 2008

ROBERT F. BUNK COUNCIL PRESIDENT

RICHARD J. GERBOUNKA MAYOR

ATTEST: JOSEPH C. BODEK CITY CLERK

U227078 PRO Dec. 4, 2008 (\$22.54)

LINDEN CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 16, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

Joseph C. Bodek City Clerk

#52-65

AN ORDINANCE TO AMEND AN ORDINANCE ENTITLED, "AN ORDINANCE ESTABLISHING A SCHEDULE OF TITLES, SALARY RANGES AND REGULATIONS FOR MAINTAINING THE CLASSIFICATION AND SALARY STANDARDIZATION PLAN OF ALL EMPLOYEES OF THE CITY OF LINDEN," PASSED AUGUST 15, 1995 AND APPROVED AUGUST 16, 1995

THE ORDINANCE SHALL BE AND THE SAME HEREBY ARE AMENDED AND MODIFIED BY SCHEDULE 4-EE

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

U227083 PRO Dec. 4, 2008 (\$20.58)

LINDEN CITY OF LINDEN, NEW JERSEY

NOTICE OF AN AMENDED CONTRACT AWARD

The City of Linden, New Jersey has awarded an amended contract without competitive bidding as a Professional Service pursuant to N.J.S.A. 40A:11-1 et seq. This contract and the resolution authorizing it are available for public inspection in the Office of the Municipal Clerk.

AWARDED: C & S Engineers, Inc. 499 Col. Eileen Collins Boulevard Syracuse, New York 13212

SERVICE: To provide construction inspection services for Contract #3 and #4 of the West Elizabeth Avenue Storm Sewer

TIME PERIOD: The term of said contract shall be until the conclusion of the work to be performed, or until said amount has been exhausted, whichever occurs earlier.

COST: Additional fees not to exceed \$45,000.00.

DATED: November 26, 2008

Joseph C. Bodek City Clerk

U227095 PRO Dec. 4, 2008 (\$19.60)

PUBLIC NOTICE

LINDEN

CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 16, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

Joseph C. Bodek City Clerk

#52-70

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER II, ADMINISTRATION, OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999 AND AS AMENDED AND SUPPLEMENTED

AT NEW SECTION 2-83 AFFORDABLE HOUSING DEVELOPMENT FEE ORDINANCE.

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

U227089 PRO Dec. 4, 2008 (\$20.58)

LINDEN CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 16, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

Joseph C. Bodek City Clerk

#52-64

ORDINANCE AUTHORIZING THE LEASING OF CERTAIN PROPERTY OWNED BY THE CITY OF LINDEN

Lease of property and two trailers located on Range Road in the City of Linden to Friends of Linden Animal

AWARDED: Lawrence M. Centanni, Esq. 277 North Broad Street Elizabeth, New Jersey 07207

ROSELLE PARK BOROUGH OF ROSELLE PARK NOTICE OF SALE FOR PROPERTIES FOR NON-PAYMENT OF TAXES ASSESSMENT AND OTHER MUNICIPAL LIENS

PUBLIC NOTICE IS HEREBY GIVEN THAT, I, Rachel J. LaSpina, Tax Collector for the Borough of Roselle Park, County of Union, New Jersey in accordance with N.J.S.A. 54:5-1 et seq., will sell at public auction on December 16, 2008 at the Municipal Building, in Council Chambers, 110 E. Westfield Avenue, Roselle Park, New Jersey at 10:00 AM, the lands hereinafter described.

Take further notice that the hereinafter described lands will be sold for the amount of the municipal liens chargeable against each lowest rate of interest bid, not to exceed 18%. Payment for said parcels shall be made prior to the conclusion of the sale in the form of cash, certified check or money order, or parcels will be resold.

Any parcel of real property for which there shall be no other purchaser will be struck off to the municipality in fee for the redemption at 18%, and the municipality shall have the same remedies and rights as other purchasers, including the right to bar or foreclose the right of redemption.

The sale made pursuant to Chapter 5, Title 54 of the Revised Statutes of the State of New Jersey as amended, Industrial Properties may be subject to the Spill Compensation and Control Act (N.J.S.A. 58:12-23.11 et seq.), the Water Pollution Control Act (N.J.S.A. 58:10A-1 et seq.), and the Industrial Site Recovery Act (N.J.S.A. 13:1K-6 et seq.). In addition, the municipality is precluded from issuing a tax sale certificate to any prospective purchaser who is or may be in any way connected to the prior owner or operator of the site. At any time before the sale, the undersigned will receive payment of the amount due on any property, with the interest and costs incurred up to the time of payment.

Rachel J. LaSpina, CTC

Table with columns: BLK/LOT, NAME, 2007 TAX SALE LIST, LOCATION, TOTAL. Lists property details for Roselle Park.

T = Taxes S = Sewer TS = Taxes and Sewer

U226032 UNL November 20, 27, December 4, 11, 2008 (\$441.00)

PUBLIC NOTICE

LINDEN

Shelter.

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

U227082 PRO Dec. 4, 2008 (\$17.64)

LINDEN CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 16, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

Joseph C. Bodek City Clerk

#52-68

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER VII, TRAFFIC OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999 AND AS AMENDED AND SUPPLEMENTED

7-33.1a Handicapped Parking On-Street

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

U227087 PRO Dec. 4, 2008 (\$20.09)

LINDEN CITY OF LINDEN, NEW JERSEY

NOTICE OF A CONTRACT AWARD

The City of Linden, New Jersey has awarded a contract without competitive bidding as a Professional Service pursuant to N.J.S.A. 40A:11-1 et seq. The contract was awarded pursuant to a "Fair and Open Process" as per N.J.S.A. 19:44a-20.4 et seq. This contract and the resolution authorizing it are available for public inspection in the Office of the Municipal Clerk.

AWARDED: Lawrence M. Centanni, Esq. 277 North Broad Street Elizabeth, New Jersey 07207

ROSELLE PARK BOROUGH OF ROSELLE PARK NOTICE OF SALE FOR PROPERTIES FOR NON-PAYMENT OF TAXES ASSESSMENT AND OTHER MUNICIPAL LIENS

PUBLIC NOTICE IS HEREBY GIVEN THAT, I, Rachel J. LaSpina, Tax Collector for the Borough of Roselle Park, County of Union, New Jersey in accordance with N.J.S.A. 54:5-1 et seq., will sell at public auction on December 16, 2008 at the Municipal Building, in Council Chambers, 110 E. Westfield Avenue, Roselle Park, New Jersey at 10:00 AM, the lands hereinafter described.

Take further notice that the hereinafter described lands will be sold for the amount of the municipal liens chargeable against each lowest rate of interest bid, not to exceed 18%. Payment for said parcels shall be made prior to the conclusion of the sale in the form of cash, certified check or money order, or parcels will be resold.

Any parcel of real property for which there shall be no other purchaser will be struck off to the municipality in fee for the redemption at 18%, and the municipality shall have the same remedies and rights as other purchasers, including the right to bar or foreclose the right of redemption.

The sale made pursuant to Chapter 5, Title 54 of the Revised Statutes of the State of New Jersey as amended, Industrial Properties may be subject to the Spill Compensation and Control Act (N.J.S.A. 58:12-23.11 et seq.), the Water Pollution Control Act (N.J.S.A. 58:10A-1 et seq.), and the Industrial Site Recovery Act (N.J.S.A. 13:1K-6 et seq.). In addition, the municipality is precluded from issuing a tax sale certificate to any prospective purchaser who is or may be in any way connected to the prior owner or operator of the site. At any time before the sale, the undersigned will receive payment of the amount due on any property, with the interest and costs incurred up to the time of payment.

Rachel J. LaSpina, CTC

Table with columns: BLK/LOT, NAME, 2007 TAX SALE LIST, LOCATION, TOTAL. Lists property details for Roselle Park.

T = Taxes S = Sewer TS = Taxes and Sewer

U226032 UNL November 20, 27, December 4, 11, 2008 (\$441.00)

PUBLIC NOTICE

LINDEN

SERVICE: Appointed, designated and empowered to serve as temporary Municipal Prosecutor for the Linden Municipal Court.

TIME PERIOD: On November 19, 2008

COST: To be paid a fee of \$300.00.

DATED: November 26, 2008

Joseph C. Bodek City Clerk

U227091 PRO Dec. 4, 2008 (\$18.13)

LINDEN CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 16, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

Joseph C. Bodek City Clerk

#52-67

AN ORDINANCE TO AMEND AND SUPPLEMENT CHAPTER VII, TRAFFIC OF AN ORDINANCE ENTITLED, "AN ORDINANCE ADOPTING AND ENACTING THE REVISED GENERAL ORDINANCES OF THE CITY OF LINDEN, 1999," PASSED NOVEMBER 23, 1999 AND APPROVED NOVEMBER 24, 1999 AND AS AMENDED AND SUPPLEMENTED

Traffic, Section 7-10 Parking Prohibited at all Times on Certain Streets

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.

U227085 PRO Dec. 4, 2008 (\$20.09)

LINDEN CITY OF LINDEN

PUBLIC NOTICE IS HEREBY GIVEN THAT THE FOLLOWING ORDINANCE WAS INTRODUCED AND PASSED ON FIRST READING BY THE Council of the City of Linden in the County of Union, State of New Jersey, on November 25, 2008, and will be presented for further consideration and hearing to be held on December 16, 2008, at 7:00 pm prevailing time, or as soon thereafter as the matter can be reached.

CONTINUED ON NEXT PAGE

**PUBLIC NOTICE**

reached.

Joseph C. Bodek  
City Clerk

**#52-69**

**AN ORDINANCE AUTHORIZING THE LEASING OF PROPERTY COMMONLY KNOWN AS 1201 PARK AVENUE (SOUTH) LOT 1 IN BLOCK 513 LOCATED IN THE CITY OF LINDEN**

The complete ordinance is on file in the City Clerk's Office, City Hall, 301 North Wood Avenue, Linden, NJ 07036.  
U227088 PRO Dec. 4, 2008 (\$16.17)

**PUBLIC NOTICE**

**SPRINGFIELD**

**TOWNSHIP OF SPRINGFIELD**

**ZONING BOARD OF ADJUSTMENT**

TAKE NOTICE that on the 18th day of December, 2008 at 8:00 p.m. a hearing will be held before the Springfield Board of Adjustment at the Municipal Building, 100 Mountain Avenue, Springfield, New Jersey on application #2008-16 regarding the appeal or application of Sam and Ida Fox for a use variance and such other variance relief, exceptions, waivers, permit approvals or license that are deemed necessary or appropriate by the applicant or the Board of Adjustment and/or specified by the Board of Adjustment, its planner or engineering consultants and which may arise during the course of the hearing process so as to permit applicant to convert a single family dwelling to a two family dwelling which requires a use variance located at 50 South Springfield Avenue, Springfield, New Jersey as designated as Block 1403 Lot 13, S-75 zoning district, on the Springfield Township Tax Map.

The application, plans and survey are on file in the Annex Building, 20 North Trivett Street and available for inspection between the hours of 8:00 A.M. and 3:00 P.M. Monday through Friday (excluding holidays). Any interested party may appear at said hearing and participate therein in accordance with the rules of the Zoning Board of Adjustment of the Township of Springfield.

Marsha M. Moore, Esq.  
Attorney for Applicant  
U227205 OBS Dec. 4, 2008 (\$22.54)

**SPRINGFIELD**

**OFFICE OF THE SECRETARY OF THE BOARD OF ADJUSTMENT**

**TOWNSHIP OF SPRINGFIELD**

Take notice that the following decision was made at the regular meeting of the Board of Adjustment held on Tuesday, November 18, 2008 in Springfield Town Hall, 100 Mountain Avenue, Springfield, NJ.

Application # 2008-14  
Applicant: Michael Kaptun and Bela Sukernik  
Site Location: 264 Mountain Avenue

For: A variance so as to permit the driveway to be widened to abut the left side property line.

Was: Approved

All documents and plans related to this application, including but not limited to the memorialized Resolution are on file in the Office of the Secretary of the Board of Adjustment, Annex Building, 20 North Trivett Avenue, Township of Springfield, New Jersey and are available for public inspection.

Robert C. Kirkpatrick  
Board Secretary  
U227390 OBS Dec. 4, 2008 (\$18.62)

**SUMMIT**

**PUBLIC NOTICE**

The Planning Board held its regular meeting on Monday, November 24, 2008 and memorialized the following resolutions:

1. Maplecree Realty, Inc. 314-320 Springfield Avenue Block 2614, Lot 13 PB-08-171 - Major site plan; (c) variance for parking, loading area
2. Harry and Leslie Rodgers 303 Ashland Avenue/ 14 Gloucester Road Block 5205 Lot 3/2 PB-08-172 - Minor subdivision
3. The Village School 165 Hobart Avenue Block 2305 Lot 23 PB-08-174 - Courtesy review
4. Common Council Ordinance Number #08-2827 - Amend DRO - (FAR 300% - Increase CRBD Residential purposes uses above First Floor).

Bambi Marchigano, Secretary  
Planning Board

DATED: November 25, 2008  
U227074 OBS Dec. 4, 2008 (\$17.64)

**SUMMIT**

**PUBLIC NOTICE**

**CITY OF SUMMIT**

**PENDING ORDINANCE #08-2836**

**AN ORDINANCE TO AMEND THE CODE, CHAPTER XXXV, ARTICLE 4 - ZONING, SECTION 4.3 ZONING REGULATIONS, SUBSECTION 1.6, DEFINITIONS AND SUBSECTION 4.3-9, CRBD CENTRAL RETAIL BUSINESS DISTRICT ZONE (Permit Personal training and tutoring in CRBD but not located on the first floor facing the street)**

**BE IT ORDAINED BY THE COMMON COUNCIL OF THE CITY OF SUMMIT,**

Section 1. That SUBSECTION 1.6, DEFINITIONS, of the Code be and it is hereby amended and supplemented to read as follows:

**PERSONAL SERVICE FACILITIES -** Establishments primarily engaged in providing services involving personal care of a person or his or her personal goods or apparel including the following: day spas, hair salons, beauty salons and barbershops; skin care and nail salons or combinations; shoe repair; clothing services such as coin-operated laundries, cleaning and pressing facilities; clothing alterations; custom tailoring and clothing rentals, but not personal training, and tutoring. Massage therapy or similar manipulation of the human body may be offered as an incidental or accessory service in day spas, beauty salons and barbershops, but shall not be of a sexual nature.

**Section 2. That Subparagraph 4.3-9.8, PRINCIPAL PERMITTED USES, of the Code be and it is hereby amended and supplemented to read as follows:**

B. Principal Permitted Uses

1. Retail sales.
2. Offices, except that such offices shall not be located on the first floor facing a street.
3. Restaurants and other eating establishments, except that drive-in or drive-through facilities shall not be permitted.
4. Insurance offices and financial institutions, except that such uses shall not be located on the first floor facing a street unless they provide direct customer services either through tellers or automatic bank machines. Drive-through facilities shall not be permitted.
5. Residential uses above the first floor.
6. Theaters.
7. Personal service facilities, except coin-operated laundries. Personal training and tutoring provided they are not located on the first floor facing the street.
8. Retail service facilities, provided that security and commodity brokers, dealers, exchanges and services; telephone services; and income tax preparation services shall not be located on the first floor facing a street.
9. Dance schools and studios, provided that such uses shall not be located on the first floor facing a street.
10. Health clubs provided that such uses shall not be located on the first floor facing a street.
11. Lodges and Social Clubs.

**Section 3. If any parts of this Ordinance are for any reason held to be invalid, such adjudication shall not affect the validity of the remaining portions of this Ordinance.**

**Section 4. All Ordinances or parts of Ordinances, which are inconsistent herewith, are repealed, but only to the extent of the inconsistency.**

**Section 5. This Ordinance shall take effect immediately following its final passage, publication as required by law, and filing with the Union County Planning Board.**

**(Last additions in text indicated by underline; deletions by strike-out)**

David L. Hughes,  
City Clerk

Dated: 12/2/08  
U227197 OBS Dec. 4, 2008 (\$64.68)

**SPRINGFIELD**

**TOWNSHIP OF SPRINGFIELD**

**ZONING BOARD OF ADJUSTMENT**

TAKE NOTICE that on the 16th day of December, at 8:00 o'clock p.m., a hearing will be held before the Springfield Board of Adjustment at the Municipal Building, 100 Mountain Avenue, Springfield, New Jersey on application #2008-15 regarding the application of Cuong N Vu for a variance or other relief so as to permit construction of a deck in the backyard violating the rear yard set back on the premises located

**PUBLIC NOTICE**

**SUMMIT**

**CITY OF SUMMIT**

**PENDING ORDINANCE #08-2836**

**AN ORDINANCE TO AMEND THE CODE, CHAPTER XXXV, ARTICLE 4 - ZONING, SECTION 4.3 ZONING REGULATIONS, SUBSECTION 1.6, DEFINITIONS AND SUBSECTION 4.3-9, CRBD CENTRAL RETAIL BUSINESS DISTRICT ZONE (Permit Personal training and tutoring in CRBD but not located on the first floor facing the street)**

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5. Residential uses above the first floor.
6. Theaters.
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**(Last additions in text indicated by underline; deletions by strike-out)**

David L. Hughes,  
City Clerk

Dated: 12/2/08  
U227197 OBS Dec. 4, 2008 (\$64.68)

**SPRINGFIELD**

**TOWNSHIP OF SPRINGFIELD**

**ZONING BOARD OF ADJUSTMENT**

TAKE NOTICE that on the 16th day of December, at 8:00 o'clock p.m., a hearing will be held before the Springfield Board of Adjustment at the Municipal Building, 100 Mountain Avenue, Springfield, New Jersey on application #2008-15 regarding the application of Cuong N Vu for a variance or other relief so as to permit construction of a deck in the backyard violating the rear yard set back on the premises located

**MOUNTAINSIDE**

**BOROUGH OF MOUNTAINSIDE**

**COUNTY OF UNION, NEW JERSEY**

**NOTICE OF PASSED ORDINANCE**

NOTICE IS HEREBY GIVEN that the following ordinance was passed and adopted on second and final reading at a Regular Meeting duly held by the Mayor and Council of the Borough of Mountainside, County of Union, New Jersey in the Municipal Building, 1385 Route 22, Mountainside, New Jersey held on the 25th day of November 2008.

Martha De Jesus  
Borough Clerk

**ORDINANCE 1146-2008**

**AN ORDINANCE TO APPROPRIATE THE SUM OF TEN THOUSAND DOLLARS (\$10,000.00) FROM THE CAPITAL IMPROVEMENT FUND FOR THE PURCHASE OF NEW FIREARMS FOR THE PATROL DIVISION**

U227076 OBS Dec. 4, 2008 (\$15.19)

**SUMMIT**

**PUBLIC NOTICE**

NOTICE IS HEREBY GIVEN that a Meeting of the of the City of Summit Planning Board will be held on Monday, December 15, 2008 at 7:30 p.m. at the Summit City Hall, 512 Springfield Avenue, Summit, NJ in the Council Chambers. This meeting will be a Public Hearing on the Fair Share Plan and Housing Element of the City of Summit Master Plan.

Bambi Marchigano  
Planning Board Secretary  
U227075 OBS Dec. 4, 2008 (\$8.82)

**SPRINGFIELD**

**TOWNSHIP OF SPRINGFIELD**

**COUNTY OF UNION**

TAKE NOTICE that the Executive and Regular Meetings scheduled for Tuesday, December 23, 2008, have been canceled. The Executive Meeting is rescheduled for Monday, December 22, 2008, at 6 p.m. in the Fire Department Training Room, 2nd Floor, 200 Mountain Avenue, followed by the Regular Meeting at 8 p.m.

Kathleen D. Wisniewski  
Township Clerk  
U227077 OBS Dec. 4, 2008 (\$8.82)

**SPRINGFIELD**

**Public Notice**

Township of Springfield  
County of Union, N.J.

TAKE NOTICE, A Public Hearing for input on the Community Development Block Grant applications will be held on Tuesday, December 09, 2008 at 8:15 p.m. in the Council Room of the Municipal Building located at 100 Mountain Avenue.

Kathleen Wisniewski  
Municipal Clerk  
U227204 OBS Dec. 4, 2008 (\$8.33)

**PUBLIC NOTICE**

**CLARK**

PLEASE TAKE NOTICE the Clark Board of Adjustment will hold a Public/Executive Meeting on December 17th at 8:00 PM, at the Municipal Building, Room 16, Westfield Avenue Clark, New Jersey, at which time the following application will be heard:

**CAL # 10-08:** Application of Theresa and Giuseppe Migliorino demolition of existing home and building new ranch house at the premises located at: 105 Hillcrest Drive Clark, in Lot: 5 Block: 24, in a R-150 District.

Violation of Chapter 34,  
Section 8  
Sub-Section 3(b)1 Lot coverage; 3(c)3 side yard; 3(c) 3b total side yards

The file papers for the above application are available for inspection at the Clark Township Building Department, Clark Municipal Building, 430 Westfield Avenue, Clark, New Jersey Monday through Friday, 9AM to 4 PM.

Giuseppe Migliorino  
Applicant  
U227162 EAG Dec. 4, 2008 (\$16.66)

**CLARK**

**TOWNSHIP OF CLARK**

NOTICE IS HEREBY GIVEN that a Public Hearing will be held in connec-

**PUBLIC NOTICE**

**CLARK**

PLEASE TAKE NOTICE the Clark Board of Adjustment will hold a Public/Executive Meeting on December 17th at 8:00 PM, at the Municipal Building, Room 16, Westfield Avenue Clark, New Jersey, at which time the following application will be heard:

**CAL # 10-08:** Application of Theresa and Giuseppe Migliorino demolition of existing home and building new ranch house at the premises located at: 105 Hillcrest Drive Clark, in Lot: 5 Block: 24, in a R-150 District.

Violation of Chapter 34,  
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Sub-Section 3(b)1 Lot coverage; 3(c)3 side yard; 3(c) 3b total side yards

The file papers for the above application are available for inspection at the Clark Township Building Department, Clark Municipal Building, 430 Westfield Avenue, Clark, New Jersey Monday through Friday, 9AM to 4 PM.

Giuseppe Migliorino  
Applicant  
U227162 EAG Dec. 4, 2008 (\$16.66)

**CLARK**

**TOWNSHIP OF CLARK**

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**PUBLIC NOTICE**

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Violation of Chapter 34,  
Section 8  
Sub-Section 3(b)1 Lot coverage; 3(c)3 side yard; 3(c) 3b total side yards

The file papers for the above application are available for inspection at the Clark Township Building Department, Clark Municipal Building, 430 Westfield Avenue, Clark, New Jersey Monday through Friday, 9AM to 4 PM.

Giuseppe Migliorino  
Applicant  
U227162 EAG Dec. 4, 2008 (\$16.66)

**CLARK**

**TOWNSHIP OF CLARK**

NOTICE IS HEREBY GIVEN that a Public Hearing will be held in connec-

**PUBLIC NOTICE**

at 12 Mapes Avenue, Springfield, NJ 07081 and designated as Block 3509, Lot 5 on the Township of Springfield Tax Map.

The application, plans and survey are on file in the Annex Building, 20 North Trivett Street and available for inspection between the hours of 8:00 A.M. and 3:00 P.M. Monday through Friday (excluding holidays). Any interested party may appear at said hearing and participate therein in accordance with the rules of the Zoning Board of Adjustment.

Cuong N Vu  
Applicant  
U227031 OBS Dec. 4, 2008 (\$16.17)

**MOUNTAINSIDE**

**BOROUGH OF MOUNTAINSIDE**

**COUNTY OF UNION, NEW JERSEY**

**NOTICE OF PASSED ORDINANCE**

NOTICE IS HEREBY GIVEN that the following ordinance was passed and adopted on second and final reading at a Regular Meeting duly held by the Mayor and Council of the Borough of Mountainside, County of Union, New Jersey in the Municipal Building, 1385 Route 22, Mountainside, New Jersey held on the 25th day of November 2008.

Martha De Jesus  
Borough Clerk

**ORDINANCE 1146-2008**

**AN ORDINANCE TO APPROPRIATE THE SUM OF TEN THOUSAND DOLLARS (\$10,000.00) FROM THE CAPITAL IMPROVEMENT FUND FOR THE PURCHASE OF NEW FIREARMS FOR THE PATROL DIVISION**

U227076 OBS Dec. 4, 2008 (\$15.19)

**SUMMIT**

**PUBLIC NOTICE**

NOTICE IS HEREBY GIVEN that a Meeting of the of the City of Summit Planning Board will be held on Monday, December 15, 2008 at 7:30 p.m. at the Summit City Hall, 512 Springfield Avenue, Summit, NJ in the Council Chambers. This meeting will be a Public Hearing on the Fair Share Plan and Housing Element of the City of Summit Master Plan.

Bambi Marchigano  
Planning Board Secretary  
U227075 OBS Dec. 4, 2008 (\$8.82)

**SPRINGFIELD**

**TOWNSHIP OF SPRINGFIELD**

**COUNTY OF UNION**

TAKE NOTICE that the Executive and Regular Meetings scheduled for Tuesday, December 23, 2008, have been canceled. The Executive Meeting is rescheduled for Monday, December 22, 2008, at 6 p.m. in the Fire Department Training Room, 2nd Floor, 200 Mountain Avenue, followed by the Regular Meeting at 8 p.m.

Kathleen D. Wisniewski  
Township Clerk  
U227077 OBS Dec. 4, 2008 (\$8.82)

**SPRINGFIELD**

**Public Notice**

Township of Springfield  
County of Union, N.J.

TAKE NOTICE, A Public Hearing for input on the Community Development Block Grant applications will be held on Tuesday, December 09, 2008 at 8:15 p.m. in the Council Room of the Municipal Building located at 100 Mountain Avenue.

Kathleen Wisniewski  
Municipal Clerk  
U227204 OBS Dec. 4, 2008 (\$8.33)

**PUBLIC NOTICE**

**CRANFORD**

**LEGAL NOTICE**

**TOWNSHIP OF CRANFORD**

**ZONING BOARD OF ADJUSTMENT**

TAKE NOTICE that on the 24th day of November, 2008, the Zoning Board of Adjustment of the Township of Cranford, in the County of Union took the following actions:

1. Application #Z16-08: Adopted a Resolution of Memorialization granting approval to David and Rita Bacas, Applicants, to permit construction of an uncovered steps that will exceed the maximum allowable encroachment of uncovered steps into the required front yard setback and with the following pre-existing condition: less than the minimum required front yard setback on Block 212, Lot 72 as designated by the Township Tax Map, also known as 37 Richmond Avenue, in the R-3 Zone.
2. Application #Z17-08: Adopted a Resolution of Memorialization granting approval to Mark Burkin, Applicant, to permit construction of an addition including new garage with the following variance: less than the minimum required front yard setback and less than the minimum required combined side yard setback on Block 322, Lot 31 as designated by the Township Tax Map, also known as 3 Van Buren Avenue, in the R-4 Zone.
3. Application #Z18-08: Adopted a Resolution of Memorialization granting approval with conditions to Robert O'Brien, Applicant, to permit construction of a front porch with the following variances: less than the minimum required front yard setback and to exceed the maximum allowable encroachment of uncovered steps into the required front yard setback on Block 578, Lot 4 as designated by the Township Tax Map, also known as 21 Pershing Avenue, in the R-3 Zone.
4. Application #Z22-08: Adopted a Resolution of Memorialization granting approval to Cerebral Palsy League, Applicant, for preliminary and final site plan approval to permit a use or principal structure in a district where educational and public facilities are not permitted on Block 556, Lots 1 & 19 as designated on the Township Tax Map, also known as 61 Myrtle Street, in the RO-1 Zone.
5. Application #Z17-07: Continued the hearing for New York SMSA Limited Partnership, Applicant, 201 County Park Drive, Block 109, Lot 46, R-1 Zone, to permit construction of a telecommunications tower with the following variances/waivers: lower not permitted in the R-1 zone (136-33K(6)); to exceed the maximum allowable height for a tower (136-33K(10)); less than the minimum required setback for a tower (136-33K(10)(b)); less than the minimum required setback to a residential zone for a tower (136-33K(10)(c)); to exceed the maximum allowable square footage for an equipment cabinet (136-33K(12)(a)); less than the minimum required front yard setback for equipment (136-30.6); less than the minimum required side yard setback (136-30.7) and to allow principal uses on one lot (136-31B(6)) to the regularly scheduled meeting of December 8, 2008.

Barbara Ginsberg  
Board Secretary  
U227199 EAG Dec. 4, 2008 (\$45.08)

**CLARK**

**Public Notice**

The Clark Planning Board's previously scheduled meeting for December 4, 2008 is cancelled.

TAKE NOTICE that on the 18th day of December, 2008 at 7:30 p.m. a public hearing will be held before the Township of Clark Planning Board at the Council Chambers, 315 Westfield Avenue, Clark, New Jersey 07066 to adopt the amended Housing Element and Fair Share Plan as part of the Township of Clark Master Plan.

The draft Housing Element and Fair Share Plan is on file in the office of the Municipal Clerk and is available for inspection between the hours of 8:30 a.m. and 4:00 p.m. on weekdays. The municipal building is located at 430 Westfield Avenue, Clark, New Jersey 07066.

Any interested party may appear at said hearing and participate therein in accordance with the rules of the Planning Board.

U227198 EAG Dec. 4, 2008 (\$14.21)

**CRANFORD**

**NOTICE OF PUBLIC HEARING**

In accordance with the ordinances of the Township of Cranford, and the statutes of the State of New Jersey, NOTICE IS HEREBY served upon you that an application for development,

**PUBLIC NOTICE**

NO. Z-12-08, to be located in a R-5 Zone, on the premises known as 43 Hale Street Cranford, N.J. Block No. 535 Lot No. 102 has been submitted by Andrew Podberezniak of 11 High Point Drive Springfield NJ, 07081 the development is located within 200 feet of property owned by you and involves and requires the granting of relief from zone requirements that require minimum lot width of 80' (50' proposed) minimum lot area of 6,000 sq. ft. (5,000 sq. ft. proposed) and any such other variances as may be required in order to allow to build a (2) family (Duplex Style) House.

The Zoning Board of Adjustment will conduct a public hearing on this matter on December 15, 2008 at 8:15 PM, in Room 107, 8 Springfield Avenue, Cranford, New Jersey. Any person or persons affected by this application will have an opportunity to present any objections you may have to the proposed development. The Board does, however, have the right to exclude repetitious testimony.

All documents relating to this application may be inspected by the public Monday through Friday between the hours of 9:00 A.M. until 12:00 P.M. and 1:00 P.M. until 4:00 P.M. in the Planning/Zoning Office, 8 Springfield Avenue, Cranford, New Jersey.

Andrew Podberezniak  
Applicant  
November 25, 2008  
U227161 EAG Dec. 4, 2008 (\$23.03)

**CONTINUED ON PAGE 38**

**PUBLIC NOTICE**

**Public Notices on Line**

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**REAL ESTATE CLASSIFIEDS**

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**RENTING YOUR PROPERTY?**

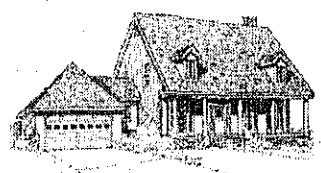
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**ADVERTISE TODAY!**

**CLASSIFIED ADS GET RESULTS! CALL US AT 908-686-7850**

Union  
County

# Classified

**Call 908  
686-7850**

**ORDER YOUR AD**

Call Daily  
Monday through Friday 9:00 AM - 5 PM  
and our Classified Consultant  
will help to create your ad.

Use your computer  
Day or Night - 24/7

[www.localsource.com](http://www.localsource.com)

**FAX or MAIL**

Worrall Community Newspapers  
P.O. Box 3109  
Union, NJ 07083

FAX 908-686-4169

**DISTRIBUTION**

UNION COUNTY TOWNS  
Union, Kenilworth, Roselle Park, Hillside,  
Linden, Roselle, Rahway, Elizabeth,  
Clark, Cranford,  
Summit, Springfield, and Mountainside

ESSEX COUNTY TOWNS  
Maplewood, South Orange, West Orange,  
East Orange, Orange, Irvington,  
Vailsburg, Nutley, Belleville,  
Bloomfield and Glen Ridge

**RATES**

20 words or less.....\$20.00 per insertion  
Additional 10 words.....\$6.00 per insertion  
Contract Rates Available

**COMBO - BEST BUY**

Ask about our 2 county combo rate and  
save \$\$\$ . All classified ads appear online  
without additional charges

**ADD A PHOTO - 1x1" Only \$8.00  
TO YOUR AD**

**DEADLINES**

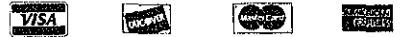
In-column 3 PM Tuesday  
Display - Space reservation 5 PM Friday  
Ad Copy 12 noon Monday  
Business Directory 4 PM Thursday

**ADJUSTMENTS**

Adjustments: We make every effort to avoid  
mistakes in your classified advertisement. Please  
check your ad the first day it runs! We cannot be  
responsible beyond the first insertion. Should an  
error occur please notify the classified department.  
Worrall Community Newspapers, Inc. reserves the  
right to reject, revise or reclassify any advertisement  
at any time.

**CHARGE IT**

All classified ads require prepayment.  
Please have your card handy when you call.



**SEE YOUR AD  
ON THE INTERNET**

[www.localsource.com](http://www.localsource.com)

E-Mail your ad to us at  
[class@thelocalsource.com](mailto:class@thelocalsource.com)

OR Fax: your ad to us at  
or 908-686-4169

**BONUS**

All Help Wanted Employment ads  
include a fax or email link allowing applicants  
to apply by responding online. Resumes can  
be sent as attachments.

**GARAGE SALES**

30 words \$31.00  
Garage Sale signs, price stickers, balloons,  
helpful hints, inventory sheet and  
Rain Insurance available.

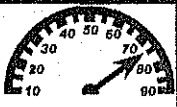
**BIG SAVINGS**

Place your classified ad online with  
Ad Owl 24/7 at [www.localsource.com](http://www.localsource.com)  
No cost for items priced under \$100.00. Limit one item per ad for 20 words.  
and two ads per customer per week. Headings must be Miscellaneous (745).  
NO PHONED IN ADS WILL QUALIFY.

**AUTOMOTIVE**

One low price to advertise - 10 weeks  
20 words for \$39.00  
No word changes permitted  
Add a photo for \$8.00

Let Us Help You With Our  
**AUTO SPECIAL**  
20 words - 10 WEEKS of Exposure including LocalSource.com for \$39<sup>00</sup> in  
UNION County or 10 WEEKS of Exposure for \$59<sup>00</sup> in UNION & ESSEX County



**AUTOMOTIVE**

**AUTO FOR SALE**

1998 TOYOTA SIENNA VAN XLE.  
Tan, 112,000 highway driven miles.  
Exceptional condition. 7 Leather  
seats, new battery, alternator. Like  
new tires. Must sell, asking \$3900.  
Call 973-731-3973

1990 HONDA ACCORD- Automatic,  
145,000 miles. Asking \$700 or Best  
Offer. Call 862-755-6626 or 862-215-  
2202.

1997 LAND ROVER Discovery. Mechan-  
ically sound (needs light work), heated/  
power seats, two sunroofs, power locks.  
Asking \$3500. Call 201-757-6710.

1999 PONTIAC GRANDPRIX GT, 3.8  
engine, 73K miles, 4-door, red, new tires,  
new brakes, clean good car. \$2,800 firm.  
908-477-3435

2003 FORD E-150 Econoline Cargo Van  
White, air conditioner, radio. 62K miles.  
One owner \$7,500 or Negotiable. Call  
908-687-6529.

2007 FORD ECONOLINE E150. White  
Cargo van many upgrades, a/c, all  
power, running boards. 32K-miles, like  
new. \$13,999. Call 973-313-1443.

\$500! HONDAS & TOYOTAS From  
\$500! Buy Police Impounds & Repost!  
Acuras, Nissans, Chevys & more from  
\$500! For Listings 800-366-0124 ext.  
L215

BUICK REGAL 1995, 100K miles, good  
condition. Blue, fully loaded, AM/FM cas-  
sette. \$1200 negotiable. Call 908-709-  
8987

**AUTO FOR SALE**

\*POLICE IMPOUNDS for Sale!\* Honda  
Accord 2002 only \$1000! Honda Civic 87  
only \$500! Hondas, Toyotas, Nissans &  
More from \$500! For Listings 800-366-  
0124 ext. L213

**AUTO BODY**

**M&P AUTO BODY Shop, Inc.**  
**RENTAL CARS**  
\*4WD RENTAL CARS BY SUBARU  
"We deliver to you"  
1-866-ESTIMATE.com  
1-866-378-4628  
\* Mobile Estimates \* Pick Up & Delivery  
\* Towing  
E-mail: [info@1866estimate.com](mailto:info@1866estimate.com)  
Fax: (973) 418-0550  
NJ License #02674A

**AUTOS WANTED**

All Car Donations  
Donate Your Car  
"Cars for Kids" Program  
Free Pick-up/Tow  
Any Model or Condition  
IRS Tax Deductible  
outreachcenter.org  
1-800-763-4543

DONATE YOUR Car to Special Kids  
Fund! Help Disabled Children with Camp  
and Education. Non-Runners OK. Quick-  
est Free Towing. Free Cruise/Hotel  
Voucher. Tax Deductible. Call 1-866-448-  
3254.

PLEASE DONATE your car. 1-800-692-  
1221 Childrens Hope Charities Tax  
deductible-free pickup-any condition.  
Also receive gift certificate for each car  
donated. Help Us, Help Children.

## LOCAL JOB SEARCH

**EMPLOYMENT**

**HELP WANTED**

**\*\*2008 POSTAL JOBS\*\*** \$14 to \$59  
hour + Full Federal Benefits. No Experi-  
ence Required. Now Hiring! Green Card  
OK. 1-800-913-4384 ext. 95 Closed Sun-  
days.  
\$384 DAILY! No experience required!  
Data entry positions available Now!  
Internet access needed! Income is Guar-  
anteed! Apply today!  
[www.datahomeworker.com](http://www.datahomeworker.com)

\$600 WEEKLY POTENTIAL!!! Helping  
The Government part time. No Experi-  
ence. No selling. Call: 1-888-213-5225  
Ad Code E. Void in Maryland and South  
Dakota

\$600 WEEKLY POTENTIAL\$\$\$ Helping  
the government, Part-time. No experi-  
ence. No selling. Call today!! 1-888-213-  
5225 Ad code: H Cost.

**ADVERTISING SALES**

Worrall Newspapers is seeking Account  
Executives to sell advertising space in  
our Essex/Union publications. Requires  
the ability to meet and service existing  
and new accounts. Must be well organ-  
ized with strong verbal and communica-  
tion skills. We offer a salary, commission,  
mileage allowance, 401K and benefits  
program.  
Email your resume to:  
[sdubois@thelocalsource.com](mailto:sdubois@thelocalsource.com)  
or fax to 908-686-4169

ADVERTISING SALES- Looking for a  
work-at-home opportunity? Make extra  
money by selling New Jersey Newspa-  
per Network's popular statewide ad pro-  
grams. Commission only. Flexible hours-  
from your home or our office. Excellent  
communication and phone skills  
required. Computer and telemarketing  
experience preferred. E-mail resume to  
[dtrant@njpa.org](mailto:dtrant@njpa.org) or fax (609)406-0300.

ADMINISTRATIVE ASSISTANT: Part  
Time Admin Asst. in Real Estate Office in  
Rahway. Monday, Wednesday, Friday  
12-6pm/ Tuesday & Thursday 12-3.  
\$10/hour. Computer skills a must. Fax  
resume: 732-574-0173

**HELP WANTED**

AIRLINES ARE Hiring. Train for high  
paying Aviation Maintenance Career.  
FAA approved program. Financial aid if  
qualified. Job Placement assistance. Call  
Aviation Institute of Maintenance. (888-  
349-5387).

ASSEMBLE MAGNETS & CRAFTS  
FROM HOME! Year-round work! Excel-  
lent pay! No experience! Top US Compa-  
ny! Glue Gun, Painting, Jewelry & More!  
Toll Free 1-866-844-5091, code 2

AWESOME CAREER \$20/hour, Average  
\$57K/year. Postal Jobs, Paid Training.  
Vacation, Over-time, Full Benefits, Pen-  
sion Plan. Call Monday-Friday, 8-4 CST.  
1-888-361-6551 Ext. 385

BODYGUARDS NEEDED. No Experi-  
ence OK. FREE Training. Excellent Pay.  
Stateside and overseas assignments.  
Temporary or long term. 1-615-228-  
1701. [www.psubodyguards.com](http://www.psubodyguards.com)

BUILD FINANCIAL FREEDOM in 2  
years while building a 6-figure residual  
income. Paid daily, weekly and monthly.  
Call Today 888-205-5877

COMPANY DRIVERS- Immediate Open-  
ings CDL-A & Haz Ends. Require. Sign  
on bonus. All miles + Stop paid. Excellent  
benefits vacation/ holidays, paid.  
Assigned Equipment. 800-613-1287  
x3202.

DATA ENTRY And clerical support need-  
ed for the New Jersey Newspaper Net-  
work. Bring your positive attitude and  
attention to detail and join us in deliver-  
ing great service to our customers. Flex-  
ible hours in our West Trenton Office.  
Contact [aclear@njpa.org](mailto:aclear@njpa.org) or Call 609-  
406-0600, ext 15.

**HELP WANTED**

DATA ENTRY Processors Needed! Earn  
\$3,500-\$5,000 Weekly Working From  
Home! Guaranteed paychecks! No  
Experience Necessary! Positions Avail-  
able Today! Register Online Now!  
[www.DataCashNow.com](http://www.DataCashNow.com)

DRIVERS: ASAP! Sign-On Bonus 35-41  
cpm. Earn over \$1000 weekly! Excellent  
Benefits. Need CDL-A and 3 mos recent  
OTR. 877-258-8782  
[www.meltontruck.com](http://www.meltontruck.com)

DRIVER, WANTED All hour, all shifts.  
Part-time Full-time. CDL Class A +plus.  
Apply in person only, 548 Trumbull  
Street, Elizabeth.

DRIVER- \$5K Sign-On Bonus for Experi-  
enced Teams with HazMat: Dry Van &  
Temp Control available. O/Os Welcome.  
Call Covenant (866) 684-2519. EOE.

DRIVERS: HOME Daily! \$2,000 Sign  
On! Paid Holiday/Vacation! Excellent  
Benefits! CDL-A 2 years Hazmat. 800-  
334-1314 x178 [www.wadhams.com](http://www.wadhams.com)

EARN EXTRA Money For X-Mas! Mail-  
ing Brochures! Weekly pay + Bonus.  
Guaranteed Opportunity! Start Today! 1-  
866-859-3349 Code 11

EARN UP TO \$500 weekly assembling  
our angel pins in the comfort of your own  
home. No experience required. Call 1-  
413-303-0474 or visit [www.angelpin.net](http://www.angelpin.net)

\*\*\*FEDERAL POSTAL POSITIONS\*\*\*  
Now Hiring+ Federal Benefits! \$14-\$59  
hour. Paid Training. No Experience.  
Green Card OK. 1-866-477-4952 ext 7

To Sell Your Home or  
Place a Classified Ad Call  
**908-686-7850**  
Search your local classifieds on the Internet  
[www.localsource.com](http://www.localsource.com)

**Donate Your Car!**  
Rated One of the Top Charities in America!  
**1-888-909-SONG(7664)**  
FREE TOWING - ANY CONDITION - 24 HR P/U  
BOATS ACCEPTED - TAX-DEDUCTIBLE - IRS RECOGNIZED & DMV COMPLIANT  
Providing Personalized Songs  
for Seriously Ill Children  
[www.songsforlove.org](http://www.songsforlove.org)  
Se Habla Español  
Featured on 60 Minutes and NBC Nightly News!

**EMPLOYMENT**

**HELP WANTED**

**GOVERNMENT JOBS!** \$12-\$48/hour Full Benefits/Paid Training. Work available in areas like Homeland Security, Law Enforcement, Wildlife and more! 1-800-320-9353 ext. 2002.

**HELP WANTED** Earn Extra Income, assembling CD cases from home. Start immediately. No experience necessary. 1-800-405-7619 ext 1395 www.easypay.com

**NEED PART TIME** Office Assistant. Must know compute. Good pay, in Mountain-side off US22. Fax/ email resume 908-654-8121 or advancemed@verizon.net

**OFFICE CLEANERS** Opportunities. Start today. Part Time/Full Time. Night-Day Weekends possible. Flexible hours. \$17.00 per Call 1-(900)945-8900

**PDS- OPPS** Must be at least 21 or older, must have military, police experience. \$113K-\$220K 4103c Tax Private Bodyguards. No experience required. \$300-\$700 a day. Call Today 1-615-316-9490 ext 773 www.secrutymissions.COM

**POST OFFICE** Now Hiring! Average pay \$20/hour or \$57K year, including Federal Benefits and Over Time. Placed by adSource, not affiliated with USPS who hires. 1-866-497-0989.

**RN PART TIME**

12 hours per week. Flexible days and hours. Send resume to Carlos Hung 481 Greylock Parkway, Belleville, NJ 07109

**STORE COLLECTORS WANTED**

Full Time/Part Time - store collectors wanted for Union/Essex County's most widely distributed family owned weekly newspapers, Worrall Community Newspapers. Collectors needed in the following area: Bloomfield, Glen Ridge, Belleville, Nutley, West Orange, Union, Springfield, Roselle Park, Cranford and Kenilworth. Competitive hourly pay plus mileage. Must have a reliable vehicle. For more information call John D' Achino @ 908-686-7700. Fax inquiries: 908-686-4169. E-mail resumes or work history to jad@thelocalsource.com

**SALES!!** No Experience Necessary! Join our Young-minded, Rock-n-Roll, Blue Jean Environment, Skateboarders, x/y gen, Music Lovers Welcome! \$500 Sign-on! Start Work- Travel USA! Jan #888-361-1526

**SEEKING LICENSED** Life & Accident agents to market voluntary employee benefits programs to employers for the Paul Revere Life Insurance Company. Contact Marc Fregoe 585-478-1450.

**SalesPro** \$477.00 commission per sale. B2B experience. Help businesses increase their sales. 908-241-5123 Send Resume: info@TravelRPL.com

**PUZZLE APPEARS IN OUR A&E SECTION**

**PUZZLE SOLUTION**

D	U	K	E	L	L	A	M	A	S		
A	N	O	N	U	P	D	A	T	E	D	
P	A	L	I	N	G	S	P	E	A	R	L
U	N	D	I	O	W	O	A	B			
	P	A	C		W	A	N	D	E	R	
	Q	A	P	A	N	E	L	E	D		
	E	M	H	E	T	S	E	R	F		
	C	E	A	S	E						
A	B	B	A	A	L	T	E	R			
C	O	U	G	A	R	S	T	I			
R	E	T	O	R	T		A	N	B		
N	E	R	O		G	E	E	K	S		
S	A	M	B	A	A	C	A	C	I	A	S
S	A	R	C	O	U	A	C	L	U	B	
S	A	M	O	A	N	M	L	L	E		

**EMPLOYMENT WANTED**

**CERTIFIED HEALTHCARE PROVIDER** Caring For All Ages \*Bilingual \*Per diem available \*Meals Prepared & Served \*Have Driver's License for Errands Medical appts., Groceries, etc. Excellent References Offering personal care with love & dedication in your home Call Mary-PRIME CARE: 888-882-9645 E-mail:mary9090@hotmail.com

**CHILD CARE**

**AFFORDABLE CHILD CARE** IN MY HOME. Newborn to 5 Years. Great References, Years of Experience. English speaking. Non-smoker. Call 973-751-4661

**EUROPA DOMESTICS**

Housekeepers, Nannies, Elder Care From Around The World Licensed & Bonded Thoroughly Screened 5 Hazelwood Terrace, Tinton Falls (732) 747-7701

**ANNOUNCEMENTS**

**ANNOUNCEMENTS**

**BUY NEW JERSEY** for \$445! Place your 25-word classified ad in over 130 NJ newspapers! Call Diane Trent at NJPA at 609-406-0600 extension 24, e-mail dtrent@njpa.org or visit www.njpa.org. (Nationwide placement available) Ask About our TRI-BUY package to reach NY, NJ and PA!

www.njpublicnotices.com- Subscribe to receive automatic notices: sheriff sales, foreclosures, RFP, bids for schools, town meeting, various, etc.

**PERSONALS**

**PREGNANT? CONSIDERING** adoption? A married couple, large extended family, seeks to adopt. Financially secure home. Expenses paid. Call Karen & Kevin. (ask for Michelle/Adam). 1-800-790-5260.

**INSTRUCTION**

**INSTRUCTION**

**ATTEND COLLEGE ONLINE** from home. Medical, Business, Paralegal, Computers, Criminal Justice. Job placement assistance. Computer available. Financial Aid if qualified. Call 800-488-0386. www.CenturaOnline.com

**AIRLINES ARE HIRING-** Train for high paying Aviation Maintenance Career. FAA approved program. Financial aid if qualified- Job placement assistance. Call Aviation Institute of Maintenance (888)349-5387.

**HIGH SCHOOL DIPLOMA!** Fast Affordable & Accredited FREE Brochure. Call NOW! 1-888-583-2065 www.continentalacademy.com

**MISCELLANEOUS**

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**MISCELLANEOUS FOR SALE**

**ACR METAL ROOFING & SIDING!** SAVE \$\$\$ Agricultural, Commercial, Residential. Lifetime warranty, Pole Barn Packages, Accessories, Reflective insulation. Fast Delivery. Free Literature. 1-800-325-1247, www.acrmetal.com

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**A NEW COMPUTER NOW!** Brand Name Bad or No Credit- No Problem Smallest weekly payments available. Call Now 1-800-816-2232

**CHERRY BEDROOM** Set- Solid Wood, never used, brand new in factory boxes. English Dovetail. Original cost \$4500. Sell for \$795. Can Deliver. (201)780-8911.

**GREAT HOLIDAY SAVINGS!** #1 Online Shopping Mall. One Stop Shopping: Wal-Mart, PetSmart, iTunes, Macy's, Dicks, NBA Store, Toys-R-Us, 1-800-Flowers, Hallmark, many more!! Visit www.savedirectbuy.com.

**GENUINE OAK** Roll Top Desk. Excellent condition must see. Call 973-763-6196.

**HAIR REMOVER-** Sharper Image E-Pen. With case, extra conductor gel, face and body pads. New in Box. \$75 (908)241-1440

**HAIR DRYER-** Professional Ionic 1200 watts, with three heat settings and swivel cord. New. \$35. (908)241-1440

**ITALIAN LEATHER** Living room set in original plastic, never used. Original price \$3,000, sacrifice \$975. Bill 732-226-4123.

**PIANO FOR SALE.** Excellent condition. Must be seen to appreciate. Asking \$1,300, will negotiate. Call Jeff 908-522-1618

**REACH OVER 1.5 Million Households!** Place your 2x2 Display Ad in over 125 NJ weekly newspapers for ONLY \$1195. Call Diane Trent at NJPA at 609-406-0600 extension 24 or email dtrent@njpa.org or visit www.njpa.org. (Nationwide placement available) Ask About our TRI-BUY package to reach NY, NJ and PA!

**\* REDUCE YOUR Cable Bill!** Get a 4-Room All-Digital Satellite system installed for Free and programming starting under \$20. Free Digital Video Recorders to new callers. So Call Now 1-800-699-7159

**STEEL BUILDINGS.** All sizes welcome. Steel prices are down! Will help with design. Additional discounts available. www.greylsteel.com 1-866-802-8573

**WHIRLPOOL COMPACT ELECTRIC CLOTHES DRYER,** 31" X 24", with permanent press and timed dryer cycles, energy setting, push to start button. Make offer 973-416-0821.

**WALNUT DINING SET -** 10 pieces. solid wood, original box, can deliver, original cost \$6500, sell for \$1599. John 201-255-6259.

**ESTATE/HOUSE SALE**

**APRIL'S ESTATE SALES** Estate Liquidation & Tag Sale Service **FREE APPRAISALS** We do full or partial Estate Sales Call April at 908-283-1396

**UNION-** 133 Grandview Avenue. Saturday, December 6 & Sunday, December 7, 10am-3pm. Furniture & Content. All Must go No reasonable offer refused. Living room, dining room, bedroom and kitchen.

**ESTATE/HOUSE SALE**

**UNION-** 1401 Gustav Avenue. Friday, December 5 & Saturday, December 6; 9am-4pm. Living/ Dining room furniture kitchen items & more.

**MOVING SALE**

**SUMMIT,** 92 SPRINGFIELD Avenue, near Summit Car Wash. Saturday, December 6, 9am-3pm. Housewares, gifts, and collectibles (Lenox & Villages). Furniture, high-end stereo system. Everything Must Go. Priced To Sell.

**WANTED TO BUY**

**ANTIQUE & OLDER FURNITURE,** Dining Rooms • Bedrooms, Breakfronts • Secretaries, Etc. Call Bill 973-586-4804

**AAAA LIONEL,** American Flyer, Ives and other trains and old toys. Collector pays highest cash prices. 973-334-8709, 201-404-8030.

**\*\*\*\*\*WANTED-** COMIC Book Original Art...!!! Private collector looking to purchase original hand-drawn black and white storyboard artwork used to produce comic books and strips (DC, Marvel, etc.) ...Cash Paid! (631)-848-5647

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**PETS**

**ADOPT A HOMELESS PET** This holiday season, give the ultimate gift- save a life. Find 1000's of adoptable dogs, cats near you at Petfinder.com

**CLASSIFIED ADS ARE QUICK AND CONVENIENT!**

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**AIR CONDITIONING**

**QUALITY AIR** Conditioning & Heating, Inc. Gas, steam, hot water and hot air heat. Humidifiers, circulators, zone valves, air cleaners. Call 973-467-0553, Springfield,NJ

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**CARDINALE TILE CO.** - Ceramic Tile/Marble Contractor. Bathroom Remodeling, Kitchen and Flyer Floors. Affordable Prices. 35 Years Experience. Call For Free Estimates. 973-258-0399 or 908-964-8322.

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**METAL ROOFING & Siding** Buy Direct, We Manufacture & cut to your length, also a large supplier of Pole Building material. 1-800-373-3703 www.abmartin.net

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**SPRAY TEXTURED POPCORN STYLE W/ SPARKLE** • INSTALLATIONS • SPACKLING • CLEANING • FINISH WORK • REMOVAL • ALTERATIONS 32 YEARS IN BUSINESS • FULLY INSURED **1-800-295-1990** PETER CHICARELLI

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**BRAZILIAN -** House Cleaning 10 Years Experience. Great References, Reasonable Rates, Best Prices Around. Give Us A Call Adelia 973-474-0334. Beth 973-405-7908.

**I WILL CLEAN -** Offices • Houses • Condos. Good References, Reliable, Own Transportation - 908-337-8472 • 908-688-7862.



**WHY WAIT FOR TOMORROW. DO IT NOW.**  
Create A Classified Ad At Your Convenience With **AD OWL** Any Day, Any Time

**Worrall Community Newspaper's 24/7 Online Classified Application**

**Ad Owl** will allow you to build your own ad, preview it, and pay for it on line using any major credit card.

**Ad Owl** web site will be secured using 128-bit encryption, so you can feel safe about using your credit card online.

**Ad Owl** wants you to view the price and ad before paying for it.

**www.localsource.com**

**Choose a County, a publication and Ad Owl will help you build your Classified ad**



**HAIR for MEN**

The All NEW Generation in Non-Surgical Hair Replacement! **TRIM UNDETECTABLE!**  
Human or Synthetic Hair (we also do repairs!)  
Free Consultation - No Obligation - No Contracts!  
**www.BestLook4u.com - Tel. 800.654.9884**

**SERVICES OFFERED**

**COMPUTER**

GET A NEW Computer. Brand Name laptops & desktops Bad or No Credit -No Problem. Smallest weekly payments available, it's yours Now. Call 1-800-618-3765

**CONSTRUCTION**

**GENERAL CONTRACTOR & Residential Builder**

New Homes • Outdoor Kitchens • Additions • Florida Rooms • Alterations • Smoking Rooms • Renovations • Wine Cellars • Restoration • Basements • Kitchens • Sports Bars • Bathrooms • Wet Bars • Home Theater • Humidors "Exquisitely Custom" 908.233.0900 • www.Go-KENT.COM

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F. MARCANTONIO Contracting LLC. - Kitchens, Baths, Basements, Windows, Decks, Built-ins. Small Jobs. Licensed & Insured. 973-761-5647.

MELO CONTRACTORS, Inc. "There is no substitute for experience". Additions, Renovations, Dormers, Kitchens, Painting, Wine Cellars, Decks, Baths. Over 38 years top quality work at affordable prices. 908-245-5280. www.meloccontractors.com

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Driveways - Parking Lots Coat Sealing, Concrete Sidewalks, All Type Curbs, Paving Blocks. Free Estimates Fully Insured 908-245-6162 or 908-245-0459

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Asphalt Driveways • Extensions Resurfacing • Parking Lots Retaining Walls • Versa-Lok Railroad Ties Brick Paver Walks & Patios FREE ESTIMATES INSURED 973-218-1991

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TOM'S FENCING - ALL TYPES NEW AND REPAIR NO JOB TOO SMALL. FREE ESTIMATES CALL: 908-272-5692

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**PUBLIC NOTICE OF SALE OF PROPERTY FOR NON-PAYMENT OF 2007 TAXES, SEWERS, ASSESSMENTS AND OTHER MUNICIPAL LIENS**

PUBLIC NOTICE IS HEREBY GIVEN THAT I, Carolyn M. Brattlof, Collector of Taxes of the City of Summit, in the County of Union and State of New Jersey will on the 18th day of December 2008 at the City Hall, 512 Springfield Ave., Summit, NJ at the hour of 11:00 a.m. will sell the following described lands situated in the City of Summit to make the amount chargeable against said lands respectively, in accordance with N.J.S.A.54:5-1, et seq. as computed to the 18th day of December, 2008 with interest and costs, exclusive however, of the lien for taxes for the year 2008. Said lands will be struck off and sold at the lowest rate of interest bid, not to exceed 18%. Payment for said parcels shall be made prior to the conclusion of the sale. Properties for which there are no purchasers will be struck off and sold to the City of Summit at an interest rate of 18%.

Blk	Lot	Property Location	Assessed To	Amount
106	3	20 Iris Road	Sautello, Amelia	360.92
307	18	141 Butler Parkway	Anastasio, William & L Amy	188.29
401	10	3 Aubrey Street	Kyritsis, Socrates A. & Theavronia	361.69
401	11	5 Aubrey Street	Kyritsis, Socrates A. & Theavronia	361.69
402	1	527 Morris Avenue	Core Properties, MP, LLC	42,001.67
402	3	531-533 Morris Avenue	Core Properties, MP, LLC	4,262.76
402	4	535 Morris Avenue	Core Properties, MP, LLC	9,050.35
402	5	44 Plain Street	Core Properties, MP, LLC	6,507.74
402	6	42 Plain Street	Core Properties, MP, LLC	5,024.72
402	7	40 Plain Street	Core Properties, MP, LLC	5,024.72
402	8	38 Plain Street	Core Properties, MP, LLC	8,160.59
402	61	10 Aubrey Street	Core Properties, MP, LLC	4,256.50
402	62	8 Aubrey Street	Core Properties, MP, LLC	4,258.50
402	63	6 Aubrey Street	Core Properties, MP, LLC	4,407.50
501	1	528 Morris Avenue	Kyritsis, Socrates A. & Theavronia	361.69
501	2	526 Morris Avenue	Core Properties, SAK, LLC	883.00
501	3	524 Morris Avenue	Core Properties Summit, LLC	9,674.43
1203	2-19C	417 Morris Ave. Unit #19	Summit Property Partners	4,870.26
2809	15	45 Waldron Avenue	Bowen, Loring F. & Susan P.	17,594.01
2703	21	27-29 Maple Street	The Jeanelle Shop, LLC	13,633.71
3212	43	22 William Street	Haley, Mark A.	3,303.88
3603	3&37	9 Clark Street	Tirella, Carolyn	4,340.05
3607	2	46 Morris & Essex Tpke	Arch Properties, LLC	16,922.19
4210	10	50 Ashwood Avenue	Ruffin, Ruth Jackson & Gilyard, D.F.	6,263.88

Industrial Properties may be subject to the Spill Compensation and Control Act (N.J.S.A. 58:10-23.11 et seq.), the Water Pollution Control Act (N.J.S.A. 58:10A-1 et seq.), and the Industrial Site Recovery Act (N.J.S.A. 13:1K-6 et seq.) In addition, the municipality is precluded from issuing a tax sale certificate to any prospective purchaser who is or may be in any way connected to the prior owner or operator of the site.

ONLY CASH, CERTIFIED CHECK OR MONEY ORDER WILL BE ACCEPTED.

Carolyn M. Brattlof, C.T.C.  
Collector of Taxes

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# Aspiring athlete scores in business

By John O'Reilly  
Staff Writer

He always wanted to be a football player. Clark resident Jerry Carter Jr., always dreamed of stepping onto the field at his alma mater of Kansas State University, but by his own admission, he was too small to make it.

The gridiron's loss was the financial world's gain, however, as the 29-year-old entrepreneur clawed up the corporate ladder at an astounding rate. He is now the president and chief executive officer of his own payroll service company and rakes in millions each year.

"Growing this company was a piece of cake. I knew it would be successful if I wanted it to be," boasted Carter.

He developed that confidence while growing up in Linden. Carter said his family struggled to make ends meet. "I could have graduated from high school and become a truck driver, and that would have surprised no one," he said.

Instead, he graduated from Kansas State with a master's degree in business and began his rise to the top. He earned an entry-level spot at a now-competing payroll management company in New York City and learned the ropes of the business.

Today he runs Priority Pay, assisting businesses from West Palm Beach to Los Angeles with managing their payrolls.

The Hoboken-based company employs 87 people in offices nationwide and expects to make \$6 million in profits this year, with anticipated revenue of \$15 million in 2009.

Carter, the son of bi-racial parents, credits his commitment to diversity in the workplace and loyalty to customers — traits he cultivated in multi-cultural Linden — as reasons for his success.

He also inherited a Jersey-style outspokenness. Carter claims his company charges less than others because "we are less greedy" and only services small- to mid-size businesses because Fortune 500 companies "demand too much pampering."

These days, the closest he gets to sports is watching baseball with his wife and two young children. In the business field, however, he sees himself as an M.V.P.

"When I meet people I grew up with, they're shocked at how I turned out. But there are many other things I want to do from a business standpoint. I'm ready for the next venture," he said.

He is also confident the lagging economy won't hinder his lavish lifestyle of a nice house and custom suits.

He said having help with payroll is essential, even during rough times. He makes sure payroll taxes are paid on time, keeping the IRS at bay.

"Miscalculations in payroll taxes could lead to fines that can cripple a company, especially in uncertain times," Carter said.

John O'Reilly can be reached at 908-686-7700, ext. 116, or editorial@thelocalsource.com.

## BUSINESS BRIEFS

### Business plan prep

The Union Public Library, 1980 Morris Ave., will host a free program at 7 p.m. today conducted by SCORE entitled: "How to Write a Dynamite Business Plan." SCORE is a group of retired and active executives trained by the Small Business Administration.

Individual counseling is also available and registration is suggested.

For more information about the

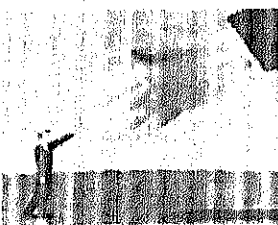
event, call the Reference Department at 908-851-5450, ext. 2.

### Kick off the holidays

BeadLuxe and Sweet Nothings are co-hosting an event to kick off the holidays Thursday today from 6 to 9 p.m. at the Summit BeadLuxe store, located at 319 Springfield Ave.

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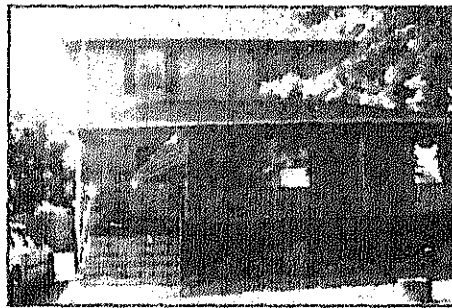
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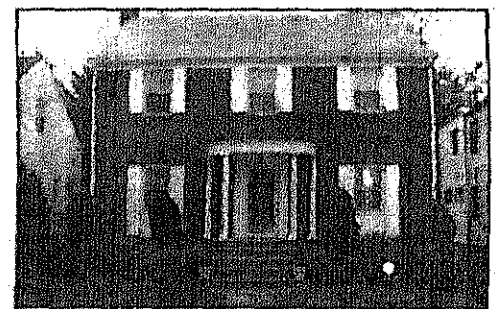
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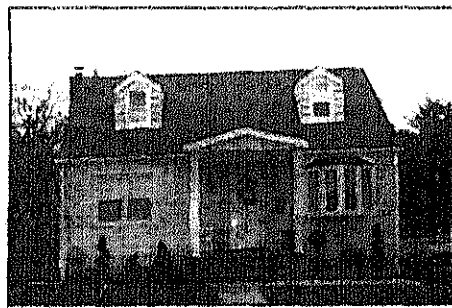
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# G A T E W A Y R E G I O N

# INSIDE

# BUSINESS

This is a publication of The Gateway Regional Chamber of Commerce.  
Please visit our website at [www.gatewaychamber.com](http://www.gatewaychamber.com)

Volume Eleven, Number Twelve  
December 2008

## Trapped Homeowners Find Painful Choices

By Karen Miller

'Tis better to have loved and lost – just not everything.

Homeowners once jubilant with the euphoria of owning their first house yet now facing the loss of everything through foreclosure are finding a side door through which to make a less painful exit. Short-selling – or selling a home for less than the amount still owed on the mortgage with agreement from the bank to

forgive the remainder – is a growing trend among desperate homeowners who have run out of options.

Foreclosures on homes in New Jersey reached a one-year high in just the third quarter of 2008 at 2,798, a 95 percent increase over the

same quarter last year. Union County was one of the hardest hit areas, with one in every 642 homes in the county scheduled for auction, according to multiple real estate sources.

As homeowners become desperate to sell properties now valued at less than the price they

(Continued on page 4)



The owner of this house in Union County was facing foreclosure before opting to short-sell the property – selling for less than is owed with agreement from the bank to accept the reduced payment.

## Mortgage Woes Draw Scam Artists

As foreclosures become more commonplace and more homeowners worry about losing their properties, "foreclosure rescue" scams are on the rise, according to law enforcement officials.

New Jersey Attorney General Anne Milgram recently announced that lawsuits have been filed charging 37 mortgage loan providers, mortgage industry employees, lawyers and other defendants with consumer fraud and civil racketeering for a variety of predatory schemes designed to bilk worried homeowners of their money, and sometimes of their homes.

Charges have been filed in two cases of mortgage fraud in Union County, as well, according to Sergeant Vincent Cagliardi of the Union County Prosecutor's Office.

While details of the Union County cases, including the names of the defendants, could not be released because they are still under investigation, Cagliardi explained the basic premises of the scams in order to put other area homeowners on alert.

The first case involves a "typical straw party purchase," Cagliardi said. A person who claims to be interested in purchasing a property for an unidentified third party contacts a homeowner. The person convinces the homeowner to use his real estate agent and lawyer to "save money." After the title papers assigning the home to the third party are signed, the homeowner either receives a bad check or no money at all.

The second scam is more complex and has involved several dozen Union County homeowners, Cagliardi said.

A homeowner receives a packet in the mail offering to purchase his or her house for well above current market value. The packet includes a number of papers to sign along with one or more checks. The homeowner is instructed to call a phone number and provide personal information to assist the buyer in closing the sale.

When the homeowner attempts to cash the checks, he or she learns that they are not valid. In the meantime, the alleged thieves file a notice of settlement that freezes the sale of the home to any potential legitimate buyer for at least 30 days, and possibly leads to the theft of the home.

The prosecutor's office quickly arrested the front men in this scam.

"They were coming in to the county clerk's office and filing ten or 12 of these a day," Cagliardi said.

It has been harder to locate the real leaders behind the scam. Cagliardi is still investigating and expects to announce arrests shortly.

There are steps homeowners can take to protect themselves from fraud, law enforcement officials say. If someone who is not a licensed real estate agent approaches you about purchasing your home, be suspicious. In addition, both the buyer and the seller should have their own attorney.

"The most important thing to remember to keep from getting scammed," said Cagliardi, "is if someone makes you an offer that is too good to be true, it probably is."

## Local Job Market to Fair Better than Nation

By Rod Hirsch

**HELP WANTED – Dynamite opportunity! Must be physically fit; hard hat, pick axe, earplugs and explosives supplied; free rail transportation to and from work site; those with claustrophobia need not apply.**

As the national and world economies continue their tailspin, the

nation's unemployment rate is spiking upward. U.S. employers trimmed another 240,000 jobs from their payrolls in October, pushing unemployment to 6.5 percent, its highest level since March 1994.

For workers willing to travel west or south and go deep underground,

mining remains the only sector expected to increase staffing levels for the upcoming quarter, according to Manpower Inc., a leading employment services firm.

In every other sector, jobs may be scarcer than gold nuggets.

(Continued on page 3)

# "Gateway to Growth"

**"Adapt to customers or die..." O.K. now that I've got your attention.**

By John L. Picard

**Don't be nervous** - It's time we had "the talk." I feel our relationship has reached that point where you can handle it. I want to share the secret of business development success. Ready? *"Adapt your customer marketing to the customer."*

**Hit the moving target** - I know this sounds obvious, as you sit there wishing you had said that. Truth is, with all the change we see today, this is more difficult than it sounds. The customer has become a moving target. They learn, listen, connect and buy through a whole new set of tools that vary by: product, customer, timing and all the variables that drive the customer at the moment.

**It's worth a shot** - The answer is to build a flexible marketing program based both on the variables where the customer is now *and* where the customer will be tomorrow. Like a hunter leading his shot to where the game is flying, here are some suggestions where to aim:

**Start with the relationship** - We all pay attention to relationships we think are already important. Use your marketing tools to build real dialogue and experience. When done right, your marketing and communications will allow your customers to tell you what they want, need and how they want to be sold.

**Move from shiny to smart** - They say you can tell the difference between a man and a boy by the price of the toy (ask my wife). Despite my male attitude, in the end, I buy function over form. Recently, I became the credit card company's new best friend when I bought new office equipment. State-of-the-art got my attention but relevant answers got the credit card out of the wallet. Make sure your marketing message addresses the need you discover through your dialogue.

**Become a point of focus** - We all multi-task everyday. After the fact that boys hide Playboy® under the mattress (I won't tell), it is the great secret of modern life. We watch, read, listen, eat, work, talk, and buy like a juggler spinning plates on the old Ed Sullivan Show. Your challenge is to make sure you are there, and still spinning, when the customer shifts his attention back to you. Your marketing must be able to draw the customer's attention away from the other tasks of the day.

**Talk when they want to hear** - Have you ever noticed how many car commercials there are when you are looking for a car? Be ready when the customer's radar goes on. Adapt your marketing timing and message to the moments that bring the radar up now.

**Communicate through the mediums of their choice** - Each customer is at the center of his own community of people, media and information sources. More than multi-taskers, we are also multi-sourcers. We choose our information sources and input from a unique mix that varies for each individual across mass media, the web, personal conversations, and the buzz at the local store. Mix and match the channels that reflect where your prospect is and where they will be listening.

**Build a story** - The sale is never about a single roll of the dice. Maximizing the number and alignment of all the touchpoints (connections) that form your customer relationship makes business happen. Create a flow of successive messages across all your sales tools and communications to form a single powerful story.

**It's do or die** - Bottom line: Forget all the latest marketing gizmos. Choose a custom blend of marketing for each customer and stage of relationship. I'm glad we had this chance to talk. Don't make me have to do it again.



JOHN PICARD is principal of Picard & Company, a strategic marketing firm specializing in business growth and customer retention. Functioning as a "relationship architect,"™ the firm strengthens customer relationships to optimize long-term returns and profitability. Picard can be reached at 908-771-0512 or via e-mail at [jpgcard@picardmarketing.com](mailto:jpgcard@picardmarketing.com) or visit [www.picardmarketing.com](http://www.picardmarketing.com).

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## Local Job Market to Fair Better than Nation

(Continued from page 1)

Reports show that every region of the country is affected, as is every job sector. In durable and non-durable goods manufacturing; transportation/public utilities; wholesale/retail trade; and finance/insurance/real estate and services, employers all expected decreased hiring activity during the current quarter, according to the most recent Manpower, Inc. quarterly survey of 14,000 employers in 460 cities nationwide. Employers in the construction, education and public administration sectors indicated stable hiring conditions.

More than 1.2 million jobs have disappeared already this year, according to the U.S. Labor Department. It is expected to get worse; some analysts are predicting unemployment rates as high as 8 percent in 2009, even double-digit if the auto manufacturing industry implodes.

Union County, and the rest of New Jersey, will not be immune, experts say, but there are areas that will not be as hard hit.

"Manufacturing will have its ups and downs," said Kenneth DeGraw, partner with WithumSmith+Brown, who represents 200 clients in Union County. "The automakers are getting whacked at the moment, so anything connected with that will be hurt.

"(But) there are a lot of chemical and petrochemical industries in Union County, and with our dependency on energy, I don't see any of those jobs going away. I don't see that taking too big a hit."

Michael Affuso, vice president and director of governmental affairs for the New Jersey Bankers Association, said the state's banks, particularly the smaller community banks, are in good shape. It is the larger banks and other financial institutions on Wall Street where he expects trouble and an ensuing domino effect that may impact New Jersey.

"You hear anecdotally of layoffs occurring on Wall Street," Affuso said. "In New Jersey there are significant back office operations (associated with these companies), so I think it would be reasonable to say that we would not be immune from layoffs."

Affuso also said the combination of larger financial firms, such as Bank of America buying Merrill Lynch, likely will contribute to the pressure to layoff employees, noting overlapping functions.

"As for smaller community banks in New Jersey, it's business as usual," he said. "They didn't get involved in the more exotic loan products and markets. They're actually going to be able to increase their market share as people look for more safety."

Laying off employees is a difficult step for businesses, according to DeGraw.

"The last thing employers cut is people," he said. "From working with my clients I can tell you that they never want to do it. They want to hang on to their people as long as possible. Nobody wants to deliver that news."

However, some companies may be left with no other choice, DeGraw added.

"Payroll is the single largest cost," he said. "Once you get past the manpower all that's left is paper and pencils. You can try using both sides of the copy paper for just so long."

Like the rest of New Jersey, Union County is dominated by service industries like Federal Express, one of the largest employers in the county with 2,500 workers at the FedEx hub at Newark Liberty International Airport.

FedEx blames record high fuel prices and a sluggish global economy for a 22 percent drop in net income in the company's first quarter, which concluded Aug. 31, from \$494 million last year to \$384 million this year.

FedEx spokesman Jim McCloskey declined to address the possibility of layoffs at the Newark Hub, but emphasized the importance of the operation and its employees in the Northeast region.

"Obviously, the economy is soft," he said. "However we have a strong and robust presence in that market. Even in this sluggish economy we are providing a service that is in demand to help our customers get goods from one point to another. Certainly that activity will continue."

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# Striker Realty

**Helping homeowners avoid foreclosure and rebuild dreams**

Foreclosure. The word turns the American dream of homeownership into a nightmare that threatens to unravel entire lives.

Yet it need not come to that. Increasingly homeowners unable to make mortgage payments and locked in a home worth less than they owe are turning to the new trend of short-selling.

"If a foreclosure is a car wreck where you total your car, short-selling is a fender bender," said Jonathan Steingraber, foreclosure division manager of Striker Realty in Linden.

According to the legal dictionary NoloPedia, short-selling is, "A sale of a house in which the proceeds fall short of what the owner still owes on the mortgage. Many lenders will agree to accept the proceeds of a short sale and forgive the rest of what is owed on the mortgage when the owner cannot make the mortgage payments... (avoiding) a lengthy and costly foreclosure."

Foreclosure is a nasty word for banks and mortgage lenders, as well, according to Randy Zimnoch, also foreclosure division manager of Striker Realty.

"Banks are in the business of lending money, not owning property," he said.

Zimnoch notes that a foreclosure costs a bank on average \$40,000 to \$60,000 and brings the added responsibilities of possession of the property, including maintenance; potential vandalism; taxes, insurance and utilities; and the cost of selling the property.

According to RealtyTrac, foreclosure filings were reported on more than 300,000 U.S. properties in August, a 12 percent increase from the previous month. One in every 416 U.S. households received a foreclosure filing during the month, the firm reported.

"Banks want to work with people," Zimnoch said. "They are overwhelmed and are ripe to be helped to find a solution."

Striker Realty provides that solution.

A homeowner typically contacts Striker because they are behind in their mortgage payments, know their home is worth less than they owe or for some other reason must sell the house due to hardship. But a standard sale will not yield enough money to pay off the debt.



Owners of this Union County home owed more than \$390,000 on their mortgage and were able to avoid foreclosure by short-selling the property for \$256,000 with the assistance of Striker Realty in Linden.

Striker represents the homeowner throughout the entire process, including initiating contact with the bank. Steingraber and Zimnoch – who are fluent in Spanish and Polish, respectively – work directly with the bank-appointed appraiser, who sets the fair market value on which the bank will make its decision, help locate a buyer and handle all the paperwork. They also negotiate a final agreement with the bank and any secondary lienholder. Most importantly, Striker works to ensure release of the deficiency judgment, or the unpaid balance of the mortgage, so the homeowner can walk away and restart his or her life.

The process can be complete in just three-to-nine months and allows someone to return their credit to good standing in 12-18 months. It also is an option with which most real estate agents are not familiar, Steingraber added.

"We are here to educate people," he said. "We want them to know what their options and solutions are. That's the first step toward starting over."

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## Trapped Homeowners Find Painful Choices

(Continued from page 1)

were purchased for and sometimes less than the amount owed on them, many homeowners look at short-selling as a way to walk away from a home they can no longer afford without going through foreclosure, filing for bankruptcy and/or gutting their credit rating.

For many homeowners, a short sale can reduce a nightmare to a bad dream.

But it is still a bad dream, experts point out.

Interest in short-selling is increasing, according to real estate professionals, however no statistics are available on how many homeowners have actually entered into or completed the short sale process.

"It is often hard to pinpoint a short sale unless you actually sit down and compare the original title or insurance papers and know the amount of money owed on a home," said Derek Miller, a short sale expert with Barclay Funding Corp. in Plainfield.

That is one reason the implications of short sales reach far beyond the individual homeowner. Because the price of other homes in the surrounding neighborhood are based on "comparables," or the comparison of prices of local homes sold in the last six months to a year, a short sale can often decrease the asking price for other homes in the area for several months.

"A short sale can do major damage to the property values in a neighborhood," said Miller.

In addition, both the seller and the potential buyer of a short sale home need to understand that the sale itself is usually more complex than a standard sale, takes more time to complete, and should not be attempted without an attorney and a real estate agent who is an expert in short sales, according to Jonathan Steingraber, foreclosure division manager for Striker Realty in Linden.

It is not unusual for homeowners in danger of foreclosure to have multiple loans on

the property, said Steingraber, explaining that the homeowner might have borrowed from one lending institution for the down payment and another for the mortgage. Because all lenders in a short sale must agree before the deal can be completed, the length of time from contract to closing can be double or even triple.

"If a typical sale takes 30 days to close, count on at least 60 days in a short sale," he said.

In addition, there can be tax implications if the property is not the primary residence of the seller. Another point to consider is that a bank may not agree to forgive all of the difference between the amount owed on the mortgage and the amount received in the sale.

"A bank may ask the seller to sign a promissory note for a portion of the amount still owed on the mortgage," Steingraber said.

But faced with the prospect of losing their home anyway, many homeowners will decide that a smaller promissory note is preferable to the damage to their credit rating caused by foreclosure.

If handled properly, a short sale can indeed protect a credit rating, experts say. The final papers on a short sale will read that the loan "was paid in full as agreed," making it easier for the seller to get other loans, if needed, and to even get back into the housing market typically in less than the seven to 11 years after a foreclosure proceeding, Steingraber said.

But short-selling is just one option a homeowner in trouble should consider, according to David Bradley of the consumer real estate department at Bank of America.

"Our first goal is to keep people in their homes," Bradley said.

The federal bank bailout includes money for banks to assist homeowners with mortgage problems. Bradley suggests homeowners attempt to renegotiate their mortgage with their bank before considering a sale.

# The Canterbury Sales™

## Heroic Selling Through Time Pacing Change: The Willy Loman Albatross

By Andy Gole

The salesperson rises to heroic stature in:

- 1) Challenging prevailing norms to acquire new business;
- 2) Demonstrating emotional resiliency to bounce back from inevitable rejection;
- 3) Taking ownership for results – acting entrepreneurially; and
- 4) Time Pacing Change.

Time pacing change – underutilized in our business culture – was popularized by 3M, who set this corporate objective: 30 percent of sales must come from products less than four years old. Another example from Gillette: 40 percent of sales every five years must come from entirely new products. (Source: *Competing at the Edge*.)

Instead of waiting and then reacting to market changes, time pacing creates the future. It forces change on an organization and its markets, staying ahead of declining product/service life cycles.

Do you time pace change?

A major opportunity for time pacing change requiring limited investment is enrolling the sales team to both create opportunity and condense the selling cycle.

Unfortunately, instead of time pacing change many organizations accept self-limiting assumptions that extend the selling cycle. Negative consequences may include the competition closing the sale or the client losing passion for the project and taking no action.

There is a major self-limiting assumption embraced by too many organizations: "There's nothing I can do to make the client buy. I gave them all the information they need. Now it's up to them." If you believe it will take one-to-two years to close a client, this often creates adverse self-fulfilling prophecies.

This is the antithesis of time pacing change. The heroic salesperson time paces change. She has a grand vision of the possible, engages the prospect in serious conversation regarding this vision and catalyzes a change process. She identifies and meets the client's needs.

For the complex sale the heroic salesperson does the seemingly impossible: she helps the client develop an internal consensus for change. Staying in touch with the client when interest seems to wane, she offers new vital reasons to keep the "candle in the wind" burning. Knowing there are changing client priorities, she ensures her project becomes the top priority.

This is challenging work. It requires imagination, persistence, problem solving, taking ownership and deep emotional reserves. It is easier to say, "There's nothing I can do..."

For many companies, time pacing change was never more needed. Condensing the selling cycle could be the most cost effective way to time pace the future.

Unfortunately, heroic salespeople are often discouraged; they bear an unnecessary albatross in our business culture – the stigma of Willy Loman, who exemplifies "There's nothing I can do..."

He is a fraud.

In reality, the heroic salesperson is critical to time pacing change, to economic progress, to advancing our civilization. It is lamentable that playwright Arthur Miller selected the salesperson – an essential, heroic "spark plug" – to critique our culture.

Since most people – including many business owners – do not understand the complex, heroic selling process, Willy Loman has become a negative symbol for salespeople.

You may know a business owner who says, "The real work gets done in the office or the factory. Salespeople are just high-paid prima donnas who don't do anything."

Consider the Bunte Candy Story about a straight-commission salesperson on his "last legs." This salesperson sold decorative packaging. The biggest prospect in the country was Bunte Candy, which the salesperson needed to close. However, Bunte had been sourcing from another company for five years and would not talk to this salesperson. He was running out of money and approaching the breaking point. It looked hopeless.

He could have said, "There's nothing I can do..."

But failure wasn't an option. Realizing that Bunte Candy sold its product to retailers, that the retailers were the real customer, he went around Bunte Candy, enrolled a major retailer and closed the Bunte business.

Until the unfair stigma of "Willy Loman" is toppled, the potential for heroic selling and time pacing change will be undermined. We need to celebrate the heroic salesperson. © Bombadil LLC 2007



Andy Gole has taught selling skills for 13 years. He started three businesses and has made approximately 4,000 sales calls, selling both B2B and B2C. He invented a selling process, Urgency Based Selling™, with which he can typically help companies double their closing or conversion ratio. Learn more about Andy's method at [www.bombadillic.com](http://www.bombadillic.com) or by calling him at 201.415.3447.

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# Fazio, Mannuzza, Roche, Tankel, LaPilusa LLC

## They know taxes

"If only I'd known."

Those words will not placate the Ghost of Taxes Past when he comes calling soon after the holiday season of 2008 gives way to the tax season of 2009.

In the IRS version of the Dickens classic, this year's flashbacks might include the business owner who should have purchased needed equipment and taken an immediate expense deduction – versus the standard five-year depreciation – thereby offsetting taxable earnings for the year. The Section 179 Deduction will haunt him this tax season.

There might be the family leader lamenting her failure to take advantage of the reinstatement of the expired tax law allowing IRA donations of up to \$100,000, or the 2008 increase in allowable contributions to her 401(k) plan. The lost opportunities will chill her bones.

And "If only I'd known" will echo throughout the land.

Unless these are clients of the accounting and consulting firm Fazio, Mannuzza, Roche, Tankel, LaPilusa LLC (FMRTL). If so, the Ghost of Taxes Past will skip them this year.

"It's all about taking a proactive approach," according to Rick Gatti, tax manager at FMRTL. "A lot of clients come to you after the year-end, when it's too late to do anything for the prior year. We take a hands-on approach to make sure our clients have all their options available. We keep a close watch on our clients' financial and tax positions during the year to identify potential financial and tax planning opportunities. This enables us to provide them with information they need to make informed and timely financial and tax decisions."

FMRTL provides their clients with a full menu of tax services, including: individual and corporate tax planning; estate planning; tax compliance issues; separation and divorce; mergers and acquisitions; and business succession planning.

"By maintaining a close client relationship and providing up-to-date expertise, we are able to maximize the effectiveness of our services," Gatti said. "It is important to look beyond the numbers. Clients' need to know what planning strategies are available and how these strategies will enable them to achieve optimum results. We hold our clients'

hands throughout the entire process."

FMRTL visits business clients monthly, quarterly or semi-annually, depending on their needs. While they review past and present finances, the firm goes further – considering additional pieces of the tax-planning puzzle, such as contracts, operating agreements, pensions and more.

"We provide a myriad of services, with an emphasis on both short- and long-term planning," Gatti said. "For example, we provide our clients with estate planning tools which enable them to preserve their hard-earned assets so they can effectively pass those assets on to their heirs."

The variety of expertise at FMRTL helps the firm do that, according to Gatti. While clients work with a point-person, they also enjoy a coordinated approach that includes the benefits of all the firm's disciplines.

"We make sure we have the right team of professionals on an engagement to ensure the client is getting the maximum value and the full benefit of our services," Gatti said. "Our coordinated approach enables us cover every aspect of the client's needs."

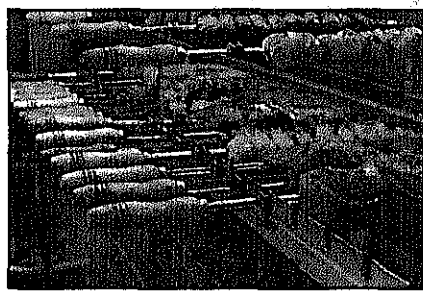
"The tax law is constantly changing. This year alone we had two major tax bills enacted with major provisions affecting most, if not all, taxpayers. Therefore, it is imperative for us to have a thorough understanding of how these new provisions will affect our clients. Our goal is to provide our clients with the guidance they need to make well informed decisions and take full advantage of the best tax planning opportunities out there."

Is it too late to head off the Ghost of Taxes Past for 2008?

"The month of November and early December is really the best time to do year-end tax planning," Gatti said. "It provides taxpayers with time to evaluate where they are from both a financial and tax perspective and to take action. It's not too late if you act now."

Fazio, Mannuzza, Roche, Tankel, LaPilusa LLC can be reached at (973) 376-4300 or [www.fmrtl.com](http://www.fmrtl.com).

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When planning your next affair, consider Ill Amici Ristorante in Linden, New Jersey. Amici's has been family owned and operated for over 18 years. They offer several banquet rooms designed to accommodate from 25-200 people, and a separate dining room, recently renovated, serving an a la carte menu, which is open seven days a week.

The atmosphere is warm and inviting with a Mediterranean flair. The largest banquet room is decorated with beautiful chandeliers, a large dance floor, a bar, and dark cherry wood accenting the overall color scheme.

They also have a lounge to enjoy a cocktail before or after dinner and live entertainment on Fridays and Saturday evenings. Gift certificates are always available, and make a perfect gift for the holidays. Book your Holiday Party now!

## Jersey Boys Talk Turkey About Election

By Christopher Reardon

The single greatest influence on the 2008 presidential and congressional elections was the economy, not a surprising conclusion by of a panel of political experts who convened the morning after election day to discuss the outcome of the races and the impact on the national and New Jersey economies.

The panel comprised veteran political insider and cable television host Jim McQueeny; and political lobbyists Dale Florio, a Republican, and Bill Pascrell III, a Democrat.

Pascrell was the gracious winner as he tried to mask his pleasure with the outcome of the elections, in which the Democratic Party captured the White House and a number of seats in both houses of Congress.

Florio attempted to downplay the severity of the damage in light of widespread predictions that results would be worse.

McQueeny played the perfect referee at the annual event, jointly sponsored by the Gateway Regional Chamber of Commerce and the Union County Employer Legislative Committee.

The impact of the presidential election on a key sector of the New Jersey economy was another point on which Florio and Pascrell agreed. Both felt the state's business community, and particularly its smaller businesses, will do well under a Barack Obama presidency.

"I think New Jersey is going to fair very well under an Obama administration," Pascrell said. "Obama has said he believes one of his most important jobs is to create jobs. He understands the plight of the small business."

Florio concurred, but added he felt the same would have been true under a John McCain administration.

"Every administration recognizes you need small businesses to make the economy go," he said. "I don't think Obama will do anything to hurt them."

The economy was not as friendly to McCain and the Republicans, according to McQueeny.

"Despite ABD – anybody but Bush – despite the war, McCain and Obama were very close," soon after the Republican National Convention, he pointed out. Then came the first 700-point drop in the Dow Jones, which most hurt the McCain-Palin campaign.

"The Dow was the third person on that ticket," he said.

Despite the election outcome, Florio maintained the results were not as dire for Republicans as had seemed possible only a few days prior to the election.

"When you look at all the things the Republicans had going against them, it's remarkable to me the popular vote was as close as it was," Florio said. "The president-elect is smart enough to recognize he can't go into the White House and move people. At the end of the day, people like coalition government rather than people at the top trying to dictate across the board."

Pascrell agreed.

"The best thing that happened is that the Democrats did not get a 60-seat majority (in the Senate)," he said. "We have to get beyond the chest slapping language."

However, the experts differed on issues as often as they agreed. Pascrell said he believes Obama changed the landscape of American politics through a new formula of presidential campaigning, citing control of message, overwhelming fundraising and resisting the temptation to get personal – a temptation to which McCain fell prey.

Florio disagreed.

"It's been an amazing transformation, but I don't think the Democrats can say there's been a true realignment," he said.

The panelists disagreed on taxes, as well, with Pascrell foreseeing no significant tax increases and Florio believing they will be inevitable.

"I don't believe Obama will introduce a bill to raise taxes right off the bat," Pascrell said.

"Obama made the economy the centerpiece," Florio countered. "If he doesn't pursue tax cuts for somebody – which means tax increases for others, maybe business – he'll lose credibility from the get go."

On the issue of McCain's selection of Sarah Palin as a running mate, Florio indicated the Alaska governor was a double-edged sword.

"He needed someone like her to solidify the base, but she brought nothing else," he said.

Pascrell conceded that Obama might have as tough a time controlling congressional leaders of his own party as he will with those across the aisle.

"Obama has the ability, because of his relationships, to have greater sway," he said. "(But) people in legislature don't like to be dictated to. The honeymoon could be short."

In the end, all these topics will impact the greater issue of the economy, McQueeny pointed out, with politics, government and economics all becoming more intertwined.

"The lines are blurred between what is government, what is regulation and what is private commerce," he said.

The 1992 presidential election – also held during a recession – brought American voters the phrase, "It's the economy, stupid." More so than ever, that seems to be the case.

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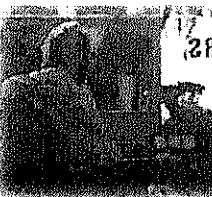
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## Inside Views

### The Sky is NOT Falling

Everywhere I turn I hear negativity about the U.S. economy. Whether I am talking to a neighbor, a chamber member or the guy pumping gas, it is the same – we are headed for the worst time ever. The despair is tangible.

As for me, I'm actually somewhat optimistic. While we are certainly facing a rough holiday season, I think the downturn that we are now in will actually be somewhat mild. I don't think we are getting ready to have another Great Depression. I don't think the world as we know it is going to collapse.

There are several reasons for my optimism. First and foremost, our ability to manage the economy is much better now than it was in the early 1930s. Then, neither the government nor the financial sector had any idea what to do so they did nothing. Banks were allowed to fail and people lost their savings; businesses were forced to close and people lost their jobs.

Doing nothing, letting the economy take its course, is the absolute worst thing to do. That's because someone else's problem suddenly becomes yours. On a small scale an example of this is your neighbor not being able to make his mortgage payment. When the bank forecloses on his house, the value of yours goes down in sympathy.

This strategy has been advocated by many this time around, as well. "Why should the tax payers bail out the greedy Wall Street bankers" has been the refrain.

Fortunately, the Federal Reserve and the Treasury have not sat on their hands. They have done things. Hundreds of billions of dollars have been pumped into the markets to stave off collapse. Maybe these actions have not worked perfectly, but they have helped calm the situation. When people are calm, markets tend to rebound.

My second reason for optimism is the end of the presidential campaign. The last two years of unrelenting campaign have certainly had a negative effect on the economy. How so? Well, for the past two years we have heard non-stop from both sides how bad the economy is.

"The past eight years of failed policies..."

The best way to get people to vote is to scare them. George Bush did this with the terrorist threat in 2004. Barack Obama did it with the economy. John McCain couldn't quite figure out where he wanted to be until the very end, and then he became an economic fearmonger, as well.

If you hear over and over that things are bad, whether they are or not, you will adjust your expenditures and expectations accordingly. Those adjustments, when aggregated, will become the reality.

Now that we're done with the campaign, it is in the best interest of President-elect Obama and his Capitol Hill colleagues to change our frame of mind, to give us a more positive picture of the future. We are already seeing this. The tone of the message has changed dramatically in the last couple weeks.

However, changing people's collective minds is like turning around an aircraft carrier. It doesn't happen fast. If you look back at the 1992 election, the Clinton campaign, which used exactly the same message, probably prolonged the economic malaise an additional year by convincing people during the campaign that things were worse than they really were. Of course, it's what won them the election, so all in all they didn't feel too bad about it.

The final reason for my optimism is that John McCain was right; the fundamentals of the economy are good. The fundamentals of an economy are the people, its productive base (i.e. manufacturing capacity, farmland, etc.), its natural resources and its transportation network.

We did not suddenly wake up one day last summer and become dumber. Our roads have not disappeared. And contrary to popular belief, we are still the world's largest manufacturer, and our capacity is still growing.

So, you take these three things together – aggressive intervention, a positive message and sound fundamentals – and you see there is reason to be optimistic.



Jim Coyle

## Where the Chamber Stands...

### Now It's His Turn

Governance.

When the campaign rhetoric ends and the attack ads silence...when the polls become moot and pundits mute...when the votes are cast and tallied...it all comes down to governance.

Barack Obama has been elected the 44<sup>th</sup> president of the United States. Frank Lautenberg is returning to the Senate for his sixth term while Leonard Lance is packing for the House of Representatives for his first.

Whether as a rebuke of eight years of Republican dominance in Washington or a knee-jerk punishment of the party in the White House during an economic crisis, voters across the nation opted to give someone else a try at running the nation. In addition to the presidency, Democrats picked up at least eight seats in the Senate and 20 in the House.

Yet the results could have been worse for the Republican Party. While Obama defeated John McCain in nearly every voter category, more than 46 percent of Americans casting their ballots did so for the Senator from Arizona.

In the end, no one walked away with a mandate from America to implement sweeping changes at will. The only thing Americans seemed to agree upon on November 5 was that they were glad it was over and that they want the folks in Washington to work together to make things better.

So now it is time to move forward...with the governance of the nation.

Obama took a somber approach in accepting victory. There was no dancing on the stage and saxophone playing as with the Clinton victory in 1992. We did not hear the belligerence of Newt Gingrich tossing the gauntlet and declaring the Republican Revolution in 1994, followed by Tom Delay's announcement shortly thereafter that "It's time for all-out war." There was no "bring 'em on" bravado in Obama's speech.

In addressing the nation election night, Obama used words such as humility and affection and acknowledged that 57 million Americans did not vote for him. He quoted Abraham Lincoln about mending strained relations. He invoked memories of Jack Kennedy when speaking of a responsibility to look after one another as well as ourselves and he sounded not unlike Martin Luther King in saying, simply, "Yes we can."

Obama even echoed Ronald Reagan as he asked Americans to summon a new spirit of patriotism and reminded them how great a nation is the United States.

He told us, "This is our time, to put our people back to work and open doors of opportunity for our kids; to restore prosperity and promote the cause of peace; to reclaim the American dream and reaffirm that fundamental truth that, out of many, we are one."

So now it is time to do just that. It is time for Obama – and Lautenberg and Lance, Democrat and Republican and Independent – to govern. To put aside partisan politics and take the nation in the right direction, regardless of the impact on their party or political careers.

There will be roadblocks. If he holds true to his promise of being the president of those who voted nay to him as well as those who voted yea, Obama may find as many battles with Capital Hill Democrats as he will with Republicans.

Maybe that's fine. Maybe that's how we will know it is not the same old circus with a new cast of clowns.

Because this is no laughing matter.

Government reports for October show that the U.S. economy lost another 240,000 jobs last month, bringing the year's total job loss to 1.2 million. Unemployment rose to 6.5 percent. Wall Street and the international financial markets remain in chaos. General Motors reported a \$3.0 billion loss for the third quarter and claims to be running out of money, and the real estate market remains an albatross around the neck of the nation's economy.

As basketball player Michael Ray Richardson once said about his dismal Knicks team, "The ship be sinking."

Ironically, when asked how far the ship could sink, Richardson answered, "The sky's the limit."

It will take sound governance to right the good ship America, with all hands on board pulling in the same direction. It will take insightful leadership, but perhaps more so it will take non-partisan cooperation.

As Dwight Eisenhower said, "You do not lead by hitting people over the head."

On January 20 the chief justice of the United States will swear in a new president. Let us hope what follows is the blessing of a new period of cooperation and progress and not the curse of a return to partisan politics.

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## G A T E W A Y R E G I O N A L I N S I D E B U S I N E S S

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### MISSION STATEMENT

"The Gateway Regional Chamber of Commerce is a business organization which represents and advances the business interests of its members"



# Capital Page...

**Congressman Michael Ferguson (R-7)**

## What Obama Presidency Could Mean for Small Business

The 2008 election was historic on many levels. Barack Obama was elected as the first African American ever to the presidency of the United States. And for the first time in over a decade, the Democratic Party will control both the legislative and executive branches of our federal government as the majority party in both the House and Senate – with President-elect Obama in the White House.

With single-party control in Washington, we can certainly expect that there will be many changes on the horizon for our nation, for taxpayers and especially for small business owners all across the country.

Small businessmen and women right here in Union County are no doubt asking themselves, what will President-elect Obama's presidency mean to me, to my family and to my business?

How will the President-elect's call for change impact our company, our employees and our ability to continue to grow competitively? Will we pay more in taxes? Will we be better off?

While there are no specific legislative proposals before the Congress right now, the President-elect made many promises on the campaign trail that could impact small businesses across our country. Specifically, President-elect Obama proposed the following:

- **Employment** – Called for a plan that would give a \$3,000 tax credit to businesses for every new job they created, and proposed tying the minimum wage to inflation.
- **Taxes** – Called for increasing taxes on all Americans who make more than \$250,000 a year; this would include many of America's small business owners who make more than \$250,000 a year.

- **Health Care** – Called for a health care plan that would punish employers with a fine if they failed to purchase health insurance for all of their employees.
- **Unionization** – Supported the card check proposal that would make it easier for employees to unionize.
- **Immigration** – Proposed requiring employers, like small businessmen and women, to serve as the verifier of their employees' citizenship status.

These are all very big and important issues that the new president has pledged to address. It is my hope that when the new Congress and President-elect are sworn into office in January, elected officials of both parties – regardless of promises made on the campaign trail – will work together cooperatively on policies that reward small businesses as the job creators of our communities.

That would include working together to help get our economy on track with an economic plan that would lower taxes for all Americans – including our small businessmen and women who will no doubt play a key role in helping strengthen our economy.

*Small businessmen and women right here in Union County are no doubt asking themselves, what will President-elect Obama's presidency mean to me, to my family and to my business?*



## Insight

### Downturn or Recession? The Effect on Consumer Spending

By Sharan Jagpal

Downturn or recession? Regardless of which descriptor one chooses, one thing is certain: the current state of the economy will lead to major changes in both the levels and types of consumer spending in the United States. And such changes will have a fundamental effect – especially since consumer spending in the United States is now a whopping 70 percent of gross domestic product (GDP).

Because of the sharp decline in housing prices, consumers' wealth levels have fallen drastically. Combined with the tightening of consumer credit and unemployment, this means overall consumer spending will fall sharply. This decline will be particularly severe in the consumer durable goods market as consumers postpone or even forgo purchases of expensive durables.

In the supermarket, consumers are likely to switch from national brands to cheaper store brands. Consequently, major national brands could lose market share. And these losses could be permanent as consumers discover that many store brands offer high quality at prices that are lower than those charged by national brands.

Firms are likely to rely more heavily on coupons to stimulate sales; in addition, consumers are likely to spend more time searching for coupons. The net result is that prices are likely to fall. In addition, consumers may expect coupons to be part of "normal" pricing. This will make it harder for firms to increase prices later when the economy rebounds.

How will consumer spending across product categories change? Historically, certain industries have been "recession proof." For example, the alcoholic beverage industry has been stable even when the economy is in a downturn. The entertainment industry has also been immune to business cycles. In the Great Depression, for example, the movie industry did well, even though unemployment was rampant. These patterns are likely to continue as in the past.

Given the rapid proliferation of new industries in the last decade or so, interesting new patterns of consumer behavior are likely to emerge. For example, in a good economy, the vacation and videogame industries do not compete with each other. This is unlikely to be true given current economic conditions. Consumers may have no

option but to forgo vacations. To compensate for this loss, consumers may decide to reward themselves with a small, affordable gain such as the purchase of a videogame.

The patterns of competition within an industry are also likely to change dramatically. Consider the chocolate industry. Since many consumers may be unable to afford the expensive items that they would purchase in good times, they may reward themselves with the purchase of a premium-brand chocolate. Thus, paradoxically, an expensive premium brand may gain even if the product category as a whole does not.

An interesting question is whether or not consumers will engage in more "one-stop shopping" and how this effect will vary across industries. Consider the mass merchandise market. Because of the high prices of gasoline in the recent past, more consumers are finding it cost-efficient to purchase groceries and other items from the same store. Consequently, mass merchandisers such as Wal-Mart have been able to capitalize on this shift in consumer behavior.

However, is this shift a short-run or long-run phenomenon? Also, will this one-stop shopping strategy work in other industries, especially those that sell high-priced durables? The answer is less clear.

On one hand, in tough economic times consumers are more likely to search for the best price for a product. (The Internet makes this easy.) On the other hand, consumers are likely to be more bargain-conscious. Thus, a firm that sells bundles of durables at attractive prices may succeed by using the one-stop shopping model.

In summary, the current economic conditions are likely to lead to major changes in both the levels and types of consumer spending. Traditional definitions of industries are likely to break down. In addition, various forms of "irrational" behavior may become more prevalent as consumers adjust to difficult economic circumstances.

Sharan Jagpal is professor of marketing at Rutgers Business School and president of Strategic Management & Management Consultants. His most recent multidisciplinary book is "Fusion for Profit: How Marketing and Finance Can Work Together to Create Value" (Oxford University Press 2008).

# The Inside Look...

Trinitas Hospital has officially changed its name to **Trinitas Regional Medical Center** to better reflect its growth and expanded capabilities, the hospital announced recently. The new identity recognizes the status of Trinitas as a regional healthcare provider and reflects the broad range of services available at the facility, according to Gary Horan, Trinitas president and chief executive officer.

In 2007 Trinitas admitted more than 17,000 patients, treated more than 60,000 emergencies and provided more than 300,000 outpatient treatments. In addition to its 531 beds in Elizabeth, Trinitas has a healthcare presence throughout the state with nearly 100 locations. With a staff of more than 2,400 employees and a medical staff of close to 500 physicians, Trinitas Regional Medical Center is one of the largest employers in central New Jersey.

**Infineum USA L.P.** recently partnered with the United Way of Greater Union County to build and donate a playhouse to the Rahway Daycare Center as part of the company's 10<sup>th</sup> annual United Way fundraising campaign. Infineum employees designed, built and decorated the playhouse on site during their lunch breaks and after work.



Children from the Rahway Daycare Center admire the hand-painted, jungle-themed mural and test out the chalk board of the playhouse built by Infineum employees at a special celebration held at the Bayway Chemical Plant.

The law firm of **Lindabury, McCormick, Estabrook & Cooper P.C.**, recently participated in the 13<sup>th</sup> Annual Lee National Denim Day, the largest single-day fundraiser for the fight against breast cancer, raising more than \$300. Employees were encouraged to wear denim in exchange for a \$5 donation to the Women's Cancer Programs of the Entertainment Industry Foundation.



Pictured left-to-right are: Vernon Starks, Karina Mercado, Diane Stevens, Robert Anderson, Scott Clarke, Jennifer Osborne and Edward Frisch.

**Capital One Bank** recently announced that its middle-market/corporate banking groups for New York and New Jersey will be consolidated under the leadership of Douglas Kennedy, who has headed this function for New Jersey since June 2004.

Kennedy is responsible for the bank's middle-market business in New York and New Jersey. He joined the banking business of Capital One in 2007 with the acquisition of North Fork Bank. Kennedy earned a bachelor's degree in economics and a master's degree in business from Sacred Heart University in Fairfield, CT.



## What's Coming Up!

Date	Event	Times	Location
Dec 3	Business Succession Planning Breakfast Seminar "Protect Yourself-Don't Let Your Equity & Years of Sweat Just Evaporate" A Panel Discussion	8:00 AM	Crowne Plaza Hotel, 36 Valley Road (GSP exit 135), Clark
Dec 4	Networking Professionals of New Jersey	7:30 AM	Perkins of Green Brook, Route 22 East, Green Brook
Dec 4	Workforce Education Committee	8:45 AM	Chamber Office, 135 Jefferson Avenue, Elizabeth
Dec 9	Gateway Chamber Networking Outside the Box	6:00 PM	Stone-house @ Stirling Ridge, 50 Stirling Road, Warren, NJ 07059
Dec 10	Kenilworth Chamber Group Meeting	8:30 AM	Check our website for meeting location
Dec 12	Local & County Affairs Committee	8:30 PM	Township of Union Municipal Building, 1976 Morris Avenue, Union
Dec 16	Irish Business Association (IBA) Holiday Meeting	6:00 PM	Molly Maguire's, 1085 Central Avenue, Clark
Dec 17	Employer Legislative Committee Meeting	8:00 AM	Lana's Fine Dining, 1300 Raritan Road, Clark
Dec 17	Clark Chamber Group Meeting - Hosted by Columbia Bank	8:30 AM	Crowne Plaza Hotel, 36 Valley Road (GSP exit 135), Clark
Dec 18	Gateway Association of Business Women Holiday Luncheon	11:45 AM	La Casa di Martino, 301 West Clay Avenue, Roselle Park
Dec 19	Somerset Hills Business Network Breakfast Meeting	8:00 AM	Old Mill Inn (Somerset Room @ the Inn), 225 Route 202, Basking Ridge
TBA	Springfield Chamber Group Meeting		Check our website for meeting date and location.
<b>SAVE THE DATE:</b> Tuesday, January 27, 2009 - Watch the mail for your invitation!			
	97th Gateway Regional Chamber of Commerce Annual Awards Dinner		Renaissance Newark Hotel, Elizabeth (formerly the DoubleTree Hotel)
<b>SAVE THE DATE:</b> Thursday January 29, 2009 - Make your reservations early!			
	72nd Annual Chamber Train Ride to Washington		

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Schering-Plough Corporation employees (left-to-right) Priscilla Gregory, Sherry Winckler and Renanda Woodford, assembling meals for Mobile Meals of Westfield, were among more than 1,000 employees from company sites across the United States who volunteered for local charities as part of Schering-Plough's annual Community Projects Day.


taking to maintain that position in spite of greatly increased global competition for multinational investment. McDonnell also discussed the impact the current crisis in the world's financial markets is having on Ireland and its economy.



IBA President Patrick Sheridan (left) and Program Director Rob Connolly (right) welcome Cormac McDonnell and Niamh Casey of IDA Ireland to the group's October meeting.

The Irish Business Association recently welcomed Cormac McDonnell of IDA Ireland (Industrial Development Agency), who spoke about the role played by the multinational sector in contributing to Ireland's transformation from being one of the poorest economies in Europe to now being the second richest, and the steps Ireland is

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**Angie Tsirkas, Vice President and Branch Manager**  
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Northfield Bank was established in 1887 in Staten Island, NY, and entered the New Jersey marketplace in 2002 through a merger with Liberty Bank.

The bank operates six New Jersey offices in Avenel, East Brunswick, Linden, Milltown, Monroe and Rahway. In New York, Northfield operates 11 locations in Staten Island and one location in Brooklyn.

The mission of Northfield goes beyond banking products and services. Northfield prides itself on supporting local organizations such as the Rahway Hospital Foundation, the Union County Arts Center and the Arts Guild of Rahway.

Northfield Bank specializes in providing better business banking solutions to help the local small business owner manage its deposits and commercial lending needs. To learn more, contact Angie Tsirkas, Vice President and Branch Manager of the Linden Office, at (908) 925-3755 or visit [www.eNorthfield.com](http://www.eNorthfield.com).

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50 years experience in management, pharmaceuticals marketing and credit management, most recently as president and a member of the board of directors of Taro Pharmaceutical Industries, Ltd.

In this capacity I managed the Israeli company, acquired the Canadian company and grew the US marketing company from \$0-250,000,000, recruited staff, motivated them, built the company's image to one of the major generic pharmaceutical companies in the US. Also worked with the Canadians and then bought a company in the US and then in Ireland.

I was also in charge of growing the international division in the UK and South America and Asia and in the US made a close link with the NACDS and established a scholarship for pharmacy students.

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# Did You Know...

## There is an Art of Negotiation?

By Gary Roelke

Successful dealmakers have an aura – a mystique that comes from having mastered the art of negotiation. It is their stock in trade, their “black box.” It is a major source of the real value they add to clients’ transactions.

What exactly is negotiation? Is it theater? Is it difficult to learn? Does gamesmanship play a role? How about intimidation?

Bookstores are filled with answers to these questions, and good counsel can come from unlikely places. For example, consider this advice from *Getting to Yes* by Fisher and Ury:

- About preparation: “...when you do anything, unless you understand its actual circumstances, its nature and relation to other things, you will not know (what governs) it, or how to do it, or be able to do it well...”
- About perception: “...whether you are making a deal or settling a dispute, differences are defined by the difference between your thinking and theirs...put yourself in their shoes...discuss each other’s perceptions...”

Or this from *Deal Maker* by Robert Kuhn:

- About people skills: “...don’t ignore the needs and wants of the other side. The best dealmakers have a keenly developed sense of ‘people assessment.’ They just seem to know where that elusive bottom line falls...”

We learn about negotiations from books, seminars, classrooms and on the playground. We learn about it from our parents, our siblings, most assuredly from our children and even from our grandchildren. It is the accumulated wisdom that comes from experience (which actually is the knowledge we glean from the pain of earlier mistakes).

That is why you want a skilled professional deal negotiator on your side of the table. The stakes are very high at this stage of the dealing process, so get the best business negotiator you can find.

Any good negotiator will tell you that to have a successful outcome you should approach any big negotiating session this way:

1. Prepare.
2. Prepare some more.
3. Develop a strategy, and stick to it.
4. Have the client clearly delineate their bottom line on all key issues.
5. Host the meeting (there is such a thing as “home court advantage”).
6. Keep the client out of the room.
7. Have the client designate one person only to negotiate the business transaction, and ask the client to request that the other side do the same. There should only be two voices heard in the room.
8. Support that person at the table with an M&A lawyer, whose role it will be to: consult with the deal negotiator; identify and solve transactional risks; and document and close the transaction.
9. Start the agenda with the easy points, and be the first to concede a few things to the other side (gamesmanship).
10. Designate one person from each side to take notes. When consensus is achieved on any point, write it down on a separate pad, then read it aloud, handle any questions, comments or exceptions on the spot, and move on. That pad becomes the “negotiating log book” and documents all of the progress made.
11. Once momentum is established, sustain it – don’t rush, but don’t let things stall, either.
12. There is nothing weak about excusing yourself for a caucus – it is professional and appropriate to gain consensus as you continue to make progress; it also is the appropriate way to bring issues to the client, who is your decision-maker.
13. Be sure to LISTEN carefully to what the other side says, ask questions, try to discern the underlying motivations and parameters. Whatever you do, don’t react or respond until you feel you are in command of the issue and the facts.
14. If the negotiating group cannot resolve all open points, then it is imperative that the open items be few, well articulated, and taken to the principals to resolve.
15. Set a timetable for reconvening (either in person, or via conference call) to resolve the open items.
16. The “negotiating log book” should be initialed by the two negotiators, copies should be made for everyone on the deal teams, and the lawyers will use that as the core of the business agreement that they will document.

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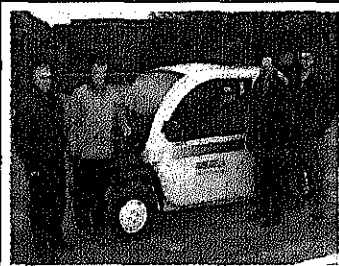
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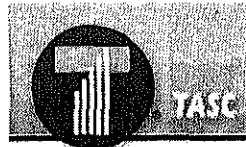


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